## Description of key features of equity instruments included in the Bank's regulatory capital as of September 30, 2018

		Share capital	Mizrahi-Tefahot Bank - Subordinated capital notes (Series A)	Mizrahi-Tefahot Issuance company - Subordinated notes (Series 31)	Mizrahi-Tefahot Bank Subordinated deposit notes'
1	Overview Legal entity - issuer	Mizrahi Tefahot Bank Ltd.	Mizrahi Tefahot Bank Ltd.	Mizrahi Tefahot Issue Company Ltd.	Mizrahi Tefahot Bank Ltd.
2	Securities ID / Ticker symbol	695437	6950083	2310076	Non-negotiable / multiple
3	Legal frameworks applicable to the instrument	State of Israel	State of Israel	State of Israel	State of Israel
1	Supervisory treatment Tier of which the instrument is part during the	Not applicable	Tier II capital	Tier II capital	Tier II capital
	Basel III transitional period, which is gradually being eliminated			Dana ant multitu	
5	Tier of which the instrument is part during the Basel III transitional period, regardless of transitional provisions	Tier I capital	Does not qualify	Does not qualify	Does not qualify
;	Does the instrument qualify as regulatory capital component on solo basis, for the banking group or both	Banking group	Banking group	Banking group	Banking group
7	Instrument type	Ordinary share capital	Obligatory notes	Obligatory notes issued by a subsidiary of the banking corporation to third-party investors	Subordinated notes
3	Amount recognized in regulatory capital as of September 30, 2018	2,195,692,800	1,232,386,000	204,308,800	349,705,200
)	Instrument par value	23,331,392	1,701,984,302	480,000,000	1,582,767,716
10	Accounting classification	Shareholder equity	Liability - carried at amortized cost	Liability - carried at amortized cost	Liability - carried at amortized cost
1	Original issue date	Variable	11/16/2006	9/19/2010	Multiple
2	Perpetual or dated	Perpetual Not applicable	Dated	Dated 9/19/2019	Dated Multiple
4	Original maturity Early redemption possible upon issuer demand with prior approval by the	Not applicable Not applicable	1/1/2106 Yes	9/19/2019 No	No
5	Supervisor? Earliest date for exercising the option of early redemption upon issuer demand	Not applicable	1/1/2022	Not applicable	Not applicable
6	Existence and frequency of later early redemption dates	Not applicable	At the end of five-year terms after January 1, 2022 - i.e. on January 1 of 2027, 2032, 2037 etc.	Not applicable	Not applicable
7	Interest coupons / dividends Fixed or variable interest coupon / dividend	See Note 24.C (Share capital and equity) on the financial statements as of December 31, 2015	Currently fixed interest, to become variable in future	Fixed interest	Fixed interest
8	Coupon interest rate and linkage to specific index	Not applicable	4.5%, linked to the Consumer Price Index	3%, linked to the Consumer Price Index	Multiple, CPI-linked
9	Any dividend stopper to ordinary share holders?	Not applicable	Yes	No	No
0	Subject to full discretion, partial discretion or not subject to discretion	Not applicable	Partial discretion	No discretion	No discretion
1	Interest step-up or other incentive for redemption?	Not applicable	Yes	No	No
2	Instrument accrues / does not accrue interest / dividends?	Not applicable	Accruing	Does not accrue	Does not accrue
3 4	Instrument is or is not convertible? If convertible, what are the trigger points?	Not applicable Not applicable	Is convertible See note (1)	Is not convertible Not applicable	Is not convertible Not applicable
5	If convertible, is it fully / partially convertible?	Not applicable	Always fully convertible	Not applicable	Not applicable
- 6	If convertible, what is the conversion ratio?	Not applicable	See note (2)	Not applicable	Not applicable
7	If convertible, is conversion optional or mandatory?	Not applicable	Mandatory	Not applicable	Not applicable
8	If convertible, of what Tier is the resulting instrument after conversion?	Not applicable	Tier I capital	Not applicable	Not applicable
9	If convertible, indicate the issuer of the instrument converted into	Not applicable	Mizrahi Tefahot Bank Ltd.	Not applicable	Not applicable
1	Is there a mandatory write-down on the instrument?	Not applicable	No	No	No
1	If there is a mandatory write-down, what are the trigger points? If there is a mandatory write-down, is it full or	Not applicable Not applicable	Not applicable	Not applicable Not applicable	Not applicable Not applicable
3	If there is a mandatory write-down, is it full or partial? If there is a mandatory write-down, is it	Not applicable	Not applicable Not applicable	Not applicable	Not applicable
4	permanent or temporary? If there is a temporary write-down, describe	Not applicable	Not applicable	Not applicable	Not applicable
5	the write-down elimination mechanism Creditor ranking upon dissolution -	Subordinated capital notes	Subordinated notes, Tefahot	Deposits and debentures	Deposits and debentures
	instrument type immediately preceding this instrument in creditor ranking	(Series A), Bank Mizrahi- Tefahot	Issuance (Series 30,31) and subordinated deposit notes, Bank Mizrahi-Tefahot		
6	Are there components which only comply with the definition of regulatory capital due to transitional provisions?	No	Yes	Yes	Yes
7	If Yes, indicate the components	-	Non-qualification as Tier 2 capital: Regulation 202, Appendix D, sections 4c and 9 and Appendix E	Non-qualification as Tier 2 capital: Regulation 202, Appendix D, section 9 and Appendix E	Non-qualification as Tier 2 capital: Regulation 202, Appendix D, section 9 and Appendix E
38	Link to prospectus	-	http://maya.tase.co.il/bursa /report.asp?report_cd=265 410	http://maya.tase.co.il/bursa /report.asp?report_cd=427 836- 00&CompCd=231&Type=P df	-

## Description of key features of equity instruments included in the Bank's regulatory capital as of September 30, 2018

		Bank Mizrahi Tefahot – Contingent Subordinated notes	Mizrahi-Tefahot Issuance company- Contingent Subordinated notes (Series 47)	Mizrahi-Tefahot Issuance company - Contingent Subordinated notes (Series 48)	Bank Yahav - Contingent Subordinated notes
	Overview			N	
1	Legal entity - issuer	Mizrahi Tefahot Bank Ltd.	Mizrahi Tefahot Issue Company Ltd. 2310233	Mizrahi Tefahot Issue Company Ltd.	Bank Yahav for Government Employees Ltd
2 3	Securities ID / Ticker symbol Legal frameworks applicable to the	Non-negotiable / multiple State of Israel	State of Israel	2310266 State of Israel	Non-negotiable / multiple State of Israel
	instrument				
4	Supervisory treatment Tier of which the instrument is part	Not applicable	Not applicable	Not applicable	Not applicable
4	during the Basel III transitional period,	Not applicable	Not applicable	Not applicable	Not applicable
	which is gradually being eliminated				
5	Tier of which the instrument is part	Tier II capital	Tier II capital	Tier II capital	Tier II capital
	during the Basel III transitional period, regardless of transitional provisions				
6	Does the instrument qualify as regulatory capital component on solo basis, for the	Banking group	Banking group	Banking group	Banking group
_	banking group or both				
7	Instrument type	Contingent subordinated notes	Contingent subordinated notes issued by a subsidiary of the banking corporation to third-party investors	Contingent subordinated notes issued by a subsidiary of the banking corporation to third-party investors	Contingent subordinated notes
8	Amount recognized in regulatory	584,575,000	686,396,045	-	319,118,912
	capital as of September 30, 2018		070.050.000	740 550 000	510.000.000
9 10	Instrument par value Accounting classification	600,000,000 Liability - carried at amortized	678,950,000 Liability - carried at amortized cost	710,550,000 Liability - carried at amortized cost	518,000,000 Liability - carried at amortized cost
10	Accounting classification	cost	Liability - camed at amonized cost	Liability - carried at amonized cost	Liability - carried at amortized cost
11	Original issue date	Multiple	18/12/2017	21/10/2018	Multiple
12	Perpetual or dated	Dated	Dated	Dated	Dated
13 14	Original maturity Early redemption possible upon issuer	Multiple No	18/12/2027 Yes	21/10/2028 Yes	Multiple No
14	demand with prior approval by the Supervisor?	NO	Tes	Tes	
15	Earliest date for exercising the option of early redemption upon issuer demand	Not applicable	18/12/2022	21/10/2023	After 5 years from the issue date
16	Existence and frequency of later early redemption dates	Not applicable	Not applicable	Not applicable	Not applicable
17	Interest coupons / dividends	Multiple (fived interest and	Fixed internet	Fixed interact	Multiple (fixed interest and
17	Fixed or variable interest coupon / dividend	Multiple (fixed interest and variable interest)	Fixed interest	Fixed interest	Multiple (fixed interest and variable interest)
18	Coupon interest rate and linkage to	Multiple	1.06%	1.82%	Multiple
	specific index	Linked to Consumer Price Index and non-linked to Consumer Price Index	Linked to Consumer Price	Linked to Consumer Price	Linked to Consumer Price Index
19	Any dividend stopper to ordinary	No	No	No	No
20	share holders? Subject to full discretion, partial	No discretion	No discretion	No discretion	No discretion
20	discretion or not subject to discretion Interest step-up or other incentive for	No	No	No	No
22	redemption? Instrument accrues / does not accrue	Does not accrue	Does not accrue	Does not accrue	Does not accrue
23	interest / dividends? Instrument is or is not convertible?	Is not convertible	Is not convertible	Is not convertible	Is not convertible
24	If convertible, what are the trigger points?	Not applicable	Not applicable	Not applicable	Not applicable
25	If convertible, is it fully / partially convertible?	Not applicable	Not applicable	Not applicable	Not applicable
26	If convertible, what is the conversion	Not applicable	Not applicable	Not applicable	Not applicable
27	ratio? If convertible, is conversion optional or mandatory?	Not applicable	Not applicable	Not applicable	Not applicable
28	If convertible, of what Tier is the	Not applicable	Not applicable	Not applicable	Not applicable
29	resulting instrument after conversion? If convertible, indicate the issuer of	Not applicable	Not applicable	Not applicable	Not applicable
30	the instrument converted into Is there a mandatory write-down on	Yes	Yes	Yes	Yes
	the instrument?				
31	If there is a mandatory write-down, what are the trigger points?	Supervisor of Banks announces an event leading to dissolution and/or Tier I equity lower than 5% (Regulation 202, Addendum IV)	Supervisor of Banks announces an event leading to dissolution and/or Tier I equity lower than 5% (Regulation 202, Addendum IV)	Supervisor of Banks announces an event leading to dissolution and/or Tier I equity lower than 5% (Regulation 202, Addendum IV)	Supervisor of Banks announces an event leading to dissolution and/or Tier I equity lower than 5% (Regulation 202, Addendum IV)
32	If there is a mandatory write-down, is it full or partial?	Full or partial	Full or partial	Full or partial	Full or partial
33	it full or partial? If there is a mandatory write-down, is	Temporary	Temporary	Temporary	Temporary
	it permanent or temporary?				
34	If there is a temporary write-down, describe the write-down elimination mechanism	At Bank discretion, after the Bank's Tier I equity ratio rises above the minimum ratio specified by the Supervisor of Banks	At Bank discretion, after the Bank's Tier I equity ratio rises above the minimum ratio specified by the Supervisor of Banks and for a period of 15 years from the issue date	At Bank discretion, after the Bank's Tier I equity ratio rises above the minimum ratio specified by the Supervisor of Banks and for a period of 7 years from the write-down date	Subject to Bank judgement and after the Bank's Tier I capital ratio increased above the minimum capital ratio stipulated by the Supervisor
35	Creditor ranking upon dissolution - instrument type immediately preceding this instrument in creditor ranking	Not applicable, unless the instrument was not deleted upon dissolution according to its terms and conditions - Tefahot Issuance subordinated notes (Series	Not applicable, unless the instrument was not deleted upon dissolution according to its terms and conditions - Tefahot Issuance subordinated notes (Series 31) and Bank Mizrahi	Not applicable, unless the instrument was not deleted upon dissolution according to its terms and conditions - Tefahot Issuance subordinated notes (Series 31) and Bank Mizrahi Tefahot subordinated deposit notes	Not applicable, unless the instrument was not de-listed in conformity with its terms and conditions upon dissolution. In such case, rights in conformity with the note are subordinated to all other creditors, except for creditor rights specified to rank lower
		31) and Bank Mizrahi Tefahot subordinated deposit notes	Tefahot subordinated deposit notes		upon repayment and except for creditor rights pursuant to similar notes.
36	Are there components which only comply with the definition of regulatory capital due to transitional provisions?		Tefahot subordinated deposit notes	No	

## Description of key features of equity instruments included in the Bank's regulatory capital as of September 30, 2018

38	Link	to	prospectus

- (1) The Bank would be required to convert the outstanding principal and interest balance of these capital notes into Bank ordinary shares upon certain occurrences as follows:
- (a) The Bank's Tier I capital ratio to risk elements, as reported on the Bank's financial statements, has dropped below 6% and has not returned to the aforementioned value or higher within 90 days from the issue date of said financial statements;
- (b) According to the Bank's financial statements, the Bank' retained earnings balance has turned negative;
- (c) The Bank's Independent Auditor, in an opinion or review report attached to the Bank's financial statements or interim financial statements, has drawn attention to Notes to the financial statements with regard to significant doubt as to continued existence of the Bank as a going concern.
- (2) The conversion rate for conversion of capital notes into Bank ordinary shares will be determined by the Trustee after 14 consecutive trading days, the first of which is the first trading day following the date on which the Bank's notice was delivered. The conversion rate will be determined based on the lowest conversion rate as follows, with the value of capital notes for conversion purposes calculated including principal, linkage differentials and accrued interest as of the the date on which the Bank's notice was delivered:
- (a) Shareholder equity per Bank share, less a 20% discount. Shareholder equity per share will be calculated based on the Bank's most recent financial statements issued prior to calculation of the conversion rate;
- (b) The average closing price per Bank ordinary share on the Tel Aviv Stock Exchange on 14 consecutive trading days, the first of which is the first trading day following the date on which the Bank's notice was delivered.

Notwithstanding the foregoing, the calculated conversion rate shall not exceed a closing price of NIS 37.00 per share nor be less than a closing price of NIS 18.00 per share, with both these prices linked to the Consumer Price Index issued for September 2006 and adjusted to reflect price changes with respect to bonus share distribution, share split or reverse split, capital reduction and the benefit component with respect to each rights issuance made during the term of the capital notes.

Moshe Vidman Chairman of the Board of Directors

Eldad Fresher President & CEO

**Doron Klauzner** Vice-president, Chief Risks Officer (CRO)

Approval date: Ramat Gan, November 12, 2018