# Mizrahi-Tefahot Bank

# Risks report for the second quarter of 2020

This translation of the financial statement is for convenience purposes only. The only binding version of the financial statement is the Hebrew version.

This report includes additional information to the Bank's financial statements and is compiled in conformity with directives of the Supervisor of Banks, which include disclosure requirements of Basel Pillar 3 and additional disclosure requirements of the Financial Stability Board (FSB).

The following reports are available on ISA's MAGNA website: This Risks Report and other supervisory information about supervisory capital instruments issued by the Bank (hereinafter: "the Reports"). In conformity with instructions of the Supervisor of Banks, the condensed financial statements for the interim period and the aforementioned Reports are also available on the Bank website:

www.mizrahi-tefahot.co.il > about the bank > investor relations > financial statements

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## **Risks Report**

This risks report includes additional information to the condensed consolidated financial statements of Bank Mizrahi Tefahot Ltd. and its subsidiaries as of June 30, 2020. The condensed financial statements and additional information to the condensed financial statements, including the Report of the Board of Directors and Management, this Risks Report and other supervisory disclosures have been approved for publication by the Bank's Board of Directors at its meeting held on August 17, 2020.

The Risks Report and other supervisory disclosures are compiled in conformity with directives of the Supervisor of Banks, which include disclosure requirements of Basel Pillar 3, disclosure requirements published by the Financial Stability Board (FSB) and other disclosure requirements of the Financial Stability Board (FSB).

Pursuant to the Public Reporting Regulations of the Supervisor of Banks, the quarterly format of the risks report is limited and focused on qualitative and quantitative disclosures whose quarterly analysis and presentation are material for readers of the report.

If needed, this report should be read in conjunction with the 2019 Risks Report.

The disclosure in this report is designated to allow users to evaluate significant information included with regard to implementation of the framework for capital measurement and capital adequacy and to implementation of provisions of "Basel III: A global regulatory framework for more resilient banks and banking systems".

All of these reports are also available on the Bank's website.

www.mizrahi-tefahot.co.il >> about the bank >> investor relations >> financial statements.

As directed by the Supervisor of Banks, additional information with regard to risks is provided in the Report of the Board of Directors and Management in the financial statements as of June 30, 2020, in the following chapters:

- Chapter "Overview, targets and strategy" / major risks
- Chapter "Explanation and analysis of results and business standing" / Key and emerging risks
- Chapter "Risks Overview"

In conformity with the Equal Rights to Handicapped Persons Regulations (Service Accessibility Adaptations), 2013, the website also provides accessible reports.

Moshe Vidman

Chairman of the Board of Directors

Eldad Fresher

President & CEO

Doron Klauzner

Vice-president, Chief Risks Officer (CRO)

Approval date of the financial statements and the Risks Report:

Ramat Gan, August 17, 2020



## **Forward-Looking Information**

Some of the information in the Risks Report, which does not relate to historical facts, constitutes "forward-looking information", as defined in the Securities Law, 1968 (hereinafter: "the Law").

Actual Bank results may materially differ from those provided in the forward-looking information due to multiple factors including, inter alia, changes in local and global capital markets, macro-economic changes, geo-political changes, changes in legislation and regulation and other changes outside the Bank's control, which may result in non-materialization of estimates and/or in changes to business plans.

Forward-looking information is characterized by the use of certain words or phrases, such as: "we believe", "expected", "forecasted", "estimating", "intending", "planning", "readying", "could change" and similar expressions, in addition to nouns, such as: "plan", "goals", "desire", "need", "could", "will be". These forward-looking information and expressions involve risks and lack of certainty, because they are based on current assessments by the Bank of future events which includes, inter alia: Forecasts of economic developments in Israel and worldwide, especially the state of the economy, including the effect of macroeconomic and geopolitical conditions; changes and developments in the inter-currency markets and the capital markets, and other factors affecting the exposure to financial risks, changes in the financial strength of borrowers, the public's preferences, legislation, supervisory regulations, the behavior of competitors, aspects related to the Bank's image, technological developments and human resources issues.

The information presented here relies, inter alia, on publications of the Central Bureau of Statistics and the Ministry of Finance, on data from the Bank of Israel data, the Ministry of Housing and others who issue data and assessments with regard to the capital market in Israel and overseas as well as forecasts and future assessments on various topics, so that there is a possibility that events or developments predicted to be anticipated would not materialize, in whole or in part.



# Key supervisory ratios and overview of risk management and risk assets

## Key supervisory ratios – key data

Below is key data relevant for the Bank's risk profile (NIS in millions):

	June 30, 2020	March 31, 2020	December 31, 2019	September 30, 2019		
Key supervisory and financial ratios	2020	2020	31, 2019	JU, 2019	2019	2019
Available capital						
Tier I capital <sup>(1)</sup>	17,033	16,718	16,520	16,244	16,220	15,618
Tier I capital before effect of transitional provisions	16,956	16,653	16,390	16,102	16,073	15,457
Total capital	22,999	22,521	22,610	22,043		20,660
Total capital before effect of transitional provisions	22,029	21,563	21,139	20,561	20,516	19,159
Risk weighted assets						
Total risk weighted assets (RWA)	170,988	169,001	162,858	160,306	158,626	154,315
Capital adequacy ratio (in %)						
Tier I capital ratio <sup>(1)</sup>	9.96	9.89	10.14	10.13		
Tier I capital ratio before effect of transitional provisions	9.91	9.85	10.05	10.04		
Total capital ratio	13.45	13.33	13.88	13.75		13.39
Total capital ratio before effect of transitional provisions	12.88	12.75	12.97	12.82		
Tier I capital ratio required by Supervisor of Banks	8.79	8.82	9.83	9.83	9.83	9.83
Available Tier I capital ratio, beyond what is required by the						
Supervisor of Banks	1.17	1.07	0.31	0.30	0.40	0.29
Leverage ratio	047.007	000 000	007 770	222 225	005.050	004 000
Total exposure	317,887	309,863	297,779	288,965		
Leverage ratio (in %) <sup>(2)</sup>	5.36	5.40	5.55	5.62	5.67	5.54
Leverage ratio before effect of transitional provisions	F 00	F 07	F F0	F F7	F 00	F 40
(in %)	5.33	5.37	5.50	5.57	5.62	5.49
Liquidity coverage ratio <sup>(3)</sup> Total high-quality liquid assets	E2 002	40 560	44.046	45 404	40 400	44.070
0 1 7 1	53,992	49,568	44,846	45,494		
Total outgoing cash flows, net Liquidity coverage ratio (in %)	44,280 122	42,300 117	36,979 121	37,376 122	36,014 118	37,414 120
Performance benchmarks	122	117	121	122	110	120
Net profit return on equity <sup>(4)(5)</sup>	9.0	9.1	11.5	11.1	15.8	11.3
Profit return on risk assets <sup>(5)(6)</sup>	0.85	0.86	1.09	1.06		
Deposits from the public to loans to the public, net	108.1	106.2	103.1	102.6		104.3
Key credit quality benchmarks	100.1	100.2	100.1	102.0	102.2	104.0
Ratio of balance of provision for credit losses to total loans to						
the public	0.96	0.91	0.82	0.81	0.80	0.80
Ratio of impaired debts or debts in arrears 90 days or longer to	0.50	0.01	0.02	0.01	0.00	0.00
loans to the public	1.34	1.41	1.36	1.29	1.28	1.25
Expenses with respect to credit losses to loans to the public,						
net for the period <sup>(5)</sup>	0.50	0.66	0.23	0.14	0.20	0.15
Of which: With respect to commercial loans other than housing						
loans	1.17	1.55	0.61	0.33	0.50	0.40
Of which: With respect to housing loans	0.15	0.19	0.04	0.04	0.03	0.03
Ratio of net accounting write-offs to average loans to the						
public <sup>(5)</sup>	0.15	0.16	0.12	0.07	0.13	0.14
		Firet	half of		All of	
<del>-</del>	2,020	11130	2,019		2,019	
Performance benchmarks			2,010		_,0.0	
Net profit return on equity <sup>(4)(5)</sup>	9.0		15.8		11.9	
Profit return on risk assets <sup>(5)(6)</sup>	0.86		1.48		1.17	
Key credit quality benchmarks	0.00		1.40		1.17	
Expenses with respect to credit losses to loans to the public,						
net for the period <sup>(5)</sup>	0.57		0.20		0.18	
Of which: With respect to commercial loans other than housing	0.07		0.20		0.10	
loans	1.34		0.44		0.46	
Of which: With respect to housing loans	0.17		0.03		0.03	
Ratio of net accounting write-offs to average loans to the	J		3.30		0.00	
public <sup>(5)</sup>	0.16		0.13		0.11	
	00		00		J	



#### Financial ratios indicate:

- Net profit return in the second quarter of 2020 was 9.0%, compared to 15.8% in the corresponding period last year, and in the first half 9.0%, compared to 13.3% in the corresponding period last year. The decrease in return on capital is due to the significant increase in credit loss expenses due to the Corona Virus crisis, effect of the CPI and the lower interest rates in the USA and in Israel, offset by increase in loans, deposits and commissions.
- The ratio of deposits from the public to loans to the public, net reached 108.1%, due to significant increase in deposits and despite the increase in loans. The increase was due, inter alia, to significant diversion of client assets from the capital market to Bank deposits, as well as to deposit recruitment activity by the Bank. The increase in loans was due, inter alia, to loans amounting to NIS 3.5 billion provided to small and medium businesses from State-guaranteed funds, and to the growing need of Bank clients, mostly business clients, due to the Corona Virus crisis, to utilize existing credit facilities available to them, and to increase in housing loans.
- Ratio of Tier I capital to risk components as of June 30, 2020 was at 9.96%, compared to the minimum rate which the Bank is required to achieve: 8.79%. This ratio was affected by the decrease in net profit in the first half of this year, as noted above, and by the increase in loans extended to clients, in line with supervisory expectation in Proper Conduct of Bank Businesses Directive 250, dated March 31, 2020, with regard to Bank operations during the crisis and relief provided as a result of the crisis, for the minimum capital requirement of banking corporations. For more information see chapter "Significant Events in the Bank Group's Business" on the Report of the Board of Directors and Management.
- As of June 30, 2020, the ratio of impaired debt or debt in arrears of 90 days or longer to total loans to the public, was 1.34%, compared to 1.28% at the end of the corresponding quarter last year and to 1.41% at the end of the first quarter of 2020. The change in the current quarter was affected, inter alia, by significant collection of debt classified as problematic and by repayment delays approved for clients. Note that the financial statements include a group-based provision for credit losses in conformity with a qualitative model, inter alia, with respect to risk associated with repayment delays approved for clients. For more information see chapter "Material developments in revenues, expenses and other comprehensive income" below.

Items of profit and loss, balance sheet items and various financial ratios are analyzed in detail in the Report of the Board of Directors and Management, in chapter "Explanation and analysis of results and business standing" and in chapter "Risks overview", as the case may be.

<sup>(1)</sup> The Bank has no equity instruments included in "Additional Tier I capital", so that total Tier I capital equals total Tier I equity.

<sup>(2)</sup> Leverage Ratio – ratio of Tier I capital (according to Basel rules) to total exposure. This ratio is calculated in conformity with Proper Conduct of Banking Business Directive 218

<sup>(3)</sup> Liquidity Coverage Ratio – ratio of total High-Quality Liquid Assets to net cash outflow. This ratio is calculated in conformity with Proper Conduct of Banking Business Directive 221, in terms of simple averages of daily observations during the most recent reported quarter.

<sup>(4)</sup> Net profit attributable to shareholders of the Bank.

<sup>(5)</sup> Calculated on annualized basis.

<sup>(6)</sup> Net profit to average risk assets.

#### Below is the capital for calculating the capital ratio after supervisory adjustments and deductions:

	As of June 30, 2020	As of June 30, 2019 As of December 31, 2019		
Tier I shareholders' equity	17,033	16,220	16,520	
Tier II capital	5,966	5,783	6,090	
Total capital	22,999	22,003	22,610	

#### Total credit risk to the public<sup>(1)</sup>:

	June 30, 2020	June 30, 2019	December 31, 2019
Total credit risk to the public	286,523	260,672	271,105

<sup>(1)</sup> For more information about total credit risk to the public, see the chapter "Risks overview" in the Report by the Board of Directors and Management.

## Risk assets and capital requirements with respect to credit risk, market risk, CVA risk and operational risk are as follows:

	As of Jun	e 30, 2020	As of Jun	e 30, 2019	As of Dec	ember 31, 2019
	Weighted risk asset balances	•	Weighted risk asset balances	Capital requi- rement <sup>(2)</sup>	Weighted risk asset balances	Capital requi- rement <sup>(3)</sup>
Credit risk	158,128	19,433	146,175	19,484	150,494	20,062
Market risk	1,616	199	2,214	294	1,791	239
CVA risk with respect to derivatives <sup>(4)</sup>	427	52	391	52	384	51
Operational Risk <sup>(5)</sup>	10,821	1,330	9,846	1,312	10,189	1,358
Total risk assets	170,992	21,014	158,626	21,142	162,858	21,710

<sup>(1)</sup> The capital requirement was calculated at 12.29% of risk asset balances. For more information about reduction of minimum capital ratios which banks are required to maintain in the normal course of business, by one percentage point, see Note 9 to the financial statements as of June 30, 2020.

<sup>(2)</sup> The capital requirement was calculated at 13.33% of risk asset balances.

<sup>(3)</sup> The capital requirement was calculated at 13.33% of risk asset balances.

<sup>(4)</sup> Credit Value Adjustments – mark to market with respect to credit risk of counter-party, in conformity with Basel III provisions.

<sup>(5)</sup> Capital allocation with respect to operational risk was calculated using the standard approach.

## Bank approach to risk management (OVA)

# General information regarding management of various risks and the risk profile

The Bank operates in conformity with directives of the Supervisor of Banks with regard to risk management and control, and in conformity with Proper Conduct of Banking Business Directives, and in particular with Directive 310 "Risks Management", which is based on the Basel Committee recommendations, which specifies the principles for risks management and control in the Israeli banking system and stipulates the standards required of the banks for creating their risks management and control framework in line with regulatory requirements, the Bank's risk profile and its business targets. All policy documents for risk management and control at the Bank are based on these basic principles.

The risks management and control framework at the Bank, as recommended by the Basel Committee, specifies three pillars:

Pillar 1 – minimum capital – minimum capital allocation requirements with respect to credit risk, market risk and operational risk calculated by standard models.

Pillar 2 – Supervision and control process over capital adequacy, the Internal Capital Adequacy Assessment Process (ICAAP) conducted by the Bank, as well as the Supervisory Review and Evaluation Process (SREP).

Pillar 3 – "market discipline" – reporting and disclosure to the regulating authority and to the public.

Efficient, comprehensive risks management is a key foundation for ensuring the Bank's stability over time. Risks management and control processes at the Bank and at the Group are designed to identify, manage, quantify and mitigate all material risks associated with Bank operations and to support achievement of the Bank's business objectives. The Bank is exposed to a succession of risks which may potentially impact its financial results and its image. The Bank exposed to financial risks, such as: credit risks, liquidity risk and market and interest risks, as well as non-financial risks, such as: compliance and regulatory risk, operational Risk (including IT risk and information and cyber security risk), legal risk, reputational risk and other risks.

Risks management at the Group is conducted from a comprehensive viewpoint of Bank operations in Israel and at overseas affiliates and in conformity with regulatory requirements, so as to support achievement of the Group's strategic objectives, while assuming risks in an informed manner and maintaining a risk level in line with the overall risk appetite specified by the Bank's Board of Directors.

The risk appetite defines, at the highest level, the overall risk level which the Bank wishes to and can assume. The risk appetite defines where the Bank would like to be in terms of reward (proceeds/benefit) vs. risk (cost) from a forward-looking viewpoint. Risk appetite is defined in qualitative and quantitative terms in the normal course of business and under stress scenarios, and is based on the risk strategy and on basic principles of the Bank's business and strategic plan, on the required liquidity and capital for achieving the strategic objectives and on results of the various stress scenarios tested by the Bank.

Risk tolerance is a specific determination of risk levels for all risks to which the Bank is exposed. Risk levels are determined by a range of qualitative and quantitative benchmarks, in support of achieving the business goals, while keeping the Bank within the overall limits of the specified risk appetite and subject to strict regulatory restrictions. These risk restrictions, on aggregate, reflect the overall risk level which the Bank is willing and able to assume.

#### **Effect of the Corona Virus crisis**

The Corona Virus crisis currently affecting Israel and the entire world has real economic and financial implications, with a sharp decline in economic activity, significant increase in the unemployment rate and sharp volatility in financial markets. These events resulted in higher credit risk in the Israeli economy and world-wide. The higher risk level primarily applies to the business segment, especially small and medium businesses, due to reduced economic activity. The risk level in the housing loan portfolio also increased due to the on-going uncertainty.

Since May, the Bank has gradually returned to normal operation, after operating at a reduced capacity in March-April. Currently, Bank branches and units operate at full capacity, while maintaining social distancing and hygiene in conformity with directives of the Ministry of Health and using the remote work infrastructure as required. The Bank regularly provides detailed work instructions with regard to maintaining social distancing and proper hygiene and distributes equipment to improve protection, both personal protective equipment (masks, disinfectant) and barriers and separation means to reduce exposure among employees and to clients. The Bank's Board of Directors, Board committees and Bank management conduct more frequent discussions in order to respond to matters related to this crisis and to constantly review the implications thereof.



Business units are regularly in close contact with clients, in order to assess their business standing and the implications of the crisis for these clients, in order to help the business sector face the challenges resulting from this crisis, while maintaining balances and minimizing credit risk. In the first half of this year, the Bank of Israel issued a range of relief measures and directives in Proper Conduct of Banking Business Directive 250 "Adjustments to Proper Conduct of Banking Business Directives for addressing the Corona Virus (Interim Directive)". The Bank applies these relief measures and directives and acts to provide appropriate business response for Bank clients in various areas at this time, with constant review of the implications of such activities for risk management.

Furthermore, the Government has issued guidelines for an economic plan to help the economy, and has launched a fund to provide loans to small and large businesses impacted by the Corona Virus crisis.

The Bank has applied a wide range of measures to provide an immediate response to needs arising from the situation, from operational response to clients to adjustments made to the credit underwriting and credit risk policy. Further to the communication from the Supervisor of Banks, dated April 2, 2020, the Bank and the entire banking system acted to support businesses and households in getting through this crisis, by continuing to extend credit to borrowers across all segments, while maintaining responsible credit underwriting procedures but without unneeded stricter underwriting conditions. Action taken by the Bank includes approval of a delay in current repayments, by up to 4 months, for mortgage clients who needed this due to temporary hardship resulting from the crisis, including further delay extensions granted as required: A further delay through 2020 for clients who had already delayed repayments, and a delay by up to 6 months for clients who have not yet delayed any repayments. Delays and revised repayment schedules were also approved for individual and commercial clients who face temporary difficulties; loans guaranteed by the State were extended as part of the Government plan.

As of June 30, 2020, total housing loans subject to repayment delays amounted to NIS 36.7 billion. The Bank allows borrowers to extend the delay period through 2020, or to apply for a delay by up to 6 months in case of an initial application, in conformity with the Bank of Israel outline. As of August 10, 2020, out of total loans subject to repayment delays, NIS 7 billion were subject to an additional delay (mostly through 2020). Borrowers with total debt amounting to NIS 14 billion have waived the Bank's offer for a further delay of repayments, and should resume normal loan repayments as from August 2020; borrowers with total debt amounting to NIS 16 billion are subject to a delay expected to expire in September-December 2020, unless they would apply for a further repayment delay. We should note that for 60% of the balance of loans currently due for payment, no further delay was applied for and the clients resumed making payments based on early indications with respect to borrowers who have resumed normal repayments, whose loan maturity was in early August 2020, no unusual issues were evident in making such repayments.

For commercial loans, as of June 30, 2020, the Bank granted repayment delay for clients with total loans amounting to NIS 4.3 billion, of which clients with a total loan amount of NIS 1.5 billion resumed repayments and as of August 10, 2020, a total of NIS 2.8 billion was still subject to repayment delay. As of August 10, 2020, total loans subject to repayment delays longer than 6 months amounted to only NIS 445 million.

Loans provided by the Bank from the State-guaranteed fund includes a State guarantee for 85% of each loan, with an aggregate total of 15% of the entire portfolio, against a deposit made by the client equal to 5% of the loan amount. These loans bear interest at the Prime lending rate + 1.5%. During the first year, no principal repayment is due for such loans, and interest is paid by the State. This fund also launched a special track for businesses at high risk ("enhanced track"), with state guarantee for 60% of the portfolio and loan terms identical to those in the general track of this fund. Concurrently, on April 30, 2020, a fund for large businesses was launched, which is guaranteed by the State at 75% per loan and up to 12% in total guarantee.

As of August 10, 2020, the Bank extended loans amounting to NIS 4.1 billion from State-guaranteed funds (as of June 30, 2020; NIS 3.5 billion).

For more information about group-based provision for credit losses recognized with respect to loans subject to repayment delay, in conformity with the risk attributes thereof, see chapter Explanation and analysis of results and business standing in the Report of the Board of Directors and Management.

For more information about loans subject to repayment delay and loans extended from State-guaranteed funds, see chapter "Risks overview – Credit risk" in the Report of the Board of Directors and Management.

Concurrently with actions taken by the Bank to continue providing service to its clients, special emphasis was placed on potential implications of this crisis on risk management at the Bank. Credit risk is closely monitored by forums headed by the Bank President & CEO and by the Credit Risk Officer, with bi-weekly assessments conducted by the divisions, individual monitoring of economic sectors with significant exposure to the crisis and constant monitoring of key benchmarks and specific clients with special sensitivity to implications of this crisis. For all other risks, regular management continues, with emphasis placed on potential other implications of this crisis, if any. Furthermore, normal operations of units and systems related to financial reporting continued, as did controls over disclosure and internal control over financial reporting.



The Bank addressed the Corona Virus crisis by providing on-going response to operational requirements, involving costs for technology procurement, upgrade to the remote access system, security, splitting of units and logistics cost for procurement of protective equipment and disinfectant, which had no significant impact on Bank expenses.

The Bank has conducted a comprehensive lesson learning process across all divisions, to review the function of its units and to gain insight / recommendations on changes to the nature of activity, in the normal course of business and in times of crisis, including preparations for the second wave, which indeed started late in the second quarter.

## General mapping of risk factors and their impact

Below is a mapping of risk factors, their potential impact on the Bank Group and executives appointed Risk Owners for each risk factor:

Risk factor	Risk factor impact	Risk Owner
Overall effect of credit risks	Medium	Manager, Business Division
Risk from quality of borrowers and collate	eral Medium	
Risk from industry concentration	Low-medium	
Risk from concentration of borrowers/ borrower groups	Low	
Risk with respect to mortgage portfolio	Low-medium	
Overall effect of market risk	Low-medium	Manager, Financial Division
Interest risk	Low-medium	
Inflation risk	Low-medium	
Exchange rate risk	Low	
Liquidity risk	Low-medium	Manager, Financial Division
Overall effect of operational risk	Medium	Manager, Risks Control Division
Cyber and information security	Medium	Manager, Risks Control Division
Information technology risk	Medium	Manager, Mizrahi-Tefahot Technology Division Ltd.
Legal risk	Low-medium	Chief Legal Counsel
Compliance and regulatory risk	Low-medium	Manager, Risks Control Division
AML and terror financing risk	Low-medium	Manager, Risks Control Division
Cross-border risk	Low-medium	Manager, Risks Control Division
Reputation risk <sup>(1)</sup>	Low	Manager, Marketing, Promotion and Business Development Division
Business-strategic risk <sup>(2)</sup>	Low-medium	President & CEO

- (1) The risk of impairment of the Bank's results due to negative reports about the Bank.
- (2) The definition of business-strategic risk includes the capital planning and management process.

The impact of the various risks factors in the table above have been determined based on management assessment, as provided from time to time. These assessments are based on monitoring of various quantitative risk benchmarks specified by the Bank, includes the expected direction of their development and are based on qualitative assessment of risks management and the effectiveness of control circles, in line with the Bank's ICAAP process and its results, led by the Bank's Risk Managers.

In the first quarter of 2020, the Bank's overall risk profile increased due to higher credit risk due to implications of the global Corona Virus pandemic, which started in Israel in late February 2020, and its effect on the Israeli and global economy. This effect continued in the second quarter of this year. However, the impact of this crisis on the quality of the Bank's loan portfolio may not be fully assessed as yet. The benchmarks are at a safe distance from the risk appetite specified by the Board of Directors and in conformity with business operations, based on the strategic plan outline and on current work plans. However, the impact of this crisis on the quality of the Bank's loan portfolio may not be fully assessed as yet. The Bank regularly reviews the risk benchmarks and adapts them to current business operations as necessary, subject to and in line with the Bank's overall risk appetite for various risks.

In the current quarter, the risk level in the housing loan portfolio was raised from Low to Low-Medium, due to on-going uncertainty with regard to further development of the crisis. In order to assist clients with a mortgage at the Bank, the



Bank has allowed clients to receive a full or partial repayments delay by up to 4 months, and as from July, in conformity with the expanded Bank of Israel outline (clients who have already delayed repayments – a further extension through December 31, 2021; clients who have yet to delay repayments – delay of up to 6 months). The delayed payments were re-attributed over the remaining mortgage term. The Bank closely monitors this activity and risk aspects with regard to the following: The grace amount, number of applications, grace period, borrower profile, LTV ratio and so forth. One of the key parameters for risk review is borrower behavior after expiration of the repayment delay.

The Bank continues to monitor development of borrower behavior after expiration of the repayment delay in subsequent months, and the rate of further delay extensions in conformity with the Bank of Israel's revised outline. The Bank also applies the mortgage underwriting process, in conformity with relief granted by the Bank of Israel with regard to review of repayment capacity, considering the pre-crisis income level and expectation of return to employment later on. For more information about loans subject to repayment delay and loans extended from State-guaranteed funds, see chapter "Risks overview – Credit risk" in the Report of the Board of Directors and Management.

The overall effect of credit risk and risk associated with quality of borrowers and collateral increased in the first quarter of 2020 from Low-Medium to Medium and remained Medium in the second quarter of 2020. The higher risk level also applies to the individual segment, but primarily applies to the business segment, especially small and medium businesses, due to various restrictions with regard to social distancing imposed on different sectors in Israel. Material risk factors are the sharp increase in unemployment rate, slow-down in economic activity, and in particular in specific economic sectors (such as: Aviation, fashion, hotels, accommodation and dining services, leisure and culture) which were impacted, and volatility in financial markets affecting the collateral value. These factors may result in more clients facing difficulties over time. The Bank strictly manages and monitors its credit risk and has taken active steps in conformity with the situation, in order to help clients get through this crisis period and to reduce the likelihood of default, while maintaining the risk management policy of the Bank. As part of these steps, a delay by several months was approved for current payments to mortgage clients who needed this, due to temporary difficulties due to the crisis; delays and updated payment schedules were also approved for individual and commercial clients who face temporary difficulties; loans guaranteed by the State were extended as part of the Government plan. For quantitative data with regard to Bank activity designed to help clients in view of the Corona Virus crisis, see chapter "Significant events in the Bank Group's business" of the Report of the Board of Directors and Management.

One of the key parameters for risk review is borrower behavior after expiration of the repayment delay. In August, the repayment delay period for about half of the current portfolio of delay seekers ended (amounting to NIS 18 billion), who have waived the Bank's offer of a further repayment delay. Note that for 60% of the balance of loans currently due for payment, no further delay was applied for and the clients resumed making payments. Based on early indications with respect to borrowers who have resumed normal repayments, whose loan maturity was in early August 2020, it would appear that other than a negligible number of exceptions, all repayments were duly made. This points to a positive indication with regard to return to employment.

Assessment of all risk factors other than the aforementioned credit risk (including the housing loan portfolio) remained unchanged from end of 2019.

Risks with a risk level other than Low typically arise from inherent risk in Bank operations, and are in line with the specified risk appetite principles.

Technology risk and cyber and information security risk are material risks for the Bank and the potential damage due to materialization of such risk may be significant, during routine operations and even more so during an emergency. Activity during the crisis was managed in a focused manner, with all efforts marshaled to provide the service required for the Bank, focused on needs that changed along the way, taking most of the steps to reduce potential risk in as much as possible. In actual fact, there were no material events related to technology nor to cyber and information security.

The liquidity risk level remained Medium. In February 2020, the Bank raised its alert level to Elevated Alert, due to concern with regard to the Corona Virus outbreak and the sharp declines in stock markets. In early March, the Bank raised its state of alert for liquidity, from Elevated to Yellow, Alert level including operating steps designed to ensure that the Bank maintains appropriate liquidity during times of crisis, due to continued spread of the Corona Virus and further sharp declines in stock markets, both globally and in particular in Israel The alert level includes operating measures designed to ensure that the Bank maintains appropriate liquidity during crisis periods. The alert level returned down to Elevated in mid-May, with resumption of routine operations. During the current period, the Bank closely monitors (at daily level) qualitative and quantitative indicators (both internal and external) and conducts daily reviews of multiple stress scenarios for various time frames – liquidity is appropriate across all these scenarios and the Bank is in compliance with all internal limitations.

Reputation risk remained low; the Bank continues to regularly monitor the situation and no material effect is evident with regard to reputation risk of the Bank.

The Bank regularly reviews the implications of this crisis on business-strategic risk. At this stage and due to the current uncertainty, the full impact of the crisis on Bank operations may not be assessed. The Bank operates pursuant to a five-year strategic plan approved in November 2016, for the years 2017-2021; the targets of this plan were achieved in 2019,



hence the Bank Board of Directors has instructed the Bank to prepare for a new strategic plan for 2021-2025. In view of the Corona Virus crisis and the current uncertainty, discussion by the Bank Board of Directors with regard to a new strategic plan would take place in late 2020. This date may be revised further down the road, in conformity with economic developments.

The Bank conducts processes for risk identification and measurement, based on a range of methodologies to assess risk levels and exposure to various risks, in the normal course of business and under stress scenarios.

The Bank has executed scenarios to assess the impact of the Corona Virus crisis and changes to macro-economic parameters on its business results and capital ratios for a 3-year period. Under the stress scenario, the recovery process and return to routine operations only take place in the first quarter of 2021. These results demonstrate the Bank's capacity to withstand potential losses under the stress scenario, and to maintain capital ratios that exceed the minimum capital ratios required by the Supervisor of Banks, which were temporarily reduced in conformity with the crisis period (for more information about relief measures with regard to capital requirements, see chapter "Capital adequacy and dividend distribution" of the Report of the Board of Directors and Management).

The Bank also conducted a system-wide stress scenario – a uniform stress scenario delivered by the Supervisor of Banks to the banking system. The stress scenario is based on a renewed Corona Virus outbreak in the fourth quarter of 2020 and a shut-down of the economy (to a lesser degree). The results of this scenario, provided to the Bank of Israel in late June, indicate that the Bank is capable of withstanding the impact of the Corona Virus crisis.

# Summary of Bank policy on major risks and developments in the second quarter of 2020

#### Business goals and strategy

For more information about the Bank's business goals and strategy for 2017-2021, see chapter "Business goals and strategy" of the 2019 Report of the Board of Directors and Management.

#### Credit risk

At the center of the multi-annual strategic plan, are operations of the business segment being developed and expanded. Business credit is managed based on multiple risk benchmarks, including internal models for assessment of client credit ratings. The Bank has the business. legal and operating infrastructure for flexible management of credit risk by selling and/or sharing risk.

Loans in the micro and small business segment are a key growth engine and a key component of the Bank's strategic plan. This segment is highly diversified in terms of clients in various economic sectors, mostly in small industry, trade, business and financial services. Financing in the micro and small business segment is mostly provided for short terms, for current operations and for financing of working capital, covering gaps in cash flow, financing trade receivables, inventory and import activities. Such financing is provided against appropriate collateral, such as checks for collateral / checks receivable, credit card vouchers, invoices, pledging of contracts and current liens. Moreover, credit is extended against external collateral, such as deposits, securities portfolios and real estate. The risk level in the loan portfolio for small and micro-businesses is constantly monitored, including use of custom credit rating models and setting the appropriate risk appetite. The Bank also monitors high-risk economic sectors.

Loans to medium businesses are typically highly diversified across clients, total credit per client, economic sectors and by geography. Financing is provided to this segment for current operations through financing of working capital, including financing of trade receivables and inventory, which is typically short-term financing, expansion and investment in the firm, which is typically medium- and long-term financing. This financing is backed by most existing collateral types, such as: deposits, securities, real estate, equipment, vehicles, current liens, various guarantees and personal guarantees. In addition, financial covenants are used for these clients, in order to mitigate risk.

Loans to large business clients is typically less diversified than in other segments. These clients typically have complex financial activities and diverse financing sources, both from the banking system in Israel and overseas, from institutional investors and from the capital market. Collateral for such loans is typically general collateral, such as a current lien, negative pledge along with financial covenants. These clients are involved with various credit products, including credit for the capital market.

Loans to the individual client segment are highly diversified – by number of clients and by geographic location. Most clients in this segment are salaried employees with an individual account or joint household account. Clients of the Retail Division are rated using custom advanced models. These models quantify the probability of default (PD) and the loss

given default (LGD) for small businesses and individual clients of the Retail Division. Current management at the Retail Division is primarily based on the MADHOM system (for client management, rating and pricing).

Housing loans account for a material share of total credit risk at the Bank; as noted above, the overall risk level in the mortgage portfolio increased to Low-Medium due to on-going uncertainty; in accordance, a further provision was made with respect to the qualitative component of this portfolio. This area typically has a widely diversified borrower base from different economic sectors with relatively low LTV ratios and extensive geographic diversification of pledged properties. The Bank also uses various risk mitigators, including property insurance and life insurance. In the second quarter of 2020, key risk benchmarks remained stable: In particular, the LTV (original LTV ratio in the portfolio: 53%) and loan repayment ratio (25.7%).

Due to the Corona Virus outbreak, the Bank is preparing to provide a response with regard to mortgage execution and management. Activities were implemented with due consideration to directives of the Bank of Israel (including relief provided for), so as to support and assist our clients during the crisis, while monitoring risk and adjusting credit policy.

The Bank closely monitors the developments and implications of the Corona Virus outbreak on its clients, with attention paid to factors that may affect the risk level in the mortgage portfolio. Criteria for loan approval have been adapted to accommodate clients on furlough, taking into account their pre-crisis income, in conformity with Bank of Israel directives. As noted above, in order to assist clients with a loan at the Bank, the Bank has allowed clients to receive a full or partial repayment delay, in conformity with updates to the Bank of Israel outline.

The provision for credit losses recognized on these financial statements includes an estimate with respect to the effect of the Corona Virus crisis, primarily reflected in the group-based provision. For more information about the increase in provision and the methodology used to calculate the provision, see chapter "Significant events in the Bank Group's business" of the Report of the Board of Directors and Management.

The Bank of Israel issued a range of relief measures and directives in Proper Conduct of Banking Business Directive 250 "Adjustments to Proper Conduct of Banking Business Directives for addressing the Corona Virus (Interim Directive)". These include diverse relief measures, including measurement and capital adequacy, sector indebtedness, management of credit facilities in checking accounts, restrictions on extending housing loans and so forth. These relief measures indicate that the Supervisor expects banks to assist the economy in overcoming this crisis, both by providing various relief measures and by increased lending and pricing loans at prices which may not strictly reflect the risk in its entirety.

Furthermore, the Government has issued guidelines for an economic plan to help the economy, and has launched a fund to provide loans to businesses with revenues of up to NIS 400 million, designed to help businesses impacted by the Corona Virus crisis. The fund is guaranteed by the State at 85% per loan and 15% of the portfolio at the Bank, against a 5% deposit by the client. The loans bear interest at Prime + 1.5% with a one-year grace period for principal and interest paid by the State for the first year. This fund also launched a special track for businesses at high risk ("enhanced track"), with state guarantee for 60% of the portfolio and loan terms identical to those in the general track of this fund. Concurrently, on April 30, 2020, a fund for large businesses was launched, which is guaranteed by the State at 75% per loan and up to 12% in total guarantee.

The Bank strictly manages and monitors credit risk and holds a weekly emergency credit forum meeting, headed by the Manager, Business Division and the Credit Risk Officer, attended by the Manager, Risk Control Division (the CRO) and representatives from the business divisions, as well as a bi-weekly meeting on this matter, headed by the Bank President & CEO and attended by the Manager, Business Division and the Manager, Risks Control Division, as well as regular assessments conducted by divisions. Economic sectors with high exposure to the crisis are individually monitored, as are key benchmarks determined and specific clients who are significantly impacted by the crisis.

The business units are regularly in close contact with clients, in order to assess their business standing and the implications of the crisis for these clients, in order to help the business sector face the challenges resulting from this crisis, while maintaining balances and minimizing credit risk.

The Bank has applied a wide range of measures to provide an immediate response to needs arising from the situation, from operational response to clients to adjustments made to the credit underwriting and credit risk policy. The Bank is acting and constantly reviewing the risk profile against the risk appetite, in line with the scope of operations and risk. In conformity with directives of the Bank of Israel and with Bank policy for review of credit policy upon occurrence of material external events, the Bank Board of Directors conducted a comprehensive review in early April 2020, due to implications of the Corona Virus crisis. In this regard, adjustments were made to the credit policy, including authorizations and risk appetite, to multiple parameters, in conformity with business operations and with directives / relief measures from the Bank of Israel with regard to credit operations.

Business activity with clients included: delays in loan repayments to clients (both individual and business clients) designed to alleviate cash flow issues, and loans extended on a large scale through the funds guaranteed by the State.



#### Market and interest risk in the bank portfolio

Activity in the negotiable portfolio (portfolios managed by the trading room) is low, with most of the Bank's financial activity and risk associated with the banking portfolio. The Bank's banking portfolio mostly includes long-term uses (mortgages), against which the Bank raises resources which may be short-term. The portfolio structure exposes the Bank EV to erosion in case of rising interest rates.

#### The overall risk level remained low-medium.

The second quarter of 2020 saw more moderation and a slight decrease in zero coupon NIS interest rate curves, across the entire NIS and CPI-linked curve.

Risk values measured in the normal course of business and under stress scenarios were slightly higher compared to the first quarter of this year, primarily due to downward revision of early mortgage repayment rates, and range at levels lower than the specified risk appetite. The Corona Virus crisis resulted in actual inflation being lower than anticipated. The Bank continued to strictly manage its CPI-linked position, based on creating a daily linkage balance sheet and establishing a forecast position under various scenarios.

#### Liquidity risk

In the second quarter of 2020, the Bank maintained appropriate liquidity by investing excess liquidity in liquid assets of very high quality. The average (consolidated) liquidity coverage ratio for the second quarter of 2020 was 122%. In this quarter, there were no exceptions from the risk appetite limits and concentration benchmarks.

In February 2020, the Bank raised its alert level to Elevated. The decision to raise the alert level was due to concern with regard to the Corona Virus outbreak and the sharp declines in stock markets.

In early March, the Bank raised its state of alert for liquidity, from Elevated to Yellow (alert level including operating measures designed to ensure that the Bank maintains appropriate liquidity during crisis periods) due to the Corona Virus outbreak and further sharp declines in stock markets, both globally and in particular in Israel, and due to the integrated benchmark for monitoring financial<sup>1</sup> markets reaching record levels.

The alert level returned down to Elevated in mid-May, with resumption of routine operations.

During the current period, the Bank closely monitors (at daily level) qualitative and quantitative indicators (both internal and external) and conducts daily reviews of multiple stress scenarios for various time frames – liquidity is appropriate across all these scenarios and the Bank is in compliance with all internal limitations.

The sharp declines in financial markets at the end of the first quarter of 2020 resulted in households selling securities and in heavy redemptions, primarily in the mutual fund market. During this period, the Bank took action to improve its liquidity ratios, along with a sharp increase in balance of deposits from the public for households and businesses, offset by a decrease in the balance of deposits from the public for financial institutions.

According to the liquidity planning for the short term and for longer terms, the Bank is expected to further maintain appropriate liquidity ratios, with due consideration to its known operations and to expected operations including assumptions appropriate for crisis situations.

In recent months, the Bank of Israel applied a range of monetary measures to support economic activity and financial stability.

The measures applied by the Bank of Israel included buy-back of Government and corporate debentures, Repo transactions with institutional entities, USD/NIS swap transactions and a plan to provide monetary loans for a 3-year term to the banking system (against collateral), so as to increase credit supply to micro and small businesses. In early July 2020, the Bank of Israel announced it was preparing to establish infrastructure whereby banks would be able to provide mortgage portfolios as collateral against monetary loans, as part of the program for increasing credit supply to micro and small businesses.

#### Operational risk

In the second quarter of 2020, operational risk remained Medium. There were no material operational events, and the risk level reflects the potential damage that may be caused by materialization of operational risks. Activity continued to improve monitoring, management and control of operational risks, with emphasis on upgrading the IT system for management of risks surveys and further activity to identify, analyze and enhance awareness of the various operational risks.



<sup>(1)</sup> A benchmark developed by the Bank for identifying and monitoring financial markets in Israel, in order to identify any instability in the financial system in Israel – this benchmark is a decision-support tool for declaring a state of alert due to systemic failure.

#### **Business continuity**

The Bank applies Proper Conduct of Banking Business Directive 355 concerning "Management of business continuity".

In March, as part of addressing the Corona Virus crisis, the Bank raised the alert level, convened an expanded situation room to determine work guidelines and established a Corona Virus forum to manage current operations under these conditions, including the relevant parties for such operations. Several measures were applied to address this event, including the following: Splitting Bank units in order to maintain operating continuity of critical services and some employees transitioned to working remotely, using the Bank's technology infrastructure.

Since April, the Bank continued to operate "under the Corona Virus shadow" while maintaining business and operational continuity. The Bank is preparing for a gradual return to routine operations in multiple ways, including continued effort to split units, transition to working in capsules at headquarters and branches and, if needed, using the infrastructure for working remotely.

In the second quarter, the Bank expanded the business continuity program and made adjustments for facing the virus through, *inter alia*, setting operating procedures for addressing cases of contagion / headquarters and branch staff being quarantined, setting up a computer-based process for remote connection of employees within a shorter time, adjustments to procedures for mobile branch operation, placing protective shields and sneeze guards at branches, controlling client access and ensuring the wearing of masks, installing stations for taking temperature by computer-based means at entrances to major Bank facilities, preparing an inventory of consumables, protective equipment and disinfectant, providing employees with conduct rules, such as: Prohibition of gatherings and movement between floors and buildings, installing separation shields in conference rooms, instructions to conduct meetings through videoconferencing and so forth

In the second quarter, the Bank gradually increased the number of branches open to the public, up to return to routine operation in conformity with directives of the Supervisor of Banks. As morbidity increased and restrictions in the market were expanded, the Bank further prepared by, *inter alia*, setting up an emergency store for inventory of consumables, protective equipment and disinfectant, and making progress on providing technology solutions for conducting meetings and discussions remotely. The Bank continues to implement the exercise plan, including exercise of the disaster recovery site, conducted in June 2020.

For more information see chapter "Significant Events in the Bank Group's Business" on the Report of the Board of Directors and Management.

#### Information security and cyber security

In the second quarter of 2020, the risk level remained Medium. In this quarter, a small number of fraud attempts against clients were identified (through fishing attacks), which resulted in stealing their account credentials in order to conduct unauthorized transactions in their accounts. Thanks to defensive measures applied by the Bank, despite these fraud attempts, there were no unauthorized transactions in client accounts.

The Bank continues to reinforce the defense mechanisms applied in Bank systems, in order to further limit the ability to defraud clients and to conduct un-authorized transactions in client accounts. These actions were taken as part of debriefing processes and lessons learned by the Bank with regard to this emerging threat.

During the Corona Virus crisis, the Bank's information security team operates fully and continuously, improving and bolstering defense capabilities and mechanisms, in conformity with expansion of threats and challenging needs which the Bank is required to face.

We should note that the Corona Virus pandemic has elevated cyber risk across the world, both due to increase in working remotely, which provided more attack vectors for organizations and due to increased fraud attempts in the shadow of the outbreak. Bank operations during this period retained the risk level at the Bank unchanged.

#### Information technology risk

Given current developments in the financial market, the age of current Bank systems, the Bank launched, in the first quarter of 2019, a project to replace the Bank's capital market core system based on a new platform. Moreover, the Bank launched in 2019 a project for replacing the CRM system, based on the PEGA SYSTEM platform. The system would be gradually implemented over 3 years.

This information constitutes forward-looking information, as defined in the Securities Law, 1968, based on assumptions, facts and data (hereinafter jointly: "assumptions") brought before the Bank's Board of Directors. These assumptions may not materialize due to factors which are under the Bank's control.

IT risk remained Medium, reflecting the potential damage due to materialization of technology risks that are material for proper operations at the Bank.



given default (LGD) for small businesses and individual clients of the Retail Division. Current management at the Retail Division is primarily based on the MADHOM system (for client management, rating and pricing).

Housing loans account for a material share of total credit risk at the Bank; as noted above, the overall risk level in the mortgage portfolio increased to Low-Medium due to on-going uncertainty; in accordance, a further provision was made with respect to the qualitative component of this portfolio. This area typically has a widely diversified borrower base from different economic sectors with relatively low LTV ratios and extensive geographic diversification of pledged properties. The Bank also uses various risk mitigators, including property insurance and life insurance. In the second quarter of 2020, key risk benchmarks remained stable: In particular, the LTV (original LTV ratio in the portfolio: 53%) and loan repayment ratio (25.7%).

Due to the Corona Virus outbreak, the Bank is preparing to provide a response with regard to mortgage execution and management. Activities were implemented with due consideration to directives of the Bank of Israel (including relief provided for), so as to support and assist our clients during the crisis, while monitoring risk and adjusting credit policy.

The Bank closely monitors the developments and implications of the Corona Virus outbreak on its clients, with attention paid to factors that may affect the risk level in the mortgage portfolio. Criteria for loan approval have been adapted to accommodate clients on furlough, taking into account their pre-crisis income, in conformity with Bank of Israel directives. As noted above, in order to assist clients with a loan at the Bank, the Bank has allowed clients to receive a full or partial repayment delay, in conformity with updates to the Bank of Israel outline.

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The Bank of Israel issued a range of relief measures and directives in Proper Conduct of Banking Business Directive 250 "Adjustments to Proper Conduct of Banking Business Directives for addressing the Corona Virus (Interim Directive)". These include diverse relief measures, including measurement and capital adequacy, sector indebtedness, management of credit facilities in checking accounts, restrictions on extending housing loans and so forth. These relief measures indicate that the Supervisor expects banks to assist the economy in overcoming this crisis, both by providing various relief measures and by increased lending and pricing loans at prices which may not strictly reflect the risk in its entirety.

Furthermore, the Government has issued guidelines for an economic plan to help the economy, and has launched a fund to provide loans to businesses with revenues of up to NIS 400 million, designed to help businesses impacted by the Corona Virus crisis. The fund is guaranteed by the State at 85% per loan and 15% of the portfolio at the Bank, against a 5% deposit by the client. The loans bear interest at Prime + 1.5% with a one-year grace period for principal and interest paid by the State for the first year. This fund also launched a special track for businesses at high risk ("enhanced track"), with state guarantee for 60% of the portfolio and loan terms identical to those in the general track of this fund. Concurrently, on April 30, 2020, a fund for large businesses was launched, which is guaranteed by the State at 75% per loan and up to 12% in total guarantee.

The Bank strictly manages and monitors credit risk and holds a weekly emergency credit forum meeting, headed by the Manager, Business Division and the Credit Risk Officer, attended by the Manager, Risk Control Division (the CRO) and representatives from the business divisions, as well as a bi-weekly meeting on this matter, headed by the Bank President & CEO and attended by the Manager, Business Division and the Manager, Risks Control Division, as well as regular assessments conducted by divisions. Economic sectors with high exposure to the crisis are individually monitored, as are key benchmarks determined and specific clients who are significantly impacted by the crisis.

The business units are regularly in close contact with clients, in order to assess their business standing and the implications of the crisis for these clients, in order to help the business sector face the challenges resulting from this crisis, while maintaining balances and minimizing credit risk.

The Bank has applied a wide range of measures to provide an immediate response to needs arising from the situation, from operational response to clients to adjustments made to the credit underwriting and credit risk policy. The Bank is acting and constantly reviewing the risk profile against the risk appetite, in line with the scope of operations and risk. In conformity with directives of the Bank of Israel and with Bank policy for review of credit policy upon occurrence of material external events, the Bank Board of Directors conducted a comprehensive review in early April 2020, due to implications of the Corona Virus crisis. In this regard, adjustments were made to the credit policy, including authorizations and risk appetite, to multiple parameters, in conformity with business operations and with directives / relief measures from the Bank of Israel with regard to credit operations.

Business activity with clients included: delays in loan repayments to clients (both individual and business clients) designed to alleviate cash flow issues, and loans extended on a large scale through the funds guaranteed by the State.

#### Market and interest risk in the bank portfolio

Activity in the negotiable portfolio (portfolios managed by the trading room) is low, with most of the Bank's financial activity and risk associated with the banking portfolio. The Bank's banking portfolio mostly includes long-term uses (mortgages), against which the Bank raises resources which may be short-term. The portfolio structure exposes the Bank EV to erosion in case of rising interest rates.

#### The overall risk level remained low-medium.

The second quarter of 2020 saw more moderation and a slight decrease in zero coupon NIS interest rate curves, across the entire NIS and CPI-linked curve.

Risk values measured in the normal course of business and under stress scenarios were slightly higher compared to the first quarter of this year, primarily due to downward revision of early mortgage repayment rates, and range at levels lower than the specified risk appetite. The Corona Virus crisis resulted in actual inflation being lower than anticipated. The Bank continued to strictly manage its CPI-linked position, based on creating a daily linkage balance sheet and establishing a forecast position under various scenarios.

#### Liquidity risk

In the second quarter of 2020, the Bank maintained appropriate liquidity by investing excess liquidity in liquid assets of very high quality. The average (consolidated) liquidity coverage ratio for the second quarter of 2020 was 122%. In this quarter, there were no exceptions from the risk appetite limits and concentration benchmarks.

In February 2020, the Bank raised its alert level to Elevated. The decision to raise the alert level was due to concern with regard to the Corona Virus outbreak and the sharp declines in stock markets.

In early March, the Bank raised its state of alert for liquidity, from Elevated to Yellow (alert level including operating measures designed to ensure that the Bank maintains appropriate liquidity during crisis periods) due to the Corona Virus outbreak and further sharp declines in stock markets, both globally and in particular in Israel, and due to the integrated benchmark for monitoring financial<sup>1</sup> markets reaching record levels.

The alert level returned down to Elevated in mid-May, with resumption of routine operations.

During the current period, the Bank closely monitors (at daily level) qualitative and quantitative indicators (both internal and external) and conducts daily reviews of multiple stress scenarios for various time frames – liquidity is appropriate across all these scenarios and the Bank is in compliance with all internal limitations.

The sharp declines in financial markets at the end of the first quarter of 2020 resulted in households selling securities and in heavy redemptions, primarily in the mutual fund market. During this period, the Bank took action to improve its liquidity ratios, along with a sharp increase in balance of deposits from the public for households and businesses, offset by a decrease in the balance of deposits from the public for financial institutions.

According to the liquidity planning for the short term and for longer terms, the Bank is expected to further maintain appropriate liquidity ratios, with due consideration to its known operations and to expected operations including assumptions appropriate for crisis situations.

In recent months, the Bank of Israel applied a range of monetary measures to support economic activity and financial stability.

The measures applied by the Bank of Israel included buy-back of Government and corporate debentures, Repo transactions with institutional entities, USD/NIS swap transactions and a plan to provide monetary loans for a 3-year term to the banking system (against collateral), so as to increase credit supply to micro and small businesses. In early July 2020, the Bank of Israel announced it was preparing to establish infrastructure whereby banks would be able to provide mortgage portfolios as collateral against monetary loans, as part of the program for increasing credit supply to micro and small businesses.

#### Operational risk

In the second quarter of 2020, operational risk remained Medium. There were no material operational events, and the risk level reflects the potential damage that may be caused by materialization of operational risks. Activity continued to improve monitoring, management and control of operational risks, with emphasis on upgrading the IT system for management of risks surveys and further activity to identify, analyze and enhance awareness of the various operational risks.

<sup>(1)</sup> A benchmark developed by the Bank for identifying and monitoring financial markets in Israel, in order to identify any instability in the financial system in Israel – this benchmark is a decision-support tool for declaring a state of alert due to systemic failure.

The risk level during this quarter and throughout the Corona Virus crisis remained unchanged. The Technology Division operated in providing full support for regular operations at the Bank and for technology needs required for Bank operations during emergency routine operations. There were no material events and/or malfunctions during this period.

#### Legal risk

In the second quarter of 2020, legal risk remained Low-Medium, similar to the estimate at the end of 2019 and in the first quarter of 2020.

Review of legal risk level in the second quarter of 2020 included, *inter alia*, a review of potential implications of the Corona Virus crisis on legal risk, which found that in general, there was no impact on the level of legal risk and the quality of management of said risk.

#### Compliance risk

Compliance risk remained unchanged in the second quarter of 2020, at Low-Medium. This risk assessment is due, *inter alia*, to further addressing of risks classified as high, enhancement of controls and training delivery and improvement in efficiency of work processes in this area in the current quarter. The Bank is taking action to implement the applicable directives by the various regulators in the wake of the Corona Virus pandemic. The Bank also applies regular controls, in order to monitor compliance risk that may materialize during this period.

The Bank has internal enforcement programs for securities and for anti-trust law.

#### Cross-border risk

The risk level remained unchanged in the second quarter of 2020, at Low-Medium. The Bank manages this risk, *inter alia*, by revising procedures, automating work processes, delivering training, activity of foreign residents in specialized branches and specification of work routines in processes required tor reporting under both FATCA and CRS.

#### AML and terror financing risk

AML risk remained unchanged in the first half of 2020 and is defined as low-medium. This was due to continued intensive training and deployment activity, along with risk-focused controls, improvement of documents and classifications and taking effective action to avoid recurrence of extraordinary events and compliance failures. The new AML system – MEA – in order to identify unusual activity and for reporting to the AML Authority, is operating in branches on regular basis and enables close control over the banking activity.

#### Reputation risk

The Bank monitors and reviews the impact of the Corona Virus pandemic, globally and in Israel, on business activity as a whole and on reputation risk in particular, with regard to negative perception of the Bank specifically, and as part of the overall perception of the banking system. Bank management believes that at this stage, the reputational risk level has not changed materially. The Bank continues to regularly monitor this matter.

Bank Mizrahi Tefahot, as most banks in Israel, was included in the Black List issued by the UN Human Rights Council on February 12, 2020, listing companies that operate in territories beyond the Green Line. This publication may impact discussion in the media and activities of various organizations, including analysts and shareholders overseas, which would impact all of the business sector, including the banking system. The Bank is acting on this matter in co-operation with the Banking Association and with the Bank of Israel; at this stage, the Bank is unable to assess the impact on Bank operations.

In the second quarter of 2020, as part of the annual process for approval of all policy documents, Bank management and the Board of Directors approved multiple Bank policy documents with regard to risk management and control, including: policy on strategic risk management, policy on business continuity management, which was revised in view of the Corona Virus crisis, framework policy on operational risk management, policy on human resource management, policy on legal risk management and policy on settlement risk management.



## Key and emerging risks

Bank business exposes it to various financial and non-financial risks, which may impact the Bank's business results and reputation.

In the risk identification and mapping process, the Bank reviews all of its risk exposures. Top risks, existing (or new) risks which may materialize over the coming 12 months which potentially may materially impact the Bank's financial results and stability (such as: credit, interest and liquidity risks). The Bank also identifies emerging risks, which may materialize over the longer term and subject to uncertainty with regard to their nature and impact on the Bank. Of these risks, one may note the following: information security and cyber risk, IT risk and reputation risk. As noted, the risks mapping is regularly reviewed to ensure that it encompasses all risk associated with business operations at the Bank, and risk arising from market conditions and regulatory requirements.

The Bank continues to upgrade the framework for handling "emerging" risks, such as compliance and regulatory risk, AML risk and cross-border risk – while allocating the required resources for addressing these risks. Note that the Bank has zero appetite for non-compliance with applicable regulatory directives of the Bank of Israel. Bank operations with regard to these risks are primarily qualitative actions designed to create the required framework for addressing these emerging risks.

## Overview of weighted risk assets (OV1)

		Risk weighted assets	Minimum capital requirements <sup>(1)</sup>
_	As of June 30, 2020	As of March 31, 2020	As of June 30, 2020
			NIS in millions
Credit risk (standard approach)(2)	154,012	151,051	18,974
Counter-party credit risk (standard approach)	1,366	2,042	168
Credit risk value adjustment (CVA)(3)	427	673	53
Amounts lower than discount thresholds (subject to 250% risk weighting)	2,750	2,875	339
Total credit risk	158,555	156,641	19,534
Market risk (standard approach)	1,616	1,843	199
Operational Risk <sup>(4)</sup>	10,821	10,517	1,333
Total	170,992	169,001	21,066

<sup>(1)</sup> An additional capital requirement was added to this requirement, at 1% of the housing loan balance as of the report date. For more information about reduction of minimum capital ratios which banks are required to maintain in the normal course of business, by one percentage point, see Note 9 to the financial statements as of June 30, 2020.

The change in risk assets in the second quarter of 2020 was primarily due to growth in business credit and to growth in the housing loan portfolio.



<sup>(2)</sup> Credit risk excludes counter-party credit risk, credit risk value adjustment, settlement risk, securitization exposures and amounts lower than the deduction thresholds.

<sup>(3)</sup> Credit Value Adjustments - mark to market with respect to credit risk of counter-party, in conformity with Basel III provisions.

<sup>(4)</sup> Capital allocation with respect to operational risk was calculated using the standard approach.

## Capital and leverage

#### **Composition of capital**

Supervisory capital is composed of two tiers: Tier I capital (including Tier I capital and Tier I additional capital) and Tier II capital.

Tier I capital includes equity attributable to equity holders of the Bank and the interest of external shareholders in equity of subsidiaries (excess capital at subsidiaries is not taken into account).

Tier I capital includes supervisory adjustments and deductions from capital – goodwill, investments in capital components of financial institutions, cumulative other comprehensive income with regard to cash flow hedges for items not presented at fair value on the balance sheet and adjustments with respect to liabilities for derivative instruments, due to change in the Bank's credit risk (DVA).

Additional Tier I capital consists of equity instruments which fulfill the requirements specified in the directives. As of June 30, 2020, the Bank had no equity instruments included in additional Tier I capital.

Tier II capital consists of a group provision for credit losses and equity instruments which fulfill the specified requirements. Restrictions on capital structure:

- Tier II capital shall not exceed 100% of Tier I capital after required deductions from such capital.
- Capital instruments qualified for inclusion in Tier II capital shall not exceed 50% of Tier I capital after required deductions from such capital.

Below is a summary of supervisory capital components, capital ratios to risk components for the Group and minimum supervisory capital ratios specified by the Supervisor of Banks:

	June 30, 2020 June 30, 2019		Dece	ember 31, 2019		
	Amounts not		Amounts not			
		deducted from equity, subject		deducted from equity, subject	deducted from	
		to required	,	to required	'	equity, subject to required
	1	treatment prior	1	reatment prior	t	reatment prior
		to adoption of		to adoption of		to adoption of
		Directive 202,		Directive 202,		Directive 202,
	Balance	in conformity with Basel III	Balance	in conformity with Basel III	Balance	in conformity with Basel III
<del>-</del>	Bularioc	With Busci iii	Dalarioc	With Busci iii		_
Tier I capital before regulatory adjustments						NIS in millions
and deductions	17,147	_	16,318	_	16,621	_
Total regulatory adjustments to and	,		,		,	
deductions from Tier I capital	114	_	98	_	101	_
Tier I shareholders' equity	17,033	_	16,220	_	16,520	_
Tier II capital	5,966	893	5,783	1,340	6,090	1,340
Total capital	22,999	893	22,003	1,340	22,610	1,340
Total risk weighted assets	170,992	_	158,626	_	162,858	_
Ratio of Tier I capital to risk components	9.96%		10.23%		10.14%	
Ratio of total capital to risk components Minimum Tier I capital ratio required by	13.45%		13.87%		13.88%	
Supervisor of Banks Minimum overall capital ratio required by	8.79%		9.83%		9.83%	
Supervisor of Banks	12.29%		13.33%		13.33%	

For more information and detailed composition of supervisory capital, in conformity with disclosure requirements of Basel Pillar 3, as of June 30, 2020 compared to June 30, 2019 and December 31, 2019, see Addendum A below. For more information about reduction of minimum capital ratios which banks are required to maintain in the normal course of business, by one percentage point, see Note 9 to the financial statements as of June 30, 2020.



## Leverage ratio

The Bank applies Proper Banking Conduct Regulation 218 with regard to leverage ratio, which adopts the Basel Committee recommendations with regard to leverage ratio, stipulated in January 2014.

The leverage ratio is reflected in percent, defined as the ratio of Tier I capital to total exposure. Total exposure for the Bank is the sum of balance sheet exposures, exposures to derivatives and to securities financing transactions and off-balance sheet items.

According to the directive, banking corporations must maintain a leverage ratio of 5% or higher on a consolidated basis.

The leverage ratio is managed as part of capital management by the capital planning and management forum.

Below is information about the Bank's leverage ratio (NIS in millions):

Comparison of assets on balance sheet and exposure measurement for leverage ratio	As of June 30, 2020	As of June 30, 2019	As of December 31, 2019
Total assets in consolidated financial statements	291,560	264,223	273,244
Adjustments with respect to investments in banking, finance, insurance or commercial entities consolidated for accounting purposes but not within the scope of consolidation for supervisory purposes	-	_	_
Adjustments with respect to trust assets recognized on the balance sheet in conformity with Public Reporting Directives but not included in the exposure measurement of leverage ratio	_	_	_
Adjustments with respect to financial derivative instruments	933	655	687
Adjustments with respect to securities financing transactions	_	_	_
Adjustments with respect to off-balance sheet items <sup>(1)</sup>	23,569	19,638	22,496
Other adjustments	1,697	1,342	1,352
Exposure for leverage ratio	317,759	285,858	297,779

<sup>(1)</sup> Conversion of off-balance sheet exposures to equivalent credit amounts, in conformity with Basel rules for capital adequacy measurement.



### Disclosure with regard to leverage ratio (NIS in millions)

Composition of exposures and leverage ratio (NIS	As of June	As of June	As of December
in millions)	30, 2020	30, 2019	31, 2019
Balance sheet exposure	000 500	202 222	074.004
Assets on balance sheet	289,506	262,909	271,204
Amounts with respect to assets deducted to	(0-)	(0-1)	(2-)
determine Tier I capital	(87)	(87)	(87)
Total balance sheet exposure	289,419	262,822	271,117
Exposure with respect to derivatives	_	-	_
Cost of replacement with respect to all derivative			
transactions	1,254	1,046	1,261
Amounts added with respect to future potential			
exposure with respect to all derivative transactions	1,454	1,404	1,691
Gross-up of collateral provided with respect to			
derivatives, deducted from assets on the balance			
sheet in conformity with Public Reporting directives	=	_	_
Deduction of debtor assets with respect to variable			
cash collateral provided in conjunction with derivative			
transactions	_	_	_
Exempt central counter-party leg of commercial			
exposure settled by the client	_	_	_
Effective adjusted nominal amount of credit			
derivatives written	277	285	276
Adjusted effective nominal offsets and deduction of			
additions with respect to credit derivatives written	_	_	_
Total exposure with respect to derivatives	2,985	2,735	3,228
Exposure with respect to securities financing	·	•	· ·
transactions			
Gross assets with respect to securities financing			
transactions (without offsets), after adjustment for			
transactions accounted for as an accounting sale	1,786	663	938
Offset amounts of cash payable and cash receivable	•		
from gross assets with respect to securities financing			
transactions	_	_	_
Credit risk exposure for central counter-party with			
respect to securities financing assets	_	_	_
Exposure with respect to transactions as agent	_	_	_
Total exposure with respect to securities			
financing transactions	1,786	663	938
Other off-balance-sheet exposures	-,		
Off-balance sheet exposure at gross nominal value	83,418	71,289	78,157
Adjustments with respect to conversion to credit	33,113	,=55	. 3, . 3.
equivalent amounts	(59,849)	(51,651)	(55,661)
Off-balance sheet items	23,569	19,638	22,496
Capital and total exposure	20,000	10,000	22,730
Tier I capital	17,033	16,220	16,520
·	317,759	285,858	297,779
Total exposure	311,139	200,000	231,119
Leverage ratio			
Leverage ratio in conformity with Proper Conduct	F 200/	F 670/	F FF0/
of Banking Business Directive 218	5.36%	5.67%	5.55%



#### **Credit risk**

This chapter discusses credit risk, in conformity with disclosure requirements of the Basel Committee and the FSB; the chapter structure and topic order (adjusted for the nature of Bank operations) are also in conformity with these requirements.

The chapter "Counter party credit risk" below includes qualitative and quantitative disclosures about the capital requirement with respect to this risk and adjustment to capital requirements with respect to credit risk (CVA).

Credit risk is the risk that a borrower or counter-party of the Bank would not fulfill its obligations towards the Bank. Credit risk is a material risk to Bank operations. This risk is affected by multiple factors: Business risk due to client activities, concentration risk due to over-exposure to a borrower / borrower group and to economic sectors, geographic concentration risk, risk due to exogenous changes which mostly involve changes to the borrower's macro-economic environment, overseas credit risks and operational risks which, should they materialize, would have implications for credit risks. This risk is also correlated with other risks, such as: Market and interest risk, liquidity risk, compliance risk and other risks.

Credit is at the core of banking operations and therefore, credit risk is the major risk addressed by the banking system. Accordingly, the lion's share of capital allocated in Tier I is with respect to credit risk.

For more information about credit risk, see chapter "Credit risk" in the 2018 Risks Report, available on the Bank website. For Bank operations with regard to credit management during the Corona Virus crisis, see chapter "Credit risk" of the Report of the Board of Directors and Management for the first quarter of 2020.

#### **Credit quality of credit exposures (CR1)**

			June	30, 2020
	Gross	Gross balances <sup>(1)</sup>		
	Impaired or in arrears 90 days or		Provisions for	. Net
	longer	Others	credit losses	balance
Debt other than debentures	2,891	272,368	2,090	273,169
Debentures	_	7,974	_	7,974
Off-balance sheet exposure <sup>(2)</sup>	76	83,362	169	83,269
Total	2,967	363,704	2,259	364,412
			June	30, 2019
	Gross	Gross balances <sup>(1)</sup>		
	Impaired or in arrears 90 days or		Provisions for	Net
	longer	Others	credit losses	balance
Debt other than debentures	2,583	<sup>(3)</sup> 246,670	1,615	247,638
Debentures	_	(3)8,277	_	8,277
Off-balance sheet exposure(2)	63	71,202	104	71,161
Total	2,646	326,149	1,719	327,076
			December	r 31. 2019
	Gross	Gross balances <sup>(1)</sup>		
	Impaired or in arrears 90 days or		Provisions for	Net
	longer	Others	credit losses	balance
Debt other than debentures	2,812	253,581	1,694	254,699
Debentures	_	9,196	_	9,196
Off-balance sheet exposure(2)	54	78,020	119	77,955
Total	2,866	340,797	1,813	341,850

<sup>(1)</sup> Gross balances in conformity with reported carrying amounts on the financial statements for on- and off-balance sheet items, creating exposure to credit risk pursuant to Proper Conduct of Banking Business Directive 203.



<sup>(2)</sup> Off-balance sheet exposures are before credit conversion factors (CCF).

<sup>(3)</sup> Reclassified

Below are details of the provision for credit losses with respect to housing loans for which a minimum provision for credit losses was made by extent of arrears, in accordance with appendix to Proper Conduct of Banking Business Directive 314, as of June 30, 2020 (NIS in millions):

		Extent of arrears						
	_	In arrears 90 days or longer				Balance with respect to refinanced loans in arrears <sup>(2)</sup>	Total	
	In arrears 30 to 89 days <sup>(1)</sup>		6-15 months		Over 33 months	Total over 90 days		
Amount in arrears	8	26	17	18	192	253	35	296
Of which: Balance of provision for interest(3)	_	_	_	1	106	107	7	114
Recorded debt balance	551	867	234	128	135	1,364	71	1,986
Balance of provision for credit losses (4)			32	56	91	179	38	217
Debt balance, net	551	867	202	72	44	1,185	33	1,769

<sup>(1)</sup> In conformity with Public Reporting Directives, excludes the balance of housing loans in arrears up to 2 months.

<sup>(2)</sup> Loans for which an agreement was signed for repayment of arrears by borrower, where a change was made in the repayment schedule for the loan balance not yet due.

<sup>(3)</sup> With respect to interest on amounts in arrears.

<sup>(4)</sup> Excludes balance of provision for interest.

#### Credit risk mitigation methods (CR3)

Total on-balance   Secured   Secur	Credit risk mitigatio	m memous (o	110)							
Debt other than debentures   Patient   Patie		Unsecured							As of Ju	ne 30, 2020 Secured
Debt other than debentures   Debt other tha		Total on-	Total on-					,	Of whic	h: By credit derivatives
Debt other than debentures   244,039   29,130   7,477   20,880   6,015   8,250   1,462		balance	balance	-		_				Of which:
Debt other than debentures   244,039   29,130   7,477   20,880   6,015   8,250   1,462   -   -   -										
Debentures   7,974   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477   7,477	Debt other than	Balarioo	Buluito	umount	Bululio	umount	Buluitee	uniouni	Buluito	<u> </u>
Total on balance   Total on balance   Secured balance   Secured balance   Secured sin arrears 90 days   Secured balance   Secured balanc			29,130	7,477	20,880	6,015	8,250	1,462	_	_
Of which: Accruing interest revenues, in arrears 90 days or longer   2,150   437   101   239   38   198   63   -   -			29 130	7 <u>477</u>	20 880	6.015	8 250	1 462		
Name		232,013	29,130	7,477	20,000	0,013	0,230	1,402		
Company   Com	_									
Unsecured	•	0.450	407	404	000	00	400	00		
Total on balance   Secured   Secur	or longer	2,150	437	101	239	38	198	63		
Total on balance   Secured   Secur									As of Ju	ne 30. 2019
Total on balance   Sheet ba		Unsecured								Secured
Total on balance   Sheet ba							_		o	
Debt other than debentures   225,077   22,561   6,572   16,944   5,594   5,617   977   -   -   -		Total on-	Total on-							•
Debt other than debentures				Of which:						
Debt other than debentures   225,077   22,561   6,572   16,944   5,594   5,617   977										Secured
Debentures   225,077   22,561   6,572   16,944   5,594   5,617   977   -   -   -		balance <sup>(1)</sup>	balance <sup>(1)</sup>		balance	amount	balance	amount	balance	amount
Debentures										
Total			22,561	6,572	16,944	5,594	5,617	977	_	_
Of which: Accruing interest revenues, in arrears 90 days or longer			22 561	6 572	16 044	5 F04	- 5 617	077		
Name		233,334	22,301	0,372	10,944	5,594	3,617	911		
Total on-   Debt other than debentures   230,698   24,001   Collateral   Debentures   9,196   239,894   24,001   Collateral   Collate										
Unsecured   Unse	-									
Total on-balance   Secured   Secur	or longer	2,162	237	36	185	29	68	8		
Total on-balance   Secured   Secur								۸۵	of Docomb	or 21 2010
Total on-balance sheet balance(1)   Debt other than debentures   230,698   24,001   6,860   17,514   5,875   6,487   984   -     Total on-balance sheet balance(1)   239,894   24,001   6,860   17,514   5,875   6,487   984   -     Of which: By credit financial guarantees   0f which: By credit financial guarantees   Of which: By credit financial guarantees   Of which: By credit financial guarantees   Of which: By credit financial guarantees   Secured sheet   Secured balance		Unsecured						A5	or Decernic	
Total on-balance sheet balance(1) sheet balance(2) sheet balance(3) sheet balance(4) sheet										
balance sheet balance(1) balance sheet balance(1) sheet balance(2) sheet balance(3) sheet balance(4) sheet b						•				•
Sheet balance(1)   Sheet balan				<b>~</b>						
Debt other than debentures         230,698         24,001         6,860         17,514         5,875         6,487         984         —         —           Debentures         9,196         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         — <t< th=""><th></th><th></th><th></th><th>-</th><th></th><th>-</th><th></th><th></th><th></th><th></th></t<>				-		-				
Debt other than debentures 230,698 24,001 6,860 17,514 5,875 6,487 984 Debentures 9,196										
debentures         230,698         24,001         6,860         17,514         5,875         6,487         984         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -	Debt other than	Dalarioc	Bululioc	uniouni	Dalarioc	umount	Bululioc	umount	Dalarioc	umount
Total 239,894 24,001 6,860 17,514 5,875 6,487 984 Of which: Accruing interest revenues, in arrears 90 days		230,698	24,001	6,860	17,514	5,875	6,487	984	_	_
Of which: Accruing interest revenues, in arrears 90 days			_	_	_	_	_	_	_	
interest revenues, in arrears 90 days		239,894	24,001	6,860	17,514	5,875	6,487	984	_	
	interest revenues,									
		2,188	370	46	252	32	151	14	_	

<sup>(1)</sup> Balance sheet balance in conformity with reported carrying amounts on the financial statements, after provisions for credit losses.

<sup>(2)</sup> Balance sheet balance of part of the debt amount secured by collateral, guarantee or credit derivative, after accounting for safety factors.

## Credit risk - standard approach

Standard approach – exposures by asset type and risk weighting<sup>(1)(2)</sup> (CR5)

-										As of June 30, 2020 Total credit exposures (after conversion factors and collateral
Asset type / risk weighting	0%	20%	35%	50%	60%	75%	100%	150%	Other	deduction)
Sovereigns, central banks and national monetary authority Public sector entities (PSE)	67,084	86	_	_	_	_	114	-	-	67,284
other than central ` ´	277	927	_	25	_	_	_	_	_	1,229
Banks (including Multi-party Development Banks)	-	2,676	-	487	_	-	92	_	-	3,255
Securities companies	_	- 054	_	-	_	_	40.004	_	_	- 50,000
Corporations	-	5,851	-	618	-	40.007	43,921	_	_	50,390
Retail exposure to individuals	_	_	-	_	-	19,367	_	_	_	19,367
Loans to small businesses Secured by residential property	_	_	- 50,104	33,894	- 18,035	11,657 36,670	4 1,012	_	_	11,661 139,715
Secured by commercial real estate	_	_	-	-	-	-	4,211	_	_	4,211
Loans in arrears	_	_	_	_	_	_	1,216	1,313	_	2,529
Other assets	1,727	_	_	_	_	_	2,736	59	8	4,530
Of which: with respect to shares	_	_	_	_	_	_	83	50	_	133
Total	69,088	9,540	50,104	35,024	18,035	67,694	53,306	1,372	8	304,171
Carranaiana assatual bandra =										As of June 30, 2019
Sovereigns, central banks and national monetary authority	54,481	31	_	_	_	_	155	_	_	54,667
Public sector entities (PSE) other than central Government	431	863	_	_	_	_	_	_	_	1,294
Banks (including Multi-party	101									
Development Banks) Securities companies	_	2,116 –	_	77 -	_	_	85 -	_	_	2,278
Corporations	_	5,409	_	492	_	_	40,798	_	_	46,699
Retail exposure to individuals	_	_	_	_	_	19,942	· -	_	_	19,942
Loans to small businesses Secured by residential	-	-	-	_	-	10,196	4	-	-	10,200
property Secured by commercial real	-	-	52,100	30,470	8,828	37,481	829	-	-	129,708
estate	_	_	_	_	_	_	3,252	4 204	_	3,252 2,599
Loans in arrears		_	_	_	_	-	1,318	1,281	_	,
Other assets Of which: with respect to shares	1,655	_	_	_	_	_	2,364 54	27 15	6	4,052 69
Total	56,567	8,419	52,100	31,039	8,828	67,619	48,805	1,308	6	274,691
_			•	·	•		•	•	Δ	s of December 31, 2019
Sovereigns, central banks and national monetary									^	,
authority Public sector entities (PSE) other than central	58,627	27	-	-	-	-	84	-	-	58,738
Government Banks (including Multi-party	357	902	-	_	_	-	-	-	-	1,259
Development Banks) Securities companies	_	1,467 –	_	42 -	_	_	77 -	_	_	1,586 _
Corporations	_	5,861	_	573	_	_	41,007	_	_	47,441
Retail exposure to individuals	_	, _	_	_	_	20,355	· _	_	_	20,355
Loans to small businesses Secured by residential	-	-	-	-	-	10,612	1	-	-	10,613
property Secured by commercial real	-	_	50,765	32,238	13,340	37,247	826	-	-	134,416
estate	-	_	_	-	_	-	4,033	-	-	4,033
Loans in arrears Other assets	- 1,639	_	_	_	_	_	987 2,027	1,528 58	- 5	2,515 3,729
Of which: with respect to shares				_	_	_	101	48		149
Total	60,623	8,257	50,765	32,853	13,340	68,214	49,042	1,586	5	284,685

Balances in this disclosure include on- and off-balance sheet debt balances that reflect credit risk, excluding deferred tax amounts and investments in financial institutions below the discount thresholds (subject to 250% risk weighting), exposures with respect to counter-party credit risk and securitization exposures.
 The balances reflect the supervisory exposure amounts, net of provisions and write-offs, after credit conversion factors and after credit risk mitigators.



## **Counter-party credit risk**

### Analysis of exposure to counter-party credit risk (CCR) based on the supervisory approach (CCR1)

			As of J	lune 30, 2020
	Subrogation cost	Future potential exposure	Exposure after deduction of collateral	Risk assets
Current exposure method Comprehensive approach to credit risk mitigation (for securities	1,192	1,595	1,851	1,065
financing transactions)			261	261
Total	1,192	1,595	2,112	1,326
			As of J	June 30, 2019
	Subrogation cost	Future potential exposure	Exposure after deduction of collateral	Risk assets
Current exposure method <sup>(1)</sup> Comprehensive approach to credit risk mitigation (for securities financing transactions)	957	1,483	1,731 63	924 63
Total	957	1,483	1,794	987
			As of Decen	nber 31, 2019
	Subrogation cost	Future potential exposure	after deduction of collateral	Risk assets
Current exposure method <sup>(1)</sup> Comprehensive approach to credit risk mitigation (for securities	1,196	1,679	1,878	1,023
financing transactions)			63	63
Total	1,196	1,679	1,941	1,086

#### Capital allocation with respect to credit risk valuation adjustment (CVA) (CCR2)

	As of J	une 30, 2020	As of June 30, 2019		As of December 31, 2019	
	Exposure after deduction of collateral		Exposure after deduction of collateral	Risk assets	Exposure after deduction of collateral	Risk assets
Total – portfolios for which CVA is calculated using the standard approach	1,644	427	' 1,494	391	1,755	384

(1) Reclassified



#### Market risk

Market risk — This is the risk of loss from on— and off-balance sheet positions, arising from change in fair value of financial instruments, due to change in market risk factors (interest rates, exchange rates, inflation, prices of equities and commodities). The Bank has no exposure to commodities and its exposure to equities is not material, so that Bank exposure to such risk is primarily due to basis risk — the risk exists when the Bank's assets and liabilities are denominated in different currencies or are in different linkage segments — and from interest rate risk, which the risk to Bank profit and to Bank capital, primarily due to fluctuations in interest rates, fluctuations of various curves used by the Bank in its business operations or from the fact that a change in interest rates may result in a change in composition of the Bank's assets and liabilities due to exercise of options for early repayment due to change in market interest rates. Changes in interest rates impact Bank profits (change in revenues) and the value of Bank assets (change in fair value). For more information about market risk, see chapter "Market risk" in the 2019 Risks Report, available on the Bank website.

## Market risk using the standard approach

Below are the capital requirement components under the standard approach for market risk (NIS in millions):

	Ris	Risk assets as of:			
	June 30, 2020	June 30, 2019 D	ecember 31, 2019		
Direct products	-		_		
Interest rate risk (general and specific)	1,139	1,721	1,339		
Stock position risk (general and specific)	_	_	_		
Exchange rate risk	429	478	440		
Commodities risk	_	_	_		
Options	_	_	_		
Delta Plus approach	48	15	12		
Securitization	_	_	_		
Total	1,616	2,214	1,791		

As noted above, exposure in the negotiable portfolio is low and mostly associated with interest risk. Risk assets with respect to interest risk were impacted by positions in derivatives which were not offset according to the standard measurement approach, due to changes in interest rate curves.



## Liquidity risk

Liquidity risk – risk resulting from uncertainty as to the availability of sources and the ability to realize assets within a specified period of time and at a reasonable price.

Liquidity risk is a material and unique, due to the need to respond to it in the shortest possible time. Risk materialization may cause the Bank to incur significant loss and may even result in collapse of the Bank.

For more information about liquidity risk, see chapter "Liquidity risk" in the 2019 Risks Report, available on the Bank website.

#### Liquidity coverage ratio (LIQ1)

Information about liquidity coverage ratio

Below is information about liquidity coverage ratio<sup>(1)</sup> (NIS in millions):

	For the three months ended June 30, 2020			
	Total unweighted value <sup>(2)</sup> (Average)	Total weighted value <sup>(3)</sup> (Average)		
Total high-quality liquid assets				
Total high-quality liquid assets		53,992		
Outgoing cash flows				
Retail deposits from individuals and from small businesses, of which:	120,655	7,295		
Stable deposits	33,488	1,674		
Less stable deposits	38,848	4,171		
Deposits for terms longer than 30 days	48,319	1,450		
Unsecured wholesale financing, of which:	63,216	38,781		
Deposits for operational needs (all counter-parties) and deposits with				
networks of co-operative banking corporations	2,928	732		
Deposits other than for operational needs (all counter-parties)	59,439	37,200		
Unsecured debts	849	849		
Secured wholesale financing	_	586		
Additional liquidity requirements, of which:	90,433	21,801		
Outflows with respect to derivatives exposure and other collateral				
requirements	16,394	16,394		
Credit lines and liquidity	41,631	2,949		
Other contingent financing obligations	32,408	2,458		
Total outgoing cash flows		68,463		
Incoming cash flows				
Secured loans	1,455	617		
Inflows from regularly repaid exposures	9,632	7,096		
Other incoming cash flows	21,801	16,470		
Total incoming cash flows	32,888	24,183		
	To	otal adjusted value(4)		
Total high-quality liquid assets		53,992		
Total outgoing cash flows, net		44,280		
Liquidity coverage ratio (%)		122		

<sup>(1)</sup> Information is presented in terms of simple averages of daily observations during the reported quarter. The number of observations used in calculating the averages in the second quarter of 2020 is 74.



<sup>(2)</sup> Unweighted values are to be accounted for as outstanding balances payable or which may be payable by the holder, within 30 days (for both inflows and outflows).

<sup>(3)</sup> Weighted values are to be accounted for after applying appropriate security factors or inflow / outflow rates (for inflows and outflows)

<sup>(4)</sup> Adjusted value are to be calculated after applying: Safety factors and inflow / outflow rates; and all applicable restrictions (i.e. restriction on High-Quality Liquid Assets and restriction on inflows, as specified in Proper Conduct of Banking Business Directive 221).

Below is information about liquidity coverage ratio<sup>(1)</sup> (NIS in millions):

	For the three months ended June 30, 2019			
	Total unweighted value <sup>(2)</sup> (Average)	Total weighted value <sup>(3)</sup> (Average)		
Total high-quality liquid assets				
Total high-quality liquid assets		42,430		
Outgoing cash flows				
Retail deposits from individuals and from small businesses, of which:	106,741	6,214		
Stable deposits	29,968	1,498		
Less stable deposits	31,247	3,350		
Deposits for terms longer than 30 days	45,526	1,366		
Unsecured wholesale financing, of which:	51,030	32,343		
Deposits for operational needs (all counter-parties) and deposits with networks of co-operative banking corporations	1,657	414		
Deposits other than for operational needs (all counter-parties)	49,229	31,785		
Unsecured debts	144	144		
Secured wholesale financing	_	164		
Additional liquidity requirements, of which:	72,420	16,224		
Outflows with respect to derivatives exposure and other collateral				
requirements	11,688	11,688		
Credit lines and liquidity	36,175	2,414		
Other contingent financing obligations	24,557	2,122		
Total outgoing cash flows		54,945		
Incoming cash flows				
Secured loans	795	274		
Inflows from regularly repaid exposures	9,038	6,593		
Other incoming cash flows	17,010	12,064		
Total incoming cash flows	26,843	18,931		
	Т	otal adjusted value <sup>(4)</sup>		
Total high-quality liquid assets		42,430		
Total outgoing cash flows, net		36,014		
Liquidity coverage ratio (%)		118		

<sup>(1)</sup> Information is presented in terms of simple averages of daily observations during the reported quarter. The number of observations used in calculating the averages in the second quarter of 2019 is 74.

<sup>(2)</sup> Unweighted values are to be accounted for as outstanding balances payable or which may be payable by the holder, within 30 days (for both inflows and outflows).

<sup>(3)</sup> Weighted values are to be accounted for after applying appropriate security factors or inflow / outflow rates (for inflows and outflows).

<sup>(4)</sup> Adjusted value are to be calculated after applying: Safety factors and inflow / outflow rates; and all applicable restrictions (i.e. restriction on High-Quality Liquid Assets and restriction on inflows, as specified in Proper Conduct of Banking Business Directive 221).

Below is information about liquidity coverage ratio<sup>(1)</sup> (NIS in millions):

	For the three months ended December 31, 2019			
	Total unweighted value <sup>(2)</sup> (Average)	Total weighted value <sup>(3)</sup> (Average)		
Total high-quality liquid assets				
Total high-quality liquid assets		44,846		
Outgoing cash flows				
Retail deposits from individuals and from small businesses, of which:	109,361	6,342		
Stable deposits	30,504	1,525		
Less stable deposits	31,738	3,403		
Deposits for terms longer than 30 days	47,119	1,414		
Unsecured wholesale financing, of which:	50,882	32,808		
Deposits for operational needs (all counter-parties) and deposits with				
networks of co-operative banking corporations	1,737	434		
Deposits other than for operational needs (all counter-parties)	49,019	32,248		
Unsecured debts	126	126		
Secured wholesale financing	_	207		
Additional liquidity requirements, of which:	76,241	17,201		
Outflows with respect to derivatives exposure and other collateral				
requirements	12,366	12,367		
Credit lines and liquidity	38,981	2,620		
Other contingent financing obligations	24,894	2,214		
Total outgoing cash flows		56,558		
Incoming cash flows				
Secured loans	1,008	293		
Inflows from regularly repaid exposures	9,234	6,503		
Other incoming cash flows	18,069	12,783		
Total incoming cash flows	28,311	19,579		
		Total adjusted value(4)		
Total high-quality liquid assets		44,846		
Total outgoing cash flows, net		36,979		
Liquidity coverage ratio (%)		121		

- (1) Information is presented in terms of simple averages of daily observations during the reported quarter. The number of observations used in calculating the averages in the fourth quarter of 2019 is 74.
- (2) Unweighted values are accounted for as outstanding balances payable or which may be payable by the holder, within 30 days (for both inflows and outflows).
- (3) Weighted values are accounted for after applying appropriate security factors or inflow / outflow rates (for inflows and outflows).
- (4) Adjusted value are calculated after applying: Safety factors and inflow / outflow rates; and all applicable restrictions (i.e. restriction on High-Quality Liquid Assets and restriction on inflows, as specified in Proper Conduct of Banking Business Directive 221).

#### Key factors that impact the results of liquidity coverage ratio

The major factors affecting the liquidity coverage ratio results are composition of Bank sources and uses. High-Quality Liquid Assets ("HQLA") are Level 1 assets, which are typically highly negotiable and associated with low risk. These include cash, current accounts and deposits with central banks, debentures of sovereigns with a 0% risk weighting and debentures of the State of Israel. Cash outflows primarily consist of unsecured wholesale financing – deposits which corporations and financial institutions deposited with the Bank, as well as outflows with respect to exposure to derivatives. Cash inflows primarily consist of credit receipts and inflows with respect to exposure to derivatives.

The ratio is primarily cyclical and may be forecast based on internal estimates by the Bank. The key factor which affects evolution of this ratio over time is growth in Bank business, both in raising and management of source composition and increase in uses. There is some volatility between days of the month, due to current activity of clients and interchangeability between NIS and foreign currency, primarily due to activity in NIS / foreign currency derivatives.



#### Composition of high quality liquid assets (HQLA)

Below are details of liquid assets by level, as required by Directive 221 (NIS in millions):

	June 30, 2020	June 30, 2019	Average for the second quarter of 2020	Average for the second quarter of 2019
Level 1 assets	55,665	47,269	53,945	42,417
Level 2a assets	47	13	47	13
Level 2b assets	_	_	_	_
Total HQLA	55,712	47,282	53,992	42,430

There is a regulatory limit applicable to the Los Angeles branch, with regard to use of liquidity reserve by this entity; Bank scenarios assume use of branch liquidity in conformity with this limit.

#### Composition of pledged and un-pledged available assets:

	As of June				
Total balance on balance sheet	Of which: Pledged	Of which: Un- pledged			
60,510	80	60,430			
6,607	354	6,253			
421	_	421			
1,169	213	956			
110	_	110			
68,817	647	68,170			
	60,510 6,607 421 1,169 110	balance sheet         Pledged           60,510         80           6,607         354           421         -           1,169         213           110         -			

	(1)As of June 30, 20				
	Total balance on balance sheet Of which	h: Pledged	Of which: Un- pledged		
Cash and deposits with central banks	47,769	41	46,728		
Debentures of the Government of Israel	6,355	371	5,984		
Debentures of foreign governments	2,028	388	1,640		
Debentures of foreign others	307	_	307		
<u>Total</u>	55,459	800	54,659		

		As of Dec	ember 31, 2019
	Total balance on balance sheet Of which	h: Pledged	Of which: Un- pledged
Cash and deposits with central banks	50,924	17	50,907
Debentures of the Government of Israel	7,821	332	7,489
Debentures of foreign governments	1,781	205	1,576
Debentures of foreign others	362	_	362
Total	60,888	554	60,334

<sup>(1)</sup> Reclassified

#### **Developments in liquidity coverage ratio**

In the second quarter of 2020, the Bank maintained appropriate liquidity by investing excess liquidity in liquid assets of very high quality – Level 1 assets. The average (consolidated) liquidity coverage ratio for the second quarter of 2020 was 122%. In this quarter, there were no recorded deviations from ratio restrictions.



## **Additions**

## Addendum A – Composition of supervisory capital

		June 30,	2020	
		de eq	Amounts not educted from puity, subject to required eatment prior	
		to	adoption of	
			ective 202, in nformity with	References
		Balance	Basel III	from step 2
	shareholders' equity: Instruments and retained earnings			•
1	Ordinary share capital issued by the banking corporation and ordinary	2 204		1.2
2	share premium for shares included in Tier I capital Retained earnings, including dividends proposed or declared after the	2,304	_	1+2
_	balance sheet date	14,655	_	3
3	Accumulated other comprehensive income and retained earnings for which	(00.4)		
5	disclosure has been given Ordinary shares issued by consolidated subsidiaries of the banking	(234)	_	4
3	corporation, which are held by a third party (non-controlling interests)	422	_	5
6	Tier I capital before regulatory adjustments and deductions	17,147	_	
	shareholders' equity: Regulatory adjustments and deductions			
7 8	Stabilizing valuation adjustments Goodwill, net of related deferred tax liability, if applicable	- 87	_	_ 6
9	Other intangible assets, other than mortgage-servicing rights, net of related	01	_	Ü
	deferred tax liability	_	_	7+8
10	Deferred tax assets that rely on future profitability of the banking			
	corporation for realization, excluding those arising from temporary differences	_	_	9
11	Accumulated other comprehensive income with respect to cash flows			· ·
	hedging of items not listed at fair value on the balance sheet	19	_	10
12 13	Shortfall of provisions to expected losses Increase in shareholders' equity due to securitization transactions	_	_	_
14	Unrealized gains / losses from changes to fair value of liabilities arising	_	_	_
	from change to own credit risk of the banking corporation. In addition, with			
	regard to liabilities with respect to derivative instruments, all debt value			
	adjustments (DVA) arising from own credit risk of the banking corporation is to be deducted	8	_	11
15	Net assets with respect to defined-benefit plans, net of deferred tax	_		
	liabilities to be settled should the asset become impaired or be disposed in			40.40
16	conformity with Public Reporting Directives Investment in own ordinary shares, held directly or indirectly (including	_	_	12+13
.0	commitment to purchase shares subject to contractual obligations)	_	_	_
17	Reciprocal cross-holdings in ordinary shares of financial corporations	_	_	_
18	Investments in the capital of financial corporations not consolidated in the public financial statements of the banking corporation, where the banking			
	corporation does not hold more than 10% of the issued ordinary share			
	capital of the financial corporation	_	_	14
19	Investments in the capital of financial corporations not consolidated in the			
	public financial statements of the banking corporation, where the banking corporation holds more than 10% of the issued ordinary share capital of the			
	financial corporation	_	_	_
20	Mortgage servicing rights whose amount exceeds 10% of Tier I capital	_	_	_
21	Deferred tax assets arising from temporary differences, whose amount exceeds 10% of Tier I capital	_	_	_
22	Amount of mortgage servicing rights, deferred tax assets arising from			
	temporary differences and investments that exceed 10% of the ordinary			
	share capital issued by financial corporations, which exceeds 15% of Tier I capital of the banking corporation			
23	Of which: With respect to investments that exceed 10% of the ordinary	_	_	_
	share capital issued by financial corporations	_	_	_
24	Of which: With respect to mortgage servicing rights	_	_	_
25 26	Of which: Deferred tax assets arising from temporary differences Regulatory adjustments and other deductions stipulated by the Supervisor	_	_	_
_5	of Banks	_	_	_
א.26	Of which: With respect to investments in capital of financial corporations	_	_	-
ב.26	Of which: With respect to mortgage servicing rights	_	_	-



		June 30, 20	120	
	<del>-</del>		nounts not	
			ucted from	
			ity, subject	
			to required	
			tment prior	
			adoption of	
		Direc	tive 202, in	
			ormity with	References
		Balance	Basel III	from step 2
ג.26	Of which: Additional regulatory adjustments to Tier I capital, not included in	Dalance	Daser III	nom step 2
20.1				
	sections 25.A and 25.B.	_	_	_
27	Deductions applicable to Tier I capital, due to insufficient additional Tier I			
	and Tier II capital to cover deductions	_	_	_
28	Total regulatory adjustments to and deductions from Tier I capital	114	-	
29	Tier I shareholders' equity	17,033		
	· ·	17,000		
	ional Tier I capital: Instruments			
30	Additional Tier I capital instruments issued by the banking corporation and			
	premium on such instruments	_	_	_
31	Of which: Classified as equity in conformity with Public Reporting			
	Regulations	_	_	15a+16a
32	Of which: Classified as liabilities in conformity with Public Reporting			1001100
32				
	Directives	_	_	_
34	Additional Tier I capital instruments issued by subsidiaries of the banking			
	corporation, held by third party investors	_	_	17
36	Tier I capital, before deductions	_	_	
	ional Tier I capital: Instruments			
37	Investment in own additional Tier I capital instruments, held directly or			
	indirectly (including commitment to purchase such instruments subject to			
	contractual obligations)	_	_	_
38	Reciprocal cross-holdings in additional Tier I capital instruments	_	_	_
39	Investments in the capital of financial corporations not consolidated in the			
00	public financial statements of the banking corporation, where the banking			
	public infalicial statements of the banking corporation, where the banking			
	corporation does not hold more than 10% of the issued ordinary share			
	capital of the financial corporation	_	_	_
40	Investments in the capital of financial corporations not consolidated in the			
	public financial statements of the banking corporation, where the banking			
	corporation holds more than 10% of the issued ordinary share capital of the			
	financial corporation			
44		_	_	_
41	Other deductions stipulated by the Supervisor of Banks	_	_	_
41.א	Of which: With respect to investments in capital of financial corporations	_	_	_
ב.41	Of which: Additional regulatory adjustments to Tier I capital, not included in			
	section 38.A	_	_	_
42	Deductions applicable to additional Tier I capital, due to insufficient Tier II			
72	capital to cover deductions			
		_		_
43	Total deductions from additional Tier I capital	=	_	
44	Additional Tier I capital	_	_	
45	Tier I capital	17,033	_	
		17,000		
	capital: Instruments and provisions			
46	Instruments issued by the banking corporation (not included in Tier I			
	capital) and premium on such instruments	342	_	18a
47	Tier II capital instruments issued by the banking corporation, eligible for			
	inclusion in regulatory capital during transitional period	893	893	_
48	Tier II capital instruments issued by subsidiaries of the banking corporation	000	000	
40		0.700		40
	to third party investors	2,796	_	19
49	Of which: Tier II capital instruments issued by subsidiaries of the banking			
	corporation, held by third party investors, subject to phase-out from Tier II			
	capital	_	_	19
50	Group provisions for credit losses by effect of related tax	1,935	_	20
51	Tier II capital, before deductions	5,966	893	
		3,300	033	
Tier II				
52	Investment in own Tier II capital instruments, held directly or indirectly			
	(including commitment to purchase such instruments subject to contractual			
	obligations)	_	_	_
53	Reciprocal cross-holdings in Tier II capital instruments of financial			
55	·			
- 4	corporations	_	_	_
54	Investments in the capital of financial corporations not consolidated in the			
	public financial statements of the banking corporation, where the banking			
	corporation does not hold more than 10% of the issued ordinary share			
	capital of the financial corporation	_	_	_
	The state of the s			



		June 30, 2	2020	
		de eq tre to Dire	Amounts not ducted from uity, subject to required atment prior adoption of ective 202, in formity with Basel III	References from step 2
55	Investments in the capital of financial corporations not consolidated in the public financial statements of the banking corporation, where the banking			•
	corporation holds more than 10% of the issued ordinary share capital of the			
E.C	financial corporation Other deductions stipulated by the Supervisor of Banks	_	_	_
56 56.A	Of which: With respect to investments in capital of financial corporations	_	_	_
56.B	Of which: Other deductions from Tier II capital, not included in section 51.A	_	_	_
57	Total deductions from Tier II capital	_	_	
58	Tier II capital	5,966	893	
59	Total equity	22,999	893	
60	Total risk weighted assets	170,992	-	
	tal ratios and capital conservation buffer			
61	Tier I shareholders' equity	9.96	_	
62 63	Tier I capital Total capital	9.96 13.45	_	
	num requirements stipulated by the Supervisor of Banks	13.43	_	
69	Minimum Tier I shareholders' equity ratio required by Supervisor of Banks	8.79	_	
70	Minimum Tier I capital ratio required by Supervisor of Banks	8.79	_	
71	Minimum overall capital ratio required by Supervisor of Banks	12	_	
	unts below deduction threshold (before risk weighting)			
72	Investments in capital of financial corporations (other than banking corporations and their subsidiaries), that do not exceed 10% of ordinary share capital issued by the financial corporation and that are below the			
	deduction threshold	_	_	
73	Investments in Tier I capital of financial corporations (other than banking corporations and their subsidiaries), that do exceed 10% of ordinary share capital issued by the financial corporation and that are below the deduction			
	threshold	2	_	
74	Mortgage servicing rights	_	_	
75	Deferred tax assets arising from temporary differences, that are below the			
	deduction threshold	1,098	_	
	for inclusion of provisions in Tier II			
76	Provision eligible for inclusion in Tier II with respect to exposures subject to standardized approach, prior to application of cap	1,935		
77	Cap on inclusion of provisions in Tier II under standardized approach	1,933	_	
78	Provision eligible for inclusion in Tier II with respect to exposures subject to	1,077		
	internal ratings-based approach, prior to application of cap	_	_	
79	Cap on inclusion of provisions in Tier II under internal ratings-based			
	approach	_	_	
	ty instruments not eligible as regulatory capital subject to transitional			
80	isions  Current cap for instruments included in Tier I capital that are subject to	_	_	
00	transitional provisions (pursuant to transitional provisions of Directive 299)	_	_	
81	Amount deducted from Tier I shareholders' equity due to cap	_	_	
82	Current cap for instruments included in additional Tier I capital that are			
	subject to transitional provisions (pursuant to transitional provisions of			
00	Directive 299)	_	_	
83	Amount deducted from additional Tier I capital due to cap	_	_	
84	Current cap for instruments included in Tier II capital that are subject to transitional provisions (pursuant to transitional provisions of Directive 299)	893	893	
85	Amount deducted from Tier II capital due to cap	1,818	-	
55	, as a dotted from the in suprial add to sup	1,010		



			June 30, 2019	Dece	mber 31, 2019	
	·		Amounts not deducted	Dece	Amounts not deducted	
		Balance	from equity, subject to required treatment prior to adoption of Directive 202, in conformity with Basel III	Balance	from equity, subject to required treatment prior to adoption of Directive 202, in conformity with Basel III	References from step 2
Tier I s	hareholders' equity: Instruments and retained					
1	Ordinary share capital issued by the banking corporation and ordinary share premium for shares included in Tier I capital	2,262	_	2,302	_	1+2
2	Retained earnings, including dividends proposed or declared after the balance sheet date	13,762	_	14,063	_	3
3	Accumulated other comprehensive income and retained earnings for which disclosure has been			()		
5	given Ordinary shares issued by consolidated subsidiaries of the banking corporation, which are held by a third	(149)	_	(208)	_	4
6	party (non-controlling interests)  Tier I capital before regulatory adjustments and	443		464		5
	deductions	16,318	_	16,621	_	
Tier I s deduct	hareholders' equity: Regulatory adjustments and ions					
7	Stabilizing valuation adjustments	_	_	_	_	_
8	Goodwill, net of related deferred tax liability, if applicable	87	_	87	_	6
9	Other intangible assets, other than mortgage- servicing rights, net of related deferred tax liability	_	_	_	_	7+8
10	Deferred tax assets that rely on future profitability of the banking corporation for realization, excluding					
11	those arising from temporary differences Accumulated other comprehensive income with	-	_	-	_	9
	respect to cash flows hedging of items not listed at fair value on the balance sheet	5	_	8	_	10
12	Shortfall of provisions to expected losses	_	_	_	_	-
13	Increase in shareholders' equity due to securitization transactions	_	_	_	_	_
14	Unrealized gains / losses from changes to fair value of liabilities arising from change to own credit risk of the banking corporation. In addition, with regard to liabilities with respect to derivative instruments, all debt value adjustments (DVA) arising from own	_		_	_	_
	credit risk of the banking corporation is to be deducted	6	_	6	_	11
15	Net assets with respect to defined-benefit plans, net of deferred tax liabilities to be settled should the asset become impaired or be disposed in conformity					
16	with Public Reporting Directives Investment in own ordinary shares, held directly or indirectly (including commitment to purchase shares	-	-	-	_	12+13
17	subject to contractual obligations) Reciprocal cross-holdings in ordinary shares of	_	_	-	_	_
	financial corporations	_	_	_	_	-
18	Investments in the capital of financial corporations not consolidated in the public financial statements of the banking corporation, where the banking corporation does not hold more than 10% of the issued ordinary share capital of the financial					
19	corporation Investments in the capital of financial corporations not consolidated in the public financial statements of the banking corporation, where the banking	_	_	-	-	14
	corporation holds more than 10% of the issued ordinary share capital of the financial corporation	-	-	_	_	-

-			June 30, 2019	Dece	ember 31, 2019	
	-		Amounts		Amounts	
			not deducted		not deducted	
			from equity,		from equity,	
			subject to		subject to	
			required		required	
			treatment		treatment	
			prior to		prior to	
			adoption of		adoption of	
			Directive 202,		Directive 202,	
			in conformity		in conformity	References
		Balance	with Basel III	Balance	with Basel III	from step 2
20	Mortgage servicing rights whose amount exceeds					
	10% of Tier I capital	_	_	_	_	_
21	Deferred tax assets arising from temporary					
21						
	differences, whose amount exceeds 10% of Tier I					
	capital	_	-	_	_	_
22	Amount of mortgage servicing rights, deferred tax					
	assets arising from temporary differences and					
	investments that exceed 10% of the ordinary share					
	capital issued by financial corporations, which					
	exceeds 15% of Tier I capital of the banking					
	corporation	_	_	_	_	_
23	Of which: With respect to investments that exceed					
_0	10% of the ordinary share capital issued by financial					
	corporations	_	_	_	_	_
24	Of which: With respect to mortgage servicing rights	_	_	_	_	_
25	Of which: Deferred tax assets arising from					
	temporary differences	_	_	_	_	_
26	Regulatory adjustments and other deductions					
20						
	stipulated by the Supervisor of Banks	_	_	_	_	_
א.26	Of which: With respect to investments in capital of					
	financial corporations	_	_	_	_	_
ב.26	Of which: With respect to mortgage servicing rights	_	_	_	_	_
د.26 د.26	Of which: Additional regulatory adjustments to Tier I					
20.1						
	capital, not included in sections 25.A and 25.B.	_	_	_	_	_
27	Deductions applicable to Tier I capital, due to					
	insufficient additional Tier I and Tier II capital to					
	cover deductions	_	_	_	_	_
28	Total regulatory adjustments to and deductions					
20		00		404		
	from Tier I capital	98		101	-	
29	Tier I shareholders' equity	16,220	-	16,520	-	
Additio	onal Tier I capital: Instruments					
30	Additional Tier I capital instruments issued by the					
50						
	banking corporation and premium on such					
	instruments	_	_	_	_	_
31	Of which: Classified as equity in conformity with					
	Public Reporting Regulations	_	_	_	_	15a+16a
32	Of which: Classified as liabilities in conformity with					
02						
	Public Reporting Directives	_	_	_	_	_
34	Additional Tier I capital instruments issued by					
	subsidiaries of the banking corporation, held by third					
	party investors	_	_	_	_	17
36	Tier I capital, before deductions	_	_	_	-	
	onal Tier I capital: Instruments					
37	Investment in own additional Tier I capital					
	instruments, held directly or indirectly (including					
	commitment to purchase such instruments subject to					
	contractual obligations)	_	_	_	_	_
20	Reciprocal cross-holdings in additional Tier I capital					
38						
	instruments	_	_	_	_	_
39	Investments in the capital of financial corporations					
	not consolidated in the public financial statements of					
	the banking corporation, where the banking					
	corporation does not hold more than 10% of the					
	issued ordinary share capital of the financial					
	corporation	_	_	_	_	_

			June 30, 2019	Dece	ember 31, 2019	
	-		Amounts not deducted from equity, subject to required treatment prior to	5000	Amounts not deducted from equity, subject to required treatment prior to	
			adoption of Directive 202, in conformity		adoption of Directive 202, in conformity	References
40	Investments in the capital of financial corporations	Balance	with Basel III	Balance	with Basel III	from step 2
41	not consolidated in the public financial statements of the banking corporation, where the banking corporation holds more than 10% of the issued ordinary share capital of the financial corporation Other deductions stipulated by the Supervisor of	-	-	_	-	-
41a.	Banks Of which: With respect to investments in capital of	_	-	_	_	_
	financial corporations	_	_	_	_	_
41b.	Of which: Additional regulatory adjustments to Tier I capital, not included in section 38.A	_	_	_	_	_
42	Deductions applicable to additional Tier I capital,					
43	due to insufficient Tier II capital to cover deductions  Total deductions from additional Tier I capital					
44	Additional Tier I capital	-	_	-	-	
45	Tier I capital capital: Instruments and provisions	16,220		16,520		
46	Instruments issued by the banking corporation (not included in Tier I capital) and premium on such instruments	469	_	381	_	18a
47	Tier II capital instruments issued by the banking corporation, eligible for inclusion in regulatory capital during transitional period	1,340	1,340	1,340	1,340	_
48	Tier II capital instruments issued by subsidiaries of the banking corporation to third party investors	2,447		2,823		19
49	Of which: Tier II capital instruments issued by subsidiaries of the banking corporation, held by third party investors, subject to phase-out from Tier II	2,447		2,020		19
50	capital Group provisions for credit losses by effect of related	-	-	_	-	19
	tax	1,527	_	1,546	_	20
51	Tier II capital, before deductions	5,783	1,340	6,090	1,340	
52	Investment in own Tier II capital instruments, held directly or indirectly (including commitment to purchase such instruments subject to contractual obligations)	_	_	_	_	_
53	Reciprocal cross-holdings in Tier II capital instruments of financial corporations	_	_	_	_	_
54	Investments in the capital of financial corporations not consolidated in the public financial statements of					
55	the banking corporation, where the banking corporation does not hold more than 10% of the issued ordinary share capital of the financial corporation	_	-	_	_	_
55	Investments in the capital of financial corporations not consolidated in the public financial statements of the banking corporation, where the banking corporation holds more than 10% of the issued					
56	ordinary share capital of the financial corporation Other deductions stipulated by the Supervisor of	_	_	_	_	_
56.A	Banks Of which: With respect to investments in capital of	-	_	-	_	_
56.B	financial corporations Of which: Other deductions from Tier II capital, not	_	-	-	_	_
57	included in section 51.A  Total deductions from Tier II capital			<del>-</del>		

-						
	<u>-</u>		June 30, 2019	Dece	ember 31, 2019	
			Amounts		Amounts	
			not deducted		not deducted	
			from equity,		from equity,	
			subject to		subject to	
			required		required	
			•		•	
			treatment		treatment	
			prior to		prior to	
			adoption of		adoption of	
			Directive 202,		Directive 202,	
			in conformity		in conformity	References
		Balance	with Basel III	Ralance	with Basel III	from step 2
=-	T- (-1 - moto)					nom step 2
59	Total equity	22,003	1,340	22,610	1,340	
60	Total risk weighted assets	158,626	_	162,858	-	
	ratios and capital conservation buffer					
61	Tier I shareholders' equity	10.23	_	10.14	_	
62	Tier I capital	10.23	_	10.14	_	
63	Total capital	13.87	_	13.88	_	
	m requirements stipulated by the Supervisor of					
Banks	roquii onionio onpunanou aly uno oupor ricor or					
69	Minimum Tier I shareholders' equity ratio required by					
09				0.00		
	Supervisor of Banks	9.83	_	9.83	_	
70	Minimum Tier I capital ratio required by Supervisor					
	of Banks	9.83	_	9.83	_	
71	Minimum overall capital ratio required by Supervisor					
	of Banks	13	_	13	_	
Amoun	ts below deduction threshold (before risk	10				
weighti	•					
72	Investments in capital of financial corporations (other					
	than banking corporations and their subsidiaries),					
	that do not exceed 10% of ordinary share capital					
	issued by the financial corporation and that are					
	below the deduction threshold	_	_	_	_	
73						
13	Investments in Tier I capital of financial corporations					
	(other than banking corporations and their					
	subsidiaries), that do exceed 10% of ordinary share					
	capital issued by the financial corporation and that					
	are below the deduction threshold	2	_	2	_	
74	Mortgage servicing rights	_	_	_	_	
75	Deferred tax assets arising from temporary					
75	differences, that are below the deduction threshold	1,138		1,135		
0 (		1,130	_	1,133	_	
	inclusion of provisions in Tier II					
76	Provision eligible for inclusion in Tier II with respect					
	to exposures subject to standardized approach, prior					
	to application of cap	1,527	_	1,546	_	
77	Cap on inclusion of provisions in Tier II under	•		-		
• •	standardized approach	1,827	_	1,881	_	
70		1,027		1,001		
78	Provision eligible for inclusion in Tier II with respect					
	to exposures subject to internal ratings-based					
	approach, prior to application of cap	_	_	_	_	
79	Cap on inclusion of provisions in Tier II under					
	internal ratings-based approach	_	_	_	_	
Equity i	nstruments not eligible as regulatory capital					
	to transitional provisions					
80	Current cap for instruments included in Tier I capital					
00						
	that are subject to transitional provisions (pursuant					
	to transitional provisions of Directive 299)	_	_	_	_	
81	Amount deducted from Tier I shareholders' equity					
	due to cap	_	_	_	_	
82	Current cap for instruments included in additional					
	Tier I capital that are subject to transitional					
	provisions (pursuant to transitional provisions of					
00	Directive 299)	_	_	_	_	
83	Amount deducted from additional Tier I capital due					
	to cap	_	_	_	_	
84	Current cap for instruments included in Tier II capital					
	that are subject to transitional provisions (pursuant					
	to transitional provisions of Directive 299)	1,340	1,340	1,340	1,340	
85	Amount deducted from Tier II capital due to cap	1,393	.,510	1,381	-,5.0	
00	ramount doddotod from Froi ir capital duc to cap	1,000	_	1,001	_	

## Glossary and index of terms included in the Risks Report

Below is a summary of terms included on the Risks Report:

## Terms with regard to risks management at the Bank and to capital adequacy

В	<b>Basel – Basel II / Basel III</b> – Framework for assessment of capital adequacy and risk management, issued by the Basel Committee on Bank Supervision.
С	CVA - Credit Valuation Adjustment – CVA is the component of the fair value of a derivative, which accounts for the credit risk of the counter-party to the transaction. CVA risk is the risk of loss due to mark-to-market with respect to expected counter-party risk for OTC derivatives. This means – loss due to impairment of fair value of derivatives due to an increase in counter-party credit risk (such as: lower rating).
	Counter-party credit risk – The risk that the other party to a transaction would be in default before final settlement of cash flows in the transaction.
Н	<b>HQLA – High-Quality Liquid Assets</b> which may be easily and quickly converted into cash at a small loss (or no loss) under a stress scenario.
ī	ICAAP – Internal Capital Adequacy Assessment Process by the Bank. This process includes, <i>inter alia</i> , setting capital targets, capital planning processes and review of capital status under various stress scenarios. This process is part of Pillar 2 of the Basel II directive.
L	LGD (Loss Given Default) - Loss as percentage of credit should the client go into default.
M	Minimum capital ratio – This ratio reflects the minimum supervisory capital requirements which the Bank is required to maintain in conformity with Proper Conduct of Banking Business Directive 201.
Р	Pillar 2 – The second pillar of the Basel II project, refers to the Supervisory Review Process. This part consists of the following basic principles:
	The Bank shall conduct the ICAAP process, as defined above. The Supervisor shall conduct a process to assess the ICAAP process conducted by the Bank, to review the Bank's capacity to monitor and achieve supervisory capita ratios. The Bank is expected to operate above the specified minimum capital ratios.
	Pillar 3 – The third pillar of the Basel II project, designed to promote market discipline by developing a set of disclosure requirements, which would allow market participants to assess the capital, risk exposure and risk assessment processes – and use these to assess the Bank's capital adequacy.
	PD (Probability Of Default) – Probability in percent of a borrower going into default within a specified time.
R	Risk assets – These consist of credit risk, operational risk and market risk, calculated using the standard approach as stated in Proper Conduct of Banking Business Directives 201-211.
	Risks document – A document which concisely presents the Bank's risk profile, in order to allow the Board of Directors to monitor action taken by management and to ensure that such action is in line with the risk appetite and with the risks management framework approved by the Board of Directors. The Risks Document is compiled and presented to the Board of Directors quarterly.
S	<b>Standard approach</b> – An approach used to calculate the required capital with respect to credit risk, market risk or operational risk. Calculation of capital allocation is based on a formula, which is based on supervisory assessment components which have been specified by the Supervisor of Banks.
	Supervisory capital (total capital) – Supervisory capital consists of two tiers: Tier I capital, which includes Tier capital, additional Tier I capital and Tier II capital. As defined in Proper Conduct of Banking Business Directive 202 "Measurement and capital adequacy – supervisory capital".
	<b>Stress tests</b> – A title for various methods used to assess the financial standing of a banking corporation under a nextreme scenario.



#### Terms with regard to banking and finance

D	<b>Debentures</b> – Securities which are obligations by the issuer to pay to the debenture holder the principal issued plus interest, on specified dates or upon realization of a specified condition.
	<b>Derivatives</b> – A financial instrument or contract whose value changes in response to changes in the price of the underlying asset (a financial instrument, physical asset, index, credit rating or other underlying asset), requires a small or minimal initial investment, compared to other contract types, and is expected to be settled on a future date.
I	Indebtedness – On- and off-balance sheet credit, as defined in Proper Conduct of Banking Business Directive 313.

Impaired debt – Debt is classified as impaired when its principal or interest is in arrears over 90 days, unless the debt is well secured and is in collection proceedings. Further, any debt whose terms and conditions have been changed in conjunction with restructuring of problematic debt would be classified as impaired debt, unless prior to and following such restructuring, a provision for credit losses by extent of arrears was made with respect to the debt pursuant to the appendix to Proper Conduct of Banking Business Directive 314 on problematic debt in housing loans.

Recorded debt balance – The debt balance, including recognized accrued interest, premium or discount yet to be amortized, net deferred commissions or net deferred costs charged to the debt balance and yet to amortized, net of the debt amount subject to accounting write-off.

Financial instrument – A contract that creates a financial asset for one entity and a financial liability or capital instrument for another entity.

#### Terms with regard to regulatory directives

LCR – Liquidity Coverage Ratio – Defined as the ratio of High Quality Liquid Assets and net cash outflow for the next 30 days, under a stress scenario. This ratio is a benchmark for the Bank's capacity to fulfill its liquidity needs for the coming month.



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