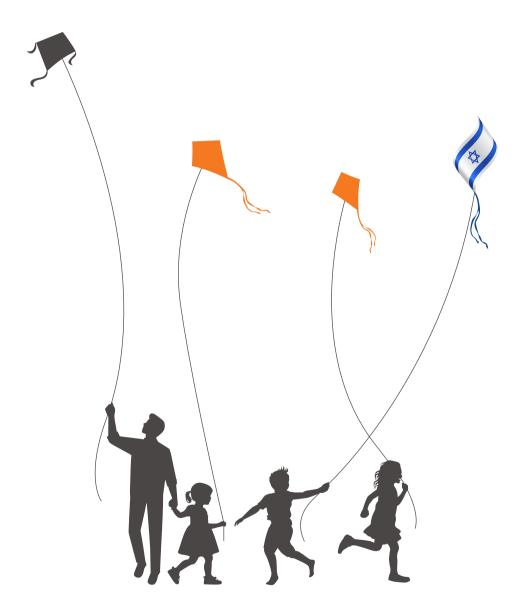
# CONDENSED CONSOLIDATED 2

AS OF 30.06.2024





# **People first and foremost**

This report does not constitute a Periodic Report pursuant to the Securities Regulations (Periodic and Immediate Reports), 1970. The periodic report (including details about members of the board of directors and executive management, required by the Bank Of Israel), the actuarial assessment regarding employee rights at the Bank, a detailed risk management report and information regarding supervisory capital instruments issued by the Bank, are available on the Israel Securities Authority's MAGNA website: www.magna.isa.gov.il and on the Bank website at www.mizrahi-tefahot.co.il/en financial reports.

# **Bank Mizrahi Tefahot**

Concise Quarterly Financial Statements for June 30, 2024

This translation of the Risks Report is for convenience purposes only. The only binding version of the Risks Report is the Hebrew version.

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# **Bank Mizrahi Tefahot**

Report of the Board of Directors and Management

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# Condensed Report of the Board of Directors and Management To the financial statements as of June 30, 2024

# Introduction

The Swords War, which started after the surprise attack on October 7, has been on-going for over 10 months now and still at this stage, it is yet not possible to assess how it would develop, its end date and its full implications for various areas in Israel in general – and for economic activity in particular.

Mizrahi Tefahot Group bows in respect to the families of those murdered and of IDF fallen soldiers in the war, praying for the return home of all those kidnapped, and sending wishes of speedy recovery to all wounded civilians and soldiers. Since the start of the war, the Bank has been part of the national endeavor: in direct support for impacted populations, primarily in the Gaza border area and near the Northern border – including through adoption of Sderot and Kfar Aza, and by taking initiative on banking relief, designed to support and to help Bank customers, who were directly or indirectly affected by these events, so as to allow them to overcome the challenging period.

For more information about steps taken by the Bank, implications of these events on the financial statements and on risk management, see below chapters "Significant developments in management of business operations", "General environment and impact of external factors on the Bank Group", "Material developments in revenues, expenses and other comprehensive income" and "Risks overview".

The Board of Directors of Mizrahi Tefahot Bank Ltd., at its meeting held on August 14, 2024, resolved to approve and publish the Report of the Board of Directors and Management, the Risks Report and Other Supervisory Disclosures and the condensed consolidated financial statements of Mizrahi Tefahot Bank Ltd. and its subsidiaries as of June 30, 2024. The Concise Financial Statements as of June 30, 2024 have been prepared in accordance with the directives and guidelines of the Supervisor of Banks. These directives largely adopt the accounting rules accepted at banks in the United States (US GAAP). See also Note 1 to the financial statements as of December 31, 2023 and Note 1 to these Concise Financial Statements.

Pursuant to the report structure stipulated by the Supervisor of Banks, additional information to the financial statements is provided on the Bank website:

<< www.mizrahi-tefahot.co.il About the Bank << Investor Relations << Financial Information

This additional information of which:

- Detailed Risks Report in conformity with disclosure requirements of Basel Pillar 3 and in conformity with additional recommendations by the Financial Stability Board (FSB).
- Details of capital instruments issued by the Bank.
- Financial statements in XBRL file.

In conformity with the Equal Rights for Persons with Disabilities Regulations (Service accessibility adaptations), 2013, the website also provides accessible reports.

# Forward-looking information

Some of the information in the Report of the Board of Directors and Management, which does not relate to historical facts, constitutes "forward-looking information", as defined in the Securities Law, 1968 (hereinafter: "the Law").

Actual Bank results may materially differ from those included in the forward-looking information, due to many factors including, inter alia, changes to capital markets in Israel and overseas, macro-economic changes, geo-political changes, changes to legislation and regulation and other changes not within the Bank's control, which may result in assessments not materializing and/or in changes to business plans.

Forward-looking information typically includes words or expressions such as: "we assume", "expected", "forecasted", "estimate", "intend", "plan", "may change" and similar expressions, as well as nouns such as: "plan", "objectives", "desire", "should", "may", "will be". Such forward-looking expressions involve risk and uncertainty, as they are based on current Bank assessments with regard to future events, which include the following: Forecasts of economic developments in Israel and worldwide, especially the state of the economy, including the effect of macroeconomic and geopolitical conditions; expectation of changes and developments in the currency markets and the capital markets, forecasts related to other factors affecting the exposure to financial risks, forecasts of changes in the financial stability of borrowers, the public's preferences, changes to legislation and supervisory regulations, the behavior of competitors, the Bank's image, technological developments and human resources developments.

The information presented below relies, *inter alia*, on publications from the Central Bureau of Statistics, Ministry of Finance, Bank of Israel and others who publish data and estimates with regard to capital markets in Israel and overseas, and on forecasts and future estimates on various matters, as noted above, and any anticipated events or developments may fail to materialize, in whole or in part.



# Overview, objectives and strategy

This chapter describes major developments in the Bank and its operating segments in the first half of 2024, in performance, risk to which the Bank is exposed as well as targets and strategy. This chapter should be read, as needed, in conjunction with the chapter "Overview, targets and strategy" in the 2023 audited annual financial statements.

# Condensed financial information and key performance indicators for the Bank Group

	2024		2023			
	Second quarter	First quarter	Fourth quarter	Third quarter	Second quarter	First quarter
			NIS i	n millions		
Statement of profit and loss – key items						
Interest revenues, net	3,220	2,685	2,689	2,959	3,181	3,146
Non-interest financing revenues	26	345	(167)	341	250	87
Commissions and other revenues	589	568	569	568	564	593
Total revenues	3,835	3,598	3,091	3,868	3,995	3,826
Expenses due to credit losses	109	175	295	694	247	227
Operating and other expenses	1,328	1,279	1,196	1,415	1,521	1,437
Of which: Payroll and associated expenses	868	856	702	902	1,009	931
Pre-tax profit	2,398	2,144	1,600	1,759	2,227	2,162
Provision for taxes on profit	893	835	519	624	779	747
Net profit <sup>(1)</sup>	1,452	1,272	1,047	1,098	1,398	1,367

		First ha	lf All of
	2024	2023	2023
			NIS in millions
Statement of profit and loss – key items			
Interest revenues, net	5,905	6,327	11,975
Non-interest financing revenues	371	337	511
Commissions and other revenues	1,157	1,157	2,294
Total revenues	7,433	7,821	14,780
Expenses due to credit losses	284	474	1,463
Operating and other expenses	2,607	2,958	5,569
Of which: Payroll and associated expenses	1,724	1,940	3,544
Pre-tax profit	4,542	4,389	7,748
Provision for taxes on profit	1,728	1,526	2,669
Net profit <sup>(1)</sup>	2,724	2,765	4,910

<sup>(1)</sup> Any mention of "net profit" or "equity" in this Board of Directors' Report refers to net profit and equity attributable to shareholders of the Bank.

Group net profit in the first half of 2024 amounted to NIS 2,724 million, compared to NIS 2,765 million in the corresponding period last year, a decrease of 1.5%. This profit reflects a 19.0% annualized return on equity, compared to a return on equity of 22.2% in the corresponding period last year.

Group net profit in the second quarter of 2024 amounted to NIS 1,452 million, compared to NIS 1,398 million in the corresponding period last year – an increase by 3.9%. This reflects a 19.9% annualized return on equity, compared to a return on equity of 22.0% in the corresponding period last year, 18.1% in the first quarter of the year, 15.5% in the fourth quarter of 2023 and 19.1% in 2023 as a whole.

The following major factors affected Group operating profit in the first half of 2024 over the corresponding period last year:

Financing revenues in the first half of 2024 decreased by 5.8%, compared to the corresponding period last year, mainly as a result of the moderation of the rate of increase of the Consumer Price Index, which increased by a rate of 1.9% in the first half of 2024, compared to an increase of 2.5% in the corresponding period last year. Furthermore,



As of June 30, 2024

the decline in financing income was affected by the interest rate cut at the beginning of the year, by the effect of the increase in interest payable on cost of sources, and from the diversion of checking accounts to deposits.

For more information see under "Analysis of Development in financing revenues" below.

- Expenses with respect to credit losses in the first half of 2024 amounted to NIS 284 million, compared to NIS 474 million in the corresponding period last year. The decrease stems from the fact that expenses with respect to credit losses in the corresponding period last year reflected the increase in risk levels, mainly as a result of the increase in the interest rates in the economy, whereas most of the effect of the increase in the credit risk with respect of the war had already been reflected in the second half of 2023.
- Total operating and other expenses decreased by 11.9%. The drop in operating and other expenses derives, among other things, from the continued synergy following the Union Bank merger, from expenses recorded in the corresponding period last year due to the impact of the salary agreement signed with the workers organization, by the adjustment of variable remuneration items in light of monetary results, as well as from one-time amortizations of assets recorded in the first half of 2023.

	As of					
	June		ecember 31, Se	,	June	March
	30, 2024	31, 2024	2023	2023	30, 2023	31, 2023
					NIS	in millions
Balance sheet – key items						
Total assets	461,684	450,683	448,204	438,289	432,722	434,110
Loans to the public, net	337,698	330,487	325,346	323,590	316,925	312,319
Cash and deposits with banks	85,912	84,653	86,550	81,645	83,746	90,240
Securities	25,370	23,466	23,071	19,007	19,865	19,348
Buildings and equipment	1,612	1,575	1,531	1,447	1,438	1,399
Deposits from the public	373,579	365,371	358,553	351,034	345,191	348,469
Bonds and subordinated notes	39,578	35,776	37,070	36,655	36,546	34,608
Deposits from banks	2,433	3,603	4,571	5,008	6,541	7,284
Shareholders' equity <sup>(1)</sup>	29,464	28,578	27,461	26,459	25,814	24,844

Development of balance sheet items shows consistent growth in Bank business:

- Total assets as of June 30, 2024 amounted to NIS 461.7 billion, a NIS 13.5 billion increase (a 6.0% annualized increase) compared to December 31, 2023, and a NIS 29.0 billion increase (a 6.7% increase) compared to June 30, 2023.
- Net loans to the public as of June 30, 2024 amounted to NIS 337.7 billion, a NIS 12.4 billion increase (a 7.6% annualized increase) compared to December 31, 2023, and a NIS 20.8 billion increase (a 6.6% increase) compared to June 30, 2023.
- Deposits from the public as of June 30, 2024 amounted to NIS 373.6 billion, a NIS 15.0 billion increase (a 8.4% annualized increase) compared to December 31, 2023, and a NIS 28.4 billion increase (a 8.2% increase) compared to June 30, 2023.
- Shareholders' equity as of June 30, 2024 amounted to NIS 29.5 billion, a NIS 2.0 billion increase (a 14.6% annualized increase) compared to December 31, 2023, and a NIS 3.7 billion increase (a 14.1% increase) compared to June 30, 2023. See below also the chapter "Capital adequacy".

<sup>(1)</sup> Any mention of "net profit" or "equity" in this Board of Directors' Report refers to net profit and equity attributable to shareholders of the Bank.

### **Key financial ratios (in percent)**

	2024		2023			
-	Second	First	Fourth	Third	Second	First
	quarter	quarter	quarter	quarter	quarter	quarter
Key performance benchmarks						
Net profit return on equity <sup>(1)(2)</sup>	19.9	18.1	15.5	16.8	22.0	22.4
Net profit return on risk assets <sup>(1)(2)(3)</sup>	2.05	1.84	1.53	1.64	2.15	2.15
Return on average assets <sup>(2)</sup>	1.27	1.13	0.94	1.01	1.29	1.27
Deposits from the public to loans to the public, net	110.6	110.6	110.2	108.5	108.9	111.6
Ratio of Tier I equity to risk components	10.44	10.60	10.32	10.12	10.23	10.12
Leverage ratio <sup>(4)</sup>	5.99	5.99	5.83	5.78	5.73	5.53
Liquidity coverage ratio (Quarterly) <sup>(5)</sup>	131	139	131	138	128	126
Net stable funding ratio <sup>(6)</sup>	113	114	114	113	115	113
Ratio of revenues to average assets <sup>(2)</sup>	3.36	3.20	2.79	3.55	3.69	3.55
Cost-income ratio – operating expenses to total revenues <sup>(7)</sup>						
(Cost Income Ratio)	34.6	35.5	38.7	36.6	38.1	37.6
Basic net earnings per share (in NIS)	5.62	4.93	4.06	4.27	5.43	5.32
Key credit quality benchmarks						
Ratio of balance of provision for credit losses to total loans to the public	1.20	1.22	1.24	1.19	1.01	0.98
Ratio of non-accruing debts or debts in arrears 90 days or longer to loans						
to the public	1.14	1.11	1.16	0.99	0.90	0.88
Expenses with respect to credit losses to loans to the public, net for the						
period <sup>(2)</sup>	0.13	0.21	0.36	0.86	0.31	0.29
Net accounting write-offs as percentage of average loans to the public <sup>(2)</sup>	0.08	0.16	0.13	0.04	0.12	0.07
Other information						
Share price (in NIS) at end of quarter	130.8	140.0	142.6	138.1	123.3	112.6
Dividends per share (in Agorot) <sup>(8)</sup>	197	81	64	190	159	127
Ratio of net interest revenues to average assets <sup>(2)</sup>	2.82	2.39	2.43	2.72	2.94	2.92
Ratio of commissions to average assets <sup>(2)</sup>	0.45	0.45	0.44	0.46	0.46	0.49

		First h	alf All of	
·	2024	2023	2023	
Key performance benchmarks				
Net profit return on equity <sup>(1)(2)</sup>	19.0	22.2	19.1	
Net profit return on risk assets (1)(2)(3)	1.94	2.15	1.86	
Return on average assets <sup>(2)</sup>	1.20	1.28	1.13	
Ratio of revenues to average assets <sup>(2)</sup>	3.28	3.62	3.39	
Cost-income ratio – operating expenses to total revenues <sup>(7)</sup>				
(Cost Income Ratio)	35.1	37.8	37.7	
Basic net earnings per share (in NIS)	10.55	10.74	19.07	
Key credit quality benchmarks				
Expenses with respect to credit losses to loans to the public, net for the				
period <sup>(2)</sup>	0.17	0.30	0.45	
Net accounting write-offs as percentage of average loans to the public (2)	0.12	0.10	0.09	
Other information				
Dividends per share (in Agorot) <sup>(8)</sup>	278	286	540	
Ratio of net interest revenues to average assets <sup>(2)</sup>	2.60	2.93	2.74	
Ratio of commissions to average assets <sup>(2)</sup>	0.45	0.48	0.46	

# Financial ratios indicate as follows:

- Net profit return on equity in the first half of the year was 19.0%.
- The ratio of Tier I capital to risk components increased to 10.44%. The minimum ratio required of the Bank is 9.60%.
- The cost-income ratio in the first half of 2024 was 35.1%.

Profit and loss items, balance sheet items and various financial ratios are analyzed in detail in the Report of the Board of Directors and Management, in chapter "Explanation and analysis of results and business standing" and in chapter "Risks overview".

Any mention of "net profit" or "equity" in this Board of Directors' Report refers to net profit and equity attributable to shareholders of the Bank.

<sup>(2)</sup> Annualized

Net profit to total average risk assets.

<sup>(4)</sup> Leverage Ratio – ratio of Tier I capital (according to Basel rules) to total exposure. This ratio is calculated in conformity with Proper Conduct of Banking Business Directive 218.

<sup>(5)</sup> Liquidity Coverage Ratio – ratio of total High-Quality Liquid Assets to net cash outflow. This ratio is calculated in conformity with Proper Conduct of Banking Business Directive 221, in terms of simple averages of daily observations during the reported quarter.

<sup>(6)</sup> Net stable funding ratio – a liquidity ratio stipulated by the Supervisor of Banks, in conformity with recommendations of the Basel Committee, designed to maintain a sustainable financing structure over time, in addition to the liquidity coverage ratio. Calculated based on total net stable funding required for 12 months, derived from all Bank uses, to total net stable funding available for 12 months, calculated for all Bank sources.

<sup>(7)</sup> Total operating and other expenses to total operating and financing revenues and expenses with respect to credit losses.

<sup>(8)</sup> The dividends per share is calculated based on the amount of the dividends actually distributed in the reported period.

As of June 30, 2024

# **Key risks**

As part of the Bank's risk mapping process, the list of major risks was specified as follows: Credit risk (and credit concentration), market risk, interest risk (and, in particular, interest risk in the bank portfolio), liquidity risk, operational risk, including information security and cyber risk, IT risk, legal risk, compliance and regulatory risk, cross-border and AML risk, reputational risk, strategic-business risk and regulatory-business risk. The Bank regularly reviews the risks mapping to ensure that it encompasses all business operations at the Bank, market conditions and regulatory requirements.

Information about developments of risks, including effects of the war, is presented in the chapter "Risks overview" below and in the Risks Report on the Bank website.

For more information see chapter "Key risks" of the 2023 Report by the Board of Directors and Management.

For more information about updates on estimated potential impact of various risk factors on the Bank Group, see chapter "Risks overview" below.

# **Business goals and strategy**

#### Strategic plan

For more information about the Bank's business goals and strategy for 2021-2025, see chapter "Business goals and strategy" of the 2023 Report of the Board of Directors and Management.

# **Developments in capital structure**

### Investments in Bank capital and transactions in Bank shares

- For more information about share issuance as part of the employee stock option plan, see report of changes to shareholders' equity on the financial statements.
- On May 29, 2024, the Bank Board of Directors, after approval by the Remuneration Committee, approved the offering of options to the Bank President & CEO and to officers of the Bank (other than Bank Board members) and to other managers at the Bank and at subsidiaries of the Bank, with respect to 2024. See Note 16 to the financial statements for additional information.

#### Raising of capital sources

As part of the Bank work plan, determined by the Board of Directors and including growth targets for diverse areas of operation, the Bank assesses the impact of achieving these targets on total risk assets at the Bank and, consequently, on the capital adequacy ratio. Accordingly, along with business and profitability objectives, a plan is set to raise capital sources in order to maintain capital adequacy, in accordance with instructions of the Board of Directors concerning capital adequacy.

### **Developments in financing sources**

Group financing sources include deposits from the public and from other banks, issuance of types of bonds as well as shareholder equity.

The Bank selects the mix of financing sources based on its business objectives, including objectives for profitability, return on equity, liquidity, diversification of sources in Israel and overseas across different currencies, capital adequacy and leverage — subject to statutory limitations applicable to banking corporations and in accordance with the state of the capital market in Israel and globally, and management forecasts regarding development therein.

### **Deposits**

The Bank distinguishes between different source types by term and by customer type. The Bank reviews the degree of depositor concentration, and in this regard the Board of Directors and management have set limits and guidelines for concentration risk with regard to a single depositor, liquid means with regard to large / institutional depositors and source structure. Quantitative and qualitative indicators to be regularly monitored, which estimate change in concentration risk – have been specified as part of liquidity risk management.

Deposits from the public for the Group as of June 30, 2024 amounted to NIS 373.6 billion, compared to NIS 358.6 billion at end of 2023. In the first half of 2024, deposits from the public in the NIS-denominated, non-CPI linked segment increased by 3.5%; deposits in the CPI-linked segment increased by 11.0%; and deposits denominated in or linked to foreign currency decreased by 4.5%. For more information see chapter "Analysis of developments in assets, liabilities, equity and capital adequacy" below.



As of June 30, 2024

# Issuance of obligatory notes, bonds and complex capital notes

The Bank acts to raise long-term sources through issuances, including through Mizrahi Tefahot Issuance Company Ltd. (hereinafter: "Tefahot Issuance"), a wholly-owned subsidiary of the Bank. Over the years, Tefahot Issuance has issued bonds to the public pursuant to published prospectuses.

On August 1, 2022, Tefahot Issuance published a shelf prospectus for issuance of bonds. On May 4, 2023, the Bank issued a shelf prospectus for issuance of obligatory notes. These prospectuses are valid for two years, with an optional extension by a further one year. On July 25, 2024, Tefahot Issuance received the approval of the Securities Authority to extend its shelf prospectus by one additional year until August 1, 2025.

As of June 30, 2024, total bonds and subordinated notes amounted to NIS 39.6 billion, compared to NIS 37.1 billion as of December 31, 2023.

Of these, contingent subordinated notes (Contingent Convertibles – CoCo) with loss-absorption provisions through principal write-off (compliant with Basel III qualification provisions and recognized by the supervisor of Banks as Tier II capital), as of June 30, 2024, amounted to NIS 6.0 billion, compared to NIS 5.4 billion as of December 31, 2023.

For more information about the credit rating of the Bank and its bonds, see chapter "Corporate Governance, Audit, Other Information about the Bank and Management thereof".

### Issuance and redemption of funding sources

On June 6, 2024, Tefahot Issuance issued an expansion of the Series 64 bonds and CoCo contingent subordinated notes (Series 69) as well as the issue of a new series of commercial paper, Series 3. The total proceeds received amounted to NIS 4.5 billion.



# Significant developments in management of business operations

### Assistance to those affected by the war

On October 7, 2023, the Swords of Iron war was declared following a sudden murderous rampage into settlements close to the Gaza Strip border. This was concurrent with the start of military escalation on the Northern border.

The Bank is prepared to continue its operations and to provide service to its customers, including in war-affected zones, in as much as possible.

Concurrently, the Bank takes part in the national endeavor and has announced the allocation of funds for charitable donations and assistance to civilians affected by the war, and has launched programs to provide relief to Bank customers, with emphasis on customers resident in war-affected regions, so as to help them get through this war period and its economic implications. For more information see also chapter "Significant developments in management of business operations".

Charitable donations and adoption of Sderot and Kfar Aza – Immediately upon the outbreak of war, the Bank started to provide monetary donations to fund the purchase of equipment, food and other urgent needs of those residents adjacent to the Gaza Strip (up to 7 kilometers from the Gaza border), of soldiers and of volunteers. Concurrently, the Bank announced its decision to adopt Sderot and Kfar Aza, providing a solution for needs of these towns and the residents thereof over the immediate, medium and long term, especially in areas where the Government is not involved. There is also focused activity under way to help small businesses at Kfar Aza. Bank teams have met with relevant parties, to jointly map out the needs and projects in which the Bank would take part, and have started providing funds for financing these. Over the course of 2024 the Bank built adjusted plans, designed to promote rebuilding and returning life to its course, among other things a plan was implemented for business and financial accompaniment for small businesses of Kfar Aza residents, and a plan promoting the subject of informal education for all age levels. Total charitable donations allocated by the Bank for adoption of towns and other activities to benefit residents of the Gaza border and Northern border areas is estimated at NIS 70 million. Almost all of these expenses were recorded in the 2023 Financial Statements.

**Donation to the Jewish Agency** – in May 2024, Israeli banks decided to make a donation to the Jewish Agency of NIS 98 million in order to provide critical assistance to the fortitude and survivability of soldiers serving in the reserves, who they or their spouses are owners of independent businesses, which were harmed due to the reserve duty of their owners. Assistance will be provided in the form of grants, within the framework of a new venture that will be established by the Jewish Agency. The Bank Group's share in the donation is NIS 18 million.

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#### Banking reliefs and benefits for Bank customers

In order to help Bank customers get through this challenging period, the Bank decided to offer a range of solutions to provide assistance and relief to Bank customers, substantially larger than the basis set by the Supervisor of Banks, including the following:

Benefits which are still in effect:

- Assistance to reserve troops when purchasing an apartment and repaying the mortgage NIS 100 thousand without interest or linkage when taking a new loan and NIS 100 thousand at Prime interest as additional credit for mortgage holders at the Bank, as from July 18, 2024.
- Assistance to students serving in reserve duty (over 90 days) NIS 36 thousand with no interest and linkage for 36 months and a six-month grace period, as from July 25, 2024.
- An option to freeze mortgage payments for several additional months, with no interest or linkage and at no cost (up to one year in total).
- Freezing of mortgage payments, free of interest, linkage and fees, for a further 3 months beyond the Bank of Israel outline (for a total of 9 months) for Bank customers resident in the Northern region, who have been evacuated from their homes by order of the Government;
- Freeze on mortgage payments for up to 12 months, and on other loan payments for up to 3 months, for all Bank customers.
- Waiver of interest payable on debit balances of up to NIS 10,000 for individual customers resident in the Gaza border area or in the Northern border region, or those affected by the war or relatives thereof, populations evacuated from their homes, the partygoer population, the reservist population and Order 8 recruits.
- Waiver of interest payable on debit balances of up to NIS 30,000 for small business customers (as defined in the rate book turnover of up to NIS 10 million) resident in the Gaza border area or in the Northern border region, or those affected by the war or relatives thereof; populations evacuated from their homes, the partygoer population, the reservist population and Order 8 recruits.
- Waiver of commissions for 3 months for private customers and small businesses (as defined in the rate book turnover of up to NIS 5 million) resident in the Gaza border area or in the Northern border region, reservists or those



As of June 30, 2024

- affected by the war or relatives thereof; populations evacuated from their homes, participants of the parties, the reservist population and Order 8 recruits.
- Setting up / increasing checking account facilities for individual customers at Bank branches across the country, up to NIS 20 thousand.

#### Benefits which are no longer available:

- Automatic waiver of mortgage payments for several months for residents of the Gaza border area.
- Loans to help customers facing liquidity issues due to the war: Loans to individual customers up to NIS 25 thousand and loans to business owners, up to NIS 50 thousand, free of interest and linkage, for a term of up to 1 year.
- Bridging loan for customers whose cars were impacted: financing of up to 100% LTV, free of interest and fees, for 3 months to bridge the period until they receive compensation from the Government property tax fund.
- Option to withdraw from term deposits, up to NIS 100 thousand, at no cost for residents of the conflict zones in the South and in the North.
- Bonus of up to NIS 20 thousand to business customers in the Gaza border region and in towns adjacent to the Northern border, and loans to business customers through diverse funds and State-guaranteed loans.

Note that the Bank of Israel outline, originally issued for 3 months, was extended three times by a further 9 months for customers enrolled in this outline (according to the outline, the maximum cumulative payment deferred period within the framework of the outline shall be 9 months for each loan).

Furthermore, in order to assist businesses and professionals, primarily from the combat areas, whose economic activity was significantly impacted (or fully disrupted), the Bank created a platform named "Orange. Israel" on the Bank website, allowing them to advertise their services at no cost, thus gaining exposure with customers and potential buyers all across Israel.

The estimated value of relief and banking benefits extended to all Bank Group customers, beyond the charitable donation amount, is NIS 636 million (including banking relief and benefits provided to residents of Sderot and Kfar Aza, as noted above), assuming full utilization of all benefits offered to the relevant population. The utilization rate of the various reliefs, with the exception of freezing payments, reaches 91%, 100% in housing, 82% in households and 96% in small and very small businesses. Unlike other banking benefits, loan payment deferment is only undertaken by customers who require this, and therefore the utilization rate is expected to be low. Thus, total relief and benefit utilization amounted to NIS 274 million, a 43% utilization rate.

This information constitutes forward-looking information, as defined in the Securities Law, 1968, based on assumptions, facts and data (hereinafter jointly: "assumptions") brought before the Bank's Board of Directors. These assumptions may not materialize due to factors which are not solely controlled by the Bank.

# Below is the economic cost of benefits provided by the Bank to address Operation Swords of Iron (NIS in millions)

	Residen- ind	Private - dividuals other	Small and micro businesses	Medium businesses	Large businesses	Total	For the six months ended June	
-			Th	ree Months	Ending June 30		30, 2024	2023
Benefits Provided by the Bank During Wartime								
Benefits used over the course of the reported period:								
Benefits through changes in conditions of debt	25	5	6	-	-	36	98	85
Benefits through interest-free or reduced interest								
loans	-	2	-	-	-	2	6	9
Benefits through waived commissions	-	12	8	-	-	20	39	27
Other benefits	-	-	-	-	-	-	5	5
Of which: Monetary donations	-	-	-	-	-	-	5	5
Total	25	19	14	-	-	58	148	126
Pending benefits that have not yet been used	-			-				•
as of the report date:	256	76	25	1	4	362	362	405



# Additional information about activities to benefit borrowers during wartime

	Residen-	Private individuals – other	Small and micro businesses	Medium businesses	Large businesses	Total	For the six months ended June	
				Three Month	s Ending June	30, 2024	30, 2024	2023
Change in terms for borrowers in								
financial difficulties	-	-	-	-	-	-	1	29
Change in terms for borrowers not in								
financial difficulties:	5,461	120	340	1	-	5,922	13,552	28,515
Total credit	5,461	120	340	1	-	5,922	13,553	28,544
		Private	Small and					

		Private	Small and					
		individuals -	micro	Medium	Large	T-4-1		As of
	tial	other	businesses	businesses	businesses As of June		As of March I	
Change in terms for borrowers in					AS OI JUII	e 30, 2024	31, 2024r	31, 2023
financial difficulties	_	5	28	_	_	33	32	29
Change in terms for borrowers not in		Ü	20			00	02	20
financial difficulties:								
Credit in deferral of payments and/or								
the extension of the period in which the								
deferral period had not yet ended	11,587	156	495	15	20	12,273	19,835	28,515
Of which: Problematic credit	184	1	16	-	-	201	222	129
Of which: Non-problematic credit, in								
arrears 30 days or longer	-	-	-	-	-	-	1	-
Payment amounts deferred	412	43	132	1	1	589	963	1,325
Average payment deferment by months	8	4	6	4	1	7	6	4
Credit with other change in terms	-	-	-	-	-	-	-	
Total	11,587	161	523	15	20	12,306	19,867	28,544
Additional information on change in								
terms for borrowers not in financial								
difficulties:								
Balance of credit in which the payment								
deferral has ended	17,370	657	2,788	217	92	21,124	12,498	343
Of which: Debts defaulted after changes								
in terms	194	16 Private	67 Small and	3	11	291	90	6
	Reside-	individuals –	Sman and micro	Medium	Large			
_	ntial	other		businesses	businesses	Total	As of March 31,D	As of
					As of Jun	e 30, 2024	,	31, 2023
Balance of loans extended interest- free or at reduced interest						•		,
Credit balance	-	197	17	1	-	215	199	159
Average interest rate <sup>(1)</sup> Loans extended in State-guaranteed funds	-	3.84	(2)_	(2)_	-	3.52	3.12	2.53
Credit balance	-	-	1,182	183	72	1,437	1,178	354
Average interest rate	-	-	7.57	7.72	7.80	7.60	7.61	7.94
Of which: Credit balance extended with Bank of Israel financing	-	-	62	-	-	62	62	15
Average interest rate	_	_	6.17		_	6.17	6.17	6.43
Balance of loans extended with Bank of Israel financing (including through State-guaranteed funds)								
Credit balance	-	-	67	3	-	70	71	16
Average interest rate	_	-	6.17	6.17		6.17	6.17	6.43

<sup>(1)</sup> Average prime lending rate in this period: 6.07%



<sup>(2)</sup> Interest-free loans extended

As of June 30, 2024

For details on tax expenses due to the "Special Payment for the Achievement of Budgetary Goals Law (Temporary Order – Iron Swords), 2024", see Note 16 to the Financial Statements.

### Improving fairness and bolstering public trust in the banking system

On August 5, 2024, the Supervisor of Banks contacted the Bank in a letter on the topic of highlights for improving the Bank's fairness vis-a-vis its customers and to bolster the public's trust in the banking system. In this context, the Bank is required to hold an investigation and discussion at the Board of Directors on the topic, and to examine steps which will provide an adequate response to the needs of customers based on their financial situation at this time. Likewise, the Bank is required, inter alia, to formulate a program to encourage household customers to divert the funds in checking [accounts] to more cost-effective avenues, including active measures intended to draw the attention of relevant customers to the various investment products at their disposal, to assist customers in reviewing which products meet their needs, and to ensure that the customers' benefit will be the key focus.

The Bank is required to hold a discussion at the Board of Directors regarding this plan and the ways to implement it, and to forward it to the Supervisor of Banks by September 19, 2024. The Bank has prepared as required.



# Significant developments in human resources and administration Developments in labor relations

#### Signing of salary agreement with the executives and authorized signatories organization

For details on a special collective bargaining agreement was signed between the Bank and the Bank's executives and authorized signatories signed on July 22, 2024, see Note 8 to the Bank's Financial Statements.

# **Changes to the Bank Board of Directors**

On February 12, 2024, the Bank's Board of Directors resolved to appoint Mr. Avi Zeldman (who has been serving the Bank as Board member since 2015) to be Chairman of the Board of Directors, effective as from June 16, 2024, after the expiration of Mr. Moshe Vidman's term in office as Chairman of the Board of Directors. For further details see the Bank's report from February 12, 2024 (reference no.: 2024-01-015285).

On April 10, 2024 the Bank received a message from the Commissioner of Banks that he had no objection to the appointment in question so long as Mr. Zeldman resigned from his activities at two other companies. For further details, see the Immediate Report from April 10, 2024 (ref. 2024-01-036214).

On June 16, 2024 Mr. Avi Zaldman began serving as Chairman of the Bank's Board of Directors. For further details see the Bank's reports from June 16, 2024 (reference nos.: 2024-01-060172 and 2024-01-060178).

On March 28, 2024, the Bank reported that the Bank's Board of Directors had announced its intention to (re)-appoint Mr. Moshe Widman as Bank Board Member. On May 12 the Commissioner of Banks announced that he had no objection to the appointment in question. In a Special General Meeting of Shareholder held June 13, 2024 it was resolved to (re)-appoint Mr. Moshe Vidman as Director at the Bank for an additional term starting June 16, 2024. The duration of Mr. Vidman's service as bank director shall be to the end of the Annual General Meeting held in 2025. For further details see the Bank's reports from March 28, 2024, May 6, 2024, May 12, 2024, June 13, 2024 and June 16, 2024 (reference nos.: 2024-01-034656, 2024-01-043780, 2024-01-046762, 2024-01-059959 and 2024-01-060178).

The Extraordinary General Meeting held on February 20, 2024 resolved to approve re-appointment of Ms. Esteri Gilez-Ran as External Board member of the Bank, pursuant to the Corporate Law (also compliant with qualifications for External Board member pursuant to Proper Bank Management Directive 301) for a further term of three (3) years (second term in office) starting February 27, 2024. For further details see the Bank's report from February 20, 2024 (reference no. 2024-01-018129).

# Other matters

#### Interested party in the Bank

On March 20, 2024, the Bank reported that HaPhoenix Investment House Ltd. and HaPhoenix Holdings Ltd. had ceased serving as interested parties in the Bank. For further details see the immediate reports issued by the Bank on March 20, 2024 (reference no. 2024-01-029190 and 2024-01-029193).

On March 20, 2024 the Bank reported that Harel Investments in Insurance and Finance Ltd. had ceased serving as a Bank interested party. It resumed serving as Bank interested party starting July 1, 2024 and until July 10, 2024. For further details see the Bank's publications from March 20, 2024, July 1, 2024 and July 10, 2024 (reference nos.: 2024-01-029205, 2024-01-067018 and 2024-01-071334).

On March 26, 2024 the Bank reported that Meitav Investment House Ltd. had ceased serving as a Bank interested party. For further details see the report issued by the Bank on March 26, 2024 (reference no. 2024-01-032313).

### Civil Fine Imposed by the Bank Supervisor

On June 10, 2024 the Bank received notice from the Bank Supervisor, in which it was decided, in accordance with his authority in accordance with Section 50.b.(a) of the Banking Law (Licensing), 1981 (hereinafter: "the Banking Law: Licensing"), to impose a civil fine on the Bank to the sum of NIS 173 thousand, for the violation of Section 24.a.(a) of the Banking Law: Licensing, due to a historical and negligent minority stake (19.98%) by the Bank in a corporation that became a material real corporation as a result of its controlling shareholder joining the list of material real corporations.

The sum of the civil fine imposed, is after amortization of the maximum possible rate from the original sum of NIS 1,151 thousand, which the Bank Supervisor informed the Bank of the intention to impose it, in accordance with that set in the Banking Rules (Licensing) (Amortization of Civil Fine Sums), including, among other things, dur to the action the Bank took at its own initiative to locate the violation, halt it and prevent it from recurring in the future to the Supervisor's satisfaction and before the Supervisor contacted it in this matter and in light of the leniency of the facts constituting the violation and their factual circumstances, including the scope of the violation and the profit that could have been generated by it.

#### **Legal Proceedings**

For material changes in legal proceedings to which the Bank is party, see Note 10b to the financial statements.



# Explanation and analysis of results and business standing

This chapter includes a description of material trends, occurrences, developments and changes with regard to results and business standing, including analysis of development of revenues, expenses and profit. It also provides a description of results of the Bank's supervisory operating segments and operating results for holdings in major entities.

# Trends, phenomena and material changes

#### Significant Events in the Bank Group's Business

In July 2024 a technological event occurred due to a global breakdown by CrowdStrike, which was caused by a faulty software update that negatively impacted the activity of bodies and companies across the world that use the Microsoft Windows operating system. The Bank identified the event immediately and acted to restore systems to full functionality and in a brief period of time, allowing full business activity and with no material impact on the Bank's customers.

#### General environment and impact of external factors on the Bank Group

#### Effects of the war

In view of the events of the war, which has been ongoing since October 7, 2023, economic uncertainty is prevalent. Many disruptions were caused to economic activity at the beginning of the war, which may impact the economy – including impact to business activity, absences from work and so forth. Note that even prior to this war, there was uncertainty with regard to the economy due to macro-economic conditions and Government plans to promote changes to the judicial system and the public disagreement with regard to this move. Due to these security events, Government defense expenditure is expected to increase – which would increase the budget deficit, and there is concern about impact to economic growth.

Due to the higher systemic risk in the economy due to the war, the overall risk assessment at the Bank also increased, although for most risks, no significant indications have yet been identified that support actual increase in risk, and in particular with respect to material risks that may be impacted by the war, including credit, financial, business continuity, cyber and information security risk. For more information see chapter "Risks Overview" below, as well as the Report of the Board of Directors and the Risks Report for 2023.

For more information about Bank actions to adopt Sderot and Kfar Aza, as well as relief and banking benefits extended to Bank customers, see chapter "Significant developments in management of business operations" above.

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#### Major developments in the banking sector in Israel and overseas

For extensive information about trends in the banking sector in Israel and overseas in recent years, see chapter "Explanation and analysis of results and business standing" on the 2023 Report of the Board of Directors and Management.

# Developments in the Israeli and global economy in 2024

#### Israeli economy

Over the course of the first half of 2024, recovery began in most of the economic indicators relative to the last quarter of 2023. The expansion of activity was mainly derived from an increase in demand, which was expressed by an increase in the scope of credit card purchases. Concurrently, the employment market and production capabilities began to recover as a result of a significant drop in the number of reserve troops called up relative to the start of the war. At the same time, the level of geopolitical uncertainty remained high, and is reflected in a relatively high level of the economy's risk premium as well as major fluctuations in the exchange rate of the shekel.

#### Real developments

Economic activity in Israel has continued to recover over the course of the second quarter of 2024, albeit at a more moderate rate relative to the first quarter in light of the continuation of the war and the escalation of fighting along the northern border. The economy's risk premium increased sharply at the beginning of August 2024, concurrently with a devaluation of the shekel due to growing concerns of a counterattack by Iran and Hizballah.

The Bank of Israel Composite Index increased in January to June of this year at an annualized 2.4%, following a decrease of 1.5% in 2023 and compared to an increase of 3.7% in 2022.



GDP in Israel in the first quarter of 2024 grew at an annualized 14.4%, after shrinking at a yearly rate of 21.6% in the fourth quarter of 2023. The GDP is still low, at a rate of 2.8% compared to the third quarter of 2023 prior to the war. The GDP grew by 2.0% in 2023, compared to 6.5% in 2022. The broad unemployment rate (ages 15 and older, original data) was 4.4% in June 2024 compared to 7.2% in December 2023. The number of vacant jobs in the economy is has been growing since the outbreak of the war.

According to forecast by the Bank of Israel Research Division dated July 2024, GDP in Israel is expected to grow by 1.5% in 2024. The broad average unemployment rate in 2024 is expected to be 4.0%.

#### Inflation and exchange rates

In the first six months of this year, the Consumer Price Index increased by 2.1%, compared to an increase by 2.2% in the corresponding period last year. In the past 12 months ending June 2024, the CPI increased by 2.9%, within the Bank of Israel target range defined as being between 1% and 3%. Expectations in the capital market for the next 12 months are around the higher limit of the Bank of Israel target range.

Over the course of the first half of 2024 the shekel weakened by 3.6% versus the dollar and by 0.2% versus the EUR. The NIS devaluation trend increased inflationary pressures in Israel.

Below is information about official exchange rates and changes there to:

	June 30, 2024	December 31, 2023	Change in %
Exchange rate of:			
USD (in NIS)	3,759	3,627	3.6
EUR (in NIS)	4,020	4,012	0.2

On August 11, 2024, the USD/NIS exchange rate was 3.742 – a 0.5% revaluation compared to June 30, 2024. On said date, the EUR/NIS exchange rate was 4.089 – devaluation by 1.7% compared to June 30, 2024.

#### Monetary policy

In light of the increased geopolitical uncertainty and its impact on the increase in Israel's risk premium and the devaluation of the NIS, in July 2024 the Monetary Committee decided to leave interest rates at 4.50%. This after the interest rate dropping from 4.75% in early January. In the interest decision from July 2024 the Committee noted that the interest outline will be determined in accordance with the stabilization of economic activity, the inflation converging upon its goal and the continued stability of financial markets and fiscal policy. The forecast by the Bank of Israel Research Division, dated June 2024, estimates that the average interest rate in the second quarter of 2025 would be 4.25%.

#### Fiscal policy

In the first half of 2024, the Government budget recorded a NIS 62.3 billion cumulative deficit, compared to a NIS 6.6 billion budget surplus in the corresponding period last year. The deficit rate as percentage of GDP for the 12 months ended in June 2024 was 7.6%. Government expenses recorded an increase of 34.2% relative to the corresponding period last year.

On February 9, 2024, rating agency Moody's announced it was lowering the credit rating of Government of Israel debt, from A1 to A2 with Negative rating outlook. The primary motive for the lowered credit rating is the agency's assessment that across-the-board implications of the current confrontation with Hamas, during and after the confrontation, materially increase political risk in Israel, weaken the legislative and executive branches and impact the fiscal robustness of the State of Israel. Further to its decision to lower the rating for the State of Israel, on February 13, 2024 Moody's announced it was lowering the credit rating of the top 5 banks in Israel, from A2 to A3 / Negative outlook. On May 10, 2024, rating company Moody's announced that it was reapproving Israel's credit rating at A2 Negative Outlook. The agency noted that Israel's reedit rating was likely to drop if signs of escalation of the conflict with Iran or Hizballah increase.

At the start of 2024, the Fitch Ratings agency announced that Israel's credit rating remained at A+, while updating its rating watch from "stable" to "negative". On August 12, 2024, the agency downgraded Israel's credit rating to A with a "negative" outlook due to an increased risk of an escalation in the war and to regional instability.

On April 18, 2024 Rating company S&P announced that it was lowering the credit rating of the State of Isarel from AA-to A+ Negative Outlook. This is in light of the increase in geopolitical risk and the assumption of continued fighting in Gaza throughout the year with no escalation on the northern front or in a conflict with Iran. On August 1, 2024, S&P published that Israel's credit rating (A+) with a Negative outlook was set under the assumption that there would be no broad regional war, but as a result of the geopolitical and security risks that remain high, and the possibility of escalation, the current rating may not reflect all of the potential economic influences.

### Residential construction and the mortgage market

According to data from the Central Bureau of Statistics, new apartments sold (net of seasonal effect) in the first five months of 2024 was 18,600 apartments, an increase of 53.1% over the corresponding period last year and a decrease of 5.4% from the corresponding period in 2022. In the first half of 2024, residential mortgages extended to the public



amounted to NIS 38.9 billion, compared to NIS 36.8 billion in the corresponding period last year and NIS 69.3 billion in the corresponding period in 2022, an increase of 5.6% relative to the corresponding period in 2023 and a drop of 43.9% compared to the corresponding period in 2022.

According to data from the Central Bureau of Statistics, owned housing prices in the 12 months ending May 2024 increased by 3.4%, following a decrease of 1.7% in 2023 and following an increase by 16.9% in 2022.

#### Capital market

Trading on Israeli equity markets in major indexes in the second quarter of 2024 was negative, as opposed to trading on stock exchanges in the USA.

Below are changes to major stock indices in Israel (in percent):

	2024		2023			
	Second	First	Fourth	Third	Second	First
Index	quarter	quarter	quarter	quarter	quarter	quarter
Tel-Aviv 35	(1.3)	7.8	0.9	5.5	0.6	(3.2)
Tel-Aviv 125	(4.4)	8.3	0.4	5.6	2.9	(4.8)
Tel-Aviv 90	(12.9)	10.9	(1.1)	5.1	9.3	(9.0)

Average daily trading volume in equities and convertible securities in the second quarter of 2024 was NIS 2.2 billion, compared to NIS 2.0 billion in the corresponding period last year. Average daily trading volume in the first half of 2024 was NIS 2.2 billion, compared to NIS 2.1 billion in the corresponding period last year. In 2023, the average daily trading volume amounted to NIS 2.0 billion.

Below are changes to major bond indices in Israel (in percent):

	2024		2023			
Index	Second quarter	First quarter	Fourth quarter	Third quarter	Second quarter	First quarter
All-Bond general	(0.9)	0.6	2.3	(0.4)	1.9	-
Government bonds, CPI-linked	(2.3)	(0.5)	0.4	(2.5)	1.0	0.7
Government bonds, non-linked	(1.5)	(0.5)	2.0	(1.0)	0.8	(0.4)
Tel-bond 20	(1.0)	1.5	2.2	(0.2)	2.5	0.3
Tel-bond 40	(0.1)	1.6	2.5	0.4	2.4	0.5

#### **Global economy**

According to the IMF forecast dated July 2024, global GDP growth in 2024 is expected to be 3.2% – identical to the previous forecast from April, and similar to the growth in 2023.

The US economy grew in the first half of 2024 at an annualized 3.3%, following growth by 2.5% in 2023, compared to growth by 1.9% in 2022. This in light of an increase in private consumption. The inflation rate, which peaked in mid-2022, has begun to decrease and was at 3.0% in June 2024. The Fed interest rate remained unchanged from May 2023 at a rate of 5.5%. The Purchasing Manager index in the services sector indicated a mixed trend after indicating a consistent expansion in the first quarter, while the Purchasing Manager indexes in the industrial sector indicated contraction. In June 2024 the Israeli unemployment rate was 4.1%, compared to 3.7% in December 2023.

GDP in the Euro Zone in the first half of 2024 increased at an annualized 1.6%, compared to 0.5% growth in 2023 and 3.4% growth in 2022. The inflation rate, which accelerated to a peak in mid-2022, has begun to decrease and was 2.5% in June 2024. In light of the moderation of the inflation rate, the monetary interest rate on deposits in the Euro Zone dropped by 0.25 percent in June 2024 to a rate of 3.75%. Due to the inflation rate dropping to the ECB target range, expectations increased in financial markets to additional lowered interest rates later on this year. The Purchasing Manager Indices in industry sectors indicated contraction in the second quarter of 2024, whereas the Purchasing Manager Indices in service sectors indicated expansion.

China's economy grew in the first half of 2024 at a rate of 5.0%, following growth of 5.2% in 2023 and growth of 3.0% in 2022. The growth rate of economic activity in China indicated continued recovery, although there has been weakness evident in local demand and in the real estate sector.

Below are changes to major stock indices overseas (in percent):

	2024		2023			
Index	Second quarter	First quarter	Fourth quarter	Third quarter	Second quarter	First quarter
Dow Jones	(1.7)	5.6	12.5	(2.6)	3.4	0.4
S&P 500	3.9	10.2	12.6	(3.7)	8.3	7.0
NASDAQ 100	7.8	8.5	21.2	(3.1)	15.2	20.5
DAX	(1.4)	10.4	9.4	(4.7)	3.3	12.3
FTSE 100	2.7	2.8	1.7	1.0	(1.3)	2.4
CAC	(8.9)	8.8	5.9	(3.6)	1.1	13.1
Nikkei	(2.0)	20.6	6.3	(4.0)	18.4	7.5

#### Major and emerging risks

The Bank's business activity exposes the Bank to various financial and non-financial risks, whose materialization has potential to impact the Bank's business results or image. Top risks and evolving risks are derived from the Bank's business environment, which is impacted by the macro-economic environment, by risk associated with regulation and legislation, by changes to the business model and by social and consumer trends. In recent years, due to changes in the competitive landscape, in the consumer environment, in the regulatory environment and in technology, non-financial risks have been evolving.

As part of processes conducted by the Bank to map and identify risk, the Bank reviews major risks, existing or new, arising from developments in the Bank's business environment, which may materialize over the coming year and with potential to materially impact the Bank's financial results and stability. The Bank also identifies emerging risks, or risks which may materialize over the longer term, with uncertainty about their nature and impact on the Bank. The risk mapping at the Bank is regularly reviewed to ensure it covers all risks associated with the Bank's business activity, or influenced by market conditions and from regulatory requirements.

Prior to this war, there was uncertainty with regard to the economy due to macro-economic conditions and Government plans to promote changes to the judicial system and the public disagreement with regard to this move. The war has increased economic uncertainty, and consequently affects the Bank's risk assessment and risk profile. Changes to risk assessment and to the Bank's risk profile are set forth below in chapter "Risks overview".

As a result of the war, the international rating agency lowered the State of Israel's credit rating and updated the rating horizon. The banks' rating is influenced by the country's rating, and the Bank's credit rating and credit forecast was revised accordingly. For more information regarding the lowering of the State of Israel's credit rating, see the chapter "Developments in the Israeli and global economy in 2024" above.

For more information, including analysis of major risks to which the Bank is exposed and an overview of their management and evolution in the reported period, see chapter "Risks Overview" as well as the 2023 Risks Report on the Bank website: www.mizrahi-tefahot.co.il > About the Bank > Investor Relations > Financial Information.

#### Events after the balance sheet date

For information about a dividend distribution with respect to earnings of the second quarter of 2024, see chapter "Analysis of structure of assets, liabilities, equity and capital adequacy" below and the statement of changes to shareholder equity and the Note "Events after the balance sheet date" of the financial statements.

# Material developments in revenues, expenses and other comprehensive income

Group net profit in the first half of 2024 amounted to NIS 2,724 million, compared to NIS 2,765 million in the corresponding period last year, a decrease of 1.5%. This profit reflects a 19.0% annualized return on equity, compared to a return on equity of 22.2% in the corresponding period last year.

Group net profit in the second quarter of 2024 amounted to NIS 1,452 million, compared to NIS 1,398 million in the corresponding period last year – an increase by 3.9%. This reflects a 19.9% annualized return on equity, compared to a return on equity of 22.0% in the corresponding period last year, 18.1% in the first quarter of the year, 15.5% in the fourth quarter of 2023 and 19.1% in 2023 as a whole.

# Analysis of developments in revenues, expenses and other comprehensive income

**Net interest revenues and non-interest financing revenues**<sup>(1)</sup> in the first half of 2024 amounted to NIS 6,276 million, compared to NIS 6,664 million in the corresponding period last year, a decrease of 5.8%.

Net interest revenues and non-interest financing revenues<sup>(1)</sup> in the second quarter of 2024 amounted to NIS 3,246 million, compared to NIS 3,431 million in the corresponding period last year, a decrease of 5.4%.

**Net interest revenues and non-interest financing revenues**<sup>(1)</sup> **from current operations** in the first half of 2024, excluding the effect of Union Bank, amounted to NIS 5,599 million, as described below, compared to NIS 5,904 million in the corresponding period last year, a decrease of 5.2%.

Net interest revenues and non-interest financing revenues<sup>(1)</sup> from current operations in the second quarter of 2024, amounted to NIS 2,819 million, as described below, compared to NIS 2,962 million in the corresponding period last year, a decrease of 4.8%.

The decrease in operating revenues in the first half of 2024 largely derives from the impact of the drop in interest rates in the first quarter of 2024, from the increase in prices of resources following the interest rate increases over the course of 2022-2023, and from the diversion of funds from checking accounts to deposits. On the other hand, the increase in the volume of activity continued – an increase of 6.6% in the net public credit balance, compared to the corresponding period last year.

Below is analysis of development of financing revenues from current operations (NIS in millions):

	2024		2023				Change rate in %
	Second quarter	First quarter			Second quarter	First quarter	Second quarter of 2024 to second quarter of 2023
Interest revenues, net	3,220	2,685	2,689	2,959	3,181	3,146	
Non-interest financing revenues <sup>(1)</sup>	26	345	(167)	341	250	87	
Total financing revenues	3,246	3,030	2,522	3,300	3,431	3,233	(5.4)
Net of:							
Effect of the Consumer Price Index	494	88	34	212	387	308	
Revenues from interest collected with respect to problematic debts Gains (losses) from bonds, shares and real	13	8	9	13	11	9	
investments	16	44	(74)	(8)	18	(44)	
Other effects <sup>(2)</sup>	(96)	110	(285)	146	53	18	
Total effects other than from current operations	427	250	(316)	363	469	291	
Total financing revenues from current operations	2,819	2,780	2,838	2,937	2,962	2,942	(4.8)

	Six months				
			Change rate		
	2024	2023	(ln %)		
Total financing revenues	6,276	6,664	(5.8)		
Total effects other than from current operations	677	760			
Total financing revenues from current operations	5,599	5,904	(5.2)		

<sup>(1)</sup> Non-interest financing revenues include effect of fair value and others and revenues (expenses) with respect to linkage differentials on CPI derivatives, where the corresponding revenue is recognized as interest revenues (expenses), in conformity with accounting rules.

<sup>(2)</sup> Including the effect of accounting treatment of derivatives at fair value is due to the difference between accounting treatment of balance sheet instruments, charged to the profit and loss statement on an accrual basis (interest, linkage differentials and exchange rate differentials only), vs. derivatives measured at their fair value and revenues from early repayment commissions, cost of benefits to customers as part of the various plans, and one-time effects, if any.



Below are financing revenues by supervisory operating segment (NIS in millions):

	Seco	Second quarter				
Operating segment	2024	2023	Change amount	Change in %		
Private individuals:						
Households – residential mortgages	720	683	37	5.4		
Households – other	978	991	(13)	(1.3)		
Private banking	87	87	=	=		
Total individuals	1,785	1,761	24	1.4		
Business operations:				_		
Small and micro businesses	652	674	(22)	(3.3)		
Medium businesses	172	154	18	11.7		
Large businesses	358	296	62	20.9		
Institutional investors	61	48	13	27.1		
Total business activity	1,243	1,172	71	6.1		
Financial management	62	395	(333)	(84.3)		
Total activity in Israel	3,090	3,328	(238)	(7.2)		
Overseas activity	156	103	53	51.5		
Total	3,246	3,431	(185)	(5.4)		

		First half		
Operating segment	2024	2023	Change amount	Change in %
Private individuals:				
Households – residential mortgages	1,381	1,351	30	2.2
Households – other	1,891	1,866	25	1.3
Private banking	174	170	4	2.4
Total individuals	3,446	3,387	59	1.7
Business operations:				
Small and micro businesses	1,284	1,311	(27)	(2.1)
Medium businesses	320	333	(13)	(3.9)
Large businesses	657	581	76	13.1
Institutional investors	117	106	11	10.4
Total business activity	2,378	2,331	47	2.0
Financial management	128	749	(621)	(82.9)
Total activity in Israel	5,952	6,467	(515)	(8.0)
Overseas activity	324	197	127	64.5
Total	6,276	6,664	(388)	(5.8)

For definition of supervisory operating segments and differences between supervisory operating segments and operating segments based on management approach – see chapter "Supervisory operating segments" below.

Below are average balances of interest-bearing on-balance sheet assets attributed to activity in Israel, in various linkage segments (NIS in millions):

	Second quarter				First half		
Linkage segment	ment 2024 2023 Change in %		ange in %	2024	2023	Change in %	
Israeli currency – non-linked	305,572	292,754	4.4	303,344	292,407	3.7	
Israeli currency – linked to the CPI	87,580	84,290	3.9	85,779	82,786	3.6	
Foreign currency (including Israeli currency linked							
to foreign currency)	16,480	16,521	(0.2)	16,104	16,728	(3.7)	
Total	409,632	393,565	4.1	405,227	391,921	3.4	

Change in average balances of interest-bearing assets is primarily due to growth in loans to the public.

Below are interest spreads (the difference between interest revenue rate for assets and interest expense rate for liabilities)<sup>(1)</sup> based on average balances<sup>(2)</sup>, attributed to activity in Israel, in the various linkage segments (in percent):

	Second			
Linkage segments	quarter		First half	
	2024	2023	2024	2023
Israeli currency – non-linked	1.88	2.16	1.87	2.22
Israeli currency – linked to the CPI	1.48	1.66	1.54	1.62
Foreign currency	0.87	1.15	0.75	1.13
Total	1.76	1.97	1.61	2.00

- (1) Revenue and expense rates calculated for interest-bearing assets and liabilities.
- (2) Average balances before deduction of provision with respect to credit losses.

#### Changes in interest spreads:

The decrease in total interest spread in the first half of 2024 compared to the corresponding period last year largely derives from the effect of the slowdown in the rate of increase of the Consumer Price Index compared to the corresponding period last year.

The interest spread represents the difference between interest revenue rate for on-balance sheet assets and interest expense rate for on-balance sheet liabilities, excluding the effect of derivatives. Adding these revenues from derivatives would offset the decrease in the unlinked Israeli currency and foreign currency interest spread.

For composition of interest rate spreads by different criteria (activity type, linkage segment and quantity and price analysis), more information about non-interest bearing assets and liabilities and information about overseas activities, see appendix "Interest Revenue and Expense Rates" to the quarterly financial statements.

Interest revenues, net and non-interest financing revenues are impacted by the change in interest rates and by the change in activity, as reflected in balances of loans and deposits.

For details on interest rates and interest expenses of the Bank and its subsidiaries see Appendix 1 to the Financial Statements.

For more information about average balances of loans to the public and deposits from the public, and about revenues from the loan/deposit spread by operating segment, see Note 12 to the financial statements.

For more information about the impact of scenarios of changes to interest rates on interest revenues, net and on non-interest financing revenues, see chapter "Market risk and interest risk" below.

**Expenses with respect to credit losses** for the Group amounted to NIS 284 million in the first half of 2024, an annualized rate of 0.17% of total loans to the public, net, compared to expenses amounting to NIS 474 million in the corresponding period last year – an annualized rate of 0.30% of total loans to the public, net in the corresponding period last year.

Expenses with respect to credit losses for the Group amounted to NIS 109 million in the second quarter of 2024, or an annualized rate of 0.13% of total loans to the public, net, compared to expenses amounting to NIS 247 million in the corresponding period last year – an annualized rate of 0.31% of total loans to the public, net in the corresponding period last year.

The decrease stems from the fact that expenses with respect to credit losses in the corresponding period last year reflected the increase in risk levels, mainly as a result of the increase in the interest rates in the economy, whereas most of the effect of the increase in the credit risk with respect of the war had already been reflected in the second half of 2023.

Development of expenses with respect to credit losses (NIS in millions) is as follows:

_	Second quarter			First half
	2024	2023	2024	2023
Expenses for credit losses on individual basis				
Increased expenses	164	88	236	176
Decreased expenses	(79)	(60)	(130)	(98)
Total individual expense for credit losses	<sup>(1)</sup> 85	28	106	78
Net accounting write-offs <sup>(2)</sup>	52	57	120	100
Expenses for credit losses on group basis				
with respect to residential mortgages	12	21	34	63
Other	(40)	141	144	233
Total group expense (revenues) for credit losses	<sup>(1)</sup> (28)	162	178	296
Total expenses with respect to credit losses	109	247	284	474
Rate of the expenses with respect to credit losses as percentage of total loans to the public, net (annualized)	0.13%	0.31%	0.17%	0.30%
Of which: With respect to commercial loans other than residential mortgages	0.31%	0.78%	0.40%	0.71%
Of which: with respect to residential mortgages	0.02%	0.04%	0.03%	0.06%
Rate of the expenses with respect to individual provision for credit losses, as percentage of total loans to the public, net (annualized):	0.10%	0.04%	0.06%	0.05%

<sup>(1)</sup> Including individual provisions for customers, against which a decrease in group-based provision was recorded.

Below are details of expenses (revenues) with respect to credit losses by supervisory operating segments of the Group (NIS in millions):

						to credit	Rate of expe	
	Second	quarter		First half		quarter	in th	e first half
Operating segment	2024	2023	2024	2023	2024	2023	2024	2023
Private individuals:								
Households – residential mortgages	12	21	34	63	0.02	0.04	0.03	0.06
Households – other	30	57	74	142	0.44	0.83	0.55	1.03
Private banking	-	1	-	1	-	3.03	-	1.52
Total individuals	42	79	108	206	0.07	0.14	0.09	0.18
Business operations:								
Small and micro businesses	88	127	165	207	1.04	1.48	0.97	1.21
Medium businesses	1	18	14	6	0.03	0.58	0.23	0.10
Large businesses	(74)	10	(75)	30	(0.79)	0.13	(0.40)	0.19
Institutional investors	3	-	6	-	0.28	-	0.28	-
Total business activity	18	155	110	243	0.08	0.77	0.25	0.60
Financial management	1	-	1	-	-	-	-	-
Total activity in Israel	61	234	219	449	0.07	0.30	0.13	0.29
Overseas activity	<sup>(2)</sup> 48	13	<sup>(2)</sup> 65	25	1.85	0.69	1.25	0.67
Total	109	247	284	474	0.13	0.31	0.17	0.30

<sup>(1)</sup> Expenses with respect to credit losses, as percentage of total loans to the public, net (annualized) (in %).

For definition of supervisory operating segments and differences between supervisory operating segments and operating segments based on management approach – see chapter "Supervisory operating segments" below.

For more information about analysis of development of loans to the public, see chapter "Analysis of developments in assets, liabilities, equity and capital adequacy" below.

For more information about analysis of credit risk, see chapter "Credit risk" below and the Risks Report, available on the Bank website.

**Non-interest financing revenues** in the first half of 2024 amounted to NIS 371 million, compared to NIS 337 million in the corresponding period last year.



<sup>(2)</sup> Write-offs due to debts measured on a collective basis

<sup>(2)</sup> Arises mainly from a provision for a specific customer.

Non-interest financing revenues in the second quarter of 2024 amounted to NIS 26 million, compared to NIS 250 million in the corresponding period last year.

This item includes, *inter alia*, the effect of fair value, gain (loss) from activity involving bonds and securities, as well as linkage differentials for CPI derivatives and interest accrual effect (time value) inherent in derivative assets, for which the corresponding revenues (expenses) are recognized pursuant to accounting rules under Interest Revenues. See "Analysis of financing revenues from current operations" above.

**Commission revenues** amounted to NIS 1,018 million in the first half of 2024, compared with NIS 1,029 million in the corresponding period last year, a decrease by 1.1%.

Commission revenues in the second quarter of 2024 amounted to NIS 516 million, compared to NIS 501 million in the corresponding period last year – an increase by 3.0%.

Commission revenues were primarily influenced by a decrease in account management commissions as a result of banking relief and benefits offered to Bank customers in order to assist them during the war, the impact of the war on business activity, and against this, an increase in revenues from commissions from syndication transactions organized by the Bank.

Below is information about commissions by major commission type (NIS in millions):

	Secon	Second quarter		First half	
	2024	2023	2024	2023	2023
Account management	94	114	191	227	431
Activities involving securities	65	58	135	123	241
Conversion differences	79	86	158	183	349
Commissions from financing transactions	112	65	203	147	327
Credit cards	67	66	131	130	264
Credit processing <sup>(1)</sup>	30	36	63	73	145
Other commissions	69	76	137	146	271
Total commissions	516	501	1,018	1,029	2,028

(1) Includes the following commissions: Handling credit, foreign trade and net revenues from servicing credit portfolios.

Other revenues in the first half of 2024, amounted to NIS 139 million compared with NIS 128 million in the corresponding period last year.

Other revenues in the second quarter of 2024 amounted to NIS 73 million, compared to NIS 63 million in the corresponding period last year.

Other revenues include NIS 51 million with respect to deferred credit balance, net recognized with respect to acquisition of Union Bank which is recognized on profit and loss over 5 years as from the fourth guarter of 2020.

**Operating and other expenses** in the first half of 2024 amounted to NIS 2,607 million, compared to NIS 2,958 million in the corresponding period last year, a decrease of 11.9%.

Operating and other expenses in the second quarter of 2024 amounted to NIS 1,328 million, compared to NIS 1,521 million in the corresponding period last year, a decrease of 12.7%.

For details by operating expense component, see below.

**Payroll and associated expenses** in the first half of 2024 amounted to NIS 1,724 million, compared to NIS 1,940 million in the corresponding period last year, a decrease of 11.1%.

Payroll and associated expenses in the second quarter of 2024 amounted to NIS 868 million, compared to NIS 1,009 million in the corresponding period last year, a decrease of 14.0%.

In the corresponding period last year, payroll expenses included the impact of the pay agreement with the workers' organization, and adjustments of variable remuneration components due to the financial results.

**Maintenance and depreciation expenses for buildings and equipment** in the first half of 2024, amounted to NIS 493 million compared with NIS 578 million in the corresponding period last year, a decrease of NIS 85 million.

Maintenance and depreciation expenses for buildings and equipment amounted to NIS 251 million in the second quarter of 2024, compared to NIS 272 million in the corresponding period last year, a decrease of NIS 21 million.

Maintenance and depreciation expenses for buildings and equipment reflect the continued synergy following the Union Bank merger, included, inter alia, non-recurring asset amortization in the corresponding period last year.

Other expenses amounted to NIS 390 million in the first half of 2024, compared with NIS 440 million in the corresponding period last year – a year-over-year decrease by 11.4%.

Other expenses in the second quarter of 2024 amounted to NIS 209 million, compared to NIS 240 million in the corresponding period last year – a decrease by 12.9%.

The decrease in other expenses is among other things from one-time costs recorded last year, following the merger of Union Bank into Bank Mizrahi Tefahot.



Cost-Income ratio information is as follows<sup>(1)</sup> (in percent):

	2024		2023			
	Second quarter	First quarter	Fourth quarter	Third quarter	Second quarter	First quarter
Cost Income Ratio	34.6	35.5	38.7	36.6	38.1	37.6
		First half			All of	
	20	24	2023		2023	
Cost Income Ratio	35	5.1	37.8		37.7	

<sup>(1)</sup> Total operating and other expenses to total operating and financing revenues and expenses with respect to credit losses.

**Pre-tax profit for the Group** amounted to NIS 4,542 million in the first half of 2024, compared with NIS 4,389 million in the corresponding period last year – an increase by 3.5%. For a detailed explanation, see above.

Group profit before taxes in the second quarter of 2024 amounted to NIS 2.398 million, compared to NIS 2.227 million in

Group profit before taxes in the second quarter of 2024 amounted to NIS 2,398 million, compared to NIS 2,227 million in the corresponding period last year, an increase by 7.7%. For a detailed explanation, see above.

The provision rate for taxes on profit in the first half of 2024 was 38.0% – compared to 34.8% in the corresponding period last year.

The provision rate for taxes on profit in the second quarter of 2024 was 37.2% – compared to 35.0% in the corresponding period last year.

The rate of provision to taxes from profits was influenced, among other thigs, from a special payment law passed by the Knesset in March 2024 to achieve the budgetary goals (Temporary Ordinance – Iron Swords), 2024, for details see Note 16 to the Financial Statements.

Bank share of after-tax profit of associates – in the first half of 2024 the Bank recognized gain with respect to associates amounting to NIS 12 million, compared to NIS 1 million in the corresponding period last year.

Bank share of after-tax profit of associates – in the second quarter of 2024 the Bank recognized gain with respect to associates amounting to NIS 3 million. In the corresponding period last year there was no profit recognized with respect to associates.

The share of the non-controlling interests in net results of subsidiaries attributable to Bank Yahav in the first half of 2024 amounted to NIS 102 million, compared to NIS 99 million in the corresponding period last year.

The share of the non-controlling interests in net results of subsidiaries attributable to Bank Yahav in the second quarter of 2024 amounted to NIS 56 million, compared to NIS 50 million in the corresponding period last year.

**Net profit attributable to shareholders of the Bank** in the first half of 2024 amounted to NIS 2,724 million, compared to NIS 2,765 million in the corresponding period last year.

Net profit attributable to shareholders of the Bank in the second quarter of 2024 amounted to NIS 1,452 million, compared to NIS 1,398 million in the corresponding period last year.

Other comprehensive income – Changes to the Bank's shareholders' equity are due to Group net profit, as well as to other changes that do not impact net profit, including changes to fair value of bonds available for sale, and changes to actuarial obligations with respect to benefits to Bank employees, net of tax effect. These effects decreased the Bank's shareholders' equity in the first half of 2024 by NIS 10 million, compared to NIS 9 million in the corresponding period last year.

In the second quarter of 2024, these effects decreased the Bank's shareholders' equity by NIS 64 million, compared to decrease by NIS 32 million in the corresponding period last year.

For more information see Note 4 to the financial statements.

As of June 30, 2024

Below is development of Group return<sup>(1)</sup> on equity<sup>(2)</sup> and ratio of Tier I equity to risk components liquidity coverage ratio<sup>(3)</sup> and leverage ratio<sup>(4)</sup> at the end of the quarter (in %):

	2024		2023			
	Second quarter	First quarter	Fourth quarter	Third quarter	Second quarter	First quarter
Net profit return on equity	19.9	18.1	15.5	16.8	22.0	22.4
Ratio of Tier I equity to risk components at end of						
quarter	10.44	10.60	10.32	10.12	10.23	10.12
Liquidity coverage ratio (quarterly)	131	139	131	138	128	126
Leverage ratio at end of quarter	5.99	5.99	5.83	5.78	5.73	5.53

	First half		All of
	2024	2023	2023
Net profit return on equity	19.0	22.2	19.1

Annualized.

Below is data for earnings and dividends per share (ordinary share of NIS 0.1 par value) (in NIS):

	Second quarter			First half	All of
	2024	2023	2024	2023	2023
Basic earnings per share	5.62	5.43	10.55	10.74	19.07
Diluted earnings per share	5.60	5.41	10.50	10.71	19.00
Dividends per share	197	159	278	286	540

<sup>(2)</sup> Return on average shareholder equity, including "all equity instruments", as presented under reported revenue and expense rates, net of average balance of rights of external shareholders and less/plus the average balance of unrealized loss/gain from fair value adjustment of bonds held for trading and of bonds available for sale.

<sup>(3)</sup> Liquidity Coverage Ratio – ratio of total High-Quality Liquid Assets to net cash outflow. This ratio is calculated in conformity with Proper Conduct of Banking Business Directive 221, in terms of simple averages of daily observations during the reported quarter.

<sup>(4)</sup> Leverage Ratio – ratio of Tier I capital (according to Basel rules) to total exposure. This ratio is calculated in conformity with Proper Conduct of Banking Business Directive 218.

# Analysis of developments in assets, liabilities, equity and capital adequacy

# **Assets and liabilities**

Below is development of key balance sheet items of the Bank Group (NIS in millions):

				Change in %	6 compared to
		June 30	December 31	June 30	December 31
	2024	2023	2023	2023	2023
Total assets	461,684	432,722	448,204	6.7	3.0
Cash and deposits with banks	85,912	83,746	86,550	2.6	(0.7)
Loans to the public, net	337,698	316,925	325,346	6.6	3.8
Securities	25,370	19,865	23,071	27.7	10.0
Buildings and equipment	1,612	1,438	1,531	12.1	5.3
Deposits from the public	373,579	345,191	358,553	8.2	4.2
Deposits from banks	2,433	6,541	4,571	(62.8)	(46.8)
Bonds and subordinated notes	39,578	36,546	37,070	8.3	6.8
Equity	29,464	25,814	27,461	14.1	7.3

Cash and deposits with banks – the balance of cash and deposits with banks decreased in the first half of 2024 by NIS 0.6 billion, as part of on-going management of Bank liquidity.

Loans to the public, net – loans to the public, net on the consolidated balance sheet as of June 30, 2024 accounted for 73% of total assets, similar to the end of 2023. Loans to the public, net, increased in the first half of 2024 by NIS 12.4 billion, an increase of 3.8%.

For more information about analysis of on-balance sheet and off-balance sheet credit risk, development of problematic debts and various risk benchmarks with regard to residential mortgages, see chapter "Risks" below and the Risks Report, available on the Bank website.

Below is data about loans to the public, net by linkage basis (NIS in millions):

				Change in %	compared to	
		June	December	June	December	
		30	31	30	31	
	2024	2023	2023	2024	2023	
Israeli currency						
Non-linked	233,266	220,948	226,844	5.6	2.8	
CPI-linked	83,885	79,475	80,674	5.5	4.0	
Foreign currency, including linked to foreign currency	20,547	16,502	17,828	24.5	15.3	
Total	337,698	316,925	325,346	6.6	3.8	

Below is data about loans to the public, net by supervisory operating segment (NIS in millions):

				Change in %	compared to
		June	December	June	December
		30	31	30	31
	2024	2023	2023	2023	2023
Private individuals:					
Households – residential mortgages	212,224	200,914	205,433	5.6	3.3
Households – other	26,993	27,497	26,768	(1.8)	0.8
Private banking	74	132	101	(43.9)	(26.7)
Total individuals	239,291	228,543	232,302	4.7	3.0
Business operations:				-	
Small and micro businesses	33,857	34,302	33,612	(1.3)	0.7
Medium businesses	12,189	12,390	11,871	(1.6)	2.7
Large businesses	37,656	31,594	35,792	19.2	5.2
Institutional investors	4,309	2,593	2,844	66.2	51.5
Total business activity	88,011	80,879	84,119	8.8	4.6
Overseas activity	10,396	7,503	8,925	38.6	16.5
Total	337,698	316,925	325,346	6.6	3.8

For definition of supervisory operating segments and differences between supervisory operating segments and operating segments based on management approach – see chapter "Supervisory operating segments" below.



Below are details of problematic credit risk and non-performing assets before provision for credit losses, in accordance with provisions for measurement and disclosure of non-accruing debts, credit risk and provision for credit losses:

Reported amounts								dit risk <sup>(1</sup>
(NIS in millions)			As of June	30, 2024			As of June	30, 2023
	Commercial	Residential	Individual	Total	Commercial	Residential	Individual	Tota
Credit risk at performing credit								
rating <sup>(2)</sup>								
On-balance sheet credit risk	96,895	208,542	-,	331,837	88,738	197,862	-,	313,083
Off-balance sheet credit risk(3)	69,365	16,198	15,314	100,877	57,454	11,875	14,744	84,073
Total credit risk at performing								
credit rating	166,260	224,740	41,714	432,714	146,192	209,737	41,227	397,150
Credit risk other than at								
performing credit rating								
A. Non-problematic	4,069	2,805	355	7,229	3,016	2,393	322	5,73
B. Problematic accruing	1,623	-	162	1,785	1,643	-	178	1,821
C. Problematic non-accruing	1,570	2,127	88	3,785	997	1,735	67	2,799
Total on-balance sheet credit								
risk other than at performing								
credit rating	7,262	4,932	605	12,799	5,656	4,128	567	10,351
Off-balance sheet credit risk(3)								
other than at performing credit								
rating	1,485	-	33	1,518	1,446	-	37	1,483
Total credit risk other than at								
performing credit rating	8,747	4,932	638	14,317	7,102	4,128	604	11,834
Of which: Accruing debts, in								
arrears 90 days or longer	86	-	38	124	71	-	54	125
Total credit risk, including								
risk to the public <sup>(4)</sup>	175,007	229,672	42,352	447,031	153,294	213,865	41,831	408,990
Non-performing assets <sup>(5)</sup>	1,570	2,127	88	3,785	997	1,735	67	2,799
							Cre	dit risk <sup>(1</sup>
				-		As of	December	
				-	Commercial			Tota
Credit risk at performing credit ra	ting <sup>(2)</sup>			-	- Janinici olai		ai viadai	. 50

			Cre	dit risk <sup>(1)</sup>
	_	As of	December	31, 2023
	Commercial	Residential	Individual	Total
Credit risk at performing credit rating <sup>(2)</sup>				
On-balance sheet credit risk	91,029	201,895	26,226	319,150
Off-balance sheet credit risk <sup>(3)</sup>	66,002	12,068	15,284	93,354
Total credit risk at performing credit				
rating	157,031	213,963	41,510	412,504
Credit risk other than at performing credit				
rating				
A. Non-problematic	4,018	2,609	337	6,964
B. Problematic accruing	2,262	-	195	2,457
C. Problematic non-accruing	1,487	2,153	74	3,714
Total on-balance sheet credit risk other				
than at performing credit rating	7,767	4,762	606	13,135
Off-balance sheet credit risk <sup>(3)</sup> other than				
at performing credit rating	1,540	-	40	1,580
Total credit risk other than at				
performing credit rating	9,307	4,762	646	14,715
Of which: Accruing debts, in arrears 90				
days or longer	73	-	71	144
Total credit risk, including risk to the				
public <sup>(4)</sup>	166,338	218,725	42,156	427,219
Non-performing assets <sup>(5)</sup>	1,487	2,153	74	3,714

<sup>(1)</sup> On- and off-balance sheet credit is stated before impact of provision for credit losses, and before impact of deductible collateral with respect to indebtedness of borrower and of borrower group.

<sup>(2)</sup> Credit risk whose credit rating as of the report date matches the credit rating for new credit performance, in conformity with Bank policies.

<sup>(3)</sup> Credit risk of off-balance-sheet financial instruments as calculated for the purpose of determining per-borrower indebtedness limits.

<sup>(4)</sup> On- and off-balance sheet credit risk, including with respect to derivatives. Of which: Debts, bonds, securities loaned or purchased in resale agreements.

<sup>(5)</sup> Assets not accruing interest.

Credit risk is composed of on-balance-sheet risk and off-balance-sheet credit risk, which are weighted by nature of the borrower and credit type, as per Bank of Israel directives. On-balance sheet risk includes balances of loans to the public, derivative instruments purchased by the public and Group investments in public bonds. Off-balance sheet credit risk includes guarantees and transactions in off-balance sheet instruments, commitments to extend credit and un-utilized credit facilities. Total credit risk to the public for the Bank Group as of June 30, 2024 amounted to NIS 477 billion, compared to NIS 427 billion as of December 31, 2023 – an increase by 4.7%.

For more information about credit risk with respect to individuals (excluding residential mortgages), credit risk in the construction and real estate economic sector in Israel and residential mortgage risk, see chapter "Credit risk". See Notes 6 and 13 to the financial statements for further information.

# Benchmarks for analysis of quality of loans to the public, expenses and provision for credit losses (in percent):

			As of June	30, 2024			As of June	30, 2023
	Commercial	Residential	Individual	Total	Commercial	Residential	Individual	Total
Analysis of quality of loans to the public								
Non-accruing credit as percentage of total loans to the public	1.53	1.00	0.33	1.10	1.06	0.86	0.25	0.87
Non-accruing credit in arrears 90 days or longer as percentage of total loans to the public	1.62	1.00	0.47	1.14	1.14	0.86	0.45	0.90
Problematic credit as percentage of total loans to the public	3.13	1.00	0.93	1.62	2.87	0.86	0.91	1.43
Credit not at performing credit rating as percentage of total loans to the public	7.17	2.31	2.24	3.74	7.79	2.04	2.23	3.70
Analysis of expenses with respect to credit losses for the reported period	7.17	2.31	2.24	3.74	7.79	2.04	2.23	3.70
Expenses with respect to credit losses as percentage of average balance of loans to the public	0.18	0.02	0.27	0.08	0.30	0.03	0.54	0.15
Net accounting write-offs as percentage of average balance of loans to the public	0.12	_	0.32	0.06	0.10	-	0.24	0.05
Analysis of provision for credit losses with respect to loans to the public								
Provision for credit losses as percentage of total loans to the public	2.44	0.55	2.56	1.27	2.05	0.48	2.18	1.07
Provision for credit losses as percentage of total loans to the	159.6	55.6	785.2	115.5	193.2	55.6	880.6	123.7
public non-accruing Provision for credit losses as percentage of total loans to the	133.0	33.0	700.2	110.5	193.2	55.0	000.0	123.7
public non-accruing or in arrears 90 days or longer Expense rate with respect to	151.2	55.6	548.4	111.8	180.0	55.6	487.6	118.3
credit losses from net accounting write-offs	1.50	-	0.87	1.40	3.12	-	2.20	3.14



As of June 30, 2024

		As	of December	31, 2023
	Commercial			Total
Analysis of quality of loans to the public				
Non-accruing credit as percentage of total loans to the public	1.53	1.04	0.28	1.12
Non-accruing credit in arrears 90 days or longer as percentage of total loans to the public	1.60	1.04	0.54	1.16
Problematic credit as percentage of total loans to the public	3.89	1.04	1.00	1.87
Credit not at performing credit rating as percentage of total loans to the public	8.10	2.30	2.26	3.99
Analysis of expenses with respect to credit losses for the reported period				
Expenses with respect to credit losses as percentage of average balance of loans to the public	0.96	0.12	1.21	0.45
Net accounting write-offs as percentage of average balance of loans to the public	0.17	-	0.50	0.09
Analysis of provision for credit losses with respect to loans to the public				
Provision for credit losses as percentage of total loans to the public	2.52	0.56	2.62	1.30
Provision for credit losses as percentage of total loans to the public non-accruing	165.0	53.4	948.7	115.6
Provision for credit losses as percentage of total loans to the public non-accruing or in arrears 90 days or longer	157.2	53.4	484.1	111.3
Expense rate with respect to credit losses from net accounting write-offs	5.76	-	2.42	5.06



Below is development of key balance sheet items of the Bank Group (NIS in millions):

				Change in %	6 compared to
		June	December	June	December
		30	31	30	31
	2024	2023	2023	2023	2023
Off-balance sheet financial instruments other than derivatives:					
Unutilized debitory account and other credit facilities in					
accounts					
On-call, un-utilized	29,662	22,849	31,625	29.8	(6.2)
Guarantees to home buyers	17,001	16,243	14,612	4.7	16.3
Irrevocable commitments for loans approved but not yet					
granted	31,506	25,267	24,815	24.7	27.0
Unutilized revolving credit card facilities	12,561	11,893	12,416	5.6	1.2
Commitments to issue guarantees	12,944	9,455	12,514	36.9	3.4
Guarantees and other commitments	14,459	12,777	13,541	13.2	6.8
Loan guarantees	3,910	3,796	3,445	3.0	13.5
Documentary credit	217	718	540	(69.8)	(59.8)
Derivative financial instruments <sup>(1)</sup> :					
Total par value of derivative financial instruments	399,345	364,940	371,739	9.4	7.4
(On-balance sheet) assets with respect to derivative					
instruments	5,008	5,831	6,282	(14.1)	(20.3)
(On-balance sheet) liabilities with respect to derivative					
instruments	3,597	4,833	7,367	(25.6)	(51.2)

<sup>(1)</sup> Includes forward transactions, swaps, options and credit derivatives. For more information see Note 11.

For more information about analysis of on-balance sheet and off-balance sheet credit risk, see chapter "Risks" below and the Risks Report, available on the Bank website.

Securities – investment in securities increased in the first half of 2024 by NIS 2.3 billion. The increase in investment in securities is under asset and liability management by the Bank.

Below is composition of Group securities by portfolio (NIS in millions):

	Carrying amount	Amortized cost (for shares – cost)	Provision for credit losses a	Gain from fair value adjustments	Loss from fair value adjustments	Fair value <sup>(1)</sup>
	-	Í		•	•	June 30, 2024
Bonds held to maturity	3,762	3,762	-	3	(163)	3,602
Bonds available for sale	13,377	14,042	(8)	<sup>(2)</sup> 34	<sup>(2)</sup> (691)	13,377
Investment in shares not held for trading	729	701	-	<sup>(3)</sup> 45	<sup>(3)</sup> (17)	729
Securities held for trading	7,502	7,748	-	<sup>(3)</sup> 5	<sup>(3)</sup> (251)	7,502
Total securities	25,370	26,253	(8)	87	(1,122)	25,210
						June 30, 2023
Bonds held to maturity	3,253	3,253	-	_	(158)	3,095
Bonds available for sale	9,395	10,015	-	<sup>(2)</sup> 48	<sup>(2)</sup> (668)	9,395
Investment in shares not held for trading	605	546	-	(3)77	<sup>(3)</sup> (18)	605
Securities held for trading	6,612	6,651	-	<sup>(3)</sup> 6	<sup>(3)</sup> (45)	6,612
Total securities	19,865	20,465		131	(889)	19,707
					De	cember 31, 2023
Bonds held to maturity	3,600	3,600	-	2	(134)	3,468
Bonds available for sale	11,373	11,891	(8)	<sup>(2)</sup> 82	<sup>(2)</sup> (592)	11,373
Investment in shares not held for trading	602	549	-	<sup>(3)</sup> 76	<sup>(3)</sup> (23)	602
Securities held for trading	7,496	7,542	-	<sup>(3)</sup> 10	<sup>(3)</sup> (56)	7,496
Total securities	23,071	23,582	(8)	170	(805)	22,939

<sup>(1)</sup> Fair value data are generally based on stock exchange prices, which do not necessarily reflect the price to be obtained on the sale of a large volume of securities.



<sup>(2)</sup> Included in shareholders' equity in "adjustments on presentation of securities available for sale at fair value".

<sup>(3)</sup> Charged to statement of profit and loss but not yet realized.

Below is composition of Group securities portfolio by linkage segment (NIS in millions):

				6 compared to	
		June 30	December 31	June 30	December 31
	2024	2023	2023	2023	2023
Israeli currency					
Non-linked	13,745	9,606	12,980	43.1	5.9
CPI-linked	4,126	4,231	4,330	(2.5)	(4.7)
Foreign currency (including linked to foreign currency)	6,754	5,407	5,143	24.9	31.3
Non-monetary items	745	621	618	20.0	20.6
Total	25,370	19,865	23,071	27.7	10.0

Below is composition of Group securities portfolio by issuer type (NIS in millions):

		C	arrying amount as of
	June 30, 2024	June 30, 2023	December 31, 2023
Government bonds:			
Government of Israel	21,304	15,297	19,452
US Government	878	1,571	583
Total Government bonds	22,182	16,868	20,035
Bonds of financial institutions in Israel:			
Total bonds of financial institutions in Israel	856	811	776
Bonds of banks in developed nations:			
South Korea	-	74	74
USA	91	102	104
Other	71	64	73
Total bonds of banks in developed nations	162	240	251
Corporate bonds (by economic sector):			
Rental property	533	514	527
Power, gas, steam and air conditioning	226	182	193
Mining and excavation	80	99	86
Industrial – chemical industry	56	61	58
Construction	134	111	124
Other	340	302	347
Total corporate bonds	1,369	1,269	1,335
Asset-backed corporate bonds (ABS)			
Mining and excavation	56	56	56
Others	=	-	=
Total asset-backed corporate bonds (ABS)	56	56	56
Shares and other securities			
Investment in shares not held for trading	729	605	602
Of which: Shares for which no fair value is available <sup>(1)</sup>	504	352	350
Shares and other securities held for trading	16	16	16
Total shares and other securities	745	621	618
Total securities	25,370	19,865	23,071

<sup>(1)</sup> Generally shown at cost (net of impairment), adjusted for changes in observed prices in ordinary transactions for similar or identical investments of the same issuer.

For more information about investments in securities, and about impairment of a temporary nature of securities available for sale, and details of the duration of such impairment and its rate as percentage of amortized cost, see Note 5 to the financial statements.

**Buildings and equipment** – the balance of buildings and equipment increased in the first half of 2024 by NIS 82 million. The increase derived from investment in the Lod Bank HQ and technological investments, against current change due to depreciation.

Deposits from the public – these account for 81% of total consolidated balance sheet as of June 30, 2024 compared to 80% as of December 31, 2023. In the first half of 2024, deposits from the public increased by NIS 15.0 billion, or 4.2%.

Below is composition of deposits from the public by linkage segment (NIS in millions):

				Change in % compared to		
		June 30			June 30	December 31
	2024	2023	2023	2023	2023	
Israeli currency						
Non-linked	276,517	253,662	267,198	9.0	3.5	
CPI-linked	26,058	26,047	23,468	-	11.0	
Foreign currency, including linked to foreign currency	71,004	65,482	67,887	8.4	4.6	
Total	373,579	345,191	358,553	8.2	4.2	

Below is data about composition of deposits from the public by supervisory operating segment (NIS in millions):

	-			Change in %	compared to
		June 30	December 31	June 30	December 31
	2024	2023	2023	2023	2023
Private individuals:					
Households – other	138,173	129,413	133,009	6.8	3.9
Private banking	28,046	27,355	27,746	2.5	1.1
Total individuals	166,219	156,768	160,755	6.0	3.4
Business operations:					
Small and micro businesses	57,359	56,223	56,791	2.0	1.0
Medium businesses	13,537	11,980	14,270	13.0	(5.1)
Large businesses	38,961	34,738	35,612	12.2	9.4
Institutional investors	83,480	75,829	78,904	10.1	5.8
Total business activity	193,337	178,770	185,577	8.1	4.2
Overseas activity <sup>(1)</sup>	14,023	9,653	12,221	45.3	14.7
Total	373,579	345,191	358,553	8.2	4.2

<sup>(1)</sup> The increase in deposits is with respect to proactive activity and expansion of channels for raising deposits at overseas Bank affiliates.

For definition of supervisory operating segments and differences between supervisory operating segments and operating segments based on management approach – see chapter "Supervisory operating segments" below.

Below is development of composition of deposits from the public by depositor size for the Group (NIS in millions):

		June 30	December 31
	2024	2023	2023
Maximum deposit			
Up to 1	109,945	102,018	105,025
Over 1 to 10	94,878	89,184	93,024
Over 10 to 100	44,860	43,413	45,648
Over 100 to 500	32,942	34,077	37,466
Above 500	90,954	76,499	77,390
Total	373,579	345,191	358,553

For more information about composition of deposits from the public, see Note 7 to the financial statements.

Deposits from banks – the balance of deposits from banks as of June 30, 2024 amounted to NIS 2.4 billion, a decrease of NIS 2.1 billion compared to end of 2023, which derives from the redemption of monetary loans.

Bonds and subordinated notes – The balance of bonds and subordinated notes as of June 30, 2024 amounted to NIS 39.6 billion, an increase by NIS 2.5 billion compared to the balance as of December 31, 2023. In the first half of 2024, bonds and subordinated notes were affected, among other things, by the issuance of commercial paper (Series 3), a bond series (Series 64 – by way of expansion), and a series of conditional deferred CoCo letters of undertaking Series 69 (by way of expansion), in return for some NIS 4.5 billion, from current redemptions and from the change in the Consumer Price Index. For more information see chapter "Developments in financing sources" above.



## Capital, capital adequacy and leverage

Shareholder equity attributable to shareholders of the Bank – Shareholder equity attributable to equity holders of the Bank as of June 30, 2024 amounted to NIS 29.4 billion, compared to NIS 27.5 billion and NIS 25.8 billion as of December 31, 2023 and as of June 30, 2023, an increase by 7.1% and 14.0%, respectively.

Below is composition of shareholder equity (NIS in millions):

		June 30	December 31
	2024	2023	2023
Share capital and premium <sup>(1)</sup>	3,562	3,526	3,556
Capital reserve from benefit from share-based payment transactions	120	106	119
Cumulative other comprehensive loss <sup>(2)(3)</sup>	(420)	(523)	(410)
Retained earnings (4)	26,202	22,705	24,196
Total	29,464	25,814	27,461

- (1) For more information about share issuance, see "Condensed Statements of Changes in Shareholders' Equity".
- (2) For more information about other comprehensive income (loss), see Note 4 to the financial statements.
- (3) Includes actuarial obligation with respect to streamlining program for employee retirement, see Notes 22 and 25 to the 2023 financial statements.
- (4) For more information about development of cumulative revenues and expenses to retained earnings in the reported period, see chapter "Material developments in revenues, expenses and other comprehensive income" above.

The ratio of shareholders' equity to total assets for the Group as of June 30, 2024 was 6.37% compared to 6.13% as of December 31, 2023 and 5.97% as of June 30, 2023.

#### Capital adequacy

#### Supervisory requirement

The Bank assesses its capital adequacy in conformity with Basel rules, as stipulated in Proper Conduct of Banking Business Directives 201-211. The Bank applies the standard approach to assess exposure to credit risk, operating risk and market risk.

Total capital is composed of two tiers: Tier I capital (including Tier I equity and Tier I additional capital) and Tier II capital.

Tier I capital primarily includes capital components attributed to shareholders of the Bank (accounting capital on the books) and non-controlling interest, and is the primary loss-absorption component.

Additional Tier I capital consists of equity instruments which fulfill the requirements specified in the directives. As of June 30, 2024, the Bank had no capital instruments included in additional Tier I capital.

Tier II capital consists of the group-based provision for credit losses and CoCo (Contingent Convertible) capital instruments, which include a provision for absorbing loss of principal when the Tier I Capital ratio drops below the specified quantitative trigger level, or upon receiving notice from the Supervisor of Banks, whereby activating the provision for absorbing loss of principal is required to ensure stability of the banking corporation (a Bank "non existence" event).

The Bank applies provisions for capital measurement and adequacy, based on Basel III provisions, as published by the Supervisor of Banks and as incorporated in Proper Conduct of Banking Business Directives 201-211. As per instructions of the Supervisor of Banks, the Bank is required to maintain a minimum Tier I equity ratio of no less than 9% and a minimum total equity ratio of no less than 12.5% of weighted total of risk components of its balance sheet assets and off-balance-sheet items. Calculation of total capital and total risk components is set forth in the directives.

An additional capital requirement was added to the Tier I equity ratio at 1% of the residential mortgage balance as of the dates of financial statements, except for residential mortgages, which are subject to relief provided in the interim directive for addressing the Corona Virus crisis.

Consequently, the Bank's current required minimum ratio of Tier I equity ratio and minimum total capital ratio as of the report date are 9.60% and 12.50%, respectively (to which appropriate safety margins were added).

## Capital planning at the Bank

The Bank prepares a detailed, multi-annual capital planning forecast, taking the following into consideration: Expected growth rate of risk assets and profitability, the strategic plan, dividend distribution policy, capital and leverage targets, appropriate safety margins and other factors.

The Bank regularly monitors actual vs. forecast results, and revises the forecast as needed, considering any required action to comply with the specified capital targets.



As part of the capital planning process, the Bank reviews for existence of a sufficient capital absorption cushion to address the diverse risks associated with Bank operations, including stress scenarios.

The planning horizon is three years, during which the Bank challenges the capital planning using a range of stress scenarios that significantly impact Bank profitability, erode Bank capital and increase its risk assets. Results of the Bank's most recent capital planning indicate that the capital absorption buffer included in the minimum capital requirement in conformity with Bank of Israel directives is sufficient.

Consequently, the Bank stipulated that the Bank's target Tier I capital for capital planning would be as required by directives of the Supervisor of Banks, as noted above, including the capital requirement with respect to balance of residential mortgages, plus appropriate safety margins. The Bank's Board of Directors has specified, in capital management policy, in internal planning processes and considering the aforementioned stress scenarios and discussions held with the Supervisor of Banks as part of risk assessment processes, an internal target tier I equity ratio of at least 9.60%.

For more information see the 2023 Risks Report available on the Bank website.

Sensitivity of Bank capital adequacy ratio to changes in Tier I equity and risk assets is as follows:

Changes to Tier I equity by NIS 100 million would cause a change in Tier I capital adequacy ratio by 0.03%. Change in risk assets by NIS 1 billion would cause a change in Tier I capital adequacy ratio by 0.03%.

Changes to the risk-free interest curve would affect the capital reserve with respect to bonds available for sale, as well as the capital reserve from adjustments for actuarial changes, which are part of supervisory capital. Accordingly, a 1% increase in risk-free interest rate would affect supervisory capital by reduction of 0.03% in tier I equity ratio.

Israel's rating affects capital ratios, primarily with respect to exposure to Government of Israel, to Israeli banks, to institutional investors and to public sector entities. According to Bank policy, the effective rating is the one provided by S&P.

In April 2024 rating agency S&P announced that it was lowering the State of Israel's credit rating from AA- to A+, following the geopolitical risks Israel is facing. The impact of the lowered rating is included in the capital ratios presented in the Financial Statements for the second quarter of 2024.

Only additional rating drops by a total of 3 levels, will lead to a 0.23% and 0.26% decrease in the Tier I Capital ratio and the comprehensive capital ratio, respectively, as of June 30, 2024.

For more information about the Board of Directors resolutions with regard to capital to risk components ratio and to dividend distribution policy, see Note 25 to the 2023 financial statements and the chapter "Analysis of composition of assets, liabilities, capital and capital adequacy" (Dividend) below.

For more information about issue of CoCo contingent subordinated notes, see Note 9 to the financial statements.

For more information see Note 9 to the financial statements.

Below is data about supervisory capital and risk assets (NIS in millions):

		of December	
		June 30	31
	2024	2023	2023
Capital for purpose of calculating the capital ratio			
Tier I shareholders' equity	30,252	26,908	28,434
Tier I capital	30,252	26,908	28,434
Tier II capital	9,289	8,482	8,366
Total capital	39,541	35,390	36,800
Weighted risk asset balances			
Credit risk	265,789	242,280	252,842
Market risks	1,820	1,710	1,957
Operational Risk	22,199	18,919	20,641
Total weighted risk asset balances	289,808	262,909	275,440

Below is development of ratio of capital to risk assets for the Group (in percent):

			December 31,
	June 30, 2024	June 30, 2023	2023
Ratio of Tier I equity to risk components	10.44	10.23	10.32
Ratio of total capital to risk components	13.64	13.46	13.36
Minimum Tier I equity ratio required by Supervisor of Banks	9.60	9.60	9.60
Total minimum capital ratio required by the directives of the Supervisor of Banks	12.50	12.50	12.50



Below is composition of risk assets and capital requirements with respect to credit risk by exposure group (NIS in millions):

	As o	f June 30, 2024	As of	f June 30, 2023	As of De	cember 31, 2023
Exposure group	Weighted risk asset balances		Weighted risk asset balances		Weighted risk asset balances	Capital requirement <sup>(1)</sup>
Debts of sovereigns	1,273	159	232	29	289	36
Debts of public sector entities	922	115	394	49	388	49
Debts of banking corporations	2,585	323	1,857	232	1,922	240
Securities companies	3,046	381	1,001	125	963	120
Debts of corporations	92,520	11,565	81,928	10,241	89,411	11,176
Debts secured by commercial property	5,874	734	5,531	691	5,428	679
Retail exposures to individuals	21,304	2,663	21,273	2,659	21,098	2,637
Loans to small businesses	10,531	1,317	10,218	1,277	10,194	1,274
Residential mortgages	115,487	14,436	108,785	13,598	111,611	13,951
Other assets	10,810	1,351	9,670	1,209	10,256	1,282
Total	264,352	33,044	240,889	30,110	251,560	31,444

<sup>(1)</sup> Capital requirement in conformity with required overall minimum capital ratio of 12.5%.

Below are risk assets and capital requirements with respect to credit market risk, CVA risk and operational risk (NIS in millions):

	As of June 30, 2024		As o	As of June 30, 2023		As of December 31, 2023	
	Weighted risk asset balances	Capital requirement <sup>(1)</sup>		Capital	Weighted risk asset balances	Capital requirement <sup>(1)</sup>	
Market risk	1,820	227	1,710	214	1,957	245	
CVA risk with respect to derivatives (2)	1,437	180	1,391	174	1,282	160	
Operational Risk <sup>(3)</sup>	22,199	2,775	18,919	2,365	20,641	2,580	
Total	25,456	3,183	22,020	2,753	23,880	2,985	
Total risk assets	289,808	36,226	262,909	32,863	275,440	34,429	

<sup>(1)</sup> Capital requirement calculated at 12.5% of risk asset balances.

#### Leverage ratio

The Bank applies the rules in Proper Conduct of Banking Business Directive 218 with regard to leverage ratio, which adopts the Basel Committee recommendations with regard to leverage ratio, stipulated in January 2014.

The leverage ratio is reflected in percent, defined as the ratio of Tier I capital to total exposures. Total exposure for the Bank is the sum of balance sheet exposures, exposures to derivatives, to financing transactions for securities and off-balance sheet items.

According to the directive, banking corporations must maintain a leverage ratio of 5% or higher on a consolidated basis. On November 15, 2020, the Supervisor of Banks issued a circular regarding "Adjustments to Proper Conduct of Banking Business Directives for addressing the Corona Virus (Interim Directive)", updating Proper Conduct of Banking Business Directive 250, whereby the leverage ratio shall be at least 4.5% on a consolidated basis, compared to 5% prior to this change.

In the Supervisor of Banks' circular dated December 20, 2023, the effect of this relief was extended through December 31, 2025. A banking corporation applying this relief at the time would be required to resume the required leverage ratio prior to the interim directive within two quarters, such that upon expiration of the interim directive, the banking corporation would be subject to a minimum leverage ratio based on the actual leverage ratio or the minimum ratio applicable to the banking corporation prior to the interim directive, whichever is lower.

The Bank's leverage ratio as of June 30, 2024 is 5.99%, compared to 5.83% as of December 31, 2023.

For more information see Note 9 to the financial statements.



<sup>(2)</sup> Credit Value Adjustments - mark to market with respect to credit risk of counter-party, in conformity with Basel III provisions.

<sup>(3)</sup> Capital allocation with respect to operational risk was calculated using the standard approach.

#### Below is the Bank's leverage ratio:

		As of June 30	As of December 31
	2024	2023	2023
Consolidated data			
Tier I capital	30,252	26,908	28,434
Total exposure	505,336	469,461	487,483
<u> </u>	·		In %
Leverage ratio	5.99	5.73	5.83
Minimum leverage ratio required by the Supervisor of Banks	4.50	4.50	4.50
Significant subsidiaries			
Bank Yahav for Government Employees Ltd. and its subsidiaries			
Leverage ratio	6.90	6.35	6.68
Minimum leverage ratio required by the Supervisor of Banks	4.50	4.50	4.50

### **Dividends**

#### **Dividend distribution policy**

For more information about the Bank's current dividend distribution policy for 2021-2025, see chapter "Dividends" of the 2023 Report by the Board of Directors and Management.

On November 12, 2023, the Supervisor of Banks directed the banking system, due to the war forced on Israel on October 7, and the resulting significant change in economic conditions, downward revision of growth forecasts, volatility in exchange rates and on financial markets in Israel and expected increase in credit risk, the level of uncertainty was higher and therefore banks must consider, when reviewing their capital planning and deciding on dividend distributions, the war's effect on economic conditions and the implications thereof. This is so as to ensure that sufficient capital buffers are in place to address the various risks, to enable assistance to bank customers, including by extending credit to customers with repayment capacity, both as part of the support for economic activity and as part of the recovery and development efforts to follow the war period.

On March 5, 2024, the Supervisor of Banks issued a letter regarding the need to continue review of the dividend distribution policy and execution of share buy backs in the near term, due to the prolonged war and its impact on the economy.

On May 16, 2024 the Commissioner of Banks published a letter on the need to continue with a conservative and educated study of capital planning, of the dividend distribution policy and of the buybacks, while noting the capital ratios in practice and the capital cushions needed in the various possible scenarios.

## **Dividend distribution**

Below is information about dividend distributions by the Bank since 2021 (in reported amounts):

	•	Dividends	Dividends as percent of	
Declaration date	Payment date	per share	profit	Total dividends paid
		(Agorot)	(ln %)	(NIS in millions)
February 28, 2022	March 15, 2022	105.89	40	271.6
August 15, 2022	August 30, 2022	122.91	30	315.9
November 28, 2022	December 13, 2022	137.43	30	353.4
Total dividend distributions in 2022 <sup>(1)</sup>				940.9
March 13, 2023	March 28, 2023	126.79	30	326.1
May 16, 2023	June 1, 2023	159.35	30	410.1
August 14, 2023	August 29, 2023	190.10	35	489.3
November 27, 2023	December 12, 2023	63.86	15	164.7
Total dividend distributions in 2023 <sup>(2)</sup>				1,390.2
March 11, 2024	March 28, 2024	81.11	20	209.4
May 22, 2024	June 6, 2024	196.99	40	508.8
Total dividends distributed in 2024 <sup>(3)</sup>				718.2

- (1) Total dividends distributed with respect to 2022 earnings NIS 995.4 million.
- (2) Total dividends distributed with respect to 2023 earnings NIS 1,273.5 million.
- (3) Total dividends distributed with respect to 2024 earnings NIS 508.8 million.

#### **Dividends declared**

On August 14, 2024, the Bank's Board of Directors resolved to distribute dividends amounting to NIS 580.8 million, constituting 40% of earnings in the second quarter of 2024, in accordance with the Bank's dividend policy, and after examining the Bank's capital planning in the various scenarios.

The dividend amount is 2,248.28% of the issued capital, i.e. NIS 224.83 per NIS 0.1 par value share. The effective date for dividends payment is August 22, 2024 and the payment date is August 29, 2024. The final dividends per share is subject to changes due to realized convertible securities of the Bank.



## Other off-balance sheet activity

Below is development of off balance sheet monetary assets held on behalf of Bank Group customers, for which the Bank Group provides management, operating and/or custodial services (NIS in millions):

				Change in	% compared to
		June 30 December 31		June 30	December 31
	2024	2023	2023	2023	2023
Securities <sup>(1)</sup>	578,963	525,141	550,807	10.2	5.1
Assets of provident funds for which the Group provides					
operating services	161,797	136,965	147,852	18.1	9.4
Assets held in trust by Bank Group	117,853	93,942	110,721	25.5	6.4
Assets of mutual funds for which the Group provides					
operating services	9,551	12,448	14,019	(23.3)	(31.9)
Other assets under management <sup>(2)</sup>	20,117	20,791	20,561	(3.2)	(2.2)

- (1) Value of securities portfolios for which the Bank is custodian, held by customers, including securities of provident funds and mutual funds for which the Group provides operating services. Note that customer activity as presented includes, in addition to securities of mutual funds as aforesaid, also the value of participation units in said mutual funds held by Bank customers.
- (2) Including:
  - -Loan balances secured by deposits whose repayment to the depositor is contingent upon collection of the loan balance. The Bank receives margin or commission revenues with respect to these balances.
  - Other loans managed by the Bank, including residential mortgages managed and operated by the Bank on behalf of others.

## Financial information by operating segment

According to the public reporting directive regarding supervisory operating segments, the Bank is required to provide, on its financial statements, disclosure with regard to supervisory operating segments in conformity with a uniform, comparable layout specified by the Supervisor of Banks; attribution to supervisory operating segments is typically determined by the turnover volume for customers (annual sales or annual revenues).

Supervisory operating segments are divided into operating segments of individuals and operating segments of business customers other than individuals (including institutional investors and financial management of the Bank).

Individuals are defined as persons with no indebtedness to the Bank or whose indebtedness is classified as indebtedness of "individuals – residential mortgages" and "other", in conformity with definitions of credit risk classification by economic sector.

The Bank's operating segment using the "management approach" are based on customer assignment to the responsible organizational unit in the elapsed period.

However, customer segmentation by supervisory operating segment is based on uniform definitions specified by the Supervisor of Banks, as set forth in Note 12 to the financial statements.

The attributes specified by management for customer assignment to the responsible division are highly correlated with supervisory definitions.

However, in some cases it may be that by the "management approach", the final assignment of the customer is based on other parameters, such as: A particular unit specializing in customer activity type or experienced gained working with the customer, which provides business and service advantages to assigning the customer to that specific division.

In view of the Supervisor of Banks' requirement to discuss and analyze, in the Report of the Board of Directors and Management, the supervisory operating segments, and due to the correlation between supervisory segments and "management approach", the segment information (both qualitative and quantitative) is concisely presented below as follows:

- Supervisory segment definition.
- Explanation of differences between "supervisory" definition and how business is actually managed (under "management approach").
- Segment financial results (under "supervisory approach").

For more information about principles used to attribute balances, revenues and expenses to customers, see Note 12 to the financial statements.

For more information and detailed description of the segments, see chapter "Other information about the Bank and its management" of the 2023 annual report.

#### Financial information by supervisory operating segment

Below are summary financial results of supervisory operating segments (NIS in millions):

	Net profit Percentage of total net pro			
		First half		
	2024	2023	2024	2023
Private individuals:	·			
Households – residential mortgages	613	561	22.5	20.3
Households – other	559	481	20.5	17.4
Private banking	107	110	3.9	4.0
Total individuals	1,279	1,152	47.0	41.7
Business operations:				
Small and micro businesses	545	497	20.0	18.0
Medium businesses	169	175	6.2	6.3
Large businesses	458	319	16.8	11.5
Institutional investors	27	31	1.0	1.1
Total business activity	1,199	1,022	44.0	37.0
Financial management	118	503	4.3	18.2
Total activity in Israel	2,596	2,677	95.3	96.8
Overseas activity	128	88	4.7	3.2
Total	2,724	2,765	100.0	100.0

For more information about operating results under "management approach", see Note 12 to the financial statements.

## **Household Segment**

#### Supervisory definition

According to the supervisory definition, the household segment includes individuals other than customers included under the private banking segment. That is to say, this segment excludes individuals with total financial assets in excess of NIS 3 million. Individuals are defined as persons with no indebtedness to the Bank or whose indebtedness is classified as indebtedness of "individuals – residential mortgages" and "other", in conformity with definitions of credit risk classification by economic sector.

#### Differences between management approach and supervisory definition

- Certain individual customers classified under the private banking segment according to the management approach, are classified under the household segment according to the supervisory segment approach. The difference is primarily due to total financial assets of the customers used for customer classification – the Bank threshold for classification of customers by the management approach is NIS 1 million, lower than the supervisory definition.
- In general, individual customers are assigned to the household segment. According to the supervisory approach, individual customers with high indebtedness or with business features are classified under business operating segments, rather than under the household segment.



## Operating results in the household segment

-				For the	six months end	ed June 30
			2024			2023
					NIS	in millions
		Residential			Residential	
	Other	mortgages	Total	Other	mortgages	Total
Profit and profitability						
Total interest revenues, net	1,891	1,381	3,272	1,866	1,351	3,217
Non-interest financing revenues	-	-	-	-	-	-
Commissions and other revenues	333	61	394	353	75	428
Total revenues	2,224	1,442	3,666	2,219	1,426	3,645
Expenses due to credit losses	74	34	108	142	63	205
Operating and other expenses	1,119	419	1,538	1,209	503	1,712
Profit before provision for taxes	1,031	989	2,020	868	860	1,728
Provision for taxes	392	376	768	302	299	601
After-tax profit	639	613	1,252	566	561	1,127
Net profit:						
Attributable to non-controlling interests	(80)	=	(80)	(85)	-	(85)
Attributable to shareholders of the banking						_
corporation	559	613	1,172	481	561	1,042
Balance sheet – key items:						
Loans to the public (end balance)	27,663	213,385	241,048	28,065	201,874	229,939
Loans to the public, net (end balance)	26,993	212,224	239,217	27,497	200,914	228,411
Deposits from the public (end balance)	138,173	-	138,173	129,413	-	129,413
Average balance of loans to the public	26,608	210,087	236,695	26,861	199,566	226,427
Average balance of deposits from the public	136,814	-	136,814	127,600	-	127,600
Average balance of risk assets	23,034	125,026	148,060	21,804	118,587	140,391
Credit spreads and deposit spreads:						
Margin from credit granting operations	498	1,185	1,683	554	1,177	1,731
Margin from activities of receiving deposits	1,361	=	1,361	1,286	=	1,286
Other	32	196	228	26	174	200
Total interest revenues, net	1,891	1,381	3,272	1,866	1,351	3,217

Net profit attributable to the household segment in the first half of 2024 amounted to NIS 1,172 million, compared to NIS 1,042 million in the corresponding period last year. The increase largely derived from a decrease in expenses due troy credit losses and a decrease in operational and other expenses.

Net profit attributable to residential mortgage operations in the household segment in the first half of 2024 amounted to NIS 613 million, compared to NIS 561 million in the corresponding period last year.

Interest revenues, net in the first half of 2024 amounted to NIS 1,381 million, compared to NIS 1,351 million in the corresponding period last year.

The increase was largely from the continued increase in the volume of activity – an increase of 5.3% in the average balance of the public credit compared to the corresponding period last year, offset by the cost of benefits given Bank customers harmed as a result of the impact of the war.

Expenses with respect to credit losses decreased in comparison with the corresponding period last year, mainly as a result of a drop in expenses due to the collective provision.

Operational and other expenses mainly decreased compared to the corresponding period last year as a result of the effect of the pay agreement signed with the employee union recorded in the corresponding half last year, as well as from the adjustment of variable remuneration components due to the financial results.

Net profit attributable to household operations (other than residential mortgages) in the first half of 2024 amounted to NIS 559 million, compared to NIS 481 million in the corresponding period last year.

Interest revenues, net amounted to NIS 1,891 million, compared to NIS 1,866 million in the corresponding period last year. The increase was largely from an increase in the scope of deposits, offset by the cost of benefits given Bank customers harmed as a result of the impact of the war.

Expenses with respect to credit losses amounted to NIS 74 million in the first half of 2024, compared to NIS 142 million last year. The decrease in the expenses is mainly due to a drop in expenses due to the collective provision.

Operating and other expenses amounted to NIS 1,119 million, compared to NIS 1,209 million in the corresponding period last year. The decrease mainly derived from the continued synergy following the Union Bank merger, the impact of the

# **Report of the Board of Directors and Management**

As of June 30, 2024

payroll agreement signed with the employee union, and adjustments to variable remuneration components due to the financial results.

In addition, the net profit includes the impact of the provision to taxes for the special tax placed on the banking system for 2024-2025.

-			Fo	r the three	e months ende	ed June 30
			2024			2023
					NIS i	in millions
		Residential			Residential	
	Other	mortgages	Total	Other	mortgages	Total
Profit and profitability						
Total interest revenues, net	978	720	1,698	991	683	1,674
Non-interest financing revenues	-	-	-	-	-	-
Commissions and other revenues	165	31	196	178	40	218
Total revenues	1,143	751	1,894	1,169	723	1,892
Expenses due to credit losses	30	12	42	57	21	78
Operating and other expenses	559	217	776	620	258	878
Profit before provision for taxes	554	522	1,076	492	444	936
Provision for taxes	206	194	400	172	155	327
After-tax profit	348	328	676	320	289	609
Net profit:						
Attributable to non-controlling interests	(42)	-	(42)	(44)	-	(44)
Attributable to shareholders of the banking						
corporation	306	328	634	276	289	565
Balance sheet – key items:						
Loans to the public (end balance)	27,663	213,385	241,048	28,065	201,874	229,939
Loans to the public, net (end balance)	26,993	212,224	239,217	27,497	200,914	228,411
Deposits from the public (end balance)	138,173	-	138,173	129,413	-	129,413
Average balance of loans to the public	26,871	211,795	238,666	26,918	200,810	227,728
Average balance of deposits from the public	139,744	-	139,744	128,705	-	128,705
Average balance of risk assets	23,111	125,979	149,090	21,945	119,452	141,397
Credit spreads and deposit spreads:						
Margin from credit granting operations	254	596	850	281	589	870
Margin from activities of receiving deposits	703	-	703	695	-	695
Other	21	124	145	15	94	109
Total interest revenues, net	978	720	1,698	991	683	1,674

## **Private Banking Segment**

#### **Supervisory definition**

According to the supervisory definition, the private banking segment includes individuals whose financial asset portfolio at the Bank (including monetary deposits, securities portfolios and other financial assets) exceeds NIS 3 million.

### Differences between management approach and supervisory definition

- Certain individual customers classified under the private banking segment according to the management approach, are classified under the household segment according to the supervisory segment approach. The difference is primarily due to total financial assets of the customers used for customer classification – the Bank threshold for classification of customers by the management approach is NIS 1 million, lower than the supervisory definition.
- According to management approach, the private banking segment also includes businesses with liquid assets in excess of NIS 8 million. According to the supervisory segment approach, these customers are classified under business operating segments.

## Operating results in the private banking segment

		For the six months ended June 30		ee months
	2024	2023	2024	2023
	NIS	in millions		
Profit and profitability				
Total interest revenues, net	174	170	87	87
Non-interest financing revenues	-	-	-	-
Commissions and other revenues	8	9	4	4
Total revenues	182	179	91	91
Expenses due to credit losses	-	1	-	1
Operating and other expenses	9	9	5	4
Profit before provision for taxes	173	169	86	86
Provision for taxes	66	59	32	30
Net profit	107	110	54	56
Balance sheet – key items:				
Loans to the public (end balance)	74	134	74	134
Loans to the public, net (end balance)	74	132	74	132
Deposits from the public (end balance)	28,046	27,355	28,046	27,355
Average balance of loans to the public	74	133	75	137
Average balance of deposits from the public	27,208	26,060	27,174	26,423
Average balance of risk assets	14	62	15	64
Credit spreads and deposit spreads:				
Margin from credit granting operations	-	-	-	-
Margin from activities of receiving deposits	174	170	87	87
Other	<u> </u>			
Total interest revenues, net	174	170	87	87

Net profit attributable to the private banking segment in the first half of 2024 amounted to NIS 107 million, compared to NIS 110 million in the corresponding period last year.

In addition, the net profit includes the impact of the provision to taxes for the special tax placed on the banking system for 2024-2025.

## **Small and micro business segment**

## **Supervisory definition**

The micro and small business segment includes businesses with annual turnover below NIS 50 million.

#### Differences between management approach and supervisory definition

- According to management approach, business customers with liquid assets in excess of NIS 8 million are assigned
  to the private banking segment. According to the supervisory segment approach, these customers are classified
  under small and micro business segment based on their annual business turnover.
- Business customers currently attributed to commercial banking using the management approach and whose annual turnover is lower than NIS 30 million, are classified to the micro and small business segment using the supervisory approach.

## Operating results in the small and micro business segment

	For the six months endedFor the three months ended June 30 June 30			
	2024	2023	2024	2023
	NIS	n millions		
Profit and profitability				
Total interest revenues, net	1,284	1,311	652	674
Non-interest financing revenues	-	-	-	-
Commissions and other revenues	290	287	153	142
Total revenues	1,574	1,598	805	816
Expenses due to credit losses	165	207	88	127
Operating and other expenses	516	618	265	321
Profit before provision for taxes	893	773	452	368
Provision for taxes	340	269	168	129
After-tax profit	553	504	284	239
Net profit attributed to non-controlling interests	(8)	(7)	(4)	(3)
Net profit attributable to shareholders of the banking corporation	545	497	280	236
Balance sheet – key items:				
Loans to the public (end balance)	35,290	35,423	35,290	35,423
Loans to the public, net (end balance)	33,857	34,302	33,857	34,302
Deposits from the public (end balance)	57,359	56,223	57,359	56,223
Average balance of loans to the public	33,307	34,502	32,738	34,307
Average balance of deposits from the public	56,113	55,363	54,555	55,065
Average balance of risk assets	32,035	33,156	31,937	33,219
Credit spreads and deposit spreads:				
Margin from credit granting operations	624	680	310	349
Margin from activities of receiving deposits	597	574	303	296
Other	63	57	39	29
Total interest revenues, net	1,284	1,311	652	674

Net profit attributable to the micro and small businesses segment in the first half of 2024 amounted to NIS 545 million, compared to NIS 497 million in the corresponding period last year. The increase was primarily due a drop in operating and other expenses offset from a decrease in interest revenues, net.

Interest revenues, net in the first half of 2024 amounted to NIS 1,284 million, compared to NIS 1,311 million in the corresponding period last year. The increase was largely due to the impact of the cost of benefits given to Bank customers harmed as a result of the impact of the war.

Operational and other expenses in the first half of 2024 amounted to NIS 516 million, compared to NIS 618 million in the corresponding period last year. The decrease mainly derived from the continued synergy following the Union Bank merger, the impact of the payroll agreement signed with the employee union, and adjustments to variable remuneration components due to the financial results.

In addition, the net profit includes the impact of the provision to taxes for the special tax placed on the banking system for 2024-2025.



## **Medium business segment**

## **Supervisory definition**

The medium business segment includes businesses with annual turnover from NIS 50 million to NIS 250 million.

#### Differences between management approach and supervisory definition

- The commercial banking segment, according to management approach, includes businesses with turnover between NIS 30 million and NIS 250 million. This means that some commercial banking customers (under management approach) whose turnover is below NIS 50 million are classified to the micro and small business segment using the supervisory operating segments.
- In general, in recent years new customers are classified in conformity with the supervisory definition, resulting in better alignment of the management approach with the supervisory approach, as noted above.

## Operating results of medium business segment

	For the six mon	ths ended June 30	ed For the three months α 30 Jι		
	2024	2023	2024	2023	
	NIS	in millions			
Profit and profitability	7				
Total interest revenues, net	320	333	172	154	
Non-interest financing revenues	-	-	-	-	
Commissions and other revenues	51	48	26	21	
Total revenues	371	381	198	175	
Expenses due to credit losses	14	6	1	18	
Operating and other expenses	84	107	43	55	
Profit before provision for taxes	273	268	154	102	
Provision for taxes	104	93	58	36	
Net profit	169	175	96	66	
Balance sheet – key items:					
Loans to the public (end balance)	12,422	12,581	12,422	12,581	
Loans to the public, net (end balance)	12,189	12,390	12,189	12,390	
Deposits from the public (end balance)	13,537	11,980	13,537	11,980	
Average balance of loans to the public	12,504	12,201	12,477	12,459	
Average balance of deposits from the public	14,366	12,635	14,251	12,066	
Average balance of risk assets	14,966	14,516	14,939	14,726	
Credit spreads and deposit spreads:					
Margin from credit granting operations	194	206	104	89	
Margin from activities of receiving deposits	103	104	45	54	
Other	23	23	23	11	
Total interest revenues, net	320	333	172	154	

Net profit attributable to the medium businesses segment in the first half of 2024 amounted to NIS 169 million, compared to NIS 175 million, in the corresponding period last year. The decrease stemmed mainly from an increase in expenses with respect to credit losses, which were offset against a decrease in operating and other expenses.

In addition, the net profit includes the impact of the provision to taxes for the special tax placed on the banking system for 2024-2025.



## Large business segment

#### Supervisory definition

The large business segment includes businesses with annual turnover in excess of NIS 250 million.

#### Differences between management approach and supervisory definition

Institutional investors, which according to management approach are managed under business banking, are presented as a separate segment according to supervisory operating segments.

## Operating results of large business segment

	For the six mon	For the six months ended For the three months ended June 30 June 30				
	2024	2023	2024	2023		
	NIS	in millions				
Profit and profitability						
Total interest revenues, net	657	581	358	296		
Non-interest financing revenues	-	-	-	-		
Commissions and other revenues	149	108	77	62		
Total revenues	806	689	435	358		
Expenses (income) with respect to credit losses	(75)	30	(74)	10		
Operating and other expenses	142	170	76	88		
Profit before provision for taxes	739	489	433	260		
Provision for taxes	281	170	162	91		
Net profit	458	319	271	169		
Balance sheet – key items:						
Loans to the public (end balance)	38,085	31,932	38,085	31,932		
Loans to the public, net (end balance)	37,656	31,594	37,656	31,594		
Deposits from the public (end balance)	38,961	34,738	38,961	34,738		
Average balance of loans to the public	37,631	32,262	38,946	31,429		
Average balance of deposits from the public	38,585	38,440	40,517	37,052		
Average balance of risk assets	54,498	42,654	56,563	42,235		
Credit spreads and deposit spreads:						
Margin from credit granting operations	460	380	245	196		
Margin from activities of receiving deposits	122	139	68	68		
Other	75	62	45	32		
Total interest revenues, net	657	581	358	296		

Net profit attributable to the large businesses segment in the first half of 2024 amounted to NIS 458 million, compared to NIS 319 million in the corresponding period last year. The increase was primarily due to an increase in interest revenues, net and a decrease in expenses with respect to credit losses.

Interest revenues, net in the first half of 2024 amounted to NIS 657 million, compared to NIS 581 million in the corresponding period last year. The increase was primarily due to an increase in average credit balances.

Expenses with respect to credit losses in the first half of 2024 amounted to an income of NIS 75 million, compared to expenses amounting to NIS 30 million in the corresponding period last year. The decrease largely derived from a decrease in expenses due to the collective provision.

In addition, the net profit includes the impact of the provision to taxes for the special tax placed on the banking system for 2024-2025.



## Institutional investors segment

#### Supervisory definition

This segment includes provident funds, pension funds, study funds, mutual funds, ETFs, insurance companies and stock exchange members which manage customer funds.

#### Differences between management approach and supervisory definition

According to management approach, institutional investors are managed under business banking and under the financial management segment; According to supervisory operating segments, they are presented as a separate segment.

## Operating results of institutional investors segment

	For the six mon	For the six months ended June 30		onths ended June 30
	2024	2023	2024	2023
	NIS	in millions		
Profit and profitability				
Total interest revenues, net	117	106	61	48
Non-interest financing revenues	-	-	=	-
Commissions and other revenues	24	27	11	13
Total revenues	141	133	72	61
Expenses due to credit losses	6	-	3	_
Operating and other expenses	91	86	50	45
Profit before provision for taxes	44	47	19	16
Provision for taxes	17	16	7	5
Net profit	27	31	12	11
Balance sheet – key items:				
Loans to the public (end balance)	4,319	2,596	4,319	2,596
Loans to the public, net (end balance)	4,309	2,593	4,309	2,593
Deposits from the public (end balance)	83,480	75,829	83,480	75,829
Average balance of loans to the public	1,992	852	1,935	956
Average balance of deposits from the public	71,802	66,875	73,728	66,194
Average balance of risk assets	1,303	2,287	1,226	2,259
Credit spreads and deposit spreads:				
Margin from credit granting operations	22	10	11	5
Margin from activities of receiving deposits	94	93	49	42
Other	1	3	1	1
Total interest revenues, net	117	106	61	48

Net profit attributable to the institutional investors segment in the first half of 2024 amounted to NIS 27 million, compared to NIS 31 million in the corresponding period last year.

In addition, the net profit includes the impact of the provision to taxes for the special tax placed on the banking system for 2024-2025.

## **Financial management segment**

#### Supervisory definition

The financial management segment includes trading operations, asset and liability management and non-banking investments.

Trade operations – Investment in securities held for trading, market making operations for securities, operations involving derivatives not designated as hedges and which are not part of asset and liability management for the Bank, borrowing of securities for trading, short selling of securities, underwriting services for securities.

of securities for trading, short selling of securities, underwriting services for securities.

Asset and liability management – including investment in bonds available for sale and in bonds held to maturity, hedging using derivatives, ALM hedging, currency hedging of investments overseas.

Real investments - Investment in shares available for sale and in associated companies of businesses.

Other financial management operations – management, operation, trust and custody services for banks, sale and management of loan portfolios.

#### Differences between management approach and supervisory definition

According to management approach, institutional investors are managed under the financial management segment; According to supervisory operating segments, they are presented as a separate segment.

## Operating results of financial management segment

	For the six mon	For the six months ended June 30		ee months ed June 30
	2024	2023	2024	2023
	NIS	in millions		
Profit and profitability				
Total interest revenues (expenses), net	(243)	412	36	145
Non-interest financing revenues	371	337	26	250
Commissions and other revenues	231	238	118	98
Total revenues	359	987	180	493
Expenses due to credit losses	1	-	1	-
Operating and other expenses	164	207	81	106
Profit before provision for taxes	194	780	98	387
Provision for taxes	74	271	37	136
After-tax profit	120	509	61	251
Share of banking corporation in earnings of associated companies	12	1	3	-
Net profit before attribution to non-controlling interests	132	510	64	251
Net profit attributed to non-controlling interests	(14)	(7)	(10)	(3)
Net profit attributable to shareholders of the banking corporation	118	503	54	248
Balance sheet – key items:				
Average balance of risk assets	19,410	15,275	20,413	16,586
Credit spreads and deposit spreads:				
Margin from credit granting operations	-	-	-	-
Margin from activities of receiving deposits	-	-	-	-
Other	(243)	412	36	145
Total interest revenues, net	(243)	412	36	145

Net profit attributable to the financial management segment in the first half of 2024 amounted to NIS 118 million, compared to NIS 503 million in the corresponding period last year. The decrease largely derived form a drop in interest revenues, net.

Financing revenues amounted to NIS 128 million, compared to NIS 749 million in the corresponding period last year. The decrease in financing revenues largely derives from the moderation of the rate of increase of the Consumer Price Index compared with the corresponding period last year, the impact of the drop in interest rates in the first quarter of 2024, the increase in prices of resources following the interest rate increases over the course of 2022-2023, and the diversion of funds from checking accounts to deposits.

In addition, the net profit includes the impact of the provision to taxes for the special tax placed on the banking system for 2024-2025.

See also analysis of developments in financing revenues, under chapter "Material developments in revenues, expenses and other comprehensive income".



## **Overseas activity**

#### Supervisory definition

Overseas activity of the Bank is presented separately, divided into activity by individuals and business activity.

### Differences between management approach and supervisory definition

Business customers and individual customers at overseas branches are presented as a separate segment under supervisory operating segments, and according to management approach are managed under different operating segments – primarily private banking and corporate banking.

## **Operating results overseas**

	For the six mor			
	2024	June 30 2023		June 30 2023
		in millions		2023
Profit and profitability		111 11111110115		
Total interest revenues, net	324	197	156	103
Non-interest financing revenues	524	197	130	103
Commissions and other revenues	10	12	4	6
Total revenues	334	209		109
Expenses due to credit losses	65	25	48	13
Operating and other expenses	63	49	32	24
Profit before provision for taxes	206	135	80	72
Provision for taxes	78	47	29	25
Net profit	128	88	51	47
Balance sheet – key items:				
Loans to the public (end balance)	10,574	7,560	10,574	7,560
Loans to the public, net (end balance)	10,396	7,503	10,396	7,503
Deposits from the public (end balance)	14,023	9,653	14,023	9,653
Average balance of loans to the public	9,214	7,057	9,233	7,367
Average balance of deposits from the public	11,920	8,441	12,360	9,396
Average balance of risk assets	11,637	9,004	•	9,406
Credit spreads and deposit spreads:	,	-,	,	-,
Margin from credit granting operations	184	123	76	64
Margin from activities of receiving deposits	53	11	28	7
Other	87	63	52	32
Total interest revenues, net	324	197	156	103

Net profit attributable to the overseas operations segment in the first half of 2024 amounted to NIS 128 million, compared to NIS 88 million in the corresponding period last year. The increase was primarily due to an increase in interest revenues, net, which was offset against a decrease in expenses with respect to credit losses.

Interest revenues, net in the first half of 2024 amounted to NIS 324 million, compared to NIS 197 million in the corresponding period last year. The increase was primarily due to increase in the volume of activity.

Expenses with respect to credit losses in the first half of 2024 amounted to NIS 65 million, compared to NIS 25 million. The increase stemmed mainly from a provision with respect to a small number of customers who face difficulties in view of interest rate.

## **Report of the Board of Directors and Management**

As of June 30, 2024

## **Principal investee companies**

The contribution of investees to net operating profit in the first half of 2024 amounted to NIS 213 million, compared with NIS 214 million in the corresponding period last year.

#### Bank Yahav for Government Employees Ltd. (hereinafter: "Bank Yahav")

Bank Yahav is a banking corporation, operating in conformity with a Bank license pursuant to provisions of the Banking Law (Licensing), 1981.

The Group's share of Bank Yahav's net profit in the first half of 2024 amounted to NIS 102 million, compared to NIS 99 million in the corresponding period last year. Bank Yahav's net profit return on equity in the first half of 2024 was 15.8% on annualized basis, compared to 17.5% in the corresponding period last year.

Bank Yahav's balance sheet total as of June 30, 2024 amounted to NIS 38,153 million, compared to NIS 37,188 million as of December 31, 2023 – an increase by NIS 965 million, or 2.6%. Net loans to the public as of June 30, 2024 amounted to NIS 11,885 million, compared to NIS 11,788 million as of December 31, 2023 – an increase by NIS 97 million, or 0.8%. Net deposits from the public as of June 30, 2024 amounted to NIS 33,872 million, compared to NIS 33,060 million as of December 31, 2023 – an increase by NIS 812 million, or 2.5%.

#### Tefahot Insurance Agency (1989) Ltd. (hereinafter: "Tefahot Insurance agency")

Tefahot Insurance agency is an insurance agency wholly-owned by the Bank, engaged in sale of life insurance and property insurance policies to mortgage customers of the Bank. Net profit of Tefahot Insurance Agency in the first half of 2024 amounted to NIS 39 million, compared to NIS 50 million in the corresponding period last year.

#### Mizrahi Tefahot Leasing Ltd. (hereinafter: "Leasing")

Leasing is a company engaged in providing financial leasing services and extending loans to retail customers – car buvers.

Net profit of Leasing in the first half of 2024 amounted to NIS 47 million, compared to NIS 43 million in the corresponding period last year.

#### Other investee companies operating in Israel

Other investees operating in Israel, wholly controlled by the Bank and supported by Bank infrastructure, contributed to the Bank's net profit in the first half of 2024 NIS 10 million – compared to NIS 8 million in the corresponding period last year.

### Investments in shares

The Bank manages nostro investments in shares. Shares in which the Bank invested are presented as shares not held for trading and as shares and other securities in the Bank's securities portfolio and under investment in associated companies, where the Bank has a material investment in such entity.

Nostro investments and investments in investees are primarily carried out by Mizrahi Tefahot INVEST Ltd., an investment company wholly owned by the Bank, engaged in investment of funds and/or sale of interest in corporations, development, brokerage and advice on investments as well as operation and management of corporations.

These investments (which are not negotiable and have no available fair value), generally shown at cost (net of impairment), adjusted for changes in observed prices in ordinary transactions for similar or identical investments of the same issuer. Other investments (negotiable and with fair value available) are presented at market value thereof, and unrealized changes to fair value are recognized on the statement of profit and loss.

Bank investments in shares as of June 30, 2024 amounted to NIS 990 million, compared to NIS 830 million and NIS 860 million as of June 30, 2023 and as of December 31, 2023, respectively. Bank net gain from investment in shares in the first half of 2024 amounted to NIS 49 million, compared to NIS 29 million in the corresponding period last year.

For more information about investments in shares not held for trading, see Note 5 to the financial statements.

## **Risks overview**

This chapter provides a concise overview and analysis of developments of key risks to which the Bank is exposed. This chapter should be read, as needed, in conjunction with the chapter "Risks overview" in the 2023 audited annual financial statements. A detailed Risks Management Report which includes disclosure requirements of Basel Pillar 3 and additional information about risks, provided based on recommendations by the Financial Stability Board (FSB) is provided on the Bank website.

## Risk development and management

The Bank's business activity exposes the Bank to various financial and non-financial risks, whose materialization has potential to impact the Bank's financial results or image. Top risks and evolving risks are derived from the Bank's business environment, which is impacted by the macro-economic environment, by risk associated with regulation and legislation, by changes to the business model and by social and consumer trends. In recent years, due to changes in the competitive landscape, in the consumer environment, in the regulatory environment and in technology, non-financial risks have been evolving.

As part of processes conducted by the Bank to map and identify risk, the Bank reviews major risks, existing or new, arising from developments in the Bank's business environment, which may materialize over the coming year and with potential to materially impact the Bank's financial results and stability. The Bank also identifies emerging risks, which may materialize over the longer term, with uncertainty about their nature and impact on the Bank. The risks mapping at the Bank is regularly reviewed to ensure that it encompasses all risk associated with business operations at the Bank, and risk arising from market conditions and regulatory requirements.

The Bank's risk profile and risk assessment remained unchanged relative to the assessments published in the first quarter of 2024. The risk assessment reflect the uncertainty regarding the continuation of the war and the significant economic uncertainty and its impacts, and is compatible with the potential possible impacts of the systematic events on the Bank.

The impact of the war on the risk assessments and the possible increase in risk, were presented starting from the third quarter of 2023. The assessed risk in borrower and collateral quality increased in the third quarter of 2023, reflecting concerns about increases in business credit risk – even though there are no significant indications of an increase in risk. The risk levels of all of the risks remained unchanged in this quarter, and currently are appropriate, and are in line with the fact that significant indications of actual rise in risk have yet to be identified. At the same time, the Bank continues to monitor developments and to conduct increased monitoring of the effects of the war and derivatives thereof on economic activity and, consequently, on Bank activity and various risk aspects.

Note that the assessment of other risks, prior to the war, reflects uncertainty which about the economy, with regard to the global geo-political effects, the state of the global and local economies and changes to the macro-economic environment, as well as the high interest environment and implications thereof, as well as uncertainty regarding the Government's plans to promote changes in the legal system and the public dispute concerning these.

## **Risks description**

A description of the various risks the Bank is exposed to within the framework of its activity, a description of the Bank's risk appetite and its risk management approach, the internal processes within the framework of management, including the use of extreme scenarios, are described in the Report of the Board of Directors and the Risk Report for 2023.

The following are changes that occurred over the course of the second quarter of 2024 until the publication of the Financial Statements:

## Systemic scenario – uniform stress test

In line with customary world-wide practice, the Supervisor of Banks conducts a uniform macro-economic stress scenario for the banking system, designed to test systemic and individual financial stability in a different macro-economic environment and risk concentrations the banking system is exposed to.

In April 2024 the Bank Supervisor published a uniform macroeconomic stress scenario in which the Iron Swords war escalates and becomes a regional war in 2024. The intensification of the war has led to a sharp increase in uncertainty and a drop in economic activity, the GDP has shrunk, unemployment has increased and the Bank of Israel has raised interest rates. The country's risk premium increased, leading to a sharp drop in the country's credit rating. The results of the systemic stress scenario were submitted by the banks in July 2024, calculated based on data for end of 2023. According to the results, in this stress scenario as well, the Bank retains its robustness and stability throughout the scenario period, while maintaining appropriate regulatory capital and leverage ratios.



# Risk factor severity

The Bank has specified a framework for risks management and control by the Group, which includes mapping of material risks, as well as definition of Risk Owners for all risks. For each risk, the Bank estimates its potential impact on business operations over the coming year.

The table below lists the risk factors, executives appointed as Risk Owner for each one and management assessment of the impact of each risk factor, on a scale of five risk levels: Low, Low-medium, Medium, Medium, Medium-High and High. The risk assessment for each risk and examination of their materiality level is reviewed as part of the ICAAP process (an internal process for the assessment of capital adequacy) in the annual assessment process, the RAS (Risk Assessment System), which is a uniform methodological process adapted to regulatory requirements, in which the overall risk levels, management quality and risk profile for all material risks at the Bank are specified and this, based on risk indices, qualitative parameters and subjective assessments.

Furthermore, on a quarterly basis, in line with results of the Bank's annual ICAAP process, an updated risk assessment is conducted for each of these risks based on the specified risk appetite, including quantitative and qualitative benchmarks, and the actual risk profile, including estimated potential for risk materialization and its impact on the Bank in accordance with developments in the business environment ad the macroeconomic environment, and maintaining appropriate management and monitoring processes and emergency plans for dynamic, rapid response designed to minimize damage upon materialization of events. The up-to-date risk assessments are extensively discussed by Bank management and Board of Directors.

In view of the significant economic uncertainty due to the war, and the higher economic systemic risk, the risk assessment conducted by the Bank reflects the potential effects of the war that have not yet been expressed in full. In none of the risks were any significant indications identified of an increase in risk.

Below is a mapping of risk factors, their potential impact on the Bank and executives appointed Risk Owners for each risk, the risk assessments include forward-looking assessment of the potential implications of the war:

Risk factor	Effect of the risk factor	Risk owner
Overall effect of credit risks <sup>(1)</sup>	Medium	Manager, Corporate Division
Risk with respect to borrower and		
collateral quality	Medium-High	
Risk from industry concentration <sup>(1)</sup>	Low-Medium	
Risk with respect to concentration of		
borrowers / borrower groups	Low	
Risk with respect to mortgage portfolio	Low-Medium	
Overall effect of market risks(2)	Low-Medium	Manager, Financial Division
Interest risk	Medium	•
Inflation risk	Low-Medium	
Foreign currency risk	Low	
Liquidity risk	Low-Medium	Manager, Financial Division
Overall effect of operational risk	Medium	Manager, Risks Management Division
Cyber and information security risk	Medium	Manager, Risks Management Division
		Manager, Mizrahi Tefahot Technology
IT risk	Medium	Division Ltd.
Legal risk	Low-Medium	Chief Legal Counsel
Compliance and regulatory risks <sup>(3)</sup>	Low-Medium	Manager, Risks Management Division
		Manager, Marketing, Promotion and Business
Reputation risk <sup>(4)</sup>	Low	Development Division
Strategic business risk <sup>(5)</sup>	Low-Medium	President & CEO
Regulatory business risk	Medium-High	President & CEO

- (1) Includes concentration in construction and real estate sector.
- Includes options and shares risk.
- Includes AML and terror financing risk and cross-border risk.
- (4) The risk of impairment of the Bank's results due to negative reports about the Bank.
  (5) The definition of strategic business risk includes the risk embodied in the capital planning and management process.



#### Developments in risk assessments for the second guarter of 2024:

#### 1. Strategic business risk

The strategic business level remains unchanged, at a low-medium level. At the strategic level there has been no change to the Bank's business model, and the Bank operates based on the current strategic outline and is beyond the business targets set in the original strategic plan (2021-2025). Strategic business risk incorporates all of the Bank's business operations, also reflecting the risk in the Bank's business environment, and the Bank is reviewing the increase in geo-political risk and the macro-economic and business implications that may materialize should the war last longer and/or should it expand to other regions. The current risk level reflects the potential impact of a prolonged war on the economy, the macro-economic uncertainty and the global geo-political situation and the risk due to the impact of various rating agencies lowering Israel's credit rating. The Bank maintains appropriate safety margins for minimum capital and leverage ratios, even given the increase in systemic risk.

#### 2. Regulatory business risk

Regulatory business risk remained unchanged at Medium-High, also reflecting potential business implications for banking operations due to the war.

The risk refers to the impact of new legislative and regulatory steps on core subjects of the financial system and uncertainty with regard to developments and exposure of Bank operations to potential regulatory changes, that may impact core operations of the Bank.

#### 3. Credit risk

In view of the war and its implications for Bank customers, the Bank has announced a range of relief measures for borrowers, designed to facilitate the debt burden, including loans at preferential terms, bonuses to affected small businesses, payment deferment etc. The Bank also participates in the loan fund for businesses, launched by the Government in early November 2023. For more information about impact of benefits and payment deferment offered by the Bank to customers, in order to address Operation Swords of Iron, see chapter "Significant developments in management of business operations" below.

#### a. Overall effect of credit risks

The overall level of credit risk remained Medium. The risk level for the quality of borrowers and securities is slightly higher than previously, reflecting the current impact and assessments of potential future effects of the war, along with continued uncertainty with regard to the macroeconomic environment. These changes affect borrower operations, and may increase credit risk. Effects of the war on credit risk are not immediately reflected, but rather over the longer term. Starting from the third quarter of 2023, due to the war the risk level to borrower and collateral quality increased, due to economic deterioration due to the war and its potential impact on the state of borrowers and overall business activity. The major risk concentrations include borrowers and businesses in border regions, activity in sectors identified as affected by the war, and borrowers and businesses that were at high risk even prior to the war, who are more sensitive and vulnerable to external events, as well as borrowers who have deferred payments. The Bank tracks the resumption of payment of all of the customers who conducted deferrals. Likewise, the Bank closely monitors the potential effects, identifying any economic sectors that may be impacted, constantly reviews the risk measures and risk levels, adapting them as required to current business activity, subject to and in line with the risk appetite and takes steps to improve borrower repayment capacity and to reduce the risk level. We emphasize that in the first half of 2024 a certain improvement occurred in most risk values relative to the end of 2023.

## b. Credit risk in the construction and real estate sector

The assessment of the total impact of credit risks and sector concentration includes the risk assessment with respect to Bank exposure to the construction and real estate sector. The Bank is mostly focused in this sector on extending credit for construction using the financial support method (closed assistance). Most of the credit risk in the construction and real estate sector is backed by real estate fully pledged to secure loan repayment, and for credit not secured by real estate collateral, there is other collateral in place, such as: deposits, securities etc. The share of the construction and real estate sector in Israel out of total credit risk to the public at the Bank, reached 16%.

Prior to the war, construction companies faced high financing expenses and a decline in demand, along with stagnant prices. Due to the war, there is concern about increased risk in this sector, due to slower progress of construction due to shortage of labor and slow-down in activity on some construction sites, which may cause delays in apartment delivery and decrease in residential construction starts. There are also concerns about a slowdown in the pace of apartment sales, although in the first half of 2024, and mainly in the second quarter of the year, there have been signs of recovery in this field. The Bank tracks the development of the industry's risk characteristics and the effects of changes on Bank operations.

#### c. Credit risk in the residential mortgage portfolio

The risk level in the mortgage portfolio remained unchanged at Low-Medium, reflecting the potential for cumulative effects of higher interest rates and high inflation on borrower repayment capacity and uncertainty due to the war, including the scope of customers with deferred payments. Note that during COVID, which saw extensive mortgage deferment, in actual fact, it turned out that upon the economy resuming normal activity, the risk potential in the mortgage portfolio did not materialize. Note that risk benchmarks throughout the reported period do not currently indicate any deterioration or material change in risk level, therefore the risk assessment remained unchanged. The Bank monitors the impact of the war on economic growth and activity, yet to be fully reflected.

#### 4. Market and interest risks

The overall risk level of market and interest risk remained Low-Medium. Interest risk remained Medium, after increasing in the fourth quarter of 2022, from Low-Medium to Medium, due to the higher interest rates, high uncertainty and potential impact for borrower and depositor behavior, in particular the trend of balance transition from current accounts to deposits and changes to mortgage performance mix towards options less sensitive to changes in interest rates. The risk value are within the limits of the Bank's risk appetite. In July 2024, the Bank of Israel interest rate remained at 4.5%.

#### 5. Liquidity risk

Liquidity risk remained low-medium. Since the war started, and due to the security situation in Israel, the Bank's alert level with regard to liquidity increased, although there was no material change to relevant indicators, due to the wish to closely monitor any potential changes in the situation. In practice, no events nor indications were observed which would indicate realization of a liquidity event. Over the course of the second quarter of 2024, the Bank maintained high liquidity by investing excess liquidity in liquid assets of very high quality – Level 1 assets. As of June 30, 2024, the average (consolidated) liquidity coverage ratio amounted to 131%. The net stable funding ratio (on consolidated basis) was 113% and there were no deviations from the Bank's risk appetite limitations. The Bank maintains high surplus foreign currency, and closely manages its liquidity based on specified guidelines, including ongoing review of Bank compliance with systemic emergency scenarios.

### 6. Technological Risk

In the second quarter of 2024, technology risk remained Medium. This is a material risk factor for the Bank, and potential damage due to its realization may be significant. Technological activity is focused on changing needs in line with the Bank's business strategy, and taking as many steps as possible to mitigate the probability of the realization of the technological risks and the potential damage of their realization, with an emphasis on the possible implications of the continuation of the war on risk.

In July 2024 a technological event occurred due to a global breakdown by CrowdStrike, which was caused by a faulty software update that negatively impacted the activity of bodies and companies across the world that use the Microsoft Windows operating system. The Bank identified the event immediately and acted to restore systems to full functionality and in a brief period of time, allowing full business activity and with no material impact on the Bank's customers.

#### 7. Cyber and information security risk

The information security and cyber risk level remained medium. In this quarter, a small number of fraud attempts against customers (through phishing attacks) were identified, in which their account credentials were stolen in order to conduct un-authorized transactions in their accounts. Thanks to defensive measures applied by the Bank, despite these fraud attempts, there were no unauthorized transactions in customer accounts. In addition, in the occurred quarter, several DDoS attacks were conducted against the Bank's marketing website. Throughout this attack, the Bank app and transaction website operated normally, and this attack had no impact on the Bank's business activity. Concurrently, over the course of the quarter the Bank acts to expand its capacity to respond to such attacks.

Due to the war, the risk of attempted cyber attacks in the banking system is higher, as is the potential for materialization of this risk. In order to identify and thwart cyber events, the Bank has raised its alert, vigilance and readiness for such events. The Bank also acts to prevent fraud, by bolstering its monitoring activity to identify any suspect activity in customer accounts. There is constant activity by attack groups, along with continued activity and bolstering of the Bank's control and protection system. Note that despite the increase in cyber risk world-wide and in Israel, due inter alia to increased use of cloud environments, increased remote working and more sophisticated attacks, primarily ransom attacks – the actions taken by the Bank in recent years to manage the risk, have maintained risk at the Bank unchanged.

## 8. Compliance and regulatory risks

Compliance and regulatory risk remained Low-Medium. The Bank applies the current and new regulatory provisions. The root systemic risk increased, due to effects of the war and of the global geo-political situation, and accordingly, upon the start of the war an expansion occurred in management focus and monitoring at the Bank on issues of compliance, AML and prohibition of terror financing as applicable. Moreover, the Bank operates within the international banking framework that applies cross-border enforcement rules, and has set a policy regarding the implementation of sanctions as required by regulation.



#### 9. Reputational risk

The Bank's goodwill risk remained Low. The Bank regularly monitors various benchmarks and indicators with regard to the Bank's goodwill, indicating that the Bank has maintained a leading image in the service, fairness and perception as a different bank axes. Among Bank customers, the high image reception levels remain, as well as satisfaction from the service experience offered by the bank and managed systematically using a variety of tools.

#### 10. Legal risk

Legal risk remained Low-medium. In this quarter there were no unusual events which may impact Bank exposure. Legal risk is defined in Proper Conduct of Banking Business Directive 350 regarding "Operational risks" and includes absence of potential for legal enforcement of an agreement and includes, but is not limited to exposure to fines or penalties arising from supervisory action, as well as from individual arrangements. Legal risk also includes risks arising from legal exposure due to Bank conduct with its various stakeholders (such as: customers, suppliers and other third parties). The Bank's Legal Division regularly analyzes the legal risk components, the risk boundaries (arising, for example, from the counterparty identity, from creation of collateral etc.) as well as specific risk attributes while reviewing its risk level and exposure with attention to the different lines of business at the Bank and provides current legal advice to the Bank and its various units.

For further details see the risk report for, 2023 published on the Bank's website.

#### **Credit risk**

### Risk description and development thereof

Credit risk is the risk that a borrower or counter party of the Bank would not meet their obligations to the Bank. Credit risk is a material risk for Bank operations. This risk is affected by these major factors: Business risk due to customer activities, concentration risk due to over-exposure to a borrower or borrower group and to economic sectors, geographic concentration risk, risk due to exogenous changes which mostly involve changes to the borrower's macro-economic environment, environmental risks and climate risks, credit risks outside of Israel and operational risks which, should they materialize, would have implications for credit risks. This risk is also inter-related with some other risks, such as: market and interest risk, liquidity risk, compliance risk and other risks.

Credit is at the core of banking activity, and therefore this is the primary risk of all risk types addressed by the banking system. Consequently, the lion's share of capital allocated in Pillar 1 is due to credit risk.

As noted above, the overall level of credit risk remained Medium.

## Analysis of developments in credit quality and problematic credit risk

#### Significant exposure to groups of borrowers

Disclosure of credit risk with respect to significant exposure to borrower groups is provided with regard to each group of borrowers whose net indebtedness, on a consolidated basis, after allowed deductions pursuant to Proper Conduct of Banking Business Directive 313, exceeds 15% of the banking corporation's capital (as defined in Regulation 313).

As of June 30, 2024, the Bank had no borrower group which meets the aforementioned criteria.

For more information about significant exposures to borrower groups, see chapter "Credit Risk" in the Report of the 2023 Report of the Board of Directors and Management.

#### **Major borrowers**

Below is the sector composition of the top 6 borrowers for the Group As of June 30, 2024 (NIS in millions):

Borrow	ver no. Economic sector	On-balance sheet credit risk <sup>(1)</sup>	Off-balance sheet credit risk <sup>(1)</sup>	Total credit risk <sup>(1)</sup>
1.	Financial services	1,204	917	2,121
2.	Construction and real estate	773	756	1,529
3.	Construction and real estate	482	818	1,300
4.	Civil Engineering Works	261	1,031	1,292
5.	Civil Engineering Works	648	586	1,234
6.	Financial services	46	1,035	1,081

<sup>(1)</sup> On- and off-balance sheet credit risk is stated before impact of provision for credit losses, and before impact of deductible collateral with respect to indebtedness of borrower and of borrower group.



#### Leveraged financing

Leveraged financing is credit financing provided to customers which fulfills one of the following criteria:

- 1. Credit for an equity transaction would be classified according to one of the following rules:
  - Credit for an equity transaction (as defined below), provided that the balance of such credit exceeds 0.5% of Bank capital or NIS 35 million, whichever is higher.
  - For credit financing acquisition of equity interests in another banking corporation, or in a banking holding corporation, provided that the balance of such credit exceeds NIS 35 million.
  - Additional credit extended to the borrower after the financing for the equity transaction, with repayment primarily based on the cash flows derived from the equity interest whose purchase was financed by the banking corporation.

"Equity transaction": A transaction with one of the following goals:

- Buyout purchase or buyback, by the borrower, of the borrower's issued capital (including an employees' stock purchase plan).
- Acquisition of another corporation the purchase of any capital rights in another corporation, or the purchase
  of all, or a significant share, of the assets of another corporation.
- Capital distribution the payment of dividends or another transaction whose goal is to increase shareholder value.

An equity transaction, with regard to leveraged financing, is one where the loan balance exceeds 0.5% of Bank capital and where the LTV ratio exceeds 50%.

2. Financing for leveraged companies, which is material credit extended to companies with attributes which indicate that an adverse change in the global economic environment or in the specific environment of the sector in which they do business, may significantly impact their capacity to repay the Bank. The Bank has specified criteria for defining credit included in this category, based on the business customer's credit risk rating, as reflected by the Bank's rating model; it also specified benchmarks for leveraging (i.e. for significantly high deviation from typical norms for the sector), determined based on generally accepted financial ratios among Bank customers with material credit in major economic sectors in which the Bank operates. Leverage benchmarks and economic sectors are reviewed based on changes to the business environment and are modified as necessary. Borrowers flagged for one or more of the criteria specified are individually reviewed by a forum which includes representatives from the Corporate Division, the Risk Management Division and the Information and Financial Reporting Division. The forum reviews changes to financial parameters of the company and the economic environment in which it operates.

Details of Bank exposure to credit constituting leveraged financing are as follows:

Credit for equity transactions (NIS in millions):

			Jur	ne 30, 2024			June	30, 2023 <sup>(1)</sup>		December	31, 2023 <sup>(1)</sup>
Economic sector of acquired company	On- balance sheet credit risk	sheet credit	Total credit	Individual provision for credit losses	On- balance sheet credit risk	Off- balance sheet credit risk	Total credit risk	Individual provision for credit losses	On- balance sheet credit risk	Off- balance sheet Total creditcredit risk risk	Individual provision for credit losses
Construction and real estate Mining and	-	-	-	-	384	1	385	-	-		-
excavation Transport and	540	48	588	-	532	-	532	-	532	- 532	-
storage	-		-	-	-	-	-	-	601	- 601	
Total	540	48	588	-	916	1	917	-	1,133	- 1,133	-

Credit to leveraged companies (NIS in millions):

			Ju	ne 30, 2024			June	30, 2023 <sup>(1)</sup>			Decem	ber 31, 2023 <sup>(1)</sup>
Economic sector of borrower	On- balance sheet credit risk	Off- balance sheet credit risk	Total credit risk	Individual provision for credit losses	On- balance sheet credit risk	Off- balance sheet credit risk	Total credit risk	Individual provision for credit losses	On- balance sheet credit risk	Off- balance sheet credit risk		Individual provision for credit losses
Industry and production	-	-	-	_	228	22	250	-	-	-	-	-
Construction and real estate <sup>(2)</sup>	88	376	464	-	521	45	566	-	711	53	764	-
Electricity <sup>(2)</sup>	-	-	-	-	375	181	556	-	359	191	550	-
Commerce	180	4	184	-	197	4	201	-	188	4	192	-
Transport and storage	442	48	490		450	47	497		444	45	489	<u>-</u>
Total	710	428	1,138	-	1,771	299	2,070	-	1,702	293	1,995	

<sup>(1)</sup> Reclassified.

## Developments in problematic credit risk

Below is a summary of overall problematic credit risk and non-performing assets before provision for credit losses, in accordance with provisions for measurement and disclosure of non-accruing debts, credit risk and provision for credit loss (NIS in millions):

			Total credit risk
	June 30, 2024	June 30, 2023	December 31, 2023
Problematic credit risk:			
Non-accruing credit risk	3,848	2,832	3,752
Accruing problematic credit risk	1,832	1,957	2,512
Total problematic credit risk	5.680	4.789	6.264

Major risk benchmarks related to credit quality (in percent):

	June 30, 2024	June 30, 2023	December 31, 2023
Non-accruing loans to the public as percentage of total loans to the public	1.10	0.87	1.12
Non-accruing loans to the public as percentage of total non-residential mortgages	1.28	0.88	1.25
Non-accruing loans to the public as percentage of total residential mortgages	1.00	0.86	1.04
Ratio of problematic loans to the public to total non-residential mortgages	2.67	2.42	3.26
Ratio of problematic credit risk to total credit risk with respect to the public	1.27	1.17	1.47

For more information see chapter "Explanation and analysis of results and business standing" above.

<sup>(2)</sup> The decrease in the risk arising from credit to leveraged companies as of June 30, 2024 stems from the improvement seen by a small number of customers, as a result of which, in accordance with the indices set by the Bank for the purpose of defining leveraged financing, they were removed from inclusion in the definition.

## Analysis of change to non-accruing debts

Below is the movement in non-accruing debts (in millions of NIS):

	For the s	ix months	ended	June	For the	six month	s ende	d June				
			30	, 2024	ļ		30	, 2023	For the ye	ar ended	Decembe	r 31, 2023
	Commer-	Residen-	Indivi-		Commer-	Residen-	Indivi-		Commer- F	Residen-	Indivi-	
	cial	tial	dual	Total	l cial	tial	dual	Total	cial	tial	dual	Total
Non-accruing loans to												
the public - balance at												
start of period	1,466	2,153	74	3,693	1,193	1,329	55	2,577	1,193	1,329	55	2,577
Loans classified as												
non-accruing during												
the period	511	705	50	1,266	286	782	28	1,096	1,049	1,798	58	2,905
Loans resuming												
accrual of interest												
revenues during the												
period	(80)	(731)	(11)	(822)	(195)	(373)	(5)	(573)	(270)	(965)	(10)	(1,245)
Loans subject to												
accounting write-off	(159)	-	(14)	(173)	(77)	-	(4)	(81)	(125)	-	(13)	(138)
Loans repaid	(186)	-	(11)	(197)	(238)	(3)	(7)	(248)	(381)	(9)	(16)	(406)
Non-accruing debt												
balance at end of												
period	1,552	2,127	88	3,767	969	1,735	67	2,771	1,466	2,153	74	3,693

For more information about problematic credit risk, see Notes 6 and 13 to the financial statements.

## Analysis of provision for credit losses

Analysis of movement in balance of provision for credit losses (NIS in millions):

					Provision for credit los	sses
			Loans to th	ne public		
		Inc	dividual –		Banks, governments and	
	Commercial	Housing	other	Total	bonds	Total
				For t	the three months ended June 30,	2024
Balance of provision for credit losses at						
start of period	2,437	1,171	702	4,310	11 4	1,321
Expenses due to credit losses	66	12	30	108	1	109
Net accounting write-offs	(26)	-	(41)	(67)	-	(67)
Balance of provision for credit losses						
at end of period	2,477	1,183	691	4,351	12 4	1,363
				For t	the three months ended June 30,	2023
Balance of provision for credit losses at						
start of period	1,766	944	568	3,278	1 3	3,279
Expenses due to credit losses	168	21	58	247	-	247
Net accounting write-offs	(62)	-	(36)	(98)	-	(98)
Balance of provision for credit losses						
at end of period	1,872	965	590	3,427	1 3	3,428
				Fo	or the six months ended June 30,	2024
Balance of provision for credit losses at						
start of period	2,419	1,149	702	4,270	11 4	1,281
Expenses due to credit losses	175	34	74	283	1	284
Net accounting write-offs	(117)	-	(85)	(202)	- (	(202)
Balance of provision for credit losses						
at end of period	2,477	1,183	691	4,351		1,363
				Fo	or the six months ended June 30,	2023
Balance of provision for credit losses at						
start of period	1,690	902	512	3,104	1 3	3,105
Expenses due to credit losses	268	63	143	474	<del>-</del>	474
Net accounting write-offs	(86)	-	(65)	(151)	- (	(151)
Balance of provision for credit losses		•	•			
at end of period	1,872	965	590	3,427	1 3	3,428

For more information about provision for credit losses see Notes 6 and 13 to the financial statements.



Major risk benchmarks related to provision for credit losses (in percent):

	June 30, 2024 June	: 30, 2023 Dece	mber 31, 2023
Ratio of provision for credit losses to total loans to the public	1.27	1.07	1.30
Ratio of provision for credit losses to total credit risk with respect to the public	0.97	0.84	1.00

	Six months <sup>(1)</sup>		All of
	2024	2023	2023
Ratio of expenses with respect to credit losses to average balance of loans to the			_
public, gross	0.17	0.30	0.46
Ratio of net write-offs to average balance of loans to the public, gross	0.12	0.10	0.09
Ratio of expenses with respect to credit losses to average balance of loans to the			
public, net	0.17	0.30	0.46
Of which: With respect to commercial loans other than residential mortgages	0.41	0.72	1.05
Of which: with respect to residential mortgages	0.03	0.06	0.12
Ratio of net write-offs to average balance of loans to the public, net	0.12	0.10	0.09

<sup>(1)</sup> Annualized.

#### Loans bearing variable interest

The Bank monitors, inter alia through a dedicated forum headed by the CRO and attended by representatives of the various business lines, the changes in the Bank's total credit risk, and discusses the required changes in policy, and other actions as needed, following the changes.

For more information about loans bearing variable interest for individuals, see "Credit risk to individuals" below.

For more information about residential mortgages bearing variable interest, see "Residential mortgages risk" below.

## Credit risk to individuals (excluding residential mortgages)(1)

The individual customer segment is highly diversified – by number of customers and by geographic location. Most customers in this segment are salaried employees with an individual account or joint household account. A recession in non-banking operations is a major risk factor for household activity and higher unemployment may increase the number of customers who face difficulties.

Credit policies and work procedures with regard to extending credit, including to individual customers, include directives and guidelines with regard to credit underwriting and adapting credit to customer needs and repayment capacity: Review of credit objective, requested LTV, loan term, analysis of customer's repayment capacity and repayment sources, for all of their indebtedness. This includes review of various economic parameters of the customer based, inter alia, on the customer's regular income<sup>(2)</sup>, pledged or unencumbered savings, knowledge of the customer and past experience working with the customer. There are also procedures, designated work processes and controls for proactive offering of consumer credit to individual customers, in conformity with Bank of Israel directives.

As for credit to individual customers, Bank policy is in conformity with the Supervisor of Banks' Proper Conduct of Banking Business Directive 311A regarding "Management of consumer credit".

The Bank regularly monitors the risk level in the credit portfolio for individuals using, *inter alia*, the internal credit rating model for individual customers, as well as through continuous monitoring and analysis of expenses with respect credit losses.



# **Report of the Board of Directors and Management**

As of June 30, 2024

Below is information about credit risk to individuals - balances and various risk attributes (NIS in millions):

	As	of June 30 As of	December 31
	2024	2023	2023
Debts			_
Current account balances	2,008	2,022	1,966
Utilized credit card balances	4,812	4,876	4,532
Auto loans – adjustable interest	1,728	2,429	2,065
Auto loans – fixed interest	4,579	3,862	4,257
Other loans and credit – variable interest	13,505	13,605	13,542
Other loans and credit – fixed interest	370	253	348
Total debt (on-balance sheet credit)	27,002	27,047	26,710
Un-utilized facilities, guarantees and other commitments			_
Current accounts – un-utilized facilities	5,606	5,376	5,585
Credit cards – un-utilized facilities	9,430	9,035	9,424
Guarantees	293	308	278
Other liabilities	33	43	31
Total un-utilized facilities, guarantees and other commitments (off-balance			
sheet credit)	15,362	14,762	15,318
Total credit risk to individuals	42,364	41,809	42,028
Of which:			
Bullet / balloon loans <sup>(3)</sup>	713	709	705
Financial asset portfolio and other collateral against credit risk <sup>(4)</sup>			
Financial assets portfolio:			
Deposits	4,219	4,293	4,088
Securities	223	231	206
Other monetary assets	150	192	168
Other collateral <sup>(5)</sup>	3,758	3,321	3,287
Total financial assets portfolio and other collateral against credit risk	8,350	8,037	7,749

<sup>(1)</sup> As defined in Proper Conduct of Banking Business Directive 451.

<sup>(2)</sup> For measuring regular income in customer accounts, the Bank uses "credit turnover" data for the account, including inter alia salaries and regular pensions.

<sup>(3)</sup> Loans with a grace period for principal longer than one year.

<sup>(4)</sup> Amounts presented are the financial assets portfolio and other collateral, only up to customer debt amount.

<sup>(5)</sup> Collateral is after applying the safety factor, in conformity with Bank factors accounted for when extending credit.

Below is composition by size of borrower indebtedness<sup>(1)</sup>:

		As of	June 30, 2024	As of	June 30, 2023	As of December 31, 2023		
Loan ceiling and credit risk (NIS in thousands)		Number of Borrowers	Total credit risk	Number of Borrowers	Total credit risk	Number of Borrowers	Total credit risk	
	Up to 10	247,157	812	249,822	807	248,443	810	
Above 10	Up to 20	114,433	1,682	112,979	1,657	113,285	1,665	
Above 20	Up to 40	150,417	4,373	149,583	4,348	149,531	4,352	
Above 40	Up to 80	163,346	9,333	162,009	9,296	162,697	9,284	
Above 80	Up to 150	105,085	11,324	103,992	11,223	104,714	11,280	
Above 150	Up to 300	56,716	11,612	54,571	11,246	55,683	11,404	
Above 300		8,321	3,228	7,880	3,232	8,230	3,233	
Total		845,475	42,364	840,836	41,809	842,583	42,028	

<sup>(1)</sup> Number of borrowers is for total on- and off-balance sheet credit risk.

Composition of on-balance sheet credit by regular income<sup>(1)</sup> in account:

	As of Jun	e 30, 2024	As of Jun	e 30, 2023	As of December 31, 2023	
Income	NIS in millions	in % NIS	in millions	in % NIS	in millions	in %
Accounts with no fixed income fo	r					
the account <sup>(2)</sup>	7,256	26.9	7,136	26.4	7,191	26.9
Less than NIS 10 thousand	3,459	12.8	3,904	14.4	3,663	13.7
Between NIS 10 thousand and						
NIS 20 thousand	8,002	29.6	8,075	29.9	7,953	29.8
Over NIS 20 thousand	8,285	30.7	7,932	29.3	7,903	29.6
Total	27,002	100	27,047	100	26,710	100

<sup>(1)</sup> For measuring regular income in customer accounts, the Bank uses "credit turnover" data for the account, including *inter alia* salaries and regular pensions.

Below is composition of on-balance sheet credit by remaining term to maturity<sup>(1)</sup>:

	As of Jun	e 30, 2024	As of Jun	e 30, 2023	As of Decem	ber 31, 2023
Term to maturity	NIS in millions	in % NIS	in millions	in % NIS	in millions	in %
Up to 1 year	4,116	20.4	4,142	20.6	4,170	20.6
Over 1 year to 3 years	6,176	30.6	6,127	30.4	6,136	30.4
Over 3 years to 5 years	5,078	25.2	4,980	24.7	5,041	24.9
Over 5 years to 7 years	2,188	10.8	2,181	10.8	2,200	10.9
Over 7 years(2)	2,624	13	2,719	13.5	2,665	13.2
Total	20,182	100	20,149	100	20,212	100

Excluding checking account and credit cards.

Below is information about problematic credit risk for individuals before provision for credit losses (NIS in millions):

	Д	s of June	Α	s of June	30, 2023	As of December 31, 2023			
_	Credit risk <sup>(1)</sup>				Cre	dit risk <sup>(1)</sup>		Credit risk <sup>(1)</sup>	
_		Off		On	Off		On	Off	
	On balance	balance	Of	balance	balance	Of	balance	balance	Of
	sheet	sheet	which:	sheet	sheet	which:	sheet	sheet	which:
Balance of problematic credit risk	250	6	256	245	6	251	269	8	277
Problematic credit risk rate <sup>(2)</sup>	0.93%	0.04%	0.60%	0.91%	0.04%	0.60%	1.01%	0.05%	0.66%

<sup>(1)</sup> On- and off-balance sheet credit before impact of provision for credit losses, and before impact of deductible collateral with respect to indebtedness of borrower and of borrower group.

<sup>(2)</sup> The ratio of problematic credit risk to total credit risk before provision for credit losses.



<sup>(2)</sup> Primarily with respect to loans extended in conjunction with assignment of vehicle portfolios and loans extended by the leasing company. Due to the nature of account management, this revenue is not reflected in the current account.

<sup>(2)</sup> Primarily loans to salaried Government employees, where loan repayment is directly deducted from the customer's paycheck and which bear significantly lower risk than similar loans for the same term.

## Report of the Board of Directors and Management

As of June 30, 2024

Below is the expense rate with respect to credit losses to individuals (annualized):

		First half	2023
	2024	2023	
Expense with respect to credit losses as percentage of total loans to the public to individuals	0.55%	<sup>(2)</sup> 1.07%	<sup>(1)</sup> 1.22%

<sup>(1)</sup> Includes group-based provision for credit losses, recognized so as to reflect the increase in credit risk in the market due to the war, though no material indicators of increase in this risk have been seen to date.

#### Data for credit risk to individuals show that:

- Total debts by individuals (on-balance sheet credit) decreased by 0.2% compared to June 30, 2023 and increased by 1.1% compared to December 31, 2023.
- Composition of debts as of June 30, 2024 is as follows:

Checking accounts - 7.3%
Credit cards - 17.8%
Auto loans - 23.4%
Other loans and credit - 51.5%

Of all debts (on-balance sheet credit) as of June 30, 2024, 30.9% is secured by financial assets and other collateral in the customer's account (compared to 29.7% as of June 30, 2023 and 29.0% as of December 31, 2023).

#### Credit risk in construction and real estate economic sector in Israel

In financing the construction and real estate industry, specific analysis and monitoring tools are used to assist the Bank in reaching decisions on the granting of financial support to the various projects. Construction financing in this industry is focused mainly on residential construction in areas with strong demand. In addition, the financing is allocated between geographic regions, based inter alia on relevant demand. In extending credit for construction, the Bank focuses on the financial support method (closed assistance). The application of this method is designed to reduce the exposure to risks in the granting of the loans, because it incorporates current and close monitoring of the progress of the financed projects, both before the loans are provided, and as the project receives the financial support, while maintaining a distinction between the financed projects and the business risks inherent in the other activities of the developer-borrower. The Bank is assisted by outside construction supervisors, and also relies on liens on the land in the project, to secure the loans. Loans are issued for financed projects only by business centers and branches with professional knowledge of the subject, and under the supervision of the construction and real estate sector. The Bank also sets policies and rules for financing other real estate transactions, such as financing for rental properties, Construction, purchase groups, urban renewal, National Zoning Plan 38 etc. Moreover, in order to minimize risk, the Bank insures the portfolio of land designated for construction in a closed project and the portfolio of housing bonds and performance guarantees in assisted projects with overseas reinsurers.

Prior to the war, construction companies faced high financing expenses and a decline in demand, along with stagnant prices. Due to the war, there is concern about increased risk in this sector, due to slower progress of construction due to shortage of labor and slow-down in activity on some construction sites, which may cause delays in apartment delivery and decrease in residential construction starts. There is also concern about a slowdown in the pace of apartment sales, although in the second quarter of 2024, there have been signs of recovery in this field. The Bank tracks the development of the industry's risk characteristics and the effects of changes on Bank operations.

Financing of real estate transactions at the Bank is conducted in conformity with clear policy and rules stipulated in the lending policy for various activity channels, such as: financing for land, residential construction, rental real estate, purchase groups, urban renewal, TAMA 38 and so forth. Bank operations in this sector are conducted while adhering to appropriate underwriting procedures and credit spreads to reflect the risk. The risk level in this sector is also taken into account in the quarterly review process of the group-based provision.

The Bank regularly monitors the credit portfolio and risk characteristics of activity in this area, as well as new credit provided, in conformity with benchmarks stipulated in Bank policy.

Over the course of the first half of 2024, activity in the construction and real estate sector at the Bank increased, primarily in Sales Law guarantees and implementation, as part of the trend an increase in demand in this sector and an increase in new transactions, in light of the halt in interest rate increases. In addition, the impact of the Iron Swords War decreased, as a result of the economy shifting to a war routine. The total credit exposure in the construction and real estate sectors increased by 7.5% in the first half of 2024, compared to an increase of 4.1% in the corresponding quarter last year.

Over the course of the second quarter of 2024, total exposure to construction and real estate sectors increased by 4.2%, due to increased project volume on the one hand, and to decrease in receipts by developers on the other hand. The



<sup>(2)</sup> Includes group-based provision for credit losses, recognized so as to reflect the increase in credit risk in the market due to the increate in interest rates.

## Report of the Board of Directors and Management

As of June 30, 2024

share of the construction and real estate sector in Israel out of total credit risk to the public at the Bank as of June 30, 2024, as presented below (Credit Risk by Economic Sector) is 16.3%. Note that according to Proper Conduct of Banking Business Directive 315, the rate of indebtedness of the construction and real estate sector (for calculation of sector concentration) is 12.2% (excluding liabilities, including contingent liabilities to extend credit or to provide guarantees and amounts of housing bonds and loans to finance land, for which the Bank has obtained insurance policies). The Bank reviews in each quarter the calculation of the group-based provision for credit losses in this sector, and adjusts this provision so as to account, *inter alia*, for growth in the loan portfolio and the underwriting conditions.



Below is information about credit risk in the construction and real estate economic sector in Israel, by real estate collateral type (NIS in millions):

							June	30, 2024
		Credit	risk to the	public <sup>(1)</sup>				-1
			C	redit risk	Total pro	blematic credit risk		alance of for credit losses
	On balance sheet <sup>(2)</sup>	balanc	Off e sheet <sup>(3)</sup> C	Of which:	Non- accruing	Other problematic <sup>(4)</sup>	On- balance sheet credit risk	Off- balance sheet credit risk
	(		commitm		_			
Secured by real estate:	•	buyers <sup>(5)</sup>	ents					
Housing	23,183	6,065	15,084	44,332	199	223	197	24
Commercial and industrial  Total secured by real estate	9,826 <b>33,009</b>	164 <b>6,229</b>	2,306 <b>17,390</b>	12,296 <b>56,628</b>	117 <b>316</b>	107 <b>330</b>	153 <b>350</b>	4 <b>28</b>
Not secured by real estate	7,037	51	7,281	14,369	114	75	192	24
Total for construction and real estate	,							
economic sector in Israel	40,046	6,280	24,671	70,997	430	405	542	52
Of which: Designated for project assistance	22,672	6,248	14,930	43,850	188	264	121	24
							lune	30, 2023
						Credit	risk to the	
				redit risk	Total pro	blematic credit	Balance provision for cred	
	On balance				Non-	risk Other	balance sheet	credi
	sheet <sup>(2)</sup>	Off balanc	e sheet <sup>(3)</sup> C	Of which:	accruing	problematic <sup>(4)</sup>	credit risk	risl
		Guarantee as to home buyers <sup>(5)</sup>						
Secured by real estate:	-	<b>,</b>						
Housing Commercial and industrial	20,746	5,742 116	11,990 2,230	38,478	33 119	345 333	147 170	21
Total secured by real estate	9,172 <b>29,918</b>	5,858	14,220	11,518 <b>49,996</b>	152	678	317	27
Not secured by real estate	5,683	12	5,259	10,954	74	149	153	24
Total for construction and real estate	25.004	F 070	40.470	00.050	000	007	470	-
economic sector in Israel Of which: Designated for project assistance	<b>35,601</b> 20.087	<b>5,870</b> 5,836	<b>19,479</b> 11.012	<b>60,950</b> 36,935	<b>226</b>	<b>827</b> 332	<b>470</b> 80	<b>5</b> ′
Of Which. Designated for project assistance	20,007	0,000	11,012	00,000		002	- 00	
						Credit	December	
			C	redit risk	Total pro	blematic credit		alance of for credit losses
	On balance sheet <sup>(2)</sup>		e sheet <sup>(3)</sup> C		Non- accruing	Other	balance sheet	Off balance shee credi
		Guarantees	Facilities and other commitm ents					
Secured by real estate: Housing	22.158	5,423	13,772	41,353	206	277	211	24
Commercial and industrial	9,713	129	2,525	12,367	128	459	200	;
Total secured by real estate	31,871	5,552	16,297	53,720	334	736	411	2
Not secured by real estate  Total for construction and real estate	5,954	12	6,335	12,301	109	125	164	19
economic sector in Israel	37,825	5,564	22,632	66,021	443	861	575	40
Of which: Designated for project assistance	21,465	5,516	13,891	40,872	197	318	102	24

On- and off-balance sheet credit risk, problematic credit risk and non-accruing loans to the public are stated before impact of provision for credit losses, and before impact of deductible collateral with respect to indebtedness of borrower.
 Loans to the public, investment in bonds by the public, other debt by the public and other assets with respect to derivatives against the public.
 Credit risk of off-balance-sheet financial instruments as calculated for the purpose of determining per-borrower indebtedness limits.
 On- and off-balance sheet credit risk with respect to the public, which is inferior or under special supervision.
 Off-balance sheet credit risk due to housing bonds, which are mostly backed by insurance purchased from international reinsurers.

# **Report of the Board of Directors and Management**

As of June 30, 2024

Below is information about credit risk in the construction and real estate economic sector in Israel, by asset status (NIS in millions):

		June		June 3	30, 2023	December 31, 2023			
	Credit risk <sup>(1)</sup>				Cred	lit risk <sup>(1)</sup>		Credit risk <sup>(1</sup>	
	On balance sheet	Off balance sheet	Of which:	On balance sheet	Off balance sheet	Of which:	On balance sheet	Off balance sheet	Of which:
Secured by real estate									
Real estate yet to be completely constructed:									
Raw land	15,313	1,018	16,331	16,329	967	17,296	15,425	1,078	16,503
Real estate under construction	8,996	20,738	29,734	6,201	17,239	23,440	8,364	19,232	27,596
Real estate completely constructed	8,700	1,863	10,563	7,388	1,872	9,260	8,082	1,539	9,621
Total credit secured by real estate	33,009	23,619	56,628	29,918	20,078	49,996	31,871	21,849	53,720
Not secured by real estate	7,037	7,332	14,369	5,683	5,271	10,954	5,954	6,347	12,301
Total credit risk for construction and real estate in Israel	40,046	30,951	70,997	35,601	25,349	60,950	37,825	28,196	66,021

Below is information about credit risk in the construction and real estate economic sector in Israel, by debt classification (NIS in millions):

	June 30	December 31		
	2024	2023	Change	
	Credit ris	k to the public(1)		
Credit risk at performing credit rating:				
Total non-problematic credit risk	67,661	62,337	8.5%	
Credit risk other than at performing credit rating:				
Problematic accruing	405	861	(53.0%)	
Problematic non-accruing	430	443	(2.9%)	
Non-problematic	2,501	2,380	5.1%	
Total credit risk other than at performing credit rating	3,336	3,684	(9.4%)	
Total credit risk for construction and real estate in Israel	70,997	66,021	7.5%	

<sup>(1)</sup> On- and off-balance sheet credit risk is stated before impact of provision for credit losses, and before impact of deductible collateral with respect to borrower indebtedness.

# Credit risk by economic sector

As of June 30, 2024

Reported amounts (NIS in millions)

			Total cr	edit risk <sup>(1)</sup>		Off ba	lance sheet	t debts <sup>(</sup>	<sup>2)</sup> and cred		ther than vatives)(3)
	-	Of which:	1014101	ouit non							t losses <sup>(3)</sup>
	•		Credit in good standing other than at					•	Expense		Balance of
		Credit	performing					Non-	respect		provision
		performance	credit F	Problema-			Problema-a	accruin			for credit
	Total	rating <sup>(4)</sup>	rating	tic <sup>(5)</sup>	Total	Debts(2)	tic <sup>(5)</sup>	g	losses	offs	losses
Borrower activity in Israel											
Public – commercial Agriculture, forestry and	ı										
fishing	1,119	1,022	74	23	1.118	824	23	18	5	6	31
Mining and excavation	1,234	1,223	1	10	1,094	287	9	6	(1)	-	7
Industry and production		16,643	592	550		10,279	540	176	18	(18)	489
Of which: Diamonds	1,731	1,440	145	146	1,731	1,212	146	64	-	(3)	93
Construction and real	00.005	<b>57.005</b>	0.000	007	00.470	00.000	007	000	0.4		445
estate – construction <sup>(6)</sup>	60,285	57,335	2,263	687	60,179	30,296	687	336	34	15	415
Construction and real estate – real estate											
operations	10,712	10,326	238	148	10,300	9,240	148	94	(46)	_	179
Electricity and water	10,712	10,020	200	1 10	10,000	0,210	1.0	0 1	(10)		
delivery	13,111	12,962	129	20	12,766	7,274	20	9	27	-	115
Commerce	16,029	14,578	648	803	15,931	11,440	803	238	23	67	476
Hotels, dining and food	0.000	4.050	70	204	0.000	4 000	20.4	75	00	_	404
services Transport and storage	2,233 3,615	1,953 2,953	76 589	204 73	2,230 3,586	1,683 2,901	204 73	75 32	23 7	5 4	164 87
Information and	3,013	2,900	309	73	3,300	2,901	73	32	,	4	01
communications	1,840	1,728	91	21	1,727	1,041	21	17	5	3	32
Financial services	25,528	25,271	245	12	19,742	11,239	12	7	1	10	35
Other business services	8,244	7,870	195	179	8,224	5,238	179	93	33	12	216
Public and community	0.000	0.000	40	454	0.004	0.040	454	4.40	( <del>-</del> )		400
services	3,090	2,893	46	151	3,084	2,342	151	140	(7)	3	103
Total commercial	164,82 5	156,757	5,187	2 881	157,484	94 084	2,870	1,241	122	107	2,349
Private individuals –	229.64	130,737	3,107	2,001	101,101	34,004	2,010	1,271	122	107	2,040
residential mortgages	0	224,708	2,805	2.127	229,640	213.381	2,127	2,127	34	-	1,183
Private individuals –	_	,	_,,	_,	,	,	_,	_,			.,
other	42,369	41,731	382	256	42,364	27,002	256	89	74	85	691
Total public – activity	436,83										
in Israel	4	423,196	8,374	5,264	429,488		5,253	3,457	230	192	4,223
Banks in Israel	2,050 21,587	2,050 21,587	-	-	594 3	594 3	-	-	-	-	-
Government of Israel	460.47	21,307	-		<u> </u>	<u> </u>	-		-	-	
Total activity in Israel	400,47	446,833	8,374	5.264	430,085	335.064	5,253	3.457	230	192	4,223
Borrower activity		110,000	0,01.1	0,201	,		0,200	0, .0.			-,==-
overseas											
Total public – activity											
overseas	10,197	9,518	263	416	9,936	7,345	409	373	53	10	136
Overseas banks	25,774 1.408	25,774	-	- 1	25,612 530	25,419 397	- 1	1	1	-	3
Overseas governments  Total activity overseas	,	1,407 <b>36,699</b>	263	417		33,161	410	374	54	10	140
Total activity over seas	497,85	30,033	203	71/	30,076	33,101		3/4	J4	10	140
Total	0,05	483,532	8,637	5.681	466,163	368.225	5,663	3,831	284	202	4,363
		.00,002	0,001	3,001		,0	3,000	-,			.,000

<sup>(1)</sup> On- and off-balance sheet credit risk, including with respect to derivatives (NIS in millions): Debts<sup>(2)</sup> – 368,225; bonds – 24,625; securities borrowed or acquired in conjunction with resale agreements – 280; (on- and off-balance sheet) credit risk with respect to derivatives – 6,782; and credit risk of off-balance-sheet financial instruments as calculated for the purpose of determining per-borrower indebtedness limits – 97,938.

<sup>(6)</sup> Includes on-balance sheet credit risk amounting to NIS 918 million and off-balance sheet credit risk amounting to NIS 1,186 million, extended to certain purchase groups which are in the process of construction. For more information on credit exposures secured by international re-insurers, see "Key exposure to foreign countries" below.



<sup>(2)</sup> Loans to the public, loans to governments, deposits with banks and other debts, except for bonds and securities borrowed or acquired in conjunction with recalls agreements

<sup>(3)</sup> Includes with respect to off-balance sheet credit instruments (included on balance sheet under Other Liabilities).

<sup>(4)</sup> Credit risk whose credit rating as of the report date matches the credit rating for new credit performance, in conformity with Bank policies.

<sup>(5)</sup> On- and off-balance sheet credit risk, which is non-accruing, inferior or under special supervision.

# Credit risk by economic sector - Continued

As of June 30, 2023

Reported amounts (NIS in millions)

			Total c	redit risk <sup>(1)</sup>					s <sup>(2)</sup> and cred	deri	/atives) <sup>(3)</sup>
	_	Of which:								Credit	: losses <sup>(3)</sup>
	Total	performance	Credit in good standing other than at performing credit rating	Problema- tic <sup>(5)</sup>	Total	Debts <sup>(2)</sup>	Problema-	Non- accruing	Expenses with a respect to credit losses	accoun- ting	Balance of provision for credit losses
Borrower activity in	Total	rating	orcan ranng		Total	DCDIS		acorumg	100000	0113	103303
Israel											
Public – commercial											
Agriculture, forestry and	4 400	4 400	0	0.4	4 400	000	24	4.4	2	2	04
fishing	1,162	1,132	6	24	1,162		24	14	3	2	21
Mining and excavation	1,304	1,288	6	10	1,149		7	1	1	-	7
Industry and production	16,286	15,502	231		15,886		543	216	38	11	333
Of which: Diamonds	1,772	1,613	16	143	1,772	1,234	143	55	8	(3)	47
Construction and real									_		
estate – construction <sup>(6)</sup>	51,681	49,303	1,730	648	51,592	26,924	648	159	4	12	332
Construction and real											
estate – real estate											
operations	9,269	8,641	223	405	8,748	8,077	404	67	76	3	189
Electricity and water											
delivery	10,324	10,305	10	9	10,040	6,187	9	3	(2)	4	70
Commerce	16,242	15,291	584	367	16,101	12,076	365	170	50	13	329
Hotels, dining and food											
services	2,010	1,796	117	97	1,997	1,542	97	50	14	8	101
Transport and storage	3,714	2,920	623	171	3,679	3,081	171	28	15	5	91
Information and		,				•					
communications	2,158	2,097	26	35	2,076	1,342	35	16	7	8	27
Financial services	18.947	18,892	31	24	13,894	8,552	20	20	(8)	-	37
Other business services	6,984	6,643	115	226			226	75	Ì9	8	173
Public and community	,	,			,	•					
services	3,353	2,963	216	174	3,327	2,674	174	159	41	12	117
	143,43	,			136,63						
Total commercial	4	136,773	3,918	2,743	1		2,723	978	258	86	1,827
Private individuals –	215,29				215,29						•
residential mortgages	9	211,171	2,393	1,735	,	201,863	1,735	1,735	63	_	965
Private individuals –	ŭ	,	2,000	.,. 00	·	_0.,000	.,. 00	.,. 00	00		
other	41,812	41,212	349	251	41,809	27.047	251	67	143	65	590
Total public – activity	400,54	,	0.0		393.73			0.			
in Israel	5	389,156	6,660	4,729	, -	315,188	4,709	2,780	464	151	3,382
Banks in Israel	2,894	2,894		-,,	1,203	-					
Government of Israel	15,378	15,378	_	_	77	77	_	_	_	_	
Government of Israel	418,81	10,010			395.01						
Total activity in Israel	7	407,428	6,660	4,729	, -	316,126	4,709	2,780	464	151	3,382
		407,420	0,000	7,723		310,120	4,703	2,700	707	101	3,302
Borrower activity											
Overseas Total public activity											
Total public – activity	0 115	8.000	385	60	0 1 10	4 077	52	24	10		45
Overseas banks	8,445	-,	385		8,146	, -			10	-	45
Overseas banks	17,200	17,200	-		16,960		-	-	-	-	
Overseas governments	2,235	2,234	-	1	664		1	1			1
Total activity overseas	27,880	27,434	385	61	25,770		53	25	10	-	46
	446,69	40.4.6			420,78		. =				
Total	7	434,862	7,045	4,790	9	338,494	4,762	2,805	474	151	3,428

<sup>(1)</sup> On- and off-balance sheet credit risk, including with respect to derivatives (NIS in millions): Debts<sup>(2)</sup> – 338,494; bonds – 19,244; securities borrowed or acquired in conjunction with resale agreements – 4; Assets with respect to derivatives – 6,660; and Credit risk of off-balance-sheet financial instruments

On- and off-balance sheet credit risk, which is non-accruing, inferior or under special supervision.

Includes on-balance sheet credit risk amounting to NIS 1,342 million and off-balance sheet credit risk amounting to NIS 1,824 million, extended to certain purchase groups which are in the process of construction. For more information on credit exposures secured by international re-insurers, see "Key exposure to foreign countries" below.



as calculated for the purpose of determining per-borrower indebtedness limits – 82,295.

Loans to the public, loans to governments, deposits with banks and other debts, except for bonds and securities borrowed or acquired in conjunction

Includes with respect to off-balance sheet credit instruments (included on balance sheet under Other Liabilities).

Credit risk whose credit rating as of the report date matches the credit rating for new credit performance, in conformity with Bank policies.

## Credit risk by economic sector - Continued

As of December 31, 2023

Reported amounts (NIS in millions)

						Off h	alance si	neet debts	s <sup>(2)</sup> and cred	it risk (o	ther than
			Total cr	edit risk(1)						•	/atives)(3)
	-	Of which:								Credit	losses <sup>(3)</sup>
	•	0 111	Credit in good standing					•		accoun-	Balance of
			other than at				D l. l	NI	respect to	٠.	provision
	Total	performance rating <sup>(4)</sup>	performing credit rating		Total	Debts <sup>(2)</sup>	Problem-	Non- accruing	credit losses	write-	for credit losses
Borrower activity in Israel	TOtal	raung	Credit rating	alic	TOtal	Denis	alic."	accruing	105565	UIIS	105565
Public – commercial											
Agriculture, forestry and											
fishing	1,137	1,080	31	26	1,137	851	26	21	16	4	32
Mining and excavation	1,351	,	-		1,260	356	10	-6	2		8
Industry and production	17.545	,	475		7.296	10.161	558	192		14	442
Of which: Diamonds	1,691	1,451	112	128	1,691	1,121	128	67	41	3	74
Construction and real estate	,	,			,	,				_	
- construction <sup>(6)</sup>	55,771	53,619	1,424	7285	5,667	28,380	727	337	83	27	396
Construction and real estate						•					
<ul> <li>real estate operations</li> </ul>	10,250	8,718	956	576	9,715	8,818	576	105	113	4	225
Electricity and water delivery	11,030	10,591	416	231	0,743	6,514	23	4	17	5	88
Commerce	16,718	15,352	487	8791	6,563	12,756	879	288	246	18	520
Hotels, dining and food											
services	2,121	1,814	116	191	2,107	1,595	191	56	70	19	146
Transport and storage	3,632	2,866	690	76	3,612	2,988	76	31	14	11	84
Information and											
communications	1,748		98		1,683	944	25	19	11	9	30
Financial services	25,726		105	312	0,715	9,593	31	28	10	-	55
Other business services	7,647	7,341	111	195	7,644	4,921	195	95	60	27	195
Public and community											
services	3,269		268		3,238	2,545	160	145	40	15	113
	157,94				51,38						
Total commercial	5	-, -	5,177	3,492	0	90,422	3,477	1,327	832	153	2,334
Private individuals –	218,65				18,65						
residential mortgages	8	-,	2,609	2,153		206,553	2,153	2,153	247	-	1,149
Private individuals – other	42,032		369		2,028	26,710	277	75	324	134	702
Total public – activity in	418,63				12,06						
Israel	5	- ,	8,155	5,922		323,685	5,907	3,555	1,403	287	4,185
Banks in Israel	2,286	,	-	-	702		-	-	-	-	-
Government of Israel	19,562		-		4	4	-	-	-	-	
	440,48				12,77						
Total activity in Israel	3	426,406	8,155	5,922	2	324,391	5,907	3,555	1,403	287	4,185
Borrower activity overseas	i										
Total public – activity											
overseas	8,584	·	296		8,416	5,730	336	176		-	93
Overseas banks	27,248	·	-		6,997		-	-	2	-	2
Overseas governments	1,211	1,210		1	628	476	1	1	-	-	1
Total activity overseas	37,043	· · · · · · · · · · · · · · · · · · ·	296		6,041	33,075	337	177	60	-	96
	477,52				48,81						
Total	6	462,810	8,451	6,265	3	357,466	6,244	3,732	1,463	287	4,281

<sup>(1)</sup> On- and off-balance sheet credit risk, including with respect to derivatives (NIS in millions): Debts<sup>(2)</sup> – 357,466; bonds – 22,453; securities borrowed or acquired in conjunction with resale agreements – 106; (on- and off-balance sheet) credit risk with respect to derivatives – 6,154; and credit risk of off-balance-sheet financial instruments as calculated for the purpose of determining per-borrower indebtedness limits – 91,347.

<sup>(6)</sup> Includes on-balance sheet credit risk amounting to NIS 1,070 million and off-balance sheet credit risk amounting to NIS 1,211 million, extended to certain purchase groups which are in the process of construction. For more information on credit exposures secured by international re-insurers, see "Key exposure to foreign countries" below.



<sup>(2)</sup> Loans to the public, loans to governments, deposits with banks and other debts, except for bonds and securities borrowed or acquired in conjunction with resale agreements.

<sup>(3)</sup> Includes with respect to off-balance sheet credit instruments (included on balance sheet under Other Liabilities).

<sup>(4)</sup> Credit risk whose credit rating as of the report date matches the credit rating for new credit performance, in conformity with Bank policies.

<sup>(5)</sup> On- and off-balance sheet credit risk, which is non-accruing, inferior or under special supervision.

#### Exposure to foreign countries<sup>(1)</sup>

Reported amounts (NIS in millions)

Part A – Information regarding total exposure to foreign countries and exposure to countries for which total exposure to each country exceeds 1% of total consolidated assets or 20% of capital, whichever is lower (NIS in millions):

	June 30, 2024				June 30, 2023			December 31, 2023	
Country									Exposure
	On balance sheet <sup>(2)</sup>	Off- balance sheet (2)(3)(4)	Total	On balance sheet <sup>(2)</sup>	Off- balance sheet (2)(3)(4)	Total	On balance sheet <sup>(2)</sup>	Off- balance sheet (2)(3)(4)	Total
USA	32,792	2,116	34,908	22,134	1,673	23,807	32,474	1,976	34,450
Barbados <sup>(5)</sup>	5,126	-	5,126	5,575	-	5,575	5,353	-	5,353
Others <sup>(6)</sup>	11,764	11,364	23,128	11,085	9,111	20,196	11,008	11,406	22,414
Total exposure to foreign countries	49,682	13,480	63,162	38,794	10,784	49,578	48,835	13,382	62,217
Of which: To Greece, Portugal, Spain, Italy	55	11	66	66	9	75	63	10	73
Of which: Total exposure to LDC countries	794	197	991	676	86	762	844	219	1,063

- (1) Based on final risk, after effect of guarantees, liquid collateral and credit derivatives.
- (2) On- and off-balance sheet credit risk is stated before impact of provision for credit losses, and before impact of deductible collateral with respect to indebtedness of borrower and of borrower group.
- (3) Credit risk of off-balance-sheet financial instruments as calculated for the purpose of determining per-borrower indebtedness limits, in conformity with Proper Conduct of Banking Business Directive 313.
- (4) The balance of off-balance sheet exposure includes NIS 7,562 million, mostly with respect to acquiring insurance from international reinsurers for the portfolio of housing bonds for borrowers in the real estate sector in Israel. (as of June 30, 2023: NIS 7,017 million and as of December 31, 2023: NIS 7,075 million).
- (5) This exposure is with respect to insurance policies backing the mortgage portfolios in Israel. The insurer, incorporated in Barbados, is a subsidiary of an international insurance group incorporated in Canada.
- (6) Balance sheet exposure includes NIS 3,393 million with respect to acquiring insurance from international reinsurers for the loan portfolio to finance land purchase for borrowers in the real estate sector in Israel. (as of June 30, 2023: NIS 3,644 million and as of December 31, 2023: NIS 3,354 million).

# Part B – Information regarding countries for which total exposure to each country is between 0.75%-1% of total consolidated assets or between 15%-20% of capital, whichever is lower (NIS in millions):

As of June 30, 2024, June 30, 2023 and December 31, 2023, there are no foreign countries for which the balance sheet exposure exceeds the threshold for this disclosure.

Part C - Information regarding balance sheet exposure to foreign countries facing liquidity issues

	For the three months ended	For the three months ended	For the year ended
	June 30, 2024	June 30, 2023	As of December 31, 2023
	Barbados <sup>(1)</sup>	Barbados <sup>(1)</sup>	Barbados <sup>(1)</sup>
Exposure at start of reported period	5,353	5,803	5,803
Net changes to exposure	(227)	(228)	(450)
Exposure at end of reported period	5,126	5,575	5,353

In conformity with Bank of Israel directives, a country which has received aid from the International Monetary Fund is deemed a country with liquidity issues. The aforementioned exposure is to an insurer that backs mortgage portfolios, and liquidity in the country should not affect the repayment capacity in case of future claims by the Bank.



<sup>(1)</sup> This exposure is with respect to insurance policies backing the mortgage portfolios in Israel. The insurer, incorporated in Barbados, is a subsidiary of an international insurance group incorporated in Canada.

### Credit exposure to foreign financial institutions

Below is information on the Bank's exposure to foreign financial institutions<sup>(1)(2)</sup> (NIS in millions):

External credit rating	On-balance sheet credit risk <sup>(3)</sup>	Current off-balance sheet credit risk <sup>(4)</sup>	Current credit exposure	
			June 30, 2024	
AAA to AA-	6,288	4,965	11,253	
A+ to A-	3,382	3,074	6,456	
BBB+ to BBB-	1	-	1	
BB+ to B-	-	-	-	
Lower than B-	-	-	-	
Unrated	9	25	34	
Total credit exposure to foreign financial institutions	9,680	8,064	17,744	

External credit rating	On-balance sheet Current off-balance credit risk <sup>(3)</sup> sheet credit risk <sup>(4)</sup>				
			June 30, 2023		
AAA to AA- (5)	6,864	4,702	11,566		
A+ to A-	3,227	3,245	6,472		
BBB+ to BBB-	-	5	5		
BB+ to B-	-	=	-		
Lower than B-	-	=	-		
Unrated	1	23	24		
Total credit exposure to foreign financial institutions	10,092	7,975	18,067		

External credit rating	On-balance sheet credit risk <sup>(3)</sup>	Current off-balance sheet credit risk <sup>(4)</sup>	Current credit exposure
		Dec	cember 31, 2023
AAA to AA-	6,894	4,682	11,576
A+ to A-	2,643	3,058	5,701
BBB+ to BBB-	1	-	1
BB+ to B-	-	-	-
Lower than B-	-	-	-
Unrated	18	21	39
Total credit exposure to foreign financial institutions	9,556	7,761	17,317

<sup>(1)</sup> Foreign financial institutions include: banks, investment banks, brokers/dealers, insurance companies, institutional entities and entities controlled by the former. Bank exposure is almost entirely to banks and investment banks primarily incorporated in Ireland, England, the USA, Barbados, Germany, France and Switzerland.



<sup>(2)</sup> After deduction of provision for credit losses.

<sup>(3)</sup> Bank deposits, loans to the public, investment in bonds, securities borrowed or acquired in conjunction with resale agreements and other balance sheet credit risk with respect to derivatives.

<sup>(4)</sup> The balance of off-balance sheet exposure to financial institutions includes NIS 7,562 million as of June 30, 2024 (as of June 30, 2023: NIS 7,017 million; as of December 31, 2023: NIS 7,075 million) with respect to acquiring insurance from international reinsurers for the portfolio of housing bonds for borrowers in the real estate sector in Israel as well as guarantees and additional commitments to extend credit, including guarantees to secure indebtedness of third parties.

<sup>(5)</sup> The Bank Group has no exposure to foreign financial institutions, as defined in Proper Conduct of Banking Business Directive 202, in excess of 15% of the capital base (total exposure as of June 30, 2023 was NIS 5,575 million with weighted rating of AA-).

### Report of the Board of Directors and Management

As of June 30, 2024

During the first half of 2024 interest rates remained high in markets across the world as part of western banks' attempts to curb the high inflation rates. As a result of the long-term high interest rate environment, the credit quality in various fields started to deteriorate, mainly in the field of commercial property, but also in retail consumer credit and credit cards in the USA. The American housing market was also affected by the increase in mortgage interest in the USA. These macro-economic developments had a negative impact on the global financial system. Many banks are still dealing with impairment in their securities portfolios, which was caused when interest rates started to increase, and there is concern with regard to increase in non-accruing credit in certain sectors.

As from the first quarter of 2023, following the collapse of multiple banks in Europe and in the USA, the Bank expanded its close monitoring of exposures to financial institutions. Note that Bank exposure to the impacted financial institutions is very low.

The aforementioned credit exposure excludes exposure to financial institutions for which complete, explicit government guarantees are in place, and exclude investments in asset-backed securities. For more information with regard to credit exposure composition with respect to derivative instruments vis-à-vis banks and dealers/brokers (domestic and foreign), see Note 11c. to the financial statements.

Some of the exposures listed in the above table are included under "Credit Risk by Economic Sector", under "Financial services". This includes deposits with banks, loans to the public, public investment in bonds and other assets with respect to derivatives. Futures transactions, weighted in accordance with rules stated in Proper Business Conduct Directive 313, are included as part of off-balance sheet credit risk, and are excluded from the above table.

In conjunction with its policies regarding management of exposure to foreign financial institutions, the Bank's Board of Directors sets, inter alia, the risk appetite – i.e. the maximum exposure limit for states and foreign financial institutions, while adjusting the exposure limit to the risk assessment for each state and financial institution. Exposure limits are set based, *inter alia*, on financial date of the various nations and financial institutions and on Bank assessment of the risk level in a manner which diversifies exposure.

Exposure limits per institution include maximum exposure amount and maximum time to maturity for different types of activities and transactions. To this end, the existence (or absence) of an offset agreement for derivative operations with this financial institution is also taken into consideration. The policies also specify a hierarchy of authority for approval of specific transactions within the exposure limits. The Bank adjusts the exposure limits from time to time as required.

Out of total Bank group exposure, NIS 603 million, is to international affiliates of financial institutions in the USA, mostly with respect to derivatives. This exposure is mostly to major US Banks rated A+ or higher, mostly Global Systemically Important Banks (G-SIBs), which are subject to strict regulatory requirements, including taking part in stress testing and increased capital requirements. All of these banks have a stable credit profile and diverse funding sources. They operate throughout the USA and globally, providing a wide range of retail, commercial and corporate banking services.

The Bank monitors public information and ratings, as well as any other information available with regard to financial institutions to which it has exposure, and adjusts the exposure limits and actual exposure as required.

The Bank takes into consideration the maturity dates of its credit exposures in conjunction with the Bank's liquidity requirements. Deposits are normally deposited for short terms, whereas exposure with respect to derivatives and investments in securities are for longer terms.

#### Residential mortgages risk and its development

In conjunction with credit risk management, the Bank takes various actions to manage, control and mitigate risks associated with provision of residential mortgages. Residential mortgages account for a significant share of all credit risk at the Bank, but this segment is still highly diversified and has a Low-Medium risk level, due to extensive diversification of borrowers from various economic sectors, relatively low LTV ratios, extensive geographic diversification of pledged assets and use of various risk mitigators, including property and life insurance, to mitigate credit risk in this segment. The Bank's policies with regard to mortgages are based on a specific approach, limiting specific risk for each loan by reviewing various risk attributes. These attributes include: review of borrower quality and their capacity to make current repayments even under scenarios involving changes to interest rates, ratio of repayment to regular household income, review of transaction data and LTV ratio. The Bank sometimes requires additional bolstering for the loan, such as guarantors for the loan, proven repayment capacity not based on regular borrower income and other bolstering measures.

The Bank acts regularly to control and manage the risk associated with residential mortgages, for which the Retail Division, the Risks Management Division and other Bank entities are responsible. This activity also includes portfolio analysis and monitoring by key risk factors and estimation of portfolio risk using an advanced model for rating residential mortgages, including rating of each loan and calculation of probability of default and potential loss given default, as well as conducting various stress scenarios to review the effect of changes to macro-economic factors on the portfolio risk level, primarily the impact of change in unemployment, change in housing prices and change in interest rates.

When assessing borrower quality, the Bank considers, *inter alia*, the following: Per capita income, income stability, seniority and so forth. Moreover, approval of loans involves a high weighting attributed to the loan repayment to income ratio, so as to review the household repayment capacity, including under a scenario of higher interest rates.

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The Bank also considers risk factors with regard to the transaction and to collateral, such as the loan purpose, LTV ratio, geographic location of collateral, findings on the appraiser report and so forth.

The Bank sometimes requires additional bolstering, such as guarantors for the loan, proven repayment capacity not based on regular borrower income and other bolstering measures.

For more information about development of residential mortgage risk, see chapter "Risk factor severity" above.

#### Risk appetite and risk profile in mortgage segment

As part of its credit risk policies, the Bank has set various restrictions on residential mortgage operations, to account for major risk factors. These factors are reviewed from time to time and additional restrictions are imposed as needed, i.e. based on the actual risk profile of the mortgage portfolio and its trend, as well as on regulatory directives from the Bank of Israel.

These restrictions, as a whole, form the Bank's risk appetite for mortgages is defined using multiple risk benchmarks, which evaluate credit risk and concentration risk aspects at regular performance level and the overall portfolio. These benchmarks include: the LTV ratio, property location (geographic risk), credit quality benchmark (see below under Credit Control), loan repayment to income ratio, loan purpose, loan term, loan track mix, property type, document quality, normative interest rate, financial wealth and cross restrictions on combinations of multiple parameters.

Regular monitoring of the risk profile of the mortgage portfolio and its evolution over time, in view of the specified risk appetite, shows that leading risk benchmarks remain stable and do not currently indicate material deterioration or change in risk level, despite the current uncertainty with regard to further developments in the macro-economic environment and its impact on the Bank's customers. These benchmarks include: LTV ratios, repayment ratio, rate of obligation in default and, in particular, the rate of arrears for new loans (one year since origination), which is testimony to the high quality of underwriting at the Bank. Note that the average LTV ratio for the Bank's mortgage portfolio (at end of June 2024) was 54.9% (reflecting the LTV ratio upon loan origination – see elaboration below).

The Bank constantly reviews the risk measures and risk levels, adapting them as required to current business activity, subject to and in line with the risk appetite, and should the potential future risk decrease, the risk level in the residential mortgage portfolio would decrease back to Low.

Volume of mortgages granted by the Household segment is as follows:

	Loans gran	ted (NIS in	millions)
	<del></del>		Rate of
	Six	months	Change
	2024	2023	In %
Mortgages issued (for housing and any purpose)			
From the Bank's funds	14,780	13,348	10.7
From funds of the Finance Ministry:			
Directed loans	69	62	11.3
Standing loans and grants	69	54	27.8
Total new loans	14,918	13,464	10.8
Refinanced loans	3,867	4,257	(9.2)
Total loans originated	18,785	17,721	6.0
Number of borrowers (includes refinanced loans)	29,259	24,425	19.8



Below are details of various risk attributes of the residential mortgage portfolio<sup>(1)</sup> as of June 30, 2024 (NIS in millions):

LTV ratio	Repayment							
	ratio				Loan ag	e <sup>(2)</sup> (time ela	psed since	loan grant)
	out of							
	regular	Up to 3	3-12				Over 10	
	income	months		1-2 years	2-5 years	5-10 years	years	Total
Up to 60%	Up to 35%	2,901	7,787	11,502	39,923	29,383	14,643	106,139
	35%-50%	762	2,021	3,634	7,046	4,861	3,277	21,601
	50%-80%	-	2	8	61	63	877	1,011
	Over 80%	-	-	-	3	11	67	81
60%-75%	Up to 35%	1,945	5,110	7,406	31,842	13,943	5,393	65,639
	35%-50%	809	1,914	3,325	5,994	1,995	1,159	15,196
	50%-80%	-	3	6	27	15	245	296
	Over 80%	-	-	-	-	-	13	13
Over 75%	Up to 35%	56	206	279	818	395	1,096	2,850
	35%-50%	10	39	78	108	63	267	565
	50%-80%	-	-	-	3	2	68	73
	Over 80%	=	-	-	-	-	10	10
Total		6,483	17,082	26,238	85,825	50,731	27,115	213,474
Of which:								
Loans granted with original amount								
over NIS 2 million		1,032	2,753	4,704	10,424	3,474	1,331	23,718
Percentage of total residential mortg	ages	15.9%	16.1%	17.9%	12.1%	6.8%	4.9%	11.1%
Loans bearing variable interest:								
Non-linked, at prime lending rate		99	489	6,446	27,808	14,223	8,706	57,771
CPI-linked <sup>(3)</sup>		579	840	2,960	4,241	645	2,516	11,781
In foreign currency <sup>(3)</sup>		1	37	435	1,172	918	802	3,365
Total		679	1,366	9,841	33,221	15,786	12,024	72,917
Non-linked loans at prime lending								
rate, as percentage of total residentia	al							
mortgages		1.5%	2.9%	24.6%	32.4%	28.0%	32.1%	27.1%
CPI-linked loans bearing variable into	erest as							
percentage of total residential mortga	ages	8.9%	4.9%	11.3%	4.9%	1.3%	9.3%	5.5%
Loans with LTV over 75% as percen	tage of total							
residential mortgages		1.0%	1.4%	1.4%	1.1%	0.9%	5.3%	1.6%

<sup>(1)</sup> Balance of residential mortgages after provision for credit losses.

#### Attributes of the Bank's residential mortgages portfolio

The Bank's policies with regard to mortgages are based on a conservative approach, limiting specific risk for each loan by evaluating various attributes. These attributes include: LTV ratio, ratio of repayment to regular borrower income, and borrower capacity to make current repayments even under scenarios involving a change in interest rates. Whenever loans are granted with attributes which do not meet one or more of the standards set by the Bank for these attributes, the Bank requires additional bolstering for the loan, such as guarantors for the loan, proven repayment capacity not based on regular borrower income, and other additional reinforcements.

#### LTV

One of the key parameters used by the Bank in minimizing risk in its residential mortgage portfolio is the LTV ratio (ratio of loan amount to value of the property pledged as collateral).

The average financing ratio for the Bank's mortgage portfolio as of June 30, 2024 is 54.9%, compared to 55.0% at the end of last year, and 53.5% on June 30, 2023. Out of the total loan portfolio of the Bank, amounting to NIS 213.5 billion, some 98.4% were granted with an original LTV ratio under 75%, which secures the loan even in case of an extreme 25% decrease in value of the property pledged as collateral.

The LTV ratio is the historical LTV ratio calculated upon loan approval, and does not account for any current repayments which reduce the loan balance nor any changes in value of properties pledged as collateral. The increase in housing

<sup>(2)</sup> The loan balances presented above are aged based on the date of loan origination, and include under the same age group any loan balances actually provided at a later date.

Furthermore, loan refinancing does not modify the loan age, i.e. the loan balance is attributed to the original loan origination date.

This treatment also applies to refinancing of "directed" loans originally guaranteed by the State and refinanced to loans for which the Bank is responsible.

<sup>(3)</sup> Pursuant to directives by the Supervisor of Banks, these include loans for which the interest rate is adjusted more frequently than once every 5 years (not inclusive).

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prices, and conversely, reduced loan balances due to current repayments result in a decrease in the current LTV ratio and, as noted above, based on changes to property values as estimated by the Central Bureau of Statistics, against current portfolio balances. This ratio is lower than the historical LTV ratio. Total loans granted at LTV ratios over 75% in the past two years amounted to NIS 0.7 billion, or only 0.3% of the total residential mortgage portfolio.

Note, in this regard, that the Bank's average LTV ratio as of June 30, 2024, based on current outstanding balances (with no change to property value due to changes in housing prices) would have decreased as follows: For loans originated up to one year ago – by 3.5%. For loans originated one to 5 years ago – by 5.0%; for loans originated over 5 years ago – by 17.1%; for all loans in total – by 9.1%.

The percentage of loans granted with a high LTV ratio (over 75%) out of total residential mortgage portfolio of the Bank to 1.4% for loans granted 1-2 years ago, 1.4% for loans granted 3-12 months ago and 1.0% for loans granted in the second quarter of 2024.

#### Repayment as percentage of regular income

The LTV ratio of a residential mortgage is a benchmark of loan security, regardless of borrower attributes. Therefore, in addition, when a mortgage is approved, the Bank requires borrowers to show their capacity to make current loan repayments on schedule, primarily by calculating the ratio of monthly repayment to regular borrower income.

The average occurred ratio for the Bank's residential mortgage portfolio is 26.4%. Some 81.9% of the Bank's mortgage portfolio were granted to borrowers with a repayment ratio under 35% (the average repayment ratio for these borrowers is: 23.4%). Some 17.4% of the mortgage portfolio were granted to borrowers with a repayment ratio of 35% to 50% (the average repayment ratio for these borrowers is: 38.9%). Only 0.7% of all mortgages were extended to borrowers with a repayment ratio over 50%.

The loans with a high repayment ratio are loans granted to borrowers with significant other assets, or with high free per capita income net of mortgage repayment, or whose repayment capacity is not necessarily based on current income, or where additional bolstering of the loan is in place, in addition to the pledged property and repayment capacity of the borrower, such as financially stable guarantors. Moreover, approval of loans to such customers involves a high weighting attributed to the loan repayment to income ratio in conformity with a "normative interest rate", so as to review the household repayment capacity under a scenario of higher interest rates.

#### Loans bearing variable interest

The Bank offers customers residential mortgages which in part bear adjustable interest and in part are linked (to CPI, foreign currency) or non-linked (NIS-denominated loans).

The Bank of Israel's directives restrict the variable interest rate from the sum of the loan so that at least one third of the mortgage that must bear fixed interest remains, and up to two thirds may be extended bearing variable interest.

The Bank provides customers with the knowledge and expertise of its staff in order for customers to understand the risk involved with a loan bearing adjustable interest and how this risk may be mitigated or avoided. The Bank advises customers to attribute appropriate weighting to this risk, and to be cautious when deciding upon the loan composition.

#### Loan amount

Loans granted by the Bank with an original amount over NIS 2 million amounted in total to NIS 23.7 billion on June 30, 2024, or 11.1% of the Bank's residential mortgage portfolio.

For more information about residential mortgages risk, see also the 2023 Risks Report available on the Bank website.



#### **Operational Risk**

For additional details on the operating risk including business continuity risks, information security and cyber risk, information technology risk and legal risk, see the Report of the Board of Directors and Risks Report for 2023.

#### Market risk and interest risk

#### Risk description and development thereof

Market risk – This is the risk of loss from on– and off-balance sheet positions, arising from change in fair value of financial instruments, due to change in market risk factors (interest rates, exchange rates, inflation, prices of equities and commodities).

Interest rate risk in the banking portfolio is the risk to Bank profit (change in revenues) or to the Bank's economic value, primarily due to changes in the structure of interest rate curves relevant for Bank operations, non-identical fluctuations of various curves used by the Bank for pricing and management of its exposures, or from the fact that a change in interest rates may result in a change in composition of the Bank's assets and liabilities due to exercise of options for early repayment due to change in market interest rates.

The market risk in the trading portfolio is minimal, in line with Bank policy. The Bank structure, which is weighted towards the mortgage portfolio, produces long-term uses for which the Bank requires sources. The Bank regularly reviews the risk estimation methodology, in line with global common practice.

As noted, the overall risk level of market and interest risk remained Low-Medium. The interest risk level remains Medium. Risk values remain high, and are primarily affected by ongoing activity and changes in interest rate curves, which have seen volatility. The Bank of Israel interest rate remained unchanged in April at 4.50%, after dropping by 0.25% in January. Due to the security situation, as from October 8, 2023 the Emergency Financial Forum, headed by the Manager, Finance Division, convenes often to discuss management of financial risk that may arise due to the war.

Furthermore, the Bank continued to strictly manage its CPI-linked position, based on creating a daily linkage balance sheet and establishing a forecast position under various scenarios.

Below is the VAR for the Bank Group (NIS in millions):

		First half	All of
	2024	2023	2023
At end of period	1,435	1,006	1,666
Maximum value during period	(Feb.) 1,734	(Mar.) 1,618	(November) 2,522
Minimum value during period	(Jun.) 1,435	(Jan.) 875	(Jan.) 875

Market risk is primarily due to interest risk in the bank portfolio, as presented below.

The high value at maximum risk, observed in November 2023, is due inter alia to the sharply higher price volatility due to the "Iron Swords" war. After price volatility became more moderate at end of the fourth quarter, risk values returned to a lower level, similar to the pre-war levels.

The back-testing of the VAR model in the comprehensive portfolio indicates that the model is in order.

#### Analysis of interest risk in bank portfolio

Below is the effect<sup>(1)(2)</sup> of a parallel shift of the curve by 2% on the economic value of the Bank's portfolio in EVE terms (NIS in millions):

				C	hange in fa	air value
	Israe	Israeli currency				,
		Linked to				,
	Non-linked	CPI	USD	EUR	Other	Total
					June	30, 2024
2% increase	(1,756)	(1,999)	87	93	36	(3,539)
2% decrease	1,680	2,182	(74)	(100)	(40)	3,648
-					June	30, 2023
2% increase	(1,515)	(2,540)	640	13	23	(3,379)
2% decrease	1,635	3,297	(665)	26	(26)	4,267
-					December	31, 2023
2% increase	(1,766)	(2,393)	608	10	22	(3,519)
2% decrease	2,182	2,774	(605)	19	(24)	4,346

<sup>(1)</sup> Calculated based on current data used for actual interest risk management.

<sup>(2)</sup> Starting from the second quarter of 2024 the reported results f the scenario do not include offsetting between the results of the scenario in NIS currency and foreign currency.



In preparing the mortgage repayment cash flows forecast for the Bank, assumptions with regard to the prepayment rate and manner are taken into account. Credit balances in checking accounts are attributed in line with common practice in conformity with the Basel directives, i.e. over an average term of 4-5 years for different customer types. The Bank regularly reviews the risk estimation methodology, in line with global common practice.

#### Quantitative information about interest risk - Sensitivity analysis

Net adjusted fair value<sup>(1)</sup> of financial instruments of the Bank and subsidiaries thereof\*:

	As of June 30, 2024				As of June 30, 2023			As of December 31, 2023		
	NIS	Foreign currency <sup>(2)</sup>	Total	NIS	Foreign currency <sup>(2)</sup>	Total	NIS	Foreign currency <sup>(2)</sup>	Total	
Net balance sheet balance <sup>(1)</sup>	29,032	(238)	28,794	26,206	(118)	26,088	27,448	(335)	27,113	
Net adjusted fair value(1)	30,221	1,457	31,678	20,491	1,384	21,875	23,899	1,028	24,927	
Of which: Banking portfolio	23,809	(714)	23,095	11,419	3,402	14,821	16,622	(327)	16,295	
Of which: Effect of attribution of on-call deposits to terms Of which: Effect of early	3,570	898	4,468	-	-	-	2,377	773	3,150	
repayment of residential mortgages	(119)	(29)	(148)	-	-	=	1,005	(21)	984	
Of which: Impact of early receptions of public deposits	(47)	-	(47)	-	-	-	(65)	-	(65)	

#### Impact of change scenarios in interest rates on net adjusted fair value<sup>(1)</sup> of the Bank and subsidiaries thereof\*:

_		As of June	e 30, 2024		As of June	30, 2023	As	As of December 31, 2023		
		Foreign			Foreign			Foreign		
<u>-</u>	NIS	currency <sup>(2)</sup>	Total	NIS	currency <sup>(2)</sup>	Total	NIS	currency <sup>(2)</sup>	Total	
Concurrent changes										
Concurrent 1% increase	(1,872)	(29)	(1,901)	(1,395)	549	(846)	(1,872)	290	(1,582)	
Of which: Banking portfolio	(1,846)	(57)	(1,903)	(1,390)	554	(836)	(1,863)	295	(1,568)	
Of which: Effect of attribution of on-call deposits to terms Of which: Effect of early	929	335	1,264	-	-	-	700	386	1,086	
repayment of residential mortgages Of which: Impact of early	2,490	3	2,493	-	-	-	2,259	2	2,261	
receptions of public deposits	(198)	-	(198)	-	-	-	(241)	-	(241)	
Concurrent 1% decrease	1,327	(200)	1,127	1,144	(634)	510	1,501	(393)	1,108	
Of which: Banking portfolio	1,294	(261)	1,033	1,139	(640)	499	1,490	(400)	1,090	
Of which: Effect of attribution of on-call deposits to terms Of which: Effect of early repayment of residential	(977)	(356)	(1,333)	-	-	-	(727)	(412)	(1,139)	
mortgages	(3,047)	(3)	(3,050)	-	_	=	(2,771)	(3)	(2,774)	
Of which: Impact of early receptions of public deposits	212	-	212	-	-	-	258	-	258	
Non-concurrent changes										
Steeper <sup>(3)</sup>	(1,040)	57	(983)	(1,096)	127	(969)	(1,353)	92	(1,261)	
Shallower <sup>(4)</sup>	351	21	372	864	14	878	779	35	814	
Short-term interest increase	(231)	189	(42)	(231)	291	60	(243)	286	43	
Short-term interest decrease	161	(193)	(32)	402	(298)	104	355	(294)	61	

<sup>(1)</sup> Net balance sheet balance and net fair value of financial instruments, except for non-monetary items, after effect of liability with respect to employee rights and attribution of on-call deposits to the terms.



<sup>(2)</sup> Includes Israeli currency linked to foreign currency.

<sup>(3)</sup> Short-term interest decrease and long-term interest increase.

<sup>(4)</sup> Short-term interest increase and long-term interest decrease.

Comparative figures regarding effects, a requirement for details of which was added, were provided only for December 31, 2023.

The difference between exposure of the bank portfolio to changes in interest according to net adjusted fair value and sensitivity of economic value (EVE) presented above, under a 1% concurrent shift of the curve, amounts to NIS 41 million. Most of this difference is due to use of different capitalization curves. The capitalization curves used to analyze sensitivity of economic value (EVE) are transfer pricing curves, while discount rates used to present net adjusted fair value are possible discount rates for similar transactions on the balance sheet date, reflecting the inherent risk for a similar customer.

This calculation allows for scenarios which may result in negative interest rates and does not cap interest rates at 0%. See Note 15 to the financial statements for additional information.

Note that the internal rate of return and the average effective duration, as presented under Bank exposure to changes in interest rates on the Risks Report, are average data and therefore it is not possible to make deductions based on a linear change thereto with regard to sensitivity of net adjusted fair value to changes in interest rates.

#### Impact of change scenarios in interest rates on net interest revenues and non-interest financing revenues(1)(4):

	As of June 30, 2024				As of Ju	ne 30, 2023	As	As of December 31, 2023		
	Interest revenues	Non- interest financing revenues <sup>(3)</sup>	Total	Interest revenues	Non- interest financing revenues <sup>(3)</sup>	Total	Interest revenues	Non- interest financing revenues <sup>(3)</sup>	Total	
Concurrent changes <sup>(2)</sup>									_	
Concurrent 1%										
increase	14	32	46	131	1	132	64	238	302	
Of which: Banking										
portfolio	11	39	50	130	(10)	120	56	212	268	
Concurrent 1%										
decrease	(428)	(247)	(675)	(882)	(519)	(1,401)	(866)	(643)	(1,509)	
Of which: Banking portfolio	(425)	(260)	(685)	(858)	(507)	(1,365)	(857)	(621)	(1,478)	

<sup>(1)</sup> For a one-year term.

#### Impact of change scenarios in interest rates equity attributed to Bank shareholders:

	As of June 30, 2024	As of December 31, 2023
	NIS in millions	
Concurrent 1% increase	(101)	(96)
Concurrent 1% decrease	83	80

Below are the key assumptions underlying the above data, which are in line with how the Bank manages interest risk:

- Credit balances in checking accounts are attributed in line with common practice in conformity with the Basel directives, i.e. over an average term of 4-5 years for different customer types.
- When calculating sensitivity of interest revenues, the risk-free interest rate is not capped at a minimum of 0%. In the same way, no cap is applied to the discount rate at 0% when calculating non-interest financing revenues.
- Given the change in the interest rate environment, behavioral assumptions were updated with respect to current account balances in credit and the securities portfolio. The assumption is that under a scenario of rising interest rates, funds would be diverted from current account balances to interest-bearing deposits, as well as changes to bonds in the nostro portfolio.

Under the concurrent scenario of interest rate increase by 1%, the capital reserve with respect to securities is expected to decrease by NIS 275 million.

For further details of assumptions used in calculation of the fair value of financial instruments, see Note 15 to these financial statements and Note 33 to the financial statements as of December 31, 2023.



<sup>(2)</sup> Changes to risk-free interest.

<sup>(3)</sup> Includes the effect of fair value, gain (loss) from transactions in bonds and the effect of interest accrual for transactions in derivatives.

<sup>(4)</sup> An interest increase/decrease scenario features is an assumption of the purchase/sale of bonds as well as the diversion of checking accounts to deposits.

#### Analysis of CPI and exchange rate exposures

Below is analysis of the sensitivity of Bank Group capital to changes in major exchange rates and in the CPI (before tax effect) as of June 30, 2024, capital increase (erosion) (NIS in millions):

				Scenarios	Historical stre	ss scenario <sup>(1)</sup>
	10% increase	5% increase	5% decrease	10% decrease	Maximum increase	Maximum decrease
CPI <sup>(2)</sup>	2,844.8	1.422.4	(1,422.4)	(2,844.8)	322.3	(255.2)
USD	(11.1)	(0.2)	5.3	19.8	1.2	2.6
GBP	0.6	0.3	(0.3)	(0.6)	0.2	(0.4)
JPY	(0.5)	(0.2)	0.3	0.6	(0.2)	0.3
EUR	5.6	0.4	2.9	7.9	0.1	3.1
SFR	0.1	-	-	(0.1)	0.1	-

- (1) Stress scenarios were calculated based on daily changes in the exchange rate and monthly changes in the CPI, in the last 10 years.
- (2) Capital sensitivity to a 3% increase/decrease in the CPI is NIS 853.4 million and NIS (853.4) million, respectively.

#### Share price risk

For more information about share price risk, see the 2023 Risks Report available on the Bank website.

For information about equity investments, see Note 5 to these financial statements and Notes 12 and 15.A to the 2023 financial statements.

#### Liquidity and financing risk

#### Risk description and development thereof

Liquidity risk – risk due to uncertainty about resource availability and the capacity to realize assets in a specified time at a reasonable price.

Financing risk – risk resulting from shortage of financing sources or too high costs to raise such sources.

Liquidity risk is managed subject to the limitations of the Board of Directors and Management in an effort to minimize the losses deriving from an investment of surplus liquidity in assets that are highly liquid, but have a low yield.

Over the course of the second quarter of 2024, there were no recorded deviations from the Board of Directors' restrictions. Liquidity risk remained low-medium. Since the war started, and due to the security situation in Israel, the Bank's alert level with regard to liquidity increased, although there was no material change to relevant indicators, due to the wish to closely monitor any potential changes in the situation. In practice, no events nor indications were observed which would indicate realization of a liquidity event.

As of June 30, 2024, the balance of the three largest depositor groups at the Bank Group amounted to NIS 27.3 billion. For more information about sources of finance and development of the balance of deposits from the public, see chapter "Analysis of developments in assets, liabilities, equity and capital adequacy" below.

For more information about financing risk, see also the 2023 Risks Report available on the Bank website.

#### Liquidity coverage ratio

In conformity with Proper Conduct of Banking Business Directive 221 "Liquidity coverage ratio", the minimum regulatory requirement is 100%. This Directive stipulates minimum liquidity ratios for a one-month term (regulatory LCR), calculated based on uniform multipliers for the banking system, specified by the Bank of Israel based on Basel III directives. As part of its risks management policy, the Bank's Board of Directors specified that additional safety cushions are to be maintained, beyond the regulatory minimum ratio; so that the target liquidity coverage ratio for the Bank and the Group would by 5% higher than the minimum required. This ratio is managed and reported for all currencies in aggregate and for NIS separately, both at Bank level and on Group basis. The ratio for the Bank solo and the consolidated ratio are calculated daily and reported as the average of daily observations over 90 days prior to the report date. This regulation is in addition to liquidity risk management using internal models, as stipulated by Directive 342, as described above. The average liquidity coverage ratio for the second quarter of 2024 was 131%. As noted above, in the second quarter of 2024 there were no recorded deviations from these restrictions.

#### Net stable funding ratio

Proper Conduct of Banking Business Directive 222 "Net stable funding ratio" stipulates a minimum net stable funding ratio of 100% ("Regulatory NSFR") of available stable funding and required stable funding. As part of its risks management policy, the Bank's Board of Directors specified that additional safety cushions are to be maintained, beyond the regulatory minimum ratio; so that the net stable financing ratio for the Group would be 5% higher than the minimum required. This ratio is managed and reported in total for all currencies, on a consolidated basis.



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Net stable funding ratio (on consolidated basis) as of June 30, 2024 was 113%. No deviations from the risk appetite limitations were recorded.

For more information about the liquidity coverage ratio and stable financing ratio, see the Risks Report available on the Bank website.

#### Other risks

For further details on other risks including compliance and regulation risks, cross-border risks, money laundering risks, terror financing risks, goodwill risks, strategic business risks and regulatory business risks, see the Report of the Board of Directors and the Risks Report for 2023.



### Policies and critical accounting estimates, controls and procedures

#### Policies and critical accounting estimates

The Bank's Financial Statements have been prepared in accordance with the directives and guidelines of the Supervisor of Banks. These directives largely adopt the accounting rules accepted at banks in the United States (US GAAP). These condensed financial statements should be read in conjunction with the audited financial statements as of December 31, 2023.

The significant accounting policies are detailed in Note 1 to the 2023 financial statements.

The application of generally accepted accounting principles by management at the time that the financial statements are prepared occasionally involves various assumptions, assessments and estimates that affect the amounts and business results reported in the financial statements. Some of the assumptions, assessments and estimates are critical to the financial position or the results of operations reflected in the Group's financial statements, because of the materiality of the matter, complexity of calculations or the extent of the probability that matters shrouded in uncertainty will be realized. Management estimates and key assumptions used in applying accounting policy to these financial statements are consistent with those used to prepare the financial statements as of December 31, 2023. For more information about accounting policies on critical matters, see chapter "Policies and critical accounting estimates" of the 2023 Report of the Board of Directors and Management.

#### **Provision for credit losses**

The Bank has put in place procedures for classification of credit and for measurement of provision for credit losses, in order to maintain an appropriate provision to cover expected credit losses with regard to the Bank's loan portfolio. Further, the Bank has put in place procedures to be followed for an appropriate provision to cover expected credit losses with regard to bonds held to maturity and the portfolio of bonds available for sale and certain off-balance sheet credit exposures. The estimated provision for expected credit losses is calculated over the contractual term of the financial asset, taking into account estimated early repayment.

Sensitivity of provisions for credit losses to changes in economic conditions is due to a significant number of connections and mutual effects: Effect on certain customers who cannot meet their obligations, and consequently subject to a specific provision; effect on certain customers who are facing difficulties that require classification as inferior or under special supervision, and consequently the group-based provision with respect thereto has increased; effect on the additional qualitative component of the group-based provision, through parameters of growth and unemployment that are part of the model; additional effect on the additional qualitative component, through other parameters affected by unemployment and growth, such as the number of Watchlists and average rating of customers and other effects not included in the models, if any, based on exercise of discretion.

Expenses with respect to credit losses in the second quarter of 2024 amounted to NIS 109 million, compared to NIS 247 million in the corresponding quarter last year, and in the first six months of 2024 amounted to NIS 284 million, compared to NIS 474 million in the corresponding period last year. Provision to credit losses in the first half of 2024, as well as in the same period last year, largely derives from adjustments made by the Bank to collective provision components to credit losses calculated on a quality basis. Provisions starting from the third quarter of 2023, as well as in the first half of 2024, were intended to express the potential increase in credit risk in the market due to the war started on October 7, 2023 with respect to customers resident in the conflict regions which may face difficulties, and to macroeconomic and other developments which may affect everyone in Israel, as well as due to customers who have received deferrals in payments for the redemption of their loans for a limited period. This, while no material indications have yet been found for the realization of this risk. Upon conclusion of the war, these components of the group-based provision are expected to decrease, other than amounts to be recognized, as required, with respect to specific customers who may be in difficulty due to the war.

The risk assessment for debts with deferred payments takes into account the customer's history at the Bank, including failures to pay and arrears in the past, as expressed in the risk rating given prior to the deferral. As a rule, deferral of payments is not granted customers in arrears of over 180 days, or to a customer who upon the deferral date has indications of difficulties in long-term repayment capabilities. In cases featuring indications of an ongoing difficulty in a customer's repayment ability, which is not a temporary difficulty that is expected to end with the end of the war, or in cases in which the customer needs a redemption arrangement that includes a waiver on the move to deferring payments, the Bank's policy is to classify the customer during the deferral period. This, while taking into account the support the customer receives within the framework of various state programs. Note that the risk potential attributed to the loans population in deferring the payments, including regarding uncertainty regarding the customer's current repayment ability, is expressed both in the customer's internal rating, and in the qualitative component of the collective provision to credit losses.



#### Report of the Board of Directors and Management

As of June 30, 2024

In order to establish the provision with respect to impact of the war, the Bank conducted independent sensitivity analysis of potential effects of deterioration in macro-economic parameters on default rates. The group-based provision recognized by the Bank with respect to uncertainty due to the war, is similar to total loss under the stress scenario of short-term decline by 7.5% in the GDP, a further 1% increase in Bank of Israel interest rate, a 1% increase and in mortgage interest, and a rise in unemployment to 8.5%.

This information constitutes forward-looking information, as defined in the Securities Law, 1968, based on assumptions, facts and data (hereinafter jointly: "assumptions") brought before the Bank's Board of Directors. These assumptions may not materialize due to factors which are not solely controlled by the Bank.

As detailed in Note 1.c.1, following the adoption of updates to generally accepted accounting rules at U.S. banks in the matter of the re-structuring of problematic debts and disclosure requirements by year when credit was extended, the measurement method of the provision to credit losses was updated, among other things. This is in light of the cancellation of the requirement to calculate the provision for the a debt being restructured for a problematic debt, in the cash flow working capital method.

See Notes 6 and 13 to the financial statements for further information.

#### **Controls and Procedures**

In accordance with the Public Reporting Directives of the Supervisor of Banks, based on requirements stipulated in Sections 302 and 404 of the American Sarbanes Oxley Law, the Bank President & CEO and the Chief Accountant of the Bank have each separately signed a Certification attached to the financial statements on "Disclosure Controls and Procedures (hereinafter: "Disclosure Certification").

The Disclosure Certification relates to the controls and procedures that were designed to assure that the information that the Bank requires for disclosure in accordance with the Public Reporting Regulations of the Supervisor of Banks, is accumulated, processed and sent to the Bank's Executive Management in a manner that enables decisions to be reached at an appropriate time, with respect to disclosure requirements. The certification also refers to setting of internal controls over financial reporting intended to provide a reasonable degree of certainty with regard to the reliability of financial reporting and to the fact that the financial statements for external use are prepared in accordance with generally accepted accounting principles and with directives and guidelines of the Supervisor of Banks.

#### Evaluation of controls and procedures with regard to disclosure

Bank management, together with the Bank President & CEO and the Chief Accountant of the Bank, evaluated the effectiveness of the Bank's disclosure controls and procedures as of June 30, 2024. Based on this evaluation, the Bank President & CEO and the Chief Accountant of the Bank concluded that at the end of the period ended June 30, 2024, the disclosure controls and procedures are effective for recording, processing, summarizing and reporting the information that the Bank is required to disclose in the quarterly report, in accordance with the Public Reporting Regulations of the Supervisor of Banks, on the date stipulated in these Regulations.

#### Changes to internal controls

In the second quarter of 2024, no change occurred in the Bank's internal controls over financial reporting that had a material effect, or can reasonably be expected to have a material effect on the Bank's internal controls over financial reporting.

Avraham Zeldman

A Zeldman

Chairman of the Board of Directors

**Mosne Lari** 

President & CEO

Approval date: Ramat Gan, , August 14, 2024



#### Certification by the President & CEO - Disclosure and internal controls

As of June 30, 2024

#### Certification

#### I, MOSHE LARI, certify that:

- 1. I have reviewed the quarterly report of Bank Mizrahi Tefahot Ltd. (hereinafter: "the Bank") for the quarter ended June 30, 2024 (hereinafter: "the Report").
- 2. Based on my knowledge, this Report does not contain any untrue statement of a material fact nor omit to state any material fact necessary so that the statements included therein, in light of the circumstances under which such statements were made, would not be misleading with respect to the period covered by the Report.
- 3. Based on my knowledge, the quarterly financial statements and other financial information included in the Report fairly present, in all material respects, the financial condition, results of operations, and changes in shareholders' equity and cash flows of the Bank as of the dates and for the periods presented in this Report.
- 4. I and others at the Bank who provide this certification, are responsible for determining and maintaining controls and procedures with regard to disclosure<sup>(1)</sup> and to the Bank's internal controls over financial reporting<sup>(1)</sup> as well as:
  - a. We have determined such controls and procedures, or caused these controls and procedures to be determined under our supervision, for the purpose of ensuring that material information relating to the Bank, including its subsidiaries, is made known to us by others in the Bank and in those entities, particularly during the period in which the Report is being prepared;
  - b. We have set such internal controls over financial reporting, or had it set under our supervision, intended to provide a reasonable degree of certainty with regard to the reliability of financial reporting and to the fact that the financial statements for external use are prepared in accordance with generally accepted accounting principles and with directives and guidelines of the Supervisor of Banks;
  - C. We have evaluated the effectiveness of the Bank's disclosure controls and procedures and presented our conclusions about the effectiveness of the disclosure controls and procedures in this Report, as of the end of the period covered by this Report based on our evaluation; and
  - D. We have disclosed in this Report any change in the Bank's internal controls over financial reporting that occurred during this quarter, that has materially affected, or is reasonably likely to materially affect, the Bank's internal controls over financial reporting; and
- 5. I and others in the Bank who are declaring this certification, have disclosed, based on our most recent evaluation of the internal controls over financial reporting, to the Bank's independent auditors, the Board of Directors and the Audit and Balance Sheet Committees of the Board of Directors of the Bank:
  - a. All significant deficiencies and material weaknesses in the determination or operation of internal controls over financial reporting which are reasonably likely to impair the Bank's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the Bank's internal controls over financial reporting.

The aforesaid does not derogate from my responsibility or the responsibility of any other person according to the law.

Mosne Lari
President & CEO

August 14, 2024

(1) As defined in Public Reporting Directives with regard to "Report of the Board of Directors and Management".



#### **Certification by the Chief Accountant – Disclosure and internal controls**

As of June 30, 2024

#### Certification

#### I, MENAHEM AVIV, certify that:

- 1. I have reviewed the quarterly report of Bank Mizrahi Tefahot Ltd. (hereinafter: "the Bank") for the quarter ended June 30, 2024 (hereinafter: "the Report").
- 2. Based on my knowledge, this Report does not contain any untrue statement of a material fact nor omit to state any material fact necessary so that the statements included therein, in light of the circumstances under which such statements were made, would not be misleading with respect to the period covered by the Report.
- 3. Based on my knowledge, the quarterly financial statements and other financial information included in the Report fairly present, in all material respects, the financial condition, results of operations, and changes in shareholders' equity and cash flows of the Bank as of the dates and for the periods presented in this Report.
- 4. I and others at the Bank who provide this certification, are responsible for determining and maintaining controls and procedures with regard to disclosure<sup>(1)</sup> and to the Bank's internal controls over financial reporting<sup>(1)</sup> as well as:
  - a. We have determined such controls and procedures, or caused these controls and procedures to be determined under our supervision, for the purpose of ensuring that material information relating to the Bank, including its subsidiaries, is made known to us by others in the Bank and in those entities, particularly during the period in which the Report is being prepared;
  - b. We have set such internal controls over financial reporting, or had it set under our supervision, intended to provide a reasonable degree of certainty with regard to the reliability of financial reporting and to the fact that the financial statements for external use are prepared in accordance with generally accepted accounting principles and with directives and guidelines of the Supervisor of Banks;
  - C. We have evaluated the effectiveness of the Bank's disclosure controls and procedures and presented our conclusions about the effectiveness of the disclosure controls and procedures in this Report, as of the end of the period covered by this Report based on our evaluation; and
  - D. We have disclosed in this Report any change in the Bank's internal controls over financial reporting that occurred during this quarter, that has materially affected, or is reasonably likely to materially affect, the Bank's internal controls over financial reporting; and
- 5. I and others in the Bank who are declaring this certification, have disclosed, based on our most recent evaluation of the internal controls over financial reporting, to the Bank's independent auditors, the Board of Directors and the Audit and Balance Sheet Committees of the Board of Directors of the Bank:
  - All significant deficiencies and material weaknesses in the determination or operation of internal controls over financial reporting which are reasonably likely to impair the Bank's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the Bank's internal controls over financial reporting.

The aforesaid does not derogate from my responsibility or the responsibility of any other person according to the law.

Vice-president Chief Accountant

August 14, 2024

Menahem Avi

(1) As defined in Public Reporting Directives with regard to "Report of the Board of Directors and Management".



# Deloitte.

### Independent Auditors' review report to shareholders of Bank Mizrahi-Tefahot Ltd

#### Introduction

We have reviewed the enclosed financial information of Bank Mizrahi Tefahot Ltd. and subsidiaries thereof ("the Bank"), consisting of the interim condensed consolidated balance sheet as of June 30, 2024, the interim condensed consolidated statements of profit and loss, comprehensive income, changes to shareholder equity and cash flows for the six-month and three-month periods then ended. The Board of Directors and management are responsible for preparation and presentation of financial information for these interim periods, in accordance with the directives of the Supervisor of Banks and his directives for financial reporting for the interim period, as detailed in Note 1; these directives largely adopt the accounting rules accepted at banks in the United States (US GAAP) for financial reporting for interim periods. We are responsible for expressing our conclusion with regard to financial information for these interim periods, based on our review.

We did not review the condensed financial information of certain consolidated subsidiaries, whose assets included in consolidation constitute 4.45% of total consolidated assets as of June 30, 2024, and whose net interest revenues before expenses with respect to credit losses included in the consolidated statements of profit and loss constitute 5.3% and 5.05% of total consolidated net interest revenues before expenses with respect to credit losses, respectively, for the sixmonth and three-month periods then ended. The condensed financial information for interim periods of these companies was reviewed by other auditors, whose review reports were furnished to us, and our opinion, insofar as it relates to amounts included with respect to these companies, is based on the review reports of the other auditors.

#### **Review scope**

We have conducted our review in accordance with Review Standard (Israel) no. 2410 of the Institute of Certified Public Accountants in Israel "Review of Financial Information for Interim Periods Conducted by the Entity's Independent Auditor" and with the review standard whose application to review of banking corporations is stipulated in accordance with directives and guidance of the Supervisor of Banks. A review of financial information for interim periods consists of discussions, mostly with persons responsible for financial and accounting issues, and of application of analytical and other review procedures. A review is significantly limited in scope as compared to an audit conducted in accordance with generally accepted audit standards in Israel, and therefore it does not enable us to achieve assurance that we have knowledge of all material matters which might have been identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, and on the review reports of other auditors, nothing has come to our attention that would cause us to assume that the aforementioned financial information has not been prepared, in all material aspects, in accordance with the directives of the Supervisor of Banks and his directives for financial reporting for the interim period, as detailed in Note 1; these directives largely adopt the accounting rules accepted at banks in the United States (US GAAP) for financial reporting for interim periods.

Brightman Almagor Zohar & Co.

Brightman Almagor Zohn & Co.

Certified Public Accountants
A Firm in the Deloitte Global Network

Tel Aviv, August 14, 2024

Tel Aviv - Main Office

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# **Bank Mizrahi Tefahot**

Condensed financial statements as of June 30, 2024

### Condensed financial statements and notes to the financial statements

As of June 30, 2024

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## Condensed consolidated statements of profit and loss

Reported amounts (NIS in millions)

			ee months	For the six		For the year ended December 31
	<del>-</del>	2024	2023	2024	2023	2023
	Note	(	Unaudited)	(Unaudited)		(Audited)
Interest revenues	2	7,060	6,339	12,816	12,099	24,005
Interest expenses	2	3,840	3,158	6,911	5,772	12,030
Interest revenues, net		3,220	3,181	5,905	6,327	11,975
Expenses due to credit losses	6.13	109	247	284	474	1,463
Interest revenues, net after expenses with respect to credit losses		3,111	2,934	5,621	5,853	10,512
Non-interest revenues						
Non-interest financing revenues	3	26	250	371	337	511
Commissions		516	501	1,018	1,029	2,028
Other revenues		73	63	139	128	266
Total non-interest revenues		615	814	1,528	1,494	2,805
Operating and other expenses						
Payroll and associated expenses		868	1,009	1,724	1,940	3,544
Maintenance and depreciation of buildings and equipment	İ	251	272	493	578	1,098
Other expenses		209	240	390	440	927
Total operating and other expenses		1,328	1,521	2,607	2,958	5,569
Pre-tax profit		2,398	2,227	4,542	4,389	7,748
Provision for taxes on profit		893	779	1,728	1,526	2,669
After-tax profit		1,505	1,448	2,814	2,863	5,079
Share of profits of associated companies, after tax effect		3	-	12	1	1
Net profit:						
Before attribution to non-controlling interests		1,508	1,448	2,826	2,864	5,080
Attributable to non-controlling interests		(56)	(50)	(102)	(99)	(170)
Attributable to shareholders of the Bank		1,452	1,398	2,724	2,765	4,910

The accompanying notes are an integral part of the financial statements.

The accompanying notes are an integral part of the financial statements.

Avraham Zeldman

Director

Moshe Lari

President & CEO

Menahem Aviv

Vice-president, Chief Accountant

Approval date:

Ramat Gan, August 14, 2024

# Condensed consolidated statements of profit and loss - Continued

Reported amounts (NIS in millions)

	For the three months ended June 30		For the six		For the year ended December 31	
	2024	2023	2024	2023	2023	
	(Un	audited)	(Unaudited)		(Audited)	
Earnings per share <sup>(1)</sup> (in NIS)						
Basic earnings						
Net profit attributable to shareholders of the Bank	5.62	5.43	10.55	10.74	19.07	
Weighted average number of ordinary shares used to calculate basic earnings (thousands of shares)	258,273	257,341	258,221	257,351	257,452	
Diluted earnings						
Net profit attributable to shareholders of the Bank	5.60	5.41	10.50	10.71	19.00	
Weighted average number of ordinary shares used to calculate diluted earnings (thousands of shares)	259,247	258,439	259,365	258,255	258,448	

<sup>(1)</sup> Share of NIS 0.1 par value.

# Condensed consolidated statements of comprehensive income

Reported amounts (NIS in millions)

	_	For the three	e months I June 30	For the six		For the year ended December 31
	_	2024	2023	2024	2023	2023
<u> </u>	lote	(Ur	naudited)	(Ur	audited)	(Audited)
Net profit:						
Before attribution to non-controlling interests		1,508	1,448	2,826	2,864	5,080
Attributable to non-controlling interests		(56)	(50)	(102)	(99)	(170)
Net profit attributable to shareholders of the Bank		1,452	1,398	2,724	2,765	4,910
Other comprehensive income (loss) before taxes Adjustments for presentation of available-for-sale bonds at fair value, net Adjustments from translation of financial statements of investments in associated companies <sup>(1)</sup>	4	(223)	35 -	(142)	40	150
Net gains (losses) with respect to cash flows hedging Adjustments of liabilities with respect to employees' benefits <sup>(2)</sup>		(1) 138	4 (109)	(2) 143	4 (78)	5 (23)
Total other comprehensive income (loss), before tax		(86)	(70)	(1)	(34)	132
Related tax effect		25	26	(4)	14	(44)
Other comprehensive income (loss) after taxes <sup>(3)</sup> Other comprehensive income (loss), before attribution to non-controlling interests Less other comprehensive income (loss) attributed to non-controlling interests Other comprehensive income (loss) attributed to		(61) 3	(44) (12)	(5) 5	(20) (11)	88 (16)
shareholders of the Bank, after taxes		(64)	(32)	(10)	(9)	104
Comprehensive income:						
Before attribution to non-controlling interests		1,447	1,404	2,821	2,844	5,168
Attributable to non-controlling interests		(59)	(38)	(107)	(88)	(154)
Comprehensive income attributable to shareholders of the Bank		1,388	1,366	2,714	2,756	5,014

<sup>(1)</sup> Translation adjustments of financial statements of associated companies whose functional currency differs from the Bank's functional currency.

<sup>(2)</sup> Includes adjustments with respect to actuarial estimates included in the reported period for defined-benefit pension plans and current amortization of adjustments with respect to liabilities to profit and loss.

<sup>(3)</sup> For more information see Note 4 to the financial statements – cumulative other comprehensive income (loss).

## **Condensed consolidated balance sheets**

Reported amounts (NIS in millions)

			As of June 30	As of December 31
	_	2024	2023	2023
	Note		(Unaudited)	(Audited)
Assets				
Cash and deposits with banks		85,912	83,746	86,550
Securities <sup>(1)(2)</sup>	5	25,370	19,865	23,071
Securities borrowed or purchased in resale agreements		280	4	106
Loans to the public	6.13	341,812	320,165	329,415
Provision for credit losses	6.13	(4,114)	(3,240)	(4,069)
Loans to the public, net	6.13	337,698	316,925	325,346
Loans to Governments		399	525	480
Investments in associated companies		245	197	242
Buildings and equipment		1,612	1,438	1,531
Intangible assets and goodwill		132	163	148
Assets with respect to derivatives	11	5,008	5,831	6,282
Other assets		5,028	4,028	4,448
Total assets		461,684	432,722	448,204
Liabilities and Equity				
Deposits from the public	7	373,579	345,191	358,553
Deposits from banks		2,433	6,541	4,571
Deposits from the Government		38	29	71
Bonds and subordinated notes		39,578	36,546	37,070
Liabilities with respect to derivatives	11	3,597	4,833	7,367
Other liabilities (3)		11,646	12,592	11,869
Total liabilities		430,871	405,732	419,501
Shareholders' equity attributable to shareholders of the Bank		29,464	25,814	27,461
Non-controlling interests		1,349	1,176	1,242
Total equity		30,813	26,990	28,703
Total liabilities and equity		461,684	432,722	448,204

<sup>(1)</sup> Of which: NIS 21,104 million at fair value on consolidated basis (on June 30, 2023: NIS 16,260 million; on December 31, 2023: NIS 19,121 million).



<sup>(2)</sup> For more information with regard to securities pledged or provided as collateral to lenders, see Note 5 to the financial statements.

<sup>(3)</sup> Of which: Provision for credit losses with respect to off balance sheet credit instruments amounting to NIS 237 million (on June 30, 2023: NIS 187 million, on December 31, 2023: NIS 201 million).

# **Condensed Statements of Changes in Shareholders' Equity**

Reported amounts (NIS in millions)

	Share capital and premium <sup>(1)</sup>	Capital reserve from benefit from share- based payment transactions	capital and capital	Cumulative other comprehensive income (loss) <sup>(2)</sup>	Retained earnings <sup>(3)</sup>	Total share- holders' equity	Non- controlling interests	Total equity
				For the three	ee months e	ended Jur	ne 30, 2024 (u	naudited)
Balance as of March 31, 2024	3,558	117	3,675	(356)	25,259	28,578	1,290	29,868
Net profit for the period	-	-	-	-	1,452	1,452	56	1,508
Dividends paid <sup>(4)</sup>	-	-	-	-	(509)	(509)	-	(509)
Benefit from share-based payment transactions	-	7	7	-	-	7	-	7
Realization of share-based payment transactions <sup>(5)</sup>	4	(4)	-	-	-	-	-	-
Other comprehensive income (loss), net, after tax	-	-	-	(64)	-	(64)	3	(61)
Balance as of June 30, 2024	3,562	120	3,682	(420)	26,202	29,464	1,349	30,813
				For the three	ee months e	ended Jur	ne 30, 2023 (u	naudited)
Balance as of March 31, 2023	3,520	98	3,618	(491)	21,717	24,844	1,138	25,982
Net profit for the period	-	-	-	-	1,398	1,398	50	1,448
Dividends paid <sup>(4)</sup>	-	-	-	-	(410)	(410)	-	(410)
Benefit from share-based payment transactions	-	14	14	-	-	14	-	14
Realization of share-based payment transactions <sup>(5)</sup>	6	(6)	-	-	-	-	-	-
Other comprehensive income (loss), net, after tax	-	-	-	(32)	=	(32)	(12)	(44)
Balance as of June 30, 2023	3,526	106	3,632	(523)	22,705	25,814	1,176	26,990

<sup>(1)</sup> Share premium generated prior to March 31, 1986.

<sup>(2)</sup> For more information see Note 4 – Cumulative other comprehensive income.

<sup>(3)</sup> For information about various restrictions on dividend distribution, see Note 24 to the 2023 financial statements.

<sup>(4)</sup> On June 6, 2024, a dividend distribution amounting to NIS 509 million was made in conformity with resolution by the Bank's Board of Directors.

<sup>(5)</sup> In the second quarter of 2024, 119,965 ordinary shares of NIS 0.1 par value were issued for exercise of options pursuant to the Employee Stock Option Plan. In the second quarter of 2023, 189,916 ordinary shares of NIS 0.1 par value were issued for exercise of options pursuant to the Employee Stock Option Plan.

On August 14, 2024, the Bank's Board of Directors resolved to distribute dividends amounting to NIS 580.8 million, constituting 40% of earnings in the second quarter of 2024, this in conformity with the Bank's dividend policy, in accordance with accounting rules, this sum shall be subtracted from the surplus balance in the third quarter of 2024.

### **Condensed Statements of Changes in Shareholders' Equity**

Reported amounts (NIS in millions)

			Total					
		Capital	paid-up					
		reserve from		Cumulative				
		benefit from	capital			Total		
	Share	share-based		comprehen		sharehol	Non-	
	capital and	payment		sive income			controlling	Total
	premium <sup>(1)</sup>	transactions	reserves	(loss) <sup>(2)</sup>	earnings <sup>(3)</sup>	equity	interests	equity
				For the s	ix months e	ended Jur	ne 30, 2024 (ui	naudited)
Balance as of December 31, 2023	3,556	119	3,675	(410)	24,196	27,461	1,242	28,703
Net profit for the period	-	-	-	-	2,724	2,724	102	2,826
Dividends paid <sup>(4)</sup>	-	-	-	=	(718)	(718)	-	(718)
Benefit from share-based payment								
transactions	-	7	7	=	-	7	-	7
Realization of share-based payment								
transactions(5)	6	(6)	-	-	-	-	-	-
Other comprehensive income (loss),								
net, after tax	-	-	-	(10)	-	(10)	5	(5)
Balance as of June 30, 2024	3,562	120	3,682	(420)	26,202	29,464	1,349	30,813
				For the s	ix months e	ended Jur	ne 30, 2023 (ui	naudited)
Balance as of December 31, 2022	3,519	99	3,618	(514)	20,676	23,780	1,088	24,868
Net profit for the period	_	-	-	` -	2,765	2,765	99	2,864
Dividends paid <sup>(4)</sup>	-	-	-	-	(736)	(736)	-	(736)
Benefit from share-based payment								
transactions	-	14	14	-	-	14	-	14
Realization of share-based payment								
transactions <sup>(5)</sup>	7	(7)	-	-	-	-	-	-
Other comprehensive income (loss),								
net, after tax	-	-	-	(9)	-	(9)	(11)	(20)
Balance as of June 30, 2023	3,526	106	3,632	(523)	22,705	25,814	1,176	26,990
				For t	he year end	led Decer	nber 31, 2023	(audited)
Balance as of December 31, 2022	3,519	99	3,618	(514)	20,676	23,780	1,088	24,868
Net profit for the period	-	-	-	-	4,910	4,910	170	5,080
Dividends paid <sup>(4)</sup>	-	-	-	-	(1,390)	(1,390)	-	(1,390)
Benefit from share-based payment								
transactions	-	57	57	=	-	57	-	57
Realization of share-based payment								
transactions <sup>(5)</sup>	37	(37)	-	-	-	-	-	-
Other comprehensive income (loss),								
net, after tax	_		-	104		104	(16)	88
Balance as of December 31, 2023	3,556	119	3,675	(410)	24,196	27,461	1,242	28,703

<sup>(1)</sup> Share premium generated prior to March 31, 1986.

<sup>(2)</sup> For more information see Note 4 – Cumulative other comprehensive income.

<sup>(3)</sup> For information about various restrictions on dividend distribution, see Note 24 to the 2023 financial statements.

<sup>(4)</sup> On March 28, 2024, June 6, 2024 dividends were paid to the sum of NIS 209 and NIS 509 million, respectively, in accordance with the decision by the bank Board of Directors. On March 28, 2023, June 1, 2023, August 29, 2023 and December 12, 2023, the Bank paid dividends amounting to NIS 326 million, NIS 410 million, NIS 489 million and NIS 165 million, respectively, in accordance with a decision by the Bank's Board of Directors.

<sup>(5)</sup> in the first half of 2024, 174,324 ordinary shares of NIS 0.1 par value were issued for exercise of options pursuant to the Employee Stock Option Plan. in the first half of 2023, 205,099 ordinary shares of NIS 0.1 par value were issued for exercise of options pursuant to the Employee Stock Option Plan. In 2023, 951,533 ordinary shares of NIS 0.1 par value were issued for exercise of options pursuant to the Employee Stock Option Plan. The CEO was issued 2,878 ordinary shares of NIS 0.1 par value each.

On August 14, 2024, the Bank's Board of Directors resolved to distribute dividends amounting to NIS 580.8 million, constituting 40% of earnings in the second quarter of 2024, this in conformity with the Bank's dividend policy, in accordance with accounting rules, this sum shall be subtracted from the surplus balance in the third quarter of 2024.

# **Condensed statements of cash flows**

Reported amounts (NIS in millions)

	For the thre	e months d June 30	For the size		For the year ded December 31
	2024	2023	2024	2023	2023
	(U	naudited)	(Ur	naudited)	(Audited)
Cash Flows from Current Activity					
Net profit before attribution to non-controlling interests	1,508	1,448	2,826	2,864	5,080
Adjustments					
Share of the Bank in undistributed earnings of associated companies	(3)	-	(12)	(1)	(1)
Depreciation of buildings and equipment (including impairment)	71	100	141	244	411
Expenses due to credit losses	109	247	284	474	1,463
Loss (gain) from sale of securities available for sale and shares not held for trading	(26)	3	(11)	40	105
Realized and unrealized loss (gain) from adjustment to fair value of securities held for trading	(10)	(5)	(33)	(3)	9
Realized and unrealized loss (gain) from adjustments to fair value of shares not held for trading	22	(22)	6	(17)	(7)
Impairment of securities held for sale and shares not held for trading	4	3	4	5	15
Expenses arising from share-based payment transactions	7	14	7	14	57
Deferred taxes, net	15	(24)	(24)	(187)	(285)
Change in employees' provisions and liabilities	36	(77)	21	(161)	(169)
Adjustments with respect to exchange rate differentials  Accrual differences included with investment and financing	(152)	(153)	(272)	(358)	(181)
operations	62	2,256	104	1,995	(2,040)
Net change in current assets					
Assets with respect to derivatives	(181)	430	1,272	(38)	(488)
Securities held for trading	(616)	180	(79)	(483)	(832)
Other assets, net	(445)	(324)	(530)	(5)	(360)
Net change in current liabilities					
Liabilities with respect to derivatives	(19)	(1,155)	(3,770)	(381)	2,153
Other liabilities	(621)	803	(114)	(727)	(1,398)
Net cash provided by current operations	(239)	3,724	(180)	3,275	3,532



# Condensed statements of cash flows - Continued

Reported amounts (NIS in millions)

	For the thre	e months d June 30			For the year ended December 31
	2024	2023	2024	2023	2023
	(U	naudited)	(Ur	audited)	(Audited)
Cash flows from investment activities					
Net change in deposits with banks	(987)	1,158	(608)	42	215
Net change in loans to the public	(7,272)	(4,464)	(10,888)	(7,718)	(15,867)
Net change in loans to Governments	43	6	81	(207)	(162)
Net change in securities loaned or acquired in resale agreements	(6)	11	(174)	311	209
Acquisition of bonds held to maturity	(147)	(357)	(281)	(371)	(800)
Proceeds from redemption of bonds held to maturity Purchase of securities available for sale and shares not held for	27	294	183	652	573
trading  Proceeds from sale of securities available for sale and shares not held for trading	(4,569) 3,187	(4,158) 1,999	(9,358) 4,665	(7,180)	(10,799) 7,880
<u> </u>	163	555	,	622	•
Proceeds from redemption of securities available for sale Proceeds from sale of loan portfolios	27	555	2,211 89	25	1,371 25
Purchase of loan portfolios – public	(302)	(825)	(1,376)	(1,533)	(2,643)
Acquisition of buildings and equipment	(108)	(139)	(222)	(1,333)	(438)
Purchase of shares in associated companies	(100)	(4)	(10)	(20)	(438)
Proceeds from realized investment in associated companies	- 17	(4)	19	(20)	(30)
Net cash provided by investment activities	(9,927)	(5,924)	(15,669)	(12 410)	(20,457)
Cash flows provided by financing operations	(0,021)	(0,024)	(10,000)	(12,410)	(20,401)
Net change in deposits from the public	8,506	(3,789)	15,132	(2,485)	10,330
Net change in deposits from banks	(1,170)	(3,769)	(2,138)	(453)	(2,423)
Net change in deposits from Government	(48)	(3)	(33)	(18)	(2,423)
Issuance of bonds and subordinated notes	4,461	2,000	4,461	3,089	7,706
Redemption of bonds and subordinated notes	(954)	(344)	(2,373)	(505)	(4,411)
Dividends paid to shareholders	(509)	(410)	(718)	(736)	(1,390)
Net cash provided by financing operations	10,286	(3,289)	14,331	(1,108)	9,836
Increase (decrease) in cash	120	(5,489)	· · · · · · · · · · · · · · · · · · ·	(10,243)	(7,089)
Cash balance at beginning of the period	84,439	88,316	85,957	92,865	92,865
Effect of changes in exchange rate on cash balances	152	153	272	358	181
Cash balance at end of the period	84,711	82,980	84,711	82,980	85,957
Interest and taxes paid / received	04,711	02,900	04,711	02,900	65,337
Interest received	5,698	4,950	11,602	10,025	21,737
Interest received	3,479	2,419	6,175	4,390	9,782
Dividends received	5,479	2,419	26	4,390	9,782
Income taxes received	190	4	205	21	21
Income taxes paid	1,032	1,062	1,838	1,822	3,262
Appendix A – Non-cash Transactions	1,002	1,002	1,000	1,022	5,202
				4	
Acquisition of buildings and equipment	-	-	-	1	1



## Note 1 – Reporting Principles and Accounting Policies

#### A. Overview

On August 14, 2024, the Bank's Board of Directors authorized publication of these Concise Financial Statements as of June 30, 2024.

The Concise Financial Statements have been prepared in accordance with the directives and guidelines of the Supervisor of Banks. These directives largely adopt the accounting rules accepted at banks in the united States (US GAAP). These condensed financial statements should be read in conjunction with the audited financial statements as of December 31, 2023.

In accordance with directives of the Supervisor of Banks, the condensed financial statements are issued on a consolidated basis only.

The Group accounting policies in these condensed consolidated quarterly financial statements are consistent with the policies applied in the annual financial statements, except as noted in section C. below.

#### B. Impact of military and macro-economic developments on financial reporting

On October 7, 2023, war was declared following a sudden murderous rampage into settlements close to the Gaza Strip border. This was concurrent with the start of military escalation on the Northern border, in the Judea and Samaria sector and the Red Sea.

Due to the situation, both banks and the Supervisor of Banks have taken measures to provide relief to customers.

For details on the step the Bank took to relieve its customers and the accounting policy taken regarding these benefits, see Note 1c to the Bank's December 31, 2023 Financial Statements.

# C. Initial application of accounting standards, accounting standard updates and directives of the Supervisor of Banks

As from reporting periods starting on January 1, 2024, the Bank applies the following new accounting standards and directives:

- 1. Update to 2022-02 standard in codification regarding re-structuring of problematic debts and disclosure requirements by year when credit was extended
- Update to 2022-03 standard in codification regarding fair value measurement of equity securities subject to trade restrictions.

Below is a description of the essence of changes applied to accounting policies in these condensed consolidated interim financial statements, and description of the initial implementation and any impact thereof:

#### Update to 2022-02 standard in codification regarding re-structuring of problematic debts and disclosure requirements by year when credit was extended

On March 31, 2022, the Financial Accounting Standards Board ("FASB") issued ASU 2022-02 regarding restructuring of problematic debts and disclosure requirements by year when credit was extended with regard to provisions for credit losses (hereinafter: "the Update").

The Update rescinds the provisions regarding re-structuring of problematic debts by lenders, improving the disclosure requirements with respect to borrowers facing economic challenges. The Update also adds a disclosure requirement regarding gross write-offs by year when credit was extended.

On October 19, 2023, the Supervisor of Banks issued a circular regarding "Revision of debt terms for borrowers in financial difficulties", revising the public reporting regulations in conformity with revision of accounting standards on this matter.

The key points of standard changes in the standard include, among other things: Elimination of the definition "debt subject to re-structuring of problematic debt", including the elimination of the demand to test whether the Bank had granted a waiver to determine this classification, to be superseded by the term "Revision of debt terms for borrowers in financial difficulties"; revision of disclosure requirements on the financial statements, so as to provide disclosure of any change in debt terms for borrowers in financial difficulties, which includes waiver of principal, reduction of interest rate or extension of the term which does not result in negligible deferment of payments; elimination of the requirement to calculate a provision for credit losses for debt subject to restructuring of problematic debt, using the discounted cash flow method, and extended disclosure of "Credit quality by origination year" to include information about gross accounting write-offs during the year.



### Note 1 – Reporting Principles and Accounting Policies – continued

Banking corporations were required to implement the directive from January 1, 2024, in accordance with the guidelines and transition orders set in the directive.

The Bank has adopted certain reliefs on the initial directive date, as made possible by the transition orders, including determining the balance of borrowers in financial difficulties subject to revision of terms through December 31, 2023 may be determined based on the balance of debt subject to re-structuring of problematic debt through December 31, 2023. For further details, see Note 13, Information About Credit Risk, Loans to the Public and Provision for Credit Losses.

Application of this directive has no material impact on the Bank's financial statements.

In addition, quantitative disclosures in Additional Information About Credit Risk, Loans to the Public and Provision for Credit Losses in the Financial Statements were updated to the new quantitative format. Comparative data has not been restated.

In order to determine whether the borrower is in financial duress, the Bank considers if there are any indications of difficulties upon the restructuring date, or existence of a reasonable likelihood that the creditor would be in financial duress if not for the re-structuring. *Inter alia*, the Bank reviews the existence of one or more of the following circumstances:

- The debtor is currently in payment default for any of its debts, or, the Bank estimates that the debtor is expected to be in default for any of its debts in the foreseeable future, if the change is not made.
- The debtor has declared bankruptcy or is in Receivership or any in any other bankruptcy or Receivership proceedings.
- There is significant doubt about the debtor continuing as a going concern.
- The debtor has securities that have been delisted, are in the process of being delisted or are being threatened with delisting from the stock exchange.
- According to estimates and projections which only include the debtor's current capabilities, the Bank expects specific cash flows for the debtor entity would be insufficient to service any of its debt (principal and interest) in conformity with contractual terms of the existing agreement in the foreseeable future.
- Without the existing change, the debtor would be unable to obtain cash from sources other than the current lenders, at effective interest rates equal to the prevailing market interest rates for similar debt of a nonproblematic debtor.
- The Bank does not classify a debt restructuring as a change in the terms of debts of borrowers undergoing financial difficulties if the change results in an insignificant delay in repayment considering the payment frequency, the contractual term to maturity and the original term to maturity of the debt. For this matter, if multiple restructurings took place involving changes to debt terms, the Bank accounts for the accumulated effect of previous restructurings, carried out over the course of 12 months, in order to determine whether the deferral of payments due to the debt structuring is not material.

# 2. Update to 2022-03 standard in codification regarding fair value measurement of equity securities subject to trade restrictions

On June 29, 2022, the US Financial Accounting Standards Board ("FASB") issued ASU 2022-03 regarding fair value measurement of equity securities subject to trade restriction (hereinafter: "the Update").

The Update clarifies that contractual trade restriction on equity securities is an entity-specific restriction, and is not part of the accounting measurement unit of such securities, and therefore shall not be accounted for in fair value measurement. Furthermore, the Update adds disclosure requirements.

The Update's provisions were implemented starting January 1, 2024 prospectively with resulting adjustments charged to profit or loss.

Implementation of the directives in question had no material impact on the Bank's Financial Statements.



# Note 1 - Reporting Principles and Accounting Policies - continued

#### D. New accounting standards and new directives by the Supervisor of Banks prior to their implementation

Amendment	Publication requirements	Start date and transition provisions	Implications	
Extension of transitional provision regarding implementation of provisions of Section 830 of the Codification "Foreign currency"	The transitional provision instructs banking corporations not to include exchange rate differentials with respect to available-for-sale bonds as part of fair value adjustment of such bonds, but rather to continue treating these as stipulated in the Public Reporting Directives prior to adoption of Section 830 of the Codification "Foreign currency", through January 1, 2025.	January 1, 2025	No material impact is expected on the financial statements.	
Updated standard ASU 2023-07 regarding improvement to disclosure requirements concerning reportable segments	On November 27, 2023, the Financial Accounting Standards Board ("FASB") issued ASU 2023-07 regarding improvement to disclosure requirements concerning reportable segments (hereinafter: "the Update").  This update improves the disclosure requirements applicable to entities, including added requirement of disclosure, to be provided in the segment note, regarding "significant expenses" reported to the CODM, provision of an explanation as to how the CODM uses the segment reporting, expansion of certain annual disclosure requirements to include interim periods, disclosure of the identity and role of the CODM and clarification whereby Topic 280 also applies to entities with a single segment.	In conformity with directives of the Supervisor of Banks	No material impact is expected on the financial statements.	
Updated standard ASU 2023-09 regarding improvement to disclosure requirements concerning taxes on income	On December 14, 2023, the Financial Accounting Standards Board ("FASB") issued ASU 2023-09 regarding improvement to disclosure requirements concerning taxes on income (hereinafter: "the Update". The revisions included in this update add new improved disclosure requirements and eliminate certain disclosure requirements.	In conformity with directives of the Supervisor of Banks	No material impact is expected on the financial statements.	
Regulation revision ASU 2024-01 on the incidence of Subject 718 on bonuses of rights to profits and similar bonuses	On March 21, 2024, the Financial Accounting Standards Board ("FASB") issued ASU 2024-01 on the incidence of Subject 718 on the codification of profit interest awards and similar bonuses granted to employees and to nonworking parties (hereinafter: "the Update").  This update clarifies that the guidelines of Subject 718 in the codification will be implemented in the event that the terms detailed in the standard are met. Furthermore, the Update adds examples that demonstrate the treatment of these types of bonuses.	In conformity with directives of the Supervisor of Banks	The Bank is reviewing the effect of the new provisions on the Financial Statements.	
Update to Proper Conduct of Banking Business Directive 206 Capital Measurement and Adequacy – Operational Risk	On June 19, 2024, the Bank Supervisor published a circular that updates the guidelines for calculating capital requirements for operating risk. The update includes guidelines for calculating risk assets weighted for operating risks as well as guidelines pertaining to historical loss data.	As detailed in the circular, starting January 1, 2026.	No material impact is expected on the financial statements.	



# Note 2 – Interest revenues and expenses

Reported amounts (NIS in millions)

	For the three months ended June 30			ix months ed June 30	For the year ended December 31	
_	2024	2023	2024	2023	2023	
	(Unaudited)		(Unaudited)		(Audited)	
a. Interest revenues <sup>(1)</sup>						
From loans to the public	5,899	5,378	10,667	10,253	20,106	
From loans to Governments	7	6	13	11	24	
from cash and deposits with central banks	862	818	1,714	1,558	3,304	
From deposits with banks	16	31	22	54	113	
Of securities borrowed or purchased in resale agreements	3	1	5	3	4	
From bonds	273	105	395	220	454	
Total interest revenues	7,060	6,339	12,816	12,099	24,005	
B. Interest expenses					_	
On deposits from the public	3,229	2,669	6,051	4,891	10,633	
On deposits from governments	-	1	1	1	2	
On deposits from banks	25	31	48	57	95	
On bonds and subordinated notes	565	451	770	817	1,282	
On other liabilities	21	6	41	6	18	
Total interest expenses	3,840	3,158	6,911	5,772	12,030	
Total interest revenues, net	3,220	3,181	5,905	6,327	11,975	
c. Net Effect of Hedging Financial Derivatives on						
Interest Revenues	75	11	81	(14)	(22)	
d. Details of interest revenues on accrual basis from bonds						
Held to maturity	33	19	56	65	111	
Available for sale	228	86	317	154	339	
Held for trading	12	-	22	1	4	
Total included under interest revenues	273	105	395	220	454	

<sup>(1)</sup> Includes the effective element in the hedging ratios.

# Note 3 - Non-interest financing revenues

Reported amounts (NIS in millions)

	For the three months ended June 30				For the year	
<del>-</del>	2024	2023	2024	June 30 2023	ended December 31 2023	
<del>-</del>		naudited)		audited)	(Audited)	
a. Non-interest financing revenues (expenses) with respect to non-trading operations	(0.	<u>ilaaaitea)</u>	(0	<u>addition</u>	(Addition)	
1. From activity in derivative instruments						
Net revenues (expenses) with respect to ALM derivative						
instruments <sup>(1)</sup>	342	915	911	1,616	1,618	
Total from activity in derivative instruments	342	915	911	1,616	1,618	
2. From investment in bonds						
Gains on sale of bonds available for sale	(5)	(10)	(22)	(52)	(118)	
Provision for impairment of bonds available for sale	-	(3)	-	(5)	(9)	
Total from investment in bonds	(5)	(13)	(22)	(57)	(127)	
3. Exchange rate differences, net	(453)	(622)	(746)	(1,173)	(964)	
4. Gains from investment in shares	(455)	(022)	(740)	(1,173)	(904)	
Gains from mivestment in shares  Gains from sale of shares not held for trading	31	7	33	12	13	
Provision for impairment of shares not held for trading	(4)	,	(4)	12	(6)	
Dividends from shares not held for trading	( <del>4</del> ) 6	5	26	7	14	
	(22)	17	(6)	10	7	
Unrealized gains (losses)(3)	11	29	49	29		
Total from investment in shares	11	29	49	29	28	
5. Net gains with respect to loans sold	-	-	•	-		
Total non-interest financing revenues with respect to non-trading purposes	(105)	309	192	415	555	
0	(105)	309	192	413	333	
b. Non-interest financing revenues (expenses) with respect to trading operations <sup>(2)</sup>						
Net revenues (expenses) with respect to other derivative						
instruments	121	(64)	146	(81)	(35)	
Realized and un-realized gains (losses) from adjustment to fair		, ,		, ,	, ,	
value of bonds held for trading, net	11	4	33	2	(11)	
Realized and un-realized gains from adjustment to fair value of						
shares held for trading, net	(1)	1	-	1	2	
Total from trading activity <sup>(4)</sup>	131	(59)	179	(78)	(44)	
Details of non-interest financing revenues (expenses) with respect to trading operations, by risk exposure						
Interest exposure	68	(6)	81	6	(4)	
Foreign currency exposure	61	(53)	96	(84)	(40)	
Exposure to shares	2	-	2	-		
Exposure to commodities and others	-	-	-	-	-	
Total	131	(59)	179	(78)	(44)	



<sup>(1)</sup> Derivative instruments which constitute part of the Bank's asset and liability management system, which were not designated as hedges.

<sup>(2)</sup> Includes exchange rate differentials resulting from trading operations.

<sup>(3)</sup> Including gains / losses from measurement at fair value of shares for which fair value is available, and upward / downward adjustment of shares for which no fair value is available.

<sup>(4)</sup> For interest revenues from investments in bonds held for trading, see Note 2.D.

### Note 4 – Cumulative other comprehensive income (loss)

Reported amounts (NIS in millions)

#### A. Changes to cumulative other comprehensive income (loss), after tax effect

Other compre-Other compre-hensive income hensive income (loss) attributed to attributable to Other comprehensive income (loss), non-controlling shareholders of before attribution to non-controlling interests interests the Bank Adjustments Net gains Adjustments for presentation (losses) with respect of availablefrom cash for-sale bonds **Translation** flow employees at fair value adjustments(1) benefits(2) Total hedges For the three months ended June 30, 2024 (Unaudited) Balance as of March 31, 2024 (301)2 (87)(388)(32)(356)(2)Net change in the period (151)90 (61)(64)Balance as of June 30, 2024 (2) 2 (449)(29)(452)3 (420)For the three months ended June 30, 2023 (Unaudited) Balance as of March 31, 2023 (455)(2)(51)(508)(17)(491)Net change in the period 3 25 (72)(44)(12)(32)Balance as of June 30, 2023 (430)(2) 3 (123)(552)(29)(523)For the six months ended June 30, 2024 (Unaudited) Balance as of December 31, 2023 (356)(2)3 (89)(444)(34)(410)Net change in the period (96)(1) 92 (5)5 (10)Balance as of June 30, 2024 (452)(2) (449)(29)(420)For the six months ended June 30, 2023 (Unaudited) Balance as of December 31, 2022 (18)(458)(532)(2) (72)(514)Net change in the period 28 3 (51)(20)(11)(9)Balance as of June 30, 2023 (2) 3 (552)(430)(123)(29)(523)For the year ended December 31, 2023 (Audited) Balance as of December 31, 2022 (458)(2)(72)(532)(18)(514)Net change in the period 102 3 (16)104 (17)88 Balance as of December 31, 2023 3 (356)(2) (89)(444)(34)(410)

<sup>(1)</sup> Translation adjustments of financial statements of associated companies whose functional currency differs from the Bank's functional currency.

<sup>(2)</sup> Primarily consists of the effect of changes in interest rates on the actuarial liability, as well as deduction of the capital reserve for a streamlining program.

# Note 4 - Cumulative other comprehensive income (loss) - continued

Reported amounts (NIS in millions)

#### B. Changes in items of cumulative other comprehensive income (loss) before and after tax effect

	For the three months ended								
		2023							
	Before tax Tax effect		After tax B	After tax					
						(Unaudited)			
Change in items of other comprehensive income (loss), before attribution to non-controlling interests:									
Adjustments for presentation of available-for-sale bonds at fair value									
Net unrealized gains (losses) from adjustments to fair value Losses (gains) with respect to available-for-sale securities	(228)	74	(154)	22	(6)	16			
reclassified to the statement of profit and loss <sup>(1)</sup>	5	(2)	3	13	(4)	9			
Net change in the period	(223)	72	(151)	35	(10)	25			
Translation adjustments						_			
Adjustments from translation of financial statements (2)	-	_	-	-	-	_			
Net change in the period	-	-	-	-	-	-			
Cash flows hedges									
Net losses from cash flow hedges	(1)	1	-	4	(1)	3			
Net (gains) losses with respect to cash flow hedges reclassified to the statement of profit and loss <sup>(3)</sup>	-	-	-	-	-				
Net change in the period	(1)	1	-	4	(1)	3			
Employees' benefits									
Net actuarial gain (loss) for the period	117	(41)	76	<sup>(4)</sup> (119)	40	(79)			
Net losses reclassified to the statement of profit and loss	21	(7)	14	10	(3)	7			
Net change in the period	138	(48)	90	(109)	37	(72)			
Total net change in the period	(86)	25	(61)	(70)	26	(44)			
Total net change in the period attributable to non- controlling interests	5	(2)	3	(19)	7	(12)			
Total net change in the period attributable to shareholders of the Bank	(91)	27	(64)	(51)	19	(32)			

<sup>(1)</sup> Pre-tax amount included in the statement of profit and loss under "Non-interest financing revenues". For details, see Note 3.A.2.

<sup>(2)</sup> Translation adjustments of financial statements of associated companies whose functional currency differs from the Bank's functional currency.

<sup>(3)</sup> Pre-tax amount included in the statement of profit and loss under "Interest revenues". For details, see Note 3.A.1.

<sup>(4)</sup> Includes the effect of special collective bargaining agreement signed by the Bank and by Mizrahi Tefahot Employee Union. For further details, see Note 8.

# Note 4 – Cumulative other comprehensive income (loss) – continued Reported amounts (NIS in millions)

#### B. Changes in items of cumulative other comprehensive income (loss) before and after tax effect - continued

_	For the six r				e six mor	nths end June		For the year ended December 31		
-	2024			2024 2023			)23	2023		
_	Before tax	Tax effect	After tax	Before tax	Tax effect	After tax	Before tax	Tax effect	After tax	
<u>-</u>				(Unaudit	ed)			(/	Audited)	
Change in items of other comprehensive income (loss), before attribution to non-controlling interests:										
Adjustments for presentation of available-for- sale bonds at fair value										
Net unrealized gains (losses) from adjustments to fair value	(164)	54	(110)	(17)	7	(10)	23	(5)	18	
Losses (gains) with respect to available-for-sale securities reclassified to the statement of profit and loss <sup>(1)</sup>	22	(8)	14	57	(19)	38	127	(43)	84	
Net change in the period	(142)	46	(96)	40	(12)	28	150	(48)	102	
Translation adjustments Adjustments from translation of financial statements <sup>(2)</sup>	-	-	-	-	-	-	-	-	-	
Net change in the period	-	-		-	-	-	-	-		
Cash flows hedges  Net gains (losses) with respect to cash flows hedging  Net (gains) losses with respect to cash flow hedges reclassified to the statement of profit and loss <sup>(3)</sup>	(2)	1	(1) -	4	(1) -	3	5	(2)	3	
Net change in the period	(2)	1	(1)	4	(1)	3	5	(2)	3	
Employees' benefits										
Net actuarial gain (loss) for the period  Net losses reclassified to the statement of profit	120	(43)	77	(4)(96)	33	(63)	(35)	10	(25)	
and loss	23	(8)	15	18	(6)	12	12	(4)	8	
Net change in the period	143	(51)	92	(78)	27	(51)	(23)	6	(17)	
Total net change in the period	(1)	(4)	(5)	(34)	14	(20)	132	(44)	88	
Total net change in the period attributable to non-controlling interests	8	(3)	5	(17)	6	(11)	(24)	8	(16)	
Total net change in the period attributable to shareholders of the Bank	(9)	(1)	(10)	(17)	8	(9)	156	(52)	104	

<sup>(1)</sup> Pre-tax amount included in the statement of profit and loss under "Non-interest financing revenues". For details, see Note 3.A.2.

<sup>(2)</sup> Translation adjustments of financial statements of associated companies whose functional currency differs from the Bank's functional currency.

<sup>(3)</sup> Pre-tax amount included in the statement of profit and loss under "Interest revenues". For details, see Note 3.A.1.

<sup>(4)</sup> Includes the effect of special collective bargaining agreement signed by the Bank and by Mizrahi Tefahot Employee Union. For further details, see Note 8.

# **Note 5 – Securities**

June 30, 2024 (unaudited)

Reported amounts (NIS in millions):

	Carrying Amortized provision		Balance of provision for_		nts to fair yet to be ecognized	F-:(1)	
<u>-</u>	amount	cost	credit losses	Gains	Losses	Fair value <sup>(1)</sup>	
(1) Bonds held to maturity							
of Government of Israel	3,361	3,361	-	1	(144)	3,218	
Of financial institutions in Israel	296	296	-	-	(16)	280	
Of others in Israel	105	105	-	2	(3)	104	
Total bonds held to maturity	3,762	3,762	-	3	(163)	3,602	
	Carrying	Amortized	Balance of provision for_	Cumulative other comprehensive income <sup>(4)</sup>			
_	amount	cost	credit losses	Gains	Losses	Fair value <sup>(1)</sup>	
(2) Bonds available for sale							
of Government of Israel	10,817	11,375	-	16	(574)	10,817	
of foreign governments <sup>(3)</sup>	573	577	-	-	(4)	573	
Of financial institutions in Israel	554	591	-	7	(44)	554	
Of foreign financial institutions	162	168	-	1	(7)	162	
Asset-backed (ABS)	56	61	-	-	(5)	56	
Of others in Israel	1,045	1,096	(8)	11	(54)	1,045	
Of others overseas	170	169	=	4	(3)	170	
Total bonds available for sale	13,377	14,037	(8)	39	(691)	13,377	
	Carrying		Balance of provision for_		ents to fair e yet to be realized <sup>(5)</sup>		
	amount	Cost	•	Gains	Losses	Fair value <sup>(1)</sup>	
(3) Investment in shares not held for trading	729	701	-	45	(17)	729	
Of which: Shares for which no fair value is available <sup>(6)</sup>	504	490	-	14	-	504	
Total securities not held for trading	17,868	18,500	(8)	87	(871)	17,708	

See footnotes below.



June 30, 2024 (unaudited)

Reported amounts (NIS in millions)

	Comming	Amortized	Balance of	Adjustments to air value yet to be realized <sup>(5)</sup>		
	Carrying amount s	cost (for hares – cost)	provision for credit losses	Gains	Losses	Fair value <sup>(1)</sup>
(4) Bonds held for trading						
of Government of Israel	7,126	7,369	-	-	(243)	7,126
Of foreign governments	305	309	-	-	(4)	305
Of financial institutions in Israel	6	6	-	-	-	6
Of others in Israel	23	22	-	2	(1)	23
Of others overseas	26	26	-	-	-	26
Total bonds held for trading	7,486	7,732	-	2	(248)	7,486
Shares and other securities	16	16	-	3	(3)	16
Total securities held for trading	7,502	7,748	-	5	(251)	7,502
Total securities <sup>(2)</sup>	25,370	26,253	(8)	87	(1,122)	25,210

#### (5) Additional information about bonds

Recorded debt balance of

Problematic bonds accruing interest revenues

Problematic bonds not accruing interest revenues

18

18

- (1) Fair value data are generally based on stock exchange prices, which do not necessarily reflect the price to be obtained on the sale of a large volume of securities
- (2) Of which: Securities pledged to lenders, amounting to NIS 436 million and securities provided as collateral to lenders, amounting to NIS 310 million.
- (3) US government bonds.
- (4) Included in shareholders' equity in "adjustments on presentation of bonds available for sale at fair value".
- (5) Charged to statement of profit and loss but not yet realized.
- (6) Generally shown at cost (net of impairment), adjusted for changes in observed prices in ordinary transactions for similar or identical investments of the same issuer.

### Remarks:

- For information about results of investments in bonds, see Notes 2D, 3A.2 and 3B to the financial statements. For more information about investments in shares see Note 3A.4 to the financial statements.
- The distinction between Israeli and foreign bonds was made in conformity with the country of residence of the authority which issued the

9

4

48

(61)

(12)

(668)

902

196 **9,395** 

# Note 5 - Securities - continued

June 30, 2023 (unaudited)

Reported amounts (NIS in millions):

	Carrying		Balance of provision for_	Adjustments to fair value yet to be recognized			
	amount	cost	credit losses	Gains	Losses	Fair value <sup>(1)</sup>	
(1) Bonds held to maturity							
of Government of Israel	2,775	2,775	-	-	(135)	2,640	
Of financial institutions in Israel	362	362	-	-	(19)	343	
Of others in Israel	116	116	-	-	(4)	112	
Total bonds held to maturity	3,253	3,253	-	-	(158)	3,095	
				• .			
	Carrying	Amortized	Balance of		tive other rehensive income <sup>(4)</sup>		
	Carrying amount	Amortized cost	provision for_		rehensive	Fair value <sup>(1)</sup>	
(2) Bonds available for sale			provision for_	compi	rehensive income <sup>(4)</sup>	Fair value <sup>(1)</sup>	
(2) Bonds available for sale of Government of Israel			provision for_	compi	rehensive income <sup>(4)</sup>	<b>Fair value</b> <sup>(1)</sup> 6,313	
	amount	cost	provision for_	Gains	rehensive income <sup>(4)</sup> Losses	6,313	
of Government of Israel	<u>amount</u> 6,313	6,814	provision for_	Gains 28	rehensive income <sup>(4)</sup> Losses (529)		
of Government of Israel of foreign governments <sup>(3)</sup>	6,313 1,242	6,814 1,250	provision for_	Gains 28	rehensive income <sup>(4)</sup> Losses (529) (8)	6,313 1,242	

	Carrying		Balance of provision for_	Adjustme value		
_	amount	Cost	•	Gains	Losses	Fair value(1)
(3) Investment in shares not held for trading	605	546	-	77	(18)	605
Of which: Shares for which no fair value is available <sup>(6)</sup>	352	340	-	12	-	352
Total securities not held for trading	13,253	13,814	-	125	(844)	13,095

954

204

10,015

902

196

9,395

See footnotes below.

Of others in Israel

Of others overseas

Total bonds available for sale

June 30, 2023 (unaudited)

Reported amounts (NIS in millions):

	Carrying	Amortized cost (for	Balance of provision for_	Adjustments to fair value yet to be realized <sup>(5)</sup>		
		hares – cost)	credit losses	Gains	Losses	Fair value(1)
(4) Bonds held for trading						
of Government of Israel	6,209	6,247	-	-	(38)	6,209
Of foreign governments	329	330	-	1	(2)	329
Of financial institutions in Israel	3	3	-	-	-	3
Of others in Israel	22	22	-	1	(1)	22
Of others overseas	33	34	-	1	(2)	33
Total bonds held for trading	6,596	6,636	-	3	(43)	6,596
Shares and other securities	16	15	-	3	(2)	16
Total securities held for trading	6,612	6,651	-	6	(45)	6,612
Total securities <sup>(2)</sup>	19,865	20,465	-	131	(889)	19,707
(5) Additional information about bonds						
Recorded debt balance of						
Problematic bonds accruing interest revenues						-
Problematic bonds not accruing interest						

- (1) Fair value data are generally based on stock exchange prices, which do not necessarily reflect the price to be obtained on the sale of a large volume of securities.
- (2) Of which: Securities pledged to lenders, amounting to NIS 382 million and securities provided as collateral to lenders, amounting to NIS 50 million.
- (3) US government bonds
- (4) Included in shareholders' equity in "adjustments on presentation of bonds available for sale at fair value".
- (5) Charged to statement of profit and loss but not yet realized.
- (6) Generally shown at cost (net of impairment), adjusted for changes in observed prices in ordinary transactions for similar or identical investments of the same issuer.

#### Remarks:

revenues

- For information about results of investments in bonds, see Notes 2D, 3A.2 and 3B to the financial statements. For more information about investments in shares see Note 3A.4 to the financial statements.
- The distinction between Israeli and foreign bonds was made in conformity with the country of residence of the authority which issued the security.

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As of December 31, 2023 (audited)

Reported amounts (NIS in millions):

	Carrying	Amortized	Balance of provision for_		nts to fair yet to be ecognized		
	amount		credit losses	Gains	Losses	Fair value <sup>(1)</sup>	
(1) Bonds held to maturity						_	
of Government of Israel	3,164	3,164	-	-	(119)	3,045	
Of financial institutions in Israel	334	334	-	1	(13)	322	
Of others in Israel	102	102	-	1	(2)	101	
Total bonds held to maturity	3,600	3,600	-	2	(134)	3,468	
	— <del></del>		Balance of provision for_	compr	tive other rehensive income <sup>(4)</sup>		
_	amount	cost	credit losses	Gains	Losses	Fair value <sup>(1)</sup>	
(2) Bonds available for sale							
of Government of Israel	9,138	9,572	-	55	(489)	9,138	
of foreign governments <sup>(3)</sup>	310	314	-	-	(4)	310	
Of financial institutions in Israel	438	466	-	6	(34)	438	
Of foreign financial institutions	251	256	-	2	(7)	251	
Asset-backed (ABS)	56	59	-	-	(3)	56	
Of others in Israel	975	1,016	(8)	14	(47)	975	
Of others overseas	205	208	-	5	(8)	205	
Total bonds available for sale	11,373	11,891	(8)	82	(592)	11,373	
	Carrying		Balance of provision for_		nts to fair yet to be realized <sup>(5)</sup>		
	amount	Cost	credit losses	Gains	Losses	Fair value <sup>(1)</sup>	
(3) Investment in shares not held for trading	602	549	-	76	(23)	602	
Of which: Shares for which no fair value is available <sup>(6)</sup>	350	338	-	12	-	350	
Total securities not held for trading	15,575	16,040	(8)	160	(749)	15,443	

See footnotes below.



As of December 31, 2023 (audited)

Reported amounts (NIS in millions):

		cost (for provision shares – for credit	Balance of Ad provision			
	Carrying amount		for credit losses	Gains	Losses	Fair value <sup>(1)</sup>
(4) Bonds held for trading						
of Government of Israel	7,150	7,201	-	2	(53)	7,150
Of foreign governments	273	270	-	3	-	273
Of financial institutions in Israel	4	4	-	-	-	4
Of others in Israel	23	22	-	1	-	23
Of others overseas	30	31	-	-	(1)	30
Total bonds held for trading	7,480	7,528	-	6	(54)	7,480
Shares and other securities	16	14	-	4	(2)	16
Total securities held for trading	7,496	7,542	-	10	(56)	7,496
Total securities <sup>(2)</sup>	23,071	23,582	(8)	170	(805)	22,939

#### (5) Additional information about bonds

Recorded debt balance of

Problematic bonds not accruing interest

<u>revenues</u> 21 21

- (1) Fair value data are generally based on stock exchange prices, which do not necessarily reflect the price to be obtained on the sale of a large volume of securities.
- (2) Of which: Securities pledged to lenders, amounting to NIS 430 million and securities provided as collateral to lenders, amounting to NIS 50 million.
- (3) US government bonds.
- (4) Included in shareholders' equity in "adjustments on presentation of bonds available for sale at fair value".
- (5) Charged to statement of profit and loss but not yet realized.
- (6) Generally shown at cost (net of impairment), adjusted for changes in observed prices in ordinary transactions for similar or identical investments of the same issuer.

#### Remarks:

- For more information about operations involving investments in bonds see Notes 2.D, 3.A.2 and 3.B. For more information of investments in shares see Note 3.A.4.
- The distinction between Israeli and foreign bonds was made in conformity with the country of residence of the entity which issued the securities.

Reported amounts (NIS in millions):

(6) Fair value and unrealized losses, by time period and impairment rate, of bonds available for sale, which include unrealized loss without provision for credit losses:

		Less	than 12	months			12	2 months	or more
	Uı	nrealized	losses			Unrealize	d losses		
	Fair value <sup>(1)</sup> 0	%-20%	20%- 40%	Total	Fair value <sup>(1)</sup>	0%-20%	20%- 40%	Over 40%	Total
						As of	June 30,	2024 (una	audited)
Bonds available for sale									
of Government of Israel	4,287	97	-	97	4,371	312	135	30	477
of foreign governments <sup>(2)</sup>	262	-	-	-	53	4	-	-	4
Of financial institutions in Israel	189	3	-	3	349	38	3	-	41
Of foreign financial institutions	2	1	-	1	95	6	-	-	6
Asset-backed (ABS)	-	-	-	-	56	5	-	-	5
Of others in Israel	262	21	-	21	500	32	1	-	33
Of others overseas	23	-	-	-	103	3	-	-	3
Total bonds available for sale	5,025	122	-	122	5,527	400	139	30	569
						As of	June 30,	2023 (una	udited)
Bonds available for sale	·								
of Government of Israel	3,158	32	-	32	3,051	330	142	25	497
of foreign governments <sup>(2)</sup>	153	-	-	-	1,015	8	-	-	8
Of financial institutions in Israel	99	7	-	7	335	36	-	-	36
Of foreign financial institutions	16	2	-	2	149	8	2	-	10
Asset-backed (ABS)	-	-	-	-	56	3	-	-	3
Of others in Israel	390	22	-	22	365	38	1	-	39
Of others overseas	53	-	-	-	92	6	6	-	12
Total bonds available for sale	3,869	63	-	63	5,063	429	151	25	605
						As of De	cember	31, <mark>2023 (</mark> a	audited)
Bonds available for sale									
of Government of Israel	2,251	39	-	39	4,601	365	56	29	450
Of foreign governments(2)	-	-	-	-	50	4	-	-	4
Of financial institutions in Israel	84	3	-	3	336	31	-	-	31
Of foreign financial institutions	77	1	-	1	91	6	-	-	6
Asset-backed (ABS)	-	-	-	-	55	3	-	-	3
Of others in Israel	131	17	-	17	550	30	-	-	30
Of others overseas	2	-	-	-	148	3	5	-	8
Total bonds available for sale	2,545	60	-	60	5,831	442	61	29	532

<sup>(1)</sup> Fair value data are generally based on stock exchange prices, which do not necessarily reflect the price to be obtained on the sale of a large volume of securities.



<sup>(2)</sup> US government bonds.

Reported amounts (NIS in millions):

## (7) Asset-backed and mortgage-backed securities

	Counting	A	Cumulative other comprehensive income			
	Carrying amount	Amortized cost	Gains	Losses	Fair value	
			As	of June 30, 202	4 (unaudited)	
Asset-backed bonds (ABS)	56	61	-	(5)	56	
Total asset-backed bonds available for sale	56	61	-	(5)	56	
_			Δει	of June 30, 202	3 (unaudited)	
Asset-backed bonds (ABS)	56	59	-	(3)	<u>56</u>	
Total asset-backed bonds available for sale	56	59	-	(3)	56	
			As of [	December 31, 2	023 (audited)	
Asset-backed bonds (ABS)	56	59	-	(3)	56	
Total asset-backed bonds available for sale	56	59	-	(3)	56	



# Note 6 - Credit risk, loans to the public and provision for credit losses

Reported amounts (NIS in millions)

# A. Debts<sup>(1)</sup>, bonds held to maturity and available for sale, loans to the public and balance of provision for credit losses

					June 30, 2024	(unaudited)
			Loans to	the public	Banks,	,
	Commercial	Housing	Individual – other	Total	governments	Total
Recorded debt balance:						
reviewed on individual basis	87,746	-	26	87,772	43,552	131,324
reviewed on group basis	13,587	213,474	26,979	254,040	-	254,040
Total debts	101,333	<sup>(2)</sup> 213,474	27,005	341,812	43,552	385,364
Of which:						
Non-accruing debts	1,552	2,127	88	3,767	1	3,768
Debts in arrears 90 days or longer	86	-	38	124	-	124
Other problematic debts	1,537	-	124	1,661	-	1,661
Total problematic debts	3,175	2,127	250	5,552	1	5,553
Balance of provision for credit losses with respect to debts:						
reviewed on individual basis	1,661	-	2	1,663	12	1,675
reviewed on group basis	622	1,161	668	2,451	-	2,451
Total provision for credit losses	2,283	1,161	670	4,114	12	4,126
Of which: With respect to non-accruing debts	381	109	60	550	1	551
Of which: With respect to other problematic debts	271	-	72	343	-	343

					June 30, 2023	(unaudited)
			Loans to	the public	Banks,	
	Commercial	Housing	Individual – other	Total	governments and bonds	Total
Recorded debt balance:						
reviewed on individual basis	77,947	-	318	78,265	30,977	109,242
reviewed on group basis	13,178	201,990	26,732	241,900	-	241,900
Total debts	91,125	<sup>(2)</sup> 201,990	27,050	320,165	30,977	351,142
Of which:						
Non-accruing debts	969	1,735	67	2,771	1	2,772
Debts in arrears 90 days or longer	71	-	54	125	-	125
Other problematic debts	1572	-	124	1696	=	1696
Total problematic debts	2,612	1,735	245	4,592	1	4,593
Balance of provision for credit losses with respect to debts:						
reviewed on individual basis	1,230	-	10	1,240	1	1,241
reviewed on group basis	480	960	560	2,000	-	2,000
Total provision for credit losses	1,710	960	570	3,240	1	3,241
Of which: With respect to non-accruing debts	220	87	51	358	1	359
Of which: With respect to other problematic debts	363	-	64	427	-	427

<sup>(1)</sup> Loans to the public, loans to governments, deposits with banks and other debts, except for bonds and securities borrowed or acquired in conjunction with resale agreements, except for deposits with Bank of Israel.

<sup>(2)</sup> Includes general-purpose loans secured by a lien on a residential apartment, amounting to NIS 14,310 million (as of June 30, 2023 – NIS 12,997 million)



# Note 6 – Credit risk, loans to the public and provision for credit losses – continued

Reported amounts (NIS in millions):

# A. Debts<sup>(1)</sup>, bonds held to maturity and available for sale, loans to the public and balance of provision for credit losses – continued

				As of De	ecember 31, 202	3 (audited)
			Loans to	the public	Banks,	
	Commercial	Housing	Individual – other	Total	governments and bonds	Total
Recorded debt balance:						
reviewed on individual basis	82,846	-	146	82,992	42,980	125,972
reviewed on group basis	13,080	206,657	26,686	246,423	-	246,423
Total debts	95,926	(2)206,657	26,832	329,415	42,980	372,395
Of which:						
Non-accruing debts	1,466	2,153	74	3,693	1	3,694
Debts in arrears 90 days or longer	73	-	71	144	-	144
Other problematic debts	2,189	-	124	2,313	=	2,313
Total problematic debts	3,728	2,153	269	6,150	1	6,151
Balance of provision for credit losses with respect to debts:						
reviewed on individual basis	1,700	-	1	1,701	11	1,712
reviewed on group basis	563	1,129	676	2,368	-	2,368
Total provision for credit losses	2,263	1,129	677	4,069	11	4,080
Of which: With respect to non-accruing debts	375	107	60	542	1	543
Of which: With respect to other problematic debts	394	-	88	482	-	482

<sup>(1)</sup> Loans to the public, loans to governments, deposits with banks and other debts, except for bonds and securities borrowed or acquired in conjunction with resale agreements, except for deposits with Bank of Israel.

<sup>(2)</sup> Includes general-purpose loans secured by a lien on a residential apartment, amounting to NIS 13,378 million.

# Note 6 – Credit risk, loans to the public and provision for credit losses – continued

Reported amounts (NIS in millions):

### B. Change in balance of provision for credit losses

					Provision for	credit losses
			Loans to	the public	Banks,	
			Individual	-	governments	
	Commercial	Housing	<ul><li>other</li></ul>	Total	and bonds	Total
		For	the three mo	onths ende	d June 30, 2024	(unaudited)
Balance of provision for credit losses at start of period	2,437	1,171	702	4,310	11	4,321
Expenses due to credit losses	66	12	30	108	1	109
Accounting write-offs <sup>(1)</sup>	(100)	_	(77)	(177)	-	(177)
Collection of debts written off for accounting purposes	,		( /	` ,		` '
in previous years <sup>(1)</sup>	74	-	36	110	-	110
Net accounting write-offs	(26)	-	(41)	(67)	-	(67)
Balance of provision for credit losses at end of						
period	2,477	1,183	691	4,351	12	4,363
Of which: With respect to off balance sheet credit						
instruments	194	22	21	237	-	237
					d June 30, 2023	
Balance of provision for credit losses at start of period	1,766	944	568	3,278	1	3,279
Expenses due to credit losses	168	21	58	247	-	247
Accounting write-offs <sup>(1)</sup>	(89)	-	(61)	(150)	-	(150)
Collection of debts written off for accounting purposes						
in previous years <sup>(1)</sup>	27	-	25	52	-	52
Net accounting write-offs	(62)	-	(36)	(98)	-	(98)
Balance of provision for credit losses at end of						
period	1,872	965	590	3,427	1	3,428
Of which: With respect to off balance sheet credit		_				
instruments	162	5	20	187		187
					d June 30, 2024	
Balance of provision for credit losses at start of period	2,419	1,149	702	4,270	11	4,281
Expenses due to credit losses	175	34	74	283	1	284
Accounting write-offs <sup>(1)</sup>	(220)	-	(155)	(375)	-	(375)
Collection of debts written off for accounting purposes						
in previous years <sup>(1)</sup>	103	-	70	173	-	173
Net accounting write-offs	(117)	-	(85)	(202)	-	(202)
Balance of provision for credit losses at end of	0.477	4 400	604	4.054	40	4 202
period	2,477	1,183	691	4,351	12	4,363
Of which: With respect to off balance sheet credit instruments	194	22	21	237	_	237
instruments .	134				d June 30, 2023	
Balance of provision for credit losses at start of period	1,690	902		3,104	1	3,105
Expenses due to credit losses	268	63	143	474		474
Accounting write-offs <sup>(1)</sup>	(142)	-	(115)	(257)	_	(257)
Collection of debts written off for accounting purposes	(142)	-	(113)	(237)	-	(237)
in previous years <sup>(1)</sup>	56	_	50	106	_	106
Net accounting write-offs	(86)	_	(65)	(151)	_	(151)
Balance of provision for credit losses at end of	(00)		(00)	(101)	<del>-</del>	(131)
period	1,872	965	590	3,427	1	3,428
Of which: With respect to off balance sheet credit	,			.,		-,
instruments	162	5	20	187	-	187

<sup>(1)</sup> Accounting write-offs presented in the Note primarily consist of write-offs of a technical nature, due to passage of time of customers being in arrears, in conformity with US standards applicable to the Bank in this regard. Thus, for example, the balance of the provision for large non-accruing debts will typically be written off after two years. Debt measured on a group basis will be written off after 150 days in arrears. This means that the Bank's collection efforts may sometimes take longer when compared to the timing for write-off according to accounting rules. Consequently, relatively high balances of "accounting write-offs" and relatively high balances of "Recovery of debts written off in previous years" are presented.



# Note 7 – Deposits from the Public

Reported amounts (NIS in millions):

## a. Deposit types by location solicited and depositor type

	June 30		December 31
	2024	2023	2023
		(Unaudited)	(Audited)
In Israel			
On-call			
Non-interest-bearing	79,176	76,715	76,907
Interest-bearing	33,734	30,329	32,926
Total on-call	112,910	107,044	109,833
Term deposits	246,646	228,494	236,499
Total deposits in Israel <sup>(1)</sup>	359,556	335,538	346,332
Outside of Israel			
On-call			
Non-interest-bearing	491	438	424
Interest-bearing	152	136	130
Total on-call	643	574	554
Term deposits	13,380	9,079	11,667
Total deposits overseas	14,023	9,653	12,221
Total deposits from the public	373,579	345,191	358,553
(1) Includes:			
Deposits from individuals	166,219	156,768	160,755
Deposits from institutional investors	83,480	75,829	78,904
Deposits from corporations and others	109,857	102,941	106,673

### b. Deposits from the public by size

	June 30		December 31	
	2024	2024 2023		
		(Unaudited)	(Audited)	
Maximum deposit (NIS in millions)				
Up to 1	109,945	102,018	105,025	
Over 1 to 10	94,878	89,184	93,024	
Over 10 to 100	44,860	43,413	45,648	
Over 100 to 500	32,942	34,077	37,466	
Above 500	90,954	76,499	77,390	
Total	373,579	345,191	358,553	

# Note 8 - Employees' Rights

#### **Description of benefits**

- 1. Employment terms of the vast majority of Bank Group employees and managers are determined by provisions of collective bargaining agreements. Pension liabilities to these employees, except for Bank Yahav employees, are covered by regular deposits to pension, provident and severance-pay funds, which release the Bank from severance-pay liabilities for those employees by law. For more information about various benefits to Bank employees and managers, see Note 22 to the 2023 financial statements.
- Remuneration policy for Bank officers and for all Bank employees other than officers
   For more information about remuneration policy for Bank officers and remuneration policy for all Bank employees other than officers, see Note 22 to the 2023 financial statements.
- 3. Signing of salary agreement with the executives and authorized signatories organization On July 22, 2024, a special collective bargaining agreement was signed between the Bank and the Bank's executives and authorized signatories organization (hereinafter – "the Executives Organization") for 2023-2027 after it had been approved by the bank's certified organs, and while it had been agreed within its framework, that most of its terms in the matter of salary, advancement and end of employment would continue to apply in 2028 as well. Highlights of the agreement are as follows:
  - Managerial Flexibility and Encouraging Excellence
     Various agreements were reached with the Executives Organization in order to increase the bank's managerial flexibility that allows the continued strengthening of the excellence value, along side strengthening the status of the executives managing workers. Thus, among other things, the following matters were agreed upon:
    - Increasing the differential component rate at the expense of the fixed component in the yearly executive salary bonus.
    - The ability to transfer executives form there position to non-managerial positions, under certain circumstances.
    - The option to terminate due to unsuitability, at the Bank's initiative, up to 25 executives classified as low contribution executives, during the term of this agreement.
  - Salaries and Bonuses
    - The executives shall be given a monthly pay increase of 1,500 NIS, in effect from January 1, 2023, and an additional sum for branch managers.
    - The Bank shall grant executives who have begun work prior to December 31, 2023 (and who still work at the Bank) a one-time bonus equal to 70% of three gross salaries as defined in this matter in the agreement) less an advance payment paid in October 2023 (hereinafter: "the Bonus") and grant a bonus equal to one half of the above total, to executives who began working in the period between January 1, 2024 and May 31, 2024 (and who still work at the Bank).
  - Considering the expected transition of Bank headquarters employees to the new Bank campus in Lod, the
    parties agreed that work conditions in the new campus would be determined by the Bank after consulting the
    Executives Organization. The Executives Organization shall have no claims whatsoever with respect to the
    transition to the new campus and working conditions there.
  - It was agreed that up until December 31, 2027 there will be full and absolute industrial silence (and in the additional year, 2028, industrial silence shall be maintained on the subjects of the agreement that will continue to apply, as noted above).

Concurrently with signing of this agreement, the Bank and the Executives Organization signed an agreement to institute a voluntary retirement plan, the terms of which are similar to the terms in previous retirement plans, effective through December 31, 2028 (hereinafter: "the Retirement Program"). In accordance with the Retirement Plan, executives who have agree to retire shall be entitled to a bridge pension or added compensation at a sum constituting 150% of the multiple of determining salaries during the work years (all according to their age and seniority). In addition, the Bank shall be entitled to approve various retirement benefits for up to 30 executives during the retirement plan period).

The cumulative influence of the agreement and of the retirement plan, has already bee included in the March 31, 2024 Financial Statements, and had no material impact on them. Bank Management estimates that this agreement will not materially impact the Bank's Financial Statements in 2024 nor in subsequent years.



# Note 8 - Employee Rights - continued

4. Net benefit cost components recognized in profit and loss with respect to defined benefit and defined contribution pension plans (NIS in millions):

	For the three mor	nths ended June 30	For the six months ended Fo		or the year ended December 31	
	2024	2023	2024	2023	2023	
	(l	Jnaudited)		(Unaudited)	(Audited)	
Under payroll and associated expenses						
Cost of service <sup>(1)</sup>	17	13	33	30	54	
Under other expenses						
Cost of interest <sup>(2)</sup>	28	17	55	37	94	
Expected return on plan assets(3)	(6)	(2)	(12)	(7)	(24)	
Deduction of non-allowed amounts:						
Net actuarial loss <sup>(4)</sup>	21	10	23	18	12	
Total under other expenses	43	25	66	49	82	
Total benefit cost, net	60	38	99	79	136	
Total expense with respect to defined-						
contribution pension	54	46	107	90	192	
Total expenses recognized in profit and loss	114	84	206	169	328	

	Forecast	Actua	al deposits			
	For	the three mor	nths ended	For the six r	nonths ended F	or the year ended
	For <sup>(5)</sup>		June 30		June 30	December 31
	2024	2024	2023	2024	2023	2023
		(1	Unaudited)		(Unaudited)	(Audited)
Deposits	3	2	2	4	4	7

<sup>(1)</sup> Cost of service is the current accrual of the future employee benefit in the period.

<sup>(2)</sup> Cost of interest is the amount recognized in the period, set based on the increase in obligation with respect to expected benefit due to passage of time.

<sup>(3)</sup> Expected return is the expected return on plan assets, determined based on expected long-term rates of return on plan assets and based on the established market value of plan assets.

<sup>(4)</sup> Deduction of net gain or loss previously recognized in Cumulative Other Comprehensive Income.

<sup>(5)</sup> Estimated contributions expected to be paid into defined-benefit pension plans through 2024.

# Note 9 - Capital Adequacy, liquidity and leverage

Reported amounts (NIS in millions)

### A. Capital adequacy

Calculated in accordance with Proper Conduct of Banking Business Directives 201-211 "Measurement and Capital Adequacy"

		As of June 30	As of December 31
	2024	2023	2023
		(Unaudited)	(Audited)
1. Consolidated data			
a. Capital for purpose of calculating the capital ratio			
Tier I equity <sup>(1)</sup>	30,252	26,908	28,434
Tier I capital <sup>(1)</sup>	30,252	26,908	28,434
Tier II capital	9,289	8,482	8,366
Total capital	39,541	35,390	36,800
b. Weighted risk asset balances			
Credit risk	265,789	242,280	252,842
Market risks	1,820	1,710	1,957
Operational Risk	22,199	18,919	20,641
Total weighted risk asset balances	289,808	262,909	275,440
c. Ratio of capital to risk components			
			<u>In %</u>
Ratio of Tier I equity to risk components	10.44	10.23	10.32
Ratio of Tier I capital to risk components	10.44	10.23	10.32
Ratio of total capital to risk components	13.64	13.46	13.36
Minimum Tier I equity ratio required by Supervisor of Banks <sup>(2)</sup>	9.60	9.60	9.60
Total minimum capital ratio required by the Supervisor of Banks <sup>(2)</sup>	12.50	12.50	12.50
2. Significant subsidiaries			
Bank Yahav for Government Employees Ltd. and its subsidiaries			
Ratio of Tier I equity to risk components	12.40	10.91	11.90
Ratio of Tier I capital to risk components	12.40	10.91	11.90
Ratio of total capital to risk components	14.59	13.81	14.17
Minimum Tier I capital ratio required by Supervisor of Banks	9.00	9.00	9.00
Total minimum capital ratio required by the Supervisor of Banks	12.50	12.50	12.50

<sup>(1)</sup> These data include supervisory adjustments with respect to the following: Streamlining programs, charged equally over 5 years as from the start date thereof, effect of initial application of accounting principles with regard to expected credit losses and with respect to initial application of the Bank of Israel circular regarding weighting of loans subject to increased risk for purchase of land. For more information see section A.3



<sup>(2)</sup> An additional capital requirement was added to the Tier I equity ratio at 1% of the residential mortgage balance as of the report date.

Reported amounts (NIS in millions)

### A. Capital adequacy - continued

Calculated in accordance with Proper Conduct of Banking Business Directives 201-211 "Measurement and Capital Adequacy" – continued

	٨٥٨	of lung 30 As a	of December 31
	2024	2023	2023
<del></del>		Inaudited)	(Audited)
3. Capital components for calculating the capital ratio (on consolidated data)	•	•	Ţ
a. Tier I equity			
Equity	30,813	26,990	28,703
Differences between shareholders' equity and Tier I equity	(767)	(613)	(673)
Tier I equity before regulatory adjustments and deductions	30,046	26,377	28,030
Supervisory adjustments and deductions:			_
Goodwill and intangible assets	(117)	(137)	(127)
Deferred tax assets	-	-	-
Supervisory adjustments and other deductions <sup>(1)</sup>	234	484	354
Total supervisory adjustments and deductions, before adjustments with respect to the streamlining plan before adjustments for expected credit losses – Tier I equity	117	347	227
Total adjustments with respect to the streamlining program	-	7	-
Total adjustments for expected credit losses	89	177	177
Total Tier I equity after supervisory adjustments and deductions	30,252	26,908	28,434
b. Tier II capital			
Tier II capital: Instruments, before deductions	5,967	5,591	5,205
Tier II capital: Provisions, before deductions	3,391	3,029	3,299
Total Tier II capital, before deductions	9,358	8,620	8,504
Deductions:			
Deductions – Total adjustments for expected credit losses	(69)	(138)	(138)
Total Tier II capital	9,289	8,482	8,366
Total capital	39,541	35,390	36,800

### 4. Impact of adjustments due to expected credit losses on ratio of Tier I capital:

	As of June 30 As of December 3		
	2024	2023	2023
			In %
Ratio of capital to risk components			
Ratio of Tier I equity to risk components, before effect of adjustments	10.40	10.16	10.25
Effect of adjustments for expected credit losses	0.04	0.07	0.07
Ratio of Tier I equity to risk components	10.44	10.23	10.32

(1) Includes deferred credit balance from acquisition of Union Bank.

Reported amounts (NIS in millions)

#### **B.** Leverage ratio

Calculated in conformity with Proper Conduct of Banking Business Directive 218 "Leverage ratio"

		As of June 30	As of December 31
	2024	2023	2023
		(Unaudited)	(Audited)
1. Consolidated data			
Tier I capital <sup>(1)</sup>	30,252	26,908	28,434
Total exposure	505,336	469,461	487,483
	In %		
Leverage ratio	5.99	5.73	5.83
Minimum leverage ratio required by the Supervisor of Banks <sup>(2)</sup>	4.50	4.50	4.50
2. Significant subsidiaries			
Bank Yahav for Government Employees Ltd. and its subsidiaries			
Leverage ratio	6.90	6.35	6.68
Minimum leverage ratio required by the Supervisor of Banks <sup>(3)</sup>	4.50	4.50	4.50

<sup>(1)</sup> This data includes adjustments with respect to streamlining plans and adjustments with respect to initial application of accounting principles for expected credit losses, see sections A.3 and A.4 above.

### C. Liquidity coverage ratio

Calculated in accordance with Proper Conduct of Banking Business Directive 221 "Liquidity coverage ratio"

	As	As of June 30		
	2024	2023	2023	
		(Unaudited)	(Audited)	
		In %		
1. Consolidated data				
Liquidity coverage ratio <sup>(1)</sup>	131	128	131	
Minimum liquidity coverage ratio required by the Supervisor of Banks	100	100	100	
2. Bank data				
Liquidity coverage ratio <sup>(1)</sup>	132	129	131	
Minimum liquidity coverage ratio required by the Supervisor of Banks	100	100	100	
3. Significant subsidiaries				
Bank Yahav for Government Employees Ltd. and its subsidiaries				
Liquidity coverage ratio <sup>(1)</sup>	416	244	391	
Minimum liquidity coverage ratio required by the Supervisor of Banks	100	100	100	

<sup>(1)</sup> In terms of simple average of daily observations during the reported quarter.



<sup>(2)</sup> Banking corporations are required to achieve the minimum leverage ratio required by the Supervisor of Banks as from January 1, 2018.

<sup>(3)</sup> After the balance sheet date, the Bank of Israel rescinded the relief provided to Bank Yahav, for a minimum leverage ratio of 4.7% as from May 2023.

Reported amounts (NIS in millions)

#### D. Minimum net stable funding ratio required by directives of the Supervisor of Banks

As from December 31, 2021, the Bank applies Proper Conduct of Banking Business Directive 222 concerning "Net stable funding ratio (NSFR)", which adopts the Basel Committee recommendation with regard to net stable funding ratio in the banking system in Israel. In conformity with this directive, the objective of the net stable funding ratio is to improve stability of the liquidity risk profile of banking corporations over the long term, by requiring banking corporations to maintain a stable funding profile in conformity with the composition of on-balance sheet assets and off-balance sheet operations. The net stable funding ratio consists of two components: available stable funding items (numerator) and required stable funding items (denominator). "Available stable funding" is defined as the part of capital and liabilities that may be relied upon over the time horizon taken into account in the net stable funding ratio, of one year. The required stable funding amount for a given corporation is based on the liquidity attributes and time to maturity of various assets held by the corporation, as well as of off-balance sheet exposures.

Pursuant to the directive, the minimum net stable funding ratio required is 100%.

The net stable funding ratio for significant banking subsidiaries in Israel is calculated in conformity with Proper Conduct of Banking Business Directive 222 "Net stable funding ratio". Net stable funding ratio in significant overseas banking corporations is presented and calculated in conformity with relevant directives in each jurisdiction, if specified.

	As of June 30	As o	f December 31
	2024	2023	2023
	(Unaudited)		(Audited)
			In %
(1) On consolidated data Net stable funding ratio The minimum net stable funding ratio required by the Supervisor of Banks	113 100	115 100	114 100
(2) Significant subsidiaries Bank Yahav			
Net stable funding ratio	173	165	170
The minimum net stable funding ratio required by the Supervisor of Banks	100	100	100

#### Factors which may materially affect the net stable funding ratio

The net stable funding ratio (on consolidated basis) as of June 30, 2024 was 113%. The volatility of this ratio throughout the quarter was low; the main factors affecting the net stable funding ratio are: composition of Bank sources and uses by financing term, financing type and counter party. On the sources side – long-term liabilities are more stable than short-term liabilities, and funding from retail customers and small businesses is more stable than wholesale funding with the same maturity. When long-term sources grow shorter on a large scale (such as with subordinated notes) to a term shorter than one year, this factor affects the resulting ratio; however, because this is a funding source which typically has scattered maturities, the impact on the resulting ratio is not material. On the uses side – asset type, asset term and quality and liquidity value determine the required stable funding amount.

#### E. Basel III

As from January 1, 2014, the Bank applies Proper Conduct of Banking Business Directives 201-211 with regard to capital measurement and adequacy, as amended to align them with Basel III directives.

The Basel III directives stipulated significant changes to calculation of regulatory capital requirements, including with regard to the following:

- Supervisory capital components
- Deductions from capital and supervisory adjustments
- Treatment of exposures to financial corporations
- Treatment of exposures to credit risk with respect to non-accruing debts
- Capital allocation with respect to CVA risk

Reported amounts (NIS in millions)

#### F. Capital adequacy target

As per instructions of the Supervisor of Banks, the Bank is required to maintain a minimum Tier I equity ratio of no less than 9% and a minimum total equity ratio of no less than 12.5% of weighted total of risk components of its balance sheet assets and off-balance-sheet items. Calculation of total capital and total risk components is set forth in the directives.

An additional capital requirement was added to the Tier I equity ratio at 1% of the residential mortgage balance as of the dates of financial statements, except for residential mortgages, which are subject to relief provided in the interim directive for addressing the Corona Virus crisis.

Consequently, the Bank's current required minimum ratio of Tier I equity ratio and minimum total capital ratio as of the report date are 9.60% and 12.50%, respectively (to which appropriate safety margins will be added).

#### G. Effect of application of accounting principles with regard to expected credit losses on supervisory capital

As from January 1, 2022, the Bank applies the new directives with regard to expected credit losses (CECL) and charges the cumulative effect to retained earnings upon initial application. According to the Supervisor of Banks' circular, if, due to initial application of these rules, the banking corporation's Tier I equity should decrease, then the banking corporation may partially include in Tier I equity (i.e. add back to Tier I equity) the decrease in Tier I equity recorded upon initial application, over three years (hereinafter: "transition period").

The effect of this relief on the Tier I capital ratio was 0.04% as of June 30, 2024.

For more information about the effect of initial application, see Note 1 to the 2022 financial statements.

#### H. Lowering of the State of Israel's Credit Rating by International Rating Agency S&P

In April 2024, rating agency S&P lowered the long-term credit rating of the State of Israeli from AA- to A+. In accordance with Proper Bank Management Ordinance 203, the capital requirements or the Bank's exposures to the State of Israel, Israeli banks, institutional bodies and public sector entities, are derived from the State of Israel's rating

For this rating, the Bank used a single rating from S&P. As from the first quarter of 2022, the Bank started using the lower of ratings from S&P and from AM Best, used for rating of credit risk insurers, in order to mitigate credit risk so that the risk weighting is based on insurer rating, rather than on counter-party rating.

The effect of the drop in the credit rating of the State of Israel as of June 30, 2024 on the Tier I capital ratio and comprehensive capital ratio is approximately 0.13% and about 0.16%, respectively.

#### I. Issue of subordinated notes with loss-absorption provisions

In June 2024, Tefahot issued a public offering by the expansion of Series 69, CoCo deferred conditional bonds, to the sum of about NIS 0.6 billion par value in return for some NIS 0.6 billion.

#### J. Leverage ratio

The Bank applies the rules in Proper Conduct of Banking Business Directive 218 with regard to leverage ratio, which adopts the Basel Committee recommendations with regard to leverage ratio, stipulated in January 2014.

The leverage ratio is reflected in percent, defined as the ratio of Tier I capital to total exposures. Total exposure for the Bank is the sum of balance sheet exposures, exposures to derivatives, to financing transactions for securities and off-balance sheet items.

According to the directive, banking corporations must maintain a leverage ratio of 5% or higher on a consolidated basis.

On November 15, 2020, the Supervisor of Banks issued a circular regarding "Adjustments to Proper Conduct of Banking Business Directives for addressing the Corona Virus (Interim Directive)", updating Proper Conduct of Banking Business Directive 250, whereby the leverage ratio shall be at least 4.5% on a consolidated basis, compared to 5% prior to this change.

In the Supervisor of Banks' circular dated December 20, 2023, the effect of this relief was extended through December 31, 2025. A banking corporation applying this relief at the time would be required to resume the required leverage ratio prior to the interim directive within two quarters, such that upon expiration of the interim directive, the banking corporation would be subject to a minimum leverage ratio based on the actual leverage ratio or the minimum ratio applicable to the banking corporation prior to the interim directive, whichever is lower.

- K. For more information about dividends, see "Condensed Statements of Changes in Shareholders' Equity" and Note 17 below.
- L. For more information about directives and instructions by the Supervisor of Banks with regard to capital adequacy, see Note 25 to the 2023 Financial Statements.



# **Note 10 - Contingent Liabilities and Special Commitments**

Reported amounts (NIS in millions)

#### A. Other liabilities and special commitments

		June 30	December 31
	2024	2023	2023
	·	(Unaudited)	(Audited)
Acquisition and renovation of buildings	120	175	72

#### 3. Credit sales operations

The following table provides a summary of credit sales operations at the Bank:

	For the three months		For the six	months ended	For the year ended	
	ended June 30			June 30	December 31	
	2024	2023	2024	2023	2023	
	(U	naudited)		(Unaudited)	(Audited)	
Carrying amount of credit sold	27	-	89	25	25	
Total consideration	27	=	89	25	25	
Total net gain with respect to credit sold	-	-	-	-	-	

#### B. Contingent liabilities and other commitments

- For more information about contingent liabilities and other commitments by the Bank Group, see Note 26 to the 2023 financial statements. Below is a description of material changes from the Note included in the 2023 Financial Statements.
- 2. Various claims are pending against the Bank and its subsidiaries, namely, claims of customers, as well as motions for recognition of various class actions. In the estimation of the management of the Bank, based on the estimation of the managements of its subsidiaries and on the opinion of their legal counsel as to the possible outcome of the pending claims (for claims brought against the Bank) and motions for approval of claims as class actions, the financial statements include appropriate provisions, where necessary, to cover possible damages.
  - Below are details of significant claims, including motions for approval of class action status and claims in which the amount claimed (excluding interest and fees) exceeds 1% of Bank equity which had developments and changes from the description in the 2023 financial statements:
  - a) In May 2016, the Bank received a claim and motion for approval of class action status, alleging unlawful overcharging of commissions to customers eligible to be classified as a small business, in breach of the Bank's duties in its relations with customers. The plaintiff estimates the damage at NIS 220 million.
    - As recommended by the Court, the parties are in mediation proceeding.
  - b) In September 2018, the Bank received a claim and motion for approval of class action status amounting to NIS 180 million (estimated) for allegedly over-charging a commission upon early repayment of residential mortgages consisting of multiple tracks, some of which have generated positive capitalization differences and some of which have generated negative capitalization differences, where the Bank fails to offset the capitalization differences of the different tracks against each other, allegedly in contravention of provisions of the Banking Ordinance (Early repayment of residential mortgage), 2002.
    - As recommended by the Court, the parties are in mediation proceeding.
  - c) In May 2020, the Bank received a motion for approval of class action status, of unspecified amount, alleging breach of duty of confidentiality, by the Bank providing various identifiable information to international information corporations, and in particular to Facebook, allowing them to gather private information about Bank customers, allegedly in breach of provisions of the Privacy Protection Law, 1981 and other statutes, without providing required disclosure to Bank customers and without obtaining their consent.
    - A pre-trial hearing in this case is scheduled for September 9, 2024.

# Note 10 - Contingent Liabilities and Special Commitments - continued

- d) In April 2021, the Bank received a motion for class action status filed against the Bank and 14 other defendants (other banks and financial institutions, hereinafter: "the defendants"), alleging transfer of private information to third parties while browsing the "Personal Zone" on websites and apps operated by the defendants, allegedly in violation of privacy and allegedly in breach of provisions of the Privacy Protection Law, Banking Rules and multiple other obligations imposed on the defendants.
  - According to a court ruling from July 2, 2024, the parties must inform the Court by September 10, 2024 whether they had reached an understanding. Concurrently, dates were set for the parties' summations.
- e) In February 2022, the Bank received a motion for class action status, filed against the Bank and 9 other banks and against 2 private companies that operate, independently or by franchise, non-bank ATMs ("the motion"). The motion concerns the commission charged for cash withdrawal services from customer accounts at the defendant banks, made through non-banking ATMs operated by public companies. The damage to the class, according to the motion, was set at NIS 458 million in total against all defendants, with the plaintiff allowing the Court discretion in allocating liability among the defendants.
  - On July 3, 2024 a motion was filed on behalf of the Bank and the other responding banks, to reject the specific motion to approve. In accordance with the court ruling, the Applicant must respond to this motion by September 8, 2024.
- f) In April 2022, the Bank received a motion for approval of class action status of no stated amount, concerning double charging of commission, allegedly unlawfully, in an exchange transaction of two foreign currencies, and absence of proper disclosure about these charges in the conversion differences.
  - On December 2, 2022, a verdict was handed down, rejecting out of hand the motion for approval of class action status. On January 18, 2023, the plaintiff appealed this verdict to the Supreme Court. A hearing on the appeal before the Supreme Court was deferred to January 6, 2025.
- g) In November 2022, the Bank received a motion for approval of class action lawsuit, of unspecified amount, concerning revision of interest rates in conformity with agreements for residential mortgages in the variable interest track based on bonds as an anchor (yield of Government bonds), alleging that this creates an unfair advantage for the Bank at the expense of borrowers, and that the condition stipulated in such agreements, whereby the change in anchor would only apply "on condition that the sum of these components shall not be less than "0%"" constitutes, allegedly, a discriminatory condition in a uniform contract, as defined in Section 2 of the Uniform Contract Law, 1982.
  - A pre-trial hearing in this case is scheduled for October 9, 2024.
- h) In April 2022, the Bank received a motion for approval of class action status, with no estimated amount, for charging a case opening commission for the provision of a loan,
  - allegedly in violation of the law, with this commission being "disguised interest", in breach of the Fair Credit Law, 1993 and in violation of provisions of Regulation 3 of the Non-bank Loan Regulations (Exclusion of credit transaction types from the scope of the law and exclusion of expenses from the scope of "addition"), 2019.
  - On June 19, 2024, the Plaintiff filed a motion to withdraw the motion to approve, with a ruling on this motion still pending.
- i) In May 2023, the Bank received a claim and motion for class action status, of unspecified amount, with respect to setting the interest rate in the fixed interest track of residential mortgages, carried out in parts. The motion alleges that the Bank should set an annual interest rate based on the basic interest rate plus the "additional rate" which, according to the plaintiff, should be fixed; However, allegedly the Bank calculates the additional interest based on the interest rate upon signing the loan agreement, but based on the basic interest on later dates, in contravention of the loan agreement and of provisions of Proper Conduct of Banking Business Directive 421 regarding "Decrease or increase in interest rates".
  - A pre-trial hearing is scheduled for October 9, 2024.
- j) In March 2024 the Bank received a suit and a motion to recognize it as a class action, with no estimated sum, filed before the Haifa District Court, for alleged unlawful billing for exchange rate differences for foreign currency conversion actions, without anchoring the billing in the Bank's rate book and in agreements with customers and with no full disclosure on the scope of the billing. This with an alleged violation of legal provisions including banking rules (customer services)(fees), 2008 and the Uniform Contracts Law, 1982.
  - On June 6, 2024 a court ruling was issued that stated that it this stage no response would be filed for the motion to approve, this until the pre-trial hearing set for October 27, 2024.



# Note 10 – Contingent Liabilities and Special Commitments – continued

- k) In June 2023, the Bank received a motion for class action status brought against the Bank and other banks, claiming damages in excess of NIS 1 billion, for non-payment of interest for credit balances in current accounts. The motion alleges that the Bank does not pay interest for credit balances in current accounts held with the Bank, by way of credit interest or by automated deposit of credit balances in the account to an interest-bearing deposit, and that the Bank fails to inform customers of the appropriate options in such circumstances, in breach of various statutory provisions and with unlawful enrichment.
  - The Bank's response to the motion to approve was filed on June 9, 2024. A pre-trial hearing is scheduled for September 11, 2024.
- In June 2023, the Bank received a claim and motion for approval of class action status, filed against the Bank and other banks, alleging over-charging of debit interest linked to the Prime lending rate. The claim alleges that the Bank increases the Prime lending rate used to determine the debit interest rate for debit balances in current accounts and in loans, whenever the Bank of Israel changes its interest rate, and by exactly the same change, without exercising judgment and without paying due consideration to changes to the cost of credit sources, thereby increasing the Bank's earnings by allegedly using, other than in good faith, unfair sections of uniform banking contracts, as well as unlawful enrichment. The total estimated damage for all defendants amounts to NIS 5.8 billion.
  - The Bank has yet to file its response to the motion. A preliminary hearing of this case is scheduled for December 15, 2024.
- m) In July 2023, the Bank received a claim and motion for approval of class action status, filed against the Bank and other banks. The claim alleges misleading behavior and failure to provide disclosure, when making a deposit online or in the app, of the interest rate offered and paid to other bank customers for the same deposits, and of the option to obtain better interest. This involves allegedly unlawful action tantamount to misleading behavior, exploitative and lacking good faith, as well as unlawful enrichment. The total damage claimed for all banks amounts to NIS 984 million.
  - The Bank's response to the motion to approve was filed on July 11, 2024. A pre-trial hearing is scheduled for September 15, 2024.
- n) In August 2023, the Bank received a claim and motion for approval of class action status, of unspecified amount, filed against the Bank and other banks. The motion concerns the requirement to provide a building insurance policy incidental to a mortgage, to be pledged in favor of the Bank, even when the property value net of the relevant land value exceeds the requested loan amount or the outstanding loan balance, allegedly in contravention of provisions of Proper Conduct of Banking Business Directive 451. It was further alleged that the defendant banks do not inform the borrowers, during the loan period, of the option available to them not to insure the property under such circumstances, with respect to the outstanding loan balance.
  - In accordance with the approval of a litigation agreement reached by the parties, the Bank's response to the motion for approval was filed on May 15, 2024. A pre-trial hearing has been postponed to the 11th of February 2025.
- In August 2023, the Bank received a claim and motion for class action status, of unspecified amount. The motion concerns terms of interest and deposit types used as temporary collateral for mortgage transition from one land property to an alternative land property. Allegedly, in case of a deposit as such collateral, the investment options offered to the customer for such deposit are inferior by comparison to other investment options, and in particular by comparison to other deposits offered to all Bank customers, and such action by the Bank results in excess profit for the Bank. It is further alleged that during the term of such deposit, the customer is required to maintain a valid life insurance policy. This is allegedly in contravention of the mortgage agreement, and in breach of multiple duties applicable to the Bank pursuant to statutes.

The Bank has yet to file its response to the motion. A preliminary hearing for this case is scheduled for November 18, 2024.

# Note 10 - Contingent Liabilities and Special Commitments - continued

For all claims against the Bank Group in individual amounts over NIS 2 million, excluding claims listed in section 2 above, there is additional, non-remote exposure for which no provision was made, amounting to NIS 77 million.

- 3. Motions for class action status are pending against the Bank and its subsidiaries, where the amount claimed is material, as well as appeals to the High Court of Justice, as itemized below, which, in the opinion of the Bank's management, based on the opinion of the managements of its subsidiaries, and on the opinion of their legal counsel, the prospects for which cannot be estimated on the date of the financial statements, hence no provision was made for these.
  - a) In June 2024 the Bank received a motion to approve a class action to the sum of NIS 700 million, filed before the Tel Aviv District Court. The motion concerns the payment of interest on credit balances in checking accounts managed at the bank, by way of their deposit to the automatic daily interest deposit existing at the Bank (hereinafter "the Deposit"). The motion claims that the Bank does not inform and does not actively offer all of its customers the option of using the deposit and thus prevents them from receiving interest on credit balances in their account, this in connection with the period beginning from April 2022 onward, while violating various legal provisions, disclosure obligations and unlawful acquisition of wealth. The Bank is to file its response to the motion by November 17, 2024.
- 4. Motions for class action status and a motion for approval of a derivative claim are pending against the Bank and subsidiaries thereof, as follows:
  - a) In August 2023, the Bank received a motion filed with the Tel Aviv Yafo District Court by two individual shareholders of the Bank, seeking an order for document disclosure pursuant to Section 198a of the Corporate Law, 1999 against the Bank, members of the Bank Board of Directors and the CEO & President of the Bank ("defendants" and "motion", respectively), to order the Bank and/or any of the other defendants to disclose to the plaintiffs various documents with regard to obtaining a mortgage. The motion alleges that the plaintiffs have prima facie evidence, whereby the Bank allegedly assists its customers from the Jewish Orthodox segment to subvert the Bank of Israel directives and mandatory reporting pursuant to the AML Law, and that this indicates a failure in conduct of the Bank, its officers and employees, which justified consideration of filing a derivative lawsuit against Bank officers and employees regarding damage incurred by the Bank due to their deeds and omissions.
    - On September 24, 2023 a ruling was made to delete the officers from the motion. On March 6, 2024 the Bank filed a response to the motion to disclose, with a motion to dismiss the motion *in limina*. The Applicant's response to the bank's reply was filed on July 17, 2024. A hearing on the motion to disclose was set for November 3, 2024.
  - b) On September 25, 2019 a motion was filed against Union Bank ("Union") to approve a derived suit (hereinafter: "the motion") against 20 individual defendants who, allegedly, serve or have served as Board members of Union Bank. According to its arguments, the motion deals with credit Union provided a large lender (who is undergoing insolvency proceedings) in 2004-2008.
    - On January 2, 2024, a hearing of this case took place where inter alia the only objection filed was discussed. On January 3, 2024, a verdict was handed down confirming the settlement agreement on the motion for approval of a derivative lawsuit.

#### C. Guarantees by maturity date

The Bank provides a wide range of guarantees and indemnification to its customers, to allow them to conduct a wide range of transactions. The maximum amount of potential future payments is determined based on the amount stated in the guarantee, without accounting for any potential refunds or collateral helped or pledged. Most guarantees at the Bank are rated by credit performance rating.



# Note 10 - Contingent Liabilities and Special Commitments - continued

The following are guarantees issued by the Bank, by maturity date:

			As of .	June 30, 2024 (ι	ınaudited)
	Expiring in 12 months or I	Expiring in 1 E	Expiring in 3	Expiring in	
	sooner	to 3 years	to 5 years	over 5 years	Total
Loan guarantees	3,189	521	67	133	3,910
Guarantees to home buyers	12,037	4,174	668	122	17,001
Guarantees and other commitments	8,191	3,856	2,243	169	14,459
Commitments to issue guarantees	4,419	6,757	1,768	-	12,944
Total guarantees	27,836	15,308	4,746	424	48,314

			As of .	June 30, 2023 (	unaudited)
	Expiring in 12 months or I	Expiring in 1 E	Expiring in 3	Expiring in	
	sooner	to 3 years	to 5 years	over 5 years	Total
Loan guarantees	2,817	525	75	379	3,796
Guarantees to home buyers	9,929	6,006	16	292	16,243
Guarantees and other commitments	5,524	1,694	277	5,282	12,777
Commitments to issue guarantees	3,465	5,572	418	=	9,455
Total guarantees	21,735	13,797	786	5,953	42,271

		As of December 31, 2023 (audited								
	Expiring in 12 months or sooner	Expiring in 1 to 3 years		Expiring in over 5 years	Total					
Loan guarantees	2,665	493	110	177	3,445					
Guarantees to home buyers	9,827	4,110	515	160	14,612					
Guarantees and other commitments	5,252	2,021	596	5,672	13,541					
Commitments to issue guarantees	4,240	5,887	2,387	-	12,514					
Total guarantees	21,984	12,511	3,608	6,009	44,112					

# Note 11 – Derivative instruments and hedging activities

Reported amounts (NIS in millions)

### A) Activity on a consolidated basis

	Jun	ie 30, 2024 (ui	naudited)	June 30, 2023 (unaudited)			
	Derivatives not held for	Derivatives held for	-	Derivatives not held for	Derivatives held for	-	
	trading	trading	Total	trading	trading	Total	
1. Stated amounts of derivative instruments							
Interest contracts							
Forward contracts	-	2,350	2,350	383	2,300	2,683	
Options written	-	-	-	-	-	-	
Options purchased	-	-	-	-	-	-	
Swaps <sup>(1)</sup>	24,365	73,683	98,048	39,671	53,943	93,614	
Total <sup>(2)</sup>	24,365	76,033	100,398	40,054	56,243	96,297	
Of which: Hedging derivatives <sup>(3)</sup>	5,143	-	5,143	4,750	-	4,750	
Currency contracts							
Forward and futures contracts (4)(6)	47,037	153,031	200,068	46,288	139,208	185,496	
Options written	-	17,684	17,684	-	16,386	16,386	
Options purchased	-	17,527	17,527	-	16,586	16,586	
Swaps	942	1,748	2,690	1,860	1,031	2,891	
Total	47,979	189,990	237,969	48,148	173,211	221,359	
Of which: Hedging derivatives <sup>(3)</sup>	-	-	-	-	-	-	
Contracts for shares							
Forward and futures contracts	-	39,753	39,753	-	30,335	30,335	
Options written	80	9,883	9,963	118	7,112	7,230	
Options purchased <sup>(5)</sup>	-	9,886	9,886	-	7,115	7,115	
Swaps	=	1,291	1,291	=	2,376	2,376	
Total	80	60,813	60,893	118	46,938	47,056	
Commodities and other contracts							
Forward and futures contracts	-	85	85	-	182	182	
Options written	-	-	-	-	-	-	
Options purchased	-	-	-	-	-	-	
Total	-	85	85	-	182	182	
Credit contracts							
Bank is guarantor	-	-	-	-	=	-	
Bank is beneficiary	-	-	-	46	=	46	
Total	_	-	-	46	-	46	
Total stated amount	72,424	326,921	399,345	88,366	276,574	364,940	

<sup>(1)</sup> Includes swaps where the banking corporation pays a fixed interest rate amounting to NIS 56,854 million (as of June 30, 2023: NIS 52,181 million).

(1)



<sup>(2)</sup> Of which: NIS/CPI swaps amounting to NIS 6,387 million (as of June 30, 2023: NIS 5,991 million).

<sup>(3)</sup> The Bank conducts fair value hedging and cash flow hedging through interest rate swap contracts and NIS/CPI swap contracts, respectively.

<sup>4)</sup> Of which: NIS/CPI swaps amounting to NIS 3,378 million (as of June 30, 2023: NIS 8,055 million).

<sup>(5)</sup> Of which: Traded on the Stock Exchange, amounting to NIS 9,883 million (as of June 30, 2023: NIS 7,115 million).

Including diversion between the trading portfolio and the banking portfolio, primarily due to proactive internal transactions as part of asset and

<sup>(6)</sup> liability management.

Reported amounts (NIS in millions)

### A) Activity on a consolidated basis - continued

	As of Dece	ember 31, 202	3 (audited)
		Derivatives held for trading	Total
Stated amounts of derivative instruments			
Interest contracts		0.000	0.000
Forward contracts	-	2,600	2,600
Options written	-	1	1
Options purchased	-	=	-
Swaps <sup>(1)</sup>	23,093	68,567	91,660
Total <sup>(2)</sup>	23,093	71,168	94,261
Of which: Hedging derivatives <sup>(3)</sup>	3,141	-	3,141
Currency contracts			
Forward contracts <sup>(4)(6)</sup>	41,630	157,360	198,990
Options written	-	10,818	10,818
Options purchased	-	10,562	10,562
Swaps	915	1,435	2,350
Total	42,545	180,175	222,720
Of which: Hedging derivatives <sup>(3)</sup>	-	-	
Contracts for shares			
Forward contracts and futures contracts	-	35,006	35,006
Options written	110	9,429	9,539
Options purchased <sup>(5)</sup>	-	9,431	9,431
Swaps	-	640	640
Total	110	54,506	54,616
Commodities and other contracts			
Forward contracts	-	120	120
Options written	-	-	-
Options purchased	-	-	_
Total	-	120	120
Credit contracts			
Bank is guarantor	-	=	-
Bank is beneficiary	22	-	22
Total	22	-	22
Total stated amount	65,770	305,969	371,739

<sup>(1)</sup> Of which: seeps where the banking corporation pays a fixed interest, amounting to NIS 55,293 million.



<sup>(2)</sup> Of which: NIS/CPI swaps amounting to NIS 5,361 million.

<sup>(3)</sup> The Bank conducts fair value hedging and cash flow hedging through interest rate swap contracts and NIS/CPI swap contracts, respectively.

<sup>(4)</sup> Of which: Foreign currency spot swaps amounting to NIS 3,657 million.

<sup>(5)</sup> Of which: Traded on the stock exchange, amounting to NIS 9,425 million.

Including diversion between the trading portfolio and the banking portfolio, primarily due to proactive internal transactions as part of asset and liability (6) management.

Reported amounts (NIS in millions)

### A) Activity on a consolidated basis - continued

				Jur	ne 30, 2024 (un	audited)	
	,	Assets with red derivative	•	Liabilities with respect to derivatives, gross			
	Derivatives not held for trading	Derivatives held for trading	Total	Derivatives not held for trading		Total	
2. Fair value of derivative instruments, gross							
Interest contracts	1,508	921	2,429	1,083	722	1,805	
Of which: Hedging derivatives	357	-	357	46	-	46	
Currency contracts <sup>(1)</sup>	432	1,972	2,404	6	1,612	1,618	
Of which: Hedging derivatives	-	-	-	-	-	-	
Contracts for shares	5	188	193	-	169	169	
Commodities and other contracts	-	5	5	-	5	5	
Credit contracts	-	-	-	-	-	_	
Total assets / liabilities with respect to derivatives, gross <sup>(2)</sup>	1,945	3,086	5,031	1,089	2,508	3,597	
Fair value amounts offset in the balance sheet	-	-	-	-	-	-	
Carrying amount of assets / liabilities with respect to derivative instruments	1,945	3,086	5,031	1,089	2,508	3,597	
Of which: Carrying amount with respect to derivative instruments not subject to a master netting agreement or to similar agreements	23	588	611	7	415	422	

				,	June 30, 2023 (	unaudited)
		Assets with red		Liabilities with respect to derivatives, gross		
	Derivatives not held for trading	Derivatives held for trading	Total	Derivatives not held for trading	Derivatives held for trading	Total
2. Fair value of derivative instruments, gross						
Interest contracts	1,535	784	2,319	1,246	684	1,930
Of which: Hedging derivatives	242	-	242	60	-	60
Currency contracts <sup>(1)</sup>	280	2,890	3,170	21	2,534	2,555
Of which: Hedging derivatives	-	-	-	-	-	-
Contracts for shares	-	342	342	5	332	337
Commodities and other contracts	10	-	10	-	10	10
Credit contracts	_	-	-	6	-	6
Total assets / liabilities with respect to derivatives, gross <sup>(2)</sup>	1,825	4,016	5,841	1,278	3,560	4,838
Fair value amounts offset in the balance sheet	-	-	-	-	-	
Carrying amount of assets / liabilities with respect to derivative instruments	1,825	4,016	5,841	1,278	3,560	4,838
Of which: Carrying amount with respect to derivative instruments not subject to a master netting agreement or to similar agreements	24	1,139	1,163	17	762	779

<sup>(1)</sup> Including diversion between the trading portfolio and the banking portfolio, primarily due to proactive internal transactions as part of asset and liability management.



<sup>(2)</sup> Of which: Gross fair value of assets with respect to embedded derivative instruments amounting to NIS 23 million (as of June 30, 2023: NIS 10 million). Fair value of liabilities with respect to embedded derivative instruments amounting to NIS 5 million as of June 30, 2023.

Reported amounts (NIS in millions)

### A) Activity on consolidated basis - continued

					Decembe	er 31, 2023		
			Assets with respect to derivatives, gross			Liabilities with respect to derivatives, gross		
	Derivatives not held for trading	Derivatives held for trading	De Total	rivatives not held for trading	Derivatives held for trading	Total		
2. Fair value of derivative instruments, gross								
Interest contracts	1,277	701	1,978	959	663	1,622		
Of which: Hedging derivatives	208	-	208	50	-	50		
Currency contracts <sup>(1)</sup>	94	3,694	3,788	13	5,215	5,228		
Of which: Hedging derivatives	-	-	-	-	-	-		
Contracts for shares	3	526	529	-	512	512		
Commodities and other contracts	-	3	3	-	3	3		
Credit contracts	-	-	-	2	-	2		
Total assets / liabilities with respect to derivatives, gross <sup>(2)</sup>	1,374	4,924	6,298	974	6,393	7,367		
Fair value amounts offset in the balance sheet	-	-	-	-	-	-		
Carrying amount of assets / liabilities with respect to derivative instruments	1,374	4,924	6,298	974	6,393	7,367		
Of which: Carrying amount with respect to derivative instruments not subject to a master netting agreement or to similar agreements	30	1,199	1,229	9	2,320	2,329		

<sup>(1)</sup> Including diversion between the trading portfolio and the banking portfolio, primarily due to proactive internal transactions as part of asset and liability management.

<sup>(2)</sup> Of which: Gross fair value of assets with respect to embedded derivatives amounting to NIS 16 million.

Reported amounts (NIS in millions)

### B) Accounting hedges

## 1. Fair value hedge<sup>(1)</sup>

		ee months ed June 30	For the six ended	months June 30		For the year ecember 31
	2024	2023	2024	2023		2023
					Interest revenues	(expenses)
Interest contracts						
Hedged items	(82)	(37)	(87)	(9)		0
Hedging derivatives	82	37	94	12		3
		lance as of ne 30, 2024		alance as of ine 30, 2023	=	Balance as of ober 31, 2023
		Cumulative fair value djustments that		Cumulative fair value idjustments that		Cumulative fair value adjustments that
		reased the book value	Bookin value	creased the book value	i	ncreased the book value
Securities available for sale	3,198	(40)	1,569	34	2,404	20

### 2. Cash flows hedges<sup>(2)</sup>

For the three mo	onths ended une 30, 2024	Fo		onths ended ine 30, 2024		year ended ber 31, 2023
Amounts recognized in Other Comprehensive Income (loss) from derivatives	Interest revenues (expenses)	Com	Amounts cognized in Other prehensive come (loss) derivatives	Interest revenues (expenses)	Amounts recognized in Other Comprehensive Income (loss) from derivatives	Interest revenues (expenses)
	(14)		(1)	(12)	3	(17)
	For the three ended June 3					e six months une 30, 2023
	mounts recog Other Comprel Income (los	nized in hensive	Interest revenues (expenses)	i	Amounts recognized in Other Comprehensive Income (loss) from derivatives	Interest revenues (expenses)
 		3	(11)	•	3	(19)

Reflects amounts included in assessment of hedge effectiveness.

write-down is recognized on Other Comprehensive Income (Loss).

Reflects amounts excluded from assessment of hedge effectiveness, for which the difference between the change in fair value and the periodic

Reported amounts (NIS in millions)

### C) Credit risk on financial derivatives according to counter-party to the contract - Consolidated

						June 30, 20	024 (unaudited)
	Stock exchanges	Banks	Dealers/ Brokers	Governments and central banks	Institutional investors	Others	Total
Carrying amount of assets with							
respect to derivative instruments Gross amounts not offset in the balance sheet:	55	2,895	141	8	1,517	415	5,031
Mitigation of credit risk with respect to financial instruments  Mitigation of credit risk with respect to	-	(1,835)	-	-	(567)	(86)	(2,488)(1)
cash collateral received	-	(600)	-	_	(950)	(56)	(1,606)
Net amount of assets with respect		` '			, ,	, ,	, ,
to derivative instruments	55	460	141	8	-	273	937
Net off-balance sheet credit risk with respect to derivative instruments <sup>(2)</sup>	97	401	1,825	10	2,459	406	5,198
Total credit risk on derivative							
instruments	152	861	1,966	18	2,459	679	6,135
Carrying amount of liabilities with respect to derivative instruments Gross amounts not offset in the balance sheet:	55	2,068	141	5	892	436	3,597
Financial instruments	-	(1,835)	-	-	(567)	(86)	(2,488)
Pledged cash collateral	-	(233)	-	_	(325)	-	(558)
Net amount of liabilities with		•			, ,		`
respect to derivative instruments	55	-	141	5	-	350	551

						June 30,	2023 (unaudited)
·				Governments		·	,
	Stock		Dealers/	and central	Institutional		
_	exchanges	Banks	Brokers	banks	investors	Others	Total
Carrying amount of assets with							
respect to derivative instruments	37	2,618	280	2	2,167	737	5,841
Gross amounts not offset in the							
balance sheet:							
Mitigation of credit risk with respect to		(0.044)			(=00)		(0.000)(1)
financial instruments	-	(2,241)	-	-	(568)	-	$(2,809)^{(1)}$
Mitigation of credit risk with respect to		(00)			(0.4.4)	(5.4)	(4.007)
cash collateral received	-	(29)	-	-	(944)	(54)	(1,027)
Net amount of assets with respect to derivative instruments	37	348	280	2	655	683	2.005
	31	340	200		633	003	2,005
Off-balance sheet credit risk on derivative instruments <sup>(2)</sup>	06	717	1 225	4.4	2 124	361	4 GE 4
Total credit risk on derivative	96	717	1,335	11	2,134	301	4,654
instruments	133	1,065	1,615	13	2,789	1,044	6,659
	133	1,003	1,013	13	2,709	1,044	0,039
Carrying amount of liabilities with respect to derivative instruments	36	3,142	280	101	793	486	4,838
Gross amounts not offset in the	30	3,142	200	101	193	400	4,030
balance sheet:							
balance sneet.							
Financial instruments	-	(2,241)	-	-	(568)	-	(2,809)
Pledged cash collateral	-	(901)	-	(69)	(204)	-	(1,174)
Net amount of liabilities with							
respect to derivative instruments	36	-	280	32	21	486	855

<sup>(1)</sup> This balance consists entirely of derivative instruments subject to offset agreements.

<sup>(2)</sup> The difference, if positive, between the total amounts with respect to derivative instruments (including with respect to derivative instruments with negative fair value) included under borrower indebtedness, as calculated for restrictions on indebtedness of a borrower, before mitigation of credit risk, and the carrying amount of assets with respect to derivative instruments of the borrower.



Reported amounts (NIS in millions)

#### C) Credit risk on financial derivatives according to counter-party to the contract - Consolidated - continued

					As of Dece	mber 31, 20	23 (audited)
				Governments		•	
	Stock		Dealers/	and central			
	exchanges	Banks	Brokers	banks	investors	Others	Total
Carrying amount of assets with							
respect to derivative instruments	57	2,877	419	73	2,280	592	6,298
Gross amounts not offset in the balance							
sheet:							
Mitigation of credit risk with respect to							
financial instruments	-	(2,028)	_	(27)	(1,745)	(376)	<sup>(1)</sup> (4,176)
Mitigation of credit risk with respect to							
cash collateral received	-	(439)	-	(45)	(834)	(1)	(1,319)
Net amount of assets with respect to							
derivative instruments	57	410	419	1	(299)	215	803
Net off-balance sheet credit risk with							
respect to derivative instruments(2)	91	588	1,472	26	1,811	555	4,543
Total credit risk on derivative							
instruments	148	998	1,891	27	1,512	770	5,346
Carrying amount of liabilities with							
respect to derivative instruments	45	2,324	419	41	3,958	580	7,367
Gross amounts not offset in the balance							
sheet:							
Financial instruments	-	(2,028)	-	(27)	(1,745)	(376)	(4,176)
Pledged cash collateral	-	(296)	-	(14)	(584)	` -	(894)
Net amount of liabilities with respect				•			· · ·
to derivative instruments	45	-	419	-	1,629	204	2,297

<sup>(1)</sup> This balance consists entirely of derivative instruments subject to offset agreements.

In the three-month period ended June 30, 2024, the Bank recognized revenues from decrease in provision for credit losses amounting to NIS 1 million. In the six-month period ended June 30, 2024, the Bank recognized revenues from decrease in provision for credit losses amounting to NIS 2 million (in the three-month period ended June 30, 2023, the Bank recognized revenues from decrease in provision for credit losses amounting to NIS 3 million). In the six-month period ended June 30, 2023, the Bank recognized revenues from decrease in provision for credit losses amounting to NIS 13 million.

#### D) Maturity dates - stated amounts: Balances at end of period - Consolidated

Total	220,970	95,742	37,759	17,268	371,739		
			As of Decer	mber 31, 202	23 (audited)		
Total	217,003	96,086	Jui 35,508	ne 30, 2023 16,343	(unaudited) 364,940		
Total	232,457	104,016	43,326	19,546	399,345		
Commodities and other contracts	33	43	9	-	85		
Contracts for shares	58,526	2,350	17	-	60,893		
Currency contracts	161,453	73,321	3,089	106	237,969		
Other	10,823	26,193	38,098	18,897	94,011		
NIS – CPI	1,622	2,109	2,113	543	6,387		
Interest contracts:	months	to i year	1-5 years	years	Total		
	three	months to 1 year	1-5 years	Over 5 years	Total		
	Up to	3		· · · · · · · · · · · · · · · · · · ·			
		Jun					

<sup>2)</sup> The difference, if positive, between the total amounts with respect to derivative instruments (including with respect to derivative instruments with negative fair value) included under borrower indebtedness, as calculated for restrictions on indebtedness of a borrower, before mitigation of credit risk, and the carrying amount of assets with respect to derivative instruments of the borrower.

# **Note 12 – Operating Segments**

#### A. Information regarding supervisory operating segments

On November 3, 2014, the Supervisor of Banks issued an update to the Public Reporting Directives concerning supervisory operating segments. According to the directive, the Bank is required to provide, on its financial statements, disclosure with regard to supervisory operating segments in conformity with a uniform, comparable layout specified by the Supervisor of Banks; attribution to supervisory operating segments is typically determined by the turnover volume for customers.

The financial information on the Report of the Board of Directors and Management is included based on definitions of supervisory segments.

In addition, the financial statements include – in Note 12 to the financial statements – disclosure with regard to "Operating segments in conformity with the management approach".

An operating segment in conformity with the management approach is a Bank component with operations which may derive revenues and incur expenses which meet the following criteria:

- a. Its operating results are regularly reviewed for the purpose of decision making about resource allocation and for performance evaluation.
- b. Separate financial information is available for it.

In fact, there is a strong correlation between supervisory operating segments and "operating segments in conformity with the management approach" but nevertheless, there are some differences in customer attribution to segments and in decision making. Therefore, at this stage, the financial statements also include reporting of operating results in conformity with "the management approach", as noted above.

#### Supervisory operating segments

Supervisory operating segments include operating segments for individuals and operating segments for other than individuals (including business operating segments, institutional investors and financial management of the Bank).

Individuals are defined as persons with no indebtedness to the Bank or whose indebtedness is classified as indebtedness of "individuals – residential mortgages and others", in conformity with definitions of credit risk classification by economic sector.

Definitions of supervisory operating segments are as follows:

Households – individuals, other than private banking customers, as noted below.

Private banking - individuals who manage a financial asset portfolio in excess of NIS 3 million.

Small and micro businesses - businesses with turnover amounting up to NIS 50 million.

Medium businesses – businesses with turnover higher than NIS 50 million and lower than NIS 250 million.

Large businesses - businesses with turnover higher than NIS 250 million.

**Institutional investors** – Businesses which own pension funds, study funds, mutual funds, ETFs, insurance companies, stock exchange members, portfolio managers.

Financial management – includes trading operations, asset and liability management and non-banking investments.

Trade operations – Investment in securities held for trading, market making operations for securities, operations involving derivatives not designated as hedges and which are not part of asset and liability management for the Bank, borrowing of securities for trading, short selling of securities, underwriting services for securities.

Asset and liability management – including investment in bonds available for sale and in bonds held to maturity, hedging using derivatives, ALM hedging, deposits with banks and deposits from banks in Israel and overseas, currency hedging of investments overseas, deposits with and from Governments.

Real investments - Investment in shares available for sale and in associated companies of businesses.

Other financial management operations – management, operation, trust and custody services for banks, sale and management of loan portfolios.

The aforementioned operating segments are divided into operations in Israel and operations overseas; operations overseas are presented separately and are divided into operations of individuals and business operations only.



# Note 12 – Operating Segments – continued Supervisory operating segments

For the six months ended June 30, 2024 (unaudited)

Reported amounts (NIS in millions)

					Op	perations in Isra
						Small and
					Private	micro
			seholds		banking	businesses
	<b>5</b>	C	of which:			
	Residential	041	Credit	T-4-1		
laterant management from a contample	mortgages	Others	cards	Total		4.000
Interest revenues from externals	5,988	1,026	29	7,014	-	1,368
Interest expenses from externals	13	1,849	-	1,862	500	781
Interest revenues, net from externals	5,975	(823)	29	5,152	(500)	587
Interest revenues, net – inter-segment	(4,594)	2,714	(7)	(1,880)	674	697
Total interest revenues, net	1,381	1,891	22	3,272	174	1,284
Total non-interest financing revenues	-	-	-	-	-	-
Total commissions and other revenues	61	333	95	394	8	290
Total non-interest revenues	61	333	95	394	8	290
Total revenues	1,442	2,224	117	3,666	182	1,574
Expenses due to credit losses	34	74	1	108	-	165
Operating and other expenses to externals	419	1,117	34	1,536	8	513
Operating and other expenses – inter-segment	-	2	-	2	1	3
Total operating and other expenses	419	1,119	34	1,538	9	516
Pre-tax profit	989	1,031	82	2,020	173	893
Provision for taxes on profit	376	392	31	768	66	340
After-tax profit	613	639	51	1,252	107	553
Share of banking corporation in earnings of associated						
companies	-	-	-	-	-	-
Net profit before attribution to non-controlling interests	613	639	51	1,252	107	553
Net profit attributed to non-controlling interests	-	(80)	(2)	(80)	-	(8)
Net profit attributable to shareholders of the banking						
corporation	613	559	49	1,172	107	545
Average balance of assets	210,087	26,608	3,676	236,695	74	33,307
Of which: Investments in associated companies	-	-	-	-	-	-
Average balance of loans to the public	210,087	26,608	3,676	236,695	74	33,307
Balance of loans to the public at end of reported period	<sup>(3)</sup> 213,385	27,663	4,783	241,048	74	35,290
Balance of non-accruing debts and debts in arrears over						
90 days	2,127	126	-	2,253	-	865
Balance of other problematic debts	-	124	3	124	-	629
Balance of provision for credit losses at end of reported						
period	1,161	670	-	1,831	-	1,433
Net accounting write-offs in the reported period	-	85	-	85	-	47
Average balance of liabilities	-	136,814	-	136,814	27,208	56,113
Of which: Average balance of deposits from the public	-	136,814	-	136,814	27,208	56,113
Balance of deposits from the public at end of reported		400.470		400 470	00.040	57.050
period	405.000	138,173	4.500	138,173	28,046	57,359
Average balance of risk assets <sup>(1)</sup>	125,026	23,034	4,509	148,060	14	32,035
Balance of risk assets at end of reported period <sup>(1)</sup>	127,109	23,395	4,477	150,504	4 200	32,113
Average balance of assets under management <sup>(2)</sup>	9,513	69,609	-	79,122	4,386	54,743
Breakdown of interest revenues, net:	4.405	400	00	4.000		004
Margin from credit granting operations	1,185	498	22	1,683	474	624
Margin from activities of receiving deposits	100	1,361	-	1,361	174	597
Other	196	32	-	228	-	63

<sup>(1)</sup> Risk assets – as calculated for capital adequacy purposes (Proper Conduct of Banking Business Directive 201).



<sup>(2)</sup> Assets under management – includes customers' provident funds, study funds, mutual funds and securities.

<sup>(3)</sup> Of which: Balance of residential mortgages to customers classified under the micro and small business segment, amounting to NIS 11,749 million.

Total	Operations overseas					
	Total -	0,00.0	Financial			
	operations	Total activity	management	Institutional	Large	Medium
	overseas	in Israel	segment	investors	businesses	businesses
	Overseas	III ISIACI	Segment	IIIVESIOIS	Dusinesses	Dusiliesses
12,816	1,056	11,760	1,446	67	1,387	478
6,911	298	6,613	765	1,610	860	235
5,905	758	5,147	681	(1,543)	527	243
0,000	(434)	434	(924)	1,660	130	77
5,905	324	5,581	(243)	117	657	320
371	- 524	371	371			-
1,157	10	1,147	231	24	149	51
1,528	10	1,518	602	24	149	51
	334	7,099	359		806	371
7,433				141		
284	65	219	1	6	(75)	14
2,607	63	2,544	164	96	142	85
	-		- 404	(5)	- 440	(1)
2,607	63	2,544	164	91	142	84
4,542	206	4,336	194	44	739	273
1,728	78	1,650	74	17	281	104
2,814	128	2,686	120	27	458	169
12	-	12	12	-	-	-
2,826	128	2,698	132	27	458	169
(102)	-	(102)	(14)	=	-	<del>-</del>
2,724	128	2,596	118	27	458	169
456,488	32,234	424,254	102,051	1,992	37,631	12,504
249	=	249	249	=	-	-
331,417	9,214	322,203	-	1,992	37,631	12,504
341,812	10,574	331,238	-	4,319	38,085	12,422
3,891	352	3,539	-	-	217	204
1,661	37	1,624	-	-	675	196
4,114	178	3,936	-	10	429	233
202	10	192	-	-	(25)	85
423,311	12,104	411,207	66,319	71,802	38,585	14,366
356,808	11,920	344,888	-	71,802	38,585	14,366
373,579	14,023	359,556	-	83,480	38,961	13,537
281,923	11,637	270,286	19,410	1,303	54,498	14,966
289,808	13,189	276,619	21,109	1,067	56,802	15,015
592,170	-	592,170	3,146	409,611	26,209	14,953
3,167	184	2,983	-	22	460	194
-,		_,		- <b>-</b>	.30	
2,504	53	2,451	-	94	122	103
234	87	147	(243)	1	75	23
5,905	324	5,581	(243)	117	657	320

# Note 12 – Operating Segments – continued Supervisory operating segments

For the six months ended June 30, 2023 (unaudited)

Reported amounts (NIS in millions)

					Opera	ations in Israe
	•				Private	Small and micro
			Households		banking	businesses
	Residential mortgages	Others	Of which: Credit cards	Total		
Interest revenues from externals	5,699	1,287	28	6,986	3	1,404
Interest expenses from externals	-	1,764	-	1,764	411	609
Interest revenues, net from externals	5,699	(477)	28	5,222	(408)	795
Interest revenues, net – inter-segment	(4,348)	2,343	(4)	(2,005)	578	516
Total interest revenues, net	1,351	1,866	24	3,217	170	1,311
Total non-interest financing revenues	-	-	-	-	-	-
Total commissions and other revenues	75	353	107	428	9	287
Total non-interest revenues	75	353	107	428	9	287
Total revenues	1,426	2,219	131	3,645	179	1,598
Expenses due to credit losses	63	142	10	205	1	207
Operating and other expenses to externals	503	1,211	37	1,714	10	622
Operating and other expenses – inter-segment	-	(2)	-	(2)	(1)	(4)
Total operating and other expenses	503	1,209	37	1,712	9	618
Pre-tax profit	860	868	84	1,728	169	773
Provision for taxes on profit	299	302	29	601	59	269
After-tax profit	561	566	55	1,127	110	504
Share of banking corporation in earnings of associated						
companies	-	-	-	-	-	-
Net profit before attribution to non-controlling interests	561	566	55	1,127	110	504
Net profit attributed to non-controlling interests	-	(85)	(1)	(85)	-	(7)
Net profit attributable to shareholders of the banking corporation	561	481	54	1,042	110	497
Average balance of assets	200,607	26,938	4,518	227,545	133	34,550
Of which: Investments in associated companies	-	-	-	-	-	-
Average balance of loans to the public	199,566	26,861	4,518	226,427	133	34,502
Balance of loans to the public at end of reported period	<sup>(3)</sup> 201,874	28,065	4,846	229,939	134	35,423
Balance of non-accruing debts and debts in arrears over 90 days	1,735	121	1	1,856	-	786
Balance of other problematic debts	-	124	3	124	-	619
Balance of provision for credit losses at end of reported period	960	568	-	1,528	2	1,121
Net accounting write-offs in the reported period	-	65	-	65	-	67
Average balance of liabilities		129,690	-	130,015	26,060	55,654
Of which: Average balance of deposits from the public		127,600		127,600	26,060	55,363
Balance of deposits from the public at end of reported period		129,413		129,413	27,355	56,223
Average balance of risk assets <sup>(1)</sup>	118,587			140,391	62	33,156
Balance of risk assets at end of reported period <sup>(1)</sup>	120,532	,	4,130	142,511	73	33,370
Average balance of assets under management <sup>(2)</sup>	10,223	57,341	-	67,564	4,041	43,149
Breakdown of interest revenues, net:				_		
Margin from credit granting operations	1,177	554	24	1,731	-	680
Margin from activities of receiving deposits		1,286	-	1,286	170	574
Other	174	26	-	200	-	57
Total interest revenues, net	1,351	1,866	24	3,217	170	1,311

<sup>(1)</sup> Risk assets – as calculated for capital adequacy purposes (Proper Conduct of Banking Business Directive 201).



<sup>(2)</sup> Assets under management – includes customers' provident funds, study funds, mutual funds and securities.

<sup>(3)</sup> Of which: Balance of residential mortgages to customers classified under the micro and small business segment, amounting to NIS 13,068 million.

				0		Tatal
			Financial	Operation Total	s overseas	Total
Medium					Total -	
	businesses	investors	managementa segment		operations	
businesses	businesses	IIIVESTOIS	segment	israei	Overseas	
442	1,032	23	1,497	11,387	712	12,099
183	713	1,431	479	5,590	182	5,772
259	319	(1,408)	1,018	5,797	530	6,327
74	262	1,514	(606)	333	(333)	0,027
333	581	106	412	6,130	197	6,327
		-	337	337	-	337
48	108	27	238	1,145	12	1,157
48	108	27	575	1,482	12	1,494
381	689	133	987	7,612	209	7,821
		- 133	- 301	449		474
6 107	30 167	- 85	204	2,909	25 49	474 2,958
107	3	1	3	2,909	49	2,908
107	170	86	207	2,909	49	2,958
268	489	47	780	4,254		4,389
208 93				,	135	,
93 <b>175</b>	170 <b>319</b>	16 <b>31</b>	271 <b>509</b>	1,479	47 88	1,526
				2,775		2,863
-		-	1	1	-	1
175	319	31	510	2,776	88	2,864
-	-	-	(7)	(99)	-	(99)
175	319	31	503	2,677	88	2,765
12,201	32,262	1,062	99,332	407,085	24,171	431,256
,	-	-,002	172	172	,	172
12,201	32,262	852	-	306,377	7,057	313,434
12,581	31,932	2,596	_	312,605	7,560	320,165
185	69	_,	-	2,896	-	2,896
266	646	-	-	1,655	41	1,696
191	338	3	-	3,183	57	3,240
14	5	-	-	151	-	151
12,635	40,853	67,740	59,131	392,088	10,713	402,801
12,635	38,440	66,875		326,973	8,441	335,414
11,980	34,738	75,829	-	335,538	9,653	345,191
14,516	42,654	2,287	15,275		9,004	257,345
14,688	42,999	2,307	17,301		9,660	262,909
10,045	29,983	371,195		527,892	-	527,892
,	·	·	·			· · · · · · · · · · · · · · · · · · ·
206	380	10	-	3,007	123	3,130
104	139	93	-	2,366	11	2,377
23	62	3	412	757	63	820
333	581	106	412	6,130	197	6,327

# Note 12 – Operating Segments – continued Supervisory operating segments

For the three months ended June 30, 2024 (unaudited)

					Operati	ons in Israel
						Small and
					Private	micro
			Households		banking	businesses
	Residential		Of which:			
	mortgages		Credit cards	Total		
nterest revenues from externals	3,526	552	14	4,078	-	664
nterest expenses from externals	13	1,055	-	1,068	265	423
nterest revenues, net from externals	3,513	(503)	14	3,010	(265)	241
nterest revenues, net – inter-segment	(2,793)	1,481	(3)	(1,312)	352	411
Total interest revenues, net	720	978	11	1,698	87	652
Total non-interest financing revenues	-	-	-	-	-	-
Total commissions and other revenues	31	165	42	196	4	153
Total non-interest revenues	31	165	42	196	4	153
Total revenues	751	1,143	53	1,894	91	805
Expenses due to credit losses	12	30	(1)	42	-	88
Operating and other expenses to externals	217	558	17	775	4	264
Operating and other expenses – inter-segment	-	1	-	1	1	1
Total operating and other expenses	217	559	17	776	5	265
Pre-tax profit	522	554	37	1,076	86	452
Provision for taxes on profit	194	206	13	400	32	168
After-tax profit	328	348	24	676	54	284
Share of banking corporation in earnings of associated						
companies	-	-	-	-	-	-
Net profit before attribution to non-controlling interests	328	348	24	676	54	284
Net profit attributed to non-controlling interests		(42)	(1)	(42)	-	(4)
Net profit attributable to shareholders of the banking corporation	328	306	23	634	54	280
Average balance of assets	211,795	26,871	3,692	238,666	75	32,738
Of which: Investments in associated companies	-	-	-	-	-	-
Average balance of loans to the public	211,795	26,871		238,666	75	32,738
Balance of loans to the public at end of reported period	<sup>(3)</sup> 213,385	27,663	4,783	241,048	74	35,290
Balance of non-accruing debts and debts in arrears over 90 days	2,127	126	-	2,253	-	865
Balance of other problematic debts	-	124	3	124	-	629
Balance of provision for credit losses at end of reported period	1,161	670	-	1,831	-	1,433
Net accounting write-offs in the reported period	-	41	-	41	-	13
Average balance of liabilities	-	139,744	-	139,744	27,174	54,555
Of which: Average balance of deposits from the public	-	139,744	-	139,744	27,174	54,555
Balance of deposits from the public at end of reported period		138,173		138,173	28,046	57,359
Average balance of risk assets <sup>(1)</sup>	125,979	23,111		149,090	15	31,937
Balance of risk assets at end of reported period <sup>(1)</sup>	127,109	23,395	4,477	150,504	9	32,113
Average balance of assets under management <sup>(2)</sup>	9,513	69,609	-	79,122	4,386	54,743
Breakdown of interest revenues, net:						
Margin from credit granting operations	596	254	11	850	-	310
Margin from activities of receiving deposits	-	703	-	703	87	303
Other	124	21		145	-	39
Total interest revenues, net	720	978	11	1,698	87	652

<sup>(1)</sup> Risk assets – as calculated for capital adequacy purposes (Proper Conduct of Banking Business Directive 201).



<sup>(2)</sup> Assets under management – includes customers' provident funds, study funds, mutual funds and securities.

<sup>(3)</sup> Of which: Balance of residential mortgages to customers classified under the micro and small business segment, amounting to NIS 11,749 million.

Total	is overseas	Operation				
	Total -	Total	Financial			
			managementa	Institutional	Large	Medium
	overseas	Israel	segment	investors		businesses
7,060	520	6,540	787	35	740	236
3,840	150	3,690	530	837	465	102
3,220	370	2,850	257	(802)	275	134
	(214)	214	(221)	863	83	38
3,220	156	3,064	36	61	358	172
26	-	26	26	-	-	-
589	4	585	118	11	77	26
615	4	611	144	11	77	26
3,835	160	3,675	180	72	435	198
109	48	61	1	3	(74)	1
1,328	32	1,296	81	52	76	44
		-		(2)		(1)
1,328	32	1,296	81	50	76	43
2,398	80	2,318	98	19	433	154
893	29	864	37	7	162	58
1,505	51	1,454	61	12	271	96
3	-	3	3	-	-	•
1,508	51	1,457	64	12	271	96
(56)	-	(56)	(10)		-	-
1,452	51	1,401	54	12	271	96
460,727	31,591	429,136	104,299	1,935	38,946	12,477
248	-	248	248	-,000	-	-
334,070	9,233	324,837	-	1,935	38,946	12,477
341,812	10,574	331,238	-	4,319	38,085	12,422
3,891	352	3,539	-	-	217	204
1,661	37	1,624	-	-	675	196
4,114	178	3,936	-	10	429	233
67	1	66	-	-	(26)	38
427,095	12,593	414,502	64,533	73,728	40,517	14,251
362,329	12,360	349,969	-	73,728	40,517	14,251
	14,023	359,556	-	83,480	38,961	13,537
	12,227		20,413	1,226	56,563	14,939
289,808	13,189		21,109	1,067	56,802	15,015
592,170	-	592,170	3,146	409,611	26,209	14,953
1,596	76	1,520	-	11	245	104
1,283	28	1,255	-	49	68	45
341	52	289	36	1	45	23
3,220	156	3,064	36	61	358	172

# Note 12 – Operating Segments – continued Supervisory operating segments

For the three months ended June 30, 2023 (unaudited)

					Operation	ons in Israel
						Small and
					Private	micro
			Households		banking	businesses
	Residential		Of which:			
			Credit cards	Total	(4)	
Interest revenues from externals	3,022		11	3,889	(4)	705
Interest expenses from externals	-	1,208		1,208	226	341
Interest revenues, net from externals	3,022	(341)	11	2,681	(230)	364
Interest revenues, net – inter-segment	(2,339)	1,332	(1)	(1,007)	317	310
Total interest revenues, net	683	991	10	1,674	87	674
Total non-interest financing revenues	-	-	-	-	-	-
Total commissions and other revenues	40	178	54	218	4	142
Total non-interest revenues	40	178	54	218	4	142
Total revenues	723	1,169	64	1,892	91	816
Expenses due to credit losses	21	57	5	78	1	127
Operating and other expenses to externals	258	621	19	879	5	323
Operating and other expenses – inter-segment	-	(1)	-	(1)	(1)	(2)
Total operating and other expenses	258	620	19	878	4	321
Pre-tax profit	444	492	40	936	86	368
Provision for taxes on profit	155	172	14	327	30	129
After-tax profit	289	320		609	56	239
Share of banking corporation in earnings of associated companies		_	_	_	-	_
Net profit before attribution to non-controlling interests	289	320	26	609	56	239
Net profit attributed to non-controlling interests		(44)		(44)	-	(3)
Net profit attributable to shareholders of the banking		( ,		( /		(5)
corporation	289	276	26	565	56	236
Average balance of assets	201,943			228,942	137	34,349
Of which: Investments in associated companies		_0,000	.,0.0		-	-
Average balance of loans to the public	200,810	26.918	4.518	227,728	137	34,307
Balance of loans to the public at end of reported period	<sup>(3)</sup> 201,874			229,939	134	35,423
Balance of non-accruing debts and debts in arrears over 90 days	1.735	121	1	1,856	-	786
Balance of other problematic debts	-	124	3	124	_	619
Balance of provision for credit losses at end of reported period	960	568	-	1,528	2	
Net accounting write-offs in the reported period	-	36	-	36		<sup>′</sup> 48
Average balance of liabilities	327	130,794	-	131,121	26,423	55,367
Of which: Average balance of deposits from the public	-	128,705		128,705		55,065
Balance of deposits from the public at end of reported period		129,413		129,413	,	56,223
Average balance of risk assets <sup>(1)</sup>	119,452			141,397	64	33,219
Balance of risk assets at end of reported period <sup>(1)</sup>	120,532			142,511	73	33,370
Average balance of assets under management <sup>(2)</sup>		72,882			4,507	45,327
Breakdown of interest revenues, net:	,	-,-,		,	.,	,
Margin from credit granting operations	589	281	10	870	-	349
Margin from activities of receiving deposits	-	695	-	695	87	296
Other	94	15	-	109	-	29
Total interest revenues, net	683	991	10		87	674

<sup>(1)</sup> Risk assets – as calculated for capital adequacy purposes (Proper Conduct of Banking Business Directive 201).



<sup>(2)</sup> Assets under management – includes customers' provident funds, study funds, mutual funds and securities.

<sup>(3)</sup> Of which: Balance of residential mortgages to customers classified under the micro and small business segment, amounting to NIS 13,068 million.

					Operations	
					overseas	Total
			Financial	Total	Total -	
Medium	Large	Institutional	managementa	ctivity in	operations	
businesses		investors	segment	Israel	overseas	
						-
<del>-</del>						
186	483	(109)	825	5,975	364	6,339
91	385	753	56	3,060	98	3,158
95	98	(862)	769	2,915	266	3,181
	198	910	(624)	163	(163)	<del></del>
154	296	48	145	3,078	103	3,181
	-	-	250	250	-	250
21	62	13	98	558	6	564
21	62	13	348	808	6	814
175	358	61	493	3,886	109	3,995
18	10	-	-	234	13	247
55	86	44	105	1,497	24	1,521
•	2	1	1	-	-	
55	88	45	106	1,497	24	1,521
102	260	16	387	2,155	72	2,227
36	91	5	136	754	25	779
66	169	11	251	1,401	47	1,448
-	-	-	-	-	-	-
66	169	11	251	1,401	47	1,448
<u> </u>	-	-	(3)	(50)	-	(50)
66	169	11	248	1,351	47	1,398
12,459	32,504	962	99,942	409,295	22,506	431,801
12,435	32,304	-	195	195	22,300	195
12,459	31,429	956	-	307,016	7,367	314,383
12,581	31,932	2,596	-	312,605	7,560	320,165
185	69	_,	-	2,896	-	2,896
266	646	_	-	1,655	41	1,696
191	338	3	-	3,183	57	3,240
9	5	-	-	98	-	98
12,066	39,440	67,257	60,270	391,944	11,186	403,130
12,066	37,052	66,194	-	325,505	9,396	334,901
11,980	34,738	75,829	-	335,538	9,653	345,191
14,726	42,235	2,259	16,586	250,486	9,406	259,892
14,688	42,999	2,307	17,301	253,249	9,660	262,909
10,040	30,500	477,868	2,082	653,345	-	653,345
89	196	5	-	1,509	64	1,573
54	68	42	-	1,242	7	1,249
11	32	1	145	327	32	359
154	296	48	145	3,078	103	3,181

# Note 12 – Operating Segments – continued Supervisory operating segments

For the year ended December 31, 2023 (audited)

<u>-</u>					Operation	ons in Israel
						Small and
					Private	micro
<del>-</del>			Households		banking	businesses
	Residential	0.1	Of which:			
-	mortgages		Credit cards	Total		2 22 4
Interest revenues from externals	11,061	2,044	58	13,105	5	2,884
Interest expenses from externals	-	2,863	-	2,863	867	1,290
Interest revenues, net from externals	11,061	(819)	58	10,242	(862)	1,594
Interest revenues, net – inter-segment	(8,351)	4,608	(16)	(3,743)	1,192	1,064
Total interest revenues, net	2,710	3,789	42	6,499	330	2,658
Total non-interest financing revenues	-	-	-	-	-	-
Total commissions and other revenues	119	686	192	805	18	584
Total non-interest revenues	119	686	192	805	18	584
Total revenues	2,829	4,475	234	7,304	348	3,242
Expenses due to credit losses	247	324	4	571	-	526
Operating and other expenses to externals	893	2,344	72	3,237	18	1,149
Operating and other expenses – inter-segment	-	4	-	4	1	7
Total operating and other expenses	893	2,348	72	3,241	19	1,156
Pre-tax profit	1,689	1,803	158	3,492	329	1,560
Provision for taxes on profit	582	621	54	1,203	113	537
After-tax profit	1,107	1,182	104	2,289	216	1,023
Share of banking corporation in earnings of associated	, -	, -	-	,		,-
companies	_	_	_	_	_	_
Net profit before attribution to non-controlling interests	1,107	1,182	104	2,289	216	1,023
Net profit attributed to non-controlling interests	-	(144)	(3)	(144)	_	(15)
Net profit attributable to shareholders of the banking corporation	1,107	1,038	101	2,145	216	1,008
Average balance of assets	202,312	27,009		229,321	120	34,380
Of which: Investments in associated companies		,,	-,		-	-
Average balance of loans to the public	202,312	27,009	4.491	229,321	120	34,380
Balance of loans to the public at end of reported period	<sup>(3)</sup> 206,562	27,444		234,006	102	34,947
Balance of non-accruing debts and debts in arrears over 90 days	2.153	145	-,,,,,,,,	2.298	-	895
Balance of other problematic debts	_,	124	4	124	-	639
Balance of provision for credit losses at end of reported period	1,129	676	-	1,805	1	1,335
Net accounting write-offs in the reported period	-, - 20	134	-	134	-	129
Average balance of liabilities	-	129,214	-	129,214	26,941	55,604
Of which: Average balance of deposits from the public	-	129,214	-	129,214	26,941	55,604
Balance of deposits from the public at end of reported period	-	133,009		133,009	27,746	56,791
Average balance of risk assets <sup>(1)</sup>	120,257	22,128		142,385	47	32,948
Balance of risk assets at end of reported period <sup>(1)</sup>	123,185	22,499	,	145,684	35	32,062
Average balance of assets under management <sup>(2)</sup>	10,045	59,946	-,,500	69,991	4,216	44,826
Breakdown of interest revenues, net:	. 0,0 10	,0		,	.,0	,020
Margin from credit granting operations	2,335	1,073	42	3,408	_	1,372
Margin from activities of receiving deposits	2,000	2,662	-	2,662	330	1,160
a.ge activities of receiving appeals		2,002		,	000	,
Other	375	54	_	429	-	126

<sup>(1)</sup> Risk assets – as calculated for capital adequacy purposes (Proper Conduct of Banking Business Directive 201).



<sup>(2)</sup> Assets under management – includes customers' provident funds, study funds, mutual funds and securities.

<sup>(3)</sup> Of which: Balance of residential mortgages to customers classified under the micro and small business segment, amounting to NIS 12,349 million.

				•	s overseas	Total
No. diam.		l 414 . 41 1	Financial	Total	Total –	
Medium	businesses	investors	managementa segment	Israel		
Dusillesses	businesses	investors	segment	ISTACI	overseas	
-						
961	2,401	63	2,889	22,308	1,697	24,005
403	,	3,034	1,525	11,496	534	12,030
558		(2,971)	1,364	10,812	1,163	11,975
89		3,175	(1,342)	737	(737)	
647	1,189	204	22	11,549	426	11,975
-			511	511	-	511
101	242	51	460	2,261	33	2,294
101	242	51	971	2,772	33	2,805
748	1,431	255	993	14,321	459	14,780
106		1	10	1,368	95	1,463
192	317	173	380	5,466	103	5,569
(4)	-	(2)	(6)	-	-	
188	317	171	374	5,466	103	5,569
454	960	83	609	7,487	261	7,748
156	331	29	210	2,579	90	2,669
298	629	54	399	4,908	171	5,079
-	-	-	1	1	-	1
298	629	54	400	4,909	171	5,080
	-	-	(11)	(170)	-	(170)
298	629	54	389	4,739	171	4,910
12,265		1,104	96,126	407,163	27,630	434,793
12,203	33,047	1,104	200	200	27,030	200
12,265	33,847	1,104	200	311,037	7,701	318,738
12,171	36,286	2,851	_	320,363	9,052	329,415
253		2,001	_	3,681	156	3,837
347		_	_	2,154	159	2,313
300		7	_	3,942	127	4,069
23		-	-	287	-	287
12.705		68,801	65,494		11,576	407,335
12,705	,	68,801	-	330,265	10,071	340,336
14,270		78,904	_	346,332	12,221	358,553
14,545		1,660	16,442		9,810	263,848
14,435	52,998	754	18,275	264,243	11,197	
10,481	30,003	379,239	2,121		,	540,877
	700			F 07:	20.1	0.00=
388		23	-	5,974	291	6,265
210		176	-	4,800	28	4,828
49	144	5	22	775	107	882
647	1,189	204	22	11,549	426	11,975

### Note 12 - Operating Segments - continued

### B. Operating segments in conformity with the management approach

The Bank manages its operations in six major operating segments, which are distinguished by customer characteristics and type of banking services required, as well as by the organizational unit responsible for servicing each segment. Operating segment definition is based on the Bank's organizational structure, as described below. The operations in the six operating segments include all areas of banking operations including classic banking activity (loans and deposits), securities activity for customers and activity in derivatives, as well as custom banking services designed for needs in specific fields. Operations of the various segments are conducted through Bank branches, the trading room, the business centers, headquarters units of the Bank and Bank subsidiaries in Israel and overseas. For more information about measurement of Bank operations in conformity with the supervisory segments approach, as specified by the Supervisor of Banks, see information about supervisory operating segments above.

Below are the Bank's operating segments in conformity with the management approach:

**Household segment** – under the responsibility of the Retail Division. This segment includes small household customers and mortgage operations. The division provides appropriate banking services and financial products to segment customers, including in the field of mortgages.

**Small business segment** – under responsibility of the Retail Division, which also serves micro business customers (businesses with annual turnover below NIS 10 million) and small businesses (with annual turnover from NIS 10 million to under NIS 50 million). Occasionally, due to growth in activity of a customer served by the Retail Division, the customer may exceed the aforementioned criteria. Banking services and financial products, including commercial banking services as required, are provided to segment customers.

**Private banking** – The Retail Division is responsible for private banking. Segment customers are primarily individual customers with liquid assets (primarily short-term deposits and security investments) over NIS 1 million. Customers of this segment have high financial wealth, to whom the Bank offers access to unique products and services in capital market activity, advisory service and investment management.

**Commercial banking** – customers of this segment are private and public companies of medium size (middle market) and medium level of indebtedness, and are served by the Business Banking Division, primarily by the Business sector, which operates via four business centers located throughout Israel. As from 2019, new business customers with annual turnover from NIS 50 million to under NIS 250 million are assigned to the Business sector. Segment customers operating in the real estate sector are served by the Construction and Real Estate sector of the Corporate Division, which specializes in provision of dedicated services to this sector.

**Business banking** – the Major Corporations sector in the Corporate Division is responsible for the Business Banking segment, which is the focal point for handling the largest business customers. As from 2019, businesses with annual turnover above NIS 250 million are assigned to the Corporate Sector. This segment provides a range of banking and financial services to the largest companies in the economy, in an array of industries, at relatively high levels of indebtedness. Segment customers operating in the real estate sector are served by the Construction and Real Estate sector of the Corporate Division, which specializes in provision of dedicated services to this sector.

**Financial management** – operations in this segment include, inter alia, management of assets and liabilities, management of exposure to market risk, management of the nostro portfolio and liquidity management as well as trading room operations in the financial and capital markets. The Finance Division is responsible for this segment, except for investments in non-banking corporations, for which the Corporate Division is responsible.

The major products and guidelines for attribution of balances, revenues and expenses to customers in the system to operating segments in conformity with the management approach, are similar to products and guidelines according to the supervisory operating segment approach.



For the six months ended June 30, 2024 (unaudited)

		Households - mortgages	Private banking	Small businesses	Commercial banking	Business	Financial management	Total consolidated
Interest revenues, net:					<u></u>	9		
From externals	(960)	5,447	(85)	261	115	314	813	5,905
Inter-segment	3,225	(4,282)	116	807	139	933	(938)	, -
Total interest	•	, ,					, ,	
revenues, net	2,265	1,165	31	1,068	254	1,247	(125)	5,905
Non-interest financing revenues	11	-	-	1	-	58	301	371
Commissions and other revenues	347	61	9	232	41	227	240	1,157
Total revenues	2,623	1,226	40	1,301	295	1,532	416	7,433
Expenses due to credit losses	52	32	-	115	(11)	95	1	284
Operating and other								
expenses	1,139	392	15	451	107	307	196	2,607
Pre-tax profit	1,432	802	25	735	199	1,130	219	4,542
Provision for taxes on profit	545	305	10	280	76	430	82	1,728
After-tax profit	887	497	15	455	123	700	137	2,814
Share in net profit of associated companies, after tax	-	-	-	-	-	-	12	12
Net profit:								
Before attribution to non-controlling interests	887	497	15	455	123	700	149	2,826
Attributable to non- controlling interests	(38)	-	-	(4)	-	-	(60)	(102)
Net profit attributable to shareholders of								
the Bank	849	497	15	451	123	700	89	2,724
Return on equity (percentage of net profit attributed to shareholders of the banking corporation out of average equity) <sup>(1)</sup>	56.7%	8.6%	_	41.0%	23.1%	13.8%	_	19.0%
Average balance of	33.1 70	0.070		71.070	20.170	10.070		10.070
loans to the public, net	34,991	196,945	232	23,590	9,164	62,701	-	327,623
Average balance of deposits from the	161 955		5,064	49 700	14,710	100.014	14 275	256 909
public Average balance of	164,855	=	5,064	48,790	14,710	109,014	14,375	356,808
assets Average balance of	35,627	198,213	334	23,829	9,272	86,364	102,849	456,488
risk assets <sup>(2)</sup>	32,338	114,258	156	21,099	10,822	85,228	18,022	281,923

<sup>(1)</sup> Calculated in conformity with capital attributed to this segment based on risk components attributed to it in conformity with provisions of Basel III.



<sup>(2)</sup> Risk weighted assets – as calculated for capital adequacy (Proper Conduct of Banking Business Directive 201).

For the six months ended June 30, 2023 (unaudited)

		Households	Private		Commercial	Business	Financial	Total
<u>.</u>	- other	<ul><li>mortgages</li></ul>	banking	businesses	banking	banking	management	consolidated
Interest revenues, net:	()		·					
From externals	(310)	5,421	(76)	398	175	304	415	6,327
Inter-segment	2,500	(4,251)	119	652	69	814	97	-
Total interest	2,190	1,170	43	1,050	244	1,118	512	6,327
revenues, net	2,190	1,170	43	1,050	244	1,110	512	0,321
Non-interest financing revenues	16	_	_	1	_	46	274	337
Commissions and other				•				
revenues	368	75	10	241	41	179	243	1,157
Total revenues	2,574	1,245	53	1,292	285	1,343	1,029	7,821
Expenses due to credit								
losses	101	59	-	189	20	105	-	474
Operating and other	4 040	400	4.4	520	404	252	220	0.050
expenses	1,242	468	14		131	353	220	2,958
Pre-tax profit	1,231	718	39	573	134	885	809	4,389
Provision for taxes on profit	428	250	14	199	47	307	281	1,526
After-tax profit	803	468	25	374	87	578	528	2,863
Share in net profit of		400		0.7	- 01	0.0	020	2,000
associated companies,								
after tax	-	-	-	-	-	-	1	1
Net profit:								
Before attribution to								
non-controlling interests	803	468	25	374	87	578	529	2,864
Attributable to non- controlling interests	(85)	_	_	(7)	_	_	(7)	(99)
Net profit attributable	(00)			(1)			(1)	(99)
to shareholders of the								
Bank	718	468	25	367	87	578	522	2,765
Return on equity (percentage of net profit attributed to shareholders of the								
banking corporation out of average equity) <sup>(1)</sup>	53.7%	8.4%	-	38.1%	15.4%	15.7%	-	22.2%
Average balance of loans to the public, net	35,257	188,075	292	22,474	9,532	55,819	-	311,449
Average balance of deposits from the public	154,587	-	5,666	47,993	13,239	99,274	14,655	335,414
Average balance of assets	37,644	189,209	341	22,761	9,650	72,416	99,235	431,256
Average balance of risk assets <sup>(2)</sup>	30,685	109,189	174	19,077	11,012	70,541	16,667	257,345

<sup>(1)</sup> Calculated in conformity with capital attributed to this segment based on risk components attributed to it in conformity with provisions of Basel III.



<sup>(2)</sup> Risk weighted assets – as calculated for capital adequacy (Proper Conduct of Banking Business Directive 201).

For the three months ended June 30, 2024 (unaudited)

		Households - mortgages	Private banking		Commercial banking		Financial management	Total consolidated
Interest revenues, net:								
From externals	(570)	3,205	(49)	105	55	126	348	3,220
Inter-segment	1,742	(2,612)	62	439	74	507	(212)	
Total interest revenues, net	1,172	593	13	544	129	633	136	3,220
	1,172	393	13	344	129	033	130	3,220
Non-interest financing revenues	5	-	-	1	-	11	9	26
Commissions and other revenues	172	32	6	115	20	126	118	589
Total revenues	1,349	625	19	660	149	770	263	3,835
Expenses due to credit losses	40	11	(1)	45	(23)	36	1	109
Operating and other expenses	577	203	6	231	55	158	98	1,328
Pre-tax profit	732	411	14		117	576	164	2,398
Provision for taxes on							_	,
profit	273	153	5	143	44	214	61	893
After-tax profit	459	258	9	241	73	362	103	1,505
Share in net profit of associated companies, after tax	-	-	-	-	-	-	3	3
Net profit:								
Before attribution to non- controlling interests	459	258	9	241	73	362	106	1,508
Attributable to non- controlling interests	(48)	-	-	(4)	_	-	(4)	(56)
Net profit attributable to shareholders of the		050	•	007	70	200	400	4.450
Bank Return on equity (percentage of net profit attributed to shareholders of the banking corporation out of	411	258	9	237	73	362	102	, -
average equity)(1)	51.9%	9.1%	-	41.9%	28.2%	13.8%	-	19.9%

<sup>(1)</sup> Calculated in conformity with capital attributed to this segment based on risk components attributed to it in conformity with provisions of Basel III.

For the three months ended June 30, 2023 (unaudited)

		Households	Private		Commercial	Business	Financial	Total
	- otner	<ul><li>mortgages</li></ul>	banking	businesses	banking	banking	management	consolidated
Interest revenues, net:	(0.07)		(40)					
From externals	(227)	2,883	(40)	178	91	119	177	3,181
Inter-segment	1,377	(2,297)	60	361	33	437	29	
Total interest revenues, net	1,150	586	20	539	124	556	206	3,181
	1,130	360	20	339	124	330	200	3,101
Non-interest financing revenues	8	-	-	1	-	30	211	250
Commissions and other								
revenues	184	38	6	118	19	83	116	564
Total revenues	1,342	624	26	658	143	669	533	3,995
Expenses due to credit losses	36	20	-	126	5	60	-	247
Operating and other expenses	636	239	7	277	67	182	113	1,521
Pre-tax profit	670	365	19	255	71	427	420	2,227
Provision for taxes on	0.0	000	.0					_,
profit	234	128	7	89	25	149	147	779
After-tax profit	436	237	12	166	46	278	273	1,448
Share in net profit of associated companies, after tax	-	-	-	-	-	-	-	-
Net profit:								
Before attribution to non- controlling interests	436	237	12	166	46	278	273	1,448
Attributable to non-								
controlling interests	(41)	_	-	(4)	-	-	(5)	(50)
Net profit attributable to shareholders of the								
Bank	395	237	12	162	46	278	268	1,398
Return on equity (percentage of net profit attributed to shareholders of the banking corporation								
out of average equity)(1)	58.7%	8.4%	-	33.4%	16.4%	14.9%	-	22.0%

<sup>(1)</sup> Calculated in conformity with capital attributed to this segment based on risk components attributed to it in conformity with provisions of Basel III.

For the year ended December 31, 2023 (audited)

		Households - mortgages	Private		Commercial banking		Financial management	Total
Interest revenues, net:	- Other	- mortgages	Danking	Dusiliesses	Danking	banking	management	consolidated
From externals	(1,026)	10,131	(163)	749	320	577	1,387	11,975
Inter-segment	5,427	(7,799)	243	1,388	180	1,676	(1,115)	
Total interest revenues,	<u> </u>	(1,100)		.,000		.,0.0	(1,110)	
net	4,401	2,332	80	2,137	500	2,253	272	11,975
Non-interest financing revenues	27	1	1	2	1	31	448	511
Commissions and other revenues	708	126	15	489	80	398	478	2,294
Total revenues	5,136	2,459	96	2,628	581	2,682	1,198	14,780
Expenses due to credit losses	265	233	-	384	124	447	10	1,463
Operating and other expenses	2,384	840	34	1,005	239	648	419	5,569
Pre-tax profit	2,487	1,386	62	1,239	218	1,587	769	7,748
Provision for taxes on profit	857	477	21	427	75	547	265	2,669
After-tax profit	1,630	909	41	812	143	1,040	504	5,079
Share in net profit of associated companies, after tax  Net profit:	-	-	-	-	-	-	1	1
Before attribution to non- controlling interests	1,630	909	41	812	143	1,040	505	5,080
Attributable to non- controlling interests	(144)	-	-	(15)	-	-	(11)	(170)
Net profit attributable to shareholders of the Bank	1,486	909	41	797	143	1,040	494	4,910
Return on equity (percentage of net profit attributed to shareholders of the banking corporation out of average equity) <sup>(1)</sup>	54.4%	8.0%	_	39.9%	12.7%	12.5%	_	19.1%
Average balance of loans to the public, net	35,108	190,522	273	22,548	9,408	57,740	-	315,599
Average balance of deposits from the public	156,827	-	5,512	48,142	13,400	101,542	14,913	340,336
Average balance of assets Average balance of risk	37,355	191,957	389	22,873	9,543	77,752	94,924	434,793
assets <sup>(2)</sup>	30,973	110,461	174	19,575	10,870	75,111	16,684	263,848

<sup>(1)</sup> Calculated in conformity with capital attributed to this segment based on risk components attributed to it in conformity with provisions of Basel III.

<sup>(2)</sup> Risk weighted assets – as calculated for capital adequacy (Proper Conduct of Banking Business Directive 201).

Reported amounts (NIS in millions)

#### A. Debts<sup>(1)</sup>, bonds held to maturity and bonds available for sale and off-balance sheet credit instruments

#### 1. Movement in balance of provision for credit losses

					Provision for c	redit losses
			Loans to t	he public	Banks,	_
			Individual		governments	
	Commercial	Housing	<ul><li>other</li></ul>	Total	and bonds	Total
		For	the three mo	nths ende	ed June 30, 2024	(unaudited)
Balance of provision for credit losses at start of period	2,437	1,171	702	4,310	11	4,321
Expenses due to credit losses	66	12	30	108	1	109
Accounting write-offs <sup>(2)</sup>	(100)	-	(77)	(177)	-	(177)
Collection of debts written off for accounting purposes	, ,		, ,	` ,		` ,
in previous years <sup>(2)</sup>	74	-	36	110	=	110
Net accounting write-offs	(26)	-	(41)	(67)	-	(67)
Balance of provision for credit losses at end of						
period	2,477	1,183	691	4,351	12	4,363
Of which: With respect to off balance sheet credit						
instruments	194	22	21	237	-	237
		For	the three mo	nths ende	d June 30, 2023	(unaudited)
Balance of provision for credit losses at start of period	1,766	944	568	3,278	1	3,279
Expenses due to credit losses	168	21	58	247	-	247
Accounting write-offs <sup>(2)</sup>	(89)	-	(61)	(150)	-	(150)
Collection of debts written off for accounting purposes						
in previous years <sup>(2)</sup>	27	-	25	52	-	52
Net accounting write-offs	(62)	-	(36)	(98)	-	(98)
Balance of provision for credit losses at end of						
period	1,872	965	590	3,427	1	3,428
Of which: With respect to off balance sheet credit		_				
instruments	162	5	20	187	-	187
		F			d June 30, 2024	(unaudited)
Balance of provision for credit losses at start of period	2,419	1,149	702	4,270	11	4,281
Expenses due to credit losses	175	34	74	283	1	284
Accounting write-offs <sup>(2)</sup>	(220)	-	(155)	(375)	-	(375)
Collection of debts written off for accounting purposes						
in previous years <sup>(2)</sup>	103	-	70	173	-	173
Net accounting write-offs	(117)	-	(85)	(202)	-	(202)
Balance of provision for credit losses at end of						
period	2,477	1,183	691	4,351	12	4,363
Of which: With respect to off balance sheet credit	104	22	21	237		237
instruments	194				ed June 30, 2023	
Delegate of manifelian for any difference of start of manifed	4.000	902	512			
Balance of provision for credit losses at start of period	1,690		-	3,104	1	3,105
Expenses due to credit losses	268	63	143	474	-	474
Accounting write-offs <sup>(2)</sup>	(142)	-	(115)	(257)	-	(257)
Collection of debts written off for accounting purposes in previous years <sup>(2)</sup>	50		50	106		106
·	56	-			-	
Net accounting write-offs	(86)	-	(65)	(151)	-	(151)
Balance of provision for credit losses at end of period	1,872	965	590	3,427	1	3,428
Of which: With respect to off balance sheet credit	1,072	900	390	3,421		3,420
instruments	162	5	20	187	_	187
moti amonto	102	<u> </u>	20	107		107

<sup>(1)</sup> Loans to the public, loans to governments, deposits with banks and other debts, except for bonds and securities borrowed or acquired in conjunction with resale agreements, except for deposits with Bank of Israel.

<sup>(2)</sup> Accounting write-offs presented in the Note primarily consist of write-offs of a technical nature, due to passage of time of customers being in arrears, in conformity with US standards applicable to the Bank in this regard. Thus, for example, the balance of the provision for large non-accruing debts will typically be written off after two years. Debt measured on a group basis will be written off after 150 days in arrears. This means that the Bank's collection efforts may sometimes take longer when compared to the timing for write-off according to accounting rules. Consequently, relatively high balances of "accounting write-offs" and relatively high balances of "Recovery of debts written off in previous years" are presented.



Reported amounts (NIS in millions)

### A. Debts<sup>(1)</sup>, bonds held to maturity and bonds available for sale and off-balance sheet credit instruments

2. Additional information about calculation of the provision for credit losses with respect to debts, and debts for which the provision has been calculated:

	Loans to the public				Banks.	
		In	dividual –		governments	
	Commercial	Housing	other	Total	and bonds	Total
					June 30, 2024 (t	ınaudited)
Recorded debt balance						
reviewed on individual basis	87,746	-	26	87,772	43,552	131,324
reviewed on group basis	13,587	213,474	26,979	254,040	-	254,040
Total debts	101,333	<sup>(2)</sup> 213,474	27,005	341,812	43,552	385,364
Provision for credit losses with respect to debts						
reviewed on individual basis	1,661	-	2	1,663	12	1,675
reviewed on group basis	622	1,161	668	2,451	_	2,451
Total provision for credit losses	2,283	1,161	670	4,114	12	4,126
					June 30, 2023 (t	ınaudited)
Recorded debt balance						
reviewed on individual basis	77,947	-	318	78,265	30,977	109,242
reviewed on group basis	13,178	201,990	26,732	241,900	-	241,900
Total debts	91,125	<sup>(2)</sup> 201,990	27,050	320,165	30,977	351,142
Provision for credit losses with respect to debts						
reviewed on individual basis	1,230	-	10	1,240	1	1,241
reviewed on group basis	480	960	560	2,000	-	2,000
Total provision for credit losses	1,710	960	570	3,240	1	3,241
				As of De	cember 31, 2023	(audited)
Recorded debt balance						
reviewed on individual basis	82,846	-	146	82,992	42,980	125,972
reviewed on group basis	13,080	206,657	26,686	246,423	-	246,423
Total debts	95,926	<sup>(2)</sup> 206,657	26,832	329,415	42,980	372,395
Provision for credit losses with respect to debts						
reviewed on individual basis	1,700	-	1	1,701	11	1,712
reviewed on group basis	563	1,129	676	2,368	_	2,368
Total provision for credit losses	2,263	1,129	677	4,069	11	4,080

<sup>(1)</sup> Loans to the public, loans to governments, deposits with banks and other debts, except for bonds and securities borrowed or acquired in conjunction with resale agreements, except for deposits with Bank of Israel.



<sup>(2)</sup> Includes general-purpose loans secured by a lien on a residential apartment, amounting to NIS 14,310 million (as of June 30, 2023: NIS 12,997 million and as of December 31, 2023: NIS 13,378 million).

Reported amounts (NIS in millions)

### B. Loans to the public

### 1.A. Credit quality and arrears

					As of June 30,	2024 (unaudited)
<del>-</del>		Pro	oblematic <sup>(1)</sup>		Accruing o	lebts – additional information
	In good standing	Accruing	Non- accruing	Total	In arrears 90 days or Ionger <sup>(2)</sup>	In arrears 30 to 89 days <sup>(3)</sup>
Borrower activity in Israel						
Public – commercial						
Construction and real estate – construction <sup>(4)</sup>	29,645	333	318	30,296	20	307
Construction and real estate – real estate						
operations	9,093	53	94	9,240	13	23
Financial services	11,228	5	6	11,239	3	1
Commercial – other	41,344	1,195	770	43,309	50	223
Total commercial	91,310	1,586	1,188	94,084	86	554
Private individuals – residential mortgages	211,254	=	2,127	213,381	-	1,380
Private individuals – other	26,752	162	88	27,002	38	109
Total loans to the public - activity in Israel	329,316	1,748	3,403	334,467	124	2,043
Borrower activity overseas						_
Public – commercial						
Construction and real estate	3,479	=	245	3,724	-	=
Commercial – other	3,369	37	119	3,525	-	=
Total commercial	6,848	37	364	7,249	-	
Private individuals	96	-	-	96	-	-
Total loans to the public – activity						
overseas	6,944	37	364	7,345	-	
Total loans to the public	336,260	1,785	3,767	341,812	124	2,043

<sup>(1)</sup> Loans to the public – non-accruing, inferior or under special supervision.

<sup>(2)</sup> Classified as problematic debts accruing interest revenues.

<sup>(3)</sup> Accruing interest revenues. Debts in arrears 30 to 89 days amounting to NIS 287 million were classified as problematic debts.

<sup>(4)</sup> Includes debts amounting to NIS 918 million, extended to certain purchase groups which are in the process of construction.

Reported amounts (NIS in millions)

### B. Loans to the public

### 1.A. Credit quality and arrears - continued

				As	of June 30, 202	3 (unaudited)
_		Pro	oblematic <sup>(1)</sup>		Accruing debts	- additional information
	In good standing	Accruing	Non- accruing	Total	In arrears 90 days or Ionger <sup>(2)</sup>	In arrears 30 to 89 days <sup>(3)</sup>
Borrower activity in Israel						
Public – commercial						
Construction and real estate – construction <sup>(4)</sup>	26,402	378	144	26,924	8	46
Construction and real estate - real estate						
operations	7,673	337	67	8,077	3	70
Financial services	8,527	5	20	8,552	2	5
Commercial – other	41,117	882	726	42,725	58	187
Total commercial	83,719	1,602	957	86,278	71	308
Private individuals – residential mortgages	200,128	-	1,735	201,863	-	1,332
Private individuals – other	26,802	178	67	27,047	54	137
Total loans to the public - activity in Israel	310,649	1,780	2,759	315,188	125	1,777
Borrower activity overseas						
Public – commercial						
Construction and real estate	2,550	-	-	2,550	-	-
Commercial – other	2,244	41	12	2,297	-	
Total commercial	4,794	41	12	4,847	-	
Private individuals	130	-	-	130	-	-
Total loans to the public – activity						
overseas	4,924	41	12	4,977	-	
Total loans to the public	315,573	1,821	2,771	320,165	125	1,777

<sup>(1)</sup> Loans to the public – non-accruing, inferior or under special supervision.

<sup>(2)</sup> Classified as problematic debts accruing interest revenues.

<sup>(3)</sup> Accruing interest revenues. Debts in arrears 30 to 89 days amounting to NIS 161 million were classified as problematic debts.

<sup>(4)</sup> Includes debts amounting to NIS 1,342 million, extended to certain purchase groups which are in the process of construction.

Reported amounts (NIS in millions)

### B. Loans to the public

### 1.A. Credit quality and arrears - continued

				As of	December 31, 20	)23 (audited)
_		Pro	oblematic <sup>(1)</sup>		Accruing debts	- additional information
<u>-</u> _	In good standing	Accruing	Non- accruing	Total	In arrears 90 days or Ionger <sup>(2)</sup> 30	In arrears to 89 days <sup>(3)</sup>
Borrower activity in Israel						
Public – commercial  Construction and real estate – construction <sup>(4)</sup>	27,695	364	321	28,380	10	43
Construction and real estate – real estate	,			-,	-	
operations	8,244	469	105	8,818	5	26
Financial services	9,566	3	24	9,593	3	1
Commercial – other	41,514	1,267	850	43,631	55	239
Total commercial	87,019	2,103	1,300	90,422	73	309
Private individuals – residential mortgages	204,400	-	2,153	206,553	-	1,434
Private individuals – other	26,441	195	74	26,710	71	138
Total public – activity in Israel	317,860	2,298	3,527	323,685	144	1,881
Borrower activity overseas						
Public – commercial						
Construction and real estate	2,594	-	135	2,729	=	-
Commercial – other	2,585	159	31	2,775	-	33
Total commercial	5,179	159	166	5,504	-	33
Private individuals	226	-	-	226	=	<u>-</u>
Total public – activity overseas	5,405	159	166	5,730	-	33
Total public	323,265	2,457	3,693	329,415	144	1,914

<sup>(1)</sup> Loans to the public – non-accruing, inferior or under special supervision.

<sup>(2)</sup> Classified as problematic debts accruing interest revenues.

<sup>(3)</sup> Accruing interest revenues. Debts in arrears 30 to 89 days amounting to NIS 103 million were classified as problematic debts.

<sup>(4)</sup> Includes debts amounting to NIS 1,070 million, extended to certain purchase groups which are in the process of construction.

Reported amounts (NIS in millions)

### B. Loans to the public

### 1.B. Credit quality by year when credit was extended

-							As of June	30, 2024 (ur	naudited)
	Re	ecorded d	ebt balan	ce of terr	n loans to	o the public		Recorded	
						<u>.</u>		debt	
							D	balance of	
								renewable	
							debt	loans converted	
							renewable	into term	
	2024	2023	2022	2021	2020	Previously	loans	loans	Total
Credit quality by year when credit was						ov.ouc.y	iouno	iouno	Total
extended									
Borrower activity in Israel									
Public – commercial									
Construction and real estate – total	15,495	10,490	5,789	1,257	831	758	3,576	1,340	39,536
Credit at performing credit rating	14,686	10,063	5,468	1,105	786	717	3,204	1,110	37,139
Credit other than at performing credit rating									
and non-problematic	731	357	88	113	6	8	79	217	1,599
Accruing problematic credit	70	34	22	12	6	11	219	12	386
Non-accruing credit	8	36	211	27	33	22	74	1	412
Accounting write-offs in the reported period	-	3	_ 4	1	1		11	-	20
Commercial, other – total	11,526	6,646	5,515	4,208	3,213	2,349	20,599	492	54,548
Credit at performing credit rating	10,980	6,204	5,034	3,660	2,971	2,178	18,829	458	50,314
Credit other than at performing credit rating									
and non-problematic	351	169	242	389	67	35	995	10	2,258
Accruing problematic credit	117	175	108	92	53	41	608	6	1,200
Non-accruing credit	78	98	131	67	122	95	167	18	776
Accounting write-offs in the reported period	1	24	9	7	7	12	131	-	191
Individuals – residential mortgages –	12 007	22 024	25 652	22 402	20.700	90.740			213.381
total	7 240	22,021	35,652	32,193	20,789	89,719	-	<b>-</b>	128,739
LTV up to 60% LTV from 60% to 75%	7,318	12,947	18,738	17,341	11,598	60,797	-	-	,
	5,401 288	8,707	15,817	14,345 507	8,928 263	27,946	-	-	81,144
LTV over 75%	200	367	1,097	307	203	976	-	-	3,498
Credit at performing credit rating, not in	12,811	21,490	24.070	21 510	20,201	06 062			207,854
arrears Credit not at performing credit rating, not in	12,011	21,490	34,970	31,519	20,201	86,863	-	-	201,004
Credit not at performing credit rating, not in arrears	123	327	330	265	187	788			2,020
In arrears 30-89 days	62	125	190	155	132	716	-	-	1,380
Non-accruing credit	11	79	162	254	269	1,352	_	_	2,127
Accounting write-offs in the reported period	- ' '	-	102	204	200	1,002	_	_	2,121
Individuals, other – total	4,546	6,382	4,423	1,955	944	1,838	6,848	66	27,002
Credit at performing credit rating, not in	1,010	0,002	.,0	1,000	• • • • • • • • • • • • • • • • • • • •	.,000	0,010		
arrears	4,477	6,236	4,300	1,906	922	1,779	6,736	61	26,417
Credit not at performing credit rating, not in	.,	-,	.,	.,		.,	-,		,
arrears	48	82	73	30	16	52	46	3	350
In arrears 30-89 days	5	28	25	8	3	4	36	-	109
In arrears over 90 days	1	13	10	4	2	2	6	-	38
Non-accruing credit	15	23	15	7	1	1	24	2	88
Accounting write-offs in the reported period	1	50	52	13	3	1	34	-	154
Total loans to the public - activity in									
Israel	44,574	45,539	51,379	39,613	25,777	94,664	31,023	1,898	334,467
Borrower activity overseas									
Total loans to the public – activity									
overseas	1,571	1,836	1,172	1,084	585	1,097	-	-	7,345
Non-problematic credit	1,541	1,741	1,030	1,025	554	1,053	-	-	6,944
Accruing problematic credit	-	10	18	9	-	-	-	-	37
Non-accruing credit	30	85	124	50	31	44	-	-	364
Accounting write-offs in the reported period	-	10	-	-	-	-	-	-	10
Total loans to the public	46,145	47,375	52,551	40,697	26,362	95,761	31,023	1,898	341,812



Reported amounts (NIS in millions)

### B. Loans to the public

### 1.B. Credit quality by year when credit was extended - continued

-							As of Jui	ne 30, 2023 (u	ınaudited)
-	Re	ecorded o	lebt balar	ce of terr	n loans t	o the public		Recorded debt balance of	,
_	2023	2022	2021	2020	2019	Previously	debt	renewable loans converted	Total
Credit quality by year when credit was extended									
Borrower activity in Israel									
Public – commercial									
Construction and real estate – total	11,245	12,209	5,272	1,437	633	699	2,995	511	35,001
Credit at performing credit rating	10,253	12,004	5,054	1,372	611	628	2,591	482	32,995
Credit other than at performing credit rating	10,200	12,004	0,004	1,072	011	020	2,001	402	02,000
and non-problematic	559	88	177	16	3	41	191	5	1,080
Accruing problematic credit	414	77	30	14	6	5	151	18	715
Non-accruing credit	19	40	11	35	13	25	62	6	211
Commercial, other - total	7,923	9,708	5,923	4,633	1,462	1,858	19,406	364	51,277
Credit at performing credit rating	7,535	9,169	5,155	4,274	1,371	1,661	18,489	334	47,988
Credit other than at performing credit rating									
and non-problematic	175	239	592	85	15	26	513	11	1,656
Accruing problematic credit	102	156	51	123	20	55	374	6	887
Non-accruing credit	111	144	125	151	56	116	30	13	746
Individuals – residential mortgages –									
total	11,024	36,964	34,048	22,155	18,184	79,488	-	-	201,863
LTV up to 60%	6,641	20,267	18,992	12,915	11,381	57,788	-	-	127,984
LTV from 60% to 75%	4,203	16,004	14,553	8,609	6,731	21,200	-	-	71,300
LTV over 75%	180	693	503	631	72	500	-	-	2,579
Credit at performing credit rating, not in arrears	10,835	36,399	33,385	21,602	17,650	77,046	-	-	196,917
Credit not at performing credit rating, not in arrears	145	365	300	195	178	696	_	_	1,879
In arrears 30-89 days	31	121	198	163	149	670	_	_	1,332
Non-accruing credit	13	79	165	195	207	1,076	_	_	1,735
Individuals, other – total	4,404	7,551	3,435	1,701	1,332	1,650	6,912	62	27,047
Credit at performing credit rating, not in	.,	1,001	0,100	.,	.,002	1,000	0,012		
arrears	4,330	7,374	3,338	1,659	1,298	1,590	6,830	56	26,475
Credit not at performing credit rating, not in	,	, -	-,	,	,	,	-,		-, -
arrears	42	78	45	28	29	54	35	3	314
In arrears 30-89 days	12	59	27	4	2	4	29	-	137
In arrears over 90 days	5	21	16	3	2	1	6	-	54
Non-accruing credit	15	19	9	7	1	1	12	3	67
Total loans to the public – activity in									
Israel	34,596	66,432	48,678	29,926	21,611	83,695	29,313	937	315,188
Borrower activity overseas									
Total loans to the public – activity		4 400	4 000		40.				4 0=-
overseas	670	1,168	1,396	642	134	967	-	-	4,977
Non-problematic credit	666	1,154	1,375	629	133	967	-	-	4,924
Accruing problematic credit	4	10	18	9	-	-	-	-	41
Non-accruing credit	-	4	3	4	1	-	-	-	12
Total loans to the public	35,266	67,600	50,074	30,568	21,745	84,662	29,313	937	320,165

Reported amounts (NIS in millions)

### B. Loans to the public

### 1.B. Credit quality by year when credit was extended - continued

							As of De	cember 31, 202	3 (audited)
		Re	ecorded debt	balance of to	erm loans t	o the public	R	ecorded debt	
							Recorded	balance of	
							debt balance of	renewable loans	
	2023	2022	2021	2020	2019	Previously	renewable colors	onverted into term loans	Total
Credit quality by year when	2023	ZUZZ	2021	2020	2013	Treviousiy	Ioans	term loans	Total
credit was extended									
Borrower activity in Israel									
Public - commercial									
Construction and real									
estate – total	19,038	8,916	2,774	1,456	1,222	679	2,792	321	37,198
Credit at performing credit									
rating	17,470	8,503	2,371	1,391	1,190	643	2,419	313	34,300
Credit other than at									
performing credit rating and									
non-problematic	1,005	188	317	20	17	19	67	6	1,639
Accruing problematic credit	516	18	58	9	5	2	224	1	833
Non-accruing credit	47	207	28	36	10	15	82	1	426
Commercial, other - total	12,419	7,490	5,025	3,830	1,222	1,588	21,094	556	53,224
Credit at performing credit									
rating	11,661	6,816	4,366	3,498	1,153	1,458	19,337	490	48,779
Credit other than at									
performing credit rating and									
non-problematic	328	436	492	113	15	18	854	45	2,301
Accruing problematic credit	271	124	117	74	18	27	628	11	1,270
Non-accruing credit	159	114	50	145	36	85	275	10	874
Individuals – residential									
mortgages – total	21,402	36,420	33,147	21,491	17,994	76,099	-	-	206,553
LTV up to 60%	12,637	19,503	17,715	11,943	10,751	52,296	-	-	124,845
LTV from 60% to 75%	8,269	15,967	14,045	9,102	7,209	23,726	-	-	78,318
LTV over 75%	496	950	1,387	446	34	77	-	-	3,390
Credit at performing credit									
rating, not in arrears	20,916	35,729	32,498	20,875	17,481	73,598	-	-	201,097
Credit not at performing									
credit rating, not in arrears	309	328	243	180	124	685	-	-	1,869
In arrears 30-89 days	114	198	195	194	160	573	-	-	1,434
Non-accruing credit	63	165	211	242	229	1,243	-	-	2,153
Individuals, other - total	8,434	5,683	2,587	1,223	996	1,308	6,392	87	26,710
Credit at performing credit									
rating, not in arrears	8,258	5,524	2,516	1,192	968	1,257	6,291	81	26,087
Credit not at performing									
credit rating, not in arrears	97	63	40	22	21	45	48	4	340
In arrears 30-89 days	38	49	15	3	4	4	25	-	138
In arrears over 90 days	16	28	8	3	2	1	13	-	71
Non-accruing credit	25	19	8	3	1	1	15	2	74
Total loans to the public -									
activity in Israel	61,293	58,509	43,533	28,000	21,434	79,674	30,278	964	323,685
Borrower activity overseas									
Total loans to the public -									
activity overseas	1,457	1,204	1,223	662	155	1,029	-	-	5,730
Non-problematic credit	1,350	1,126	1,138	629	133	1,029	-	-	5,405
Accruing problematic credit	87	30	33	9	-	-	-	-	159
Non-accruing credit	20	48	52	24	22	_		_	166
			<u> </u>	2-7					100

Reported amounts (NIS in millions)

### B. Loans to the public

### 2.A. Additional information about non-accruing debts(1)

				Δε ο	F lune 30 201	24 (unaudited)
	Balance of non-accruing debts for which a provision has been recognized <sup>(1)(2)</sup>	Provision balance	Balance of non-accruing debts for which a provision has not been recognized <sup>(1)</sup>	Total balance of non-accruing debts <sup>(1)</sup>	Contractual principal balance of non-accruing	Interest revenues recognized(3)
Borrower activity in Israel						
Public – commercial						
Construction and real estate	412	61	-	412	563	2
Commercial – other	759	223	17	776	1,221	9
Total commercial	1,171	284	17	1,188	1,784	11
Private individuals – residential						
mortgages	2,127	109	-	2,127	2,203	-
Private individuals – other	88	60	-	88	118	4
Total loans to the public – activity in Israel	3,386	453	17	3,403	4,105	15
Borrower activity overseas						
Total loans to the public – activity overseas	364	97	_	364	429	_
Total	3,750	550	17	3,767	4,534	15
Of which:	·			-		
Measured individually at present value of cash flows	1,080	317	9	1,089	1,677	
Measured individually at fair value of collateral	f 379	36	8	387	462	
Measured on group basis	2,291	197	-	2,291	2,395	

<sup>(1)</sup> Recorded debt balance.

Had the non-accruing debt accrued interest in conformity with the original terms and conditions, the Bank would have recognized interest revenues amounting to NIS 116 million.

Total average recorded debt balance for non-accruing debt in the six months ended June 30, 2024 amounted to NIS 3,692 million.



<sup>(2)</sup> Debt balance net of accounting write-off, if made.

<sup>(3)</sup> Interest revenues recognized in the reported period, with respect to average balance of non-accruing debt in the period when the debt was classified as non-accruing.

Reported amounts (NIS in millions)

### B. Loans to the public

### 2.A. Additional information about non-accruing debts<sup>(1)</sup> – Continued

				As	of June 30, 2	023 (unaudited)
	Balance of non-accruing debts for which a provision has been recognized <sup>(1)(2)</sup>	Provision balance	Balance of non-accruing debts for which a provision has not been recognized <sup>(1)</sup>	Total balance of non- accruing debts <sup>(1)</sup>	Contractual principal balance of non-accruing debts	Interest revenues recognized <sup>(3)</sup>
Borrower activity in Israel						
Public – commercial						
Construction and real estate	211	38	-	211	465	4
Commercial – other	541	181	205	746	1,232	6
Total commercial	752	219	205	957	1,697	10
Private individuals – residential						
mortgages	1,735	87	-	1,735	1,826	-
Private individuals – other	63	51	4	67	82	3
Total loans to the public – activity in Israel	2,550	357	209	2,759	3,605	13
Borrower activity overseas						
Total loans to the public - activity						
overseas	12	1	-	12	85	<u>-</u>
Total	2,562	358	209	2,771	3,690	13
Of which:						
Measured individually at present value of cash flows	640	206	195	835	1,586	
Measured individually at fair value of collateral	95	6	10	105	191	
Measured on group basis	1,827	146	4	1,831	1,913	

<sup>(1)</sup> Recorded debt balance.

Had the non-accruing debt accrued interest in conformity with the original terms and conditions, the Bank would have recognized interest revenues amounting to NIS 83 million.

Total average recorded debt balance for non-accruing debt in the six months ended June 30, 2023 amounted to NIS 2,684 million.

<sup>(2)</sup> Debt balance net of accounting write-off, if made.

<sup>(3)</sup> Interest revenues recognized in the reported period, with respect to average balance of non-accruing debt in the period when the debt was classified as non-accruing.

Reported amounts (NIS in millions)

### B. Loans to the public

### 2.A. Additional information about non-accruing debts<sup>(1)</sup> – Continued

				As of D	ecember 31, 2	2023 (audited)
	Balance of non-accruing debts for which a provision has been recognized <sup>(1)(2)</sup>	Provision balance	Balance of non-accruing debts for which a provision has not been recognized <sup>(1)</sup>	Total balance of non- accruing debts <sup>(1)</sup>	Contractual principal balance of non-accruing debts	Interest revenues recognized <sup>(3)</sup>
Borrower activity in Israel						
Public – commercial						
Construction and real estate	426	61	-	426	542	5
Commercial – other	790	287	84	874	1,198	12
Total commercial	1,216	348	84	1,300	1,740	17
Private individuals – residential mortgages	2,153	107	-	2,153	2,236	-
Private individuals – other	74	60	=	74	120	5
Total loans to the public – activity in Israel	3,443	515	84	3,527	4,096	22
Borrower activity overseas						
Total loans to the public – activity overseas	166	27	-	166	238	
Total	3,609	542	84	3,693	4,334	22
Of which:						
Measured individually at present value of cash flows  Measured individually at fair value of	1,034	317	76	1,110	1,580	
collateral	272	27	8	280	318	
Measured on group basis	2,303	198	-	2,303	2,436	

<sup>(1)</sup> Recorded debt balance.

Had the non-accruing debt accrued interest in conformity with the original terms and conditions, the Bank would have recognized interest revenues amounting to NIS 166 million.

Total average recorded debt balance for non-accruing debt in the year ended December 31, 2023 amounted to NIS 2,970 million.



<sup>(2)</sup> Debt balance net of accounting write-off, if made.

<sup>(3)</sup> Interest revenues recognized in the reported period, with respect to average balance of non-accruing debt in the period when the debt was classified as non-accruing.

Reported amounts (NIS in millions)

- 2.B. Information on debts of borrowers undergoing financial difficulties that have undergone changes in terms
- 2.b.1 Quality of credit and state of arrears of debts in financial difficulties that have undergone a change in terms:

			Reco	rded deb	t balance
	Pr	oblematic	Not Pro	blematic	
			In		
		<b>A!</b>	arrears		
	Non-	Accruing interest	30 days	Not in	
		revenues			Total(1)(2)
					naudited)
Borrower activity in Israel				, , ,	
Commercial	103	15	_	99	217
Private individuals – residential mortgages	180	-	6	6	192
Private individuals – other	36	2	-	19	57
Total loans to the public – activity in Israel	319	17	6	124	466
Total loans to the public – activity overseas	-	-	-	-	-
Total loans to the public	319	17	6	124	466
		J	une 30, 2	023 (una	udited) <sup>(3)</sup>
Borrower activity in Israel					
Commercial	168	2	-	11	181
Private individuals – residential mortgages	38	-	-	-	38
Private individuals – other	38	22	-	-	60
Total loans to the public – activity in Israel	244	24	-	11	279
Total loans to the public – activity overseas	-	-	-	-	-
Total loans to the public	244	24	-	11	279
					n, n/2)
		Dec	cember 3	1, 2023 (a	audited) <sup>(3)</sup>
Borrower activity in Israel	445				0.40
Commercial	115	9	-	86	210
Private individuals – residential mortgages	47	-	-	-	47
Private individuals – other	38	22	-	-	60
Total loans to the public – activity in Israel	200	31	-	86	317
Total loans to the public – activity overseas	-	-	-	-	
Total loans to the public	200	31	-	86	317

<sup>(1)</sup> In the six months ending June 30, 2024 there were no cumulative debts that have undergone changes in terms in previous years and which were no longer included in the disclosure.



<sup>(2)</sup> As of June 30, 2024 debts of borrowers undergoing financial difficulties have not undergone changes in terms more than twice.

<sup>(3)</sup> The presented balances are of debts that have been restructured and restated in accordance with the new disclosure format for changes in terms for borrowers in financial difficulties.

Reported amounts (NIS in millions)

- 2.B. Information on debts of borrowers undergoing financial difficulties that have undergone changes in terms
- 2.b.2 Quality of credit and state of arrears of borrowers in financial difficulties that have undergone a change in terms during the reported period:

	Deb	ts of Borro				es who have nge in Terms
				ed debt b		<u> </u>
	Pi	roblematic	Not Pro	blematic		
			In			
			arrears			
	N	Accruing	•	NI a C las		Net
	Non- accruing	interest revenues	or Ionaer	Not in Arrears	Total	accounting write-offs
						(Unaudited)
Borrower activity in Israel						
Commercial	15	-	-	-	15	1
Private individuals – residential mortgages	79	-	-	-	79	-
Private individuals – other	6	-	-	-	6	-
Total loans to the public – activity in Israel	100	-	-	-	100	1
Total loans to the public – activity overseas		-	-	-	-	-
Total loans to the public	100	-	-	-	100	1
	In the	Three Mont	hs Endir	ng June 3	0, 2023 (	Unaudited)(1)
Borrower activity in Israel						
Commercial	13	-	-	-	13	-
Private individuals – residential mortgages	1	-	-	-	1	-
Private individuals – other	11	-	-	-	11	-
Total loans to the public – activity in Israel	25	-	-	-	25	
Total loans to the public – activity overseas	-	-	-	-	-	
Total loans to the public	25	-	_	-	25	

<sup>(1)</sup> The presented balances are of debts that have been restructured and restated in accordance with the new disclosure format for changes in terms for borrowers in financial difficulties.

Reported amounts (NIS in millions)

### B. Loans to the public

2.B. Information on debts of borrowers undergoing financial difficulties that have undergone changes in terms
2.b.2 Quality of credit and state of arrears of borrowers in financial difficulties that have undergone a change in terms during the reported period – continued:

	Debts	of Borrowe				es who have
				d debt ba		.go
	Pr	oblematic	Not Pro	blematic		
			ln			
			arrears			
	Nam	Accruing	•	Nat !:		Net
	Non-	interest revenues	or Ionger	Not in Arrears	Total	accounting write-offs
						(Unaudited)
Borrower activity in Israel				9	,	(
Commercial	35	_	_	_	35	2
Private individuals – residential mortgages	133	-	6	6	145	-
Private individuals – other	11	-	-	_	11	1
Total loans to the public – activity in Israel	179	-	6	6	191	3
Total loans to the public – activity overseas	-	-	-	-	-	-
Total loans to the public	179	-	6	6	191	3
-	In the	Six Months	Ending	June 30,	2023 (	Unaudited) <sup>(1)</sup>
Borrower activity in Israel						
Commercial	38	-	-	-	38	-
Private individuals – residential mortgages	2	-	-	-	2	-
Private individuals – other	19	-	-	-	19	-
Total loans to the public – activity in Israel	59	-	-	-	59	-
Total loans to the public – activity overseas	-		-		-	
Total loans to the public	59	-	-	-	59	

<sup>(1)</sup> The presented balances are of debts that have been restructured and restated in accordance with the new disclosure format for changes in terms for borrowers in financial difficulties.

Reported amounts (NIS in millions)

### B. Loans to the public

2.B. Information on debts of borrowers undergoing financial difficulties that have undergone changes in terms
2.b.3 Debts of Borrowers in Financial Difficulties who have Undergone Changes in the Reported Period

		Total					Tvpe	of Change
	Recorded debt balance	% of Credit	Waiving Principal	_	Extending Period	Deferring Payments	Extending Period and Waiving	Deferring Payments and
				In the Th	ree Months	<b>Ending Jur</b>	ne 30, 2024 (	Unaudited
Borrower activity in Israel								
Commercial	15	0.02	-	-	5	-	10	
Private individuals – residential								
mortgages	79	0.04	-	-	73	-	6	
Private individuals – other	6	0.02	-	-	2	=	4	
Total loans to the public – activity in Israel	100	0.03	_		80	-	20	,
Total loans to the public – activity overseas			_	-				
Total loans to the public	100	0.03	-	-	80	-	20	

	Mone	tary Impac	ts of Change	in Terms of				
	Debts of E	Borrowers v	with Financia	al Difficulties				
			Тур	e of Change				
		Average	Average Period	Average Payment				
	Waiving Principall		Extension (in Months)	Deferment (in Months)				
	In the	In the Three Months Ending June 30, 20 (Unaudit						
Borrower activity in Israel				<u> </u>				
Commercial	-	1.63	43	-				
Private individuals – residential mortgages	-	3.55	22	-				
Private individuals – other	=	1.55	23	_				
Total loans to the public – activity in Israel	-	2.21	25	-				
Total loans to the public – activity overseas	-	-	-	-				
Total loans to the public	-	2.21	25	-				

Reported amounts (NIS in millions)

- 2.B. Information on debts of borrowers undergoing financial difficulties that have undergone changes in terms
- 2.b.3 Debts of Borrowers in Financial Difficulties who have Undergone Changes in the Reported Period Continued

	Debts	Debts of Borrowers in Financial Difficulties Who Defaul Period After Undergoing a						
		Total				Ту	pe of Change	
	Recorded debt balance	Waiving Principal	-	Extending Period	Deferring Payments	U	Deferring Payments and Waiving Interest	
			In the	Three Mont	ns Ending .	June 30, 202	4 (Unaudited)	
Borrower activity in Israel								
Commercial	2	-	-	-	-	2	-	
Private individuals – residential mortgages	25	-	-	25	-	-	-	
Private individuals – other	=	-	-	-	-	-		
Total loans to the public – activity in Israel	27	-	-	25	-	2	-	
Total loans to the public - activity overseas	-	-	-	-	-	-	<u>-</u>	
Total loans to the public	27	-	-	25	-	2	-	

<sup>(1)</sup> Debts defaulted in the reported period, after they have undergone a change in the terms of debts o borrowers undergoing financial difficulties, during the 12 months prior to their default date.



Reported amounts (NIS in millions)

- 2.B. Information on debts of borrowers undergoing financial difficulties that have undergone changes in terms
- 2.b.3 Debts of Borrowers in Financial Difficulties who have Undergone Changes in the Reported Period Continued

	Debts o	of Borrow	ers in Fina	ncial Diffi	culties who	have Unde	rgone a Cha	nge in Terms	
		Total					Type of Change		
	Recorded debt balance	% of Credit Balance	Waiving Principal		Extending Period	Deferring Payments	•	Deferring Payments and Waiving Interest	
				In t	he Six Mont	hs Ending	June 30, 202	4 (Unaudited)	
Borrower activity in Israel									
Commercial	35	0.04	-	5	7	-	23	-	
Private individuals – residential									
mortgages	145	0.07	-	-	139	-	6	-	
Private individuals – other	11	0.04	-	1	2	-	8	-	
Total loans to the public – activity in Israel	191	0.06	-	6	148	-	37		
Total loans to the public – activity overseas			_					-	
Total loans to the public	191	0.06	-	6	148	-	37	-	

	,	•	•	erms of Debts			
			Ty	ype of Change			
	Waiving Principallr		Average Period Extension (in Months)	Average Payment Deferment (in Months)			
	In t	In the Six Months Ending June 30, 20 (Unaudit					
Borrower activity in Israel							
Commercial	-	1.90	34	-			
Private individuals – residential mortgages	-	3.55	22	-			
Private individuals – other	-	2.20	29	<u>-</u>			
Total loans to the public – activity in Israel	-	2.20	24	-			
Total loans to the public – activity overseas	-	-	-				
Total loans to the public	-	2.20	24	-			

Reported amounts (NIS in millions)

- 2.B. Information on debts of borrowers undergoing financial difficulties that have undergone changes in terms
- 2.b.3 Debts of Borrowers in Financial Difficulties who have Undergone Changes in the Reported Period Continued

	Debts	of Borrow	ers in Fin				the reported ge in Terms <sup>(1)</sup>
		Total				Ту	pe of Change
	Recorded debt balance	Waiving Principal	-	Extending Period	Deferring Payments		Deferring Payments and Waiving Interest
			In t	he Six Mont	hs Ending .	June 30, 202	4 (Unaudited)
Borrower activity in Israel	•						
Commercial	3	-	-	-	-	3	-
Private individuals – residential mortgages	58	-	-	58	-	-	-
Private individuals – other	-	-	-	-	=	-	
Total loans to the public – activity in Israel	61	-	-	58	-	3	-
Total loans to the public - activity overseas	-	-	-	-	-	-	
Total loans to the public	61	-	-	58	-	3	-

<sup>(1)</sup> Debts defaulted in the reported period, after they have undergone a change in the terms of debts o borrowers undergoing financial difficulties, during the 12 months prior to their default date.



Reported amounts (NIS in millions)

### B. Loans to the public

### 2.C. Additional information about non-accruing credit in arrears

	Not in arrears 90 days or longer	In arrears 90 to 180 days	180 days to	In arrears over 1 year to 3 years	In arrears over 3 years to 5 years	In arrears over 5 years to 7 years	In arrears over 7 years	Total
						As of June	30, <mark>2024 (</mark> un	audited)
Commercial	430	368	249	452	34	8	11	1,552
Residential mortgages	285	765	491	470	55	20	41	2,127
Private individuals - other	43	22	8	10	5	-	-	88
Total	758	1,155	748	932	94	28	52	3,767
						As of June	30, 2023 (un	audited)
Commercial	355	191	137	218	36	20	12	969
Residential mortgages	300	764	396	190	33	16	36	1,735
Private individuals - other	42	7	5	8	3	-	2	67
Total	697	962	538	416	72	36	50	2,771
					А	s of Decembe	er 31, 2023 (	audited)
Commercial	615	178	383	257	15	8	10	1,466
Residential mortgages	296	850	580	329	42	18	38	2,153
Private individuals – other	42	12	5	11	4	-	-	74
Total	953	1,040	968	597	61	26	48	3,693

Reported amounts (NIS in millions)

### B. Loans to the public

### 3. Additional information about residential mortgages

Below is the composition of balances by loan-to-value ratio (LTV)<sup>(1)</sup>, repayment type and interest type:

				June 30	), 2024 (unaudited)
		Balanc	al mortgages	Off-balance sheet credit risk	
		Total Bulle	Of which: et / balloon	Of which: Variable interest	Total
Senior lien: LTV	Up to 60%	128,446	4,630	77,092	3,659
	Over 60%	84,522	1,582	51,679	3,514
Junior lien or no lien		506	9	320	9,086
Total		213,474	6,221	129,091	16,259

				June 30, 2023	23 (unaudited)	
Senior lien: LTV		TotalBulle	Of which: et / balloon	Of which: Variable interest	Total	
	Up to 60%	120,938	3,736	79,147	3,139	
	Over 60%	80,552	842	45,824	2,722	
Junior lien or no lien		500	3	325	7,575	
Total		201,990	4,581	125,296	13,436	

			As o	f December 31, 20	2023 (audited)	
		TotalBulle	Of which: et / balloon	Of which: Variable interest	Total	
Senior lien: LTV	Up to 60%	124,553	3,953	75,701	2,771	
	Over 60%	81,632	1,175	50,383	2,545	
Junior lien or no lien		472	8	304	6,789	
Total		206,657	5,136	126,388	12,105	

<sup>(1)</sup> Ratio of approved facility upon extending the facility to the property value, as approved by the Bank upon extending the facility.

Reported amounts (NIS in millions)

### C. Sale, purchase and syndication of loans to the public during the year

### 1. Sale and purchase of loans to the public

	-					Cro	dit risk to the	nublic
			Cre	edit risk to th	e public sold			nased <sup>(1)</sup>
					Balance of			
					sold loans at			
	Loans to				end of			
	the				period.	Loans to	Off-balance	Of
	public	Off-balance		Total gain	which is	the public	sheet credit	which:
		sheet credit	Of which:		serviced by	purchased	risk <sup>(2)</sup>	<b>Proble</b>
	the	risk <sup>(2)</sup> sold in	Problematic	respect to	the banking		ourchased in	matic
	period	the period	credit	credit sold	corporation	period <sup>(3)</sup>	the period	credit
	· Fo	or the three m	onths ended	June 30, 2024	(unaudited)	•	•	
Commercial – other	27	-	-	-	-	-	-	
Private individuals – residential								
mortgages	-	-	-	-	4,808	-	-	-
Private individuals – other	-	-	-	-	-	302	-	-
Total credit risk to public	27	-	-	-	4,808	302	-	
	F	or the three m	onths ended	June 30, 2023	3 (unaudited)			
Commercial – other	_	-	=	-	-	-	=	
Private individuals – residential								
mortgages	-	-	=	-	5,394	-	=	_
Private individuals – other	-	-	-	-		825	-	-
Total credit risk to public	-	-	-	-	5,394	825	-	_
•		For the six m	onths ended	June 30. 2024	(unaudited)			
Commercial – other	89	12	_	-	-	428	29	
Private individuals – residential							_*	
mortgages	_	_	-	_	4,808	_	-	_
Private individuals – other	-	-	=	-	-,	948	=	_
Total credit risk to public	89	12	-	-	4.808		29	
•		For the six m	onths ended	June 30. 2023	3 (unaudited)	,		
Commercial – other	25	_	_	_	-	-	_	
Private individuals – residential								
mortgages	_	_	_	_	5,394	_	-	_
Private individuals – other	-	-	=	-	-,	1,533	=	_
Total credit risk to public	25	-	-	-	5,394		-	
•				For	•		er 31, 2023 (a	udited)
Commercial – other	25	120	-	-	-	89	22	
Private individuals – residential						-		
mortgages	-	_	-	_	5,097	-	-	-
Private individuals – other	-	_	-	_	-	2,554	-	-
Total credit risk to public	25	120	_	_	5.097		22	



Excluding short-term factoring transactions.
 Credit risk of off-balance-sheet financial instruments as calculated for the purpose of borrower indebtedness, except for derivatives.
 Of which: Loans at 10% which are seller-guaranteed loans (for credit risk).

Reported amounts (NIS in millions)

### C. Sale, purchase and syndication of loans to the public during the year - continued

### 2. Syndications and participation in loan syndications

	June 30, 2024							
	Syndication	on transaction	s initiated by	y the banking corporation		Syndication transactions initiated by others		
	Share of	the banking corporation	Oth	•		oration's share (3)		
	•	Off-balance		Off-balance		<u> </u>		
	Loans to the public		Loans to the public	sheet credit risk <sup>(1)</sup>		Off-balance sheet credit risk <sup>(1)</sup>		
			·		•	Unaudited		
Construction and real estate	2,097	2,340	1,554	1,266	885	47		
Commercial – other	4,479	3,267	7,710	3,068	2,404	876		
Total credit risk to public	6,576	5,607	9,264	4,334	3,289	923		

			une 30, 2023 <sup>(4)</sup>					
	Syndication transactions initiated by the banking					Syndication transactions		
	-			corporation	initiated by others			
	Share o	f the banking	•					
		corporation	Oth	ers' share (2)	Banking corporation's share (3)			
		Off-balance		Off-balance				
	Loans to the	sheet credit	Loans to the	sheet credit	Loans to the	Off-balance sheet		
	public	risk <sup>(1)</sup>	public	risk <sup>(1)</sup>	public	credit risk(1)		
						Unaudited		
Construction and real estate	1,806	779	1,612	1,094	590	110		
Commercial – other	3,655	1,769	7,619	1,989	1,866	700		
Total credit risk to public	5,461	2,548	9,231	3,083	2,456	810		

	December 31, 2023							
	Syndicat	ion transactio	ns initiated by	the banking corporation	Syndication transactions initiated by others			
	Share o	Share of the banking corporation		ers' share (2)E	Banking corp	oration's share (3)		
		Off-balance		Off-balance	<u> </u>	χ.,		
	Loans to the public	sheet credit risk <sup>(1)</sup>			Loans to the public	Off-balance sheet credit risk <sup>(1)</sup>		
			-		-	Audited		
Construction and real estate	1,898	1,808	1,650	948 <sup>(4)</sup>	628	71		
Commercial – other	3,573	1,777	7,547 <sup>(4)</sup>	1,781	2,051	873		
Total credit risk to public	5,471	3,585	9,197	2,729	2,679	944		

<sup>(1)</sup> Credit risk of off-balance-sheet financial instruments as calculated for the purpose of borrower indebtedness, except for derivatives.



<sup>(2)</sup> Not inducing balances of the parts of others for syndication transactions initiated by the Bank but managed by others.

<sup>(3)</sup> Excludes syndication transactions initiated by others to extend balance sheet and non-balance sheet credit to foreign governments. The Bank's share of these transactions is NIS 496 million. (as of June 30, 2023: NIS 629 million and as of December 31, 2023: NIS 564 million).

<sup>(4)</sup> Reclassified

Reported amounts (NIS in millions)

### d. Off-balance sheet financial instruments

### Contractual balances or their denominated amounts at end of quarter

			December			December
		June 30	31	Jı	ıne 30	31
	2024	2023	2023	2024	2023	2023
			Balance <sup>(1)</sup>	Provisi	on for c	redit losses
	(Un	audited)	(Audited)	(Unau	ıdited)	(Audited)
Transactions in which the balance represents a credit risk:						
- Un-utilized debtor account and other credit facilities in accounts						
available on demand	29,662	22,849	31,625	33	32	33
- Guarantees to home buyers	17,001	16,243	14,612	5	3	2
- Irrevocable commitments for loans approved but not yet granted <sup>(2)</sup>	31,506	25,267	24,815	45	22	44
- Unutilized revolving credit card facilities	12,561	11,893	12,416	17	13	18
- Commitments to issue guarantees	12,944	9,455	12,514	1	1	3
- Guarantees and other liabilities <sup>(3)</sup>	14,459	12,777	13,541	75	70	65
- Loan guarantees	3,910	3,796	3,445	59	43	34
- Documentary credit	217	718	540	2	3	2

<sup>(1)</sup> Contractual balances or their stated amounts at the end of the period, before effect of provision for credit losses.



<sup>(2)</sup> Includes effect of extension of approval in principle for residential mortgages, from 12 to 24 days, pursuant to update to Proper Conduct of Banking Business Directive 451 regarding "Procedures for extending residential mortgages".

<sup>(3)</sup> Includes the Bank's liability for its share in the MAOF Clearinghouse risk fund, amounting to NIS 27 million (as of June 30, 2023 and December 31, 2023 a total of NIS 36 million and NIS 24 million, respectively).

### Note 14 - Assets and Liabilities by Linkage Basis

As of June 30, 2024 (unaudited)

_	Israeli	currency	ļ	In foreign currency <sup>(1)</sup>			
_	Non- linked	CPI- linked	USD	EUR	Other currencies	Non- monetary items <sup>(2)</sup>	Total
Assets							
Cash and deposits with banks	60,145	-	25,397	220	150	-	85,912
Securities	13,745	4,126	6,086	668	-	745	25,370
Securities borrowed or bought in conjunction with resale agreements	280	-	-	-	-	-	280
_oans to the public, net <sup>(3)</sup>	233,266	83,885	11,961	5,333	3,253	-	337,698
oans to Governments	-	-	73	326	-	-	399
nvestments in associated companies	-	-	-	-	-	245	245
Buildings and equipment	-	-	-	-	-	1,612	1,612
ntangible assets and goodwill	-	-	-	-	-	132	132
Assets with respect to derivatives	1,378	122	2,983	499	26	-	5,008
Other assets	3,434	284	519	11	21	759	5,028
Total assets	312,248	88,417	47,019	7,057	3,450	3,493	461,684
Liabilities	070 547	00.050	50.000	0.700	4.440		070 570
Deposits from the public	276,517	26,058	59,820	6,738	4,446	-	373,579
Deposits from banks	948	-	1,238	222	25	-	2,433
Deposits from the Government	12	2	20	4	-	-	38
Bonds and subordinated notes	8,427	28,879	2,272	-	-	-	39,578
Liabilities with respect to derivatives	1,138	125	1,993	336	5	-	3,597
Other liabilities  Total liabilities	8,344	2,403	326	7 240	28	535	11,646
Difference	295,386 16,862	57,467 30,950	65,669 (18,650)	7,310 (253)	4,504 (1,054)	535 2,958	430,871 30,813
mpact of hedging derivatives:	10,002	30,330	(10,000)	(233)	(1,004)	2,330	30,013
Derivative instruments (other than options)	1,518	(1,518)	-	-	-	-	-
Non-hedging financial derivatives:							
Derivative instruments (other than options)	(19,250)	(292)	18,601	(99)	1,040	_	_
Net in-the-money options (in terms of underlying asset)	(137)	-	8	135	(6)	-	-
Net out-of-the-money options (in terms of underlying asset)	(105)	-	(53)	159	(1)	-	-
Grand total	(1,112)	29,140	(94)	(58)	(21)	2,958	30,813
Net in-the-money options (capitalized par value)	278	-	(204)	(69)	(5)	-	
Net out-of-the-money options (capitalized par value)	(432)	=	89	341	2	_	_

<sup>(1)</sup> Includes linked to foreign currency.

<sup>(2)</sup> Includes derivative instruments whose base relates to a non-monetary item.

<sup>(3)</sup> Where the provision for credit losses may not be attributed to any specific linkage basis, such provision was deducted pro-rata from the different linkage bases.

### Note 14 - Assets and Liabilities by Linkage Basis - continued

As of June 30, 2023 (unaudited)

Reported amounts (NIS in millions)

_	Israeli	currency	l	In foreigr	currency <sup>(1)</sup>		
	Non- linked	CPI- linked	USD	EUR	Other currencies	Non- monetary items <sup>(2)</sup>	Total
Assets							
Cash and deposits with banks	66,164	44	17,183	237	118	-	83,746
Securities	9,606	4,231	4,980	427	-	621	19,865
Securities borrowed or bought in conjunction with resale agreements	-	4	-	-	-	-	4
Loans to the public, net <sup>(3)</sup>	220,948	79,475	9,317	4,756	2,429	-	316,925
Loans to Governments	5	-	219	301	-	-	525
nvestments in associated companies	36	-	-	-	-	161	197
Buildings and equipment	-	-	-	-	-	1,438	1,438
ntangible assets and goodwill	-	-	-	-	-	163	163
Assets with respect to derivatives	1,345	125	3,544	705	112	-	5,831
Other assets	2,211	279	661	13	23	841	4,028
Total assets	300,315	84,158	35,904	6,439	2,682	3,224	432,722
Liabilities							
Deposits from the public	253,662	26,047	56,426	6,229	2,827	_	345,191
Deposits from banks	4,988		1,220	298	35	_	6,541
Deposits from the Government	12	2	13	2	-	_	29
Bonds and subordinated notes	6,225	28,085	2,236	_	-	_	36,546
Liabilities with respect to derivatives	1,273	168	2,825	496	71	=	4,833
Other liabilities	8,547	2,943	322	2	26	752	12,592
Total liabilities	274,707	57,245	63,042	7,027	2,959	752	405,732
Difference	25,608	26,913	(27,138)	(588)	(277)	2,472	26,990
mpact of hedging derivatives:							
Derivative instruments (other than options)	1,101	(1,101)	-	-	-	-	-
Non-hedging financial derivatives:							
Derivative instruments (other than options)	(26,505)	(535)	26,844	82	114	-	-
Net in-the-money options (in terms of underlying asset)	(539)	-	239	295	5	-	-
Net out-of-the-money options (in terms of underlying asset)	(347)	-	229	115	3	<u>-</u>	
Grand total	(682)	25,277	174	(96)	(155)	2,472	26,990
Net in-the-money options (capitalized par value)	(598)	-	448	146	4	-	
Net out-of-the-money options (capitalized par value)	201	_	(601)	362	38		

<sup>(1)</sup> Includes linked to foreign currency.



<sup>(2)</sup> Includes derivative instruments whose base relates to a non-monetary item.

<sup>(3)</sup> Where the provision for credit losses may not be attributed to any specific linkage basis, such provision was deducted pro-rata from the different linkage bases.

### Note 14 - Assets and Liabilities by Linkage Basis - continued

As of December 31, 2023 (audited)

Reported amounts (NIS in millions)

	Israeli	currency		In foreigr	currency <sup>(1)</sup>		
	Non- linked	CPI- linked	USD	EUR	Other currencies	Non- monetary items <sup>(2)</sup>	Total
Assets							
Cash and deposits with banks	59,254	-	27,020	175	101	-	86,550
Securities	12,980	4,330	4,623	520	-	618	23,071
Securities borrowed or bought in conjunction with resale agreements	106	-	-	-	-	-	106
Loans to the public, net <sup>(3)</sup>	226,844	80,674	10,485	4,394	2,949	-	325,346
Loans to Governments	1	-	111	368	-	-	480
Investments in associated companies	35	-	-	-	-	207	242
Buildings and equipment	-	-	-	-	-	1,531	1,531
Intangible assets and goodwill	-	-	-	-	-	148	148
Assets with respect to derivatives	4,252	99	1,268	572	91	-	6,282
Other assets	2,833	327	485	10	22	771	4,448
Total assets	306,305	85,430	43,992	6,039	3,163	3,275	448,204
Liabilities							
Deposits from the public	267,198	23,468	58,024	6,535	3,328	_	358,553
Deposits from banks	2,802	-	1,553	198	18	_	4,571
Deposits from the Government	10	2	56	3	-	_	71
Bonds and subordinated notes	7,675	27,203	2,192	-	_	-	37,070
Liabilities with respect to derivatives	5,666	111	912	564	114	-	7,367
Other liabilities	8,285	2,613	308	9	37	617	11,869
Total liabilities	291,636	53,397	63,045	7,309	3,497	617	419,501
Difference	14,669	32,033	(19,053)	(1,270)	(334)	2,658	28,703
Impact of hedging derivatives:							
Derivative instruments (other than options)	812	(812)	-	-	-	-	-
Non-hedging financial derivatives:							
Derivative instruments (other than options)	(19,430)	(766)	19,061	899	236	-	-
Net in-the-money options (in terms of underlying asset)	40	-	(252)	216	(4)	-	-
Net out-of-the-money options (in terms of underlying asset)	(127)	<u>-</u>	62	64	1	_	-
Grand total	(4,036)	30,455	(182)	(91)	(101)	2,658	28,703
Net in-the-money options (capitalized par value)	(652)	-	605	51	(4)	-	-
Net out-of-the-money options (capitalized par value)	683	_	(976)	221	72	_	_

<sup>(1)</sup> Includes linked to foreign currency.



<sup>(2)</sup> Includes derivative instruments whose base relates to a non-monetary item.

<sup>(3)</sup> Where the provision for credit losses may not be attributed to any specific linkage basis, such provision was deducted pro-rata from the different linkage bases.

Reported amounts (NIS in millions)

1) Information on the fair value of financial instruments is presented below:

#### A. Fair value balances

				June 30, 2024	(unaudited)
					Fair value
	Book balance	Level 1 <sup>(1)</sup>	Level 2 <sup>(1)</sup>	Level 3 <sup>(1)</sup>	Total
Financial assets					
Cash and deposits with banks	85,912	36,397	48,135	1,336	85,868
Securities <sup>(3)</sup>	25,370	18,867	5,854	489	25,210
Securities borrowed or purchased in resale agreements	280	280	-	-	280
Loans to the public, net	337,698	3,599	11,090	<sup>(5)</sup> 320,516	335,205
Loans to Governments	399	-	-	383	383
Investments in associated companies	245	-	-	245	245
Assets with respect to derivatives	5,008	226	4,357	<sup>(2)</sup> 425	5,008
Other financial assets	1,953	665	-	1,287	1,952
Total financial assets	<sup>(4)</sup> 456,865	60,034	69,436	324,681	454,151
Financial liabilities					
Deposits from the public	373,579	9,598	110,110	<sup>(5)</sup> 252,820	372,528
Deposits from banks	2,433	-	720	1,715	2,435
Deposits from the Government	38	-	-	38	38
Bonds and subordinated notes	39,578	35,587	-	2,187	37,774
Liabilities with respect to derivatives	3,597	225	3,000	(2)372	3,597
Other financial liabilities	7,856	2,170	1,891	3,790	7,851
Total financial liabilities	<sup>(4)</sup> 427,081	47,580	115,721	260,922	424,223

<sup>(1)</sup> Level 1 – Fair value measurements using quoted prices on an active market. Level 2 – Fair value measurements using other significant observed data. Level 3 – Fair value measurements using significant non-observed data.



<sup>(2)</sup> Fair value measurement is primarily based on use of observed data (market interest rate curves), except for credit quality of counter party.

<sup>(3)</sup> For more information about the carrying amount and fair value of securities, see Note 5 to the financial statements.

<sup>(4)</sup> Includes assets and liabilities amounting to NIS 104,438 million and NIS 115,222 million, respectively, whose carrying amount equals their fair value (instruments presented at fair value on the balance sheet). For more information on instruments measured at fair value on recurring basis and on non-recurring basis, see B.-D. below.

<sup>(5)</sup> Of which embedded derivatives in loans to the public, net amounting to NIS 23 million.

Reported amounts (NIS in millions)

#### A. Fair value balances - continued:

				June 30, 202	3 (unaudited)
					Fair value
	Book balance	Level 1 <sup>(1)</sup>	Level 2 <sup>(1)</sup>	Level 3 <sup>(1)</sup>	Total
Financial assets					
Cash and deposits with banks	83,746	24,805	56,567	2,320	83,692
Securities <sup>(3)</sup>	19,865	15,358	4,026	323	19,707
Securities borrowed or purchased in resale agreements	4	4	-	-	4
Loans to the public, net	316,925	2,671	10,809	(5)295,703	309,183
Loans to Governments	525	-	-	523	523
Investments in associated companies	197	-	-	197	197
Assets with respect to derivatives	5,831	380	4,927	<sup>(2)</sup> 524	5,831
Other financial assets	925	7	-	918	925
Total financial assets	<sup>(4)</sup> 428,018	43,225	76,329	300,508	420,062
Financial liabilities					
Deposits from the public	345,191	4,826	92,684	<sup>(5)</sup> 244,591	342,101
Deposits from banks	6,541	-	1,008	5,519	6,527
Deposits from the Government	29	-	-	27	27
Bonds and subordinated notes	36,546	31,739	-	2,779	34,518
Liabilities with respect to derivatives	4,833	380	3,882	<sup>(2)</sup> 571	4,833
Other financial liabilities	8,008	2,381	1,993	3,627	8,001
Total financial liabilities	<sup>(4)</sup> 401,148	39,326	99,567	257,114	396,007

<sup>(1)</sup> Level 1 – Fair value measurements using quoted prices on an active market. Level 2 – Fair value measurements using other significant observed data. Level 3 – Fair value measurements using significant non-observed data.

<sup>(2)</sup> Fair value measurement is primarily based on use of observed data (market interest rate curves), except for credit quality of counter party.

<sup>(3)</sup> For more information about the carrying amount and fair value of securities, see Note 5 to the financial statements.

<sup>(4)</sup> Includes assets and liabilities amounting to NIS 103,616 million and NIS 112,307 million, respectively, whose carrying amount equals their fair value (instruments presented at fair value on the balance sheet). For more information on instruments measured at fair value on recurring basis and on non-recurring basis, see B.-D. below.

<sup>(5)</sup> Of which embedded derivatives in loans to the public, net and in deposits from the public, amounting to NIS 10 million and NIS 5 million, respectively.

Reported amounts (NIS in millions)

#### A. Fair value balances - continued:

			As of I	December 31, 20	23 (audited)
				•	Fair value
	Book balance	Level 1 <sup>(1)</sup>	Level 2 <sup>(1)</sup>	Level 3 <sup>(1)</sup>	Total
Financial assets					
Cash and deposits with banks	86,550	36,486	48,012	2,008	86,506
Securities <sup>(3)</sup>	23,071	17,708	4,905	326	22,939
Securities borrowed or purchased in resale					
agreements	106	106	-	-	106
Loans to the public, net	325,346	2,379	9,097	<sup>(5)</sup> 308,150	319,626
Loans to Governments	480	-	-	480	480
Investments in associated companies	242	=	=	242	242
Assets with respect to derivatives	6,282	481	5,173	<sup>(2)</sup> 628	6,282
Other financial assets	1,325	7	-	1,318	1,325
Total financial assets	<sup>(4)</sup> 443,402	57,167	67,187	313,152	437,506
Financial liabilities					
Deposits from the public	358,553	8,483	92,576	256,795	357,854
Deposits from banks	4,571	-	1,084	3,467	4,551
Deposits from the Government	71	-	-	69	69
Bonds and subordinated notes	37,070	33,157	-	2,234	35,391
Liabilities with respect to derivatives	7,367	469	6,242	<sup>(2)</sup> 656	7,367
Other financial liabilities	7,832	1,682	1,791	4,354	7,827
Total financial liabilities	<sup>(4)</sup> 415,464	43,791	101,693	267,575	413,059

<sup>(1)</sup> Level 1 – Fair value measurements using quoted prices on an active market. Level 2 – Fair value measurements using other significant observed data. Level 3 – Fair value measurements using significant non-observed data.



<sup>(2)</sup> Fair value measurement is primarily based on use of observed data (market interest rate curves), except for credit quality of counter party.

<sup>(3)</sup> For more information about the carrying amount and fair value of securities, see Note 5 to the financial statements.

<sup>(4)</sup> Includes assets and liabilities amounting to NIS 98,789 million and NIS 117,458 million, respectively, whose carrying amount equals their fair value (instruments presented at fair value on the balance sheet). For more information on instruments measured at fair value on recurring basis and on non-recurring basis, see B.-D. below.

<sup>(5)</sup> Of which embedded derivatives in loans to the public, net amounting to NIS 16 million.

Reported amounts (NIS in millions)

#### B. Items measured at fair value:

#### 1. On recurring basis

	June 30, 2024 (unaudited)							
	Prices quoted on	Other significant		_				
	active market (level 1)	observed data (level 2)	significant data (level 3)	Total fair value				
Assets	(level 1)	(ICVCI Z)	(107010)	Total lan Value				
Bonds available for sale								
Bonds:								
of Government of Israel	5,531	5,286	-	10,817				
Of foreign governments	573	-	-	573				
Of banks and financial institutions in Israel	487	67	=	554				
Of banks and financial institutions overseas	2	160	-	162				
Asset-backed (ABS)	-	56	-	56				
Of others in Israel	887	158	-	1,045				
Of others overseas	161	7	2	170				
Shares not held for trading	200	48	25	273				
Securities held for trading:								
Bonds of the Government of Israel	7,054	72	=	7,126				
Bonds of overseas governments	305	-	-	305				
Bonds of financial institutions in Israel	6	=	=	6				
Bonds of others in Israel	23	-	-	23				
Bonds of foreign others	26	-	-	26				
Shares held for trading	16	=	=	16				
Securities borrowed or purchased in resale								
agreements	280	=	=	280				
Credit with respect to loans to customers	3,599	-	-	3,599				
Assets with respect to derivatives <sup>(1)</sup>								
Interest contracts:								
NIS / CPI	-	50	73	123				
Other	-	2,306	=	2,306				
Currency contracts	68	1,985	351	2,404				
Contracts for shares	153	16	1	170				
Commodities and other contracts	5	-	-	5				
Other financial assets	665	=	=	665				
Other	-	-	23	23				
Total assets	20,041	10,211	475	30,727				
Liabilities								
Deposits with respect to borrowing from customers	9,598	-	-	9,598				
Liabilities with respect to derivatives <sup>(1)</sup>								
Interest contracts:								
NIS / CPI	-	93	32	125				
Other	<del>-</del>	1,625	55	1,680				
Currency contracts	68	1,274	276	1,618				
Contracts for shares	152	8	9	169				
Commodities and other contracts	5	-	-	5				
Other financial liabilities	2,170	-	-	2,170				
Other	-	-	-					
Total liabilities	11,993	3,000	372	15,365				

<sup>(1)</sup> Fair value measurement of derivative instruments classified under Level 3 is primarily based on use of observed data (market interest rate curves), except for credit quality of counter party.



Reported amounts (NIS in millions)

#### B. Items measured at fair value - continued:

#### 1. On recurring basis

	June 30, 2023 (unaudite							
	Prices quoted on active market (level 1)	Other significant observed data (level 2)	Non-observed significant data (level 3)	Total fair value				
Assets		, ,	, ,	_				
Bonds available for sale								
Bonds:								
of Government of Israel	3,111	3,202	-	6,313				
Of foreign governments	1,242	-	-	1,242				
Of banks and financial institutions in Israel	399	47	-	446				
Of banks and financial institutions overseas	10	230	-	240				
Asset-backed (ABS)	-	56	-	56				
Of others in Israel	802	98	2	902				
Of others overseas	191	4	1	196				
Investments in shares not held for trading	228	60	25	313				
Securities held for trading:								
Bonds of the Government of Israel	6,209	-	-	6,209				
Bonds of overseas governments	, -	329	_	329				
Bonds of financial institutions in Israel	3	-	-	3				
Bonds of others in Israel	22	=	_	22				
Bonds of foreign others	33	-	-	33				
Shares held for trading	16	=	_	16				
Securities borrowed or purchased in resale								
agreements	4	=	=	4				
Credit with respect to loans to customers	2,671	=	_	2.671				
Assets with respect to derivatives <sup>(1)</sup>	,-			, -				
Interest contracts:								
NIS / CPI	-	68	58	126				
Other	=	2.190	3	2.193				
Currency contracts	69	2,640	461	3,170				
Contracts for shares	301	29	2	332				
Commodities and other contracts	10		-	10				
Other financial assets	7	-	-	7				
Other	-	=	10	10				
Total assets	15,328	8,953	562	24,843				
Liabilities	-,							
Deposits with respect to borrowing from customers	4,826	_	-	4,826				
Liabilities with respect to derivatives <sup>(1)</sup>	.,020			.,020				
Interest contracts:								
NIS / CPI	_	107	61	168				
Other	_	1.692	70	1,762				
Currency contracts	68	2,049	438	2,555				
Contracts for shares	302	28	2	332				
Commodities and other contracts	10	6	_	16				
Other financial liabilities	2,381	-	-	2,381				
Other	2,301	_	5	2,301				
Total liabilities	7,587	3,882	576	12,045				
i otal habilities	1,301	3,002	310	12,043				

<sup>(1)</sup> Fair value measurement of derivative instruments classified under Level 3 is primarily based on use of observed data (market interest rate curves), except for credit quality of counter party.



Reported amounts (NIS in millions)

#### B. Items measured at fair value - continued:

#### 1. On recurring basis

			As of December	31, 2023 (audited)
	Prices quoted on	Other significant	Non-observed	
	active market	observed data	significant data	
	(level 1)	(level 2)	(level 3)	Total fair value
Assets	_			
Bonds available for sale				
Bonds:				
of Government of Israel	4,818	4,320	-	9,138
Of foreign governments	310	-	-	310
Of banks and financial institutions in Israel	373	65	-	438
Of banks and financial institutions overseas	2	249	=	251
Asset-backed (ABS)	-	56	=	56
Of others in Israel	861	114	-	975
Of others overseas	196	7	2	205
Shares not held for trading	228	52	24	304
Securities held for trading:				
Bonds of the Government of Israel	7,111	39	-	7,150
Bonds of overseas governments	273	-	_	273
Bonds of financial institutions in Israel	4	_	_	4
Bonds of others in Israel	23	-	_	23
Bonds of foreign others	27	3	_	30
Shares held for trading	16	-	_	16
Securities borrowed or purchased in resale	10			10
agreements	106			106
Credit with respect to loans to customers	2,379			2,379
Assets with respect to derivatives <sup>(1)</sup>	2,37 9	_		2,575
Interest contracts:				
NIS / CPI		51	58	109
	-		2	
Other	-	1,867	_	1,869
Currency contracts	57	3,164	567	3,788
Contracts for shares	421	91	1	513
Commodities and other contracts	3	-	=	3
Other financial assets	7	=	-	7
Other	-	-	16	16
Total assets	17,215	10,078	670	27,963
Liabilities				
Deposits with respect to borrowing from customers	s 8,483	-	-	8,483
Liabilities with respect to derivatives <sup>(1)</sup>				
Interest contracts:				
NIS / CPI	-	87	25	112
Other	-	1,462	48	1,510
Currency contracts	45	4,600	583	5,228
Contracts for shares	421	91	-	512
Commodities and other contracts	3	2	-	5
Other financial liabilities	1,682	-	-	1,682
Other	-	=	-	-
Total liabilities	10,634	6,242	656	17,532

<sup>(1)</sup> Fair value measurement of derivative instruments classified under Level 3 is primarily based on use of observed data (market interest rate curves), except for credit quality of counter party.



Reported amounts (NIS in millions)

#### B. Items measured at fair value - continued:

#### 2. On non-recurring basis

		June 30	), 2024 (un	For the three months ended June 30, 2024	For the six months ended June 30, 2024	
			F			
	Level 1 <sup>(1)</sup> Le	evel 2 <sup>(1)</sup> L	evel 3 <sup>(1)</sup>	Total	Gains (losses)	
Non-accruing credit whose collection is contingent on collateral	-	-	387	387	4	(
Investments in shares for which no fair value is available	_	-	457	457	33	55
					For the three	For the civ
		June 3	). 2023 (un	naudited)	For the three months ended June 30, 2023	For the six months ended June 30, 2023
	Fair value	June 3	o, 2023 (un	audited)		
			,	audited)	months ended	months ended
Non-accruing credit whose collection is contingent on collateral	value		,	Í	months ended June 30, 2023	months ended

			As		nber 31, audited)	For the year ended December 31, 2023
	Fair value					
	Level 1 <sup>(1)</sup>	Level	2 <sup>(1)</sup> Le	vel 3 <sup>(1)</sup>	Total	Gains (losses)
Non-accruing credit whose collection is contingent on collateral	-		-	280	280	(46)
Investments in shares for which no fair value is available	-		-	298	298	21

<sup>(1)</sup> Level 1 – Fair value measurements using quoted prices on an active market. Level 2 – Fair value measurements using other significant observed data. Level 3 – Fair value measurements using significant non-observed data.



Reported amounts (NIS in millions)

-					For t	he three r	nonths ei	nded June	30, 2024	(unaudited)
	_		ed / unrealized es) included <sup>(1)</sup>						·	Unrealized gains
	Fair value as of March 31, 2024	In state- ment of o	of other comprehens ive income inder Equity	Acqui- sitions	l Sales	DispositioT ns	ransfer to	Transfers from Level	Fair value	June 30,
Assets										
Securities available for sale										
Bonds:										
Of others in Israel	-	=	-	-	-	-	-	-	-	-
Of others overseas	2	-	-	-	-	-	-	-	2	-
Shares not held for trading	24	-	1	-	-	_	-	-	25	1
Assets with respect to derivatives <sup>(2)</sup>										
Interest contracts:										
NIS / CPI	62	9	-	1	-	(4)	5	-	73	9
Other	-	-	-	-	-	-	-	-	-	-
Currency contracts	314	30	-	130	-	(123)	-	-	351	159
Contracts for shares	2	=	-	1	-	(2)	-	-	1	6
Other	18	5	-	-	-	-	-	-	23	-
Total assets	422	44	1	132	-	(129)	5	-	475	175
Liabilities										
Liabilities with respect to derivatives <sup>(2)</sup>										
Interest contracts:										
NIS / CPI	28	13	-	3	-	(12)	-	-	32	(16)
Other	53	(1)	-	3	-	-	-	-	55	(1)
Currency contracts	337	(17)	-	113	-	(160)	3	-	276	(96)
Contracts for shares	2	9	-	-	-	(2)	-	-	9	(9)
Other	-	-	-	-	-	-	-	-	-	
Total liabilities	420	4	-	119	-	(174)	3	-	372	(122)

<sup>(1)</sup> Realized gains (losses) included in the statement of profit and loss under "Non-interest financing revenues". Unrealized gains and losses included in equity under Adjustments for Presentation of Available-for-Sale Securities at Fair Value under Other Comprehensive Income.

<sup>(2)</sup> Fair value measurement is primarily based on use of observed data (market interest rate curves), except for credit quality of counter party.

<sup>(3)</sup> Transfers to Level 3 include transactions for which market data, in the reported periods, are not observed. Transfers from Level 3 result from the opposite situation.

Reported amounts (NIS in millions)

	For the three months ended June 30, 2023 (un									
<del>-</del>			unrealized gains sses) included <sup>(1)</sup>						,	Unrealized gains (losses) with
	Fair value as of March 31, 2023	of profit	In statement of other comprehensiv e incomeA under Equity	cquisi-t ions	Sales	Dispositions	Transfer to level 3 <sup>(3)</sup> from	Transfers om Level 3 <sup>(3)</sup>	Fair value as of June 30, 2023	respect to instruments held as of June 30,
Assets						·				
Securities										
available for sale										
Bonds:										
Of foreign										
financial										
institutions	9	-	-	-	-	-	-	(9)	-	-
Of others in Israel	2	-	-	-	-	-	-	-	2	-
Of others	_					4-1			_	
overseas	3	-	-	-	-	(2)	-	-	1	-
Shares not held	0.4								0.5	
for trading	24	1	-	-	-	=	=	-	25	1
Assets with respect to derivatives <sup>(2)</sup>										
Interest contracts:										
NIS / CPI	77	1	-	-	-	(20)	-	-	58	33
Other	3	-	-	-	-	-	-	-	3	(5)
Currency										
contracts Contracts for	411	86	-	167	-	(203)	-	-	461	
shares	2	(1)	-	2	-	(1)	-	-	2	-
Commodities and										
other contracts	3	(3)	-	-	-	-	=	-	-	
Other	9	1	-		-	-	-		10	
Total assets	543	85	-	169	-	(226)	-	(9)	562	326
Liabilities Liabilities with respect to derivatives <sup>(2)</sup>										
Interest contracts:										
NIS / CPI	56	9	_	1	_	(20)	15	_	61	(2)
Other	60	10			_	(20)	-		70	\ /
Currency	00	10	-	-	-	-	-	-	70	(02)
contracts Contracts for	504	63	-	220	-	(349)	-	-	438	(329)
shares	15	(3)	_	2	_	(12)	_	_	2	-
Other	6	(1)	_	-	_	(12)	_	-	5	
Total liabilities	641	78	-	223		(381)	15	-	576	

<sup>(1)</sup> Realized gains (losses) included in the statement of profit and loss under "Non-interest financing revenues". Unrealized gains and losses included in equity under Adjustments for Presentation of Available-for-Sale Securities at Fair Value under Other Comprehensive Income.



<sup>(2)</sup> Fair value measurement is primarily based on use of observed data (market interest rate curves), except for credit quality of counter party.

<sup>(3)</sup> Transfers to Level 3 include transactions for which market data, in the reported periods, are not observed. Transfers from Level 3 result from the opposite situation.

Reported amounts (NIS in millions)

					For	the siv	months end	led lune	30 2024 (11	naudited)
		Ne	et realized /		FUI	HIE SIX	inonthis end	ieu Julie	30, 2024 (u	<u>nauunteu)</u>
			lized gains							
	_	(losses)	included <sup>(1)</sup>						ι	Inrealized
			In							gains
			statement							(losses)
			of other comprehen							with respect to
		ln `	sive							nstrument
	Fair value ass	tatement	income				Transfer T			
	of December		under A				to level fro			,
	31, 2023	and loss	Equity	tions	Sales	sitions	3 <sup>(3)</sup>	3(3)	30, 2024	2024
Assets										
Securities available for sale										
Of others in Israel	-	-	-	-	-	-	-	-	-	-
Of others overseas	2	-	-	-	-	-	-	-	2	-
Shares not held for										
trading	24	-	1	=	=	-	=	-	25	1
Assets with respect to derivatives <sup>(2)</sup>										
Interest contracts:										
NIS / CPI	58	12	-	2	-	(9)	10	-	73	23
Other	2	(2)	-	-	-	-	-	-	-	-
Currency contracts	567	(278)	-	241	-	(179)	-	-	351	161
Contracts for shares	1	-	-	2	-	(2)	-	-	1	7
Other	16	7	-	-	-	-	-	-	23	-
Total assets	670	(261)	1	245	-	(190)	10	-	475	192
Liabilities										
Liabilities with respect to derivatives <sup>(2)</sup>										
Interest contracts:										
NIS / CPI	25	6	-	4	-	(12)	9	-	32	(14)
Other	48	2	-	5	_	-	-	-	55	(7)
Currency contracts	583	(322)	-	224	_	(212)	3	-	276	(85)
Contracts for shares	-	10	-	1	_	(2)	-	-	9	(9)
Other	-	-	=	-	-	-	-	-	-	-
Total liabilities	656	(304)	-	234	-	(226)	12	-	372	(115)

<sup>(1)</sup> Realized gains (losses) included in the statement of profit and loss under "Non-interest financing revenues". Unrealized gains and losses included in equity under Adjustments for Presentation of Available-for-Sale Securities at Fair Value under Other Comprehensive Income.

<sup>(2)</sup> Fair value measurement is primarily based on use of observed data (market interest rate curves), except for credit quality of counter party.

<sup>(3)</sup> Transfers to Level 3 include transactions for which market data, in the reported periods, are not observed. Transfers from Level 3 result from the opposite situation.

Reported amounts (NIS in millions)

					For the	six mon	ths ended	June 30. 2	2023 (una	audited)
_			realized /						•	Jnrealiz
			zed gains							d gains
	_	(losses) i	ncluded <sup>(1)</sup>						(	losses)
			ln .							with
			statement							respect
		_	of other						:	to strume
	Fair value	In	omprehen sive				-	<b>Fransfer</b>		nts held
		statement	income				Transfer	s from v		as of
	December	of profit		Acquisi-		Dispo-	to level		of June J	
	31, 2022	and loss	Equity	tions	Sales	sitions	3(3)		80, 2023	2023
Assets	01, 2022	una 1000	Equity	110113	Ouico	31110113			, <u> </u>	
Securities available for sale										
Bonds:										
Of foreign financial										
institutions	_	-	_	-	-	-	_	-	_	_
Of others in Israel	11	8	(6)	-	-	(11)	_	-	2	-
Of others overseas	3	-	` -	-	-	`(2)	-	-	1	-
Shares not held for trading	23	2	-	-	-	-	-	-	25	2
Assets with respect to										
derivatives <sup>(2)</sup>										
Interest contracts:										
NIS / CPI	56	14	-	2	-	(20)	6	-	58	33
Other	3	2	-	-	-	(2)	-	-	3	(5)
Currency contracts	307	192	-	333	-	(371)	-	-	461	297
Contracts for shares	39	(9)	-	3	-	(31)	-	-	2	-
Commodities and other	_	,-x								
contracts	2	(2)	-	-	-	-	-	-	-	-
Other	9	1		-	-	-		-	10	
Total assets	453	208	(6)	338	-	(437)	6	-	562	327
Liabilities										
Liabilities with respect to derivatives <sup>(2)</sup>										
Interest contracts:										
NIS / CPI	61	19	_	2		(20)	18		61	(2)
Other	64	6	-	2	-	(39)	10	-	70	(2) (62)
Currency contracts	233	222	-	477	-	(494)	-	-	438	(329)
Contracts for shares	83	(4)	-	6	-	(83)	-	-	430	(328)
Other	7	(2)	-	-	_	(03)	-	_	5	-
Total liabilities	448	241		485		(616)	18		576	(393)

<sup>(1)</sup> Realized gains (losses) included in the statement of profit and loss under "Non-interest financing revenues". Unrealized gains and losses included in equity under Adjustments for Presentation of Available-for-Sale Securities at Fair Value under Other Comprehensive Income.



<sup>(2)</sup> Fair value measurement is primarily based on use of observed data (market interest rate curves), except for credit quality of counter party.

<sup>(3)</sup> Transfers to Level 3 include transactions for which market data, in the reported periods, are not observed. Transfers from Level 3 result from the opposite situation.

Reported amounts (NIS in millions)

						For the	year ende	ed Decen	nber 31, 202	23 (audited)
			ed / unrealized gains (losses) included <sup>(1)</sup>							Unrealized gains (losses) with
	Fair value as of December 31, 2022	of profit	In statement of other comprehensi ve income under Equity		Sales	Dispo-	Transfer to level		Fair value as of December	respect to instrument
Assets	01, 2022	u.i.u 1000	unao. Equity		<u> </u>	CitiOilo		2010.0	01, 2020	01, 2020
Securities available for sale										
Bonds:										
Of others in Israel	11	8	(6)	-	(2)	(11)	-	-	-	(1)
Of others overseas	3	-	-	-	-	(2)	1	-	2	-
Shares not held for		_								
trading	23	1	-	-	-	-	-	-	24	1
Assets with respect to derivatives <sup>(2)</sup>										
Interest contracts:										
NIS / CPI	56	7	-	7	-	(27)	42	(27)	58	54
Other	3	2	-	61	-	(4)	-	(60)	2	
Currency contracts	307	261	-	1,007	-	(937)	-	(71)	567	417
Contracts for shares	39	(10)	-	16	-	(44)	-	-	1	-
Commodities and other		(0)								
contracts	2	(2)	-	-	-	-	-	-	-	-
Other	9 <b>453</b>	7	- (0)	4 004	- (2)	(4.005)	- 42	(450)	16	
Total assets Liabilities	453	274	(6)	1,091	(2)	(1,025)	43	(158)	670	519
Liabilities with respect to derivatives <sup>(2)</sup>										
Interest contracts:										
NIS / CPI	61	11	-	4	-	(77)	45	(19)	25	(27)
Other	64	-	-	67	-	(7)	-	(76)	48	(75)
Currency contracts	233	803	-	1,180	-	(1,422)	-	(211)	583	(712)
Contracts for shares	83	(4)	-	6	-	(85)	-	-	-	-
Other	7	(7)	-	-	-		-	-	-	=
Total liabilities	448	803	-	1,257	-	(1,591)	45	(306)	656	(814)

<sup>(1)</sup> Realized gains (losses) included in the statement of profit and loss under "Non-interest financing revenues". Unrealized gains and losses included in equity under Adjustments for Presentation of Available-for-Sale Securities at Fair Value under Other Comprehensive Income.



<sup>(2)</sup> Fair value measurement is primarily based on use of observed data (market interest rate curves), except for credit quality of counter party.

<sup>(3)</sup> Transfers to Level 3 include transactions for which market data, in the reported periods, are not observed. Transfers from Level 3 result from the opposite situation.

Reported amounts (NIS in millions)

### D. Additional information about non-observed significant data and valuation techniques used in fair value measurement of items classified at Level 3:

	Fair value as of				Weighted
	June 30, 2024	Valuation technique	Non-observed data	Range	average
		Quote from counter-party to			
Shares not held for trading Securities available for sale	25	the transaction			
Bonds of foreign others	2	Cash flows discounting	Price	1.31-100.00	13.41
Assets with respect to derivative	-	odon nowo diocodining	1 1100	1.01 100.00	10.11
instruments:					
NIC / CDI	24	Cook flours discounting	Inflationary		0.070/
NIS / CPI	31	Cash flows discounting	expectations Standard deviation per		2.97%
Contracts for shares	7	Options pricing model	share		71.93%
			Counter-party credit	2.60%-	
Other	410	Cash flows discounting	quality	0.30%	1.84%
Liabilities with respect to derivative instruments:					
instruments.			Inflationary	3.03%-	
Interest contracts – NIS CPI	30	Cash flows discounting	expectations		2.99%
		v	Counter-party credit	3.30%-	
Other	342	Cash flows discounting	quality	0.30%	2.02%
	Fair value as of				Weighted
	June 30, 2023	Valuation technique	Non-observed data	Range	average
Shares not held for trading	25	Quote from counter-party to the transaction			
Securities available for sale	20	the transaction			
Bonds of others in Israel	2	NAV (Net Asset Value) model	Price		
Bonds of foreign others Assets with respect to derivative	1	Cash flows discounting	Price	1.31-62.10	12.3
instruments:					
NIS / CPI	15	Cook floure discounting	Inflationary	, ; 2.91% <b>-</b> 2.82%	2.89%
NIS / CPI	15	Cash flows discounting	Standard deviation per		
Contracts for shares	2	Options pricing model	share	37.00%	
Other	517	Cash flows discounting	Counter-party credit	: · 3.10%-0.30%	2.10%
Liabilities with respect to derivative	317	Cash nows discounting	quanty	3.1070-0.3070	2.1070
instruments:			1.0.0	0.040/	
Interest contracts – NIS CPI	59	Cash flows discounting	Inflationary expectations		
The foot defination in the entire	00	Caon nowe alcocarting	Counter-party credit		2.00%
Other	517	Cash flows discounting	quality	3.60%-0.30%	1.82%
	Fair value as of				
	December 31,	Valuation to also insu-	Non abassonal data	D	Weighted
	2023	Valuation technique  Quote from counter-party to	Non-observed data	Range	average
Shares not held for trading	24	the transaction			
Securities available for sale	0	On the flavor of the countries of	Dele	4 04 00 40	40.5
Bonds of foreign others Assets with respect to derivative	2	Cash flows discounting	Price	1.31-62.10	10.5
instruments:					
NIS / CPI	24	Cash flows discounting	Inflationary		2 720/
NIS / CFI	24		expectations Standard deviation per		2.72%
Contracts for shares	4	Options pricing model	share	48.45%	72.06%
xOther	616	Cash flows discounting	Counter-party credit quality		1.84%
Liabilities with respect to derivative	010	Cash hows discoulding	quality	1.00/0	1.0470
instruments:					
Interest contracts – NIS CPI	24	Cash flows discounting	Inflationary expectations		2.82%
THO OF I		Cash hows discounting	Counter-party credit	2.50%-	
Other	632	Cash flows discounting	quality	1.80%	1.83%



Reported amounts (NIS in millions)

#### E. Information regarding uncertainty of fair value measurements to changes in unobserved data

The main valuation technique of significant unobserved data used in measurement of fair value of assets and liabilities at Level 3 is Discounted Cash Flow. The future cash flow for the instrument is derived from the agreement with the counter-party. The discount rate used to discount the cash flow reflects the Bank's assumptions.

The primary unobserved data used in measurement of fair value of bonds is the price of the bonds.

#### F. Election of fair value option

Should the Bank elect the fair value option, changes to fair value of investments in certain bonds would be recorded to profit and loss, with bonds classified under the portfolio held for trading, although they had not been purchased for this purpose.

The election of the fair value option was made under the following circumstances:

- Reduce volatility in profit and loss resulting from changes between the original measurement basis of financial instruments designated at the fair value option, and the measurement basis of derivative financial instruments used to manage risks with respect to such investments.
- 2. Complexity of implementing hedge accounting.
- 3. More accurate economic presentation of assets managed on fair value basis.

As of June 30, 2024, June 30, 2023 and December 31, 2023, the Bank did not select the fair value option.

#### Note 16 - Other Matters

- A. In March 2024, the Knesset General Assembly approved the "Special Payment to Achieve Budget Targets Law (Interim Directive Iron Swords"), 2024, whereby a special payment will be imposed on Israeli banks at a rate of 6% of their profits from activity in Israel (as defined in the VAT Law) in the period between April 1, 2024 and December 31, 2025. The payment and not be recognized as a tax deduction (exempt from this payment are banking groups with total assets on their balance sheet lower than 5% of total assets of banks in Israel). Likewise, the legislation stipulates that total payment on aggregate for all banks in Israel would be capped at NIS 1.2 billion in 2024 and at NIS 1.3 billion in 2025, divided among the banks pro rata to their pre-tax earnings in these periods.
  - The provision to taxes on income in the Financial Statements in the first quarter of 2024 includes the impact of the law in question with requisite adjustments.
- B. In March 2024 the Knesset General Assembly ratified the order that sets the VAT rate increase from 17% to 18% starting January 1, 2025. However, a bank who is subject to the payment of 6% on the profit in 2025 as noted above, shall pay 17% of the salary paid and of the profit produced that year. To be clear, the increase in payroll tax and capital gains tax to 18% will come into effect from the date on which the bank will no longer be committed to the additional payment of 6% as noted. The amendment will apply to Financial Statements starting from the second quarter of 2024, and its impact is not expected to be material.
- C. On May 29, 2024, the Bank's Board of Directors, after receiving approval by the Remuneration Committee, approved the offering of options, in accordance with Section 15b(1)(a) of the Securities Law, to the Bank President & CEO and to the other officers of the Bank (other than the Bank directors) and to other key employees and managers at the Bank and at Bank subsidiaries, as stated in the employee offering outline dated May 29, 2024, including approval of pools for option warrant issuance in 2024-2026 (hereinafter: "the Outline").

As resolved by the Board of Directors on May 29, 2024, the following option plans for 2024 were approved:

- Option plan 1 up to 48,904 options 1 to be awarded to the Bank President & CEO, exercisable for up to 11,242
   Bank ordinary shares of NIS 0.1 par value each.
- Option plan A up to 444,792 options A to be awarded to up to eight Bank officers who are not gatekeepers, exercisable for up to 102,251 Bank ordinary shares of NIS 0.1 par value each.



- Option plan B up to 190,692 options B to be awarded to up to five Bank officers who are gatekeepers, exercisable for up to 43,837 Bank ordinary shares of NIS 0.1 par value each.
- Option plan C up to 694,400 options C to be awarded to up to twenty eight key Bank employees and up to fourteen key employees at Bank subsidiaries, which have been approved for inclusion in this group, exercisable for up to 159,632 Bank ordinary shares of NIS 0.1 par value each.
- Option plan D up to 820,800 options D to be awarded to up to sixty managers employed by the Bank subject to individual employment contracts and up to thirty-seven other managers at the Bank and at Bank subsidiaries, which have been approved for inclusion in this group, exercisable for up to 188,690 Bank ordinary shares of NIS 0.1 par value each.
- Option plan E up to 1,461,200 options E to be awarded to up to two hundred sixty-seven managers employed by the Bank subject to collective bargaining agreements, exercisable for up to 335,908 Bank ordinary shares of NIS 0.1 par value each.

The number of options which offerees may actually exercise, pursuant to terms of each plan, would be derived from the eligibility terms set for each plan in the Outline, as follows. Furthermore, the deposit of the full amount of realization shares is based, among other things, on the closing price cap of NIS 174, plus linkage differentials to the CPI, from the known CPI upon approval by the Board of Directors to the known rate upon exercise.

In case of dividend distribution, bonus share distribution, rights issuance, split or reverse split of share capital and re-structuring at the Bank, the adjustments shall be made as set forth in the Outline employee offering.

The options issued in the name of the Trustee on behalf of the Bank President & CEO, pursuant to options plan 1, may be exercised as from the second anniversary of the issue date and would expire 18 months after the vesting date, as defined in the Memorandum.

The options issued in the name of the Trustee pursuant to option plans A, B or C would be in three equal lots, which may be exercised as from two years after: (1) The issuance date; (2) April 1, 2027; and (3) April 1, 2028, and each batch of options would expire 18 months after each of said dates.

All options issued pursuant to option plans D and E may be exercised in a single lot from the second anniversary of the issue date and would expire two years after the vesting date, as defined in the Memorandum.

An offeree's eligibility for options pursuant to each of option plans would be contingent on the Bank's total capital adequacy ratio and Tier I capital ratio for the award year, would not be lower than the minimum ratios stipulated by Bank of Israel directives.

Moreover, eligibility for options shall be determined based on the following criteria, as set forth in the Outline:

- Options A and options B issued to offerees who are officers of the Bank, as noted above, constitute part of these officers' variable remuneration. Officer eligibility to options A or to options B would be determined based on four criteria which are measurable "company-wide criteria" (hereinafter: "the quantitative benchmarks") and based on one qualitative criterion based on supervisor assessment of achievement of individual targets of the officer as defined in the outline.
- Eligibility of offerees who are not officers of the Bank to options C, D, and E, with respect to any bonus year, would be determined exclusively based on the four quantitative benchmarks. For details on the grounds of lack of entitlement for options for these groups see Section 2.12.13 of the outline.

The quantitative benchmarks specified in the option plan are: return on equity, return on Bank shares relative to benchmark, operating efficiency ratio and average ratio of core deposits.

The exercise price for each option to be issued pursuant to each of the plans is NIS 134 plus CPI linkage differentials, from the known CPI upon approval by the Board of Directors of the issuance of the first offering of options to the offerees and until the known CPI upon exercise of the option by the offeree. The exercise price included in the first offering is determined based on the average closing price of Bank ordinary shares on the stock exchange over the thirty trading days preceding the date of the approval of the first offering of options by the Board of Directors. Accordingly, note that on the exercise date, an offeree would not be required to pay the exercise price – which would only serve to determine the monetary benefit amount and the number of exercise shares to be actually allotted to the offeree.

In order to calculate the fair value as of the approval date of the issuance of the options included in the first offering by the Board of Directors, as noted above, the terms and conditions of the option plans and the data and assumptions listed in the Outline have been taken into account.

Based on the assumptions listed in the Outline, the fair value of each option warrant to be awarded pursuant to each option plan, included in the first offering of options as of the approval date of issuance of the options included in the first offering by the Board of Directors, is as follows:

Options 1 - NIS 14.15;
 Options A - NIS 13.60;
 Options B - NIS 13.74;
 Options C - Some NIS 13.19;
 Options D or E - NIS 13.71.



#### Note 16 - Other Matters - Continued

The theoretical benefit value of the options in these approved lots, calculated in accordance with US accounting rules (ASC718 "Share-based Payment"), amounts to NIS 50 million.

The theoretical lot value shall be recognized in Bank accounts over the vesting period, i.e. from the second quarter of 2024 through the end of the year.

The options were allotted under the "Capital Gain" track, pursuant to the Section 102 of the Income Tax Ordinance. Therefore, any benefit arising to the offerees from exercise of these options will be taxed at the capital gain tax rate applicable to the offerees upon exercise of the options. Therefore, the Bank would not be liable for wages tax with respect to the benefit arising to offerees from exercise of the options pursuant to the option plan. Furthermore, upon payment of tax with respect to this benefit by the offerees, the Bank would not have any tax deductible expense with respect to the aforementioned options.

#### Note 17 – Events Subsequent to the Balance Sheet Date

On August 14, 2024, the Bank's Board of Directors resolved to distribute dividends amounting to NIS 580.8 million, constituting 40% of earnings in the second quarter of 2024, in accordance with the Bank's dividend policy, and after examining the Bank's capital planning in the various scenarios.

The dividend amount is 2,248.28% of the issued capital, i.e. NIS 224.83 per NIS 0.1 par value share. The effective date for dividends payment is August 22, 2024 and the payment date is August 29, 2024. The final dividends per share is subject to changes due to realized convertible securities of the Bank. According to accounting rules, this amount will be deducted from retained earnings in the third quarter of 2024.



# **Bank Mizrahi Tefahot**

Corporate governance, audit, other information about the Bank and its management

As of June 30, 2024

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As of June 30, 2024

#### **Corporate governance**

#### **Board of Directors and management**

#### **Board of Directors**

During the first half of 2024, the Bank Board of Directors held 12 plenary meetings. During this period there were also 24 meetings of Board committees and 6 Board member workshops.

The permanent Board committees are: Audit, Credit, Risks Management, IT and Technology Innovation and Remuneration.

Presented below are changes during the first half of 2024 and through publication of these financial statements:

- On February 12, 2024, the Bank's Board of Directors resolved to appoint Mr. Avi Zeldman to be Chairman of the Board of Directors, effective as from June 16, 2024, after expiration of Moshe Vidman's term in office. On April 10, 2024 the Bank reported that it had received the message from the Commissioner of Banks, according to which he had no objection to the appointment of Mr. Avraham Zeldman as Chairman of the Board of Directors, subject to Mr. Zeldman resigning from his activities in two other companies. On June 16, 2024. Mr. Avi Zeldman began serving as Chairman of the Board of Directors. For further details see the Bank's reports from February 12, 2024, April 10, 2024 and June 16, 2024 (reference nos. 2024-01-015285, 2024-01-036214 and 2024-01-060172).
- A General Meeting was held on February 20, 2024 in which it was resolved to (re-)appoint of Ms. Esteri Gilez-Ran as External Board member of the Bank, pursuant to the Corporate Law (and as such will be considered an independent director), who shall also serve as a Bank External Board member pursuant to Directive 301, for a further term of three (3) years (second term in office) starting February 27, 2024. For further details see the Bank's report from February 20, 2024 (reference no. 2024-01-018129).
- On March 28, 2024, the Bank reported that the Bank's Board of Directors had announced its intention to (re)-appoint Mr. Moshe Widman as Bank Board Member. On May 12 the Commissioner of Banks announced that he had no objection to the appointment in question. On June 13, 2024, a General Meeting of Shareholders took place, in which it was resolved to (re)-appoint Mr. Moshe Vidman as Director at the Bank for an additional term starting June 16, 2024. The duration of Mr. Vidman's service as bank director shall be to the end of the Annual General Meeting held in 2025. On June 16, 2024 Mr. Moshe Vidman ceased serving as Bank Chairman. Note that Mr. Vidman has served as Board member of the Bank since August 2010 and served as Chairman of the Bank Board of Directors from December 1, 2012. For further details see the Bank's reports from March 28, 2024, May 12, 2024, June 13, 2024 and June 16, 2024 (reference nos. 2024-01-034656, 2024-01-046762, 2024-01-059959 and 2024-01-060169).

#### Bank management and senior officers

In the first half of 2024 there were no changes to members of Bank management and senior officers.

#### Internal Auditor

Information about Internal Audit at the Group, including professional standards applied by Internal Audit, the annual and multi-annual work plan and considerations in setting this plan, the scope of work of the Internal Auditor and their team and reporting of the Internal Auditor's findings are provided in chapter "Corporate governance, audit, other information about the Bank and its management" of the 2023 report.

In the reported period there were no material changes to this information.

#### Transactions with controlling shareholders and related parties

Transactions with related parties were conducted in the normal course of business, at market terms and at terms and conditions similar to those of transactions with parties not related to the Bank.



As of June 30, 2024

### Legislation and supervisory directives applicable to Bank Group operations Laws and regulations

#### Special Payment for the Achievement of Budgetary Goals Law (Temporary Order - Iron Swords), 2024

In March 2024, the Knesset General Assembly approved the "Special Payment to Achieve Budget Targets Law (Interim Directive – Iron Swords"), 2024, whereby a special payment will be imposed on Israeli banks at a rate of 6% of their profits from activity in Israel (as defined in the VAT Law) in the period between April 1, 2024 and December 31, 2025. This payment would not be tax deductible. Exempt from this payment are banking groups with total assets on their balance sheet lower than 5% of total assets of banks in Israel. However, the legislation stipulates that total payment on aggregate for all banks in Israel would be capped at NIS 1.2 billion in 2024 and at NIS 1.3 billion in 2025, divided among the banks pro rata to their pre-tax earnings in these periods.

In accordance with the law, 75% of the tax rate will apply in 2024, across the entire year. The provision to taxes on income in these Financial Statements includes the impact of the law in question.

In March 2024 the Knesset General Assembly ratified the order that sets the VAT rate increase from 17% to 18% starting January 1, 2025. However, a bank who is subject to the payment of 6% on the profit in 2025 as noted above, shall pay 17% of the salary paid and of the profit produced that year. To be clear, the increase in payroll tax and capital gains tax to 18% will come into effect from the date on which the bank will no longer be committed to the additional payment of 6% as noted. The impact of the amendment on the Financial Statements is not expected to be material.

#### The Joint Investments in Trust Law (31st Amendment), 2024

On July 3, 2024 an amendment to the Joint Investments in Trust Law, 2024 was published in the records, in the matter of monetary funds on fixed dates as well as indirect amendments t the Occupation in Investment Consulting and Investment Portfolio Management Regulation Law, 1995, and in the Securities Law, 1968.

The amendment to the law seeks to make the monetary funds more accessible to the public. The law establishes rules that will be adapted to the characteristics of the monetary funds, in such a manner that will allow the development of new monetary funds with characteristics more similar to the characteristics of the bank deposits (low risk fund pre-assessed yield and set dates). In addition, in the indirect amendment made to the Investment Consulting Occupation Regulation Law, options for the brokerage of monetary funds to the public for any monetary fund the fixed redemption date of which is up to one year, not just by an investment consultant or investment marketer. In addition, the remuneration model was adapted for the brokers of mutual funds in general and monetary funds in particular, which will make these funds more accessible to the general public and improvement of competition in the field.

Alongside the amendment to the law, Bank of Israel and Securities Authority guidelines are expected to be published that will clarify, among other things, the implementation method required at the Bank.

The Bank is preparing for implementation of the amendment to the law. Implementation of the amendment is not expected to have a material impact on the Bank's Financial Statements.

#### **Supervisor of Banks**

#### Circulars and public reporting directives

#### Emphasis for the banking system due to the war

On October 12, 2023, the Supervisor of Banks issued a circular regarding emphasis for the banking system due to the war. In this publication, the Supervisor of Banks noted that the system should strive to continue providing professional services that are appropriate and continuous to its customers, and to manage all of the operational and financial risks specific to this period. Based on these targets, the banking system should comply with the following: Board discussions, relief and assistance to customers in meeting obligations, with emphasis on residents of areas under a state of emergency, IDF soldiers currently called up for service and their families, as well as small businesses that have closed or that operate in reduced capacity due to the current situation. Moreover, the banking system is required to increase monitoring of all risk, with regard to diverse aspects including those of capital, liquidity and credit, including adjustment to policy and models for even stricter stress scenarios, and review of the required liquidity level. Furthermore, review is required of appropriateness of risk management measures and tools, while bolstering the control, management and audit mechanisms in all key operations of the bank and credit card issuer. Moreover, the Supervisor of Banks has partially activated the reporting requirements under special circumstances, which help the Supervisor of Banks in analyzing the situation, making appropriate decisions and providing a response to public inquiries. The Supervisor of Banks also indicated that the banking system should prepare for increased attempts and cyber attacks against the system.



As of June 30, 2024

On October 15, 2023, October 18, 2023, November 9, 2023, December 26, 2023, January 2, 2024, and April 24, 2024 the Bank of Israel issued supervisory emphasis regarding handling of debt and public reporting. The key emphasis is as follows:

- Division into two circles. The first circle includes the following customer group: Those residing up to 30 kilometers from the Gaza Strip, those evacuated from their homes by an official entity, as of the issue date of this outline, those who are immediate relatives of those killed, kidnapped or missing in this war and those called up for reserve military duty and those called up under Directive 8. The second circle includes all other bank customers. On December 26, 2023 an update was made to the population of the first group so that it would include the accounts of those kidnapped or missing, accounts of siblings of those kidnapped or missing and accounts of those who took part at the NOVA party in Re'im. On April 24, 2024, adjustments were made to the first group population.
- For borrowers affected by the war, the Supervisor of Banks encourages banking corporations to act so as to allow flexibility in loan repayment for such borrowers.
- Debt in arrears debt with no payments in arrears upon the outbreak of this war shall not be reported as debt in arrears if payments are not in arrears pursuant to revised terms and conditions of such debt. Otherwise, the status of arrears should be reset to what it was at the outbreak of this war and should be frozen for the duration of payment deferment.
- Problematic debts and accounting write-offs the banking corporation should exercise discretion when classifying debt as problematic.
- Public disclosure the banking corporation should provide disclosure for borrower debt affected by the war and subject to revised repayment arrangements, as noted above.
- Provision for credit losses inclusion of the anticipated impact of Operation Swords of Iron as of soon before publication of the financial statements, should the Bank have additional information about further anticipated impact of the war. The estimated provision would be adjusted for such additional information.
- Disclosure on the Report of the Board of Directors and Management this should reflect the major effects of the war on the Bank with regard to results and risks.
- Credit risk disclosure on the Report of the Board of Directors and Management this disclosure shall include material developments in credit risk by operating segment and by economic segment, highlighting sectors subject to increased risk due to the war.
- On December 26, 2023, the Bank of Israel issued an expansion of the outline for assisting customers of banks and of credit card issuers, *inter alia*: Extending the validity of the current outline by a further three months, through March 31, 2024, for two demographics in first group and in the second group, and referring to the deferral of payments of consumer and business loans:
  - Customers who had not deferred payments pursuant to the outline would be entitled to defer payments for three months, subject to filing an application.
  - Customers who had already deferred payments for three months would be entitled to defer payments for a further three months, subject to filing an application, for a total maximum deferment period of six months.
- On April 24, 2024 the Bank of Israel published an additional extension of 3 months to the outline, to June 30, 2024.

On November 12, 2023, the Bank of Israel sent a letter to banking corporations regarding capital planning and dividend distribution policy, requesting them to review their dividend distribution policy and share buy-back in the coming period, and to advise the Supervisor of Banks of the outcome of such review.

#### Adjustments to Proper Conduct of Banking Business Directives for addressing the war (Interim Directive)

Due to the war started on October 7, 2023 and its implications for the Israeli economy, and in order to assist the banking system and its customers to address this challenging situation, the Supervisor of Banks issued a range of relief measures included in this interim directive.

Proper Conduct of Business Banking Directive 251 – the adjustments to this directive are designed to allow banks and credit card companies the business flexibility required at this time, in order to provide relief to customers affected by the state of war. This interim directive shall be revised from time to time as required. The steps taken include adjustments to addressing public complaints, management of credit facilities in checking accounts, adjustments regarding E-banking due to the many customers called up for reserve military service or required to evacuate their homes, extension of the period allowed for providing financial data and currency of financial reports, relief in conducting rotations and contiguous time off, extension of dates in procedures for extending residential mortgages, relief on limitations on extending residential mortgages, management of AML and terror financing risk and so forth.

On February 4, 2024 some of the reliefs in Provision 251 were extended to March 31, 2024, with the exception of a continuous vacation in effect until April 30, 2024.

On June 30, 2024 most of the reliefs in Provision 251 were not extended, with the exception of the reliefs on the subject of restrictions on issuing residential mortgages (Provision 329), some of the reliefs given on the subject of money laundering and terror financing prohibition risks (Provision 411) and reliefs in the matter of simplifying agreements for customers (Provisions 449\_ and in the Banking Rules (Customer Service), full disclosure and delivering documents. The provisions and amendments will be in effect until December 31, 2024.



As of June 30, 2024

On December 20, 2023, the Supervisor of Banks issued relief with regard to the leverage ration (Proper Conduct of Banking Business Directive 218), such that relief provided in Interim Directive 250 was included in Directive 218 and was extended through December 31, 2025.

Proper Conduct of Banking Business Directive 203 regarding "Measurement and capital adequacy – standard approach – credit risk" – it has been clarified that increase in LTV above 80% for loans designated for land purchase for development or construction, due to interest accrued through December 31, 2023 due to any grace period granted after October 7, 2023 would not be accounted for in the LTV calculation.

The Bank is implementing the directives. Application of this directive has no material impact on the Bank's financial statements.

#### Publication of Interest Rates on Deposits and on Account Credit Balances

On May 20, 2024, the Supervisor of Banks issued a circular establishing Proper Conduct of Banking Business Directive 447, which establishes rules and a uniform structure for the presentation of information on interest rates on deposits and on credit balances in the account. In accordance with the directive, banks will present in a single publication the interest rates in the accepted types of deposits, as set in the directive, and in addition will present the interest rates in other types of deposits they offer. The directive establishes an obligation to offer customers a search mechanism that will allow them to receive focused information on the types of deposits offered.

The directive comes into effect April 1, 2025. The Bank is preparing to implement the directive. Application of the directive is not expected to have any material impact on the Bank's financial statements.

#### Capital Measurement and Adequacy - Operational Risk

On June 19, 2024, the Bank Supervisor published a circular that updates Proper Bank Management Directive 206, on calculating operating risk in accordance with the terms of the Basel Agreement from December 2017.

The amendments to the directive come into effect on January 1, 2026. The banks must gather loss data for 2024-2025 as close as possible to the manner required by the directive. The Bank is preparing to implement the directive. Application of the directive is not expected to have any material impact on the Bank's financial statements.

#### Principles for the Effective Management of Climate-Related Financial Risks

On June 17, 2024, the Bank Supervisor published an update to Proper Bank Management Directive 345 concerning guidelines for the effective management of climate-related financial risks. In accordance with the circular, it was decided to defer the start date of the directive. The directive will come into effect starting June 12, 2026 (in lieu of the original date, June 12, 2025).

#### Bank's credit rating

On August 5, 2024, Midroog Ltd. (created in partnership with Moody's International, which owns a 51% equity stake) (hereinafter: "Midroog") left the Bank ratings unchanged. Long-term deposits and senior debt of the Bank are rated Aaa.il / Stable outlook.

Contingent subordinated notes with contractual loss-absorption provisions (CoCo), which qualify as Tier II equity in conformity with provisions of Basel III, are rated Aa3.il(hyb)/Stable outlook.

On August 7, 2024, S&P GLOBAL RATINGS MAALOT LTD (hereinafter: "Maalot") approved the Bank's issuer rating of iIAAA/Negative Outlook.

contingent subordinated notes with contractual loss-absorption provisions (CoCo), which qualify as Tier II equity in conformity with provisions of Basel III, are rated iIAA- by Maalot.

On May 2, 2024, rating agency S&P Global Ratings (hereinafter: "S&P") confirmed the long-term issuer credit rating of A- and the short-term issuer credit rating of A-2. Negative rating outlook. In addition, the agency rated the contingent subordinated notes with loss-absorption provisions which qualify as Tier II equity, at BBB-. This series was issued by the Bank on April 7, 2021 by international private placement to institutional investors.

At the start of 2024, the Fitch Ratings agency announced that Israel's credit rating remained at A+, while updating its rating watch from "stable" to "negative". On August 12, 2024, the agency downgraded Israel's credit rating to A with a "negative" outlook due to an increased risk of an escalation in the war and to regional instability. The rating of CoCo notes is BBB.

On February 9, 2024, Moody's rating agency (hereinafter: "Moody's") lowered the credit rating for Israel from A1 to A2, due to concern about implications of the war in Gaza and military escalation in the North. The rating outlook was also lowered, to Negative. Further to its decision to lower the rating for the State of Israel, on February 13, 2024 Moody's announced it was lowering the credit rating of the top 5 banks in Israel, to A3 / Negative outlook.

On May 10, 2024 the country's rating of A2 was ratified, and the forecast remained negative.



As of June 30, 2024

The current rating of the State of Israel is as follows:

S&P rates the State of Israel at a rating of A+ (Negative Outlook).

Fitch rates the State of Israel at a rating of A+ (Negative Outlook).

Moody's rates the State of Israel at a rating of A2 (Negative Outlook).

For more information about the impact of the lowering of the State of Israel's credit rating, see Note 9 to the Financial Statements.

#### **Operating segments**

For extensive information about supervisory operating segments, see chapter "Corporate governance, audit, other information about the Bank and its management" of the 2023 financial statements.



# **Appendix 1 – Revenue rates and interest expenses of the Bank and subsidiaries thereof**<sup>(1)</sup>

Reported amounts (NIS in millions)

#### A. Average balances and interest rates – assets

	For the three months ended June 30, 2024			For the	three mon Jun	ths ended e 30, 2023
	Average balance <sup>(2)</sup>	Interest revenues	Revenue rate	Average balance <sup>(2)</sup>	Interest revenues	Revenue rate
			in %			in %
Interest-bearing assets						
Loans to the public <sup>(3)</sup>						
In Israel	319,802	<sup>(7)</sup> 5,690	7.12	302,781	<sup>(7)</sup> 5,213	6.89
Outside of Israel	9,438	209	8.86	7,367	165	8.96
Total	329,240	5,899	7.17	310,148	5,378	6.94
Loans to the Government						
In Israel	384	5	5.21	456	4	3.51
Outside of Israel	39	2	20.51	73	2	10.96
Total	423	7	6.62	529	6	4.54
Deposits with banks						
In Israel	1,161	14	4.82	3,184	29	3.64
Outside of Israel	105	2	7.62	197	2	4.06
Total	1,266	16	5.06	3,381	31	3.67
Deposits with central banks						
In Israel	64,128	589	3.67	66,596	639	3.84
Outside of Israel	19,518	273	5.59	13,237	179	5.41
Total	83,646	862	4.12	79,833	818	4.10
Securities borrowed or purchased in resale agreements						
In Israel	276	3	4.35	51	1	7.84
Outside of Israel	-	-	-	-	-	-
Total	276	3	4.35	51	1	7.84
Bonds held to maturity and available for sale <sup>(4)</sup>						
In Israel	15,374	227	5.91	12,786	89	2.78
Outside of Israel	2,041	34	6.66	1,165	16	5.49
Total	17,415	261	5.99	13,951	105	3.01
Bonds held for trading <sup>(5)</sup>						
In Israel	8,507	12	0.56	7,711	-	_
Outside of Israel	=	-	-	-	-	_
Total	8,507	12	0.56	7,711	-	-
Total interest-bearing assets	440,773	7,060	6.41	415,604	6,339	6.10
Receivables for credit card operations	4,775			4,152		
Other non-interest bearing assets <sup>(6)</sup>	11,692			9,905		
Total assets	457,240			429,661		
Total interest-bearing assets attributed to overseas	,			-,		



Reported amounts (NIS in millions)

#### A. Average balances and interest rates – liabilities and equity

	For the thre	ee months e	nded June 30, 2024				
	Average balance <sup>(2)</sup>	Interest expenses (revenues)	(revenue) rate	Average balance <sup>(2)</sup>	Interest expenses (revenues)	Expense (revenue) rate	
Interest-bearing liabilities	-		in %			in %	
Deposits from the public							
In Israel							
On-call	33,519	340	4.06	31,403	222	2.83	
Term deposits	237,629	2,739	4.61	213,503	2,331	4.37	
Outside of Israel							
On-call	481	-		451	<del>-</del>	-	
Term deposits	11,785	150	5.09	8,944	116	5.19	
Total	283,414	3,229	4.56	254,301	2,669	4.20	
Deposits from the Government	40			00		40.40	
In Israel	43	-	-	33	1	12.12	
Outside of Israel Total	43	<u> </u>	<u> </u>	33		12.12	
	43			33	<u>'</u>	12.12	
Deposits from banks In Israel	3,253	25	3.07	7.548	31	1.64	
Outside of Israel	3,233	-	3.07	7,546	31 -	1.04	
Total	3,256	25	3.07	7,548	31	1.64	
Securities loaned or sold in re-purchase agreements	0,200		0.01	1,040	- 01	1.04	
In Israel	_	_	_	_	_	_	
Outside of Israel	-	-	-	-	-	-	
Total	-	-	-	-	-	_	
Bonds and subordinated notes							
In Israel	35,920	565	6.29	34,699	451	5.20	
Outside of Israel	=	-	-	=	=		
Total	35,920	565	6.29	34,699	451	5.20	
Other liabilities							
In Israel	8,925	21	0.94	9,101	6	0.26	
Outside of Israel	-		-	-	-	<u> </u>	
Total	8,925	21	0.94	9,101	6	0.26	
Total interest-bearing liabilities	331,558	3,840	4.63	305,682	3,158	4.13	
Non-interest bearing deposits from the public	78,324			80,349			
Payables for credit card transactions	5,494			5,463			
Other non-interest bearing liabilities <sup>(8)</sup>	11,184			10,941			
Total liabilities	426,560			402,435			
Total equity instruments	30,680			27,226			
Total liabilities and equity instruments	457,240			429,661			
Interest spread			1.77			1.97	
Net return <sup>(9)</sup> on interest-bearing assets	400.000	0.050	0.70	000 505	0.000	0.00	
In Israel	409,632	2,850	2.78	393,565	2,933	2.98	
Outside of Israel Total	31,141 <b>440,773</b>	370 <b>3,220</b>	4.75 <b>2.92</b>	22,039 <b>415,604</b>	248 <b>3,181</b>	4.50 <b>3.06</b>	
	440,773	3,220	2.92	413,004	3,101	3.00	
Total interest-bearing liabilities attributed to overseas operations	12,269	150	4.89	9,395	116	4.94	
ομειαιίοπο	12,209	130	4.03	9,393	110	4.94	



Reported amounts (NIS in millions)

#### A. Average balances and interest rates – assets – Continued

	For the six m	onths ende	d June 30, 2024	For the size	x months e	nded June 30, 2023
	Average balance <sup>(2)</sup>	Interest revenues	Revenue rate	Average balance <sup>(2)</sup>	Interest revenues	Revenue rate
			in %			in %
Interest-bearing assets						
Loans to the public <sup>(3)</sup>						
In Israel	317,324	<sup>(7)</sup> 10,237	6.45	302,088	<sup>(7)</sup> 9,949	6.59
Outside of Israel	9,214	430	9.33	7,057	304	8.62
Total	326,538	10,667	6.53	309,145	10,253	6.63
Loans to the Government						
In Israel	403	10	4.96	397	7	3.53
Outside of Israel	44	3	13.64	79	4	10.13
Total	447	13	5.82	476	11	4.62
Deposits with banks						
In Israel	1,207	20	3.31	3,024	52	3.44
Outside of Israel	140	2	2.86	145	2	2.76
Total	1,347	22	3.27	3,169	54	3.41
Deposits with central banks						
In Israel	62,616	1,147	3.66	67,362	1,186	3.52
Outside of Israel	20,716	567	5.47	15,365	372	4.84
Total	83,332	1,714	4.11	82,727	1,558	3.77
Securities borrowed or purchased in resale agreements						
In Israel	210	5	4.76	124	3	4.84
Outside of Israel	-	-	-	-	-	-
Total	210	5	4.76	124	3	4.84
Bonds held to maturity and available for sale <sup>(4)</sup>						
In Israel	15,098	319	4.23	13,098	189	2.89
Outside of Israel	1,662	54	6.50	1,147	30	5.23
Total	16,760	373	4.45	14,245	219	3.07
Bonds held for trading <sup>(5)</sup>						
In Israel	8,369	22	0.53	5,828	1	0.03
Outside of Israel	-	-	-	=	-	-
Total	8,369	22	0.53	5,828	1	0.03
Total interest-bearing assets	437,003	12,816	5.87	415,714	12,099	5.82
Receivables for credit card operations	4,719			4,206		
Other non-interest bearing assets <sup>(6)</sup>	11,279			8,019		
Total assets	453,001			427,939		
Total interest-bearing assets attributed to overseas	•			*		
operations	31,776	1,056	6.65	23,793	712	5.98



Reported amounts (NIS in millions)

#### A. Average balances and interest rates – liabilities and equity – Continued

	For the six r	nonths ende	d June 30, F 2024	or the six r	nonths ende	d June 30, 2023
		Interest expenses (revenues)	Expense (revenue) rate		Interest expenses (revenues)	Expense (revenue) rate
			in %			in %
Interest-bearing liabilities			111 70			111 70
Deposits from the public						
In Israel						
On-call On-call	33,321	679	4.08	34,181	435	2.55
Term deposits	233,148	5,074	4.35	208,185	4,247	4.08
Outside of Israel						
On-call	462	-	-	437	-	-
Term deposits	11,458	298	5.20	8,004	209	5.22
Total	278,389	6,051	4.35	250,807	4,891	3.90
Deposits from the Government						
In Israel	52	1	3.85	54	1	3.70
Outside of Israel	-	-	-	-	-	-
Total	52	1	3.85	54	1	3.70
Deposits from banks						
In Israel	3,616	48	2.65	7,468	57	1.53
Outside of Israel	3	-	-	-	-	-
Total	3,619	48	2.65	7,468	57	1.53
Securities loaned or sold in re-purchase agreements						
In Israel	-	-	-	-	-	-
Outside of Israel	-	-	-	-	-	=
Total	-	-	-	-	-	-
Bonds and subordinated notes						
In Israel	36,255	770	4.25	34,213	817	4.78
Outside of Israel	-	-	-	-	-	-
Total	36,255	770	4.25	34,213	817	4.78
Other liabilities						
In Israel	9,180	41	0.89	7,742	6	0.15
Outside of Israel	-	-	-	-	-	-
Total	9,180	41	0.89	7,742	6	0.15
Total interest-bearing liabilities	327,495	6,911	4.22	300,284	5,772	3.84
Non-interest bearing deposits from the public	77,992			84,356	·	
Payables for credit card transactions	5,398			5,476		
Other non-interest bearing liabilities <sup>(8)</sup>	11,891			11,187		
Total liabilities	422,776			401,303		
Total equity instruments	30,225			26,636		
Total liabilities and equity instruments	453,001			427,939		
Interest spread	,		1.64	,		1.98
Net return <sup>(9)</sup> on interest-bearing assets						
In Israel	405,227	5,147	2.54	391,921	5,824	2.97
Outside of Israel	31,776	758	4.77	23,793	503	4.23
Total	437,003	5,905	2.70	415,714		3.04
Total interest-bearing liabilities attributed to	.51,000	0,000	20	,,,,,	0,021	0.04
overseas operations	11,923	298	5.00	8,441	209	4.95
overseas operations	11,323	230	3.00	0,441	203	7.33



Reported amounts (NIS in millions)

B. Average balances and interest rates – Further information about interest-bearing assets and liabilities attributed to operations in Israel

	For the thi	ree months e	ended June 30, 2024	For the thre	e months ended June 30, 2023		
	Average balance <sup>(2)</sup>	Interest revenues (expenses)	Revenue (expense) rate	Average balance <sup>(2)</sup>	Interest revenues (expenses)	Revenue (expense) rate	
			in %			in %	
Israeli currency – non-linked							
Total interest-bearing assets	305,572	4,225	5.53	292,754	4,028	5.50	
Total interest-bearing liabilities	237,338	(2,165)	(3.65)	212,429	(1,774)	(3.34)	
Interest spread			1.88			2.16	
Israeli currency – linked to the CPI							
Total interest-bearing assets	87,580	1,980	9.04	84,290	1,659	7.87	
Total interest-bearing liabilities	49,577	(937)	(7.56)	48,068	(747)	(6.22)	
Interest spread			1.48			1.66	
Foreign currency (including Israeli currency linked to foreign currency)							
Total interest-bearing assets	16,480	335	8.13	16,521	288	6.97	
Total interest-bearing liabilities	32,374	(588)	(7.27)	35,790	(521)	(5.82)	
Interest spread			0.87			1.15	
Total – operations in Israel							
Total interest-bearing assets	409,632	6,540	6.39	393,565	5,975	6.07	
Total interest-bearing liabilities	319,289	(3,690)	(4.62)	296,287	(3,042)	(4.11)	
Interest spread			1.76			1.97	

Reported amounts (NIS in millions)

B. Average balances and interest rates – Further information about interest-bearing assets and liabilities attributed to operations in Israel – Continued

	For the six	months ende	ed June 30, 2024	For the si	x months ended June 30, 2023			
	Average balance <sup>(2)</sup>		Revenue (expense) rate	Average balance <sup>(2)</sup>	Interest revenues (expenses)	Revenue (expense) rate		
			in %			in %		
Israeli currency – non-linked								
Total interest-bearing assets	303,344	8,330	5.49	292,407	7,803	5.34		
Total interest-bearing liabilities	229,627	(4,164)	(3.63)	207,138	(3,230)	(3.12)		
Interest spread			1.87			2.22		
Israeli currency – linked to the CPI								
Total interest-bearing assets	85,779	2,850	6.64	82,786	3,056	7.38		
Total interest-bearing liabilities	48,251	(1,232)	(5.11)	47,123	(1,359)	(5.77)		
Interest spread			1.54			1.62		
Foreign currency (including Israeli currency linked to foreign currency)								
Total interest-bearing assets	16,104	580	7.20	16,728	528	6.31		
Total interest-bearing liabilities	37,694	(1,217)	(6.46)	37,582	(974)	(5.18)		
Interest spread			0.75			1.13		
Total – operations in Israel								
Total interest-bearing assets	405,227	11,760	5.80	391,921	11,387	5.81		
Total interest-bearing liabilities	315,572	(6,613)	(4.19)	291,843	(5,563)	(3.81)		
Interest spread			1.61			2.00		



Reported amounts (NIS in millions)

#### C. Analysis of changes to interest revenues and expenses

For the three months ended June 30, For the six months ended June 30, 2024 -2024 - compared to the three months compared to the six months ended June ended June 30, 2023 Increase (decrease) due to change(10) Increase (decrease) due to change(10) Volume Price Net change Volume **Price** Net change Interest-bearing assets Loans to the public 303 174 477 492 (204)288 In Israel Outside of Israel 46 44 101 25 126 (2)349 **Total** 172 521 593 (179)414 Other interest-bearing assets In Israel (9)97 88 (33)118 85 Outside of Israel 101 112 162 218 11 56 **Total** 108 200 129 174 303 92 441 717 280 721 722 (5) **Total interest revenues** Interest-bearing liabilities Deposits from the public 1,071 298 228 526 520 551 In Israel Outside of Israel 35 (1)34 87 89 Total 333 227 560 607 553 1,160 Other interest-bearing liabilities In Israel (41)163 122 (7)(14)(21)Outside of Israel (41)163 122 (7)(14)(21)Total 292 390 682 600 539 1,139 **Total interest expenses** 

- (1) Information in these tables is after the effect of hedging derivative instruments.
- (2) Based on balance at start of month (in Israeli currency non-linked segment: based on daily balances).
- (3) Before deduction of average balance sheet balance of provisions for credit losses. Includes impaired debt not accruing interest revenues.
- (4) From the average balance of bonds available for sale, for the three-month periods ended June 30, 2024 and June 30, 2023, and for the six-month periods ended June 30, 2024 and June 30, 2023, we deducted (added) the average balance of unrealized gains (losses) from adjustment to fair value of bonds available for sale, included in equity under Cumulative Other Comprehensive Income, under "Adjustments with respect to presentation of securities available for sale at fair value", amounting to NIS (314) million, NIS (572) million, NIS (307) million and NIS (512) million, respectively.
- (5) From the average balance of bonds held for trading, for the three-month periods ended June 30, 2024 and June 30, 2023, and for the six-month periods ended June 30, 2024 and June 30, 2023, we deducted (added) the average balance of unrealized gains from adjustment to fair value of bonds held for trading amounting to NIS (156) million, NIS (36) million, NIS (120) million and NIS (17) million, respectively.
- (6) Includes derivative instruments, other non-interest bearing assets, net of provision for credit losses.
- (7) Commissions amounting to NIS 121 million, NIS 102 million, NIS 259 million and NIS 240 million were included in interest revenues for the three-month periods ended June 30, 2024 and June 30, 2023 and for the six-month periods ended June 30, 2024 and June 30, 2023, respectively.
- (8) Includes derivative instruments.
- (9) Net return net interest revenues divided by total interest-bearing assets.
- (10) The change attributed to change in volume was calculated by multiplying the new price and the change in volume. The change attributed to change in price was calculated by multiplying the old volume and the change in price.



# Glossary and index of terms included on the financial statements

Below is a summary of terms used on the financial statements:

#### Terms with regard to risk management and capital adequacy at the Bank

В	Basel – Basel II / Basel III – A framework for assessment of capital adequacy and risk management, published by the Base Committee on Bank Supervision.
С	Counter-party credit risk – The risk that the other party to a transaction would be in default before final settlement of cash flows in the transaction.
	CVA – Credit Valuation Adjustment – CVA is the component of the fair value of a derivative, which accounts for the credit risk of the counter-party to the transaction. CVA risk is the risk of loss from revaluation to market value due to expected counter-party risk for over-the-counter (OTC) derivatives. This means loss due to impairment of fair value of derivatives, due to increase in counter-party credit risk (such as: lowered rating).
E	<b>EVE – Economic Value of Equity</b> – The economic value approach to analysis and estimation of the effect of changes in interest rates on the fair value of assets, liabilities and off-balance sheet positions of the Bank.
I	<b>ICAAP – Internal Capital Adequacy Assessment Process</b> by the Bank. The process includes, <i>inter alia</i> , setting capital targets, capital planning processes and review of the status of capital under diverse stress scenarios. This process is part of Pillar 2 of the Basel II directive.
L	Loan To Value Ratio (LTV) – The ratio between the approved facility when extended and the asset value.
	LGD (Loss Given Default) – Loss rate from credit should the customer go into default.
М	<b>Minimum capital ratio</b> – The ratio represents the minimum supervisory capital ratios which the Bank is required to maintain pursuant to requirements set forth in Proper Conduct of Banking Business Directive 201.
P	<b>Pillar 2</b> – The second pillar of the Basel II document, referring to the supervisory review process. This part consists of the following underlying principles: The Bank shall conduct an ICAAP process, as defined above. The banking supervision shall conduct a process to assess the bank's capital adequacy assessment process, to review the bank's capacity to monitor and comply with supervisory capital ratios. The bank is expected to operate above the minimum capital ratios specified.
	<b>Pillar 3</b> – The third pillar of the Basel II document, designed to promote market discipline by developing a set of disclosure requirements that would allow market participants to assess the capital, risk exposure and risk assessment processes, and accordingly – to assess the bank's capital adequacy.
	PD (Probability of Default) - Probability (in percent) of a borrower going into default within a specified time.
S	Standard approach – An approach used to calculate the required capital with respect to credit risk, market risk or operationa risk. Calculation of capital allocation is conducted according to a formula based on supervisory assessment components, as specified by the Supervisor of Banks.
	Supervisory capital (total capital) – Supervisory capital consists of two tiers: Tier I capital, which includes Tier I equity and additional Tier I capital and Tier II capital. As defined in Proper Conduct of Banking Business Directive 202 "Capital measurement and adequacy – Supervisory capital".
	<b>Subordinated notes</b> – Obligatory notes whose rights are subordinated to claims by other Bank creditors, except for other obligatory notes of the same type.
	Stress tests – Term covering multiple methods designed to assess the financial standing of a banking corporation under a stress scenario.
R	Risk assets – Composed of credit risk, operating risk and market risk, calculated using the standard approach, as set forth in Proper Conduct of Banking Business Directives 201-211.
	Risks document – A document which concisely presents the Bank's risk profile, in order to allow the Board of Directors to monitor action taken by management and to ensure that such action is in line with the risk appetite and with the risks management framework approved by the Board of Directors. The risks document is reported and presented to the Board of Directors quarterly.
V	<b>VAR</b> – A model used to estimate total exposure to diverse market risks. The VAR (Value at Risk) obtained by the model is a statistical estimate of the maximum expected loss for the Bank due to materialization of market risks factors in a given time period at a pre-determined statistical confidence level.



### Terms with regard to banking and finance

A	Active market – Market where transactions in an asset or liability are conducted with sufficient frequency and volume to provide regular information about pricing of assets and liabilities.
	<b>Average duration</b> – Average duration of bonds. Measured in years, by weighting principal and interest payments for the bond over time, through final maturity. The average duration of bonds reflects sensitivity of the financial instrument to changes in interest rates. Average duration is calculated as the ratio of weighted average payments to price of the bond.
В	<b>Bonds</b> – Securities which are issuer obligations to pay to bond holders the issued principal and interest upon set dates or upon fulfillment of certain conditions.
D	<b>Derivative instrument</b> – A financial instrument or contract whose value changes in response to changes in the price of the underlying asset (a financial instrument, physical asset, index, credit rating or other underlying asset), requires a small or minimal initial investment, compared to other contract types, and is expected to be settled on a future date.
	Debt secured by collateral – Non-accruing debt expected to be repaid by realizing collateral provided to secure such debt.
	<b>Debt under special supervision</b> – Debt under special supervision is debt with potential weaknesses that require special attention from Bank management. If such weaknesses are not addressed, the likelihood of debt repayment may deteriorate.
F	Financial instrument – A contract that creates a financial asset for one entity and a financial liability or capital instrument for another entity.
I	Inferior debt – Inferior debt is debt insufficiently secured by collateral or by debtor repayment capacity, and for which the Bank may incur a loss if faults are not corrected, including debt over NIS 700 thousand which is 60-89 days in arrears.
	Indebtedness – On- and off-balance sheet credit, as defined in Proper Conduct of Banking Business Directive 313.
N	Non-accruing debt – Debt reviewed on individual basis where it is expected that the banking corporation would not be able to collect all amounts due and principal and interest payments in conformity with contractual terms and conditions of the debt agreement. Debt reviewed on individual basis is categorized as non-accruing in any case where principal or interest is in arrears over 90 days straight, unless the debt is well secured and is in collection proceedings.
0	Off-balance sheet credit – Contracting for providing credit and guarantees (excluding derivative instruments).
Р	<b>Problematic debt</b> – Debt classified under one of the following negative classifications: special supervision, inferior or non-accruing.
R	Recorded debt balance – The debt balance, including recognized accrued interest, un-amortized premium or discount, net deferred commissions or net deferred costs charged to the debt balance and not yet amortized, net of any debt amount subject to accounting write-off.
S	Syndication – Loan extended jointly by a group of lenders.

### Terms with regard to regulatory directives

ABC FATCA – Foreign Accounts Tax Compliance Law – The US Foreign Accounts Tax Compliance Law stipulates mandatory reporting to the US tax authority (IRS) of accounts held by US persons with foreign financial institutions (outside the USA).

LCR – Liquidity Coverage Ratio – Defined as the ratio of High Quality Liquid Assets and net cash outflow for the next 30 days, under a stress scenario. This ratio is a measure of the Bank's capacity to meet its liquidity needs for the coming month.







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