

Financial statements





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Q1/23 Macro environment





2) Unemployment Rate in the general population, ages 25-64 excluding seasonality.

3) As of May 11, 2023



Q1/23 Overview of Mizrahi-Tefahot







(1) As of March 31, 2023. (2) For Q1 2023. (3) Tel Aviv Stock Exchange (as of May 10, 2023)

(4) Data through December 31, 2022 include 373 former Union Bank employees whose employment was terminated in early 2023.

(5) As of December 31, 2022. (6) Market share in credit to Households and Private Banking segments (supervisory operating segments).



Q1/23 Financial Highlights





(1) Excluding effect of capital gain, net from sale of assets, ROE in Q1/22 and full year 2022 is 16.6% and 19.0% respectively, and the cost/income ratio in Q1/22 and full year 2022 is 48.8% and 46.4% respectively.

(2) NPL Ratio is calculated as Impaired Credit not Accruing Interest Income, divided by Gross Loans to the Public.



Q1/23 Asset quality (NIS mil)

Segment	Q1/2023		Q4/2022		Q1/2022	
	Provision	Rate of provision	Provision	Rate of provision	Provision	Rate of provision
Housing loans	42	0.08%	11	0.02%	14	0.03%
Business	100	0.46%	136	0.64%	61	0.33%
Households	85	1.25%	44	0.65%	4	0.06%
Total	227	0.29%	191	0.25%	79	0.11%

Provisions / loans to the public



Q1 2022 Q1 2023

Expenses with respect to credit losses in the first quarter of 2023 include an increase in the group-based provision due to growth of the Bank's loan portfolio and higher risk in the market due, inter alia, to the higher interest rates.



Q1/23 Profitability and efficiency





The bank recorded the highest profit and ROE^{⁽²⁾} and best cost/income ratio ever

(1) Excluding effect of capital gain, net from sale of assets, net profit return on equity in the first quarter of 2022 is 16.6% and the cost-income ratio is 48.8%. (2) Excluding extraordinary items.



Q1/23 Continuous loan growth (NIS bil)





Business segment	31.3.23	31.3.22	% change in	
Housing loans	197.8	181.3	9.1	
Households + private banking	27.3	26.6	2.3	
Total individuals	225.1	207.9	8.3	
Total businesses ⁽¹⁾	87.2	75.0	16.3	
Total	312.3	282.9	10.4	

Supervisory operating segments

(1) Small and micro businesses, Medium businesses and Large businesses, Institutional investors and Overseas operations

Q1/23 Continuous deposit growth (NIS bil)



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Q1/23 Financing revenues from current operations continue to grow





From Q4/2020 including Union Bank. NIS mil

	Q1 2023	Q1 2022	Rate of change
Interest revenues, net	3,146	2,144	
Non-interest financing revenues	87	117	-
Total financing revenues	3,233	2,261	43.0%
less:			
Effect of the Consumer Price Index	308	228	-
Revenues from collection of interest on troubled debt	9	13	-
Gains (losses) from bonds, shares and real investments	(44)	32	-
Effect of accounting treatment of derivatives at fair value and others	18	154	
Total effects other than current operations	291	427	
Total financing revenues from current operations	2,942	1,834	60.4%







Operating and other expenses (NIS mil)

Salaries (NIS mil)





Q1/23 Equity, capital adequacy and dividend



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(1) For the relevant period.

(2) It is hereby clarified that there is no change to the Bank's dividend policy, as detailed in the report published by the Bank on April 27, 2021 (reference no. 2021-01-071448).

(3) In conformity with the Bank's dividend policy and so as to enable continued future growth of the Bank, even duly noting the uncertainty with regard to developments in the macro-economic environment.



Thank you

