

# Financial statements June 30, 2023



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#### Q2/23 Macro environment



- 1) 2023E-2024F according to Bol forecast from July 2023
- 2) Unemployment Rate in the general population, ages 25-64 excluding seasonality.
- 3) As of August 8, 2023







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# Q2/23 Overview of Mizrahi-Tefahot





(1) As of June 30, 2023. (2) For H1 2023. (3) Tel Aviv Stock Exchange (as of August 7, 2023)

(4) Data through December 31, 2022 include 373 former Union Bank employees whose employment was terminated in early 2023.

(5) As of December 31, 2022. (6) Market share in credit to Households and Private Banking segments (supervisory operating segments).

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## Q2/23 Financial Highlights





(1) Excluding effect of capital gain, net from sale of assets, ROE in the first half and full year 2022 is 18.0% and 19.0% respectively, and the cost/income ratio in the first half and full year 2022 is 46.8% and 46.4% respectively.

(2) NPL Ratio is calculated as Impaired Credit not Accruing Interest Income, divided by Gross Loans to the Public.



#### Q2/23 Asset quality (NIS mil)



Segment	1-6/	2023	1-6/	2022	Q2/2	2023	Q2/	2022
	Provision	Rate of provision	Provision	Rate of provision	Provision	Rate of provision	Provision	Rate of provision
Housing loans	63	0.06%	52	0.05%	21	0.04%	38	0.08%
Business	268	0.61%	102	0.25%	168	0.76%	51	0.25%
Households	143	1.04%	32	0.24%	58	0.84%	18	0.27%
Total	474	0.30%	186	0.12%	247	0.31%	107	0.14%

Expenses with respect to credit losses in the first half of 2023 include an increase in the group-based provision due to growth of the Bank's loan portfolio and higher risk in the market due, inter alia, to the higher interest rates.





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# Q2/23 Profitability and efficiency





(1) Excluding effect of capital gain, net from sale of assets.

# Q2/23 Continuous loan growth (NIS bil)

**Credit to the public** Average annual growth rate – 9.6% 316.9 307.5 271.4 245.5 204.7 194.4 220.8 181.1 159.2 171.3 2017 2018 2019 2020 2021 2022 20.5.2023 2016 015

Business segment	30.6.23	30.6.22	% change in
Housing loans	200.9	189.4	6.1
Households + private banking	27.6	26.6	3.8
Total individuals	228.5	216.0	5.8
Total businesses <sup>(1)</sup>	88.4	82.2	7.5
Total	316.9	298.2	6.3

Supervisory operating segments

(1) Small and micro businesses, Medium businesses and Large businesses, Institutional investors and Overseas operations

# Q2/23 Continuous deposit growth (NIS bil)







#### Financing revenues from current operations Q2/23 continue to grow 2,825 2,899 2,942 2,962 2,096 980 1.018 1.061 1.061 1.065 1.124 1.141 1.721 1.723 1.374 1.349 1.351 1.372 1.388 1.456 1.358 1.315 1.422 1.560 1.614 1.611 1.744 1.834 .



	H1 2023	H1 2022	Rate of change
Interest revenues, net	6,327	4,597	
Non-interest financing revenues	337	293	
Total financing revenues	6,664	4,890	36.3%
less:			Í
Effect of the Consumer Price Index	695	607	-
Revenues from collection of interest on troubled debt	20	33	-
Gains (losses) from bonds, shares and real investments	(26)	(16)	_
Effect of accounting treatment of derivatives at fair value and others	71	336	
Total effects other than current operations	760	960	
Total financing revenues from current operations	5,904	3,930	50.2%



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Q2/23 Expenses









# Q2/23 Equity, capital adequacy and dividend









(1) For the relevant period.

(2) It is hereby clarified that there is no change to the Bank's dividend policy, as detailed in the report published by the Bank on April 27, 2021 (reference no. 2021-01-071448).

(3) In conformity with the Bank's dividend policy and so as to enable continued future growth of the Bank, even duly noting the uncertainty with regard to developments in the macro-economic environment.







