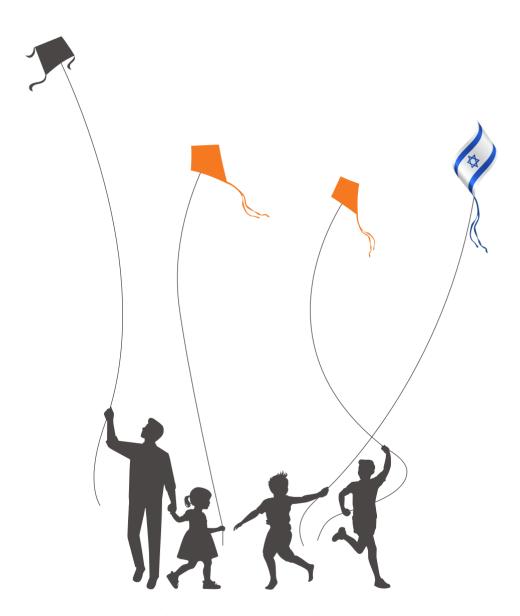
CONDENSED CONSOLIDATED FINANCIAL REPORTS

AS OF 31.03.2024





People first and foremost

This report does not constitute a Periodic Report pursuant to the Securities Regulations (Periodic and Immediate Reports), 1970. The periodic report (including details about members of the board of directors and executive management, required by the Bank Of Israel), the actuarial assessment regarding employee rights at the Bank, a detailed risk management report and information regarding supervisory capital instruments issued by the Bank, are available on the Israel Securities Authority's MAGNA website: www.magna.isa.gov.il and on the Bank website at www.mizrahi-tefahot.co.il/en financial reports.

Bank Mizrahi Tefahot

Condensed quarterly financial statements As of March 31, 2024

This translation of the financial statement is for convenience purposes only. The only binding version of the financial statement is the Hebrew version.

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Bank Mizrahi Tefahot

Report of the Board of Directors and Management



As of March 31, 2024

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Condensed Report of the Board of Directors and Management for financial statements as of March 31, 2024

Introduction

The Iron Swords War, which started after the surprise attack on October 7, has been on-going for over 8 months now and still at this stage, it is not possible to assess how it would develop, its end date and its full implications for various areas in Israel in general – and for economic activity in particular.

Mizrahi Tefahot Group bows in respect to the families of those murdered and of IDF fallen soldiers in the war, praying for the safe return home of all those kidnapped, and sending wishes of speedy recovery to all wounded civilians and soldiers. Since the start of the war, the Bank has been part of the national endeavor: in direct support for impacted populations, primarily in the Gaza border area and near the Northern border – including through adoption of Sderot and Kfar Aza, and by taking initiative on banking relief, designed to support and to help Bank customers, who were directly or indirectly affected by these events, so as to allow them to overcome the challenging period.

For more information about steps taken by the Bank, implications of these events on the financial statements and on risk management, see below chapters "Significant developments in management of business operations", "General environment and impact of external factors on the Bank Group", "Material developments in revenues, expenses and other comprehensive income" and "Risks overview".

The Board of Directors of Mizrahi Tefahot Bank Ltd. at its meeting held on May 22, 2024, resolved to approve and publish the Report of the Board of Directors and Management, the Risks Report and Other Supervisory Disclosures and the condensed consolidated financial statements of Mizrahi Tefahot Bank Ltd. and its subsidiaries as of March 31, 2024.

The Report of the Board of Directors and Management, the Risks Report and Other Supervisory Disclosures of the Bank are prepared in conformity with directives and guidelines of the Supervisor of Banks.

The condensed financial statements are prepared in conformity with generally accepted accounting policies in Israel (Israeli GAAP) and in accordance with Public Reporting Directives of the Supervisor of Banks.

For most topics, the Supervisor of Banks' directives are based on generally acceptable accounting practices by banks in the United States (see also Note 1 to the financial statements as of December 31, 2023 and Note 1 to these condensed financial statements).

Pursuant to the report structure stipulated by the Supervisor of Banks, additional information to the financial statements is provided on the Bank website:

<< www.mizrahi-tefahot.co.il About the Bank << Investor Relations << Financial Information

This additional information of which:

- Detailed Risks Report in conformity with disclosure requirements of Basel Pillar 3 and in conformity with additional recommendations by the Financial Stability Board (FSB).
- Details of capital instruments issued by the Bank.
- Financial statements in XBRL file.

In conformity with the Equal Rights for Persons with Disabilities Regulations (Service accessibility adaptations), 2013, the website also provides accessible reports.

Forward-looking information

Some of the information in the Report of the Board of Directors and Management, which does not relate to historical facts, constitutes "forward-looking information", as defined in the Securities Law, 1968 (hereinafter: "the Law").

Actual Bank results may materially differ from those included in the forward-looking information, due to many factors including, inter alia, changes to capital markets in Israel and overseas, macro-economic changes, geo-political changes, changes to legislation and regulation and other changes not within the Bank's control, which may result in assessments not materializing and/or in changes to business plans.

Forward-looking information typically includes words or expressions such as: "we assume", "expected", "forecasted", "estimate", "intend", "plan", "may change" and similar expressions, as well as nouns such as: "plan", "objectives", "desire", "should", "may", "will be". Such forward-looking expressions involve risk and uncertainty, as they are based on current Bank assessments with regard to future events, which include the following: Forecasts of economic developments in Israel and worldwide, especially the state of the economy, including the effect of macroeconomic and geopolitical conditions; expectation of changes and developments in the currency markets and the capital markets, forecasts related to other factors affecting the exposure to financial risks, forecasts of changes in the financial stability of borrowers, the public's preferences, changes to legislation and supervisory regulations, the behavior of competitors, the Bank's image, technological developments and human resources developments.

The information presented below relies, *inter alia*, on publications from the Central Bureau of Statistics, Ministry of Finance, Bank of Israel and others who publish data and estimates with regard to capital markets in Israel and overseas, and on forecasts and future estimates on various matters, as noted above, and any anticipated events or developments may fail to materialize, in whole or in part.

Overview, objectives and strategy

This chapter describes major developments in the Bank and its operating segments in the first quarter of 2024, in performance, risk to which the Bank is exposed as well as targets and strategy. This chapter should be read, as needed, in conjunction with the chapter "Overview, targets and strategy" in the 2023 audited annual financial statements.

Condensed financial information and key performance indicators for the Bank Group

| | 2024 | 2023 | | | | 2023 |
|---|---------|---------|---------|---------|-------------|--------|
| _ | First | Fourth | Third | Second | First | |
| | quarter | quarter | quarter | quarter | quarter | Annual |
| | | | | NIS | in millions | |
| Statement of profit and loss – key items | | | | | | |
| Interest revenues, net | 2,685 | 2,689 | 2,959 | 3,181 | 3,146 | 11,975 |
| Non-interest financing revenues | 345 | (167) | 341 | 250 | 87 | 511 |
| Commissions and other revenues | 568 | 569 | 568 | 564 | 593 | 2,294 |
| Total revenues | 3,598 | 3,091 | 3,868 | 3,995 | 3,826 | 14,780 |
| Expenses with respect to credit losses | 175 | 295 | 694 | 247 | 227 | 1,463 |
| Operating and other expenses | 1,279 | 1,196 | 1,415 | 1,521 | 1,437 | 5,569 |
| Of which: Payroll and associated expenses | 856 | 702 | 902 | 1,009 | 931 | 3,544 |
| Pre-tax profit | 2,144 | 1,600 | 1,759 | 2,227 | 2,162 | 7,748 |
| Provision for taxes on profit | 835 | 519 | 624 | 779 | 747 | 2,669 |
| Net profit ⁽¹⁾ | 1,272 | 1,047 | 1,098 | 1,398 | 1,367 | 4,910 |

The Group's net profit in the first quarter of 2024 amounted to NIS 1,272 million, compared to NIS 1,367 million in the corresponding period last year, a decrease of 6.9%. This reflects a 18.1% annualized return on equity, compared to 22.4% in the corresponding period last year, 15.5% in the fourth quarter of 2023 and 19.1% in 2023 as a whole.

The following major factors affected Group operating profit in the first quarter of 2024 over the corresponding period last year:

- Total financing in the first quarter of 2024 decreased by 6.3%, compared to the corresponding period last year, mainly as a result of the impact of the interest costs on the cost of sources, from the deviation of funds from checking accounts to deposits, and from the moderation of the rate of increase of the Consumer Price Index, which increased by a rate of 0.3% in the first quarter of 2024, compared to an increase of 1.1% in the corresponding period last year. For more information see under "Analysis of Development in financing revenues" below.
- Expenses with respect to credit losses in the first quarter of 2024 amounted to NIS 175 million, compared to NIS 227 million in the corresponding period last year. Expenses due to credit losses largely derive from a group provision, which is influenced staring from tube second half of 2023 from the level of credit risk in the economy, among other things due to the potential implications of the war. Expenses due to credit losses in the corresponding period last year reflected the increase in risk levels, mainly as a result of the increase in the interest rates in the economy.
- Total operating and other expenses decreased by 11.0%. The drop in operating and other expenses derives, among other things, from the continued synergy following the Union Bank merger, from expenses recorded in the corresponding period last year due to the impact of the salary agreement signed with the workers organization, by the adjustment of variable remuneration items in light of monetary results, as well as from one-time amortizations of assets recorded in the first quarter of 2023.

For other effects, see each of the operating expense components below.



⁽¹⁾ Any mention of "net profit" or "equity" in this Board of Directors' Report refers to net profit and equity attributable to shareholders of the Bank.

As of March 31, 2024

| | As of | | | | |
|------------------------------|-------------------|----------------------|-----------------------|------------------|-------------------|
| | March 31, 2024 | December 31, 2023 | September 30, 2023 | June 30, 2023 | March 31, 2023 |
| | | | | N | IS in millions |
| Balance sheet – key items | | | | | |
| Total assets | 450,683 | 448,204 | 438,289 | 432,722 | 434,110 |
| Loans to the public, net | 330,487 | 325,346 | 323,590 | 316,925 | 312,319 |
| Cash and deposits with banks | 84,653 | 86,550 | 81,645 | 83,746 | 90,240 |
| Securities | 23,466 | 23,071 | 19,007 | 19,865 | 19,348 |
| Buildings and equipment | 1,575 | 1,531 | 1,447 | 1,438 | 1,399 |
| Deposits from the public | 365,371 | 358,553 | 351,034 | 345,191 | 348,469 |
| Bonds and subordinated notes | 35,776 | 37,070 | 36,655 | 36,546 | 34,608 |
| Deposits from banks | 3,603 | 4,571 | 5,008 | 6,541 | 7,284 |
| Shareholders' equity(1) | 28,578 | 27,461 | 26,459 | 25,814 | 24,844 |

Development of balance sheet items shows consistent growth in Bank business:

- The sheet total as of March 31, 2024 amounted to NIS 450.7 billion, an increase of NIS 16.6 billion compared to March 31, 2023, or an increase of 3.8%.
- Loans to the public, net as of March 31, 2024 amounted to NIS 330.5 billion, an increase of NIS 18.2 billion compared to March 31, 2023, or an increase of 5.8%.
- Deposits from the public as of March 31, 2024 amounted to NIS 365.4 billion, an increase of NIS 16.9 billion compared to March 31, 2023, or an increase of 4.9%.
- Shareholders' equity as of March 31, 2024 amounted to NIS 28.6 billion, an increase of NIS 3.7 billion compared to March 31, 2023, or an increase of 15.0%. See below also the chapter "Capital adequacy".

⁽¹⁾ Any mention of "net profit" or "equity" in this Board of Directors' Report refers to net profit and equity attributable to shareholders of the Bank.

Key financial ratios (in percent)

| | 2024 | 2023 | | | | 2023 |
|--|---------|---------|---------|---------|---------|--------|
| | First | Fourth | Third | Second | First | |
| | quarter | quarter | quarter | quarter | quarter | Annual |
| Key performance benchmarks | | | | | | |
| Net profit return on equity ⁽¹⁾⁽²⁾ | 18.1 | 15.5 | 16.8 | 22.0 | 22.4 | 19.1 |
| Net profit return on risk assets ⁽¹⁾⁽²⁾⁽³⁾ | 1.84 | 1.53 | 1.64 | 2.15 | 2.15 | 1.86 |
| Return on average assets(2) | 1.13 | 0.94 | 1.01 | 1.29 | 1.27 | 1.13 |
| Deposits from the public to loans to the public, net | 110.6 | 110.2 | 108.5 | 108.9 | 111.6 | 110.2 |
| Ratio of Tier I equity to risk components | 10.60 | 10.32 | 10.12 | 10.23 | 10.12 | 10.32 |
| Leverage ratio ⁽⁴⁾ | 5.99 | 5.83 | 5.78 | 5.73 | 5.53 | 5.83 |
| Liquidity coverage ratio (Quarterly) ⁽⁵⁾ | 139 | 131 | 138 | 128 | 126 | 131 |
| Net stable funding ratio ⁽⁶⁾ | 114 | 114 | 113 | 115 | 113 | 114 |
| Ratio of revenues to average assets ⁽²⁾ | 3.20 | 2.79 | 3.55 | 3.69 | 3.55 | 3.39 |
| Cost-income ratio – operating expenses to total revenues ⁽⁷⁾ | 0.20 | 2.70 | 0.00 | 0.00 | 0.00 | 0.00 |
| (Cost Income Ratio) | 35.5 | 38.7 | 36.6 | 38.1 | 37.6 | 37.7 |
| Basic net earnings per share (in NIS) | 4.93 | 4.06 | 4.27 | 5.43 | 5.32 | 19.07 |
| Key credit quality benchmarks | | | | | | |
| Ratio of balance of provision for credit losses to total loans to the public | 1.22 | 1.24 | 1.19 | 1.01 | 0.98 | 1.24 |
| Ratio of non-accruing debts or debts in arrears 90 days or longer to loans to the public | 1.11 | 1.16 | 0.99 | 0.90 | 0.88 | 1.16 |
| Expenses with respect to credit losses to loans to the public, net for the period ⁽²⁾ | 0.21 | 0.36 | 0.86 | 0.31 | 0.29 | 0.45 |
| Net accounting write-offs as percentage of average loans to the public ⁽²⁾ | 0.16 | 0.13 | 0.04 | 0.12 | 0.07 | 0.09 |
| Other information | | | | | | |
| Share price (in NIS) at end of quarter | 140.0 | 142.6 | 138.1 | 123.3 | 112.6 | 142.6 |
| Dividends per share (in Agorot) ⁽⁸⁾ | 81 | 64 | 190 | 159 | 127 | 540 |
| Ratio of net interest revenues to average assets ⁽²⁾ | 2.39 | 2.43 | 2.72 | 2.94 | 2.92 | 2.74 |
| Ratio of commissions to average assets ⁽²⁾ | 0.45 | 0.44 | 0.46 | 0.46 | 0.49 | 0.46 |

Financial ratios indicate as follows:

- Net profit return on equity in the first quarter of the year was 18.1%, primarily due the moderation of financing profitability, as a result of the impact of the increase in interest rates on the cost of resources and the diversion of sums from checking balances to deposits, and the moderation of the CPI increase rate.
- The ratio of Tier I capital to risk components increased to 10.60%. The minimum ratio required of the Bank is 9.60%.
- The cost-income ratio in the first quarter of 2024 was 35.5%.

Profit and loss items, balance sheet items and various financial ratios are analyzed in detail in the Report of the Board of Directors and Management, in chapter "Explanation and analysis of results and business standing" and in chapter "Risks overview".

⁽¹⁾ Any mention of "net profit" or "equity" in this Board of Directors' Report refers to net profit and equity attributable to shareholders of the Bank.

⁽²⁾ Annualized.

⁽³⁾ Net profit to total average risk assets.

⁽⁴⁾ Leverage Ratio – ratio of Tier I capital (according to Basel rules) to total exposure. This ratio is calculated in conformity with Proper Conduct of Banking Business Directive 218.

⁽⁵⁾ Liquidity Coverage Ratio – ratio of total High-Quality Liquid Assets to net cash outflow. This ratio is calculated in conformity with Proper Conduct of Banking Business Directive 221, in terms of simple averages of daily observations during the reported quarter.

⁽⁶⁾ Net stable funding ratio – a liquidity ratio stipulated by the Supervisor of Banks, in conformity with recommendations of the Basel Committee, designed to maintain a sustainable financing structure over time, in addition to the liquidity coverage ratio.

⁽⁷⁾ Total operating and other expenses to total operating and financing revenues and expenses with respect to credit losses.

⁽⁸⁾ The dividends per share is calculated based on the amount of the dividends actually distributed in the reported period.

As of March 31, 2024

Key risks

As part of the Bank's risk mapping process, the list of major risks was specified as follows: Credit risk (and credit concentration), market risk, interest risk (and, in particular, interest risk in the bank portfolio), liquidity risk, operational risk, including information security and cyber risk, IT risk and legal risk, compliance and regulatory risk, cross-border and AML risk, reputational risk, strategic-business risk and regulatory-business risk. The Bank regularly reviews the risks mapping to ensure that it encompasses all business operations at the Bank, market conditions and regulatory requirements.

Information about developments of risks, including effects of the war, is presented in the chapter "Risks overview" below and in the Risks Report on the Bank website.

For more information see chapter "Key risks" of the 2023 Report by the Board of Directors and Management.

For more information about updates on estimated potential impact of various risk factors on the Bank Group, see chapter "Risks overview" below.

Business goals and strategy

Strategic plan

For more information about the Bank's business goals and strategy for 2021-2025, see chapter "Business goals and strategy" of the 2023 Report of the Board of Directors and Management.

Developments in capital structure

Investments in Bank capital and transactions in Bank shares

For more information about share issuance as part of the employee stock option plan, see report of changes to shareholders' equity on the financial statements.

Raising of capital sources

As part of the Bank work plan, determined by the Board of Directors and including growth targets for diverse areas of operation, the Bank assesses the impact of achieving these targets on total risk assets at the Bank and, consequently, on the capital adequacy ratio. Accordingly, along with business and profitability objectives, a plan is set to raise capital sources in order to maintain capital adequacy, in accordance with instructions of the Board of Directors concerning capital adequacy.

Developments in financing sources

Group financing sources include deposits from the public and from other banks, issuance of types of bonds as well as shareholder equity.

The Bank selects the mix of financing sources based on its business objectives, including objectives for profitability, return on equity, liquidity, diversification of sources in Israel and overseas across different currencies, capital adequacy and leverage — subject to statutory limitations applicable to banking corporations and in accordance with the state of the capital market in Israel and globally, and management forecasts regarding development therein.

Deposits

The Bank distinguishes between different source types by term and by customer type. The Bank reviews the degree of depositor concentration, and in this regard the Board of Directors and management have set limits and guidelines for concentration risk with regard to a single depositor, liquid means with regard to large / institutional depositors and source structure. Quantitative and qualitative indicators to be regularly monitored, which estimate change in concentration risk – have been specified as part of liquidity risk management.

Deposits from the public for the Group as of March 31, 2024 amounted to NIS 365.4 billion, compared to NIS 358.6 billion at end of 2023. In the first quarter of 2024, deposits from the public in the NIS-denominated, non-CPI linked segment increased by 2.9%; deposits in the CPI-linked segment increased by 3.0%; and deposits denominated in or linked to foreign currency decreased by 2.5%. For more information see chapter "Analysis of developments in assets, liabilities, equity and capital adequacy" below.

Issuance of obligatory notes, bonds and complex capital notes

The Bank acts to raise long-term sources through issuances, including through Mizrahi Tefahot Issuance Company Ltd. (hereinafter: "Tefahot Issuance"), a wholly-owned subsidiary of the Bank. Over the years, Tefahot Issuance has issued bonds to the public pursuant to published prospectuses.

On August 1, 2022, Tefahot Issuance published a shelf prospectus for issuance of bonds. On May 4, 2023, the Bank issued a shelf prospectus for issuance of obligatory notes. These prospectuses are valid for two years, with an optional extension by a further one year.

Total bonds and subordinated notes as of March 31, 2024 amounted to NIS 35.8 billion, compared to NIS 37.1 billion as of December 31, 2023.



Of these, contingent subordinated notes (Contingent Convertibles – CoCo) with loss-absorption provisions through principal write-off (compliant with Basel III qualification provisions and recognized by the supervisor of Banks as Tier II capital), as of March 31, 2024, amounted to NIS 5.3 billion, compared to NIS 5.4 billion as of December 31, 2023.

For more information about the credit rating of the Bank and its bonds, see chapter "Corporate Governance, Audit, Other Information about the Bank and Management thereof".

Significant developments in management of business operations

Assistance to those affected by the war

On October 7, 2023, the Swords of Iron war was declared following a sudden murderous rampage into settlements close to the Gaza Strip border. This was concurrent with the start of military escalation on the Northern border.

The Bank is prepared to continue its operations and to provide service to its customers, including in war-affected zones, in as much as possible.

Concurrently, the Bank takes part in the national endeavor and has announced the allocation of funds for charitable donations and assistance to civilians affected by the war, and has launched programs to provide relief to Bank customers, with emphasis on customers resident in war-affected regions, so as to help them get through this war period and its economic implications. For more information see also chapter "Significant developments in management of business operations".

Charitable donations and adoption of Sderot and Kfar Aza – Immediately upon the outbreak of war, the Bank started to provide monetary donations to fund the purchase of equipment, food and other urgent needs of those residents adjacent to the Gaza Strip (up to 7 kilometers from the Gaza border), of soldiers and of volunteers. Concurrently, the Bank announced its decision to adopt Sderot and Kfar Aza, providing a solution for needs of these towns and the residents thereof over the immediate, medium and long term, especially in areas where the Government is not involved. There is also focused activity under way to help small businesses at Kfar Aza. Bank teams have met with relevant parties in these two towns, to jointly map out the needs and projects in which the Bank would take part, and have started providing funds for financing these. Concurrently, a program would be put in place to provide resolution for matters to be addressed in later stages, including action to rebuild the area and to return to normal life. Total charitable donations allocated by the Bank for adoption of towns and other activities to benefit residents of the Gaza border and Northern border areas is estimated at NIS 70 million. Almost all of these expenses were recorded in the 2023 Financial Statements.

This information constitutes forward-looking information, as defined in the Securities Law, 1968, based on assumptions, facts and data (hereinafter jointly: "assumptions") brought before the Bank's Board of Directors. These assumptions may not materialize due to factors which are not solely controlled by the Bank.

Relief and banking benefits to Bank customers – In order to help Bank customers get through this challenging period, the Bank decided in October 2023 to offer a range of solutions to provide assistance and relief to Bank customers, substantially larger than the basis set by the Supervisor of Banks, including the following:

- Automatic waiver of mortgage payments for several months for residents of the Gaza border area, and option to freeze mortgage payments for several months in addition, with no interest or linkage and at no cost;
- Freezing of mortgage payments, free of interest, linkage and fees, for a further 3 months beyond the Bank of Israel outline (for a total of 6 months) for Bank customers resident in the Northern region, who have been evacuated from their homes by order of the Government;
- Freeze on mortgage payments for up to 12 months, and on other loan payments for up to 3 months, for all Bank customers.
- Waiver of interest payable on debit balances of up to NIS 10,000 for individual customers resident in the Gaza border area or in the Northern border region, or those affected by the war or relatives thereof, populations evacuated from their homes, participants of the Parties, the reservist population and Order 8 recruits.
- Waiver of interest payable on debit balances of up to NIS 30,000 for small business customers (as defined in the rate book turnover of up to NIS 5 million) resident in the Gaza border area or in the Northern border region, or those affected by the war or relatives thereof; populations evacuated from their homes, participants of the Nova Party at Re'im and casualties from the Psyduck Party and victims of the Midburn Festival preparatory meeting, the reservist population and Order 8 recruits.
- Waiver of commissions for 3 months for private customers and small businesses (as defined in the rate book turnover of up to NIS 5 million) resident in the Gaza border area or in the Northern border region, reservists or those affected by the war or relatives thereof; populations evacuated from their homes, participants of the Parties and Order 8 recruits
- Increase of checking account facilities for individual customers at Bank branches in the Southern region, up to NIS 30 thousand.

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- Loans to help customers facing liquidity issues due to the war: Loans to individual customers up to NIS 25 thousand and loans to business owners, up to NIS 50 thousand, free of interest and linkage, for a term of up to 1 year.
- Bridging loan for customers whose cars were impacted: financing of up to 100% LTV, free of interest and fees, for 3 months to bridge the period until they receive compensation from the Government property tax fund;
- Option to withdraw from term deposits, up to NIS 100 thousand, at no cost for residents of the conflict zones in the South and in the North.
- Bonus of up to NIS 20 thousand to business customers in the Gaza border region and in towns adjacent to the Northern border, and loans to business customers through diverse funds and State-guaranteed loans.

Note that the Bank of Israel outline, originally issued for 3 months, was extended twice by a further 6 months for customers enrolled in this outline.

Furthermore, in order to assist businesses and professionals, primarily from the combat areas, whose economic activity was significantly impacted (or fully disrupted), the Bank created a platform named "Orange. Israel" on the Bank website, allowing them to advertise their services at no cost, thus gaining exposure with customers and potential buyers all across Israel.

The estimated value of relief and banking benefits extended to all Bank Group customers, beyond the charitable donation amount, is NIS 589 million (including banking relief and benefits provided to residents of Sderot and Kfar Aza, as noted above), assuming full utilization of all benefits offered to the relevant population. The utilization rate of the various reliefs, with the exception of freezing payments, reaches 88%, 100% in housing, 74% in households and 97% in small and very small businesses. Unlike other banking benefits, loan payment deferment is only undertaken by customers who require this, and therefore the utilization rate is expected to be low. Thus, total relief and benefit utilization amounted to NIS 216 million, a 37% utilization rate.

This information constitutes forward-looking information, as defined in the Securities Law, 1968, based on assumptions, facts and data (hereinafter jointly: "assumptions") brought before the Bank's Board of Directors. These assumptions may not materialize due to factors which are not solely controlled by the Bank.



Below is the economic cost of benefits provided by the Bank to address Operation Swords of Iron (NIS in millions)

| | | | | | As of March | 31, 2024 |
|---|-------------------|---------------------------------|----------------------------|----------------------|---------------------|----------|
| | in Residential | Private dividuals – other | Small and micro businesses | Medium businesses | Large businesses | Total |
| Changes to the terms and conditions of debt | 108 | 18 | 19 | 1 | 1 | 147 |
| Of which: Loan payment forgiveness | 46 | 1 | - | - | - | 47 |
| Of which: Payment deferment at 0% interest | 62 | 5 | 14 | 1 | 1 | 83 |
| Of which: Waiver of debit interest in current account | - | 12 | 5 | - | - | 17 |
| Interest-Free or Reduced Interest Loans | - | 12 | 1 | - | - | 13 |
| Waived commissions | 1 | 25 | 20 | - | - | 46 |
| Other benefits | - | - | 10 | - | - | 10 |
| Of which: Monetary donations | - | - | 10 | - | - | 10 |
| Total economic cost of benefits provided by the Bank | c : | | | | | |
| As of March 31, 2024 | 109 | 55 | 50 | 1 | 1 | 216 |
| As of December 31, 2023 | 62 | 29 | 34 | - | 1 | 126 |
| | | | | | As of March | 31, 2024 |
| Total un-utilized benefits | 273 | 69 | 26 | 1 | 4 | 373 |
| Of which: Payment deferment at 0% interest | 273 | 51 | 25 | 1 | 4 | 354 |
| Of which: Waiver of debit interest in current account | - | 10 | 1 | - | - | 11 |
| Of which: Interest-free or reduced interest loans | = | / | - | - | - | / |
| Of which: Loan payment forgiveness | - | 1 | - | - | - | 1 |
| Total economic estimate of benefits provided by the Bank, assuming full utilization | 382 | 124 | 76 | 2 | 5 | 589 |

More information about activities to benefit borrowers in addressing the War

| | | | | | As of March | 31, 2024 |
|---|-------------|------------|------------|------------|-------------|----------|
| | | Private | Small and | | _ | |
| | | ividuals - | micro | Medium | Large | |
| | Residential | other | businesses | businesses | businesses | Total |
| Loan balance with changes to terms and conditions | | | | | | |
| of debt | 18,023 | 344 | 1,350 | 90 | 28 | 19,835 |
| Of which: Problematic credit | 214 | 6 | 2 | - | - | 222 |
| Of which: Credit of borrowers in financial difficulties | | | | | | |
| undergoing change in terms | 1 | - | 7 | - | - | 8 |
| Payment amounts deferred | 615 | 62 | 271 | 14 | 1 | 963 |
| Average payment deferment by months | 5.89 | 4.36 | 4.46 | 5.21 | 2.24 | |
| Balance of loans extended interest-free or at reduced | | | | | | |
| interest | - | 174 | 25 | - | - | 199 |
| Average interest rate ⁽¹⁾ | - | 3.56 | _(2) | - | - | 3.12 |
| Loans extended in State-guaranteed funds | | | | | | |
| Credit balance | - | - | 1,007 | 147 | 24 | 1,178 |
| Average interest rate | - | - | 7.60 | 7.74 | 7.37 | 7.61 |
| Of which: | | | | | | |
| Credit balance extended with Bank of Israel financing | - | - | 62 | - | - | 62 |
| Average interest rate | - | - | 6.17 | - | - | 6.17 |
| Balance of loans extended with Bank of Israel | | | | | | |
| financing (including through State-guaranteed funds) | | | | | | |
| Credit balance | - | - | 67 | 4 | - | 71 |
| Average interest rate | = | - | 6.17 | 6.17 | - | 6.17 |
| | | | | | | |
| Loan balance with changes to the terms and conditions of debt as of December 31, 2023 | 23,714 | 855 | 3,612 | 219 | 144 | 28,544 |

⁽¹⁾ Average prime lending rate in this period: 6.11%

⁽²⁾ Interest-free loans extended



As of March 31, 2024

Significant developments in human resources and administration

Changes to the Bank Board of Directors

On February 12, 2024, the Bank reported that the Bank's Board of Directors resolved to appoint Mr. Avi Zeldman (who has been serving the Bank as Board member since 2015) to be Chairman of the Board of Directors, effective as from June 16, 2024, after the expiration of Mr. Moshe Vidman's term in office as Chairman of the Board of Directors. For further details see the Bank's report from February 12, 2024 (reference no. 2024-01-045285).

On April 10, 2024 the Bank received a message from the Commissioner of Banks that he had no objection to the appointment in question so long as Mr. Zeldman resigned from his activities at two other companies. For further details, see the Immediate Report from April 10, 2024 (ref. 2024-01-036214).

On March 28, 2024, the Bank reported that the Bank's Board of Directors had announced its intention to (re)-appoint Mr. Moshe Widman as Bank Board Member. On May 12 the Commissioner of Banks announced that he had no objection to the appointment in question. For further details see the Bank's reports from March 28, 2024, May 6, 2024 and May 12, 2024 (reference nos. 2024-01-034656, 2024-01-043780 and 2024-01-046762).

The Extraordinary General Meeting held on February 20, 2024 resolved to approve re-appointment of Ms. Esteri Gilez-Ran as External Board member of the Bank, pursuant to the Corporate Law (also compliant with qualifications for External Board member pursuant to Proper Bank Management Directive 301) for a further term of three (3) years (second term in office) starting February 27, 2024. For further details see the Bank's report from February 20, 2024 (reference no. 2024-01-018129).

Other matters

Interested party in the Bank

On March 20, 2024, the Bank reported that HaPhoenix Investment House Ltd. and HaPhoenix Holdings Ltd. had ceased serving as interested parties in the Bank. For further details see the immediate reports issued by the Bank on March 20, 2024 (reference no. 2024-01-029190 and 2024-01-029193).

On March 20, 2024 the Bank reported that Harel Investments in Insurance and Finance Ltd. had ceased serving as a Bank interested party. For further details see the report issued by the Bank on March 20, 2024 (reference no. 2024-01-029205).

On March 26, 2024 the Bank reported that Meitav Investment House Ltd. had ceased serving as a Bank interested party. For further details see the report issued by the Bank on March 26, 2024 (reference no. 2024-01-032313).

Legal Proceedings

For material changes in legal proceedings to which the Bank is party, see Note 10.B.(2-3) to the financial statements.



Explanation and analysis of results and business standing

This chapter includes a description of material trends, occurrences, developments and changes with regard to results and business standing, including analysis of development of revenues, expenses and profit. It also provides a description of results of the Bank's supervisory operating segments and operating results for holdings in major entities.

Trends, phenomena and material changes

General environment and impact of external factors on the Bank Group

Effects of the war

In view of the events of the war, which has been ongoing since October 7, 2023, economic uncertainty is prevalent. There are many disruptions to economic operations, which may impact the economy – including impact to business activity, absence from work and so forth. Note that even prior to this war, there was uncertainty with regard to the economy due to macro-economic conditions and Government plans to promote changes to the judicial system and the public disagreement with regard to this move. Due to these security events, Government defense expenditure is expected to increase – which would increase the budget deficit, and there is concern about impact to economic growth.

Due to the higher systemic risk in the economy due to the war, the overall risk assessment at the Bank also increased, although for most risks, no significant indications have yet been identified that support actual increase in risk, and in particular with respect to material risks that may be impacted by the war, including, financial, business continuity, cyber and information security risk. For more information see chapter "Risks Overview" below, as well as the Report of the Board of Directors and the Risks Report for 2023

For more information about Bank actions to adopt Sderot and Kfar Aza, as well as relief and banking benefits extended to Bank customers, see chapter "Significant developments in management of business operations" above.

This information constitutes forward-looking information, as defined in the Securities Law, 1968, based on assumptions, facts and data (hereinafter jointly: "assumptions") brought before the Bank's Board of Directors. These assumptions may not materialize due to factors which are not solely controlled by the Bank.

Major developments in the banking sector in Israel and overseas

For extensive information about trends in the banking sector in Israel and overseas in recent years, see chapter "Explanation and analysis of results and business standing" on the 2023 Report of the Board of Directors and Management.

Developments in the Israeli and global economy in 2024

Israeli economy

In the first quarter of 2024 the war continued both in the southern front and on the northern border, including a direct conflict with Iran.

Damage to economic activity peaked in the fourth quarter of 2023 and was expressed in the following effects: A sharp drop in personal consumption, in investment in fixed assets and in imports of goods and services. This impact was accompanied by employees placed on furlough, employee absence due to military call-up of reserves, the shut-down of educational institutions, a significant decline in employment of foreign workers, which primarily caused a decline in activity in the construction and agriculture sectors.

Over the course of the first quarter of 2024 there was a gradual recovery in most economic indices, although they are still lower than their state prior to the war. The expansion of activity was mainly derived from an increase in demand, which was expressed by an increase in the scope of credit card purchases. Concurrently, the employment market and production capabilities began to recover as a result of a significant drop in the number of reserve troops called up relative to the start of the war. At the same time, the level of geopolitical uncertainty increased, and is reflected in a relatively high level of the economy's risk premium as well as major fluctuations in exchange rates.

Real developments

GDP in Israel in the first quarter of 2024 grew at an annualized 14.1%, after shrinking at a yearly rate of 21.7% in the fourth quarter of 2023. The GDP grew by 2.0% in 2023, compared to 6.5% in 2022.

According to forecast by the Bank of Israel Research Division dated April 2024, GDP in Israel is expected to grow by 2.0% in 2024. The average unemployment rate in 2024 is expected to be 3.7%.

The Bank of Israel Composite Index increased in January to March of this year at an annualized 2.7%, following a decrease of 2.1% in 2023 and compared to an increase of 3.7% in 2022.



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The broad unemployment rate (ages 15 and older, original data) was 5.0% in March 2024 compared to 7.2% in December 2023. The number of vacant jobs in the economy is has been growing since the outbreak of the war, but remained high at 133,000 jobs in March.

Inflation and exchange rates

In the first three months of this year, the Consumer Price Index increased by 1.0%, compared to an increase by 1.2% in the corresponding period last year. In the past 12 months ending March 2024, the CPI increased by 2.7%, within the Bank of Israel target range defined as being between 1% and 3%. Expectations in the capital market for the next 12 months are around the higher limit of the Bank of Israel target range.

There has been a mixed trend in the NIS over the course of the first quarter of the year. The shekel weakened by 2.2% versus the dollar and grew 0.1% stronger versus the EUR.

Below is information about official exchange rates and changes there to:

| | March 31, 2024 | December 31, 2023 | Change in % |
|-------------------|----------------|-------------------|-------------|
| Exchange rate of: | | | |
| USD (in NIS) | 3,681 | 3,627 | 1.5 |
| EUR (in NIS) | 3.979 | 4.012 | (0.8) |

On May 17, 2024 the USD/NIS exchange rate was 3.716, a devaluation by 1.0% compared to March 31, 2024. On that date, the EUR/NIS exchange rate was 4.032, a devaluation by 1.3% compared to March 31, 2024.

Monetary policy

In light of the increased geopolitical uncertainty and its impact on the increase in Israel's risk premium, the depreciation of the NIS, and the expected postponement in interest rate decreases by global central banks, in April 2024 the Monetary Committee decided to leave interest rates at 4.50%. This after the interest rate dropping from 4.75% in early January. In the interest decision from April 2024 the Committee noted that the interest outline will be determined in accordance with the stabilization of economic activity, the inflation converging upon its goal and the continued stability of financial markets and fiscal policy. The forecast by the Bank of Israel Research Division, dated April 2024, estimates that the average interest rate in the first quarter of 2025 would be 3.75%.

Fiscal policy

In the first three months of 2024, the Government budget recorded a NIS 26.0 billion cumulative deficit, compared to a NIS 14.1 billion budget surplus in the corresponding period last year. The deficit rate as percentage of GDP for the 12 months ended in March 2024 was 6.2% in the first three months of 2024. Government expenses recorded an increase of 38.1% relative to the corresponding period last year.

On February 9, 2024, rating agency Moody's announced it was lowering the credit rating of Government of Israel debt, from A1 to A2 with Negative rating outlook. The primary motive for the lowered credit rating is the agency's assessment that across-the-board implications of the current confrontation with Hamas, during and after the confrontation, materially increase political risk in Israel, weaken the legislative and executive branches and impact the fiscal robustness of the State of Israel. Further to its decision to lower the rating for the State of Israel, on February 13, 2024 Moody's announced it was lowering the credit rating of the top 5 banks in Israel, from A2 to A3 / Negative outlook.

On May 10, 2024, rating company Moody's announced that it was reapproving Israel's credit rating at A2 Negative Outlook. The agency noted that Israel's reedit rating was likely to drop if signs of escalation of the conflict with Iran or Hizballah increase.

On April 2 credit rating company Fitch announced that it was keeping Israel's credit rating unchanged at A+, but was changing its rating outlook to Negative. In its decision, the rating agency wrote that the uncertainty following the war had raised Israel's risk profile, but it was too early to determine its full impact.

On April 19, 2024 Rating company S&P announced that it was lowering the credit rating of the State of Isarel from AA-to A+ Negative Outlook. This is in light of the increase in geopolitical risk and the assumption of continued fighting in Gaza throughout the year with no escalation on the northern front or in a conflict with Iran.

Residential construction and the mortgage market

According to data from the Central Bureau of Statistics, new apartments sold (net of seasonal effect) in the first three months of 2024 was 10,400 apartments, an increase of 43.3% over the corresponding period last year and a decrease of 13.7% from the corresponding period in 2022. In the first three months of 2024, residential mortgages extended to the public amounted to NIS 17.1 billion, compared to NIS 18.9 billion in the corresponding period last year and NIS 34.6 billion in the corresponding period in 2022 – a decrease by 9.5% and 50.5%, respectively.

According to data from the Central Bureau of Statistics, owned housing prices in the 12 months ending February 2024 increased by 0.3%, following a decrease of 1.6% in 2023 and following an increase by 16.9% in 2022.



Capital market

Trading on Israeli equity markets in major indexes in the first quarter of 2024 was positive, similar to trading on stock exchanges in the USA and world-wide.

Below are changes to major stock indices in Israel (in percent):

| | 2024 | 2023 | | | |
|--------------|---------|---------|---------|---------|---------|
| | First | Fourth | Third | Second | First |
| Index | quarter | quarter | quarter | quarter | quarter |
| Tel-Aviv 35 | 7.8 | 0.9 | 5.5 | 0.6 | (3.2) |
| Tel-Aviv 125 | 8.3 | 0.4 | 5.6 | 2.9 | (4.8) |
| Tel-Aviv 90 | 10.9 | (1.1) | 5.1 | 9.3 | (9.0) |

The average daily trading volume of shares and convertible securities in the first quarter of 2024 amounted to NIS 2.2 billion on average – similar to the average trading volume in the corresponding period last year. In 2023, the average daily trading volume amounted to NIS 2.0 billion.

Below are changes to major bond indices in Israel (in percent):

| | 2024 | 2023 | | | - |
|------------------------------|---------|---------|---------|---------|---------|
| Index | First | Fourth | Third | Second | First |
| illuex | quarter | quarter | quarter | quarter | quarter |
| All-Bond general | 0.6 | 2.3 | (0.4) | 1.9 | - |
| Government bonds, CPI-linked | (0.5) | 0.4 | (2.5) | 1.0 | 0.7 |
| Government bonds, non-linked | (0.5) | 2.0 | (1.0) | 0.8 | (0.4) |
| Tel-bond 20 | 1.5 | 2.2 | (0.2) | 2.5 | 0.3 |
| Tel-bond 40 | 1.6 | 2.5 | 0.4 | 2.4 | 0.5 |

Global economy

According to the IMF forecast dated April 2024, global GDP growth in 2024 should be 3.2% – higher by 0.1 percentage point from the previous forecast, similar to the growth in 2023.

The US economy grew in the first three months of 2024 at an annualized 1.6%, following growth by 2.5% in 2023 and growth by 1.9% in 2022. This was due to growth in private consumption and investments in fixed assets. In 2022, the inflation rate rose to a record of 9.1% for the 12 months ended in June, and decreased to 3.5% in March 2024. The Fed interest rate remained unchanged from May 2023 at a rate of 5.5%. The Purchasing Manager index in the services sector indicated expansion in the first quarter of this year, while the Purchasing Manager indexes in the industrial sector indicated a move from contraction to expansion. The unemployment rate in March was 3.8%, compared to 3.7% in December 2023.

The GDP in the Euro Zone in the first three months of 2024 increased at an annualized 1.3%, compared to 0.4% growth for 2023 and 3.4% growth for 2022. The inflation, which accelerated to a peak of 10.6% in the 12 months ending October 2022, has begun to decrease and was 2.4% in March 2024. The monetary interest rate on deposits in the Euro Zone has been 4.0% since October 2023. Due to the inflation rate dropping to the ECB target range, expectations increased in financial markets to lower interest rates. The Purchasing Manager Indices in industry sectors indicated contraction in the first quarter, whereas the Purchasing Manager Indices in service sectors indicated a move from contraction to expansion.

China's economy grew in the first three months of 2024 at an annualized 1.6%, following growth of 5.2% in 2023 and growth of 3.0% in 2022. The growth rate of economic activity in China indicates a certain level of recovery, in light of a supporting policy for encouraging economic activity.

Below are changes to major stock indices overseas (in percent):

| | 2024 | 2023 | | | |
|------------|---------|---------|---------|---------|---------|
| | First | Fourth | Third | Second | First |
| Index | quarter | quarter | quarter | quarter | quarter |
| Dow Jones | 5.6 | 12.5 | (2.6) | 3.4 | 0.4 |
| S&P 500 | 10.2 | 12.6 | (3.7) | 8.3 | 7.0 |
| NASDAQ 100 | 8.5 | 21.2 | (3.1) | 15.2 | 20.5 |
| DAX | 10.4 | 9.4 | (4.7) | 3.3 | 12.3 |
| FTSE 100 | 2.8 | 1.7 | 1.0 | (1.3) | 2.4 |
| CAC | 8.8 | 5.9 | (3.6) | `1.1 | 13.1 |
| Nikkei | 20.6 | 6.3 | (4.0) | 18.4 | 7.5 |



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Major and emerging risks

The Bank's business activity exposes the Bank to various financial and non-financial risks, whose materialization has potential to impact the Bank's business results or image. Top risks and evolving risks are derived from the Bank's business environment, which is impacted by the macro-economic environment, by risk associated with regulation and legislation, by changes to the business model and by social and consumer trends. In recent years, due to changes in the competitive landscape, in the consumer environment, in the regulatory environment and in technology, non-financial risks have been evolving.

As part of processes conducted by the Bank to map and identify risk, the Bank reviews major risks, existing or new, arising from developments in the Bank's business environment, which may materialize over the coming year and with potential to materially impact the Bank's financial results and stability. The Bank also identifies emerging risks, or risks which may materialize over the longer term, with uncertainty about their nature and impact on the Bank. The risks mapping at the Bank is regularly reviewed to ensure that it encompasses all risk associated with business operations at the Bank, and risk arising from market conditions and regulatory requirements.

Prior to this war, there was uncertainty with regard to the economy due to macro-economic conditions and Government plans to promote changes to the judicial system and the public disagreement with regard to this move. The war has increased economic uncertainty, and consequently affects the Bank's risk assessment and risk profile. Changes to risk assessment and to the Bank's risk profile are set forth below in chapter "Risks overview".

On February 9, 2024, rating agency Moody's announced that it was lowering Israel's credit rating to A2, due to concerns about implications of the war in Gaza and military escalation in the North, citing the weakness of the Government as a key reason for this decision. The rating outlook was also lowered, to Negative.

On May 10, 2024, rating company Moody's announced that it was reapproving Israel's credit rating at A2 Negative Outlook.

On April 2, 2024 rating agency Fitch announced that it was keeping Israel's credit rating at A+, removing the "Negative Watch" and updating the rating outlook from "Stable" to "Negative" due to the geopolitical risk and the war in Gaza.

On April 19, 2024 rating agency S&P announced that it was lowering Israel's credit rating from AA- to A+, following the geopolitical risks Israel is facing. S&P left Israel's credit rating outlook at "Negative."

For more information, including analysis of major risks to which the Bank is exposed and an overview of their management and evolution in the reported period, see chapter "Risks Overview" as well as the 2023 Risks Report on the Bank website: www.mizrahi-tefahot.co.il > About the Bank > Investor Relations > Financial Information.

Events after the balance sheet date

For information about a dividend distribution with respect to earnings of the first quarter of 2024, see chapter "Analysis of structure of assets, liabilities, equity and capital adequacy" below and the statement of changes to shareholder equity and the Note "Events after the balance sheet date" of the financial statements.



Material developments in revenues, expenses and other comprehensive income

The Group's net profit in the first quarter of 2024 amounted to NIS 1,272 million, compared to a net profit of NIS 1,367 million in the corresponding period last year, a decrease of 6.9%. This reflects a 18.1% annualized return on equity, compared to 22.4% in the corresponding period last year, 15.5% in the fourth quarter of 2023 and 19.1% in 2023 as a whole.

Analysis of developments in revenues, expenses and other comprehensive income

Net interest revenues and non-interest financing revenues⁽¹⁾ in the first quarter of 2024 amounted to NIS 3,030 million, compared to NIS 2,522 million in the fourth quarter of 2023, a 20.1% increase, and compared to compared to NIS 3.233 million in the corresponding period last year, a decrease of 6.3%.

Net interest revenues and non-interest financing revenues⁽¹⁾ **from current operations** in the first quarter of 2024, amounted to NIS 2,780 million, as described below, compared to NIS 2,942 million in the corresponding period last year, a decrease of 5.5%.

The decrease in operating revenues in the first quarter of 2024 largely derives from the impact of the drop in interest rates in the first quarter of 2024, and the diversion of funds from checking balances to deposits, from the increase in prices of resources following the interest rate increases over the course of 2022-2023, in light of the continued growth in the volume of activity – an increase of 5.8% in the public credit balance, compared to the corresponding period last year.

Below is analysis of development of financing revenues from current operations (NIS in millions):

| | 2024 | 2023 | | | | Change rate in % |
|---|---------------|----------------|---------------|----------------|------------------|------------------|
| | First quarter | Fourth quarter | Third quarter | Second quarter | First quarter | |
| Interest revenues, net | 2,685 | 2,689 | 2,959 | 3,181 | 3,146 | |
| Non-interest financing revenues ⁽¹⁾ | 345 | (167) | 341 | 250 | 87 | |
| Total financing revenues | 3,030 | 2,522 | 3,300 | 3,431 | 3,233 | (6.3) |
| Net of: | | | | | | _ |
| Effect of the Consumer Price Index | 88 | 34 | 212 | 387 | 308 | |
| Revenues from interest collected with respect to problematic debts | 8 | 9 | 13 | 11 | 9 | |
| Gains (losses) from bonds, shares and real investments | 44 | (74) | (8) | 18 | (44) | |
| Effect of accounting treatment of derivatives at fair value and others ⁽²⁾ | 110 | (285) | 146 | 53 | 18 | |
| Total effects other than from current operations | 250 | (316) | 363 | 469 | 291 | |
| Total financing revenues from current operations | 2,780 | 2,838 | 2,937 | 2,962 | 2,942 | (5.5) |

⁽¹⁾ Non-interest financing revenues include effect of fair value and others and revenues (expenses) with respect to linkage differentials on CPI derivatives, where the corresponding revenue is recognized as interest revenues (expenses), in conformity with accounting rules.



⁽²⁾ The effect of accounting treatment of derivatives at fair value is due to the difference between accounting treatment of balance sheet instruments, charged to the profit and loss statement on an accrual basis (interest, linkage differentials and exchange rate differentials only), vs. derivatives measured at their fair value. Other impacts include the effect of Bank coverage against tax exposure with respect to overseas investments, by allocating excess financing sources against such investments.

Below are financing revenues by supervisory operating segment (NIS in millions):

| | For the three months ended March | | | | | |
|------------------------------------|----------------------------------|-------|--------|-----------|--|--|
| | | | Sum Ch | ange rate | | |
| Operating segment | 2024 | 2023 | Change | (In %) | | |
| Private individuals: | | | | | | |
| Households – residential mortgages | 661 | 689 | (28) | (4.1) | | |
| Households – other | 913 | 875 | 38 | 4.3 | | |
| Private banking | 87 | 83 | 4 | 4.8 | | |
| Total individuals | 1,661 | 1,647 | 14 | 0.9 | | |
| Business operations: | | | | | | |
| Small and micro businesses | 632 | 637 | (5) | (8.0) | | |
| Medium businesses | 148 | 149 | (1) | (0.7) | | |
| Large businesses | 299 | 315 | (16) | (5.1) | | |
| Institutional investors | 56 | 58 | (2) | (3.4) | | |
| Total business activity | 1,135 | 1,159 | (24) | (2.1) | | |
| Financial management | 66 | 333 | (267) | (80.2) | | |
| Total activity in Israel | 2,862 | 3,139 | (277) | (8.8) | | |
| Overseas activity | 168 | 94 | 74 | 78.7 | | |
| Total | 3,030 | 3,233 | (203) | (6.3) | | |

For definition of supervisory operating segments and differences between supervisory operating segments and operating segments based on management approach – see chapter "Supervisory operating segments" below.

Below are average balances of interest-bearing on-balance sheet assets attributed to activity in Israel, in various linkage segments (NIS in millions):

| | | | First quarter |
|--|---------|---------|---------------|
| Linkage segment | 2024 | 2023 | Change in % |
| Israeli currency – non-linked | 301,862 | 291,279 | 3.6 |
| Israeli currency – linked to the CPI | 83,978 | 81,281 | 3.3 |
| Foreign currency (including Israeli currency linked to foreign currency) | 15,176 | 16,617 | (8.7) |
| Total | 401,016 | 389,177 | 3.0 |

Change in average balances of interest-bearing assets is primarily due to growth in loans to the public.

Below are interest spreads (the difference between interest revenue rate for assets and interest expense rate for liabilities)⁽¹⁾ based on average balances⁽²⁾, attributed to activity in Israel, in the various linkage segments (in percent):

| | Firs | t quarter |
|--------------------------------------|------|-----------|
| Linkage segments | 2024 | 2023 |
| Israeli currency – non-linked | 1.79 | 2.31 |
| Israeli currency – linked to the CPI | 1.63 | 1.57 |
| Foreign currency | 1.01 | 1.10 |
| Total | 1.47 | 2.06 |

- (1) Revenue and expense rates calculated for interest-bearing assets and liabilities.
- (2) Average balances before deduction of provision with respect to credit losses.

Changes in interest spreads:

The decrease in total interest spread in the first quarter of 2024 compared to the corresponding period last year largely derives from the drop in inflation compared to the corresponding period last year.

Net revenues from derivative assets are excluded from the interest margins shown above. Adding these revenues would offset the decrease in the unlinked Israeli currency and foreign currency interest spread.

For composition of interest rate spreads by different criteria (activity type, linkage segment and quantity and price analysis), more information about non-interest bearing assets and liabilities and information about overseas activities, see appendix "Interest Revenue and Expense Rates" to the quarterly financial statements.

Interest revenues, net and non-interest financing revenues are impacted by the change in interest rates and by the change in activity, as reflected in balances of loans and deposits.

For more information about average balances of loans to the public and deposits from the public, and about revenues from the loan/deposit spread by operating segment, see Note 12 to the financial statements.



For more information about the impact of scenarios of changes to interest rates on interest revenues, net and on non-interest financing revenues, see chapter "Market risk and interest risk" below.

Expenses with respect to credit losses for the Group amounted to NIS 175 million in the first quarter of 2024, or a rate of 0.21% (on an annual basis) of total loans to the public, net, compared to expenses with respect to credit losses amounting to NIS 227 million in the corresponding period last year – an annualized rate of 0.29% of total loans to the public, net in the corresponding period last year.

The credit loss expenses were largely influenced by a group-based provision for credit losses, recognized so as to reflect the increase in credit risk in the market due to the war, though no material indicators of increase in this risk have been seen to date.

Development of expenses with respect to credit losses (NIS in millions) is as follows:

| | Firs | t quarter |
|--|-------|-----------|
| | 2024 | 2023 |
| Expenses for credit losses on individual basis | | |
| Increased expenses | 72 | 88 |
| Decreased expenses | (51) | (38) |
| Total individual expense for credit losses | 21 | 50 |
| Net accounting write-offs ⁽¹⁾ | 68 | 43 |
| Expenses for credit losses on group basis | | |
| with respect to residential mortgages | 22 | 42 |
| Other | 64 | 92 |
| Total group expense for credit losses | 86 | 134 |
| Total expenses with respect to credit losses | 175 | 227 |
| Rate of the expenses with respect to credit losses as percentage of total loans to the public, net | | |
| (annualized) | 0.21% | 0.29% |
| Of which: With respect to commercial loans other than residential mortgages | 0.50% | 0.65% |
| Of which: with respect to residential mortgages | 0.04% | 0.08% |
| Rate of the expenses with respect to individual provision for credit losses, as percentage of total loans to the public, net (annualized): | 0.03% | 0.06% |

(1) Write-offs for debts that had not been specifically examined

Below are details of expenses (revenues) with respect to credit losses by supervisory operating segments of the Group (NIS in millions):

| | | Ex | pense rate f | |
|------------------------------------|-------|---------|--------------|---------|
| | First | quarter | | quarter |
| Operating segment | 2024 | 2023 | 2024 | 2023 |
| Private individuals: | | | | |
| Households – residential mortgages | 22 | 42 | 0.04 | 0.08 |
| Households – other | 44 | 85 | 0.65 | 1.25 |
| Private banking | - | - | - | _ |
| Total individuals | 66 | 127 | 0.11 | 0.23 |
| Business operations: | | | | |
| Small and micro businesses | 77 | 80 | 0.90 | 0.94 |
| Medium businesses | 13 | (12) | 0.41 | (0.39) |
| Large businesses | (1) | 20 | (0.01) | 0.25 |
| Institutional investors | 3 | - | 0.28 | _ |
| Total business activity | 92 | 88 | 0.43 | 0.44 |
| Financial management | - | - | - | - |
| Total activity in Israel | 158 | 215 | 0.20 | 0.28 |
| Overseas activity | 17 | 12 | 0.73 | 0.67 |
| Total | 175 | 227 | 0.21 | 0.29 |

⁽¹⁾ Expenses with respect to credit losses, as percentage of total loans to the public, net (annualized) (in %).



As of March 31, 2024

For definition of supervisory operating segments and differences between supervisory operating segments and operating segments based on management approach – see chapter "Supervisory operating segments" below.

For more information about analysis of development of loans to the public, see chapter "Analysis of developments in assets, liabilities, equity and capital adequacy" below.

For more information about analysis of credit risk, see chapter "Credit risk" below and the Risks Report, available on the Bank website.

Non-interest revenues amounted to NIS 913 million in the first quarter of 2024, compared with NIS 680 million in the corresponding period last year – an increase of NIS 233 million.

Non-interest financing revenues in the first quarter of 2024 amounted to NIS 345 million, compared to NIS 87 million in the corresponding period last year.

This item includes, *inter alia*, the effect of fair value, gain (loss) from activity involving bonds and securities, as well as linkage differentials for CPI derivatives and interest accrual effect (time value) inherent in derivative assets, for which the corresponding revenues (expenses) are recognized pursuant to accounting rules under Interest Revenues. See "Analysis of financing revenues from current operations" above.

Commission revenues in the first quarter of 2024 amounted to NIS 502 million, compared to NIS 493 million in the fourth quarter of 2023, a 1.8% increase and compared to NIS 528 million in the corresponding period last year – a decrease of 4.9%.

The decrease in commission revenues is primarily due to the decrease in account management commissions as a result of banking relief and benefits offered to Bank customers in order to assist them during the war and to impact of the war on business activity.

Below is information about commissions by major commission type (NIS in millions):

| | Firs | First quarter | |
|---|------|---------------|-------|
| | 2024 | 2023 | 2023 |
| Account management | 97 | 113 | 431 |
| Activities involving securities | 70 | 65 | 241 |
| Conversion differences | 79 | 97 | 349 |
| Commissions from financing transactions | 91 | 82 | 327 |
| Credit cards | 64 | 64 | 264 |
| Credit processing ⁽¹⁾ | 33 | 37 | 145 |
| Other commissions | 68 | 70 | 271 |
| Total commissions | 502 | 528 | 2,028 |

⁽¹⁾ Includes the following commissions: Handling credit, foreign trade and net revenues from servicing credit portfolios.

Other revenues in the first quarter of 2024 amounted to NIS 66 million, compared to NIS 65 million in the corresponding period last year.

In addition, other revenues include NIS 51 million with respect to deferred credit balance, net recognized with respect to acquisition of Union Bank which is recognized on profit and loss over 5 years as from the fourth quarter of 2020.

Operating and other expenses in the first quarter of 2024 amounted to NIS 1,279 million, compared to NIS 1,437 million in the corresponding period last year, a decrease by 11.0%.

For details by operating expense component, see below.

Payroll and associated expenses in the first quarter of 2024 amounted to NIS 856 million, compared to NIS 931 million in the corresponding period last year – a decrease of 8.1%.

Payroll expenses include adjustments of variable remuneration components due to the financial results, as well as the impact of the salary agreement signed with the workers' organization recorded in the corresponding period last year.

Maintenance and depreciation expenses for buildings and equipment amounted to NIS 242 million in the first quarter of 2024, compared to NIS 306 million in the corresponding period last year, a decrease of NIS 64 million.

Maintenance and depreciation expenses for buildings and equipment reflect the continued synergy following the Union Bank merger, included, *inter alia*, non-recurring asset amortization in the first quarter of 2023.

Other expenses in the first quarter of 2024 amounted to NIS 181 million, compared to NIS 200 million in the corresponding period last year – a decrease of 9.5%. The decrease in other expenses is among other things from one-time costs in the first quarter last year, following the merger of Union Bank into Bank Mizrahi Tefahot.



Cost-Income ratio information is as follows⁽¹⁾ (in percent):

| | 2024 | 2023 | | | | 2023 |
|-------------------|---------------|----------------|---------------|----------------|------------------|--------|
| | First quarter | Fourth quarter | Third quarter | Second quarter | First quarter | Annual |
| Cost Income Ratio | 35.5 | 38.7 | 36.6 | 38.1 | 37.6 | 37.7 |

⁽¹⁾ Total operating and other expenses to total operating and financing revenues and expenses with respect to credit losses.

Group pre-tax profit in the first quarter of 2024 amounted to NIS 2,144 million, compared to NIS 2,162 million in the corresponding period last year.

The provision rate for taxes on profit in the first quarter of 2024 was 38.9% – compared to 34.6% in the corresponding period last year.

The rate of provision to taxes from profits was influenced, among other thigs, from a special payment law passed by the Knesset in March 2024 to achieve the budgetary goals (Temporary Ordinance – Iron Swords), 2024, for details see Note 16 to the Financial Statements.

The Bank's share of after-tax profit of associates – in the first quarter of 2024 the Bank recognized gain with respect to associates amounting to NIS 9 million, compared to NIS 1 million in the corresponding period last year.

The share of the non-controlling interests in net results of subsidiaries attributable to Bank Yahav in the first quarter of 2024 amounted to NIS 46 million, compared to NIS 49 million in the corresponding period last year.

Net profit attributable to shareholders of the Bank in the first quarter of 2024 amounted to NIS 1,272 million, compared to NIS 1,367 million in the corresponding period last year.

Other comprehensive income – Changes to the Bank's shareholders' equity are due to Group net profit, as well as to other changes that do not impact net profit, including changes to fair value of bonds available for sale, and changes to actuarial obligations with respect to benefits to Bank employees, net of tax effect. These effects increased the Bank's shareholders' equity in the first quarter of 2024 by NIS 54 million, compared to NIS 23 million in the corresponding period last year.

For more information see Note 4 to the financial statements.

Below is development of Group return⁽¹⁾ on equity⁽²⁾ and ratio of Tier I equity to risk components liquidity coverage ratio⁽³⁾ and leverage ratio⁽⁴⁾ at the end of the quarter (in %):

| | 2024 | 202 | 3 | | | 2023 |
|---|------------------|----------------|---------------|----------------|------------------|--------|
| | First quarter | Fourth quarter | Third quarter | Second quarter | First quarter | Annual |
| Net profit return on equity | 18.1 | 15.5 | 16.8 | 22.0 | 22.4 | 19.1 |
| Ratio of Tier I equity to risk components at end of quarter | 10.60 | 10.32 | 10.12 | 10.23 | 10.12 | 10.32 |
| Liquidity coverage ratio (Quarterly) | 139 | 131 | 138 | 128 | 126 | 131 |
| Leverage ratio at end of quarter | 5.99 | 5.83 | 5.78 | 5.73 | 5.53 | 5.83 |

⁽¹⁾ Annualized.

Below is data for earnings and dividends per share (ordinary share of NIS 0.1 par value) (in NIS):

| | 2024 | 2 | 2023 | | | 2023 |
|----------------------------|------------------|----------------|---------------|----------------|---------------|--------|
| | First quarter | Fourth quarter | Third quarter | Second quarter | First quarter | Annual |
| Basic earnings per share | 4.93 | 4.06 | 4.27 | 5.43 | 5.32 | 19.07 |
| Diluted earnings per share | 4.91 | 4.04 | 4.24 | 5.41 | 5.30 | 19.00 |
| Dividends per share | 81 | 64 | 190 | 159 | 127 | 540 |



⁽²⁾ Return on average shareholder equity, including "all equity instruments", as presented under reported revenue and expense rates, net of average balance of rights of external shareholders and less/plus the average balance of unrealized loss/gain from fair value adjustment of bonds held for trading and of bonds available for sale.

⁽³⁾ Liquidity Coverage Ratio – ratio of total High-Quality Liquid Assets to net cash outflow. This ratio is calculated in conformity with Proper Conduct of Banking Business Directive 221, in terms of simple averages of daily observations during the reported quarter.

⁽⁴⁾ Leverage Ratio – ratio of Tier I capital (according to Basel rules) to total exposure. This ratio is calculated in conformity with Proper Conduct of Banking Business Directive 218.

Analysis of developments in assets, liabilities, equity and capital adequacy

Assets and liabilities

Below is development of key balance sheet items of the Bank Group (NIS in millions):

| | | | | Change in % | % compared to |
|------------------------------|---------|----------|-------------|-------------|---------------|
| | | March 31 | December 31 | March 31 | December 31 |
| | 2024 | 2023 | 2023 | 2023 | 2023 |
| Total assets | 450,683 | 434,110 | 448,204 | 3.8 | 0.6 |
| Cash and deposits with banks | 84,653 | 90,240 | 86,550 | (6.2) | (2.2) |
| Loans to the public, net | 330,487 | 312,319 | 325,346 | 5.8 | 1.6 |
| Securities | 23,466 | 19,348 | 23,071 | 21.3 | 1.7 |
| Buildings and equipment | 1,575 | 1,399 | 1,531 | 12.6 | 2.9 |
| Deposits from the public | 365,371 | 348,469 | 358,553 | 4.9 | 1.9 |
| Deposits from banks | 3,603 | 7,284 | 4,571 | (50.5) | (21.2) |
| Bonds and subordinated notes | 35,776 | 34,608 | 37,070 | 3.4 | (3.5) |
| Equity | 28,578 | 24,844 | 27,461 | 15.0 | 4.1 |

Cash and deposits with banks – the balance of cash and deposits with banks decreased in the first quarter of 2024 by NIS 1.9 billion, due to increase in deposits from the public and as part of on-going management of Bank liquidity.

Loans to the public, net – loans to the public, net as of March 31, 2024 accounted for 73% of total assets similar to the end of 2023. Loans to the public, net increased in the first quarter of 2024 by NIS 5.1 billion, an increase of 1.6%.

For more information about analysis of on-balance sheet and off-balance sheet credit risk, development of problematic debts and various risk benchmarks with regard to residential mortgages, see chapter "Risks" below and the Risks Report, available on the Bank website.

Below is data about loans to the public, net by linkage basis (NIS in millions):

| | | | Change in % com | | | | |
|--|---------|----------|-----------------|----------|-------------|--|--|
| | | March 31 | December 31 | March 31 | December 31 | | |
| | 2024 | 2023 | 2023 | 2024 | 2023 | | |
| Israeli currency | | | | | | | |
| Non-linked | 229,279 | 217,756 | 226,844 | 5.3 | 1.1 | | |
| CPI-linked | 81,730 | 78,230 | 80,674 | 4.5 | 1.3 | | |
| Foreign currency, including linked to foreign currency | 19,478 | 16,333 | 17,828 | 19.3 | 9.3 | | |
| Total | 330,487 | 312,319 | 325,346 | 5.8 | 1.6 | | |

Below is data about loans to the public, net by supervisory operating segment (NIS in millions):

| | | | | Change in ⁰ | % compared to |
|------------------------------------|---------|----------|-------------|------------------------|---------------|
| | | March 31 | December 31 | March 31 | December 31 |
| | 2024 | 2023 | 2023 | 2023 | 2023 |
| Private individuals: | | | | | |
| Households – residential mortgages | 208,149 | 197,847 | 205,433 | 5.2 | 1.3 |
| Households – other | 26,912 | 27,104 | 26,768 | (0.7) | 0.5 |
| Private banking | 60 | 135 | 101 | (55.6) | (40.6) |
| Total individuals | 235,121 | 225,086 | 232,302 | 4.5 | 1.2 |
| Business operations: | | | | | |
| Small and micro businesses | 34,346 | 33,869 | 33,612 | 1.4 | 2.2 |
| Medium businesses | 12,546 | 12,199 | 11,871 | 2.8 | 5.7 |
| Large businesses | 34,856 | 31,788 | 35,792 | 9.7 | (2.6) |
| Institutional investors | 4,277 | 2,202 | 2,844 | 94.2 | 50.4 |
| Total business activity | 86,025 | 80,058 | 84,119 | 7.5 | 2.3 |
| Overseas activity | 9,341 | 7,175 | 8,925 | 30.2 | 4.7 |
| Total | 330,487 | 312,319 | 325,346 | 5.8 | 1.6 |

For definition of supervisory operating segments and differences between supervisory operating segments and operating segments based on management approach – see chapter "Supervisory operating segments" below.



Below are details of problematic credit risk and non-performing assets before provision for credit losses, in accordance with provisions for measurement and disclosure of non-accruing debts, credit risk and provision for credit losses:

| Reported amounts | | | | | | | | dit risk ⁽¹⁾ |
|--|------------|---------------------------------------|------------|----------|-------------|----------|----------|-------------------------|
| (NIS in millions) | | | s of March | 31, 2024 | | | of March | 31, 2023 |
| | Com- | Resi- | Indi- | | Com- | Resi- | Indi- | |
| | mercial | dential | vidual | Total | mercial | dential | vidual | Total |
| Credit risk at performing credit rating ⁽²⁾ | | | | | | | | |
| On-balance sheet credit risk | 92,837 | 204,633 | 26,366 | 323,836 | 88,180 | 195,124 | 25,989 | 309,293 |
| Off-balance sheet credit risk ⁽³⁾ | 64,977 | 15,101 | 15,258 | 95,336 | 53,995 | 11,677 | 14,711 | 80,383 |
| Total credit risk at performing credit rating | 157,814 | 219,734 | 41,624 | 419,172 | 142,175 | 206,801 | 40,700 | 389,676 |
| Credit risk other than at performing credit rating | | | | | | | | |
| A. Non-problematic | 4,380 | 2,637 | 327 | 7,344 | 2,822 | 2,271 | 317 | 5,410 |
| B. Problematic accruing | 2,251 | - | 189 | 2,440 | 1,337 | - | 163 | 1,500 |
| C. Problematic non-accruing | 1,436 | 2,117 | 81 | 3,634 | 1,168 | 1,506 | 53 | 2,727 |
| Total on-balance sheet credit risk other | | · · · · · · · · · · · · · · · · · · · | | , | · · · · · · | | | |
| than at performing credit rating | 8,067 | 4,754 | 597 | 13,418 | 5,327 | 3,777 | 533 | 9,637 |
| Off-balance sheet credit risk ⁽³⁾ other than at | | | | | | | | |
| performing credit rating | 1,763 | - | 39 | 1,802 | 1,580 | - | 36 | 1,616 |
| Total credit risk other than at performing | | | | | | | | |
| credit rating | 9,830 | 4,754 | 636 | 15,220 | 6,907 | 3,777 | 569 | 11,253 |
| Of which: Accruing debts, in arrears 90 days or | C 7 | | | 440 | 20 | | 47 | 0.0 |
| longer | 57 | - | 55 | 112 | 39 | | 47 | 86 |
| Total credit risk, including risk to the public ⁽⁴⁾ | 167,644 | 224,488 | 42,260 | 434,392 | 149,082 | 210,578 | • | 400,929 |
| Non-performing assets ⁽⁵⁾ | 1,436 | 2,117 | 81 | 3,634 | 1,168 | 1,506 | 53 | 2,727 |
| | | | | _ | | | | dit risk ⁽¹⁾ |
| | | | | _ | | | | 31, 2023 |
| | | | | | Com- | Resi- | Indi- | Total |
| Credit risk at performing credit rating ⁽²⁾ | | | | - | mercial | dential | vidual | Total |
| On-balance sheet credit risk | | | | | 91,029 | 201,895 | 26 226 | 319,150 |
| Off-balance sheet credit risk ⁽³⁾ | | | | | 66,002 | 12,068 | 15,284 | 93,354 |
| Total credit risk at performing credit rating | | | | | 157,031 | 213,963 | 41,510 | |
| Credit risk other than at performing credit rating | | | | | , | , | , | |
| A. Non-problematic | | | | | 4,018 | 2,609 | 337 | 6,964 |
| B. Problematic accruing | | | | | 2,262 | - | 195 | 2,457 |
| C. Problematic non-accruing | | | | | 1,487 | 2,153 | 74 | 3,714 |
| Total on-balance sheet credit risk other | | | | | | | | |
| than at performing credit rating | | | | | 7,767 | 4,762 | 606 | 13,135 |
| Off-balance sheet credit risk ⁽³⁾ other than at | | | | | 4.540 | | 40 | 4 500 |
| performing credit rating | | | | | 1,540 | - | 40 | 1,580 |
| Total credit risk other than at performing credit rating | | | | | 9,307 | 4,762 | 646 | 14,715 |
| Of which: Accruing debts, in arrears 90 days or | | | | | 3,307 | 4,702 | 040 | 14,713 |
| longer | | | | | 73 | _ | 71 | 144 |
| Total credit risk, including risk to the public ⁽⁴⁾ | | | | | 166,338 | 218,725 | 42,156 | 427,219 |
| Non-performing assets ⁽⁵⁾ | | | | | 1,487 | 2,153 | 74 | 3,714 |
| : 1 : : : : : : : : : : : : : : : : : : | | | | | ., | =, : • • | | -, |

- (1) On- and off-balance sheet credit is stated before impact of provision for credit losses, and before impact of deductible collateral with respect to indebtedness of borrower and of borrower group.
- (2) Credit risk whose credit rating as of the report date matches the credit rating for new credit performance, in conformity with Bank policies.
- (3) Credit risk of off-balance-sheet financial instruments as calculated for the purpose of determining per-borrower indebtedness limits.
- (4) On- and off-balance sheet credit risk, including with respect to derivatives. Of which: Debts, bonds, securities loaned or purchased in resale agreements.
- (5) Assets not accruing interest.

Credit risk is composed of on-balance-sheet risk and off-balance-sheet credit risk, which are weighted by nature of the borrower and credit type, as per Bank of Israel directives. On-balance sheet risk includes balances of loans to the public, derivative instruments purchased by the public and Group investments in public bonds. Off-balance sheet credit risk includes guarantees and transactions in off-balance sheet instruments, commitments to extend credit and un-utilized credit facilities. Total credit risk to the public for the Bank Group as of March 31, 2024 amounted to NIS 434 billion, compared to NIS 427 billion as of December 31, 2023 – an increase by 1.6%.

For more information about credit risk with respect to individuals (excluding residential mortgages), credit risk in the construction and real estate economic sector in Israel and residential mortgage risk, see chapter "Credit risk".

See Notes 6 and 13 to the financial statements for further information.



Benchmarks for analysis of quality of loans to the public, expenses and provision for credit losses (in percent):

| | As of March 31, 2024 | | | As o | March 3 | 31, <u>2</u> 023 | | |
|---|----------------------|---------|--------|-------|---------|------------------|---------|-------|
| | Com- | Resi- | Indi- | | Com- | Resi- | Indi- | |
| <u>-</u> | mercial | dential | vidual | Total | mercial | dential | vidual | Total |
| Analysis of quality of loans to the public | | | | | | | | |
| Non-accruing credit as percentage of total loans to the | | | | | | | | |
| public | 1.44 | 1.01 | 0.30 | 1.08 | 1.27 | 0.76 | 0.20 | 0.86 |
| Non-accruing credit in arrears 90 days or longer as | | | | | | | | |
| percentage of total loans to the public | 1.50 | 1.01 | 0.50 | 1.11 | 1.32 | 0.76 | 0.38 | 0.88 |
| Problematic credit as percentage of total loans to the | | | 4 00 | | | | | |
| public | 3.73 | 1.01 | 1.00 | 1.81 | 2.76 | 0.76 | 0.81 | 1.33 |
| Credit not at performing credit rating as percentage of total | 0.04 | 0.07 | 0.04 | 4.04 | | 4.00 | 0.04 | 0.00 |
| loans to the public | 8.21 | 2.27 | 2.21 | 4.01 | 5.92 | 1.90 | 2.01 | 3.06 |
| Analysis of expenses with respect to credit losses for | | | | | | | | |
| the reported period | | | | | | | | |
| Expenses with respect to credit losses as percentage of | 0.44 | 0.04 | 0.40 | 0.05 | 0.44 | 0.00 | 0.00 | 0.07 |
| average balance of loans to the public | 0.11 | 0.01 | 0.16 | 0.05 | 0.11 | 0.02 | 0.32 | 0.07 |
| Net accounting write-offs as percentage of average | 0.00 | | 0.46 | 0.04 | 0.00 | | 0.44 | 0.00 |
| balance of loans to the public | 0.09 | - | 0.16 | 0.04 | 0.03 | - | 0.11 | 0.02 |
| Analysis of provision for credit losses with respect to loans to the public | | | | | | | | |
| Provision for credit losses as percentage of total loans to | | | | | | | | |
| the public | 2.48 | 0.56 | 2.60 | 1.29 | 1.96 | 0.47 | 2.14 | 1.04 |
| Provision for credit losses as percentage of total loans to | 2.40 | 0.50 | 2.00 | 1.29 | 1.90 | 0.47 | 2.14 | 1.04 |
| the public non-accruing | 172.0 | 55.3 | 866.7 | 119.2 | 154.1 | 62.7 | 1,071.7 | 121.2 |
| Provision for credit losses as percentage of total loans to | 172.0 | 00.0 | 000.7 | 110.2 | 104.1 | 02.7 | 1,071.7 | 121.2 |
| the public non-accruing or in arrears 90 days or longer | 165.3 | 55.3 | 516.2 | 115.6 | 149.0 | 62.7 | 568.0 | 117.4 |
| Expense rate with respect to credit losses from net | 100.0 | 00.0 | 010.2 | 110.0 | 140.0 | 02.7 | 000.0 | 117.4 |
| accounting write-offs | 1.20 | _ | 1.00 | 1.30 | 4.17 | _ | 2.93 | 4.28 |
| <u></u> | | | | | | As of De | | |
| | | | | _ | Com- | Resi- | Indi- | |
| | | | | | mercial | dential | vidual | Total |
| Analysis of quality of loans to the public | | | | _ | | | | |
| Non-accruing credit as percentage of total loans to the | | | | | | | | |
| public | | | | | 1.53 | 1.04 | 0.28 | 1.12 |
| Non-accruing credit in arrears 90 days or longer as | | | | | | | | |
| percentage of total loans to the public | | | | | 1.60 | 1.04 | 0.54 | 1.16 |
| Problematic credit as percentage of total loans to the | | | | | | | | |
| public | | | | | 3.89 | 1.04 | 1.00 | 1.87 |
| Credit not at performing credit rating as percentage of total | | | | | | | | |
| loans to the public | | | | | 8.10 | 2.30 | 2.26 | 3.99 |
| Analysis of expenses with respect to credit losses for | | | | | | | | |
| the reported period | | | | | | | | |
| Expenses with respect to credit losses as percentage of | | | | | | | | |
| average balance of loans to the public | | | | | 0.96 | 0.12 | 1.21 | 0.45 |
| Net accounting write-offs as percentage of average | | | | | | | | |
| balance of loans to the public | | | | | 0.17 | - | 0.50 | 0.09 |
| Analysis of provision for credit losses with respect to | | | | | | | | |
| loans to the public | | | | | | | | |
| Provision for credit losses as percentage of total loans to | | | | | | | | |
| the public | | | | | 2.52 | 0.56 | 2.62 | 1.30 |
| Provision for credit losses as percentage of total loans to | | | | | 40 | | 0.40 = | 44= = |
| the public non-accruing | | | | | 165.0 | 53.4 | 948.7 | 115.6 |
| Provision for credit losses as percentage of total loans to | | | | | | | | |
| the public non-accruing or in arrears 90 days or longer | | | | | 157.2 | 53.4 | 484.1 | 111.3 |
| Expense rate with respect to credit losses from net | | | | | | | 0.10 | |
| accounting write-offs | | | | | 5.76 | - | 2.42 | 5.06 |



Below is development of key balance sheet items of the Bank Group (NIS in millions):

| | | | C | hange in % co | mpared to | |
|---|---------|----------|-------------|----------------------|-----------|--|
| _ | | March 31 | December 31 | March 31 December 31 | | |
| | 2024 | 2023 | 2023 | 2023 | 2023 | |
| Off-balance sheet financial instruments other than derivatives: | | | | | | |
| Unutilized debitory account and other credit facilities in accounts | | | | | | |
| On-call, un-utilized | 30,290 | 23,762 | 31,625 | 27.5 | (4.2) | |
| Guarantees to home buyers | 15,942 | 17,529 | 14,612 | (9.1) | 9.1 | |
| Irrevocable commitments for loans approved but not yet granted | 27,733 | 21,602 | 24,815 | 28.4 | 11.8 | |
| Unutilized revolving credit card facilities | 12,444 | 11,761 | 12,416 | 5.8 | 0.2 | |
| Commitments to issue guarantees | 12,277 | 8,872 | 12,514 | 38.4 | (1.9) | |
| Guarantees and other commitments | 13,546 | 12,451 | 13,541 | 8.8 | 0.0 | |
| Loan guarantees | 3,768 | 3,588 | 3,445 | 5.0 | 9.4 | |
| Documentary credit | 236 | 405 | 540 | (41.7) | (56.3) | |
| Derivative financial instruments ⁽¹⁾ : | | | | | | |
| Total par value of derivative financial instruments | 378,551 | 348,343 | 371,739 | 8.7 | 1.8 | |
| (On-balance sheet) assets with respect to derivative instruments | 4,828 | 6,257 | 6,282 | (22.8) | (23.1) | |
| (On-balance sheet) liabilities with respect to derivative | | | | | | |
| instruments | 3,616 | 5,988 | 7,367 | (39.6) | (50.9) | |

⁽¹⁾ Includes forward transactions, swaps, options and credit derivatives. For more information see Note 11.

For more information about analysis of on-balance sheet and off-balance sheet credit risk, see chapter "Risks" below and the Risks Report, available on the Bank website.

Securities – investment in securities increased in the first quarter of 2024 by NIS 0.4 billion. The increase in investment in securities is under asset and liability management by the Bank.

Below is composition of Group securities by portfolio (NIS in millions):

| | | Amortized | | | | |
|---|----------|-----------|------------|--------------------|----------------------|----------------------|
| | | cost (for | Provision | Gain from | Loss from fair | |
| | Carrying | shares - | for credit | fair value | value | Fair |
| | amount | cost) | losses | adjustments | adjustments | value ⁽¹⁾ |
| | | | | | March | 31, 2024 |
| Bonds held to maturity | 3,454 | 3,454 | - | 3 | (145) | 3,312 |
| Bonds available for sale | 12,175 | 12,612 | (8) | ⁽²⁾ 156 | ⁽²⁾ (585) | 12,175 |
| Investment in shares not held for trading | 663 | 612 | ! - | ⁽³⁾ 63 | ⁽³⁾ (12) | 663 |
| Securities held for trading | 7,174 | 7,237 | - | ⁽³⁾ 11 | ⁽³⁾ (74) | 7,174 |
| Total securities | 23,466 | 23,915 | (8) | 233 | (816) | 23,324 |
| | | | | | March | 31, 2023 |
| Bonds held to maturity | 3,194 | 3,194 | - | - | (161) | 3,033 |
| Bonds available for sale | 9,302 | 9,957 | - | (2)39 | ⁽²⁾ (694) | 9,302 |
| Investment in shares not held for trading | 576 | 532 | ! - | ⁽³⁾ 61 | ⁽³⁾ (17) | 576 |
| Securities held for trading | 6,276 | 6,307 | - | ⁽³⁾ 6 | ⁽³⁾ (37) | 6,276 |
| Total securities | 19,348 | 19,990 | - | 106 | (909) | 19,187 |
| | | | | | December | 31, 2023 |
| Bonds held to maturity | 3,600 | 3,600 | - | 2 | (134) | 3,468 |
| Bonds available for sale | 11,373 | 11,891 | (8) | (2)82 | ⁽²⁾ (592) | 11,373 |
| Investment in shares not held for trading | 602 | 549 | - | (3)76 | ⁽³⁾ (23) | 602 |
| Securities held for trading | 7,496 | 7,542 | ! - | ⁽³⁾ 10 | ⁽³⁾ (56) | 7,496 |
| Total securities | 23,071 | 23,582 | (8) | 170 | (805) | 22,939 |

⁽¹⁾ Fair value data are generally based on stock exchange prices, which do not necessarily reflect the price to be obtained on the sale of a large volume of securities.

⁽³⁾ Charged to statement of profit and loss but not yet realized.



⁽²⁾ Included in shareholders' equity in "adjustments on presentation of securities available for sale at fair value".

Below is composition of Group securities portfolio by linkage segment (NIS in millions):

| | | Change in % comp | | | | | | |
|---|--------|------------------|----------------|-------------|----------------|--|--|--|
| | | March 31 | December 31 | March 31 | December 31 | | | |
| | 2024 | 2023 | 2023 | 2023 | 2023 | | | |
| Israeli currency | | | | | | | | |
| Non-linked | 12,715 | 8,708 | 12,980 | 46.0 | (2.0) | | | |
| CPI-linked | 4,120 | 4,605 | 4,330 | (10.5) | (4.8) | | | |
| Foreign currency (including linked to foreign currency) | 5,952 | 5,554 | 5,143 | 7.2 | 15.7 | | | |
| Non-monetary items | 679 | 481 | 618 | 41.2 | 9.9 | | | |
| Total | 23,466 | 19,348 | 23,071 | 21.3 | 1.7 | | | |

Below is composition of Group securities portfolio by issuer type (NIS in millions):

| | | Ca | arrying amount as of |
|--|----------------|----------------|----------------------|
| | March 31, 2024 | March 31, 2023 | December 31, 2023 |
| Government bonds: | | | |
| Government of Israel | 19,681 | 14,941 | 19,452 |
| US Government | 620 | 1,499 | 583 |
| Total Government bonds | 20,301 | 16,440 | 20,035 |
| Bonds of financial institutions in Israel: | | | |
| Total bonds of financial institutions in Israel | 859 | 777 | 776 |
| Bonds of banks in developed nations: | | | |
| South Korea | - | 72 | 74 |
| USA | 105 | 124 | 104 |
| Other | 76 | 76 | 73 |
| Total bonds of banks in developed nations | 181 | 272 | 251 |
| Corporate bonds (by economic sector): | | | |
| Rental property | 523 | 508 | 527 |
| Power, gas, steam and air conditioning | 42 | 159 | 193 |
| Mining and excavation | 14 | 101 | 86 |
| Industrial – chemical industry | 32 | 59 | 58 |
| Construction | 127 | 104 | 124 |
| Other | 651 | 279 | 347 |
| Total corporate bonds | 1,389 | 1,210 | 1,335 |
| Asset-backed corporate bonds (ABS) | | | |
| Mining and excavation | 57 | 55 | 56 |
| Others | - | 1 | - |
| Total asset-backed corporate bonds (ABS) | 57 | 56 | 56 |
| Shares and other securities | | | |
| Investment in shares not held for trading | 663 | 576 | 602 |
| Of which: Shares for which no fair value is available ⁽¹⁾ | 424 | 341 | 350 |
| Shares and other securities held for trading | 16 | 17 | 16 |
| Total shares and other securities | 679 | 593 | 618 |
| Total securities | 23,466 | 19,348 | 23,071 |

⁽¹⁾ Generally shown at cost (net of impairment), adjusted for changes in observed prices in ordinary transactions for similar or identical investments of the same issuer.

For more information about investments in securities, and about impairment of a temporary nature of securities available for sale, and details of the duration of such impairment and its rate as percentage of amortized cost, see Note 5 to the financial statements.

Buildings and equipment – the balance of buildings and equipment in the first quarter of 2024 increased by NIS 44 million. The increase in the balance of buildings and equipment derived from investment in the Lod Bank HQ and technological investments, against current change due to depreciation.



Public deposits – the weight of deposits from the public out of the consolidated balance sheet total reached 81% on March 31, 2024, and reached 80% on December 31, 2023. In the first quarter of 2024, deposits from the public increased by NIS 6.8 billion, or by 1.9%.

Below is composition of deposits from the public by linkage segment (NIS in millions):

| | | | Cł | nange in % | compared to |
|--|---------|-------------|----------------|-------------|----------------|
| | | March 31 | December 31 | March 31 | December 31 |
| | 2024 | 2023 | 2023 | 2023 | 2023 |
| Israeli currency | | | | | |
| Non-linked | 275,042 | 258,079 | 267,198 | 6.6 | 2.9 |
| CPI-linked | 24,168 | 24,287 | 23,468 | (0.5) | 3.0 |
| Foreign currency, including linked to foreign currency | 66,161 | 66,103 | 67,887 | 0.1 | (2.5) |
| Total | 365,371 | 348,469 | 358,553 | 4.9 | 1.9 |

Below is data about composition of deposits from the public by supervisory operating segment (NIS in millions):

| | | Change in % comp | | | | |
|----------------------------|---------|------------------|----------------|-------------|----------------|--|
| | | March 31 | December 31 | March 31 | December 31 | |
| | 2024 | 2023 | 2023 | 2023 | 2023 | |
| Private individuals: | | | | | | |
| Households – other | 134,615 | 127,827 | 133,009 | 5.3 | 1.2 | |
| Private banking | 27,211 | 26,365 | 27,746 | 3.2 | (1.9) | |
| Total individuals | 161,826 | 154,192 | 160,755 | 5.0 | 0.7 | |
| Business operations: | | | | | | |
| Small and micro businesses | 58,122 | 55,463 | 56,791 | 4.8 | 2.3 | |
| Medium businesses | 14,420 | 12,486 | 14,270 | 15.5 | 1.1 | |
| Large businesses | 39,258 | 37,586 | 35,612 | 4.4 | 10.2 | |
| Institutional investors | 80,250 | 78,150 | 78,904 | 2.7 | 1.7 | |
| Total business activity | 192,050 | 183,685 | 185,577 | 4.6 | 3.5 | |
| Overseas activity | 11,495 | 10,592 | 12,221 | 8.5 | (5.9) | |
| Total | 365,371 | 348,469 | 358,553 | 4.9 | 1.9 | |

For definition of supervisory operating segments and differences between supervisory operating segments and operating segments based on management approach – see chapter "Supervisory operating segments" below.

Below is development of composition of deposits from the public by depositor size for the Group (NIS in millions):

| | | March 31 | December 31 |
|-----------------|---------|-------------|----------------|
| | 2024 | 2023 | 2023 |
| Maximum deposit | | | |
| Up to 1 | 107,811 | 104,349 | 105,025 |
| Over 1 to 10 | 93,544 | 87,536 | 93,024 |
| Over 10 to 100 | 43,542 | 42,993 | 45,648 |
| Over 100 to 500 | 33,623 | 35,451 | 37,466 |
| Above 500 | 86,851 | 78,140 | 77,390 |
| Total | 365,371 | 348,469 | 358,553 |

For more information about composition of deposits from the public, see Note 7 to the financial statements.

Deposits from banks – the balance of deposits from banks as of March 31, 2024 amounted to NIS 3.6 billion, a decrease of NIS 1.0 billion compared to the end of 2023.

Bonds and subordinated notes – The balance of bonds and subordinated notes as of March 31, 2024 amounted to NIS 35.8 billion, a decrease by NIS 1.3 billion compared to the balance as of December 31, 2023. Over the course of the first quarter of 2024, bonds and subordinated notes were affected, among other things, by current redemptions and changes in the Consumer Price Index. For more information see chapter "Developments in financing sources" above.



Capital, capital adequacy and leverage

Shareholder equity attributable to shareholders of the Bank – Shareholder equity attributable to equity holders of the Bank as of March 31, 2024 amounted to NIS 28.6 billion, compared to NIS 27.5 billion and NIS 24.8 billion as of December 31, 2023 and as of March 31, 2023, an increase by 4.1% and 15.0%, respectively.

Below is composition of shareholder equity (NIS in millions):

| | | March 31 | December 31 |
|--|--------|-------------|----------------|
| | 2024 | 2023 | 2023 |
| Share capital and premium ⁽¹⁾ | 3,558 | 3,520 | 3,556 |
| Capital reserve from benefit from share-based payment transactions | 117 | 98 | 119 |
| Cumulative other comprehensive loss ⁽²⁾⁽³⁾ | (356) | (491) | (410) |
| Retained earnings (4) | 25,259 | 21,717 | 24,196 |
| Total | 28,578 | 24,844 | 27,461 |

- (1) For more information about share issuance, see "Condensed Statements of Changes in Shareholders' Equity".
- (2) For more information about other comprehensive income (loss), see Note 4 to the financial statements.
- (3) Includes actuarial obligation with respect to streamlining program for employee retirement, see Notes 22 and 25 to the 2023 financial statements.
- (4) For more information about development of cumulative revenues and expenses to retained earnings in the reported period, see chapter "Material developments in revenues, expenses and other comprehensive income" above.

The ratio of shareholder equity to total assets for the Group as of March 31, 2024 was 6.34% compared to 6.13% as of December 31, 2023 and 5.72% as of March 31, 2023.

Capital adequacy

Supervisory requirement

The Bank assesses its capital adequacy in conformity with Basel rules, as stipulated in Proper Conduct of Banking Business Directives 201-211. The Bank applies the standard approach to assess exposure to credit risk, operating risk and market risk.

Total capital is composed of two tiers: Tier I capital (including Tier I equity and Tier I additional capital) and Tier II capital.

Tier I capital primarily includes capital components attributed to shareholders of the Bank (accounting capital on the books) and non-controlling interest, and is the primary loss-absorption component.

Additional Tier I capital consists of equity instruments which fulfill the requirements specified in the directives. As of March 31, 2024, the Bank had no capital instruments included in additional Tier I capital.

Tier II capital consists of the group-based provision for credit losses and CoCo (Contingent Convertible) capital instruments, which include a provision for absorbing loss of principal when the Tier I Capital ratio drops below the specified quantitative trigger level, or upon receiving notice from the Supervisor of Banks, whereby activating the provision for absorbing loss of principal is required to ensure stability of the banking corporation (a Bank "non existence" event).

The Bank applies provisions for capital measurement and adequacy, based on Basel III provisions, as published by the Supervisor of Banks and as incorporated in Proper Conduct of Banking Business Directives 201-211. As per instructions of the Supervisor of Banks, the Bank is required to maintain a minimum Tier I equity ratio of no less than 9% and a minimum total equity ratio of no less than 12.5% of weighted total of risk components of its balance sheet assets and off-balance-sheet items. Calculation of total capital and total risk components is set forth in the directives.

An additional capital requirement was added to the Tier I equity ratio at 1% of the residential mortgage balance as of the dates of financial statements, except for residential mortgages, which are subject to relief provided in the interim directive for addressing the Corona Virus crisis.

Consequently, the Bank's current required minimum ratio of Tier I equity ratio and minimum total capital ratio as of the report date are 9.60% and 12.50%, respectively (to which appropriate safety margins were added).



Capital planning at the Bank

The Bank prepares a detailed, multi-annual capital planning forecast, taking the following into consideration: Expected growth rate of risk assets and profitability, the strategic plan, dividend distribution policy, capital and leverage targets, appropriate safety margins and other factors.

The Bank regularly monitors actual vs. forecast results, and revises the forecast as needed, considering any required action to comply with the specified capital targets.

As part of the capital planning process, the Bank reviews for existence of a sufficient capital absorption cushion to address the diverse risks associated with Bank operations, including stress scenarios.

The planning horizon is three years, during which the Bank challenges the capital planning using a range of stress scenarios that significantly impact Bank profitability, erode Bank capital and increase its risk assets. Results of the Bank's most recent capital planning indicate that the capital absorption buffer included in the minimum capital requirement in conformity with Bank of Israel directives is sufficient.

Consequently, the Bank stipulated that the Bank's target Tier I capital for capital planning would be as required by directives of the Supervisor of Banks, as noted above, including the capital requirement with respect to balance of residential mortgages, plus appropriate safety margins. The Bank's Board of Directors has specified, in capital management policy, in internal planning processes and considering the aforementioned stress scenarios and discussions held with the Supervisor of Banks as part of risk assessment processes, an internal target tier I equity ratio of at least 9.60%.

For more information see the 2023 Risks Report available on the Bank website.

Sensitivity of Bank capital adequacy ratio to changes in Tier I equity and risk assets is as follows:

Changes to Tier I equity by NIS 100 million would cause a change in Tier I capital adequacy ratio by 0.04%. Change in risk assets by NIS 1 billion would cause a change in Tier I capital adequacy ratio by 0.04%.

Changes to the risk-free interest curve would affect the capital reserve with respect to bonds available for sale, as well as the capital reserve from adjustments for actuarial changes, which are part of supervisory capital. Accordingly, a 1% increase in risk-free interest rate would affect supervisory capital by reduction of 0.05% in tier I equity ratio.

Israel's rating affects capital ratios, primarily with respect to exposure to Government of Israel, to Israeli banks, to institutional investors and to public sector entities. According to Bank policy, the effective rating is the one provided by S&P

On April 19, 2024 rating agency S&P announced that it was lowering the State of Israel's credit rating from AA- to A+, following the geopolitical risks Israel is facing. The impact of the rating increase on the capital ratio was implemented starting from the second quarter of 2024. The lowering of the rating, if it had been implemented in these Financial Statements, would have led to a 0.12% and 0.16% decrease in the Tier I capital ratio and the comprehensive capital ratio, respectively, as of March 31, 2024.

For more information about the Board of Directors resolutions with regard to capital to risk components ratio and to dividend distribution policy, see Note 25 to the 2023 financial statements and the chapter "Analysis of composition of assets, liabilities, capital and capital adequacy" (Dividend) below.

For more information see Note 9 to the financial statements.

Below is data about supervisory capital and risk assets (NIS in millions):

| | | As of March 31 | As of December 31 |
|--|---------|-------------------|----------------------|
| | 2024 | 2023 | 2023 |
| Capital for purpose of calculating the capital ratio | - | | |
| Tier I shareholders' equity | 29,422 | 26,001 | 28,434 |
| Tier I capital | 29,422 | 26,001 | 28,434 |
| Tier II capital | 8,429 | 8,262 | 8,366 |
| Total capital | 37,851 | 34,263 | 36,800 |
| Weighted risk asset balances | | | |
| Credit risk | 254,513 | 237,871 | 252,842 |
| Market risks | 1,713 | 1,387 | 1,957 |
| Operational Risk | 21,385 | 17,616 | 20,641 |
| Total weighted risk asset balances | 277,611 | 256,874 | 275,440 |



Below is development of ratio of capital to risk assets for the Group (in percent):

| | As of | | As of |
|---|----------|-------|-------------|
| | March 31 | | December 31 |
| | 2024 | 2023 | 2023 |
| Ratio of Tier I equity to risk components | 10.60 | 10.12 | 10.32 |
| Ratio of total capital to risk components | 13.63 | 13.34 | 13.36 |
| Minimum Tier I equity ratio required by Supervisor of Banks | 9.60 | 9.60 | 9.60 |
| Total minimum capital ratio required by the directives of the Supervisor of Banks | 12.50 | 12.50 | 12.50 |

Below is composition of risk assets and capital requirements with respect to credit risk by exposure group (NIS in millions):

| | As of | As of March 31, 2024 As of March 31, 2023 | | As of Dec | ember 31, 2023 | |
|--------------------------------------|------------|---|------------|----------------|----------------|----------------|
| | Weighted | | Weighted | | Weighted | |
| | risk asset | Capital | risk asset | Capital | risk asset | Capital |
| Exposure group | balances | requirement(1) | balances | requirement(1) | balances | requirement(1) |
| Debts of sovereigns | 323 | 40 | 126 | 16 | 289 | 36 |
| Debts of public sector entities | 384 | 48 | 364 | 46 | 388 | 49 |
| Debts of banking corporations | 1,792 | 224 | 1,861 | 233 | 1,922 | 240 |
| Securities companies | 1,148 | 144 | 946 | 118 | 963 | 120 |
| Debts of corporations | 88,616 | 11,077 | 79,799 | 9,975 | 89,411 | 11,176 |
| Debts secured by commercial property | 5,374 | 672 | 5,663 | 708 | 5,428 | 679 |
| Retail exposures to individuals | 21,310 | 2,664 | 21,043 | 2,630 | 21,098 | 2,637 |
| Loans to small businesses | 10,392 | 1,299 | 10,263 | 1,283 | 10,194 | 1,274 |
| Residential mortgages | 113,125 | 14,141 | 107,213 | 13,402 | 111,611 | 13,951 |
| Other assets | 10,825 | 1,353 | 9,214 | 1,152 | 10,256 | 1,282 |
| Total | 253,289 | 31,662 | 236,492 | 29,563 | 251,560 | 31,444 |

⁽¹⁾ Capital requirement in conformity with required overall minimum capital ratio of 12.5%.

Below are risk assets and capital requirements with respect to credit market risk, CVA risk and operational risk (NIS in millions):

| | As of | March 31, 2024 | 31, 2024 As of March 31, 2023 As of December | | s of March 31, 2023 As of Decembe | |
|---|------------------------------------|------------------------------------|--|------------------------------------|------------------------------------|------------------------------------|
| | Weighted risk asset balances | Capital requirement ⁽¹⁾ | Weighted risk asset balances | Capital requirement ⁽¹⁾ | Weighted risk asset balances | Capital requirement ⁽¹⁾ |
| Market risk | 1,713 | 214 | 1,387 | 173 | 1,957 | 245 |
| CVA risk with respect to derivatives ⁽²⁾ | 1,224 | 153 | 1,379 | 172 | 1,282 | 160 |
| Operational Risk ⁽³⁾ | 21,385 | 2,673 | 17,616 | 2,202 | 20,641 | 2,580 |
| Total | 24,322 | 3,040 | 20,382 | 2,547 | 23,880 | 2,985 |
| Total risk assets | 277,611 | 34,702 | 256,874 | 32,110 | 275,440 | 34,429 |

- (1) Capital requirement in conformity with required overall minimum capital ratio of 12.5%.
- (2) Credit Value Adjustments mark to market with respect to credit risk of counter-party, in conformity with Basel III provisions.
- (3) Capital allocation with respect to operational risk was calculated using the standard approach.

Leverage ratio

The Bank applies the rules in Proper Conduct of Banking Business Directive 218 with regard to leverage ratio, which adopts the Basel Committee recommendations with regard to leverage ratio, stipulated in January 2014.

The leverage ratio is reflected in percent, defined as the ratio of Tier I capital to total exposures. Total exposure for the Bank is the sum of balance sheet exposures, exposures to derivatives, to financing transactions for securities and off-balance sheet items.

According to the directive, banking corporations must maintain a leverage ratio of 5% or higher on a consolidated basis. On November 15, 2020, the Supervisor of Banks issued a circular regarding "Adjustments to Proper Conduct of Banking Business Directives for addressing the Corona Virus (Interim Directive)", updating Proper Conduct of Banking Business Directive 250, whereby the leverage ratio shall be at least 4.5% on a consolidated basis, compared to 5% prior to this change. In the Supervisor of Banks' circular dated December 20, 2023, the effect of this relief was extended through December 31, 2025. A banking corporation applying this relief at the time would be required to resume the required leverage ratio prior to the interim directive within two quarters, such that upon expiration of the interim directive, the banking corporation would be subject to a minimum leverage ratio based on the actual leverage ratio or the minimum ratio applicable to the banking corporation prior to the interim directive, whichever is lower.

The Bank's leverage ratio as of March 31, 2024 is 5.99%, compared to 5.83% as of December 31, 2023. For more information see Note 9 to the financial statements.



Below is the Bank's leverage ratio:

| | | As of | As of |
|---|--------------|------------|------------|
| | | March 31 D | ecember 31 |
| | 2024 | 2023 | 2023 |
| Consolidated data | . | | |
| Tier I capital | 29,422 | 26,001 | 28,434 |
| Total exposure | 491,302 | 469,925 | 487,483 |
| | | | In % |
| Leverage ratio | 5.99 | 5.53 | 5.83 |
| Minimum leverage ratio required by the Supervisor of Banks | 4.50 | 4.50 | 4.50 |
| Significant subsidiaries | | | |
| Bank Yahav for Government Employees Ltd. and its subsidiaries | | | |
| Leverage ratio | 6.69 | 6.22 | 6.68 |
| Minimum leverage ratio required by the Supervisor of Banks | 4.50 | 4.50 | 4.50 |

Dividends

Dividend distribution policy

For more information about the Bank's current dividend distribution policy for 2021-2025, see "Dividends" Chapter of the 2023 Report of the Board of Directors and Management.

On November 12, 2023, the Supervisor of Banks directed the banking system, due to the war forced on Israel on October 7, and the resulting significant change in economic conditions, downward revision of growth forecasts, volatility in exchange rates and on financial markets in Israel and expected increase in credit risk, the level of uncertainty was higher and therefore banks must consider, when reviewing their capital planning and deciding on distributions, the war's effect on economic conditions and the implications thereof. This is so as to ensure that sufficient capital buffers are in place to address the various risks, to enable assistance to bank customers, including by extending to customers with repayment capacity, both as part of the support for economic activity and as part of the recovery and development efforts to follow the war period.

On March 5, 2024, the Supervisor of Banks issued a letter regarding the need to continue review of the dividend distribution policy and execution of share buy backs in the near term, due to the prolonged war and its impact on the economy.

On May 16, 2024 the Commissioner of Banks published a letter on the need to continue with a conservative and educated study of capital planning, of the dividend distribution policy and of the buybacks, while noting the capital ratios in practice and the capital cushions needed in the various possible scenarios.

Dividend distribution

Below is information about dividend distributions by the Bank since 2022 (in reported amounts):

| Declaration date | Payment date | Dividends per share | Dividends as percent of profit | Total dividends paid |
|---|-------------------|------------------------|--------------------------------|----------------------|
| | | (Agorot) | (ln %) | (NIS in millions) |
| February 28, 2022 | March 15, 2022 | 105.89 | 0.40 | 271.6 |
| August 15, 2022 | August 30, 2022 | 122.91 | 0.30 | 315.9 |
| November 28, 2022 | December 13, 2022 | 137.43 | 0.30 | 353.4 |
| Total dividend distributions in 2022 ⁽¹⁾ | | | | 940.9 |
| March 13, 2023 | March 28, 2023 | 126.79 | 0.30 | 326.1 |
| May 16, 2023 | June 1, 2023 | 159.35 | 0.30 | 410.1 |
| August 14, 2023 | August 29, 2023 | 190.10 | 0.35 | 489.3 |
| November 27, 2023 | December 12, 2023 | 63.86 | 0.15 | 164.7 |
| Total dividend distributions in 2023 ⁽²⁾ | | | | 1,390.2 |
| March 11, 2024 | March 28, 2024 | 81.11 | 0.20 | 209.4 |
| Total dividends distributed in 2024 | | | | 209.4 |

⁽¹⁾ Total dividends distributed with respect to 2022 earnings – NIS 995.4 million.



⁽²⁾ Total dividends distributed with respect to 2023 earnings – NIS 1,273.5 million.

As of March 31, 2024

Dividends declared

On May 22 2024 the Bank Board of Directors decided to distribute dividends to the sum of 508.8 million NIS, which constitute 40% of the profits for the first quarter of 2024, in accordance with the Bank's dividend policy, and after examining the Bank's capital planning in the various scenarios..

The dividends are 1970.04% of issued share capital, i.e. NIS 1.97 per NIS 0.1 par value share. The effective date for dividends payment is May 30, 2024 and the payment date is June 6, 2024. The final dividends per share is subject to changes due to realized convertible securities of the Bank.

Other off-balance sheet activity

Below is development of off balance sheet monetary assets held on behalf of Bank Group customers, for which the Bank Group provides management, operating and/or custodial services (NIS in millions):

| | | | | Change in % | compared to |
|---|---------|-------------|----------------|-------------|----------------|
| - | | March 31 | December 31 | March 31 | December 31 |
| | 2024 | 2023 | 2023 | 2023 | 2023 |
| Securities ⁽¹⁾ | 576,369 | 498,816 | 550,807 | 15.5 | 4.6 |
| Assets of provident funds for which the Group provides operating services | 157,737 | 129,964 | 147,852 | 21.4 | 6.7 |
| Assets held in trust by Bank Group | 117,380 | 84,523 | 110,721 | 38.9 | 6.0 |
| Assets of mutual funds for which the Group provides operating services | 11,604 | 13,759 | 14,019 | (15.7) | (17.2) |
| Other assets under management ⁽²⁾ | 19,967 | 21,470 | 20,561 | (7.0) | (2.9) |

⁽¹⁾ Value of securities portfolios for which the Bank is custodian, held by customers, including securities of provident funds and mutual funds for which the Group provides operating services. Note that customer activity as presented includes, in addition to securities of mutual funds as aforesaid, also the value of participation units in said mutual funds held by Bank customers.



⁽²⁾ Including:

⁻Loan balances secured by deposits whose repayment to the depositor is contingent upon collection of the loan balance. The Bank receives margin or commission revenues with respect to these balances.

⁻ Other loans managed by the Bank, including residential mortgages managed and operated by the Bank on behalf of others.

Financial information by operating segment

According to the public reporting directive regarding supervisory operating segments, the Bank is required to provide, on its financial statements, disclosure with regard to supervisory operating segments in conformity with a uniform, comparable layout specified by the Supervisor of Banks; attribution to supervisory operating segments is typically determined by the turnover volume for customers (annual sales or annual revenues).

Supervisory operating segments are divided into operating segments of individuals and operating segments of business customers other than individuals (including institutional investors and financial management of the Bank).

Individuals are defined as persons with no indebtedness to the Bank or whose indebtedness is classified as indebtedness of "individuals – residential mortgages" and "other", in conformity with definitions of credit risk classification by economic sector.

The Bank's operating segment using the "management approach" are based on customer assignment to the responsible organizational unit in the elapsed period.

However, customer segmentation by supervisory operating segment is based on uniform definitions specified by the Supervisor of Banks, as set forth in Note 12 to the financial statements.

The attributes specified by management for customer assignment to the responsible division are highly correlated with supervisory definitions.

However, in some cases it may be that by the "management approach", the final assignment of the customer is based on other parameters, such as: A particular unit specializing in customer activity type or experienced gained working with the customer, which provides business and service advantages to assigning the customer to that specific division.

In view of the Supervisor of Banks' requirement to discuss and analyze, in the Report of the Board of Directors and Management, the supervisory operating segments, and due to the correlation between supervisory segments and "management approach", the segment information (both qualitative and quantitative) is concisely presented below as follows:

- Supervisory segment definition.
- Explanation of differences between "supervisory" definition and how business is actually managed (under "management approach").
- Segment financial results (under "supervisory approach").

For more information about principles used to attribute balances, revenues and expenses to customers, see Note 12 to the financial statements.

For more information and detailed description of the segments, see chapter "Other information about the Bank and its management" of the 2023 annual report.

Financial information by supervisory operating segment

Below are summary financial results of supervisory operating segments (NIS in millions):

| | | | Percentage of total | | | |
|------------------------------------|-------|------------|---------------------|------------|--|--|
| | | Net profit | | net profit | | |
| | Three | | | e months | | |
| Private individuals: | 2024 | 2023 | 2024 | 2023 | | |
| | 225 | 000 | 00.4 | 00.0 | | |
| Households – residential mortgages | 285 | 286 | 22.4 | 20.9 | | |
| Households – other | 253 | 205 | 19.9 | 15.0 | | |
| Private banking | 53 | 54 | 4.2 | 4.0 | | |
| Total individuals | 591 | 545 | 46.5 | 39.9 | | |
| Business operations: | | | | | | |
| Small and micro businesses | 265 | 261 | 20.8 | 19.1 | | |
| Medium businesses | 73 | 89 | 5.7 | 6.5 | | |
| Large businesses | 187 | 170 | 14.7 | 12.4 | | |
| Institutional investors | 15 | 20 | 1.2 | 1.5 | | |
| Total business activity | 540 | 540 | 42.5 | 39.5 | | |
| Financial management | 64 | 241 | 5.0 | 17.6 | | |
| Total activity in Israel | 1,195 | 1,326 | 93.9 | 97.0 | | |
| Overseas activity | 77 | 41 | 6.1 | 3.0 | | |
| Total | 1,272 | 1,367 | 100.0 | 100.0 | | |

For more information about operating results under "management approach", see Note 12 to the financial statements.



Household Segment

Supervisory definition

According to the supervisory definition, the household segment includes individuals other than customers included under the private banking segment. That is to say, this segment excludes individuals with total financial assets in excess of NIS 3 million. Individuals are defined as persons with no indebtedness to the Bank or whose indebtedness is classified as indebtedness of "individuals – residential mortgages" and "other", in conformity with definitions of credit risk classification by economic sector.

Differences between management approach and supervisory definition

- Certain individual customers classified under the private banking segment according to the management approach, are classified under the household segment according to the supervisory segment approach. The difference is primarily due to total financial assets of the customers used for customer classification – the Bank threshold for classification of customers by the management approach is NIS 1 million, lower than the supervisory definition.
- In general, individual customers are assigned to the household segment. According to the supervisory approach, individual customers with high indebtedness or with business features are classified under business operating segments, rather than under the household segment.

Operating results in the household segment

| | | | For t | he three n | nonths ended | March 31 |
|---|---------|-------------|---------|------------|--------------|------------|
| | | | 2024 | | | 2023 |
| | | | | | NIS i | n millions |
| | | Residential | | | Residential | |
| | Other | mortgages | Total | Other | mortgages | Total |
| Profit and profitability | | | | | | |
| Total interest revenues, net | 913 | 661 | 1,574 | 875 | 689 | 1,564 |
| Non-interest financing revenues | - | - | - | - | - | - |
| Commissions and other revenues | 168 | 30 | 198 | 175 | 35 | 210 |
| Total revenues | 1,081 | 691 | 1,772 | 1,050 | 724 | 1,774 |
| Expenses with respect to credit losses | 44 | 22 | 66 | 85 | 42 | 127 |
| Operating and other expenses | 560 | 202 | 762 | 589 | 245 | 834 |
| Profit before provision for taxes | 477 | 467 | 944 | 376 | 437 | 813 |
| Provision for taxes | 186 | 182 | 368 | 130 | 151 | 281 |
| After-tax profit | 291 | 285 | 576 | 246 | 286 | 532 |
| Net profit: | | | | | | |
| Attributable to non-controlling interests | (38) | - | (38) | (41) | - | (41) |
| Attributable to shareholders of the banking corporation | 253 | 285 | 538 | 205 | 286 | 491 |
| Balance sheet – key items: | | | | | | |
| Loans to the public (end balance) | 27,590 | 209,299 | 236,889 | 27,652 | 198,786 | 226,438 |
| Loans to the public, net (end balance) | 26,912 | 208,149 | 235,061 | 27,104 | 197,847 | 224,951 |
| Deposits from the public (end balance) | 134,615 | - | 134,615 | 127,827 | - | 127,827 |
| Average balance of loans to the public | 26,345 | 208,379 | 234,724 | 26,804 | 198,322 | 225,126 |
| Average balance of deposits from the public | 133,884 | - | 133,884 | 126,495 | - | 126,495 |
| Average balance of risk assets | 22,693 | 124,002 | 146,695 | 21,716 | 117,614 | 139,330 |
| Credit spreads and deposit spreads: | | | | | | |
| Margin from credit granting operations | 244 | 589 | 833 | 273 | 609 | 882 |
| Margin from activities of receiving deposits | 658 | - | 658 | 591 | - | 591 |
| Other | 11 | 72 | 83 | 11 | 80 | 91 |
| Total interest revenues, net | 913 | 661 | 1,574 | 875 | 689 | 1,564 |

Net profit attributable to the household segment in the first quarter of 2024 amounted to NIS 538 million, compared to NIS 491 million in the corresponding period last year. The increase largely derived from a decrease in expenses due troy credit losses and a decrease in operational and other expenses.

Net profit attributable to residential mortgage operations in the household segment in the first quarter of 2024 amounted to NIS 285 million, compared to NIS 286 million in the corresponding period last year.

Net interest revenues in the first quarter of 2024 amounted to NIS 661 million, compared to NIS 689 million in the corresponding period last year. This is mainly due to the impact of customer benefits during the war, which are offset from the continued increased in the volume of activity – an increase of 5.1% in the public credit balance, compared to the corresponding period last year.

Expenses with respect to credit losses decreased in comparison with the corresponding period last year, mainly as a result of a drop in expenses due to the collective provision.

Operational and other expenses mainly decreased as a result of the payroll agreement signed with the employee union recorded in the corresponding quarter last year, as well as from the adjustment of variable remuneration components due to the financial results.



Net profit attributable to household operations (other than residential mortgages) in the first quarter of 2024 amounted to NIS 253 million, compared

to NIS 205 million in the corresponding period last year.

Interest revenues, net amounted to NIS 913 million, compared to NIS 875 million in the corresponding period last year. The increase was largely from an increase in the scope of deposits, offset by the cost of benefits given Bank customers harmed as a result of the impact of the war.

Expenses with respect to credit losses, which in the first quarter of 2024 amounted to NIS 44 million, compared to expenses of NIS 85 million in the corresponding period last year. Expenses for credit losses were mainly influenced as a result of a drop in expenses due to the collective provision.

Operating and other expenses amounted to NIS 560 million, compared to NIS 589 million in the corresponding period last year. The decrease mainly derived from the continued synergy following the Union Bank merger, the impact of the payroll agreement signed with the employee union, and adjustments to variable remuneration components due to the financial

In addition, the net profit includes the impact of the provision to taxes for the special tax placed on the banking system for 2024-2025.

For more details and extensive information about results of this segment and operating results in conformity with management's approach - see Note 12 to the financial statements.

Private Banking Segment

Supervisory definition

According to the supervisory definition, the private banking segment includes individuals whose financial asset portfolio at the Bank (including monetary deposits, securities portfolios and other financial assets) exceeds NIS 3 million.

Differences between management approach and supervisory definition

- Certain individual customers classified under the private banking segment according to the management approach, are classified under the household segment according to the supervisory segment approach. The difference is primarily due to total financial assets of the customers used for customer classification - the Bank threshold for classification of customers by the management approach is NIS 1 million, lower than the supervisory definition.
- According to management approach, the private banking segment also includes businesses with liquid assets in excess of NIS 8 million. According to the supervisory segment approach, these customers are classified under business operating segments.

Operating results in the private banking segment

| | For the three months |
|--|-----------------------------|
| | ended March 31 2024 2023 |
| | NIS in millions |
| Profit and profitability | |
| Total interest revenues, net | 87 83 |
| Non-interest financing revenues | |
| Commissions and other revenues | 4 5 |
| Total revenues | 91 88 |
| Expenses with respect to credit losses | |
| Operating and other expenses | 4 5 |
| Profit before provision for taxes | 87 83 |
| Reduction of provision for taxes | 34 29 |
| Net profit | 53 54 |
| Balance sheet – key items: | |
| Loans to the public (end balance) | 61 136 |
| Loans to the public, net (end balance) | 60 135 |
| Deposits from the public (end balance) | 27,211 26,365 |
| Average balance of loans to the public | 73 129 |
| Average balance of deposits from the public | 27,242 25,697 |
| Average balance of risk assets | 65 57 |
| Credit spreads and deposit spreads: | |
| Margin from credit granting operations | |
| Margin from activities of receiving deposits | 87 83 |
| Other | |
| Total interest revenues, net | 87 83 |

Small and micro business segment

Supervisory definition

The micro and small business segment includes businesses with annual turnover below NIS 50 million.

Differences between management approach and supervisory definition

- According to management approach, business customers with liquid assets in excess of NIS 8 million are assigned
 to the private banking segment. According to the supervisory segment approach, these customers are classified
 under small and micro business segment based on their annual business turnover.
- Business customers currently attributed to commercial banking using the management approach and whose annual turnover is lower than NIS 30 million, are classified to the micro and small business segment using the supervisory approach.

Operating results in the small and micro business segment

| | For the three ended | e months March 31 |
|--|---------------------|----------------------|
| | 2024 | 2023 |
| | NIS in | millions |
| Profit and profitability | | |
| Total interest revenues, net | 632 | 637 |
| Non-interest financing revenues | - | - |
| Commissions and other revenues | 137 | 145 |
| Total revenues | 769 | 782 |
| Expenses with respect to credit losses | 77 | 80 |
| Operating and other expenses | 251 | 297 |
| Profit before provision for taxes | 441 | 405 |
| Provision for taxes | 172 | 140 |
| After-tax profit | 269 | 265 |
| Net profit attributed to non-controlling interests | (4) | (4) |
| Net profit attributable to shareholders of the banking corporation | 265 | 261 |
| Balance sheet – key items: | | |
| Loans to the public (end balance) | 35,692 | 34,919 |
| Loans to the public, net (end balance) | 34,346 | 33,869 |
| Deposits from the public (end balance) | 58,122 | 55,463 |
| Average balance of loans to the public | 33,876 | 34,697 |
| Average balance of deposits from the public | 57,671 | 55,661 |
| Average balance of risk assets | 31,967 | 33,051 |
| Credit spreads and deposit spreads: | | |
| Margin from credit granting operations | 314 | 331 |
| Margin from activities of receiving deposits | 294 | 278 |
| Other | 24 | 28 |
| Total interest revenues, net | 632 | 637 |

Net profit attributable to the micro and small businesses segment in the first quarter of 2024 amounted to NIS 265 million, compared to NIS 261 million in the corresponding period last year.

The profit in the segment was influenced by the decrease in financing revenues, among other things, as a result of the imp[act of the cost of the benefits given customers, and against that, a decrease in operating and other expenses, deriving mainly from the continued synergy following the Union Bank merger, and from the impact of the payroll agreement signed with the employee union over the same quarter last year.

In addition, the net profit includes the impact of the provision to taxes for the special tax placed on the banking system for 2024-2025.



Medium business segment

Supervisory definition

The medium business segment includes businesses with annual turnover from NIS 50 million to NIS 250 million.

Differences between management approach and supervisory definition

- The commercial banking segment, according to management approach, includes businesses with turnover between NIS 30 million and NIS 250 million. This means that some commercial banking customers (under management approach) whose turnover is below NIS 50 million are classified to the micro and small business segment using the supervisory operating segments.
- In general, in recent years new customers are classified in conformity with the supervisory definition, resulting in better alignment of the management approach with the supervisory approach, as noted above.

Operating results of medium business segment

| | For the three ended I | months | |
|--|-----------------------|----------|--|
| | 2024 | 2023 | |
| | NIS in | millions | |
| Profit and profitability | | | |
| Total interest revenues, net | 148 | 149 | |
| Non-interest financing revenues (expenses) | - | - | |
| Commissions and other revenues | 25 | 27 | |
| Total revenues | 173 | 176 | |
| Expenses (reduction of expenses) with respect to credit losses | 13 | (12) | |
| Operating and other expenses | 41 | 52 | |
| Profit before provision for taxes | 119 | 136 | |
| Provision for taxes | 46 | 47 | |
| Net profit | 73 | 89 | |
| Balance sheet – key items: | | | |
| Loans to the public (end balance) | 12,829 | 12,370 | |
| Loans to the public, net (end balance) | 12,546 | 12,199 | |
| Deposits from the public (end balance) | 14,420 | 12,486 | |
| Average balance of loans to the public | 12,531 | 11,943 | |
| Average balance of deposits from the public | 14,481 | 13,204 | |
| Average balance of risk assets | 14,817 | 14,431 | |
| Credit spreads and deposit spreads: | | | |
| Margin from credit granting operations | 90 | 87 | |
| Margin from activities of receiving deposits | 58 | 50 | |
| Other | - | 12 | |
| Total interest revenues, net | 148 | 149 | |

Net profit attributable to the medium businesses segment in the first quarter of 2024 amounted to NIS 73 million, compared to NIS 89 million in the corresponding period last year. The decrease largely derives from a drop in financing profits, among other things as a result of the impact of the cost of benefits given customers and from an increase in expenses due to credit losses.

In addition, the net profit includes the impact of the provision to taxes for the special tax placed on the banking system for 2024-2025.



Large business segment

Supervisory definition

The large business segment includes businesses with annual turnover in excess of NIS 250 million.

Differences between management approach and supervisory definition

 Institutional investors, which according to management approach are managed under business banking, are presented as a separate segment according to supervisory operating segments.

Operating results of large business segment

| | For the three ended N | |
|---|--------------------------|----------|
| | 2024 | 2023 |
| | NIS in | millions |
| Profit and profitability | | |
| Total interest revenues, net | 299 | 315 |
| Non-interest financing revenues | - | - |
| Commissions and other revenues | 72 | 46 |
| Total revenues | 371 | 361 |
| Expenses (income) with respect to credit losses | (1) | 20 |
| Operating and other expenses | 66 | 82 |
| Profit before provision for taxes | 306 | 259 |
| Provision for taxes | 119 | 89 |
| Net profit | 187 | 170 |
| Balance sheet – key items: | | |
| Loans to the public (end balance) | 35,352 | 32,128 |
| Loans to the public, net (end balance) | 34,856 | 31,788 |
| Deposits from the public (end balance) | 39,258 | 37,586 |
| Average balance of loans to the public | 36,316 | 32,020 |
| Average balance of deposits from the public | 36,653 | 39,828 |
| Average balance of risk assets | 52,681 | 42,482 |
| Credit spreads and deposit spreads: | | |
| Margin from credit granting operations | 215 | 214 |
| Margin from activities of receiving deposits | 54 | 71 |
| Other | 30 | 30 |
| Total interest revenues, net | 299 | 315 |

Net profit attributable to the large businesses segment in the first quarter of 2024 amounted to NIS 187 million, compared to NIS 170 million in the corresponding period last year. The increase largely derived from an increase in expenses due to credit losses and a decrease in operational and other expenses.

In addition, the net profit includes the impact of the provision to taxes for the special tax placed on the banking system for 2024-2025.



Institutional investors segment

Supervisory definition

This segment includes provident funds, pension funds, study funds, mutual funds, ETFs, insurance companies and stock exchange members which manage customer funds.

Differences between management approach and supervisory definition

According to management approach, institutional investors are managed under business banking and under the financial management segment; According to supervisory operating segments, they are presented as a separate segment.

Operating results of institutional investors segment

| | For the three month ended March 3 | |
|--|--------------------------------------|-----|
| | 2024 202 | 23 |
| | NIS in million | ns |
| Profit and profitability | | |
| Total interest revenues, net | 56 | 58 |
| Non-interest financing revenues | - | - |
| Commissions and other revenues | 13 | 14 |
| Total revenues | 69 | 72 |
| Expenses with respect to credit losses | 3 | _ |
| Operating and other expenses | 41 | 41 |
| Profit before provision for taxes | 25 | 31 |
| Provision for taxes | 10 | 11 |
| Net profit | 15 2 | 20 |
| Balance sheet – key items: | | |
| Loans to the public (end balance) | 4,286 2,20 | .05 |
| Loans to the public, net (end balance) | 4,277 2,20 | 02 |
| Deposits from the public (end balance) | 80,250 78,15 | 50 |
| Average balance of loans to the public | 2,049 74 | 48 |
| Average balance of deposits from the public | 69,876 67,34 | 41 |
| Average balance of risk assets | 790 2,27 | 77 |
| Credit spreads and deposit spreads: | | |
| Margin from credit granting operations | 11 | 5 |
| Margin from activities of receiving deposits | 45 | 51 |
| Other | - | 2 |
| Total interest revenues, net | 56 | 58 |

Net profit attributable to the institutional investor segment in the first quarter of 2024 amounted to NIS 15 million, compared to NIS 20 million in the corresponding period last year.

Financial management segment

Supervisory definition

The financial management segment includes trading operations, asset and liability management and non-banking investments.

Trade operations – Investment in securities held for trading, market making operations for securities, operations involving derivatives not designated as hedges and which are not part of asset and liability management for the Bank, borrowing of securities for trading, short selling of securities, underwriting services for securities.

Asset and liability management – including investment in bonds available for sale and in bonds held to maturity, hedging using derivatives, ALM hedging, currency hedging of investments overseas.

Real investments - Investment in shares available for sale and in associated companies of businesses.

Other financial management operations – management, operation, trust and custody services for banks, sale and management of loan portfolios.

Differences between management approach and supervisory definition

According to management approach, institutional investors are managed under the financial management segment; According to supervisory operating segments, they are presented as a separate segment.

Operating results of financial management segment

| | For the three ended N | |
|--|--------------------------|----------|
| | 2024 | 2023 |
| | NIS in | millions |
| Profit and profitability | | |
| Interest revenues (expenses), net | (279) | 246 |
| Non-interest financing revenues | 345 | 87 |
| Commissions and other revenues | 113 | 140 |
| Total revenues | 179 | 473 |
| Expenses with respect to credit losses | - | - |
| Operating and other expenses | 83 | 101 |
| Profit before provision for taxes | 96 | 372 |
| Provision for taxes | 37 | 128 |
| After-tax profit | 59 | 244 |
| Share of banking corporation in earnings of associated companies | 9 | 1 |
| Net profit before attribution to non-controlling interests | 68 | 245 |
| Net profit attributed to non-controlling interests | (4) | (4) |
| Net profit attributable to shareholders of the banking corporation | 64 | 241 |
| Balance sheet – key items: | | |
| Average balance of risk assets | 18,213 | 14,260 |
| Credit spreads and deposit spreads: | | |
| Margin from credit granting operations | - | - |
| Margin from activities of receiving deposits | - | - |
| Other | (279) | 246 |
| Total interest revenues, net | (279) | 246 |

Net profit attributable to the financial management segment in the first quarter of 2024 amounted to NIS 64 million, compared to NIS 241 million in the corresponding period last year.

Financing revenues amounted to NIS 66 million, compared to NIS 333 million in the corresponding period last year. The decrease is primarily due to the moderation of the increase in CPI, by 0.3% in the first quarter of 2024 compared to increase by 1.1% in the same period last year, and from a decrease in early repayment commissions offset

See also analysis of developments in financing revenues, under chapter "Material developments in revenues, expenses and other comprehensive income".



Overseas activity

Supervisory definition

Overseas activity of the Bank is presented separately, divided into activity by individuals and business activity.

Differences between management approach and supervisory definition

Business customers and individual customers at overseas branches, classified under various operating segments based on the management approach, are classified under the overseas activity segment in disclosure of supervisory operating segments.

Business customers and individual customers at overseas branches are presented as a separate segment under supervisory operating segments, and according to management approach are managed under different operating segments – primarily private banking and corporate banking.

Operating results overseas

| | For the three montl ended March 3 | |
|--|--------------------------------------|----|
| | 2024 203 | 23 |
| | NIS in million | ns |
| Profit and profitability | | |
| Total interest revenues, net | 168 | 94 |
| Non-interest financing revenues | - | - |
| Commissions and other revenues | 6 | 6 |
| Total revenues | 174 10 | 00 |
| Expenses with respect to credit losses | 17 · | 12 |
| Operating and other expenses | 31 | 25 |
| Profit before provision for taxes | 126 | 63 |
| Provision for taxes | 49 | 22 |
| Net profit | 77 | 41 |
| Balance sheet – key items: | | |
| Loans to the public (end balance) | 9,476 7,22 | 20 |
| Loans to the public, net (end balance) | 9,341 7,17 | 75 |
| Deposits from the public (end balance) | 11,495 10,59 | 92 |
| Average balance of loans to the public | 9,195 6,74 | 47 |
| Average balance of deposits from the public | 11,480 7,48 | 86 |
| Average balance of risk assets | 11,297 8,67 | 75 |
| Credit spreads and deposit spreads: | | |
| Margin from credit granting operations | 108 | 59 |
| Margin from activities of receiving deposits | 25 | 4 |
| Other | 35 | 31 |
| Total interest revenues, net | 168 | 94 |

Net profit attributable to the overseas operations segment in the first quarter of 2024 amounted to NIS 77 million, compared to NIS 41 million in the corresponding period last year.

Financing revenues amounted to NIS 168 million, compared to NIS 94 million in the corresponding period last year; the increase was primarily due to an increase in activity levels.



As of March 31, 2024

Principal investee companies

Contribution of investee companies to net operating profit in the first quarter of 2024 amounted to NIS 98 million, compared to NIS 105 million in the corresponding period last year.

Bank Yahav for Government Employees Ltd. (hereinafter: "Bank Yahav")

Bank Yahav is a banking corporation, operating in conformity with a Bank license pursuant to provisions of the Banking Law (Licensing), 1981.

The Group's share of Bank Yahav's net profit in the first quarter of 2024 amounted to NIS 46 million, compared to NIS 49 million in the corresponding period last year. Bank Yahav's net profit return on equity in the first quarter of 2024 was 14.6% on annualized basis, compared to a return of 17.6% in the corresponding period last year.

Bank Yahav's balance sheet total as of March 31, 2024 amounted to NIS 37,670 million, compared to NIS 37,188 million as of December 31, 2023 – an increase by NIS 482 million, or 1.3%. Net loans to the public as of March 31, 2024 amounted to NIS 11,856 million, compared to NIS 11,788 million as of December 31, 2023 – an increase by NIS 68 million, or 0.6%. Net deposits from the public as of March 31, 2024 amounted to NIS 33,484 million, compared to NIS 33,060 million as of December 31, 2023 – an increase by NIS 424 million, or 1.3%.

Tefahot Insurance Agency (1989) Ltd. (hereinafter: "Tefahot Insurance agency")

Tefahot Insurance agency is an insurance agency wholly-owned by the Bank, engaged in sale of life insurance and property insurance policies to mortgage customers of the Bank. In the first quarter of 2024, net profit of Tefahot Insurance agency amounted to NIS 23 million, compared to NIS 24 million in the corresponding period last year.

Mizrahi Tefahot Leasing Ltd. (hereinafter: "Leasing")

Leasing is a company engaged in providing financial leasing services and extending loans to retail customers – car buyers.

Net profit of Leasing in the first quarter of 2024 amounted to NIS 17 million, compared to NIS 23 million in the corresponding period last year.

Other investee companies operating in Israel

Other investee companies operating in Israel, wholly controlled by the Bank and supported by Bank infrastructure, contributed NIS 4 million to the Bank's net profit in the first quarter of 2024, compared to NIS 6 million in the corresponding period last year.

Investments in shares

The Bank manages nostro investments in shares. Shares in which the Bank invested are presented as shares not held for trading and as shares and other securities in the Bank's securities portfolio and under investment in associated companies, where the Bank has a material investment in such entity.

Nostro investments and investments in investees are primarily carried out by Mizrahi Tefahot INVEST Ltd., an investment company wholly owned by the Bank, engaged in investment of funds and/or sale of interest in corporations, development, brokerage and advice on investments as well as operation and management of corporations.

These investments (which are not negotiable and have no available fair value), generally shown at cost (net of impairment), adjusted for changes in observed prices in ordinary transactions for similar or identical investments of the same issuer. Other investments (negotiable and with fair value available) are presented at market value thereof, and unrealized changes to fair value are recognized on the statement of profit and loss.

Bank investments in shares as of March 31, 2024 amounted to NIS 938 million, compared to NIS 786 million and NIS 860 million as of March 31, 2023 and as of December 31, 2023, respectively. The Bank's net gain from investment in shares in the first quarter of 2024 amounted to NIS 38S million, compared to a loss of NIS 0.4 million in the corresponding period last year.

For more information about investments in shares not held for trading, see Note 5 to the financial statements.



Risks overview

This chapter provides a concise overview and analysis of developments of key risks to which the Bank is exposed. This chapter should be read, as needed, in conjunction with the chapter "Risks overview" in the 2023 audited annual financial statements. A detailed Risks Management Report which includes disclosure requirements of Basel Pillar 3 and additional information about risks, provided based on recommendations by the Financial Stability Board (FSB) is provided on the Bank website.

Risk development and management

The Bank's business activity exposes the Bank to various material financial and non-financial risks, whose materialization has potential to impact the Bank's financial results or image. Top risks and evolving risks are derived from the Bank's business environment, which is impacted by the macro-economic environment, by risk associated with regulation and legislation, by changes to the business model and by social and consumer trends. In recent years, due to changes in the competitive landscape, in the consumer environment, in the regulatory environment and in technology, non-financial risks have been evolving.

As part of processes conducted by the Bank to map and identify risk, the Bank reviews major risks, existing or new, arising from developments in the Bank's business environment, which may materialize over the coming year and with potential to materially impact the Bank's financial results and stability. The Bank also identifies emerging risks, or risks which may materialize over the longer term, with uncertainty about their nature and impact on the Bank. The risks mapping at the Bank is regularly reviewed to ensure that it encompasses all risk associated with business operations at the Bank, and risk arising from market conditions and regulatory requirements.

The Bank's risk profile and risk assessment for the first quarter of 2024 remained unchanged from assessments issued in the fourth quarter of 2023.

The potential increase in risk, as presented starting from the third quarter of 2023, involves risk in borrower and collateral quality, reflecting the concern about increase in business credit risk – even though, as noted, there are no significant indications of rise in risk. The risk levels of all of the risks remained unchanged in this quarter, and currently are appropriate, and are in line with the fact that significant indications of actual rise in risk have yet to be identified.

Note that the assessment of other risks, prior to the war, reflects uncertainty which about the economy, with regard to the global geo-political effects, the state of the global and local economies and changes to the macro-economic environment, as well as the high interest environment and implications thereof, as well as uncertainty regarding the Government's plans to promote changes in the legal system and the public dispute concerning these. We emphasize that no significant indications have been identified regarding the increase in risk levels, in all risks, and the Bank continues to monitor developments and to conduct increased monitoring of the effects of the war and derivatives thereof on economic activity and, consequently, on Bank activity and various risk aspects.

Risks description

A description of the various risks the Bank is exposed to within the framework of its activity, a description of the Bank's risk appetite and its risk management approach, the internal processes within the framework of management, including the use of extreme scenarios, are described in the Report of the Board of Directors and the Risk Report for 2023.

Presented below are changes during the first quarter of 2024 and through publication of these financial statements:

Systemic scenario - uniform stress test

In line with customary world-wide practice, the Supervisor of Banks conducts a uniform macro-economic stress scenario for the banking system, designed to test systemic and individual financial stability in a different macro-economic environment and risk concentrations under an extreme scenario.

The most recent systemic stress scenario was submitted by banks in March 2023, calculated based on data for end of 2022. According to the results of the scenario, even in a macroeconomic shock scenario of a global slowdown also expressed by a recession in the Israeli market, the Bank will retain its robustness and stability throughout the scenario period, while maintaining appropriate regulatory capital and leverage ratios. For more information about the scenario outline and outcome at the system level and at Bank level, see the Risks Report for the second quarter of 2023.

ICAAP process (Internal Capital Adequacy Assessment Process)

ICAAP is a process for assessment of internal capital (Pillar 2 of capital assessment in conformity with the Basel directives), designed to ensure that overall capital at the Bank is in line with its risk profile, specified capital targets and business targets, in conformity with the work plan and with current capital planning. This is done both in the normal course



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of business and under stress scenarios. Moreover, this pillar includes qualitative assessment processes for the level of various risks, the quality of their management, and identification of risk concentrations material for the Bank.

The ICAAP document is extensively discussed and approved by Bank management, Board committees (Risks Management Committee and Audit Committee) and by the Board of Directors plenum.

The 2023 ICAAP document to the Bank of Israel was filed to end of the first guarter of 2024.

The ICAAP document includes qualitative and quantitative comments with regard to all risk aspects at the Bank: Concise qualitative and quantitative analysis of material risks to the Bank, the capital targets, current risk profile and outlook of the Bank for 2023, developments during the year in conformity with the risk self-assessment process, assessment of the impact of anticipated developments on various risks and presentation of the Bank's overall risk map. Capital planning and risk assessment in the annual ICAAP document are prepared from a Group viewpoint.

A significant part of the ICAAP document is the internal capital planning process, applied to a three-year forward planning horizon, from September 30, 2023 through September 30, 2026. This framework is used to calculate the required capital allocation with respect to each of the risks, from the requirements specified in Pillar 1 with additional capital required with respect to Pillar 2. Pillar 2 includes capital allocation for risks not included in Pillar 1, such as: Credit concentration risk and interest risk in the banking portfolio and additional capital allocations with respect to risks included in Pillar 1, but the Bank assumes require additional capital allocation. The capital allocation is calculated both for normal conditions and for stress scenarios. Stress scenarios are applied at variable frequency, intensity and levels, from scenarios at the individual risk level, a system-wide scenario to test concurrent materialization of multiple risks and through to application of stressed scenarios. These scenarios are intended to ensure that the Bank has sufficient capital cushions to survive even stressed scenarios, with high impact and very remote likelihood of materializing, and that the Bank is in compliance with the limit on Tier I equity ratio for the stressed scenario – minimum Tier I equity ratio of 6.5%. The Bank also applies reverse stressed scenarios test (RST) scenarios that consider, based on the Bank's risk profile, which event may bring the Bank close to the Tier I equity limit for the stressed scenario.

In the annual internal assessment process at the Bank to review capital adequacy, conducted in the first quarter of 2024, we will review, similarly to previous years, indications that the Bank has sufficient capital to face the various risks associated with Bank operations, both in the normal course of business and under stress scenarios. Over the entire planning period, the Bank will also review whether it has available total capital higher than the total capital required by ICAAP, even after applying stress and stressed scenarios. Moreover, that Tier I capital ratio under the stress scenario, for each year of the scenario period, does not drop below 6.5%. Note that in the ICAAP results indicate that the Bank had a significant excess capital cushion due to the mortgage portfolio, for which the regulatory capital allocation is significantly higher than common practice, about twice that required by Basel rules.

Risk factor severity

The Bank has specified a framework for risks management and control by the Group, which includes mapping of material risks, as well as assignment of Risk Owners for all risks. For each risk, the Bank estimates its potential impact on business operations over the coming year.

The table below lists the risk factors, executives appointed as Risk Owner for each one and management assessment of the impact of each risk factor, on a scale of five risk levels: Low, Low-medium, Medium, Medium, Medium-High and High.

The risk assessment for each risk is reviewed as part of the ICAAP process in the annual assessment process (Risk Assessment System – RAS), which specifies the overall risk levels, management quality and risk profile for all material risks at the Bank and this, based on risk indices, qualitative parameters and subjective assessments.

Furthermore, on a quarterly basis, in line with results of the Bank's annual ICAAP process, an updated risk assessment is conducted for each of these risks based on the specified risk appetite, including quantitative and qualitative benchmarks, and the actual risk profile, including estimated potential for risk materialization and its impact on the Bank in accordance with developments in the business environment ad the macroeconomic environment, and maintaining appropriate management and monitoring processes and emergency plans for dynamic, rapid response designed to minimize damage upon materialization of events. The up-to-date risk assessments are extensively discussed by Bank management and Board of Directors.

In view of the significant economic uncertainty due to the war, and the higher economic systemic risk, the risk assessment conducted by the Bank reflects the potential effects of the war that have not yet been expressed in full. In none of the risks were any significant indications identified of an increase in risk.



Below mapping of risk factors, their potential impact on the Bank and executives appointed Risk Owners for each risk, the risk assessments include forward-looking assessment of the potential implications of the war:

| Risk factor | Effect of the risk factor | Risk owner |
|---|---------------------------|--|
| Overall effect of credit risks ⁽¹⁾ | Medium | Manager, Corporate Division |
| Risk with respect to borrower and | | |
| collateral quality | Medium-High | |
| Risk from industry concentration ⁽¹⁾ | Low-Medium | |
| Risk with respect to concentration of | | |
| borrowers / borrower groups | Low | |
| Risk with respect to mortgage portfolio | Low-Medium | |
| Overall effect of market risks(2) | Low-Medium | Manager, Financial Division |
| Interest risk | Medium | • |
| Inflation risk | Low-Medium | |
| Foreign currency risk | Low | |
| Liquidity risk | Low-Medium | Manager, Financial Division |
| Overall effect of operational risk | Medium | Manager, Risks Management Division |
| Cyber and information security risk | Medium | Manager, Risks Management Division |
| | | Manager, Mizrahi Tefahot Technology Division |
| IT risk | Medium | Ltd. |
| Legal risk | Low-Medium | Chief Legal Counsel |
| Compliance and regulatory risks ⁽³⁾ | Low-Medium | Manager, Risks Management Division |
| | | Manager, Marketing, Promotion and Business |
| Reputation risk ⁽⁴⁾ | Low | Development Division |
| Strategic business risk ⁽⁵⁾ | Low-Medium | President & CEO |
| Regulatory business risk | Medium-High | President & CEO |

- (1) Includes concentration in construction and real estate sector.
- (2) (3) Includes options and shares risk.
- Includes AML and terror financing risk and cross-border risk.
- The risk of impairment of the Bank's results due to negative reports about the Bank. The definition of strategic business risk includes the capital planning and management process.

The Bank's risk profile and risk assessment for the first guarter of 2024 remained unchanged from assessments issued in the fourth quarter of 2023.

The potential increase in risk, as presented starting from the third quarter of 2023, involves risk in borrower and collateral quality, reflecting the concern about increase in business credit risk - even though, as noted, there are no significant indications of rise in risk. The risk levels of all of the risks remained unchanged in this quarter, and currently are appropriate, and are in line with the fact that significant indications of actual rise in risk have yet to be identified.

Note that the risk assessments of all of the risks, prior to the war, reflect uncertainty which about the economy, with regard to the global geo-political effects, the state of the global and local economies and changes to the macro-economic environment, as well as the high interest environment and implications thereof, as well as uncertainty regarding the Government's plans to promote changes in the legal system and the public dispute concerning these.

We emphasize that no significant indications have been identified regarding the increase in risk levels, in all risks, and the Bank continues to monitor developments and to conduct increased monitoring of the effects of the war and derivatives thereof on economic activity and, consequently, on Bank activity and various risk aspects.

Developments in the risk assessments for the first quarter of 2024:

Strategic business risk

The strategic business level remains unchanged, at a low-medium level. At the strategic level there has been no change to the Bank's business model, and the Bank operates based on the current strategic outline and is beyond the business targets set in the original strategic plan (2021-2025). Strategic business risk incorporates all of the Bank's business operations, also reflecting the risk in the Bank's business environment, and the Bank is reviewing the increase in geo-political risk and the macro-economic and business implications that may materialize should the war last longer and/or should it expand to other regions. The current risk level reflects the potential impact of a prolonged war on the economy, the macro-economic uncertainty and the global geo-political situation and the risk due to the impact of various rating agencies lowering Israel's credit rating. The Bank maintains appropriate safety margins for minimum capital and leverage ratios, even given the increase in systemic risk.



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2. Regulatory business risk

Regulatory business risk remained unchanged at Medium-High, also reflecting potential business implications for banking operations due to the war.

The risk refers to the impact of new legislative and regulatory steps on core subjects of the financial system and uncertainty with regard to developments and exposure of Bank operations to potential regulatory changes, that may impact core operations of the Bank.

3. Credit risk

In view of the war and its implications for Bank customers, the Bank has announced a range of relief measures for borrowers, designed to facilitate the debt burden, including loans at preferential terms, bonuses to affected small businesses, payment deferment etc. The Bank also participates in the loan fund for businesses, launched by the Government in early November 2023. For more information about impact of benefits and payment deferment offered by the Bank to customers, in order to address Operation Swords of Iron, see chapter "Significant developments in management of business operations" below.

A. Overall effect of credit risks

The overall level of credit risk remained Medium. The risk level for the quality of borrowers and securities is slightly higher than previously, reflecting the current impact and assessments of potential future effects of the war, along with continued uncertainty with regard to the macroeconomic environment. These changes affect borrower operations, and may increase credit risk. Effects of the war on credit risk are not immediately reflected, but rather over the longer term. In the third quarter of 2023, due to the war the risk to borrower and collateral quality increased, due to economic deterioration due to the war and its potential impact on the state of borrowers and overall business activity. The major risk concentrations include borrowers and businesses in border regions, activity in sectors identified as affected by the war, and borrowers and businesses that were at high risk even prior to the war, who are more sensitive and vulnerable to external events, as well as borrowers who have deferred payments. The Bank closely monitors the potential effects, identifying any economic sectors that may be impacted, constantly reviews the risk measures and risk levels, adapting them as required to current business activity, subject to and in line with the risk appetite and takes steps to improve borrower repayment capacity and to reduce the risk level. In addition, the bank is tracking the effects of the trade restrictions imposed on Bank customers by the Turkish government.

B. Credit risk in the construction and real estate sector

The assessment of the total impact of credit risks and sector concentration includes the risk assessment with respect to Bank exposure to the construction and real estate sector. The Bank is mostly focused in this sector on extending credit for construction using the financial support method (closed assistance). Most of the credit risk in the construction and real estate sector is backed by real estate fully pledged to secure loan repayment, and for credit not secured by real estate collateral, there is other collateral in place, such as: deposits, securities etc. The share of the construction and real estate sector in Israel out of total credit risk to the public at the Bank, reached 16%.

Prior to the war, construction companies faced high financing expenses and a decline in demand, along with stagnant prices. Due to the war, there is concern about increased risk in this sector, due to slower progress of construction due to shortage of labor and slow-down in activity on some construction sites, which may cause delays in apartment delivery and decrease in residential construction starts. There is also concern about a slowdown in the pace of apartment sales, although there have been signs of recovery in this area in the recent quarter. The Bank tracks the development of the industry's risk characteristics and the effects of changes on Bank operations.

C. Credit risk in the residential mortgage portfolio

The risk level in the mortgage portfolio remained unchanged at Low-Medium, reflecting the potential for cumulative effects of higher interest rates and high inflation on borrower repayment capacity and uncertainty due to the war, including the scope of customers with deferred payments. Note that during COVID, which saw extensive mortgage deferment, in actual fact, it turned out that upon the economy resuming normal activity, the risk potential in the mortgage portfolio did not materialize. Note that risk benchmarks throughout the reported period do not currently indicate any deterioration or material change in risk level, therefore the risk assessment remained unchanged. The Bank monitors the impact of the war on economic growth and activity, yet to be fully reflected. Conversely, expected further lowering of interest rates in 2024 may reduce the risk level.



4. Market and interest risks

The overall risk level of market and interest risk remained Low-Medium. Interest risk remained Medium, after increasing in the fourth quarter of 2022, from Low-Medium to Medium, due to the higher interest rates, high uncertainty and impact for borrower and depositor behavior, in particular the trend of balance transition from current accounts to deposits and changes to mortgage performance mix towards options less sensitive to changes in interest rates. Risk values remain high, and are primarily affected by changes in interest rate curves, which have seen increased volatility. The Bank of Israel interest rate remained unchanged in April at 4.5%, after dropping by 0.25% in January 2024.

5. Liquidity risk

Liquidity risk remained low-medium. Since the war started, and due to the security situation in Israel, the Bank's alert level with regard to liquidity increased, although there was no material change to relevant indicators, due to the wish to closely monitor any potential changes in the situation. In practice, no events nor indications were observed which would indicate realization of a liquidity event. Over the course of the first quarter of 2024, the Bank maintained high liquidity by investing excess liquidity in liquid assets of very high quality – Level 1 assets. As of March 31, 2024, the average (consolidated) liquidity coverage ratio amounted to 139%. The net stable funding ratio (on consolidated basis) was 114% and there were no deviations from the Bank's risk appetite limitations. The Bank maintains high surplus foreign currency, and closely manages its liquidity based on specified guidelines, including ongoing review of Bank compliance with systemic emergency scenarios.

6. Technological Risk

In the first quarter of 2024, technology risk remained Medium. This is a material risk factor for the Bank, and potential damage due to its realization may be significant. Technological activity is focused on changing needs in line with the Bank's business strategy, and taking most of the steps to mitigate the probability of the realization of the technological risks and the potential damage from their realization as much as possible. No material events occurred in the technological field in the current quarter.

7. Cyber and information security risk

Over the course of the first quarter of 2024, the information security and cyber risk level remained medium. In this quarter, a small number of fraud attempts against customers (through phishing attacks) were identified, in which their account credentials were stolen in order to conduct un-authorized transactions in their accounts. Thanks to defensive measures applied by the Bank, despite these fraud attempts, there were no unauthorized transactions in customer accounts. In addition, in the current quarter, several DDoS attacks were conducted against the Bank's marketing website. Throughout this attack, the Bank app and transaction website operated normally, and this attack had no impact on the Bank's business activity. At the same time, the Bank is expanding its capacity to respond to such attacks. Due to the war, the risk of attempted cyber attacks in the banking system is higher, as is the potential for materialization of this risk. In order to identify and thwart cyber events, the Bank has raised its alert, vigilance and readiness for such events. The Bank also acts to prevent fraud, by bolstering its monitoring activity to identify any suspect activity in customer accounts. There is constant activity by attack groups, along with continued activity and bolstering of the Bank's control and protection system. Note that despite the increase in cyber risk world-wide and in Israel, due inter alia to increased use of cloud environments, increased remote working and more sophisticated attacks, primarily ransom attacks – the actions taken by the Bank in recent years to manage the risk, have maintained risk at the Bank unchanged.

8. Compliance and regulatory risks

Compliance and regulatory risk remained Low-Medium. The Bank applies the current and new regulatory provisions. The basic systemic risk increased, due to effects of the war and of the global geo-political situation, resulting in expansion of management focus and monitoring at the Bank on issues of compliance, AML and prohibition of terror financing as applicable. Moreover, the Bank operates within the international banking framework that applies cross-border enforcement rules, and has set a policy regarding the implementation of sanctions as required by regulation.

9. Reputational risk

The Bank's reputational risk remained Low. The Bank regularly monitors various benchmarks and indicators with regard to the Bank's reputation, indicating that the Bank's image and position have been maintained, and in some areas the gaps in favor of the Bank over the competition have even grown.



10. Legal risk

Legal risk remained Low-medium. In this quarter there were no unusual events which may impact Bank exposure. Legal risk is defined in Proper Conduct of Banking Business Directive 350 regarding "Operational risks" and includes absence of potential for legal enforcement of an agreement and includes, but is not limited to exposure to fines or penalties arising from supervisory action, as well as from individual arrangements. Legal risk also includes risks arising from legal exposure due to Bank conduct with its various stakeholders (such as: customers, suppliers and other third parties). The Bank's Legal Division regularly analyzes the legal risk components, the risk boundaries (arising, for example, from the counter-party identity, from creation of collateral etc.) as well as specific risk attributes while reviewing its risk level and exposure with attention to the different lines of business at the Bank and provides current legal advice to the Bank and its various units.

For further details see the risk report for, 2023 published on the Bank's website.

Credit risk

Risk description and development thereof

Credit risk is the risk that a borrower or counter party of the Bank would not meet their obligations to the Bank. Credit risk is a material risk for Bank operations. This risk is affected by these major factors: Business risk due to customer activities, concentration risk due to over-exposure to a borrower or borrower group and to economic sectors, geographic concentration risk, risk due to exogenous changes which mostly involve changes to the borrower's macro-economic environment, environmental risks and climate risks, credit risks outside of Israel and operational risks which, should they materialize, would have implications for credit risks. This risk is also inter-related with some other risks, such as: market and interest risk, liquidity risk, compliance risk and other risks.

Credit is at the core of banking activity, and therefore this is the primary risk of all risk types addressed by the banking system. Consequently, the lion's share of capital allocated in Pillar 1 is due to credit risk.

As noted above, the overall level of credit risk remained Medium.

Analysis of developments in credit quality and problematic credit risk

Significant exposure to groups of borrowers

Disclosure of credit risk with respect to significant exposure to borrower groups is provided with regard to each group of borrowers whose net indebtedness, on a consolidated basis, after allowed deductions pursuant to Proper Conduct of Banking Business Directive 313, exceeds 15% of the banking corporation's capital (as defined in Regulation 313). As of March 31, 2024, the Bank had no borrower group which meets the aforementioned criteria.

For more information about significant exposures to borrower groups, see chapter "Credit Risk" in the Report of the 2023 Report of the Board of Directors and Management.

Major borrowers

Below is the sector composition of the top 6 borrowers for the Group As of March 31, 2024 (NIS in millions):

| Borrower no. | Economic sector | On-balance sheet credit risk ⁽¹⁾ | Off-balance sheet credit risk ⁽¹⁾ | Total credit risk ⁽¹⁾ |
|--------------|------------------------------|---|--|----------------------------------|
| 1. | Financial services | 1,203 | 701 | 1,904 |
| 2. | Civil Engineering Works | 251 | 1,035 | 1,286 |
| 3. | Construction and real estate | 679 | 595 | 1,274 |
| 4. | Civil Engineering Works | 559 | 674 | 1,233 |
| 5. | Financial services | 69 | 1,036 | 1,105 |
| 6. | Construction and real estate | 592 | 461 | 1,053 |

⁽¹⁾ On- and off-balance sheet credit risk is stated before impact of provision for credit losses, and before impact of deductible collateral with respect to indebtedness of borrower and of borrower group.

Leveraged financing

Leveraged financing is credit financing provided to customers which fulfills one of the following criteria:

1. Credit for an equity transaction would be classified according to one of the following rules:

- Credit for an equity transaction (as defined below), provided that the balance of such credit exceeds 0.5% of Bank capital or NIS 35 million, whichever is higher.
- For credit financing acquisition of equity interests in another banking corporation, or in a banking holding corporation, provided that the balance of such credit exceeds NIS 35 million.
- Additional credit extended to the borrower after the financing for the equity transaction, with repayment primarily based on the cash flows derived from the equity interest whose purchase was financed by the banking corporation.



"Equity transaction": A transaction with one of the following goals:

- Buyout purchase or buyback, by the borrower, of the borrower's issued capital (including an employees' stock purchase plan).
- Acquisition of another corporation the purchase of any capital rights in another corporation, or the purchase of all, or a significant share, of the assets of another corporation.
- Capital distribution the payment of dividends or another transaction whose goal is to increase shareholder value.

An equity transaction, with regard to leveraged financing, is one where the loan balance exceeds 0.5% of Bank capital and where the LTV ratio exceeds 50%.

2. Financing for leveraged companies, which is material credit extended to companies with attributes which indicate that an adverse change in the global economic environment or in the specific environment of the sector in which they do business, may significantly impact their capacity to repay the Bank. The Bank has specified criteria for defining credit included in this category, based on the business customer's credit risk rating, as reflected by the Bank's rating model; it also specified benchmarks for leveraging (i.e. for significantly high deviation from typical norms for the sector), determined based on generally accepted financial ratios among Bank customers with material credit in major economic sectors in which the Bank operates. Leverage benchmarks and economic sectors are reviewed based on changes to the business environment and are modified as necessary. Borrowers flagged for one or more of the criteria specified are individually reviewed by a forum which includes representatives from the Corporate Division, the Risks Control Division and the Information and Financial Reporting Division. The forum reviews changes to financial parameters of the company and the economic environment in which it operates.

Details of Bank exposure to credit constituting leveraged financing are as follows:

Credit for equity transactions (NIS in millions):

| | | | Marc | h 31, 2024 | | | Marc | ch 31, 2023 | | | Decemb | er 31, 2023 |
|--------------|---------|---------|--------|------------|---------|---------|--------|-------------|---------|---------|--------|-------------|
| | On- | Off- | | | On- | | | | On- | | | |
| Economic | balance | balance | | Individual | balance | balance | | Individual | balance | balance | | Individual |
| sector of | sheet | sheet | Total | provision | sheet | sheet | Total | provision | sheet | sheet | Total | provision |
| acquired | credit | credit | credit | for credit | credit | credit | credit | for credit | credit | credit | credit | for credit |
| company | risk | risk | risk | losses | risk | risk | risk | losses | risk | risk | risk | losses |
| Construction | | | | | | | | | | | | |
| and real | | | | | | | | | | | | |
| estate | - | - | - | - | 355 | 1 | 356 | - | - | - | - | - |
| Mining and | | | | | | | | | | | | |
| excavation | 532 | 105 | 637 | - | 526 | - | 526 | - | 532 | - | 532 | - |
| Water | 182 | 7 | 189 | - | 170 | 18 | 188 | - | 179 | 16 | 195 | - |
| Transport | | | | | | | | | | | | |
| and storage | - | - | - | - | - | - | - | = | 601 | - | 601 | = |
| Total | 714 | 112 | 826 | - | 1,051 | 19 | 1,070 | - | 1,312 | 16 | 1,328 | - |

Credit to leveraged companies (NIS in millions):

| | | | Mar | ch 31, 2024 | | | Marc | ch 31, 2023 | | | Decemb | er 31, 2023 |
|---|---|----------------------------|-------------------------|-------------|-------|----------------------------|-------------------------|-------------|-------|----------------------------|-------------------------|-------------|
| Economic sector of borrower | On- balance sheet credit risk | balance sheet credit | Total credit risk | for credit | sheet | balance sheet credit | Total credit risk | for credit | sheet | balance sheet credit | Total credit risk | for credit |
| Industry and production Construction and real | - | - | - | - | 227 | 35 | 262 | - | - | - | - | - |
| estate | 672 | 2 | 674 | - | 753 | 175 | 928 | - | 914 | 56 | 970 | - |
| Power | - | - | - | - | 370 | 198 | 568 | - | 359 | 191 | 550 | _ |
| Commerce Transport | 138 | 4 | 142 | - | 155 | 4 | 159 | - | 188 | 4 | 192 | - |
| and storage | 431 | 45 | 476 | - | 486 | 102 | 588 | 31 | 444 | 45 | 489 | - |
| Total | 1,241 | 51 | 1,292 | - | 1,991 | 514 | 2,505 | 31 | 1,905 | 296 | 2,201 | |



Developments in problematic credit risk

Below is a summary of overall problematic credit risk and non-performing assets before provision for credit losses, in accordance with provisions for measurement and disclosure of non-accruing debts, credit risk and provision for credit loss (NIS in millions):

| | | | Total credit risk |
|----------------------------------|-------------------|-------------------|----------------------|
| | March 31, 2024 | March 31, 2023 | December 31, 2023 |
| Problematic credit risk: | · | | |
| Non-accruing credit risk | 3,675 | 2,727 | 3,752 |
| Accruing problematic credit risk | 2,501 | 1,727 | 2,512 |
| Total problematic credit risk | 6,176 | 4,454 | 6,264 |

Major risk benchmarks related to credit quality (in percent):

| | March 31, 2024 | March 31, 2023 | December 31, 2023 |
|---|-------------------|-------------------|----------------------|
| Non-accruing loans to the public as percentage of total loans to the public | 1.08 | 0.86 | 1.12 |
| Non-accruing loans to the public as percentage of total non-residential mortgages | 1.20 | 1.03 | 1.25 |
| Non-accruing loans to the public as percentage of total residential mortgages | 1.01 | 0.76 | 1.04 |
| Ratio of problematic loans to the public to total non-residential mortgages | 3.15 | 2.32 | 3.26 |
| Ratio of problematic credit risk to total credit risk with respect to the public | 1.44 | 1.10 | 1.47 |

For more information see chapter "Explanation and analysis of results and business standing" above.

Analysis of change to non-accruing debts

Below is the movement in non-accruing debts (in millions of NIS):

| Movement in non-accruing loans to the public | | | the three d March 3 | | | | the three | | | ended De | | the year 31, 2023 |
|--|-----------------|------------------|------------------------|-------|-----------------|------------------|-----------------|-------|-----------------|------------------|-----------------|----------------------|
| | Com- mercial | Resi- dential | Indi- vidual | Total | Com- mercial | Resi- dential | Indi- vidual | Total | Com- mercial | Resi- dential | Indi- vidual | Total |
| Non-accruing loans to the public | | | | | | | | | | | | |
| balance at start of period | 1,466 | 2,153 | 74 | 3,693 | 1,193 | 1,329 | 55 | 2,577 | 1,193 | 1,329 | 55 | 2,577 |
| Loans classified as non-accruing | | | | | | | | | | | | |
| during the period | 158 | 339 | 28 | 525 | 176 | 397 | 7 | 580 | 1,049 | 1,798 | 58 | 2,905 |
| Loans resuming accrual of interest revenues during the | | | | | | | | | | | | |
| period | (30) | (375) | (6) | (411) | (24) | (220) | (1) | (245) | (270) | (965) | (10) | (1,245) |
| Loans subject to accounting | (/ | () | (-) | ` , | (/ | (- / | () | (- / | (-/ | () | (- / | (, - , |
| write-off | (87) | - | (10) | (97) | (30) | - | (3) | (33) | (125) | - | (13) | (138) |
| Loans repaid | (90) | - | `(5) | (95) | (169) | - | (5) | (174) | (381) | (9) | (16) | (406) |
| Non-accruing debt balance at | ` ' | | , , | | | | ` ' | | | ` _ | | |
| end of period | 1,417 | 2,117 | 81 | 3,615 | 1,146 | 1,506 | 53 | 2,705 | 1,466 | 2,153 | 74 | 3,693 |

For more information about problematic credit risk, see Notes 6 and 13 to the financial statements.

Analysis of provision for credit losses

Analysis of movement in balance of provision for credit losses (NIS in millions):

| | | | For the t | hree montl | hs ended March | 31, 2024 |
|---|---------|---------|-----------|------------|------------------|-----------|
| - | | | | Pr | ovision for cred | it losses |
| _ | | | Loans to | the public | Banks, | |
| _ | Com- | Resi- | Indi- | | governments | |
| | mercial | dential | vidual | Total | and bonds | Total |
| Balance of provision for credit losses at start of period | 2,419 | 1,149 | 702 | 4,270 | 11 | 4,281 |
| Expenses with respect to credit losses | 109 | 22 | 44 | 175 | - | 175 |
| Net accounting write-offs | (91) | - | (44) | (135) | - | (135) |
| Balance of provision for credit losses at end of period | 2,437 | 1,171 | 702 | 4,310 | 11 | 4,321 |
| | | | For the t | hree montl | hs ended March | 31, 2023 |
| Balance of provision for credit losses at start of period | 1,690 | 902 | 512 | 3,104 | 1 | 3,105 |
| Expenses with respect to credit losses | 100 | 42 | 85 | 227 | - | 227 |
| Net accounting write-offs | (24) | - | (29) | (53) | - | (53) |
| Balance of provision for credit losses at end of period | 1,766 | 944 | 568 | 3,278 | 1 | 3,279 |

For more information about provision for credit losses see Notes 6 and 13 to the financial statements.



Major risk benchmarks related to provision for credit losses (in percent):

| | March 31, | March 31, | December 31, |
|--|-----------------------------|-----------|--------------|
| | 2024 | 2023 | 2023 |
| Ratio of provision for credit losses to total loans to the public | 1.29 | 1.04 | 1.30 |
| Ratio of provision for credit losses to total credit risk with respect to the public | 0.99 | 0.82 | 1.00 |
| | Three months ⁽¹⁾ | | All of |
| | 2024 | 2023 | 2023 |
| Ratio of expenses with respect to credit losses to average balance of loans to | | | |
| the public, gross | 0.21 | 0.29 | 0.46 |
| Ratio of net write-offs to average balance of loans to the public, gross | 0.16 | 0.07 | 0.09 |
| Ratio of expenses with respect to credit losses to average balance of loans to | | | |
| the public, net | 0.21 | 0.29 | 0.46 |
| Of which: With respect to commercial loans other than residential mortgages | 0.51 | 0.66 | 1.05 |
| Of which: with respect to residential mortgages | 0.04 | 0.09 | 0.12 |
| Ratio of net write-offs to average balance of loans to the public, net | 0.16 | 0.07 | 0.09 |

⁽¹⁾ Annualized.

Loans bearing variable interest

The Bank, *inter alia* through a dedicated forum headed by the CRO and attended by representatives of the various business lines, monitors the changes in the Bank's total credit risk, and discusses as necessary the required changes in policy following the changes.

For more information about loans bearing variable interest for individuals, see "Credit risk to individuals" below.

For more information about residential mortgages bearing variable interest, see "Residential mortgages risk" below.

Credit risk to individuals (excluding residential mortgages)(1)

The individual customer segment is highly diversified – by number of customers and by geographic location. Most customers in this segment are salaried employees with an individual account or joint household account. A recession in non-banking operations is a major risk factor for household activity and higher unemployment may increase the number of customers who face difficulties.

Credit policies and work procedures with regard to extending credit, including to individual customers, include directives and guidelines with regard to credit underwriting and adapting credit to customer needs and repayment capacity: Review of credit objective, requested LTV, loan term, analysis of customer's repayment capacity and repayment sources, for all of their indebtedness. This includes review of various economic parameters of the customer based, inter alia, on the customer's regular income⁽²⁾, pledged or unencumbered savings, knowledge of the customer and past experience working with the customer. There are also procedures, designated work processes and controls for proactive offering of consumer credit to individual customers, in conformity with Bank of Israel directives.

As for credit to individual customers, Bank policy is in conformity with the Supervisor of Banks' Proper Conduct of Banking Business Directive 311A regarding "Management of consumer credit".

The Bank regularly monitors the risk level in the credit portfolio for individuals using, *inter alia*, the internal credit rating model for individual customers, as well as through continuous monitoring and analysis of expenses with respect credit losses.



Below is information about credit risk to individuals - balances and various risk attributes (NIS in millions):

| | Λe | of March 31 | As of December 31 |
|---|--------|-------------|-------------------|
| | 2024 | 2023 | 2023 |
| Debts | 202 : | | |
| Current account balances | 1,939 | 1,950 | 1,966 |
| Utilized credit card balances | 4,749 | 4,717 | 4,532 |
| Auto loans – adjustable interest | 1,890 | 2,506 | 2,065 |
| Auto loans – fixed interest | 4,538 | 3,417 | 4,257 |
| Other loans and credit – variable interest | 13,477 | 13,664 | 13,542 |
| Other loans and credit – fixed interest | 365 | 266 | 348 |
| Total debt (on-balance sheet credit) | 26,958 | 26,520 | 26,710 |
| Un-utilized facilities, guarantees and other commitments | | | |
| Current accounts – un-utilized facilities | 5,632 | 5,381 | 5,585 |
| Credit cards – un-utilized facilities | 9,333 | 8,997 | 9,424 |
| Guarantees | 290 | 305 | 278 |
| Other liabilities | 33 | 25 | 31 |
| Total un-utilized facilities, guarantees and other commitments (off-balance | | | |
| sheet credit) | 15,288 | 14,708 | 15,318 |
| Total credit risk to individuals | 42,246 | 41,228 | 42,028 |
| Of which: | | | |
| Bullet / balloon loans ⁽³⁾ | 722 | 635 | 705 |
| Financial asset portfolio and other collateral against credit risk ⁽⁴⁾ | | | |
| Financial assets portfolio: | | | |
| Deposits | 4,200 | 4,252 | 4,088 |
| Securities | 226 | 223 | 206 |
| Other monetary assets | 159 | 202 | 168 |
| Other collateral ⁽⁵⁾ | 3,739 | 2,975 | 3,287 |
| Total financial assets portfolio and other collateral against credit risk | 8,324 | 7,652 | 7,749 |

- (1) As defined in Proper Conduct of Banking Business Directive 451.
- (2) For measuring regular income in customer accounts, the Bank uses "credit turnover" data for the account, including inter alia salaries and regular pensions.
- (3) Loans with a grace period for principal longer than one year.
- (4) Amounts presented are the financial assets portfolio and other collateral, only up to customer debt amount.
- (5) Collateral is after applying the safety factor, in conformity with Bank factors accounted for when extending credit.

Below is composition by size of borrower indebtedness⁽¹⁾:

| | | As of | March 31, | As of | March 31, | As of Dece | ember 31, |
|--------------|-------------------------|-------------|-------------|------------------|-------------|------------------|------------|
| | | | 2024 | | 2023 | | 2023 |
| Loan ceiling | and credit risk (NIS in | Number of T | otal credit | Number of T | otal credit | Number of To | tal credit |
| thousands) | | Borrowers | risk | Borrowers | risk | Borrowers | risk |
| | Up to 10 | 247,563 | 814 | 243,619 | 813 | 248,443 | 810 |
| Above 10 | Up to 20 | 114,661 | 1,687 | 112,912 | 1,667 | 113,285 | 1,665 |
| Above 20 | Up to 40 | 148,742 | 4,356 | 149,868 | 4,402 | 149,531 | 4,352 |
| Above 40 | Up to 80 | 163,689 | 9,353 | 160,531 | 9,205 | 162,697 | 9,284 |
| Above 80 | Up to 150 | 105,206 | 11,341 | 102,563 | 11,057 | 104,714 | 11,280 |
| Above 150 | Up to 300 | 55,984 | 11,466 | 53,430 | 11,010 | 55,683 | 11,404 |
| Above 300 | | 8,274 | 3,229 | 7,449 | 3,074 | 8,230 | 3,233 |
| Total | | 844,119 | 42,246 | 830,372 | 41,228 | 842,583 | 42,028 |

⁽¹⁾ Number of borrowers is for total on- and off-balance sheet credit risk.

Composition of on-balance sheet credit by regular income⁽¹⁾ in account:

| | As of N | larch 31, | As of I | March 31, | As of Dece | , |
|--|----------|-----------|----------|-----------|--------------------|-------|
| | NIIC in | 2024 | NIC : | 2023 | NIC : | 2023 |
| Incomo | NIS in | in % | NIS in | in 0/ | NIS in millions | in 0/ |
| Income | millions | In % | millions | in % | millions | in % |
| Accounts with no fixed income for the account ⁽²⁾ | 7,380 | 27.4 | 6,812 | 25.7 | 7,191 | 26.9 |
| Less than NIS 10 thousand | 3,440 | 12.8 | 4,052 | 15.3 | 3,663 | 13.7 |
| Between NIS 10 thousand and NIS 20 thousand | 7,941 | 29.5 | 7,976 | 30.1 | 7,953 | 29.8 |
| Over NIS 20 thousand | 8,197 | 30.3 | 7,680 | 28.9 | 7,903 | 29.6 |
| Total | 26,958 | 100 | 26,520 | 100 | 26,710 | 100 |

⁽¹⁾ For measuring regular income in customer accounts, the Bank uses "credit turnover" data for the account, including *inter alia* salaries and regular pensions.

⁽²⁾ Primarily with respect to loans extended in conjunction with assignment of vehicle portfolios and loans extended by the leasing company. Due to the nature of account management, this revenue is not reflected in the current account.



Below is composition of on-balance sheet credit by remaining term to maturity(1):

| | As of N | March 31, | As of I | March 31, | As of Dece | mber 31, |
|-----------------------------|----------|-----------|----------|-----------|------------|----------|
| | | 2024 | | 2023 | | 2023 |
| | NIS in | | NIS in | | NIS in | |
| Term to maturity | millions | in % | millions | in % | millions | in % |
| Up to 1 year | 4,140 | 20.4 | 4,119 | 20.7 | 4,170 | 20.6 |
| Over 1 year to 3 years | 6,174 | 30.5 | 6,104 | 30.7 | 6,136 | 30.4 |
| Over 3 years to 5 years | 5,115 | 25.2 | 4,877 | 24.6 | 5,041 | 24.9 |
| Over 5 years to 7 years | 2,205 | 10.9 | 2,135 | 10.8 | 2,200 | 10.9 |
| Over 7 years ⁽²⁾ | 2,636 | 13 | 2,618 | 13.2 | 2,665 | 13.2 |
| Total | 20,270 | 100 | 19,853 | 100 | 20,212 | 100 |

⁽¹⁾ Excluding checking account and credit cards.

Below is information about problematic credit risk for individuals before provision for credit losses (NIS in millions):

| | Α | s of March | 31, 2024 | As | of March | 31, 2023 | As of December 31, 2023 | | | |
|---|---------|------------|--------------------------|--------|----------|-------------------------|-------------------------|---------|-------------------------|--|
| | | Cre | edit risk ⁽¹⁾ | | Cre | dit risk ⁽¹⁾ | | Cre | dit risk ⁽¹⁾ | |
| | On | Off | | On | Off | | On | Off | | |
| | balance | balance | Ofb | alance | balance | Of | balance | balance | Of | |
| | sheet | sheet | which: | sheet | sheet | which: | sheet | sheet | which: | |
| Balance of problematic credit risk | 270 | 6 | 276 | 216 | 7 | 223 | 269 | 8 | 277 | |
| Problematic credit risk rate ⁽²⁾ | 1.00% | 0.04% | 0.65% | 0.81% | 0.05% | 0.54% | 1.01% | 0.05% | 0.66% | |

⁽¹⁾ On- and off-balance sheet credit before impact of provision for credit losses, and before impact of deductible collateral with respect to indebtedness of borrower and of borrower group.

Below is the expense rate with respect to credit losses to individuals (annualized):

| | Thr | ee months | 2023 |
|---|-------|----------------------|----------------------|
| | 2024 | 2023 | |
| Expense with respect to credit losses as percentage of total loans to the public to individuals | 0.66% | ⁽²⁾ 1.28% | ⁽¹⁾ 1.22% |

⁽¹⁾ Includes group-based provision for credit losses, recognized so as to reflect the increase in credit risk in the market due to the war, though no material indicators of increase in this risk have been seen to date.

Data for credit risk to individuals show that:

- Total debts to private individuals (on-balance sheet credit) increased by 1.7% compared to March 31, 2023 and by 0.9% compared to December 31, 2023.
- Composition of debts as of March 31, 2024:

Checking accounts - 7.2%
Credit cards - 17.6%
Auto loans - 23.9%
Other loans and credit - 51.3%

- Of all debts (on-balance sheet credit) as of March 31, 2024, 30.9% is secured by financial assets and other collateral in the customer's account (compared to 28.9% as of March 31, 2023 and 29% as of December 31, 2023).

Credit risk in construction and real estate economic sector in Israel

In financing the construction and real estate industry, specific analysis and monitoring tools are used to assist the Bank in reaching decisions on the granting of financial support to the various projects. Construction financing in this industry is focused mainly on residential construction in areas with strong demand. In addition, the financing is allocated between geographic regions, based inter alia on relevant demand. In extending credit for construction, the Bank focuses on the financial support method (closed assistance). The application of this method is designed to reduce the exposure to risks in the granting of the loans, because it incorporates current and close monitoring of the progress of the financed projects, both before the loans are provided, and as the project receives the financial support, while maintaining a distinction between the financed projects and the business risks inherent in the other activities of the developer-borrower. The Bank



⁽²⁾ Primarily loans to salaried Government employees, where loan repayment is directly deducted from the customer's paycheck and which bear significantly lower risk than similar loans for the same term.

⁽²⁾ The ratio of problematic credit risk to total credit risk before provision for credit losses.

⁽²⁾ Includes group-based provision for credit losses, recognized so as to reflect the increase in credit risk in the market due to the increate in interest rates.

As of March 31, 2024

is assisted by outside construction supervisors, and also relies on liens on the land in the project, to secure the loans. Loans are issued for financed projects only by business centers and branches with professional knowledge of the subject, and under the supervision of the construction and real estate sector. The Bank also sets policies and rules for financing other real estate transactions, such as financing for rental properties, Construction, purchase groups, urban renewal, National Zoning Plan 38 etc. Moreover, in order to minimize risk, the Bank insures the portfolio of land designated for construction in a closed project and the portfolio of housing bonds and performance guarantees in assisted projects with overseas reinsurers.

Effect of the Iron Swords war on the real estate market and the real estate credit portfolio:

- There is still a shortage of construction workers, in light of the absence of Palestinian workers that are not currently allowed to come to work. This shortage has led to a slowdown in the progress of construction work and will apparently delay the delivery date. In addition, the shortage may lead to a slowdown in construction starts and a shortage of apartments in coming years. There is a government effort aimed at assisting, but there has not yet been a satisfactory solution to the shortage in workers, most sites have resumed activity but not in full.
- Raw materials and construction costs as a result of the war, there may be a shortage of raw materials, which may increase construction costs and gradually seep down to housing prices, with boycotts from countries like Turkey on the import of raw materials for the construction industry possibly making the situation even worse.
- Suply and demand as derived from the higher interest rates, in 2023 higher mortgage repayments for buyers and higher financing cost for developers have slowed down the demand and new residential construction starts, relative to previous years. This trend intensified with the outbreak of the war, and in October and November 2023 there was a significant slowdown in the scope of purchase transactions of apartments in the entire country, however, starting November 2023 there has been a gradual recovery in demand and in the first quarter of 2024, 23,520 housing units were sold, an increase of 20.6% compared to the corresponding period last year and of 88.8% compared to the fourth quarter of 2023. The change in sales trends that began before the war started and increased when it begun, is due, inter alia, to higher interest rates, higher mortgage costs, higher alternative interest rates for investments and the Iron Swords War, which resulted in decrease in apartment purchases by investors as well as buyers for residential purposes, with recently there being signs of recovery in the field of sales.
- New apartment prices dropped by a cumulative average of 4.9% from September 2022 until November 2023, but from November 2023 to March 2024 there has been a change in trends, with a cumulative average increase of 1.2%.
- In the field of housing construction starts in 2023, construction started on 62,000 housing units, a decrease of 8.9% compared to 2022.
- Residential housing construction completions increased by 9.3%, to 58 thousand residential units.
- The inventory of unsold new apartments in March 2024 reached 67,000 apartments, an increase of 23% compared to March last year, with 56% of unsold apartments in Tel Aviv and the Central region.

As a result of the implications of the war on the sector and the higher interest rates, higher mortgage repayments for buyers and higher financing cost for developers have slowed down the demand and new residential construction starts, relative to previous years, and therefore the risk associated with this sector is higher.

In the field of offices – in late 2022, indications of a slow-down in the high-tech sector appeared; this sector is a major consumer in the industry, and this resulted in a shift to decrease in rent and occupancy rates, along with the war, which led to a drop in demand, which may further decrease as the slow-down becomes more pronounced.

Note that the bank's exposure in the field of offices is low.

Financing of real estate transactions at the Bank is conducted in conformity with clear policy and rules stipulated in the lending policy for various activity channels, such as: financing for land, residential construction, rental real estate, purchase groups, urban renewal, TAMA 38 and so forth. Bank operations in this sector are conducted while adhering to appropriate underwriting procedures and credit spreads to reflect the risk. The risk level in this sector is also taken into account in the quarterly review process of the group-based provision.

The Bank regularly monitors the credit portfolio and risk characteristics of activity in this area, as well as new credit provided, in conformity with benchmarks stipulated in Bank policy.

Over the course of the first quarter of 2024, total exposure to construction and real estate sectors increased by 3.2%, due to increased project volume on the one hand, and to decrease in receipts by developers on the other hand. The share of the construction and real estate sector in Israel out of total credit risk to the public at the Bank as of March 31, 2024, as presented below (Credit Risk by Economic Sector) is 16.0%. Note that according to Proper Conduct of Banking Business Directive 315, the rate of indebtedness of the construction and real estate sector (for calculation of sector concentration) is 12.2% (excluding liabilities, including contingent liabilities to extend credit or to provide guarantees and amounts of housing bonds and loans to finance land, for which the Bank has obtained insurance policies). The Bank reviews in each quarter the calculation of the group-based provision for credit losses in this sector, and adjusts this provision so as to account, *inter alia*, for growth in the loan portfolio and the underwriting conditions.

For more information about addition of loans designated for purchase of land for development or construction with LTV in excess of 80% to the list of debt with a 150% risk weighting, see Note 9 to the financial statements.



Below is information about credit risk in the construction and real estate economic sector in Israel, by real estate collateral type (NIS in millions):

| | | | | | | | March | 31, 2024 |
|---|---------------------------------------|--------------------|----------------------------------|-------------------------|------------------|----------------------------------|---|--|
| _ | | | Credit risk to the | e public ⁽¹⁾ | | | D | alance of |
| _ | | | c | redit risk | Total prob | olematic credit risk | prov | ision for lit losses |
| | On balance sheet ⁽²⁾ | t | Off palance sheet ⁽³⁾ | Of which: | Non- accruing | Other problematic ⁽⁴⁾ | On- balance sheet credit risk | Off- balance sheet credit risk |
| | | | Facilities and other | - | <u> </u> | , | | |
| Secured by real estate: Housing | 22,604 | 5,780 | 14,152 | 42,536 | 204 | 278 | 213 | 24 |
| Commercial and industrial | 9,691 | 144 | 2,421 | 12,256 | 131 | 449 | 209 | 4 |
| Total secured by real estate | 32,295 | 5,924 49 | 16,573 | 54,792 13,373 | 335 | 727 112 | 422 182 | 28 24 |
| Not secured by real estate Total for construction and real estate economic sector in | 6,489 | | 6,835 | | | | | |
| Israel | 38,784 | 5,973 | 23,408 | 68,165 | 444 | 839 | 604 | 52 |
| Of which: Designated for project assistance | 22,102 | 6,452 | 14,061 | 42,615 | 191 | 322 | 114 | 24 |
| Secured by real estate: | | | | | | | March | 31, 2023 |
| Housing | 20,657 | 5,718 | 11,625 | 38,000 | 30 | 339 | 109 | 26 |
| Commercial and industrial | 8,595 | 175 | 2,013 | 10,783 | 118 | 287 | 136 | 4 |
| Total secured by real estate | 29,252 | 5,893 | 13,638 | 48,783 | 148 | 626 | 245 | 30 |
| Not secured by real estate Total for construction and | 6,084 | 6 | 5,530 | 11,620 | 114 | 89 | 171 | 29 |
| real estate economic sector in Israel | 35,336 | 5,899 | 19,168 | 60,403 | 262 | 715 | 416 | 59 |
| Of which: Designated for project assistance | 19,904 | 5,010 | 11,206 | 36,120 | 22 | 381 | 93 | 27 |
| <u> </u> | | | | | | 1 | December | 31, 2023 |
| Secured by real estate: Housing Commercial and industrial | 22,158 9,713 | 5,423 129 | 13,772 2,525 | 41,353 12,367 | 206 128 | 277 459 | 211 200 | 24 3 |
| Total secured by real estate | 31,871 | 5,552 | 16,297 | 53,720 | 334 | 736 | 411 | 27 |
| Not secured by real estate Total for construction and | 5,954 | 12 | 6,335 | 12,301 | 109 | 125 | 164 | 19 |
| real estate economic sector in Israel | 37,825 | 5,564 | 22,632 | 66,021 | 443 | 861 | 575 | 46 |
| Of which: Designated for project assistance | 21,465 | 5,516 | 13,891 | 40,872 | 197 | 318 | 102 | 24 |

⁽¹⁾ On- and off-balance sheet credit risk, problematic credit risk and non-accruing loans to the public are stated before impact of provision for credit losses, and before impact of deductible collateral with respect to indebtedness of borrower.

⁽²⁾ Loans to the public, investment in bonds by the public, other debt by the public and other assets with respect to derivatives against the public.

⁽³⁾ Credit risk of off-balance-sheet financial instruments as calculated for the purpose of determining per-borrower indebtedness limits.

⁽⁴⁾ On- and off-balance sheet credit risk with respect to the public, which is inferior or under special supervision.

⁽⁵⁾ Off-balance sheet credit risk due to housing bonds, which are mostly backed by insurance purchased from international reinsurers.

As of March 31, 2024

Below is information about credit risk in the construction and real estate economic sector in Israel, by asset status (NIS in millions):

| | | March | 31, 2024 | | March 3 | 31, 2023 | D | ecember : | 31, 2023 |
|--|------------------------|-------------------|-------------------------|------------------------|-------------------|-------------------------|------------------------|-------------------|-------------------------|
| | | Cre | dit risk ⁽¹⁾ | | Cred | lit risk ⁽¹⁾ | | Crec | lit risk ⁽¹⁾ |
| | On balance sheet | Off balance sheet | Of which: | On balance sheet | Off balance sheet | Of which: | On balance sheet | Off balance sheet | Of which: |
| Secured by real estate | | | | | | | | | |
| Real estate yet to be completely constructed: | | | | | | | | | |
| Raw land | 15,287 | 1,234 | 16,521 | 16,201 | 712 | 16,913 | 15,425 | 1,078 | 16,503 |
| Real estate under construction | 8,891 | 19,642 | 28,533 | 5,980 | 17,001 | 22,981 | 8,364 | 19,232 | 27,596 |
| Real estate completely constructed | 8,117 | 1,621 | 9,738 | 7,071 | 1,818 | 8,889 | 8,082 | 1,539 | 9,621 |
| Total credit secured by real estate in Israel | 32,295 | 22,497 | 54,792 | 29,252 | 19,531 | 48,783 | 31,871 | 21,849 | 53,720 |
| Not secured by real estate | 6,489 | 6,884 | 13,373 | 6,084 | 5,536 | 11,620 | 5,954 | 6,347 | 12,301 |
| Total credit risk for construction and real estate | 38,784 | 29,381 | 68,165 | 35,336 | 25,067 | 60,403 | 37,825 | 28,196 | 66,021 |

Below is information about credit risk in the construction and real estate economic sector in Israel, by debt classification (NIS in millions):

| | March 31 Dec | March 31 December 31 2024 2023 Credit risk to the public(1) 63,862 62,337 839 861 444 443 | | | |
|--|-------------------|---|--------|--|--|
| | 2024 | 2023 | Change | | |
| | Credit risk to th | e public ⁽¹⁾ | | | |
| Credit risk at performing credit rating: | · | | | | |
| Total non-problematic credit risk | 63,862 | 62,337 | 2.4% | | |
| Credit risk other than at performing credit rating: | | | | | |
| Problematic accruing | 839 | 861 | (2.6%) | | |
| Problematic non-accruing | 444 | 443 | 0.2% | | |
| Non-problematic | 3,020 | 2,380 | 26.9% | | |
| Total credit risk other than at performing credit rating | 4,303 | 3,684 | 16.8% | | |
| Total credit risk for construction and real estate | 68,165 | 66,021 | 3.2% | | |

⁽¹⁾ On- and off-balance sheet credit risk is stated before impact of provision for credit losses, and before impact of deductible collateral with respect to borrower indebtedness.



Credit risk by economic sector

As of March 31, 2024

Reported amounts (NIS in millions)

| Credit Spoot Standing Spoot | | | | Total cre | edit risk ⁽¹⁾ | Of | f balance s | sheet deb | ts ⁽²⁾ and cr | edit risk (oth | | |
|--|---|---------|----------------------------|--|--------------------------|---------|----------------------|-----------|--------------------------|------------------------|----------------------------------|---------------------------------------|
| Borrower activity in Israel Public - commercial Agriculture, forestry and fishing 1,144 1,078 42 24 1,144 862 24 19 2 - 33 33 34 35 34 34 34 34 | | - | Credit perfor- mance | good standing other than at perfor- ming credit | | Total | Debts ⁽²⁾ | | | with respect to credit | Net accoun- ting write- | Balance of provision for credit |
| Public - commercial Agriculture, forestry and fishing | Borrower activity in | Total | runing | ruting | mano | Total | DCDIO | mano | acorung | 100000 | 0113 | 103303 |
| Agriculture, forestry and fishing and excavation (1,257 1,246 1, 144 1,078 42 24 1,144 862 24 19 2 - 3 3 4 1 1 1,000 1,257 1,246 1 - 11 1,114 309 10 6 (1) - 1 1,000 1,000 1,257 1,246 1 - 11 1,114 309 10 6 (1) - 1 1,000 1,0 | | | | | | | | | | | | |
| fishing 1,144 1,078 42 24 1,144 862 24 19 2 - 3 | | | | | | | | | | | | |
| Mining and excavation 1,257 1,246 - 11 1,114 309 10 6 (1) - | | 1 1 1 1 | 1.070 | 40 | 24 | 1 1 1 1 | 060 | 24 | 10 | 2 | | 24 |
| Industry and production 17,555 16,481 559 515 17,333 10,324 504 161 11 15 44 160 160 160 160 160 17,555 16,481 599 133 1,671 1,162 133 60 (3) (2) 74 75 75 75 75 75 75 75 | U | | , | | | , | | | | | | 34 |
| Of which: Diamonds | • | | , | | | , | | | | | | 7 |
| Construction and real estate — construction (%) | , , | , | , | | | , | , | | | | | |
| Sestate - construction Section | | 1,671 | 1,447 | 91 | 133 | 1,671 | 1,162 | 133 | 60 | (3) | (2) | 75 |
| Department 10,215 9,271 368 576 9,687 8,748 576 107 8 - 23 | estate – construction ⁽⁶⁾ Construction and real | 57,950 | 54,591 | 2,652 | 707 | 57,846 | 29,415 | 707 | 337 | 36 | 9 | 423 |
| Delivery 11,089 10,576 495 18 10,764 6,324 18 4 6 6 6 5 6 6 6 6 6 6 | operations | 10,215 | 9,271 | 368 | 576 | 9,687 | 8,748 | 576 | 107 | 8 | - | 233 |
| Commerce 16,024 14,644 536 844 15,904 11,568 844 246 32 41 51 Hotels, dining and food services 2,134 1,813 94 227 2,119 1,603 227 43 11 4 15 Transport and storage 3,691 2,994 625 72 3,645 2,990 72 32 1 3 8 Information and communications 1,785 1,700 61 24 1,724 985 24 17 (1) 1 2 2 1 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 | | 11 090 | 10 576 | 105 | 10 | 10.764 | 6 324 | 10 | 1 | 6 | | 94 |
| Hotels, dining and food services 2,134 1,813 94 227 2,119 1,603 227 43 11 4 15 17 17 18 18 19 1,603 18 19 19 19 19 19 19 19 19 19 19 19 19 19 | , | , | -, | | | -, - | - , - | | · · | - | | 511 |
| services 2,134 1,813 94 227 2,119 1,603 227 43 11 4 15 Transport and storage Information and communications 3,691 2,994 625 72 3,645 2,990 72 32 1 3 8 Information and communications 1,785 1,700 61 24 1,724 985 24 17 (1) 1 2 Financial services 25,992 25,897 72 23 20,992 11,395 23 19 (1) (2) 4 Other business services 8,052 7,701 181 170 8,037 5,188 170 81 9 10 15 Public and community services 3,213 2,953 98 162 3,181 2,445 162 143 (5) 1 10 Total commercial 160,101 150,945 5,783 3,373 153,490 92,156 3,361 1,215 108 < | | 10,024 | 14,044 | 550 | 044 | 15,904 | 11,500 | 044 | 240 | 32 | 41 | 311 |
| Transport and storage Information and Communications and Communications and Communications and Communications 1,785 1,700 61 24 1,724 985 24 17 (1) 1 2 2 2 3 20,992 11,395 23 19 (1) (2) 4 3 3 4 3 4 3 4 3 4 3 4 3 4 4 4 4 5 4 5 | | 2.134 | 1.813 | 94 | 227 | 2.119 | 1.603 | 227 | 43 | 11 | 4 | 153 |
| communications 1,785 1,700 61 24 1,724 985 24 17 (1) 1 2 Financial services 25,992 25,897 72 23 20,992 11,395 23 19 (1) (2) 4 Other business services 8,052 7,701 181 170 8,037 5,188 170 81 9 10 19 Public and community services 3,213 2,953 98 162 3,181 2,445 162 143 (5) 1 10 Total commercial 160,101 150,945 5,783 3,373 153,490 92,156 3,361 1,215 108 82 2,36 Private individuals – residential mortgages 223,376 218,624 2,637 2,115 223,376 209,291 2,115 2,115 22 - 1,17 Frivate individuals – other 42,252 41,616 360 276 42,246 26,958 276 81 | Transport and storage | 3,691 | , | 625 | 72 | 3,645 | 2,990 | 72 | 32 | 1 | 3 | 82 |
| Financial services 25,992 25,897 72 23 20,992 11,395 23 19 (1) (2) 44 (1) (2) 45 (1) (2) (2) (4) (2) (4) (4) (4) (4) (4) (4) (5) (4) (6) (6) (6) (6) (6) (6) (6) (6) (6) (6 | | 1.785 | 1.700 | 61 | 24 | 1.724 | 985 | 24 | 17 | (1) | 1 | 28 |
| Other business services Public and community services 8,052 7,701 181 170 8,037 5,188 170 81 9 10 19 Public and community services 3,213 2,953 98 162 3,181 2,445 162 143 (5) 1 10 Total commercial 160,101 150,945 5,783 3,373 153,490 92,156 3,361 1,215 108 82 2,36 Private individuals — residential mortgages 223,376 218,624 2,637 2,115 223,376 209,291 2,115 2,115 22 - 1,17 Private individuals — other 42,252 41,616 360 276 42,246 26,958 276 81 44 44 47 Total public — activity in Israel 425,729 411,185 8,780 5,764 419,112 328,405 5,752 3,411 174 126 4,23 Banks in Israel 2,114 2,114 - - 7 | Financial services | 25,992 | 25,897 | 72 | 23 | 20,992 | 11,395 | 23 | 19 | (1) | (2) | 45 |
| Public and community services 3,213 2,953 98 162 3,181 2,445 162 143 (5) 1 107 Total commercial 160,101 150,945 5,783 3,373 153,490 92,156 3,361 1,215 108 82 2,367 Private individuals — residential mortgages 223,376 218,624 2,637 2,115 223,376 209,291 2,115 2,115 22 - 1,17 Private individuals — other 42,252 41,616 360 276 42,246 26,958 276 81 44 44 70 Total public — activity in Israel 425,729 411,185 8,780 5,764 419,112 328,405 5,752 3,411 174 126 4,23 Banks in Israel 2,114 2,114 — 738 738 — 748 — 748 — 748 — 748 Borrower activity in Israel 447,804 433,260 8,780 5,764 419,856 329,149 5,752 3,411 174 126 4,23 Borrower activity overseas 8,663 7,987 264 412 8,462 6,180 405 245 1 9 8 Overseas banks 20,043 20,043 — 19,862 19,685 — 748 — 74 | | | 7.701 | 181 | | 8.037 | | | 81 | ` ' | | |
| Total commercial 160,101 150,945 5,783 3,373 153,490 92,156 3,361 1,215 108 82 2,36 Private individuals – residential mortgages 223,376 218,624 2,637 2,115 223,376 209,291 2,115 2,115 22 - 1,17 Private individuals – other 42,252 41,616 360 276 42,246 26,958 276 81 44 44 70 Total public – activity in Israel 425,729 411,185 8,780 5,764 419,112 328,405 5,752 3,411 174 126 4,23 Banks in Israel 2,114 2,114 - - 738 738 - | | , | • | | | • | , | | | | | |
| Private individuals — residential mortgages 223,376 218,624 2,637 2,115 223,376 209,291 2,115 2,115 22 — 1,17 Private individuals — other 42,252 41,616 360 276 42,246 26,958 276 81 44 44 70 Total public — activity in Israel 425,729 411,185 8,780 5,764 419,112 328,405 5,752 3,411 174 126 4,23 Banks in Israel 2,114 2,114 — 7 38 738 — 7 — 7 — 7 — 7 — 7 — 7 — 7 — 7 — 7 — | services | | | | | | | | | | | 107 |
| residential mortgages 223,376 218,624 2,637 2,115 223,376 209,291 2,115 2,115 22 - 1,17 Private individuals – other 42,252 41,616 360 276 42,246 26,958 276 81 44 44 70 Total public – activity in Israel 425,729 411,185 8,780 5,764 419,112 328,405 5,752 3,411 174 126 4,23 Banks in Israel 2,114 2,114 738 738 | | 160,101 | 150,945 | 5,783 | 3,373 | 153,490 | 92,156 | 3,361 | 1,215 | 108 | 82 | 2,360 |
| Private individuals – other | | | | | | | | | | | | |
| Total public – activity in Israel 425,729 411,185 8,780 5,764 419,112 328,405 5,752 3,411 174 126 4,23 Banks in Israel 2,114 2,114 - - 738 738 - <td< td=""><td>0 0</td><td></td><td>,</td><td>,</td><td></td><td>,</td><td></td><td>,</td><td>,</td><td></td><td></td><td>1,171</td></td<> | 0 0 | | , | , | | , | | , | , | | | 1,171 |
| Israel 425,729 411,185 8,780 5,764 419,112 328,405 5,752 3,411 174 126 4,23 Banks in Israel 2,114 2,114 - - 738 738 - | | 42,252 | 41,616 | 360 | 2/6 | 42,246 | 26,958 | 2/6 | 81 | 44 | 44 | 702 |
| Banks in Israel 2,114 2,114 738 738 Government of Israel 19,961 19,961 6 6 6 | | 425 729 | 411 185 | 8 780 | 5 764 | 419 112 | 328 405 | 5 752 | 3 411 | 174 | 126 | 4 233 |
| Government of Israel 19,961 19,961 6 6 6 | | | | , | • | | | | | | | |
| Total activity in Israel 447,804 433,260 8,780 5,764 419,856 329,149 5,752 3,411 174 126 4,23 Borrower activity overseas Total public – activity overseas 8,663 7,987 264 412 8,462 6,180 405 245 1 9 8 Overseas banks 20,043 20,043 - - 19,862 19,685 - - - - Overseas governments 1,190 1,189 - 1 570 437 1 1 - - Total activity overseas 29,896 29,219 264 413 28,894 26,302 406 246 1 9 8 | | , | , | | _ | | | | _ | _ | | _ |
| Borrower activity overseas Total public – activity overseas 8,663 7,987 264 412 8,462 6,180 405 245 1 9 8 Overseas banks 20,043 20,043 - - 19,862 19,685 - - - - Overseas governments 1,190 1,189 - 1 570 437 1 1 - - Total activity overseas 29,896 29,219 264 413 28,894 26,302 406 246 1 9 8 | | | | | 5 764 | | | | 3 411 | 174 | | 4,233 |
| overseas Total public – activity overseas 8,663 7,987 264 412 8,462 6,180 405 245 1 9 8 Overseas banks 20,043 20,043 - - 19,862 19,685 - - - - - Overseas governments 1,190 1,189 - 1 570 437 1 1 - - Total activity overseas 29,896 29,219 264 413 28,894 26,302 406 246 1 9 88 | | , | .00,200 | 0,.00 | 0,. 0 . | 110,000 | 020,110 | 0,.02 | 0, | | | .,200 |
| overseas 8,663 7,987 264 412 8,462 6,180 405 245 1 9 8 Overseas banks 20,043 20,043 - - 19,862 19,685 - - - - Overseas governments 1,190 1,189 - 1 570 437 1 1 - - Total activity overseas 29,896 29,219 264 413 28,894 26,302 406 246 1 9 8 | overseas | | | | | | | | | | | |
| Overseas banks 20,043 20,043 - - 19,862 19,685 - - - - Overseas governments 1,190 1,189 - 1 570 437 1 1 - - Total activity overseas 29,896 29,219 264 413 28,894 26,302 406 246 1 9 8 | | 8 663 | 7 987 | 264 | 412 | 8 462 | 6 180 | 405 | 245 | 1 | Q | 85 |
| Overseas governments 1,190 1,189 - 1 570 437 1 1 - - Total activity overseas 29,896 29,219 264 413 28,894 26,302 406 246 1 9 8 | | , | , | | | | | | | | | 2 |
| Total activity overseas 29,896 29,219 264 413 28,894 26,302 406 246 1 9 | | , | | | | , | | | 1 | _ | | 1 |
| | | | | 264 | | | | | | 1 | 9 | |
| Total 4///10 462 479 9 044 6 177 //X 760 366 /61 6 16X 3 667 176 126 // 25 | Total | 477,700 | 462,479 | 9.044 | 6.177 | 448.750 | 355,451 | 6,158 | 3,657 | 175 | 135 | |

⁽¹⁾ On- and off-balance sheet credit risk, including with respect to derivatives (NIS in millions): Debts⁽²⁾ –355,451; bonds – 22,787; securities borrowed or acquired in conjunction with resale agreements – 274; (on- and off-balance sheet) credit risk with respect to derivatives – 5,889; and credit risk of off-balance-sheet financial instruments as calculated for the purpose of determining per-borrower indebtedness limits – 93,299.



⁽²⁾ Loans to the public, loans to governments, deposits with banks and other debts, except for bonds and securities borrowed or acquired in conjunction with resale agreements.

⁽³⁾ Includes with respect to off-balance sheet credit instruments (included on balance sheet under Other Liabilities).

⁽⁴⁾ Credit risk whose credit rating as of the report date matches the credit rating for new credit performance, in conformity with Bank policies.

⁽⁵⁾ On- and off-balance sheet credit risk, which is non-accruing, inferior or under special supervision.

⁽⁶⁾ Includes on-balance sheet credit risk amounting to NIS 859 million and off-balance sheet credit risk amounting to NIS 1,221 million, extended to certain purchase groups which are in the process of construction. For more information on credit exposures secured by international re-insurers, see "Key exposure to foreign countries" below.

Credit risk by economic sector - Continued

As of March 31, 2023

Reported amounts (NIS in millions)

| | | | Total cred | dit risk ⁽¹⁾ | Off bal | ance shee | et debts ⁽²⁾ | and cred | lit risk (othe | r than de | ivatives)(3) |
|--|---------|-----------|--|---------------------------------|---------|----------------------|---------------------------------|------------------|----------------|---------------------------------|--|
| | 9 | Of which: | | | | | | | | Cred | lit losses(3) |
| | Total | perfor- | Credit in good standing other than at perfor- ning credit rating | Proble- matic ⁽⁵⁾ | Total | Debts ⁽²⁾ | Proble- matic ⁽⁵⁾ | Non- accruing | | Net accounting write-offs | Balance of provision for credit losses |
| Borrower activity in Israel | | | | | | | | | | | |
| Public – commercial | | | | | | | | | | | |
| Agriculture, forestry and fishing | 1,207 | 1,181 | 4 | 22 | 1,207 | 933 | 22 | 14 | - | - | 20 |
| Mining and excavation | 1,035 | 1,024 | - | 11 | 879 | 301 | 7 | 1 | - | - | 7 |
| Industry and production | 16,155 | 15,337 | 225 | 593 | 15,726 | 10,036 | 583 | 275 | (2) | 3 | 323 |
| Of which: Diamonds | 1,779 | 1,621 | 13 | 145 | 1,779 | 1,199 | 145 | 63 | 1 | (1) | 43 |
| Construction and real estate – construction ⁽⁶⁾ | 51,607 | 49,589 | 1,357 | 661 | 51,520 | 27,098 | 661 | 178 | 8 | 3 | 336 |
| Construction and real estate – real estate operations | 8,796 | 8,239 | 241 | 316 | 8,275 | 7,641 | 316 | 84 | 28 | 3 | 139 |
| Electricity and water delivery | 9,319 | 9,253 | 62 | 4 | 9,054 | 5,651 | 4 | 2 | | 1 | 75 |
| Commerce | 15,710 | 14,787 | 537 | 386 | 15,576 | 11,780 | 384 | 190 | 19 | (3) | 314 |
| Hotels, dining and food services | 1,979 | 1,774 | 119 | 86 | 1,967 | 1,525 | 86 | 46 | 4 | 3 | 87 |
| Transport and storage | 3,621 | 2,851 | 665 | 105 | 3,581 | 2,992 | 105 | 63 | 9 | 3 | 90 |
| Information and | | | | | | | | | | | |
| communications | 2,205 | 2,139 | 29 | 37 | 2,126 | 1,391 | 37 | 19 | 1 | 5 | 25 |
| Financial services | 19,565 | 19,511 | 28 | 26 | 14,546 | 8,408 | 26 | 21 | (2) | - | 39 |
| Other business services | 7,011 | 6,682 | 95 | 234 | 7,003 | 4,766 | 234 | 101 | 3 | 3 | 161 |
| Public and community services | 3,280 | 2,865 | 228 | 187 | 3,252 | 2,655 | 187 | 140 | 24 | 3 | 111 |
| Total commercial | 141,490 | 135,232 | 3,590 | 2,668 | 134,712 | 85,177 | 2,652 | 1,134 | 93 | 24 | 1,727 |
| Private individuals – residential mortgages | 210,505 | 206,728 | 2,271 | 1,506 | 210,505 | 198,774 | 1,506 | 1,506 | 42 | - | 944 |
| Private individuals – other | 41,231 | 40,652 | 356 | 223 | 41,228 | 26,520 | 223 | 53 | 85 | 29 | 568 |
| Total public – activity in Israel | 393,226 | 382,612 | 6,217 | 4,397 | 386,445 | 310,471 | 4,381 | 2,693 | 220 | 53 | 3,239 |
| Banks in Israel | 2,800 | 2,800 | - | - | 1,198 | 858 | - | - | - | - | - |
| Government of Israel | 15,018 | 15,018 | - | - | 60 | 60 | - | - | - | - | _ |
| Total activity in Israel | 411,044 | 400,430 | 6,217 | 4,397 | 387,703 | 311,389 | 4,381 | 2,693 | 220 | 53 | 3,239 |
| Borrower activity overseas | | | | | | | | | | | |
| Total public – activity overseas | 7,703 | 7,064 | 582 | 57 | 7,559 | 4,945 | 51 | 12 | 7 | - | 39 |
| Overseas banks | 18,877 | 18,877 | - | - | 18,606 | 18,586 | - | - | - | - | - |
| Overseas governments | 1,970 | 1,969 | - | 1 | 471 | 471 | 1 | 1 | - | - | 1 |
| Total activity overseas | 28,550 | 27,910 | 582 | 58 | 26,636 | 24,002 | 52 | 13 | 7 | - | 40 |
| Total | 439,594 | 428,340 | 6,799 | 4,455 | 414,339 | 335,391 | 4,433 | 2,706 | 227 | 53 | 3,279 |

⁽¹⁾ On- and off-balance sheet credit risk, including with respect to derivatives (NIS in millions): Debts⁽²⁾ – 335,391; bonds – 18,755; securities borrowed or acquired in conjunction with resale agreements – 15; (on- and off-balance sheet) credit risk with respect to derivatives – 6,485; and Credit risk of off-balance-sheet financial instruments as calculated for the purpose of determining per-borrower indebtedness limits – 78,948.



⁽²⁾ Loans to the public, loans to governments, deposits with banks and other debts, except for bonds and securities borrowed or acquired in conjunction with resale agreements.

⁽³⁾ Includes with respect to off-balance sheet credit instruments (included on balance sheet under Other Liabilities).

⁽⁴⁾ Credit risk whose credit rating as of the report date matches the credit rating for new credit performance, in conformity with Bank policies.

⁽⁵⁾ On- and off-balance sheet credit risk, which is non-accruing, inferior or under special supervision.

⁶⁾ Includes on-balance sheet credit risk amounting to NIS 1,320 million and off-balance sheet credit risk amounting to NIS 1,778 million, extended to certain purchase groups which are in the process of construction. For more information on credit exposures secured by international re-insurers, see "Key exposure to foreign countries" below.

Credit risk by economic sector - Continued

As of December 31, 2023

Reported amounts (NIS in millions)

| | | | Total cre | edit risk ⁽¹⁾ | Off | balance s | sheet deb | ts ⁽²⁾ and cr | edit risk (oth | | |
|--|-----------------|-----------------------|--|--------------------------|---------------|----------------------|----------------------|--------------------------|--------------------------|---------|---------------------------|
| | _ | Of which: | Credit in | | | | | - | | Cre | dit losses ⁽³⁾ |
| | | | good standing other than at perfor- ming | | | | | | Expenses with respect to | | Balance of provision |
| | | mance | credit | Proble- | | (2) | Proble- | Non- | credit | write- | for credit |
| Danisius activity in large | Total | rating ⁽⁴⁾ | rating | matic ⁽⁵⁾ | Total | Debts ⁽²⁾ | matic ⁽⁵⁾ | accruing | losses | offs | losses |
| Borrower activity in Israel Public – commercial | | | | | | | | | | | |
| Agriculture, forestry and | | | | | | | | | | | |
| fishing | 1,137 | 1.080 | 31 | 26 | 1.137 | 851 | 26 | 21 | 16 | 4 | 32 |
| Mining and excavation | 1,351 | 1,339 | - | 12 | 1,137 | 356 | 10 | 6 | 2 | - | 8 |
| Industry and production | 17,545 | 16,500 | 475 | 570 | 17,296 | 10,161 | 558 | 192 | 150 | 14 | 442 |
| Of which: Diamonds | 1,691 | 1,451 | 112 | 128 | 1,691 | 1,121 | 128 | 67 | 41 | 3 | 74 |
| Construction and real | 1,091 | 1,451 | 112 | 120 | 1,091 | 1,121 | 120 | 67 | 41 | 3 | 74 |
| estate – construction ⁽⁶⁾ | EE 771 | E2 610 | 1 121 | 728 | EE 667 | 20 200 | 727 | 337 | 83 | 27 | 396 |
| Construction and real | 55,771 | 53,619 | 1,424 | 120 | 55,667 | 28,380 | 121 | 337 | 03 | 21 | 390 |
| estate – real estate | | | | | | | | | | | |
| operations | 10,250 | 8,718 | 956 | 576 | 9,715 | 8,818 | 576 | 105 | 113 | 4 | 225 |
| Electricity and water | 10,230 | 0,110 | 930 | 370 | 9,713 | 0,010 | 370 | 105 | 113 | 4 | 223 |
| delivery | 11,030 | 10,591 | 416 | 23 | 10,743 | 6,514 | 23 | 4 | 17 | 5 | 88 |
| | , | , | 487 | 879 | 16,563 | , | 879 | 288 | 246 | 18 | 520 |
| Commerce Hotels, dining and food | 16,718 | 15,352 | 407 | 019 | 10,303 | 12,756 | 0/9 | 200 | 240 | 10 | 520 |
| services | 2.121 | 1,814 | 116 | 191 | 2,107 | 1,595 | 191 | 56 | 70 | 19 | 146 |
| Transport and storage | 3,632 | 2,866 | 690 | 76 | 3,612 | 2,988 | 76 | 31 | 14 | 11 | 84 |
| Information and | 3,032 | 2,000 | 090 | 70 | 3,012 | 2,900 | 70 | 31 | 14 | 11 | 04 |
| communications | 1,748 | 1,625 | 98 | 25 | 1,683 | 944 | 25 | 19 | 11 | 9 | 30 |
| Financial services | 25,726 | 25,590 | 105 | 31 | 20,715 | 9,593 | 31 | 28 | 10 | 9 | 55 |
| Other business services | 7,647 | 7,341 | 111 | 195 | 7,644 | 4,921 | 195 | 95 | 60 | - 27 | 195 |
| Public and community | 7,047 | 7,341 | 111 | 193 | 7,044 | 4,921 | 195 | 95 | 00 | 21 | 195 |
| services | 3,269 | 2,841 | 268 | 160 | 3,238 | 2,545 | 160 | 145 | 40 | 15 | 113 |
| Total commercial | 157,945 | 149,276 | 5,177 | 3,492 | 151,380 | 90,422 | 3,477 | 1,327 | 832 | 153 | 2,334 |
| Private individuals – | 137,343 | 143,270 | 3,177 | 3,432 | 131,300 | 30,422 | 3,477 | 1,327 | 032 | 133 | 2,334 |
| | 218,658 | 212 906 | 2,609 | 2 152 | 210 650 | 206,553 | 2,153 | 2,153 | 247 | | 1,149 |
| residential mortgages Private individuals – other | 42,032 | 213,896 41,386 | 369 | 2,153 277 | , | 26,710 | 2,153 | 2,155 75 | 324 | 134 | |
| Total public – activity in | 42,032 | 41,300 | 309 | 211 | 42,028 | 20,710 | 211 | 75 | 324 | 134 | 702 |
| Israel | 418,635 | 404,558 | 8,155 | 5 022 | 412,066 | 323 685 | 5,907 | 3,555 | 1,403 | 287 | 4,185 |
| Banks in Israel | 2,286 | 2,286 | 0,100 | 3,322 | 702 | 702 | 3,301 | | 1,703 | - 201 | 4,103 |
| Government of Israel | 19,562 | 19,562 | - | - | 4 | 4 | - | - | - | - | - |
| | 440,483 | 426,406 | 8,155 | 5,922 | 412,772 | | 5,907 | 3,555 | 1,403 | 287 | 4,185 |
| Total activity in Israel | 440,403 | 420,400 | 0,100 | 5,922 | 412,772 | 324,391 | 5,907 | 3,333 | 1,403 | 201 | 4,100 |
| Borrower activity overseas | | | | | | | | | | | |
| | | | | | | | | | | | |
| Total public – activity overseas | 0 504 | 7 0/6 | 296 | 342 | 8,416 | E 720 | 336 | 176 | 58 | | 93 |
| Overseas Overseas banks | 8,584 27,248 | 7,946 27,248 | 290 | 342 | 26,997 | 5,730 26,869 | JJ0 | 170 | 2 | - | 93 |
| Overseas panks Overseas governments | 1,211 | 1,248 | - | 1 | 26,997 628 | 26,869 476 | 1 | 1 | - | - | 1 |
| Total activity overseas | 37,043 | 36,404 | 296 | 343 | 36,041 | 33,075 | 337 | 177 | 60 | | 96 |
| | | | | | | | | 3,732 | | 207 | |
| Total | 477,526 | 462,810 | 8,451 | 6,265 | 448,813 | 357,466 | 6,244 | 3,132 | 1,463 | 287 | 4,281 |

⁽¹⁾ On- and off-balance sheet credit risk, including with respect to derivatives (NIS in millions): Debts⁽²⁾ – 357,466; bonds – 22,453; securities borrowed or acquired in conjunction with resale agreements – 106; (on- and off-balance sheet) credit risk with respect to derivatives – 6,154; and credit risk of off-balance-sheet financial instruments as calculated for the purpose of determining per-borrower indebtedness limits – 91,347.



⁽²⁾ Loans to the public, loans to governments, deposits with banks and other debts, except for bonds and securities borrowed or acquired in conjunction with resale agreements.

⁽³⁾ Includes with respect to off-balance sheet credit instruments (included on balance sheet under Other Liabilities).

⁽⁴⁾ Credit risk whose credit rating as of the report date matches the credit rating for new credit performance, in conformity with Bank policies.

⁽⁵⁾ On- and off-balance sheet credit risk, which is non-accruing, inferior or under special supervision.

⁽⁶⁾ Includes on-balance sheet credit risk amounting to NIS 1,070 million and off-balance sheet credit risk amounting to NIS 1,211 million, extended to certain purchase groups which are in the process of construction. For more information on credit exposures secured by international re-insurers, see "Key exposure to foreign countries" below.

Exposure to foreign countries⁽¹⁾

Reported amounts (NIS in millions)

Part A – Information regarding total exposure to foreign countries and exposure to countries for which total exposure to each country exceeds 1% of total consolidated assets or 20% of capital, whichever is lower (NIS in millions):

| | March 31, 2024 | | | | March 31, 2023 | | | December 31, 2023 | |
|---|------------------------------------|---------------------------------------|--------|---------------------------------------|----------------|--------|---------------------------------------|-------------------|----------|
| Country | | | | | | | | | Exposure |
| | On balance sheet ⁽²⁾ | Off- balance sheet (2)(3)(4) | Total | On balance sheet ⁽²⁾ | sheet | Total | On balance sheet ⁽²⁾ | sheet | Total |
| USA | 26,127 | 2,015 | 28,142 | ⁽⁷⁾ 22,522 | 1,441 | 23,963 | 32,474 | 1,976 | 34,450 |
| Barbados ⁽⁵⁾ | 5,230 | - | 5,230 | 5,683 | - | 5,683 | 5,353 | - | 5,353 |
| Others ⁽⁶⁾ | 11,328 | 10,609 | 21,937 | 11,119 | 7,902 | 19,021 | 11,008 | 11,406 | 22,414 |
| Total exposure to foreign countries | 42,685 | 12,624 | 55,309 | 39,324 | 9,343 | 48,667 | 48,835 | 13,382 | 62,217 |
| Of which: To Greece, Portugal, Spain, Italy | 48 | 6 | 54 | 64 | 7 | 71 | 63 | 10 | 73 |
| Of which: Total exposure to LDC countries | 854 | 202 | 1,056 | 634 | 97 | 731 | 844 | 219 | 1,063 |

- (1) Based on final risk, after effect of guarantees, liquid collateral and credit derivatives.
- (2) On- and off-balance sheet credit risk is stated before impact of provision for credit losses, and before impact of deductible collateral with respect to indebtedness of borrower and of borrower group.
- (3) Credit risk of off-balance-sheet financial instruments as calculated for the purpose of determining per-borrower indebtedness limits, in conformity with Proper Conduct of Banking Business Directive 313.
- (4) The balance of off-balance sheet exposure includes NIS 7,127 million, mostly with respect to acquiring insurance from international reinsurers for the portfolio of housing bonds for borrowers in the real estate sector in Israel. (As of March 31, 2023: NIS 7,323 million; As of December 31, 2023: NIS 7,075 million).
- (5) This exposure is with respect to insurance policies backing the mortgage portfolios in Israel. The insurer, incorporated in Barbados, is a subsidiary of an international insurance group incorporated in Canada.
- (6) Balance sheet exposure includes NIS 3,464 million with respect to acquiring insurance from international reinsurers for the loan portfolio to finance land purchase for borrowers in the real estate sector in Israel. (As of March 31, 2023: NIS 3,781 million; As of December 31, 2023: NIS 3,370 million).

Part B – Information regarding countries for which total exposure to each country is between 0.75%-1% of total consolidated assets or between 15%-20% of capital, whichever is lower: As of March 31, 2024, March 31, 2023 and December 31, 2023, there are no foreign countries for which the balance sheet exposure exceeds the threshold for this disclosure.

Part C - Information regarding balance sheet exposure to foreign countries facing liquidity issues

| | For the th | For the year ended | |
|--------------------------------------|-------------------------|-----------------------------|-------------------------|
| | March 31 | March 31 March 31 2024 2023 | |
| | 2024 | | |
| | Barbados ⁽¹⁾ | Barbados ⁽¹⁾ | Barbados ⁽¹⁾ |
| Exposure at start of reported period | 5,353 | 5,803 | 5,803 |
| Net changes to exposure | (123) | (120) | (450) |
| Exposure at end of reported period | 5,230 | 5,683 | 5,353 |

In conformity with Bank of Israel directives, a country which has received aid from the International Monetary Fund is deemed a country with liquidity issues. The aforementioned exposure is to an insurer that backs mortgage portfolios, and liquidity in the country should not affect the repayment capacity in case of future claims by the Bank.



⁽¹⁾ This exposure is with respect to insurance policies backing the mortgage portfolios in Israel. The insurer, incorporated in Barbados, is a subsidiary of an international insurance group incorporated in Canada.

Credit exposure to foreign financial institutions

Below is information on the Bank's exposure to foreign financial institutions⁽¹⁾⁽²⁾ (NIS in millions):

| | Current off- | | | | | |
|---|--|---|-------------------------|--|--|--|
| External credit rating | On-balance sheet credit risk ⁽³⁾ | balance sheet credit risk ⁽⁴⁾ | Current credit exposure | | | |
| | | | March 31, 2024 | | | |
| AAA to AA- | 6,412 | 4,708 | 11,120 | | | |
| A+ to A- | 3,276 | 2,764 | 6,040 | | | |
| BBB+ to BBB- | 2 | = | 2 | | | |
| BB+ to B- | - | = | - | | | |
| Lower than B- | - | = | - | | | |
| Unrated | 9 | 23 | 32 | | | |
| Total credit exposure to foreign financial institutions | 9,699 | 7,495 | 17,194 | | | |

| | Current off- | | | |
|---|--|---|-------------------------|--|
| External credit rating | On-balance sheet credit risk ⁽³⁾ | balance sheet credit risk ⁽⁴⁾ | Current credit exposure | |
| | | | March 31, 2023 | |
| AAA to AA- (5) | 6,982 | 4,594 | 11,576 | |
| A+ to A- | 3,605 | 3,225 | 6,830 | |
| BBB+ to BBB- | = | 4 | 4 | |
| BB+ to B- | - | - | = | |
| Lower than B- | - | - | = | |
| Unrated | 1 | 23 | 24 | |
| Total credit exposure to foreign financial institutions | 10,588 | 7,846 | 18,434 | |

| External credit rating | On-balance sheet credit risk ⁽³⁾ | Current off- balance sheet credit risk ⁽⁴⁾ | Current credit exposure December 31, 2023 |
|---|---|---|---|
| AAA to AA- | 6,894 | 4,682 | 11,576 |
| A+ to A- | 2,643 | 3,058 | 5,701 |
| BBB+ to BBB- | 1 | - | 1 |
| BB+ to B- | - | - | - |
| Lower than B- | - | - | - |
| Unrated | 18 | 21 | 39 |
| Total credit exposure to foreign financial institutions | 9,556 | 7,761 | 17,317 |

⁽¹⁾ Foreign financial institutions include: banks, investment banks, brokers/dealers, insurance companies, institutional entities and entities controlled by the former. Bank exposure is almost entirely to banks and investment banks primarily incorporated in Ireland, the UK, Barbados, Germany, France and Switzerland

(2) After deduction of provision for credit losses.

(3) Bank deposits, loans to the public, investment in bonds, securities borrowed or acquired in conjunction with resale agreements and other balance sheet credit risk with respect to derivatives.

(5) The Bank Group has no exposure to foreign financial institutions, as defined in Proper Conduct of Banking Business Directive 202, in excess of 15% of the capital base (total exposure as of March 31, 2023 was NIS 5,683 million with weighted rating of AA-).

Due to the higher inflation, many central banks started to apply a restraining monetary policy and to raise interest rates. Interest rates remained high in 2023, as well as over the course of the first quarter of 2024. Political and macroeconomic developments had negative impact on the global financial system. Many banks recognized impairment in their securities portfolios, and there is concern with regard to increase in non-accruing credit in certain sectors, including commercial real estate and high-tech.

As from the first quarter of 2023, following the collapse of multiple banks in Europe and in the USA, the Bank expanded its close monitoring of exposures to financial institutions. Note that Bank exposure to the impacted financial institutions is very low.

⁽⁴⁾ The balance of off-balance sheet exposure to financial institutions includes NIS 7,127 million as of March 31, 2024 (as of March 31, 2023: NIS 7,323 million; as of December 31, 2023: NIS 7,075 million) with respect to acquiring insurance from international reinsurers for the portfolio of housing bonds for borrowers in the real estate sector in Israel as well as guarantees and additional commitments to extend credit, including guarantees to secure indebtedness of third parties.

As of March 31, 2024

The aforementioned credit exposure excludes exposure to financial institutions for which complete, explicit government guarantees are in place, and exclude investments in asset-backed securities. For more information with regard to credit exposure composition with respect to derivative instruments vis-à-vis banks and dealers/brokers (domestic and foreign), see Note 11c. to the financial statements.

Some of the exposures listed in the above table are included under "Credit Risk by Economic Sector", under "Financial services". This includes deposits with banks, loans to the public, public investment in bonds and other assets with respect to derivatives. Futures transactions, weighted in accordance with rules stated in Proper Business Conduct Directive 313, are included as part of off-balance sheet credit risk, and are excluded from the above table.

In conjunction with its policies regarding management of exposure to foreign financial institutions, the Bank's Board of Directors sets, inter alia, the risk appetite – i.e. the maximum exposure limit for states and foreign financial institutions, while adjusting the exposure limit to the risk assessment for each state and financial institution. Exposure limits are set based, *inter alia*, on financial date of the various nations and financial institutions and on Bank assessment of the risk level in a manner which diversifies exposure.

Exposure limits per institution include maximum exposure amount and maximum time to maturity for different types of activities and transactions. To this end, the existence (or absence) of an offset agreement for derivative operations with this financial institution is also taken into consideration. The policies also specify a hierarchy of authority for approval of specific transactions within the exposure limits. The Bank adjusts the exposure limits from time to time as required.

Out of total Bank group exposure, NIS 545 million, is to international affiliates of financial institutions in the USA, mostly with respect to derivatives. This exposure is mostly to major US Banks rated A+ or higher, mostly Global Systemically Important Banks (G-SIBs), which are subject to strict regulatory requirements, including taking part in stress testing and increased capital requirements. All of these banks have a stable credit profile and diverse funding sources. They operate throughout the USA and globally, providing a wide range of retail, commercial and corporate banking services.

The Bank monitors public information and ratings, as well as any other information available with regard to financial institutions to which it has exposure, and adjusts the exposure limits and actual exposure as required.

The Bank takes into consideration the maturity dates of its credit exposures in conjunction with the Bank's liquidity requirements. Deposits are normally deposited for short terms, whereas exposure with respect to derivatives and investments in securities are for longer terms.

Residential mortgages risk and its development

In conjunction with credit risk management, the Bank takes various actions to manage, control and mitigate risks associated with provision of residential mortgages. Residential mortgages account for a significant share of all credit risk at the Bank, but this segment is still highly diversified and has a Low-Medium risk level, due to extensive diversification of borrowers from various economic sectors, relatively low LTV ratios, extensive geographic diversification of pledged assets and use of various risk mitigators, including property and life insurance, to mitigate credit risk in this segment. The Bank's policies with regard to mortgages are based on a specific approach, limiting specific risk for each loan by reviewing various risk attributes. These attributes include: review of borrower quality and their capacity to make current repayments even under scenarios involving changes to interest rates, ratio of repayment to regular household income, review of transaction data and LTV ratio. The Bank sometimes requires additional bolstering for the loan, such as guarantors for the loan, proven repayment capacity not based on regular borrower income and other bolstering measures.

The Bank acts regularly to control and manage the risk associated with residential mortgages, for which the Retail Division, the Risks Management Division and other Bank entities are responsible. This activity also includes portfolio analysis and monitoring by key risk factors and estimation of portfolio risk using an advanced model for rating residential mortgages, including rating of each loan and calculation of probability of default and potential loss given default, as well as conducting various stress scenarios to review the effect of changes to macro-economic factors on the portfolio risk level, primarily the impact of change in unemployment, change in housing prices and change in interest rates.



As of March 31, 2024

When assessing borrower quality, the Bank considers, *inter alia*, the following: Per capita income, income stability, seniority and so forth. Moreover, approval of loans involves a high weighting attributed to the loan repayment to income ratio, so as to review the household repayment capacity, including under a scenario of higher interest rates.

The Bank also considers risk factors with regard to the transaction and to collateral, such as the loan purpose, LTV ratio, geographic location of collateral, findings on the appraiser report and so forth.

The Bank sometimes requires additional bolstering, such as guarantors for the loan, proven repayment capacity not based on regular borrower income and other bolstering measures. s.

For more information about development of residential mortgage risk, see chapter "Risk factor severity" above.

Risk appetite and risk profile in mortgage segment

As part of its credit risk policies, the Bank has set various restrictions on residential mortgage operations, to account for major risk factors. These factors are reviewed from time to time and additional restrictions are imposed as needed, i.e. based on the actual risk profile of the mortgage portfolio and its trend, as well as on regulatory directives from the Bank of Israel.

These restrictions, as a whole, form the Bank's risk appetite for mortgages is defined using multiple risk benchmarks, which evaluate credit risk and concentration risk aspects at regular performance level and the overall portfolio. These benchmarks include: the LTV ratio, property location (geographic risk), credit quality benchmark (see below under Credit Control), loan repayment to income ratio, loan purpose, loan term, loan track mix, property type, document quality, normative interest rate, financial wealth and cross restrictions on combinations of multiple parameters.

Regular monitoring of the risk profile of the mortgage portfolio and its evolution over time, in view of the specified risk appetite, shows that leading risk benchmarks remain stable and do not currently indicate material deterioration or change in risk level, despite the current uncertainty with regard to further developments in the macro-economic environment and its impact on the Bank. These benchmarks include: LTV ratios, repayment ratio, rate of obligation in default and, in particular, the rate of arrears for new loans (one year since origination), which is testimony to the high quality of underwriting at the Bank. Note that the average LTV ratio for the Bank's mortgage portfolio (at end of March 2024) was 54.9% (reflecting the LTV ratio upon loan origination – see more details below).

The Bank constantly reviews the risk measures and risk levels, adapting them as required to current business activity, subject to and in line with the risk appetite, and should the potential future risk decrease, the risk level in the residential mortgage portfolio would decrease back to Low.

Volume of mortgages granted by the Household segment is as follows:

| | Loans granted (NIS in millions) | | | | |
|---|---------------------------------|-------|-------------------|--|--|
| | Three months | | Rate of Change | | |
| | 2024 | 2023 | In % | | |
| Mortgages issued (for housing and any purpose) | | | | | |
| From the Bank's funds | 6,846 | 6,470 | 5.8 | | |
| From funds of the Finance Ministry: | | | | | |
| Directed loans | 32 | 29 | 10.3 | | |
| Standing loans and grants | 33 | 22 | 50.0 | | |
| Total new loans | 6,911 | 6,521 | 6.0 | | |
| Refinanced loans | 2,162 | 1,300 | 66.3 | | |
| Total loans originated | 9,073 | 7,821 | 16.0 | | |
| Number of borrowers (includes refinanced loans) | 14,747 | 9,999 | 47.5 | | |



Below are details of various risk attributes of the residential mortgage portfolio⁽¹⁾ as of March 31, 2024 (NIS in millions):

| LTV ratio | Repayment ratio Loan age ⁽²⁾ (time elapsed since loar | | | | | | | |
|---------------------------|--|---------|--------|--------|--------|--------|---------|----------|
| | out of regular | Up to 3 | 3-12 | 1-2 | 2-5 | 5-10 | Over 10 | <u> </u> |
| | income | months | months | years | years | years | years | Total |
| Up to 60% | Up to 35% | 2,528 | 7,718 | 13,416 | 38,008 | 28,772 | 14,062 | 104,504 |
| • | 35%-50% | 644 | 2,070 | 4,100 | 6,247 | 4,823 | 3,206 | 21,090 |
| | 50%-80% | 1 | - | 14 | 51 | 60 | 894 | 1,020 |
| | Over 80% | - | - | - | 2 | 11 | 69 | 82 |
| 60%-75% | Up to 35% | 1,753 | 4,911 | 9,713 | 29,509 | 13,460 | 5,186 | 64,532 |
| | 35%-50% | 605 | 1,915 | 3,875 | 4,935 | 1,929 | 1,159 | 14,418 |
| | 50%-80% | - | 3 | 10 | 24 | 11 | 252 | 300 |
| | Over 80% | - | - | - | - | - | 13 | 13 |
| Over 75% | Up to 35% | 42 | 219 | 265 | 752 | 380 | 1,127 | 2,785 |
| | 35%-50% | 7 | 34 | 82 | 96 | 60 | 277 | 556 |
| | 50%-80% | - | - | - | 3 | 2 | 71 | 76 |
| | Over 80% | - | - | - | - | - | 11 | 11 |
| Total | | 5,580 | 16,870 | 31,475 | 79,627 | 49,508 | 26,327 | 209,387 |
| Of which: | | | | | | | | |
| Loans grante | d with original | | | | | | | |
| amount over NIS 2 million | | 779 | 2,871 | 5,594 | 8,894 | 3,329 | 1,276 | 22,743 |
| Percentage o | f total residential | | | | | | | |
| mortgages | | 14.0% | 17.0% | 17.8% | 11.2% | 6.7% | 4.8% | 10.9% |
| Loans bearing | g variable interest: | | | | | | | |
| Non-linked, | at prime lending rate | 118 | 797 | 10,153 | 25,865 | 14,038 | 8,558 | 59,529 |
| CPI-linked(3) | | 470 | 386 | 3,781 | 3,218 | 569 | 2,561 | 10,985 |
| In foreign cur | rency ⁽³⁾ | 5 | 47 | 583 | 1,131 | 927 | 777 | 3,470 |
| Total | - | 593 | 1,230 | 14,517 | 30,214 | 15,534 | 11,896 | 73,984 |
| Non-linked loa | ans at prime lending | | | | | | | |
| rate, as perce | entage of total | | | | | | | |
| residential mo | | 2.1% | 4.7% | 32.3% | 32.5% | 28.4% | 32.5% | 28.4% |
| CPI-linked loa | ans bearing variable | | | | | | | |
| | rcentage of total | | | | | | | |
| residential mo | | 8.4% | 2.3% | 12.0% | 4.0% | 1.1% | 9.7% | 5.2% |
| Loans with L7 | ΓV over 75% as | | | | | | | |
| percentage of | f total residential | | | | | | | |
| mortgages | | 0.9% | 1.5% | 1.1% | 1.1% | 0.9% | 5.6% | 1.6% |

⁽¹⁾ Balance of residential mortgages after provision for credit losses.

Attributes of the Bank's residential mortgages portfolio

The Bank's policies with regard to mortgages are based on a conservative approach, limiting specific risk for each loan by evaluating various attributes. These attributes include: LTV ratio, ratio of repayment to regular borrower income, and borrower capacity to make current repayments even under scenarios involving a change in interest rates. Whenever loans are granted with attributes which do not meet one or more of the standards set by the Bank for these attributes, the Bank requires additional bolstering for the loan, such as guarantors for the loan, proven repayment capacity not based on regular borrower income, and other additional reinforcements.

⁽²⁾ The loan balances presented above are aged based on the date of loan origination, and include under the same age group any loan balances actually provided at a later date.

Furthermore, loan refinancing does not modify the loan age, i.e. the loan balance is attributed to the original loan origination date.

This treatment also applies to refinancing of "directed" loans originally guaranteed by the State and refinanced to loans for which the Bank is responsible.

⁽³⁾ Pursuant to directives by the Supervisor of Banks, these include loans for which the interest rate is adjusted more frequently than once every 5 years (not inclusive).

As of March 31, 2024

LTV

One of the key parameters used by the Bank in minimizing risk in its residential mortgage portfolio is the LTV ratio (ratio of loan amount to value of the property pledged as collateral).

The average loan-to-value ratio for the Bank's mortgage portfolio as of March 31, 2024 was 54.9%, compared to 55.0% at the end of the previous year, and 53.8% in the corresponding period last year. Out of the total loan portfolio of the Bank, amounting to NIS 209.4 billion, some 98.4% were granted with an original LTV ratio under 75%, which secures the loan even in case of an extreme 25% decrease in value of the property pledged as collateral.

The LTV ratio in this report is the historical LTV ratio calculated upon loan approval, and does not account for any current repayments which reduce the loan balance nor any changes in value of properties pledged as collateral. The significant increase in housing prices, as from late 2008 and, conversely, reduced loan balances due to current repayments result in a decrease in the current LTV ratio and, as noted above, based on changes to property values as estimated by the Central Bureau of Statistics, against current portfolio balances. This ratio is lower than the historical LTV ratio. Total loans granted at LTV ratios over 75% in the past two years amounted to NIS 0.6 billion, or only 0.3% of the total residential mortgage portfolio.

Note, in this regard, that the Bank's average LTV ratio as of March 31, 2024, based on current outstanding balances (with no change to property value due to changes in housing prices) would have decreased as follows: For loans originated up to one year ago – by 3.6%. For loans originated one to 5 years ago – by 5.1%; for loans originated over 5 years ago – by 17.4%; for all loans in total – by 9.4%.

The percentage of loans granted with a high LTV ratio (over 75%) out of total residential mortgage portfolio of the Bank to 1.1% for loans granted 1-2 years ago, 1.5% for loans granted 3-12 months ago and 0.9% for loans granted in the first quarter of 2024.

Repayment as percentage of regular income

The LTV ratio of a residential mortgage is a benchmark of loan security, regardless of borrower attributes. Therefore, in addition, when a mortgage is approved, the Bank requires borrowers to show their capacity to make current loan repayments on schedule, primarily by calculating the ratio of monthly repayment to regular borrower income.

The average repayment ratio for the Bank's residential mortgage portfolio is 26.3%. Some 82.2% of the Bank's mortgage portfolio were granted to borrowers with a repayment ratio under 35% (the average repayment ratio for these borrowers is: 23.4%). Some 17.1% of the mortgage portfolio were granted to borrowers with a repayment ratio of 35% to 50% (the average repayment ratio for these borrowers is: 39.0%). Only 0.8% of all mortgages were extended to borrowers with a repayment ratio over 50%.

The loans with a high repayment ratio are loans granted to borrowers with significant other assets, or with high free per capita income net of mortgage repayment, or whose repayment capacity is not necessarily based on current income, or where additional bolstering of the loan is in place, in addition to the pledged property and repayment capacity of the borrower, such as financially stable guarantors. Moreover, approval of loans to such customers involves a high weighting attributed to the loan repayment to income ratio in conformity with a "normative interest rate", so as to review the household repayment capacity under a scenario of higher interest rates.

Loans bearing variable interest

The Bank offers customers residential mortgages which in part bear adjustable interest and in part are linked (to CPI, foreign currency) or non-linked (NIS-denominated loans).

On December 27, 2020, the Bank of Israel issued an update to Proper Conduct of Banking Business Directive 329 concerning "Restrictions on extending residential mortgages". The update includes elimination of the restriction on lending at the prime lending rate, so that the restriction of at least one third of the mortgage that must bear fixed interest remains, and up to two thirds may be extended bearing variable interest.



Report of the Board of Directors and Management

As of March 31, 2024

The amendments to the directive pursuant to the circular are effective as from January 17, 2021. For residential mortgages intended to finance early repayment of a loan extended by the Bank or by another bank, the amendment applies as from February 28, 2021.

The Bank provides customers with the knowledge and expertise of its staff in order for customers to understand the risk involved with a loan bearing adjustable interest and how this risk may be mitigated or avoided. The Bank advises customers to attribute appropriate weighting to this risk, and to be cautious when deciding upon the loan composition.

Total loans linked to the prime lending rate granted over the past two years, which constitute the major portion of risk associated with such mortgages, is NIS 11.1 billion, or 5.3% of the residential mortgage portfolio.

Note that before approving a loan linked to the prime lending rate, similar to loan approvals for other variable interest tracks, the Bank evaluates the repayment capacity of the borrower under scenarios where the prime lending rate would increase to the "normative interest rate".

Loan amount

Loans granted by the Bank with an original amount over NIS 2 million amounted in total to NIS 22.7 billion on March 31, 2024, or 10.9% of the Bank's residential mortgage portfolio.

For more information about residential mortgages risk, see also the 2023 Risks Report available on the Bank website.

Operational Risk

For additional details on the operating risk including business continuity risks, information security and cyber risk, information technology risk and legal risk, see the Report of the Board of Directors and Risks Report for 2023.

Market risk and interest risk

Risk description and development thereof

Market risk – This is the risk of loss from on– and off-balance sheet positions, arising from change in fair value of financial instruments, due to change in market risk factors (interest rates, exchange rates, inflation, prices of equities and commodities).

Interest rate risk in the banking portfolio is the risk to Bank profit (change in revenues) or to the Bank's economic value, primarily due to changes in the structure of interest rate curves relevant for Bank operations, non-identical fluctuations of various curves used by the Bank for pricing and management of its exposures, or from the fact that a change in interest rates may result in a change in composition of the Bank's assets and liabilities due to exercise of options for early repayment due to change in market interest rates.

The market risk in the trading portfolio is minimal, in line with Bank policy. The Bank structure, which is weighted towards the mortgage portfolio, produces long-term uses for which the Bank requires sources. The Bank regularly reviews the risk estimation methodology, in line with global common practice.

As noted, the overall risk level of market and interest risk remained Low-Medium. risk values remain high and are mainly influenced by changes in interest curves, where increased fluctuations occurred. The Bank of Israel interest rate remained unchanged in April at 4.50%, after dropping by 0.25% in January.

Due to the security situation, as from October 8, 2023 the Emergency Financial Forum, headed by the Manager, Finance Division, convenes often to discuss management of financial risk that may arise due to the war.

Furthermore, the Bank continued to strictly manage its CPI-linked position, based on creating a daily linkage balance sheet and establishing a forecast position under various scenarios.



Below is the VAR for the Bank Group (NIS in millions):

| | | First quarter | All of |
|-----------------------------|--------------|---------------|------------|
| | 2024 | 2023 | 2023 |
| At end of period | 1,713 | 1,618 | 1,666 |
| · | | | 2,522 |
| Maximum value during period | (Feb.) 1,734 | (Mar.) 1,618 | (November) |
| Minimum value during period | (Jan.) 1,678 | (Jan.) 875 | (Jan.) 875 |

Market risk is primarily due to interest risk in the bank portfolio, as presented below. The back-testing of the VAR model in the comprehensive portfolio indicates that the model is in order.

Analysis of interest risk in bank portfolio

Below is the effect⁽¹⁾ of a parallel shift of the curve by 2% on the economic value of the Bank's portfolio in EVE terms (NIS in millions):

| | | | | | | 31, 2024 |
|-------------|------------|-------------|---------|----------|--------------|-----------|
| | | | | | Change in fa | air value |
| | Israe | li currency | Foreign | currency | | |
| | | Linked | | | | |
| | Non-linked | to CPI | USD | EUR | Other | Total |
| 2% increase | (1,891) | (2,404) | 383 | (85) | 22 | (3,975) |
| 2% decrease | 2,235 | 2,616 | (363) | 129 | (25) | 4,592 |
| - | | | | | March | 31, 2023 |
| 2% increase | (1,111) | (2,590) | 485 | 7 | 26 | (3,183) |
| 2% decrease | `1,777 | 3,266 | (495) | 36 | (26) | 4,558 |
| | | | | | December | 31, 2023 |
| 2% increase | (1,766) | (2,393) | 608 | 10 | 22 | (3,519) |
| 2% decrease | `2,182 | 2,774 | (605) | 19 | (24) | 4,346 |

⁽¹⁾ Calculated based on current data used for actual interest risk management.

In preparing the mortgage repayment cash flows forecast for the Bank, assumptions with regard to the prepayment rate and manner are taken into account. Credit balances in checking accounts are attributed in line with common practice in conformity with the Basel directives, i.e. over an average term of 4-5 years for different customer types. The Bank regularly reviews the risk estimation methodology, in line with global common practice.



Quantitative information about interest risk - Sensitivity analysis

Net adjusted fair value⁽¹⁾ of financial instruments of the Bank and its subsidiaries thereof:

| | As of March 31, 2024 | | | | As of Marc | h 31, 2023 | As of December 31, 2023 | | |
|--|----------------------|-------------------------|--------|--------|-------------------------|------------|-------------------------|-------------------------|--------|
| _ | Foreign | | | | Foreign | | Foreign | | |
| _ | NIS | currency ⁽²⁾ | Total | NIS | currency ⁽²⁾ | Total | NIS | currency ⁽²⁾ | Total |
| Net adjusted fair value ⁽¹⁾ | 25,971 | 1,876 | 27,847 | 23,026 | 1,212 | 24,238 | 23,899 | 1,028 | 24,927 |
| Of which: Banking portfolio | 17,287 | 1,981 | 19,268 | 16,893 | (1,538) | 15,355 | 16,622 | (327) | 16,295 |

Impact of change scenarios in interest rates on net adjusted fair value⁽¹⁾ of the Bank and its subsidiaries:

| | As of March 31, 2024 | | | | As of March | 31, 2023 | As of December 31, 2023 | | |
|------------------------------|----------------------|-------------------------|---------|---------|-------------------------|----------|-------------------------|-------------------------|---------|
| _ | | Foreign | | | Foreign | | | Foreign | |
| | NIS | currency ⁽²⁾ | Total | NIS | currency ⁽²⁾ | Total | NIS | currency ⁽²⁾ | Total |
| Concurrent changes | | | | | | | | | |
| Concurrent 1% increase | (1,923) | 10 | (1,913) | (1,140) | 537 | (603) | (1,872) | 290 | (1,582) |
| Of which: Banking portfolio | (1,912) | 13 | (1,899) | (1,137) | 533 | (604) | (1,863) | 295 | (1,568) |
| Concurrent 1% decrease | 1,423 | (326) | 1,097 | 865 | (692) | 173 | 1,501 | (393) | 1,108 |
| Of which: Banking portfolio | 1,406 | (336) | 1,070 | 862 | (689) | 173 | 1,490 | (400) | 1,090 |
| Non-concurrent changes | | | | | | | | | |
| Steeper ⁽³⁾ | (1,350) | 92 | (1,258) | (1,335) | 195 | (1,140) | (1,353) | 92 | (1,261) |
| Shallower ⁽⁴⁾ | 667 | (2) | 665 | 1,065 | (25) | 1,040 | 779 | 35 | 814 |
| Short-term interest increase | (224) | 187 | (37) | (117) | 309 | 192 | (243) | 286 | 43 |
| Short-term interest decrease | 244 | (192) | 52 | 274 | (317) | (43) | 355 | (294) | 61 |

⁽¹⁾ Net fair value of financial instruments, except for non-monetary items, after effect of liability with respect to employee rights and attribution of on-

The difference between exposure of the bank portfolio to changes in interest according to net adjusted fair value and sensitivity of economic value (EVE) presented above, under a 1% concurrent shift of the curve, amounts to NIS 275 million.

Most of this difference is due to use of different capitalization curves. The capitalization curves used to analyze sensitivity of economic value (EVE) are transfer pricing curves, while discount rates used to present net adjusted fair value are possible discount rates for similar transactions on the balance sheet date, reflecting the inherent risk for a similar customer.

This calculation allows for scenarios which may result in negative interest rates and does not cap interest rates at 0%. See Note 15 to the financial statements for additional information.

Note that the internal rate of return and the average effective duration, as presented under Bank exposure to changes in interest rates on the Risks Report, are average data and therefore it is not possible to make deductions based on a linear change thereto with regard to sensitivity of net adjusted fair value to changes in interest rates.

Impact of change scenarios in interest rates on net interest revenues and non-interest financing revenues(1)(4):

| | | As of March 31, 2024 | | | As of Marc | h 31, 2023 | As of December 31, 2023 | | | |
|-----------------------------------|----------------------|--|---------|-----------|--|------------|-------------------------|--|---------|--|
| | | | | | Non- | | | Non- | | |
| | Interest revenues | Non-interest financing revenues ⁽³⁾ | Total | Interest | interest financing revenues ⁽³⁾ | Total | Interest | interest financing revenues ⁽³⁾ | Total | |
| Concurrent changes ⁽²⁾ | TOTOTIGOS | TOVOITAGE | Total | TOVOITAGE | TOTOTIGOS | Total | TOTOTIGOS | TOTOTIGOS | 10141 | |
| Concurrent 1% increase | 51 | 194 | 245 | 275 | (73) | 202 | 64 | 238 | 302 | |
| Of which: Banking portfolio | 46 | 178 | 224 | 311 | (97) | 214 | 56 | 212 | 268 | |
| Concurrent 1% decrease | (823) | (390) | (1,213) | (1,027) | (437) | (1,464) | (866) | (643) | (1,509) | |
| Of which: Banking portfolio | (819) | (379) | (1,198) | (988) | (412) | (1,400) | (857) | (621) | (1,478) | |

For a one-year term.



⁽²⁾ Includes Israeli currency linked to foreign currency.

⁽³⁾ Short-term interest decrease and long-term interest increase.

⁽⁴⁾ Short-term interest increase and long-term interest decrease.

⁽²⁾ Changes to risk-free interest.

⁽³⁾ Includes the effect of fair value, gain (loss) from transactions in bonds and the effect of interest accrual for transactions in derivatives.

in the interest increase/decrease scenario, there is an assumption for the purchase/sale of bonds as well as the diversion of checking accounts to deposits

Below are the key assumptions underlying the above data, which are in line with how the Bank manages interest risk:

- Credit balances in checking accounts are attributed in line with common practice in conformity with the Basel directives, i.e. over an average term of 4-5 years for different customer types.
- As from 2021, when calculating sensitivity of interest revenues, the risk-free interest rate is not capped at a minimum of 0%. In the same way, no cap is applied to the discount rate at 0% when calculating non-interest financing revenues.
- Given the change in the interest rate environment, behavioral assumptions were updated with respect to current account balances in credit and the securities portfolio. The assumption is that under a scenario of rising interest rates, funds would be diverted from current account balances to interest-bearing deposits, as well as changes to bonds in the nostro portfolio.

Under the concurrent scenario of interest rate increase by 1%, the capital reserve with respect to securities is expected to decrease by NIS 251 million.

For further details of assumptions used in calculation of the fair value of financial instruments, see Note 15 to these financial statements and Note 33 to the financial statements as of December 31, 2023.

Analysis of CPI and exchange rate exposures

Below is analysis of the sensitivity of Bank Group capital to changes in major exchange rates and in the CPI as of March 31, 2024, capital increase (erosion) (before tax effect) (in millions of NIS):

| | | | | Scenarios | Historical stre | ess scenario ⁽¹⁾ |
|--------------------|--------------|-------------|-------------|--------------|------------------|-----------------------------|
| | 10% increase | 5% increase | 5% decrease | 10% decrease | Maximum increase | Maximum decrease |
| CPI ⁽²⁾ | 3,038.8 | 1,519.4 | (1,519.4) | (3,038.8) | 344.3 | (272.6) |
| USD | 11.7 | 2.6 | 3.7 | 19.4 | 1.4 | 1.7 |
| GBP | 0.7 | 0.4 | (0.4) | (0.8) | 0.3 | (0.5) |
| JPY | 0.4 | 0.2 | (0.1) | (0.2) | 0.2 | (0.2) |
| EUR | 10.2 | 2.2 | 2.4 | 5.0 | 0.9 | 2.6 |
| SFR | 0.5 | 0.2 | (0.2) | (0.5) | 0.7 | (0.2) |

⁽¹⁾ Stress scenarios were calculated based on daily changes in the exchange rate and monthly changes in the CPI, in the last 10 years.

Share price risk

For more information about share price risk, see the 2023 Risks Report available on the Bank website.

For information about equity investments, see Note 5 to these financial statements and Notes 12 and 15.A to the 2023 financial statements.

Liquidity and financing risk

Risk description and development thereof

Liquidity risk – risk due to uncertainty about resource availability and the capacity to realize assets in a specified time at a reasonable price.

Financing risk – risk resulting from shortage of financing sources or too high costs to raise such sources.

Liquidity risk is managed subject to the limitations of the Board of Directors and Management in an effort to minimize the losses deriving from an investment of surplus liquidity in assets that are highly liquid, but have a low yield.

In the first quarter of 2024, there were no recorded deviations from the Board of Directors' restrictions.

Liquidity risk remained low-medium. Since the war started, and due to the security situation in Israel, the Bank's alert level with regard to liquidity increased, although there was no material change to relevant indicators, due to the wish to closely monitor any potential changes in the situation. In practice, no events nor indications were observed which would indicate realization of a liquidity event.

For more information about financing sources, see chapter "Developments in financing sources" above.

For more information about financing risk, see also the 2023 Risks Report available on the Bank website.



⁽²⁾ Capital sensitivity to a 3% increase/decrease in the CPI is NIS 911.7 million and NIS (911.7) million, respectively.

Report of the Board of Directors and Management

As of March 31, 2024

Liquidity coverage ratio

In conformity with Proper Conduct of Banking Business Directive 221 "Liquidity coverage ratio", the minimum regulatory requirement is 100%. This Directive stipulates minimum liquidity ratios for a one-month term (regulatory LCR), calculated based on uniform multipliers for the banking system, specified by the Bank of Israel based on Basel III directives. As part of its risks management policy, the Bank's Board of Directors specified that additional safety cushions are to be maintained, beyond the regulatory minimum ratio; so that the target liquidity coverage ratio for the Bank and the Group would by 5% higher than the minimum required. This ratio is managed and reported for all currencies in aggregate and for NIS separately, both at Bank level and on Group basis. The ratio for the Bank solo and the consolidated ratio are calculated daily and reported as the average of daily observations over 90 days prior to the report date. This regulation is in addition to liquidity risk management using internal models, as stipulated by Directive 342, as described above. The average liquidity coverage ratio for the first quarter of 2024 was 139%. As noted above, in the first quarter of 2024 there were no recorded deviations from these restrictions.

Net stable funding ratio

Proper Conduct of Banking Business Directive 222 "Net stable funding ratio" stipulates a minimum net stable funding ratio of 100% ("Regulatory NSFR") of available stable funding and required stable funding. As part of its risks management policy, the Bank's Board of Directors specified that additional safety cushions are to be maintained, beyond the regulatory minimum ratio; so that the net stable financing ratio for the Group would be 5% higher than the minimum required. This ratio is managed and reported in total for all currencies, on a consolidated basis.

Net stable funding ratio (on consolidated basis) as of March 31, 2024 was 114%. No deviations from the risk appetite limitations were recorded.

As of March 31, 2024, the balance of the three largest depositor groups at the Bank Group amounted to NIS 25.6 billion. For more information about raising sources and development of the balance of deposits from the public, see chapter "Analysis of developments in assets, liabilities, equity and capital adequacy" below.

For more information about the liquidity coverage ratio, see the Risks Report available on the Bank website.

Other risks

For further details on other risks including compliance and regulation risks, cross-border risks, money laundering risks, terror financing risks, goodwill risks, strategic business risks and regulatory business risks, see the Report of the Board of Directors and the Risks Report for 2023.



Policies and critical accounting estimates, controls and procedures

Policies and critical accounting estimates

The Bank's financial statements are prepared in conformity with generally accepted accounting policies in Israel (Israeli GAAP) and in accordance with Public Reporting Directives of the Supervisor of Banks.

For most topics, these directives are based on generally acceptable accounting practices by US banks. For other, less material topics, these directives are based on International Financial Reporting Standards (IFRS) and on generally accepted accounting principles in Israel (Israeli GAAP). When International Financial Reporting Standards (IFRS) allow multiple alternatives, or do not specifically refer to a certain situation, these directives prescribe specific implementation quidelines, mostly based on generally acceptable accounting practices by US banks.

The significant accounting policies are detailed in Note 1 to the 2023 financial statements.

The application of generally accepted accounting principles by management at the time that the financial statements are prepared occasionally involves various assumptions, assessments and estimates that affect the amounts and business results reported in the financial statements. Some of the assumptions, assessments and estimates are critical to the financial position or the results of operations reflected in the Group's financial statements, because of the materiality of the matter, complexity of calculations or the extent of the probability that matters shrouded in uncertainty will be realized. Management estimates and key assumptions used in applying accounting policy to these financial statements are consistent with those used to prepare the financial statements as of December 31, 2023. For more information about accounting policies on critical matters, see chapter "Policies and critical accounting estimates" of the 2023 Report of the Board of Directors and Management.

Controls and Procedures

In accordance with the Public Reporting Directives of the Supervisor of Banks, based on requirements stipulated in Sections 302 and 404 of the American Sarbanes Oxley Law, the Bank President & CEO and the Chief Accountant of the Bank have each separately signed a Certification attached to the financial statements on "Disclosure Controls and Procedures (hereinafter: "Disclosure Certification").

The Disclosure Certification relates to the controls and procedures that were designed to assure that the information that the Bank requires for disclosure in accordance with the Public Reporting Regulations of the Supervisor of Banks, is accumulated, processed and sent to the Bank's Executive Management in a manner that enables decisions to be reached at an appropriate time, with respect to disclosure requirements. The certification also refers to setting of internal controls over financial reporting intended to provide a reasonable degree of certainty with regard to the reliability of financial reporting and to the fact that the financial statements for external use are prepared in accordance with generally accepted accounting principles and with directives and guidelines of the Supervisor of Banks.

Evaluation of controls and procedures with regard to disclosure

Bank management, together with the Bank President & CEO and the Chief Accountant of the Bank, evaluated the effectiveness of the Bank's disclosure controls and procedures as of March 31, 2024. Based on this evaluation, the Bank President & CEO and the Chief Accountant of the Bank concluded that at the end of the period ended March 31, 2024. the disclosure controls and procedures are effective for recording, processing, summarizing and reporting the information that the Bank is required to disclose in the quarterly report, in accordance with the Public Reporting Regulations of the Supervisor of Banks, on the date stipulated in these Regulations.

Changes to internal controls

In the first quarter of 2024, no change occurred in the Bank's internal controls over financial reporting that had a material effect, or can reasonably be expected to have a material effect on the Bank's internal controls over financial reporting.

Avraham Zeldman⁽¹⁾

President & CEO

Approval date: Ramat Gan May 22, 2024

(1) As certified by the Board of Directors, see Note 17B to the Financial Statements.

Director

Certification by the President & CEO - Disclosure and internal controls

As of March 31, 2024

Certification

I, MOSHE LARI, certify that:

- 1. I have reviewed the quarterly report of Bank Mizrahi Tefahot Ltd. (hereinafter: "the Bank") for the quarter ended March 31, 2024 (hereinafter: "the Report").
- 2. Based on my knowledge, this Report does not contain any untrue statement of a material fact nor omit to state any material fact necessary so that the statements included therein, in light of the circumstances under which such statements were made, would not be misleading with respect to the period covered by the Report.
- 3. Based on my knowledge, the quarterly financial statements and other financial information included in the Report fairly present, in all material respects, the financial condition, results of operations, and changes in shareholders' equity and cash flows of the Bank as of the dates and for the periods presented in this Report.
- 4. I and others at the Bank who provide this certification, are responsible for determining and maintaining controls and procedures with regard to disclosure⁽¹⁾ and to the Bank's internal controls over financial reporting⁽¹⁾ as well as:
 - A. We have determined such controls and procedures, or caused these controls and procedures to be determined under our supervision, for the purpose of ensuring that material information relating to the Bank, including its subsidiaries, is made known to us by others in the Bank and in those entities, particularly during the period in which the Report is being prepared;
 - B. We have set such internal controls over financial reporting, or had it set under our supervision, intended to provide a reasonable degree of certainty with regard to the reliability of financial reporting and to the fact that the financial statements for external use are prepared in accordance with generally accepted accounting principles and with directives and guidelines of the Supervisor of Banks;
 - C. We have evaluated the effectiveness of the Bank's disclosure controls and procedures and presented our conclusions about the effectiveness of the disclosure controls and procedures in this Report, as of the end of the period covered by this Report based on our evaluation; and
 - D. We have disclosed in this Report any change in the Bank's internal controls over financial reporting that occurred during this quarter, that has materially affected, or is reasonably likely to materially affect, the Bank's internal controls over financial reporting; and
- 5. I and others in the Bank who are declaring this certification, have disclosed, based on our most recent evaluation of the internal controls over financial reporting, to the Bank's independent auditors, the Board of Directors and the Audit and Balance Sheet Committees of the Board of Directors of the Bank:
 - A. All significant deficiencies and material weaknesses in the determination or operation of internal controls over financial reporting which are reasonably likely to impair the Bank's ability to record, process, summarize and report financial information; and
 - B. Any fraud, whether or not material, that involves management or other employees who have a significant role in the Bank's internal controls over financial reporting.

The aforesaid does not derogate from my responsibility or the responsibility of any other person according to the law.

Moshe Lari

President & CEO

May 22, 2024

(1) As defined in Public Reporting Directives with regard to "Report of the Board of Directors and Management".



Certification by the Chief Accountant - Disclosure and internal controls

As of March 31, 2024

Certification

I, MENAHEM AVIV, certify that:

- 1. I have reviewed the quarterly report of Bank Mizrahi Tefahot Ltd. (hereinafter: "the Bank") for the quarter ended March 31, 2024 (hereinafter: "the Report").
- 2. Based on my knowledge, this Report does not contain any untrue statement of a material fact nor omit to state any material fact necessary so that the statements included therein, in light of the circumstances under which such statements were made, would not be misleading with respect to the period covered by the Report.
- 3. Based on my knowledge, the quarterly financial statements and other financial information included in the Report fairly present, in all material respects, the financial condition, results of operations, and changes in shareholders' equity and cash flows of the Bank as of the dates and for the periods presented in this Report.
- 4. I and others at the Bank who provide this certification, are responsible for determining and maintaining controls and procedures with regard to disclosure⁽¹⁾ and to the Bank's internal controls over financial reporting⁽¹⁾ as well as:
 - A. We have determined such controls and procedures, or caused these controls and procedures to be determined under our supervision, for the purpose of ensuring that material information relating to the Bank, including its subsidiaries, is made known to us by others in the Bank and in those entities, particularly during the period in which the Report is being prepared;
 - B. We have set such internal controls over financial reporting, or had it set under our supervision, intended to provide a reasonable degree of certainty with regard to the reliability of financial reporting and to the fact that the financial statements for external use are prepared in accordance with generally accepted accounting principles and with directives and guidelines of the Supervisor of Banks;
 - C. We have evaluated the effectiveness of the Bank's disclosure controls and procedures and presented our conclusions about the effectiveness of the disclosure controls and procedures in this Report, as of the end of the period covered by this Report based on our evaluation; and
 - D. We have disclosed in this Report any change in the Bank's internal controls over financial reporting that occurred during this quarter, that has materially affected, or is reasonably likely to materially affect, the Bank's internal controls over financial reporting; and
- 5. I and others in the Bank who are declaring this certification, have disclosed, based on our most recent evaluation of the internal controls over financial reporting, to the Bank's independent auditors, the Board of Directors and the Audit and Balance Sheet Committees of the Board of Directors of the Bank:
 - A. All significant deficiencies and material weaknesses in the determination or operation of internal controls over financial reporting which are reasonably likely to impair the Bank's ability to record, process, summarize and report financial information; and
 - B. Any fraud, whether or not material, that involves management or other employees who have a significant role in the Bank's internal controls over financial reporting.

The aforesaid does not derogate from my responsibility or the responsibility of any other person according to the law.

Vice-president Chief Accountant

May 22, 2024

Menahem Aviv

(1) As defined in Public Reporting Directives with regard to "Report of the Board of Directors and Management".



Deloitte.

Independent Auditors' review report to shareholders of Bank Mizrahi-Tefahot Ltd

Introduction

We have reviewed the enclosed financial information of Bank Mizrahi Tefahot Ltd. and subsidiaries thereof ("the Bank"), consisting of the condensed consolidated interim balance sheet as of March 31, 2024, the condensed consolidated interim statements of profit and loss, comprehensive income, changes to shareholder equity and cash flows for the threemonth period then ended. The Board of Directors and management are responsible for preparation and presentation of financial information for these interim periods, in accordance with generally accepted accounting principles in Israel (Israeli GAAP) for interim financial reporting and in accordance with directives and guidance of the Supervisor of Banks. Our responsibility is to express our conclusions on this interim financial information based on our review.

We did not review the condensed interim financial information of certain consolidated subsidiaries, whose assets included in consolidation constitute 4.63% of total consolidated assets as of March 31, 2024, and whose net interest revenues before expenses with respect to credit losses included in the consolidated statements of profit and loss constitute 5.59% of total consolidated net interest revenues before expenses with respect to credit losses for the three-month period then ended. The condensed financial information for the interim period of these companies was reviewed by other auditors, whose review reports were furnished to us, and our opinion, insofar as it relates to amounts included with respect to these companies, is based on the review reports of the other auditors.

Review scope

We have conducted our review in accordance with Review Standard (Israel) no. 2410 of the Institute of Certified Public Accountants in Israel "Review of Financial Information for Interim Periods Conducted by the Entity's Independent Auditor" and with the review standard whose application to review of banking corporations is stipulated in accordance with directives and guidance of the Supervisor of Banks. A review of financial information for interim periods consists of discussions, mostly with persons responsible for financial and accounting issues, and of application of analytical and other review procedures. A review is significantly limited in scope as compared to an audit conducted in accordance with generally accepted audit standards in Israel, and therefore it does not enable us to achieve assurance that we have knowledge of all material matters which might have been identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, and on the review reports of other auditors, nothing has come to our attention that would cause us to assume that the aforementioned financial information has not been prepared, in all material aspects, in accordance with Israeli GAAP for interim financial reporting and in accordance with directives and guidance of the Supervisor of

Brightman Almagor Zoharle Co. Brightman Almagor Zohar & Co.

Certified Public Accountants A Firm in the Deloitte Global Network

Tel Aviv, May 22, 2024

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Bank Mizrahi Tefahot

Condensed financial statements as of March 31, 2024



Condensed financial statements and notes to the financial statements

As of March 31, 2024

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Condensed consolidated statements of profit and loss

Reported amounts (NIS in millions)

| | | | hree months led March 31 | For the year ended December 31 |
|---|------|-------|-----------------------------|--------------------------------|
| | | 2024 | 2023 | 2023 |
| | Note | | (Unaudited) | (Audited) |
| Interest revenues | 2 | 5,756 | 5,760 | 24,005 |
| Interest expenses | 2 | 3,071 | 2,614 | 12,030 |
| Interest revenues, net | | 2,685 | 3,146 | 11,975 |
| Expenses with respect to credit losses | 6.13 | 175 | 227 | 1,463 |
| Interest revenues, net after expenses with respect to credit losses | | 2,510 | 2,919 | 10,512 |
| Non-interest revenues | | | | |
| Non-interest financing revenues | 3 | 345 | 87 | 511 |
| Commissions | | 502 | 528 | 2,028 |
| Other revenues | | 66 | 65 | 266 |
| Total non-interest revenues | | 913 | 680 | 2,805 |
| Operating and other expenses | | | | |
| Payroll and associated expenses | | 856 | 931 | 3,544 |
| Maintenance and depreciation of buildings and equipment | | 242 | 306 | 1,098 |
| Other expenses | | 181 | 200 | 927 |
| Total operating and other expenses | | 1,279 | 1,437 | 5,569 |
| Pre-tax profit | | 2,144 | 2,162 | 7,748 |
| Provision for taxes on profit | | 835 | 747 | 2,669 |
| After-tax profit | | 1,309 | 1,415 | 5,079 |
| Share in profit (loss) of associated companies, after tax | | 9 | 1 | 1 |
| Net profit: | | | | |
| Before attribution to non-controlling interests | | 1,318 | 1,416 | 5,080 |
| Attributable to non-controlling interests | | (46) | (49) | (170) |
| Attributable to shareholders of the Bank | | 1,272 | 1,367 | 4,910 |

The accompanying notes are an integral part of the financial statements.

Avraham Zeldman⁽¹⁾

Moshe Lai

Director President & CEO

Menahem Aviv

Vice-president, Chief Accountant

Approval date:

Ramat Gan, May 22, 2024

(1) As certified by the Board of Directors, see Note 17B to the Financial Statements.

Condensed consolidated statements of profit and loss - Continued

Reported amounts (NIS in millions)

| | For the thr ender | For the year ended December 31 | | |
|---|----------------------|-----------------------------------|-----------|--|
| | 2024 | 2023 | 2023 | |
| | (1 | Unaudited) | (Audited) | |
| Earnings per share ⁽¹⁾ (in NIS) | | | | |
| Basic earnings | | | | |
| Net profit attributable to shareholders of the Bank | 4.93 | 5.32 | 19.07 | |
| Weighted average number of ordinary shares used to calculate basic earnings (thousands of shares) | 258,169 | 257,186 | 257,452 | |
| Diluted earnings | | | _ | |
| Net profit attributable to shareholders of the Bank | 4.91 | 5.30 | 19.00 | |
| Weighted average number of ordinary shares used to calculate diluted earnings (thousands of shares) | 259,318 | 258,094 | 258,448 | |

⁽¹⁾ Share of NIS 0.1 par value.

Condensed consolidated statements of comprehensive income

Reported amounts (NIS in millions)

| | | For the thre | e months March 31 | For the year ended December 31 |
|--|------|--------------|----------------------|--------------------------------|
| | | 2024 | 2023 | 2023 |
| | Note | (U | naudited) | (Audited) |
| Net profit: | | | | |
| Before attribution to non-controlling interests | | 1,318 | 1,416 | 5,080 |
| Attributable to non-controlling interests | | (46) | (49) | (170) |
| Net profit attributable to shareholders of the Bank | | 1,272 | 1,367 | 4,910 |
| Other comprehensive income (loss) before taxes | 4 | | | |
| Adjustments for presentation of available-for-sale bonds at fair value, net Adjustments from translation of financial statements of investments in associated companies ⁽¹⁾ | | 81 | 5 | 150 |
| Net gains (losses) with respect to cash flows hedging | | (1) | - | 5 |
| Adjustments of liabilities with respect to employees' benefits ⁽²⁾ | | 5 | 31 | (23) |
| Total other comprehensive income (loss), before tax | | 85 | 36 | 132 |
| Related tax effect | | (29) | (12) | (44) |
| Other comprehensive income (loss) after taxes ⁽³⁾ Other comprehensive income (loss), before attribution to non-controlling interests | | 56 | 24 | 88 |
| Less other comprehensive income (loss) attributed to non-controlling interests | | 2 | 1 | (16) |
| Other comprehensive income (loss) attributed to shareholders of the Bank, after taxes | | 54 | 23 | 104 |
| Comprehensive income: | | | | |
| Before attribution to non-controlling interests | | 1,374 | 1,440 | 5,168 |
| Attributable to non-controlling interests | | (48) | (50) | (154) |
| Comprehensive income attributable to shareholders of the Bank | | 1,326 | 1,390 | 5,014 |

⁽¹⁾ Translation adjustments of financial statements of associated companies whose functional currency differs from the Bank's functional currency.



⁽²⁾ Includes adjustments with respect to actuarial estimates included in the reported period for defined-benefit pension plans and current amortization of adjustments with respect to liabilities to profit and loss.

⁽³⁾ For more information see Note 4 to the financial statements – cumulative other comprehensive income (loss).

Condensed consolidated balance sheets

Reported amounts (NIS in millions)

| | | | As of March 31 | As of December 31 |
|---|------|---------|-------------------|-------------------|
| | | 2024 | 2023 | 2023 |
| | Note | | (Unaudited) | (Audited) |
| Assets | | | | |
| Cash and deposits with banks | | 84,653 | 90,240 | 86,550 |
| Securities ⁽¹⁾⁽²⁾ | 5 | 23,466 | 19,348 | 23,071 |
| Securities borrowed or purchased in resale agreements | | 274 | 15 | 106 |
| Loans to the public | 6.13 | 334,585 | 315,416 | 329,415 |
| Provision for credit losses | 6.13 | (4,098) | (3,097) | (4,069) |
| Loans to the public, net | 6.13 | 330,487 | 312,319 | 325,346 |
| Loans to Governments | | 442 | 531 | 480 |
| Investments in associated companies | | 259 | 193 | 242 |
| Buildings and equipment | | 1,575 | 1,399 | 1,531 |
| Intangible assets and goodwill | | 140 | 170 | 148 |
| Assets with respect to derivatives | 11 | 4,828 | 6,257 | 6,282 |
| Other assets | | 4,559 | 3,638 | 4,448 |
| Total assets | | 450,683 | 434,110 | 448,204 |
| Liabilities and Equity | | | | |
| Deposits from the public | 7 | 365,371 | 348,469 | 358,553 |
| Deposits from banks | | 3,603 | 7,284 | 4,571 |
| Deposits from the Government | | 86 | 32 | 71 |
| Bonds and subordinated notes | | 35,776 | 34,608 | 37,070 |
| Liabilities with respect to derivatives | 11 | 3,616 | 5,988 | 7,367 |
| Other liabilities (3) | | 12,363 | 11,747 | 11,869 |
| Total liabilities | | 420,815 | 408,128 | 419,501 |
| Shareholders' equity attributable to shareholders of the Bank | | 28,578 | 24,844 | 27,461 |
| Non-controlling interests | | 1,290 | 1,138 | 1,242 |
| Total equity | | 29,868 | 25,982 | 28,703 |
| Total liabilities and equity | | 450,683 | 434,110 | 448,204 |

⁽¹⁾ Of which: NIS 19,588 million at fair value on consolidated basis (on March 31, 2023: NIS 15,813 million; on December 31, 2023: NIS 19,121 million).



⁽²⁾ For more information with regard to securities pledged or provided as collateral to lenders, see Note 5 to the financial statements.

⁽³⁾ Of which: Provision for credit losses with respect to off balance sheet credit instruments amounting to NIS 212 million (on March 31, 2023: NIS 181 million, on December 31, 2023: NIS 201 million).

Condensed Statements of Changes in Shareholders' Equity

Reported amounts (NIS in millions)

| - | | | | | | | | |
|------------------------------------|-------------|--------------|---------|-----------------------|-------------------------|--------------------|----------------|----------|
| | | Capital | Total | Cumu- | | | | |
| | | reserve | paid-up | lative | | | | |
| | | from benefit | share | other | | Tatal | | |
| | Share | from share- | capital | compre- hensive | | Total | Non- | |
| | | based | and | | Retained | share- holders' | | Total |
| | capital and | payment | capital | income | | | controlling | |
| | premium | transactions | | (loss) ⁽²⁾ | earnings ⁽³⁾ | equity | interests | equity |
| Delenes of December 24, 2002 | 2.550 | 440 | | | | | 31, 2024 (Una | |
| Balance as of December 31, 2023 | 3,556 | 119 | 3,675 | (410) | 24,196 | 27,461 | 1,242 | 28,703 |
| Net profit for the period | - | - | - | - | 1,272 | 1,272 | 46 | 1,318 |
| Dividends paid ⁽⁴⁾ | - | - | - | - | (209) | (209) | - | (209) |
| Realization of share-based payment | | 4-1 | | | | | | |
| transactions ⁽⁵⁾ | 2 | (2) | - | - | - | - | - | - |
| Other comprehensive income (loss), | | | | | | | | |
| net, after tax | - | - | - | 54 | - | 54 | 2 | 56 |
| Balance as of March 31, 2024 | 3,558 | 117 | 3,675 | (356) | 25,259 | 28,578 | 1,290 | 29,868 |
| _ | | | | or the thre | ee months en | ded March | 31, 2023 (Un | audited) |
| Balance as of December 31, 2022 | 3,519 | 99 | 3,618 | (514) | 20,676 | 23,780 | 1,088 | 24,868 |
| Net profit for the period | - | - | - | _ | 1,367 | 1,367 | 49 | 1,416 |
| Dividends paid ⁽⁴⁾ | - | - | - | _ | (326) | (326) | - | (326) |
| Realization of share-based payment | | | | | | | | |
| transactions ⁽⁵⁾ | 1 | (1) | - | - | - | - | - | - |
| Other comprehensive income (loss), | | | | | | | | |
| net, after tax | - | - | - | 23 | - | 23 | 1 | 24 |
| Balance as of March 31, 2023 | 3,520 | 98 | 3,618 | (491) | 21,717 | 24,844 | 1,138 | 25,982 |
| | | | | Foi | the year end | led Decemi | ber 31, 2023 (| audited) |
| Balance as of December 31, 2022 | 3,519 | 99 | 3,618 | (514) | 20,676 | 23,780 | 1,088 | 24,868 |
| Net profit for the period | - | - | - | - | 4,910 | 4,910 | 170 | 5,080 |
| Dividends paid (4) | - | - | - | _ | (1,390) | (1,390) | - | (1,390) |
| Benefit from share-based payment | | | | | (, , | (, , | | (, , |
| transactions | - | 57 | 57 | _ | - | 57 | - | 57 |
| Realization of share-based payment | | | | | | | | |
| transactions ⁽⁵⁾ | 37 | (37) | - | - | - | - | - | - |
| Other comprehensive income (loss), | | (01) | | | | | | |
| net, after tax | - | - | - | 104 | - | 104 | (16) | 88 |
| Balance as of December 31, 2023 | 3,556 | 119 | 3,675 | (410) | 24,196 | 27,461 | 1,242 | 28,703 |
| | -, | | -, | ` '/ | , | , , , , , | , | -, |

⁽¹⁾ Share premium generated prior to March 31, 1986.



⁽²⁾ For more information see Note 4 – Cumulative other comprehensive income.

⁽³⁾ For information about various restrictions on dividend distribution, see Note 24 to the 2023 financial statements.

⁽⁴⁾ On March 28, 2024, a dividend distribution amounting to NIS 209 million was made in conformity with resolution by the Bank's Board of Directors. On March 28, 2023, June 1, 2023, August 29, 2023 and December 12, 2023, the Bank paid dividends amounting to NIS 326 million, NIS 410 million, NIS 489 million and NIS 165 million, respectively, in accordance with a decision by the Bank's Board of Directors.

 ⁽⁵⁾ In the first three months of 2024, 54,359 ordinary shares of NIS 0.1 par value were issued for exercise of options pursuant to the Employee Stock Option Plan. In the first three months of 2023, 15,183 ordinary shares of NIS 0.1 par value were issued for exercise of options pursuant to the Employee Stock Option Plan. In 2023, 951,533 ordinary shares of NIS 0.1 par value were issued for exercise of options pursuant to the Employee Stock Option Plan. The CEO was issued 2,878 ordinary shares of NIS 0.1 par value each.
 On May 22, 2024, the Bank's Board of Directors resolved to distribute a dividend amounting to NIS 508.8 million, or 40% of earnings

On May 22, 2024, the Bank's Board of Directors resolved to distribute a dividend amounting to NIS 508.8 million, or 40% of earnings in the first quarter of 2024, in accordance with the Bank's dividend policy. According to accounting rules, this amount will be deducted from retained earnings in the second quarter of 2024.

Condensed statements of cash flows

Reported amounts (NIS in millions)

| | For the three months ended March 31 | | For the year ended December 31 |
|---|-------------------------------------|---------------------|--------------------------------|
| | 2024 | ⁽¹⁾ 2023 | 2023 |
| | | (Unaudited) | (Audited) |
| Cash Flows from Current Activity | | | |
| Net profit before attribution to non-controlling interests | 1,318 | 1,416 | 5,080 |
| Adjustments | | | |
| Share of the Bank in undistributed earnings of associated companies | (9) | (1) | (1) |
| Depreciation of buildings and equipment (including impairment) | 70 | 144 | 411 |
| Expenses with respect to credit losses | 175 | 227 | 1,463 |
| Gain from sale of securities available for sale and shares not held for trading | 15 | 37 | 105 |
| Realized and unrealized loss (gain) from adjustment to fair value of securities held for trading | (23) | 2 | 9 |
| Realized and unrealized loss (gain) from adjustments to fair value of shares not held for trading | (16) | 5 | (7) |
| Impairment of securities held for sale and shares not held for trading | - | 2 | 15 |
| Expenses arising from share-based payment transactions | - | - | 57 |
| Deferred taxes, net | (39) | (163) | (285) |
| Change in employees' provisions and liabilities | (15) | (84) | (169) |
| Adjustments with respect to exchange rate differentials | (120) | (205) | (181) |
| Accrual differences included with investment and financing operations | 42 | (261) | (2,040) |
| Net change in current assets | | | |
| Assets with respect to derivatives | 1,453 | (468) | (488) |
| Securities held for trading | 537 | (663) | (832) |
| Other assets, net | (85) | 319 | (360) |
| Net change in current liabilities | | | |
| Liabilities with respect to derivatives | (3,751) | 774 | 2,153 |
| Other liabilities | 507 | (1,530) | (1,398) |
| Net cash provided by current operations | 59 | (449) | 3,532 |

⁽¹⁾ Reclassified.

Condensed statements of cash flows - Continued

Reported amounts (NIS in millions)

| | For the three months ended March 31 | | For the year ended December 31 |
|---|-------------------------------------|------------|--------------------------------|
| | 2024 | 2023 | 2023 |
| | (L | Inaudited) | (Audited) |
| Cash flows from investment activities | | | |
| Net change in deposits with banks | 379 | (1,116) | 215 |
| Net change in loans to the public | (3,534) | (3,254) | (15,867) |
| Net change in loans to Governments | 38 | (213) | (162) |
| Net change in securities loaned or acquired in resale agreements | (168) | 300 | 209 |
| Acquisition of bonds held to maturity | (134) | (14) | (800) |
| Proceeds from redemption of bonds held to maturity | 156 | 358 | 573 |
| Purchase of securities available for sale and shares not held for trading | (4,789) | (3,022) | (10,799) |
| Proceeds from sale of securities available for sale and shares not held for trading | 1,478 | 1,146 | 7,880 |
| Proceeds from redemption of securities available for sale | 2,048 | 67 | 1,371 |
| Proceeds from sale of loan portfolios | 62 | 25 | 25 |
| Purchase of loan portfolios – public | (1,156) | (708) | (2,643) |
| Acquisition of buildings and equipment | (114) | (39) | (438) |
| Purchase of shares in associated companies | (10) | (16) | (30) |
| Proceeds from realized investment in associated companies | 2 | - | 9 |
| Net cash provided by investment activities | (5,742) | (6,486) | (20,457) |
| Cash flows provided by financing operations | | | |
| Net change in deposits from the public | 6,626 | 1,304 | 10,330 |
| Net change in deposits from banks | (968) | 290 | (2,423) |
| Net change in deposits from Government | 15 | (15) | 24 |
| Issuance of bonds and subordinated notes | - | 1,089 | 7,706 |
| Redemption of bonds and subordinated notes | (1,419) | (161) | (4,411) |
| Dividends paid to shareholders | (209) | (326) | (1,390) |
| Net cash provided by financing operations | 4,045 | 2,181 | 9,836 |
| Increase (decrease) in cash | (1,638) | (4,754) | (7,089) |
| Cash balance at beginning of the period | 85,957 | 92,865 | 92,865 |
| Effect of changes in exchange rate on cash balances | 120 | 205 | 181 |
| Cash balance at end of the period | 84,439 | 88,316 | 85,957 |
| Interest and taxes paid / received | | | |
| Interest received | 5,904 | 5,074 | 21,737 |
| Interest paid | 2,696 | 1,972 | 9,782 |
| Dividends received | 20 | 2 | 14 |
| Income taxes received | 15 | 17 | 21 |
| Income taxes paid | 806 | 761 | 3,262 |
| Appendix A – Non-cash Transactions | | | |
| Acquisition of buildings and equipment | - | 1 | 1 |
| Sales of buildings and equipment | - | - | - |

Note 1 – Reporting Principles and Accounting Policies

A. Overview

On May 22, 2024, the Bank's Board of Directors authorized publication of these condensed financial statements as of March 31, 2024.

The condensed financial statements are prepared in accordance with generally accepted accounting policies in Israel (Israeli GAAP) for financial reporting of interim periods and in accordance with directives and guidance from the Supervisor of Banks, and does not include all of the information required in annual financial statements. These condensed financial statements should be read in conjunction with the audited financial statements as of December 31, 2023.

As noted in the annual report, for most topics, the Supervisor of Banks' directives are based on generally acceptable accounting practices of US banks. For other, less material topics, these directives are based on International Financial Reporting Standards (IFRS) and on generally accepted accounting principles in Israel (Israeli GAAP).

When International Financial Reporting Standards (IFRS) allow multiple alternatives, or do not specifically refer to a certain situation, these directives prescribe specific implementation guidelines, mostly based on generally acceptable accounting practices by banks in the United States.

In accordance with directives of the Supervisor of Banks, the condensed financial statements are issued on a consolidated basis only.

The Group accounting policies in these condensed consolidated quarterly financial statements are consistent with the policies applied in the annual financial statements, except as noted in section C. below.

B. Impact of military and macro-economic developments on financial reporting

On October 7, 2023, war was declared following a sudden murderous rampage into settlements close to the Gaza Strip border. This was concurrent with the start of military escalation on the Northern border, in the Judea and Samaria sector and the Red Sea.

Due to the situation, both banks and the Supervisor of Banks have taken measures to provide relief to customers .

For details on the step the Bank took to relieve its customers and the accounting policy taken regarding these benefits, see Note 1c to the Bank's December 31, 2023 Financial Statements.

C. Initial application of accounting standards, accounting standard updates and directives of the Supervisor of

As from reporting periods starting on January 1, 2024, the Bank applies the following new accounting standards and directives:

- 1. Update to 2022-02 standard in codification regarding re-structuring of problematic debts and disclosure requirements by year when credit was extended
- 2. Update to 2022-03 standard in codification regarding fair value measurement of equity securities subject to trade restrictions.

Below is a description of the essence of changes applied to accounting policies in these condensed consolidated interim financial statements, and description of the initial implementation and any impact thereof:

1. Update to 2022-02 standard in codification regarding re-structuring of problematic debts and disclosure requirements by year when credit was extended

On March 31, 2022, the Financial Accounting Standards Board ("FASB") issued ASU 2022-02 regarding restructuring of problematic debts and disclosure requirements by year when credit was extended with regard to provisions for credit losses (hereinafter: "the Update").

The Update rescinds the provisions regarding re-structuring of problematic debts by lenders, improving the disclosure requirements with respect to borrowers facing economic challenges. The Update also adds a disclosure requirement regarding gross write-offs by year when credit was extended.

Note 1 – Reporting Principles and Accounting Policies – continued

On October 19, 2023, the Supervisor of Banks issued a circular regarding "Revision of debt terms for borrowers in financial difficulties", revising the public reporting regulations in conformity with revision of accounting standards on this matter.

The key points of standard changes in the standard include, among other things: Elimination of the definition "debt subject to re-structuring of problematic debt", including the elimination of the demand to test whether the Bank had granted a waiver to determine this classification, to be superseded by the term "Revision of debt terms for borrowers in financial difficulties"; revision of disclosure requirements on the financial statements, so as to provide disclosure of any change in debt terms for borrowers in financial difficulties, which includes waiver of principal, reduction of interest rate or extension of the term which does not result in negligible deferment of payments; elimination of the requirement to calculate a provision for credit losses for debt subject to restructuring of problematic debt, using the discounted cash flow method, and extended disclosure of "Credit quality by origination year" to include information about gross accounting write-offs during the year.

Banking corporations were required to implement the directive from January 1, 2024, in accordance with the guidelines and transition orders set in the directive.

The Bank has adopted certain reliefs on the initial directive date, as made possible by the transition orders, including determining the balance of borrowers in financial difficulties subject to revision of terms through December 31, 2023 may be determined based on the balance of debt subject to re-structuring of problematic debt through December 31, 2023. Furthermore, in accordance with the transition directives, in the report for the first quarter of 2024 the Bank did not include full quantitative disclosure in accordance with the format set in the matter of the details of the types of changes made over the course of this quarter in the debts of borrowers with financial difficulties, the details on the monetary effects of these changes and the details on the types of changes of debts failed during this quarter after undergoing changes in terms. For further details, see Note 13, Information About Credit Risk, Loans to the Public and Provision for Credit Losses.

Application of this directive has no material impact on the Bank's financial statements.

In addition, quantitative disclosures in Additional Information About Credit Risk, Loans to the Public and Provision for Credit Losses in the Financial Statements were updated to the new quantitative format. Comparative data has not been restated.

In order to improve credit management and collection, and to avoid default or seizure of pledged assets, the Bank has set and implements policy on debt re-structuring and changes to terms and conditions of debt not identified as problematic. Methods for changing terms and conditions of debts may include, inter alia, deferral of payment dates, reduced interest rates or periodic installment amounts, changes to repayment schedule, changes to debt terms in order to align it with the borrower's financing structure, debt consolidation for the borrower, transfer of debt to other borrowers in a borrower group under joint control, renewed evaluation of financial covenants imposed on the borrower etc.

Bank policy for debt arrangements is based on criteria which allow Bank management to exercise discretion as to whether debt repayment is expected, and it is applied only if the borrower has shown their capacity to repay the debt and is expected to comply with the re-structured terms and conditions.

In order to determine whether a debt restructuring conducted by the Bank constitutes a change in the terms of debts of borrowers in financial difficulties, the Bank conducts a qualitative review of all terms and conditions of the restructuring and the circumstances thereof, in order to determine whether this is a change in the terms of the debt of a borrower undergoing financial difficulties.



Note 1 - Reporting Principles and Accounting Policies - continued

In order to determine whether the borrower is in financial duress, the Bank considers if there are any indications of difficulties upon the restructuring date, or existence of a reasonable likelihood that the creditor would be in financial duress if not for the re-structuring. *Inter alia*, the Bank reviews the existence of one or more of the following circumstances:

- The debtor is currently in payment default for any of its debts. Moreover, the Bank estimates whether it is expected that the debtor would be in payment default for any of its debts in the foreseeable future, if the change is not made. This means that the Bank may conclude that the debtor is in financial difficulties, even if the debtor is not currently in payment default.
- The debtor has declared bankruptcy or is in Receivership or any in any other bankruptcy or Receivership proceedings.
- There is significant doubt about the debtor continuing as a going concern.
- The debtor has securities that have been delisted, are in the process of being delisted or are being threatened with delisting from the stock exchange.
- According to estimates and projections which only include the debtor's current capabilities, the Bank expects specific cash flows for the debtor entity would be insufficient to service any of its debt (principal and interest) in conformity with contractual terms of the existing agreement in the foreseeable future.
- Without the existing change, the debtor would be unable to obtain cash from sources other than the current lenders, at effective interest rates equal to the prevailing market interest rates for similar debt of a nonproblematic debtor.
- The Bank does not classify a debt restructuring as a change in the terms of debts of borrowers undergoing financial difficulties if the change results in an insignificant delay in repayment considering the payment frequency, the contractual term to maturity and the original term to maturity of the debt. For this matter, if multiple restructurings took place involving changes to debt terms, the Bank accounts for the accumulated effect of previous restructurings, carried out over the course of 12 months, in order to determine whether the deferral of payments due to the debt structuring is not material.

2. Update to 2022-03 standard in codification regarding fair value measurement of equity securities subject to trade restriction

On June 29, 2022, the US Financial Accounting Standards Board ("FASB") issued ASU 2022-03 regarding fair value measurement of equity securities subject to trade restriction (hereinafter: "the Update").

The Update clarifies that contractual trade restriction on equity securities is an entity-specific restriction, and is not part of the accounting measurement unit of such securities, and therefore shall not be accounted for in fair value measurement. Furthermore, the Update adds disclosure requirements.

The Update's provisions were implemented starting January 1, 2024 prospectively with resulting adjustments charged to profit or loss.

Implementation of the directives in question had no material impact on the Bank's Financial Statements.



Note 1 - Reporting Principles and Accounting Policies - continued

D. New accounting standards and new directives by the Supervisor of Banks prior to their implementation

| Amendment | Publication requirements | Start date and transition provisions | Implications |
|---|--|--|--|
| Extension of transitional provision regarding implementation of provisions of Section 830 of the Codification "Foreign currency" | The transitional provision instructs banking corporations not to include exchange rate differentials with respect to available-for-sale bonds as part of fair value adjustment of such bonds, but rather to continue treating these as stipulated in the Public Reporting Directives prior to adoption of Section 830 of the Codification "Foreign currency", through January 1, 2025. | January 1, 2025 | No material impact is expected on the financial statements. |
| Updated standard ASU 2023-07 regarding improvement to disclosure requirements concerning reportable segments | On November 27, 2023, the Financial Accounting Standards Board ("FASB") issued ASU 2023-07 regarding improvement to disclosure requirements concerning reportable segments (hereinafter: "the Update"). This update improves the disclosure requirements applicable to entities, including added requirement of disclosure, to be provided in the segment note, regarding "significant expenses" reported to the CODM, provision of an explanation as to how the CODM uses the segment reporting, expansion of certain annual disclosure requirements to include interim periods, disclosure of the identity and role of the CODM and clarification whereby Topic 280 also applies to entities with a single segment. | In conformity with directives of the Supervisor of Banks | No material impact is expected on the financial statements. |
| Updated standard ASU 2023-09 regarding improvement to disclosure requirements concerning taxes on income | On December 14, 2023, the Financial Accounting Standards Board ("FASB") issued ASU 2023-09 regarding improvement to disclosure requirements concerning taxes on income (hereinafter: "the Update". The revisions included in this update add new improved disclosure requirements and eliminate certain disclosure requirements. | In conformity with directives of the Supervisor of Banks | No material impact is expected on the financial statements. |
| Regulation revision ASU 2024-01 on the incidence of Subject 718 on bonuses of rights to profits and similar bonuses | On March 21, 2024, the Financial Accounting Standards Board ("FASB") issued ASU 2024-01 on the incidence of Subject 718 on the codification of profit interest awards and similar bonuses granted to employees and to non-working parties (hereinafter: "the Update"). This update clarifies that the guidelines of Subject 718 in the codification will be implemented in the event that the terms detailed in the standard are met. Furthermore, the Update adds examples that demonstrate the treatment of these types of bonuses. | In conformity with directives of the Supervisor of Banks | The Bank is reviewing the effect of the new provisions on the Financial Statements |



Note 2 – Interest revenues and expenses

Reported amounts (NIS in millions)

| | | hree months ded March 31 | For the year ended December 31 | | |
|--|-------|-----------------------------|--------------------------------|--|--|
| _ | 2024 | 2023 | 2023 | | |
| | | (Unaudited) | (Audited) | | |
| a. Interest revenues ⁽¹⁾ | | | | | |
| From loans to the public | 4,768 | 4,875 | 20,106 | | |
| From loans to Governments | 6 | 5 | 24 | | |
| from cash and deposits with central banks | 852 | 740 | 3,304 | | |
| From deposits with banks | 6 | 23 | 113 | | |
| Of securities borrowed or purchased in resale agreements | 2 | 2 | 4 | | |
| From bonds | 122 | 115 | 454 | | |
| Total interest revenues | 5,756 | 5,760 | 24,005 | | |
| b. Interest expenses | | | | | |
| On deposits from the public | 2,822 | 2,222 | 10,633 | | |
| On deposits from governments | 1 | - | 2 | | |
| On deposits from banks | 23 | 26 | 95 | | |
| On bonds and subordinated notes | 205 | 366 | 1,282 | | |
| On other liabilities | 20 | - | 18 | | |
| Total interest expenses | 3,071 | 2,614 | 12,030 | | |
| Total interest revenues, net | 2,685 | 3,146 | 11,975 | | |
| c. Details of net effect of hedging financial derivatives on interest revenues | 6 | (25) | (22) | | |
| d. Details of interest revenues on accrual basis from bonds | | | | | |
| Held to maturity | 23 | 46 | 111 | | |
| Available for sale | 89 | 68 | 339 | | |
| Held for trading | 10 | 1 | 4 | | |
| Total included under interest revenues | 122 | 115 | 454 | | |

⁽¹⁾ Includes the effective element in the hedging ratios.



Note 3 - Non-interest financing revenues

Reported amounts (NIS in millions)

| | For the thre ended | e months March 31 | For the year ended December 31 |
|--|--------------------|----------------------|--------------------------------|
| _ | 2024 | 2023 | 2023 |
| _ | (U | naudited) | (Audited) |
| a. Non-interest financing revenues (expenses) with respect to non-trading operations | | | |
| 1. From activity in derivative instruments | | | |
| Net revenues (expenses) with respect to ALM derivative instruments ⁽¹⁾ | 569 | 701 | 1,618 |
| Total from activity in derivative instruments | 569 | 701 | 1,618 |
| 2. From investment in bonds | | | |
| Gains on sale of bonds available for sale | (17) | (42) | (118) |
| Provision for impairment of bonds available for sale | - | (2) | (9) |
| Total from investment in bonds | (17) | (44) | (127) |
| 3. Exchange rate differences, net | (293) | (551) | (964) |
| 4. Gains from investment in shares | | | |
| Gains from sale of shares not held for trading | 2 | 5 | 13 |
| Provision for impairment of shares not held for trading | - | - | (6) |
| Dividends from shares not held for trading | 20 | 2 | 14 |
| Unrealized gains (losses) ⁽³⁾ | 16 | (7) | 7 |
| Total from investment in shares | 38 | | 28 |
| 5. Net gains with respect to loans sold | - | | <u>-</u> |
| Total non-interest financing revenues with respect to non-trading purposes | 297 | 106 | 555 |
| b. Non-interest financing revenues (expenses) with respect to trading operations ⁽²⁾ | | | |
| Net revenues (expenses) with respect to other derivative instruments | 25 | (17) | (35) |
| Realized and un-realized gains (losses) from adjustment to fair value of bonds held for trading, net | 22 | (2) | (11) |
| Realized and un-realized gains from adjustment to fair value of shares held for trading, net | 1 | _ | 2 |
| Total from trading activity ⁽⁴⁾ | 48 | (19) | (44) |
| Details of non-interest financing revenues (expenses) with respect to trading operations, by risk exposure | | (.0) | <u> </u> |
| Interest exposure | 13 | 12 | (4) |
| Foreign currency exposure | 35 | (31) | (40) |
| Exposure to shares | - | (0.) | (10) |
| Exposure to commodities and others | _ | _ | - |
| Total | 48 | (19) | (44) |



⁽¹⁾ Derivative instruments which constitute part of the Bank's asset and liability management system, which were not designated as hedges.

⁽²⁾ Includes exchange rate differentials resulting from trading operations.

⁽³⁾ Including gains / losses from measurement at fair value of shares for which fair value is available, and upward / downward adjustment of shares for which no fair value is available.

⁽⁴⁾ For interest revenues from investments in bonds held for trading, see Note 2.D.

Note 4 – Cumulative other comprehensive income (loss)

Reported amounts (NIS in millions)

A. Changes to cumulative other comprehensive income (loss), after tax effect

| | Other co | emprehensive ir | ncome (loss) | , before attributio | | | |
|---|---|---|--|---|---------|--|---|
| | Adjustments for presentation of available- for-sale bonds at fair value | Translation adjustments ⁽¹⁾ | Net gains (losses) from cash flow hedges | Adjustments with respect to employees' benefits ⁽²⁾ | Total | Other compre- hensive income attributed to non-controlling interests | Other compre- hensive income (loss) attributable to shareholders of the Bank |
| | | | | | For the | three months end | ed March 31, 2024 |
| | | | | | | | (Unaudited) |
| Balance as of December 31, 2023 Net change in the | (356) | (2) | 3 | (89) | (444) | (34) | (410) |
| period | 55 | - | (1) | 2 | 56 | 2 | 54 |
| Balance as of March 31, 2024 | (301) | (2) | 2 | (87) | (388) | (32) | (356) |
| | | | | | For the | three months end | ed March 31, 2023 |
| | | | | | | | (Unaudited) |
| Balance as of December 31, 2022 Net change in the | (458) | (2) | - | (72) | (532) | (18) | (514) |
| period | 3 | - | - | 21 | 24 | 1 | 23 |
| Balance as of March 31, 2023 | (455) | (2) | - | (51) | (508) | (17) | (491) |
| | | | | | Fo | r the year ended D | ecember 31, 2023 |
| | | | | | | | (Audited) |
| Balance as of December 31, 2022 | (458) | (2) | - | (72) | (532) | (18) | (514) |
| Net change in the period | 102 | | 3 | (17) | 88 | (16) | 104 |
| Balance as of December 31, 2023 | (356) | (2) | 3 | (89) | (444) | (34) | (410) |

⁽¹⁾ Translation adjustments of financial statements of associated companies whose functional currency differs from the Bank's functional currency.

⁽²⁾ Primarily consists of the effect of changes in interest rates on the actuarial liability, as well as deduction of the capital reserve for a streamlining program.

Note 4 - Cumulative other comprehensive income (loss) - continued Reported amounts (NIS in millions)

B. Changes in items of cumulative other comprehensive income (loss) before and after tax effect – continued

| | For t | | | the three months ended March 31 | | | For | the year Decen | ended ber 31 |
|--|------------|---------------|--------------|------------------------------------|---------------|--------------|------------|-------------------|-----------------|
| | | | 2024 | | | 2023 | | | 2023 |
| | Before tax | Tax effect | After tax | Before tax | Tax effect | After tax | Before tax | Tax effect | After tax |
| _ | | | | | (Una | udited) | | (A | udited) |
| Change in items of other comprehensive income (loss), before attribution to non-controlling interests: | | | | | | | | | |
| Adjustments for presentation of available-for- sale bonds at fair value | | | | | | | | | |
| Net unrealized gains (losses) from adjustments to fair value | 64 | (20) | 44 | (39) | 13 | (26) | 23 | (5) | 18 |
| Losses (gains) with respect to available-for-sale securities reclassified to the statement of profit and loss ⁽¹⁾ | 17 | (6) | 11 | 44 | (15) | 29 | 127 | (43) | 84 |
| Net change in the period | 81 | (26) | 55 | 5 | (2) | 3 | 150 | (48) | 102 |
| Translation adjustments | | | | | | | | | |
| Adjustments from translation of financial statements ⁽²⁾ | - | - | - | - | - | - | - | - | |
| Net change in the period | - | - | - | - | - | - | - | - | |
| Cash flows hedges | | | | | | | | | |
| Net gains (losses) with respect to cash flows hedging | (1) | - | (1) | - | - | - | 5 | (2) | 3 |
| Net (gains) losses with respect to cash flow hedges reclassified to the statement of profit and loss ⁽³⁾ | _ | _ | _ | - | _ | _ | - | _ | - |
| Net change in the period | (1) | - | (1) | - | - | - | 5 | (2) | 3 |
| Employees' benefits | | | | | | | | | |
| Net actuarial gain (loss) for the period ⁽⁴⁾ Net losses reclassified to the statement of profit | 3 | (2) | 1 | 23 | (7) | 16 | (35) | 10 | (25) |
| and loss | 2 | (1) | 1 | 8 | (3) | 5 | 12 | (4) | 8 |
| Net change in the period | 5 | (3) | 2 | 31 | (10) | 21 | (23) | 6 | (17) |
| Total net change in the period | 85 | (29) | 56 | 36 | (12) | 24 | 132 | (44) | 88 |
| Total net change in the period attributable to non-controlling interests | 3 | (1) | 2 | 2 | (1) | 1 | (24) | 8 | (16) |
| Total net change in the period attributable to shareholders of the Bank | 82 | (28) | 54 | 34 | (11) | 23 | 156 | (52) | 104 |

⁽¹⁾ Pre-tax amount included in the statement of profit and loss under "Non-interest financing revenues". For details, see Note 3.A.2.



⁽²⁾ Translation adjustments of financial statements of associated companies whose functional currency differs from the Bank's functional currency.

⁽³⁾ Pre-tax amount included in the statement of profit and loss under "Interest revenues". For details, see Note 3.A.1.

Note 5 - Securities

March 31, 2024 (Unaudited)

Reported amounts (NIS in millions):

| | Carrying | Amortized | Balance of provision for | valu | ents to fair e yet to be ecognized | Fair |
|--|----------|----------------|---------------------------|-------|--|----------------------|
| | amount | cost | credit losses | Gains | Losses | value ⁽¹⁾ |
| (1) Bonds held to maturity | | | | | | |
| of Government of Israel | 3,039 | 3,039 | - | - | (130) | 2,909 |
| Of financial institutions in Israel | 309 | 309 | - | - | (13) | 296 |
| Of others in Israel | 106 | 106 | - | 3 | (2) | 107 |
| Total bonds held to maturity | 3,454 | 3,454 | - | 3 | (145) | 3,312 |
| | Carrying | | Balance of provision for | | ative other orehensive income ⁽⁴⁾ | Fair |
| | | Amortized cost | credit losses | Gains | Losses | value ⁽¹⁾ |
| (2) Bonds available for sale | | | | | | |
| of Government of Israel | 9,834 | 10,204 | - | 125 | (495) | 9,834 |
| of foreign governments ⁽³⁾ | 323 | 327 | - | - | (4) | 323 |
| Of financial institutions in Israel | 547 | 575 | - | 7 | (35) | 547 |
| Of foreign financial institutions | 181 | 186 | - | 2 | (7) | 181 |
| Asset-backed (ABS) | 57 | 59 | - | - | (2) | 57 |
| Of others in Israel | 1,045 | 1,075 | (8) | 17 | (39) | 1,045 |
| Of others overseas | 188 | 186 | - | 5 | (3) | 188 |
| Total bonds available for sale | 12,175 | 12,612 | (8) | 156 | (585) | 12,175 |
| | Carrying | | Balance of provision for_ | • | ents to fair e yet to be realized ⁽⁵⁾ | Fair |
| | amount | Cost | credit losses | Gains | Losses | value ⁽¹⁾ |
| (3) Investment in shares not held for trading | 663 | 612 | - | 63 | (12) | 663 |
| Of which: Shares for which no fair value is available ⁽⁶⁾ | 424 | 410 | - | 14 | - | 424 |
| Total securities not held for trading | 16,292 | 16,678 | (8) | 222 | (742) | 16,150 |

See footnotes below.

March 31, 2024 (unaudited)

Reported amounts (NIS in millions)

| | Cormina | Amortized cost | Balance of | Adjustments to yet to be | fair value realized ⁽⁵⁾ | Fair |
|--|--------------------|------------------------|--------------------------------|-----------------------------|---------------------------------------|-----------------------------|
| | Carrying amount | (for shares – cost) | provision for credit losses | Gains | Losses | Faiı value ⁽¹ |
| (4) Bonds held for trading | | | | | | |
| of Government of Israel | 6,808 | 6,874 | - | 4 | (70) | 6,808 |
| Of foreign governments | 297 | 298 | - | 1 | (2) | 297 |
| Of financial institutions in Israel | 3 | 3 | - | - | - | 3 |
| Of others in Israel | 24 | 22 | - | 2 | - | 24 |
| Of others overseas | 26 | 26 | - | | - | 26 |
| Total bonds held for trading | 7,158 | 7,223 | - | 7 | (72) | 7,158 |
| Shares and other securities | 16 | 14 | - | 4 | (2) | 16 |
| Total securities held for trading | 7,174 | 7,237 | - | 11 | (74) | 7,174 |
| Total securities ⁽²⁾ | 23,466 | 23,915 | (8) | 233 | (816) | 23,324 |
| (5) Additional information about bonds | | | | | | |
| Recorded debt balance of | | | | | | |
| Problematic bonds accruing interest revenues | | | | | | |
| Problematic bonds not accruing interest revenues | | | | | | 19 |

⁽¹⁾ Fair value data are generally based on stock exchange prices, which do not necessarily reflect the price to be obtained on the sale of a large volume of securities.

Remarks:



⁽²⁾ Of which: Securities pledged to lenders, amounting to NIS 432 million and securities provided as collateral to lenders, amounting to NIS 51 million

⁽³⁾ US government bonds.

⁽⁴⁾ Included in shareholders' equity in "adjustments on presentation of bonds available for sale at fair value".

⁽⁵⁾ Charged to statement of profit and loss but not yet realized.

⁽⁶⁾ Generally shown at cost (net of impairment), adjusted for changes in observed prices in ordinary transactions for similar or identical investments of the same issuer.

⁻ For information about results of investments in bonds, see Notes 2D, 3A.2 and 3.b. to the Financial Statements. For more information about investments in shares – see Note 3A.4 to the financial statements.

⁻ The distinction between Israeli and foreign bonds was made in conformity with the country of residence of the authority which issued the security.

March 31, 2023 (unaudited)

Reported amounts (NIS in millions):

| | 0 | A | | Adjustments t | F-1- | |
|---|--------------------|----------------|--------------------------------|----------------------|---|------------------------------|
| | Carrying amount | Amortized cost | provision for credit losses | Gains | Losses | Fair value ⁽¹⁾ |
| (1) Bonds held to maturity | | | | | | |
| of Government of Israel | 2,743 | 2,743 | - | - | (136) | 2,607 |
| Of financial institutions in Israel | 359 | 359 | - | - | (21) | 338 |
| Of others in Israel | 92 | 92 | - | - | (4) | 88 |
| Total bonds held to maturity | 3,194 | 3,194 | - | - | (161) | 3,033 |
| | Carrying | Amortized | Balance of provision for | Cumu comprehensiv | ative other e income ⁽⁴⁾ | Fair |
| | amount | cost | credit losses | Gains | Losses | value ⁽¹⁾ |
| (2) Bonds available for sale | | | | | | |
| of Government of Israel | 6,110 | 6,622 | - | 21 | (533) | 6,110 |
| of foreign governments ⁽³⁾ | 1,388 | 1,399 | - | - | (11) | 1,388 |
| Of financial institutions in Israel | 417 | 458 | - | 5 | (46) | 417 |
| Of foreign financial institutions | 272 | 282 | - | 1 | (11) | 272 |
| Asset-backed (ABS) | 56 | 59 | - | - | (3) | 56 |
| Of others in Israel | 856 | 925 | - | 9 | (78) | 856 |
| Of others overseas | 203 | 212 | - | 3 | (12) | 203 |
| Total bonds available for sale | 9,302 | 9,957 | - | 39 | (694) | 9,302 |
| | Carrying | | Balance of provision for | Adjustments t | o fair value e realized ⁽⁵⁾ | Fair |
| | amount | Cost | credit losses | Gains | Losses | value ⁽¹⁾ |
| (3) Investment in shares not held for trading | 576 | 532 | _ | 61 | (17) | 576 |
| Of which: Shares for which no fair value is | | | | - | (, | |
| available ⁽⁶⁾ | 341 | 333 | <u>-</u> | 8 | - | 341 |
| Total securities not held for trading | 13,072 | 13,683 | - | 100 | (872) | 12,911 |

See footnotes below.

March 31, 2023 (unaudited)

Reported amounts (NIS in millions):

| | Carrying | Amortized cost | Balance of provision for | Adjustments to | o fair value e realized ⁽⁵⁾ | Fair |
|---|----------|---------------------|--------------------------|----------------|---|----------------------|
| | amount | (for shares - cost) | credit losses | Gains | Losses | value ⁽¹⁾ |
| (4) Bonds held for trading | | | | | | |
| of Government of Israel | 6,088 | 6,119 | - | - | (31) | 6,088 |
| Of foreign governments | 111 | 109 | - | 2 | - | 111 |
| Of financial institutions in Israel | 1 | 1 | - | - | - | 1 |
| Of others in Israel | 22 | 24 | - | - | (2) | 22 |
| Of others overseas | 37 | 38 | - | 1 | (2) | 37 |
| Total bonds held for trading | 6,259 | 6,291 | - | 3 | (35) | 6,259 |
| Shares and other securities | 17 | 16 | - | 3 | (2) | 17 |
| Total securities held for trading | 6,276 | 6,307 | - | 6 | (37) | 6,276 |
| Total securities ⁽²⁾ | 19,348 | 19,990 | - | 106 | (909) | 19,187 |
| (5) Additional information about bonds | | | | | | |
| Recorded debt balance of | | | | | | - |
| Problematic bonds not accruing interest | | | | | | |
| revenues | | | | | | 22 |
| | | | | | | 22 |

⁽¹⁾ Fair value data are generally based on stock exchange prices, which do not necessarily reflect the price to be obtained on the sale of a large volume of securities.

- (3) US government bonds.
- (4) Included in shareholders' equity in "adjustments on presentation of bonds available for sale at fair value".
- (5) Charged to statement of profit and loss but not yet realized.
- (6) Generally shown at cost (net of impairment), adjusted for changes in observed prices in ordinary transactions for similar or identical investments of the same issuer.

Remarks:

- For information about results of investments in bonds, see Notes 2D, 3A.2 and 3.b. to the Financial Statements. For more information about investments in shares see Note 3A.4 to the financial statements.
- The distinction between Israeli and foreign bonds was made in conformity with the country of residence of the authority which issued the security.

⁽²⁾ Of which: Securities pledged to lenders, amounting to NIS 323 million and securities provided as collateral to lenders, amounting to NIS 306 million.

As of December 31, 2023 (audited)

| | 0 | A | Dalatice of | djustments to fa | ir value yet recognized | F-:- |
|--|--------------------|----------------|--|-----------------------|---|------------------------------|
| | Carrying amount | Amortized cost | provision for credit losses | Gains | Losses | Fair value ⁽¹⁾ |
| (1) Bonds held to maturity | | | | | | |
| of Government of Israel | 3,164 | 3,164 | - | - | (119) | 3,045 |
| Of financial institutions in Israel | 334 | 334 | - | 1 | (13) | 322 |
| Of others in Israel | 102 | 102 | = | 1 | (2) | 101 |
| Total bonds held to maturity | 3,600 | 3,600 | - | 2 | (134) | 3,468 |
| | Carrying | Amortized | Balance of provision for | Cumul comprehensiv | ative other e income ⁽⁴⁾ | Fair |
| | amount | cost | credit losses | Gains | Losses | value ⁽¹⁾ |
| (2) Bonds available for sale | | | | | | |
| of Government of Israel | 9,138 | 9,572 | - | 55 | (489) | 9,138 |
| of foreign governments ⁽³⁾ | 310 | 314 | - | - | (4) | 310 |
| Of financial institutions in Israel | 438 | 466 | - | 6 | (34) | 438 |
| Of foreign financial institutions | 251 | 256 | - | 2 | (7) | 251 |
| Asset-backed (ABS) | 56 | 59 | - | - | (3) | 56 |
| Of others in Israel | 975 | 1,016 | (8) | 14 | (47) | 975 |
| Of others overseas | 205 | 208 | - | 5 | (8) | 205 |
| Total bonds available for sale | 11,373 | 11,891 | (8) | 82 | (592) | 11,373 |
| | Carrying | | Balance of ^A provision for | djustments to fa | ir value yet e realized ⁽⁵⁾ | Fair |
| | amount | Cost | credit losses | Gains | Losses | value ⁽¹⁾ |
| (3) Investment in shares not held for trading | 602 | 549 | - | 76 | (23) | 602 |
| Of which: Shares for which no fair value is available ⁽⁶⁾ | 350 | 338 | - | 12 | - | 350 |
| Total securities not held for trading | 15,575 | 16,040 | (8) | 160 | (749) | 15,443 |

See footnotes below.

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Note 5 - Securities - continued

As of December 31, 2023 (audited)

Reported amounts (NIS in millions):

| | Carrying | Amortized cost | Balance of provision for_ | Adjustments to yet to be | Fair value ⁽¹⁾ | |
|--|-------------------------|----------------|---------------------------|-----------------------------|------------------------------|--------|
| | amount (for shares - co | | | Gains | | Losses |
| (4) Bonds held for trading | | | | | | |
| of Government of Israel | 7,150 | 7,201 | = | 2 | (53) | 7,150 |
| Of foreign governments | 273 | 270 | - | 3 | - | 273 |
| Of financial institutions in Israel | 4 | 4 | - | - | - | 4 |
| Of others in Israel | 23 | 22 | = | 1 | - | 23 |
| Of others overseas | 30 | 31 | = | - | (1) | 30 |
| Total bonds held for trading | 7,480 | 7,528 | - | 6 | (54) | 7,480 |
| Shares and other securities | 16 | 14 | = | 4 | (2) | 16 |
| Total securities held for trading | 7,496 | 7,542 | - | 10 | (56) | 7,496 |
| Total securities ⁽²⁾ | 23,071 | 23,582 | (8) | 170 | (805) | 22,939 |
| (5) Additional information about bonds | | | | | | |
| Recorded debt balance of | | | | | | |
| Problematic bonds not accruing interest revenues | | | | | | 21 |

- (1) Fair value data are generally based on stock exchange prices, which do not necessarily reflect the price to be obtained on the sale of a large volume of securities.
- (2) Of which: Securities pledged to lenders, amounting to NIS 430 million and securities provided as collateral to lenders, amounting to NIS 50 million.
- (3) US government bonds.
- (4) Included in shareholders' equity in "adjustments on presentation of bonds available for sale at fair value".
- (5) Charged to statement of profit and loss but not yet realized.
- (6) Generally shown at cost (net of impairment), adjusted for changes in observed prices in ordinary transactions for similar or identical investments of the same issuer.

Remarks:

- For more information about operations involving investments in bonds see Notes 2.D, 3.A.2 and 3.b. For more information of investments in shares see Note 3.A.4.
- The distinction between Israeli and foreign bonds was made in conformity with the country of residence of the entity which issued the securities.

Reported amounts (NIS in millions):

(6) Fair value and unrealized losses, by time period and impairment rate, of bonds available for sale, which include unrealized loss without provision for credit losses:

| | Less than 12 months | | | | | 12 months or more | | | | |
|---------------------------------------|----------------------|---------|-----------|---------|----------------------|-------------------|-----------|-----------------------------|----------|--|
| _ | Fair_ | Unreali | ed losses | | Fair_ | Unrealized losses | | | | |
| _ | value ⁽¹⁾ | 0%-20% | 20%-40% | Total | value ⁽¹⁾ | 0%-20% | 20%-40% | Over 40% | Total | |
| _ | | | | | | As | of March | 31, <mark>2024 (U</mark> na | audited) | |
| Bonds available for sale | | | | | | | | | | |
| of Government of Israel | 3,436 | 34 | - | 34 | 4,142 | 296 | 137 | 28 | 461 | |
| of foreign governments ⁽²⁾ | 272 | - | - | - | 51 | 4 | - | - | 4 | |
| Of financial institutions in | 00 | | | | 0.40 | 0.4 | | | 0.4 | |
| Israel | 69 | 1 | - | 1 | 349 | 34 | - | - | 34 | |
| Of foreign financial institutions | 1 | 1 | _ | 1 | 92 | 6 | _ | _ | 6 | |
| Asset-backed (ABS) | | - | _ | | 56 | 2 | _ | _ | 2 | |
| Of others in Israel | 96 | 16 | _ | 16 | 524 | 21 | 2 | _ | 23 | |
| Of others overseas | 11 | - | _ | - | 103 | 3 | _ | _ | 3 | |
| Total bonds available for | | | | | | | | | | |
| sale | 3,885 | 52 | - | 52 | 5,317 | 366 | 139 | 28 | 533 | |
| _ | | | | | | As | of March | 31, <mark>2023 (U</mark> na | audited) | |
| Bonds available for sale | | | | | | | | | | |
| of Government of Israel | 3,469 | 75 | 12 | 87 | 2,732 | 293 | 127 | 26 | 446 | |
| of foreign governments ⁽²⁾ | 1,301 | 6 | - | 6 | 49 | 5 | - | - | 5 | |
| Of financial institutions in | | | | | | | | | | |
| Israel | 86 | 7 | - | 7 | 314 | 39 | - | - | 39 | |
| Of foreign financial institutions | 148 | 3 | | 3 | 66 | 8 | | | 8 | |
| Asset-backed (ABS) | 140 | 3 | - | - - | 56 | 3 | - | - | 3 | |
| Of others in Israel | 533 | 41 | _ | 41 | 254 | 27 | 9 | 1 | 37 | |
| Of others overseas | 82 | - | - | - | 83 | 7 | 5 | ' - | 12 | |
| Total bonds available for | - 02 | | | | - 00 | <u> </u> | | | | |
| sale | 5,619 | 132 | 12 | 144 | 3,554 | 382 | 141 | 27 | 550 | |
| | | | | | | As | of Decemb | er 31, 2023 (a | audited) | |
| Bonds available for sale | | | | | | | | | | |
| of Government of Israel | 2,251 | 39 | - | 39 | 4,601 | 365 | 56 | 29 | 450 | |
| Of foreign governments(2) | - | - | - | - | 50 | 4 | - | - | 4 | |
| Of financial institutions in | | | | | | | | | | |
| Israel | 84 | 3 | - | 3 | 336 | 31 | - | - | 31 | |
| Of foreign financial | 77 | | | | 04 | | | | 0 | |
| institutions | 77 | 1 | - | 1 | 91 | 6 | - | - | 6 | |
| Asset-backed (ABS) | 404 | 47 | - | - 17 | 55 550 | 3 30 | - | - | 30 | |
| Of others in Israel | 131 2 | 17 | - | 17 | 550 148 | 30 | - | - | 30 8 | |
| Of others overseas | | - | - | | 148 | 3 | 5 | - | 8 | |
| Total bonds available for sale | 2,545 | 60 | _ | 60 | 5,831 | 442 | 61 | 29 | 532 | |

⁽¹⁾ Fair value data are generally based on stock exchange prices, which do not necessarily reflect the price to be obtained on the sale of a large volume of securities.



⁽²⁾ US government bonds.

Reported amounts (NIS in millions):

(7) Asset-backed and mortgage-backed securities

| | Corning | A a i a .d- | Cumulative other comprehensive income | | | | |
|---|---------------------------|----------------|---------------------------------------|-------------|--------------|--|--|
| | Carrying amount | Amortized cost | Gains | Losses | Fair value | | |
| | As of March 31, 2024 (Una | | | | | | |
| Asset-backed bonds (ABS) | 57 | 59 | - | (2) | 57 | | |
| Total asset-backed bonds available for sale | 57 | 59 | - | (2) | 57 | | |
| | | | As of Mar | ch 31, 2023 | (Unaudited) | | |
| Asset-backed bonds (ABS) | 56 | 59 | = | (3) | 56 | | |
| Total asset-backed bonds available for sale | 56 | 59 | - | (3) | 56 | | |
| | | | As of Dece | mber 31, 20 | 23 (audited) | | |
| Asset-backed bonds (ABS) | 56 | 59 | - | (3) | 56 | | |
| Total asset-backed bonds available for sale | 56 | 59 | - | (3) | 56 | | |

Note 6 - Credit risk, loans to the public and provision for credit losses

Reported amounts (NIS in millions)

A. Debts⁽¹⁾, bonds held to maturity and available for sale, loans to the public and balance of provision for credit losses

| | March 31, 2024 (unaudited) | | | | | | |
|---|----------------------------|------------------------|-------------------------|---------|--------------------|-----------|--|
| | | Loans to the public | | | | | |
| | | | Individual | | Banks, governments | | |
| | Commercial | Housing | other | Total | and bonds | Total | |
| Recorded debt balance: | | | | | | | |
| reviewed on individual basis | 84,699 | - | 28 | 84,727 | * | 121,222 | |
| reviewed on group basis | 13,537 | 209,387 | 26,934 | 249,858 | | 249,858 | |
| Total debts | 98,236 | ⁽²⁾ 209,387 | 26,962 | 334,585 | 36,495 | 371,080 | |
| Of which: | | | | | | | |
| Non-accruing debts | 1,417 | 2,117 | 81 | 3,615 | 1 | 3,616 | |
| Debts in arrears 90 days or longer | 57 | - | 55 | 112 | | 112 | |
| Other problematic debts | 2,194 | _ | 134 | 2,328 | - | 2,328 | |
| Total problematic debts | 3,668 | 2,117 | 270 | 6,055 | 1 | 6,056 | |
| Balance of provision for credit losses with respect to debts: | | | | | | | |
| reviewed on individual basis | 1,712 | - | 2 | 1,714 | 11 | 1,725 | |
| reviewed on group basis | 557 | 1,150 | 677 | 2,384 | - | 2,384 | |
| Total provision for credit losses | 2,269 | 1,150 | 679 | 4,098 | 11 | 4,109 | |
| Of which: With respect to non-accruing debts | 325 | 105 | 59 | 489 | 1 | 490 | |
| Of which: With respect to other problematic debts | 448 | 12 | 81 | 541 | - | 541 | |
| | | | | | | | |
| | | | | Ma | arch 31, 2023 (u | naudited) | |
| Recorded debt balance: | | | | | | | |
| reviewed on individual basis | 76,446 | | - 351 | 76,797 | 32,470 | 109,267 | |
| reviewed on group basis | 13,547 | | | 238,619 | - | 238,619 | |
| Total debts | 89,993 | ⁽²⁾ 198,901 | 1 26,522 | 315,416 | 32,470 | 347,886 | |
| Of which: | | | | | | | |
| Non-accruing debts | 1,146 | 1,506 | 5 53 | 2,705 | 5 1 | 2,706 | |
| Debts in arrears 90 days or longer | 39 | • | - 47 | 86 | ; - | 86 | |
| Other problematic debts | 1298 | | - 116 | 1414 | <u>-</u> | 1414 | |
| Total problematic debts | 2,483 | 1,506 | <u>216</u> | 4,205 | 5 1 | 4,206 | |
| Balance of provision for credit losses with respect to debts: | to | | | | | | |
| reviewed on individual basis | 1,194 | | - 10 | 1,204 | 1 1 | 1,205 | |
| reviewed on group basis | 415 | 939 | 9 539 | 1,893 | 3 - | 1,893 | |
| Total provision for credit losses | 1,609 | 939 | 549 | 3,097 | 7 1 | 3,098 | |
| Of which: With respect to non-accruing debts | 233 | 75 | 5 45 | 353 | 3 1 | 354 | |
| <u></u> | | | | | <u>'</u> ' | JJ4 | |

⁽¹⁾ Loans to the public, loans to governments, deposits with banks and other debts, except for bonds and securities borrowed or acquired in conjunction with resale agreements, except for deposits with Bank of Israel.



⁽²⁾ Includes general-purpose loans secured by a lien on a residential apartment, amounting to NIS 13,853 million (as of March 31, 2023: NIS 12,749 million).

Note 6 – Credit risk, loans to the public and provision for credit losses – continued

Reported amounts (NIS in millions):

A. Debts⁽¹⁾, bonds held to maturity and available for sale, loans to the public and balance of provision for credit losses – continued

| | | | | As of De | cember 31, 2023 | (audited) |
|---|------------|------------------------|-----------------------|------------|--------------------------|-----------|
| | | | Loans to | the public | Banks, | |
| | Commercial | Housing | Individual – other | Total | governments and bonds | Total |
| Recorded debt balance: | | | | | | |
| reviewed on individual basis | 82,846 | - | 146 | 82,992 | 42,980 | 125,972 |
| reviewed on group basis | 13,080 | 206,657 | 26,686 | 246,423 | - | 246,423 |
| Total debts | 95,926 | ⁽²⁾ 206,657 | 26,832 | 329,415 | 42,980 | 372,395 |
| Of which: | | | | | | |
| Non-accruing debts | 1,466 | 2,153 | 74 | 3,693 | 1 | 3,694 |
| Debts in arrears 90 days or longer | 73 | - | 71 | 144 | = | 144 |
| Other problematic debts | 2,189 | - | 124 | 2,313 | = | 2,313 |
| Total problematic debts | 3,728 | 2,153 | 269 | 6,150 | 1 | 6,151 |
| Balance of provision for credit losses with respect to debts: | | | | | | |
| reviewed on individual basis | 1,700 | - | 1 | 1,701 | 11 | 1,712 |
| reviewed on group basis | 563 | 1,129 | 676 | 2,368 | = | 2,368 |
| Total provision for credit losses | 2,263 | 1,129 | 677 | 4,069 | 11 | 4,080 |
| Of which: With respect to non-accruing debts | 375 | 107 | 60 | 542 | 1 | 543 |
| Of which: With respect to other problematic debts | 394 | - | 88 | 482 | - | 482 |

⁽¹⁾ Loans to the public, loans to governments, deposits with banks and other debts, except for bonds and securities borrowed or acquired in conjunction with resale agreements, except for deposits with Bank of Israel.

⁽²⁾ Includes general-purpose loans secured by a lien on a residential apartment, amounting to NIS 13,378 million.

Note 6 – Credit risk, loans to the public and provision for credit losses – continued

Reported amounts (NIS in millions):

B. Change in balance of provision for credit losses

| | | For the thre | ee months e | nded Marc | :h 31, 2024 (Una | udited) | |
|--|------------|--------------|-------------|------------|-------------------|---------|--|
| | | | | Pro | vision for credit | losses | |
| | | | Loans to | the public | Banks, | | |
| | | | Individual | | | | |
| | Commercial | Housing | - other | Total | and bonds | Total | |
| Balance of provision for credit losses at start of period | 2,419 | 1,149 | 702 | 4,270 | 11 | 4,281 | |
| Expenses with respect to credit losses | 109 | 22 | 44 | 175 | - | 175 | |
| Accounting write-offs ⁽¹⁾ | (120) | - | (78) | (198) | - | (198) | |
| Collection of debts written off for accounting purposes in | | | | | | | |
| previous years ⁽¹⁾ | 29 | - | 34 | 63 | - | 63 | |
| Net accounting write-offs | (91) | - | (44) | (135) | = | (135) | |
| Balance of provision for credit losses at end of | | | | | | | |
| period | 2,437 | 1,171 | 702 | 4,310 | 11 | 4,321 | |
| Of which: With respect to off balance sheet credit | | | | | | | |
| instruments | 168 | 21 | 23 | 212 | - | 212 | |
| | | For the thre | ee months e | nded Marc | h 31, 2023 (Una | udited) | |
| Balance of provision for credit losses at start of period | 1,690 | 902 | 512 | 3,104 | 1 | 3,105 | |
| Expenses with respect to credit losses | 100 | 42 | 85 | 227 | - | 227 | |
| Accounting write-offs ⁽¹⁾ | (53) | - | (54) | (107) | - | (107) | |
| Collection of debts written off for accounting purposes in | | | | | | | |
| previous years ⁽¹⁾ | 29 | - | 25 | 54 | = | 54 | |
| Net accounting write-offs | (24) | - | (29) | (53) | - | (53) | |
| Balance of provision for credit losses at end of | | | | | | | |
| period | 1,766 | 944 | 568 | 3,278 | 1 | 3,279 | |
| Of which: With respect to off balance sheet credit | | | | | | | |
| instruments | 157 | 5 | 19 | 181 | - | 181 | |

⁽¹⁾ Accounting write-offs presented in the Note primarily consist of write-offs of a technical nature, due to passage of time of customers being in arrears, in conformity with US standards applicable to the Bank in this regard. Thus, for example, the balance of the provision for large non-accruing debts will typically be written off after two years. Debt measured on a group basis will be written off after 150 days in arrears. This means that the Bank's collection efforts may sometimes take longer when compared to the timing for write-off according to accounting rules. Consequently, relatively high balances of "accounting write-offs" and relatively high balances of "Recovery of debts written off in previous years" are presented.



Note 7 – Deposits from the Public

Reported amounts (NIS in millions):

a. Deposit types by location solicited and depositor type

| | March 31 | | December 31 |
|---|----------|-----------------------|-------------|
| | 2024 | 2023 | 2023 |
| | | (Unaudited) | (Audited) |
| In Israel | | | |
| On-call | | | |
| Non-interest-bearing | 76,509 | ⁽¹⁾ 83,081 | 76,907 |
| Interest-bearing | 33,303 | ⁽¹⁾ 32,310 | 32,926 |
| Total on-call | 109,812 | 115,391 | 109,833 |
| Term deposits | 244,064 | 222,486 | 236,499 |
| Total deposits in Israel ⁽¹⁾ | 353,876 | 337,877 | 346,332 |
| Outside of Israel | | | |
| On-call | | | |
| Non-interest-bearing | 470 | 464 | 424 |
| Interest-bearing | 171 | 93 | 130 |
| Total on-call | 641 | 557 | 554 |
| Term deposits | 10,854 | 10,035 | 11,667 |
| Total deposits overseas | 11,495 | 10,592 | 12,221 |
| Total deposits from the public | 365,371 | 348,469 | 358,553 |
| (1) Includes: | | | |
| Deposits from individuals | 161,826 | 154,192 | 160,755 |
| Deposits from institutional investors | 80,250 | 78,150 | 78,904 |
| Deposits from corporations and others | 111,800 | 105,535 | 106,673 |

b. Deposits from the public by size

| | March 31 | | December 31 |
|-----------------------------------|----------|-------------|-------------|
| | 2024 | 2023 | 2023 |
| | | (Unaudited) | (Audited) |
| Maximum deposit (NIS in millions) | | | |
| Up to 1 | 107,811 | 104,349 | 105,025 |
| Over 1 to 10 | 93,544 | 87,536 | 93,024 |
| Over 10 to 100 | 43,542 | 42,993 | 45,648 |
| Over 100 to 500 | 33,623 | 35,451 | 37,466 |
| Above 500 | 86,851 | 78,140 | 77,390 |
| Total | 365,371 | 348,469 | 358,553 |

⁽¹⁾ Reclassified.



Note 8 - Employees' Rights

Description of benefits

- 1. Employment terms of the vast majority of Bank Group employees and managers are determined by provisions of collective bargaining agreements. Pension liabilities to these employees, except for Bank Yahav employees, are covered by regular deposits to pension, provident and severance-pay funds, which release the Bank from severance-pay liabilities for those employees by law. For more information about various benefits to Bank employees and managers, see Note 22 to the 2023 financial statements.
- Remuneration policy for Bank officers and for all Bank employees other than officers
 For more information about remuneration policy for Bank officers and remuneration policy for all Bank employees other than officers, see Note 22 to the 2023 financial statements.
- 3. Net benefit cost components recognized in profit and loss with respect to defined benefit and defined contribution pension plans (NIS in millions):

| | | For the three months ended March 31 | | |
|--|------|-------------------------------------|-----------|--|
| | 2024 | 2023 | 2023 | |
| | | (Unaudited) | (Audited) | |
| Under payroll and associated expenses | | | | |
| Cost of service ⁽¹⁾ | 17 | 17 | 54 | |
| Under other expenses | | | | |
| Cost of interest ⁽²⁾ | 27 | 20 | 94 | |
| Expected return on plan assets ⁽³⁾ | (6) | (5) | (24) | |
| Deduction of non-allowed amounts: | | | | |
| Net actuarial loss ⁽⁴⁾ | 2 | 8 | 12 | |
| Total under other expenses | 23 | 23 | 82 | |
| Total benefit cost, net | 40 | 40 | 136 | |
| Total expense with respect to defined-contribution pension | 53 | 79 | 192 | |
| Total expenses recognized in profit and loss | 93 | 119 | 328 | |

| Forecast | Actu | ual deposits | | |
|--------------------|------|---------------------------|--------------------------------|--|
| For ⁽⁵⁾ | | ree months ed March 31 | For the year ended December 31 | |
| 2024 | 2024 | 2023 | 2023 | |
| | | (Unaudited) | (Audited) | |
| 5 | 2 | 3 | 7 | |

⁽¹⁾ Cost of service is the current accrual of the future employee benefit in the period.

⁽²⁾ Cost of interest is the amount recognized in the period, set based on the increase in obligation with respect to expected benefit due to passage of time.

⁽³⁾ Expected return is the expected return on plan assets, determined based on expected long-term rates of return on plan assets and based on the established market value of plan assets.

⁽⁴⁾ Deduction of net gain or loss previously recognized in Cumulative Other Comprehensive Income.

⁽⁵⁾ Estimated contributions expected to be paid into defined-benefit pension plans through 2024.

Note 9 - Capital Adequacy, liquidity and leverage

Reported amounts (NIS in millions)

A. Capital adequacy

Calculated in accordance with Proper Conduct of Banking Business Directives 201-211 "Measurement and Capital Adequacy"

| | | As of March 31 | As of December 31 |
|--|---------|-------------------|----------------------|
| | 2024 | 2023 | 2023 |
| | | (Unaudited) | (Audited) |
| 1. Consolidated data | | | |
| a. Capital for purpose of calculating the capital ratio | | | |
| Tier I equity ⁽¹⁾ | 29,422 | 26,001 | 28,434 |
| Tier I capital ⁽¹⁾ | 29,422 | 26,001 | 28,434 |
| Tier II capital | 8,429 | 8,262 | 8,366 |
| Total capital | 37,851 | 34,263 | 36,800 |
| b. Weighted risk asset balances | | | |
| Credit risk | 254,513 | 237,871 | 252,842 |
| Market risks | 1,713 | 1,387 | 1,957 |
| Operational Risk | 21,385 | 17,616 | 20,641 |
| Total weighted risk asset balances | 277,611 | 256,874 | 275,440 |
| c. Ratio of capital to risk components | | | |
| | | | In % |
| Ratio of Tier I equity to risk components | 10.60 | 10.12 | 10.32 |
| Ratio of Tier I capital to risk components | 10.60 | 10.12 | 10.32 |
| Ratio of total capital to risk components | 13.63 | 13.34 | 13.36 |
| Minimum Tier I equity ratio required by Supervisor of Banks ⁽²⁾ | 9.60 | 9.60 | 9.60 |
| Total minimum capital ratio required by the Supervisor of Banks ⁽²⁾ | 12.50 | 12.50 | 12.50 |
| 2. Significant subsidiaries | | | |
| Bank Yahav for Government Employees Ltd. and its subsidiaries | | | |
| Ratio of Tier I equity to risk components | 12.16 | 10.80 | 11.90 |
| Ratio of Tier I capital to risk components | 12.16 | 10.80 | 11.90 |
| Ratio of total capital to risk components | 14.40 | 13.73 | 14.17 |
| Minimum Tier I capital ratio required by Supervisor of Banks | 9.00 | 9.00 | 9.00 |
| Total minimum capital ratio required by the Supervisor of Banks | 12.50 | 12.50 | 12.50 |

⁽¹⁾ These data include supervisory adjustments with respect to the following: Effect of initial application of accounting principles with regard to expected credit losses and with respect to initial application of the Bank of Israel circular regarding weighting of loans subject to increased risk for purchase of land. For more information see section A.3 and A.4.



⁽²⁾ An additional capital requirement was added to the Tier I equity ratio at 1% of the residential mortgage balance as of the dates of financial statements, except for residential mortgages, which are subject to relief provided in the interim directive for addressing the Corona Virus crisis.

Reported amounts (NIS in millions)

a. Capital adequacy - continued

Calculated in accordance with Proper Conduct of Banking Business Directives 201-211 "Measurement and Capital Adequacy" – continued

| | | As of March 31 | As of December 31 |
|--|--------|-------------------|-------------------|
| - | 2024 | 2023 | 2023 |
| | | (Unaudited) | (Audited) |
| 3. Capital components for calculating the capital ratio (on consolidated data) | | | _ |
| a. Tier I equity | | | |
| Equity | 29,868 | 25,982 | 28,703 |
| Differences between shareholders' equity and Tier I equity | (712) | (581) | (673) |
| Tier I equity before regulatory adjustments and deductions | 29,156 | 25,401 | 28,030 |
| Supervisory adjustments and deductions: | | | |
| Goodwill and intangible assets | (122) | (142) | (127) |
| Supervisory adjustments and other deductions ⁽¹⁾ | 299 | 554 | 354 |
| Total supervisory adjustments and deductions, before adjustments with respect to the streamlining plan before adjustments for expected credit losses – Tier I equity | 177 | 412 | 227 |
| Total adjustments with respect to the streamlining program | - | 11 | - |
| Total adjustments for expected credit losses | 89 | 177 | 177 |
| Total Tier I equity after supervisory adjustments and deductions | 29,422 | 26,001 | 28,434 |
| b. Tier II capital | | | _ |
| Tier II capital: Instruments, before deductions | 5,248 | 5,496 | 5,205 |
| Tier II capital: Provisions, before deductions | 3,250 | 2,904 | 3,299 |
| Total Tier II capital, before deductions | 8,498 | 8,400 | 8,504 |
| Deductions: | | | _ |
| Deductions – Total adjustments for expected credit losses | (69) | (138) | (138) |
| Total Tier II capital | 8,429 | 8,262 | 8,366 |
| Total capital | 37,851 | 34,263 | 36,800 |

4. Effect of adjustments with respect to expected credit losses and loans subject to increased risk for land purchase on Tier I capital ratio:

| | | As of March 31 | As of December 31 |
|--|-------|-------------------|-------------------|
| _ | 2024 | 2023 | 2023 |
| | | | In % |
| Ratio of capital to risk components | | | |
| Ratio of Tier I equity to risk components, before effect of adjustments | 10.56 | 10.03 | 10.25 |
| Effect of adjustments for expected credit losses | 0.04 | 0.08 | 0.07 |
| Effect of adjustments with respect to loans subject to increased risk for land | | | |
| purchase | - | 0.01 | - |
| Ratio of Tier I equity to risk components | 10.60 | 10.12 | 10.32 |

⁽¹⁾ Includes deferred credit balance from acquisition of Union Bank.

Reported amounts (NIS in millions)

B. Leverage ratio

Calculated in conformity with Proper Conduct of Banking Business Directive 218 "Leverage ratio"

| | As of March 31 | | As of December 31 | |
|---|-------------------|------------|-------------------|--|
| | 2024 | 2024 2023 | | |
| | | Unaudited) | (Audited) | |
| 1. Consolidated data | | | | |
| Tier I capital ⁽¹⁾ | 29,422 | 26,001 | 28,434 | |
| Total exposure | 491,302 | 469,925 | 487,483 | |
| | In % | | | |
| Leverage ratio | 5.99 | 5.53 | 5.83 | |
| Minimum leverage ratio required by the Supervisor of Banks ⁽²⁾ | 4.50 | 4.50 | 4.50 | |
| 2. Significant subsidiaries | | | | |
| Bank Yahav for Government Employees Ltd. and its subsidiaries | | | | |
| Leverage ratio | 6.69 | 6.22 | 6.68 | |
| Minimum leverage ratio required by the Supervisor of Banks | 4.50 | 4.50 | 4.50 | |

⁽¹⁾ This data includes adjustments with respect to adjustments with respect to initial application of accounting principles for expected credit losses, see sections A.3 and A.4 above.

C. Liquidity coverage ratio

Calculated in accordance with Proper Conduct of Banking Business Directive 221 "Liquidity coverage ratio"

| | As of March 31 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|--|-------------------|------|-------------|-------------|-------------|-------------|-------------|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--|-------------|-------------|-------------|-------------|--|----------------|-------------|-------------|-----------|
| | 2024 | 2023 | 2023 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | (Unaudited) | | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | | (Unaudited) | | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | | (Unaudited) (A | (Unaudited) | (Unaudited) | (Audited) |
| | | In % | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 1. Consolidated data | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Liquidity coverage ratio ⁽¹⁾ | 139 | 126 | 131 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Minimum liquidity coverage ratio required by the Supervisor of Banks | 100 | 100 | 100 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 2. Bank data | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Liquidity coverage ratio ⁽¹⁾ | 140 | 127 | 131 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Minimum liquidity coverage ratio required by the Supervisor of Banks | 100 | 100 | 100 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 3. Significant subsidiaries | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Bank Yahav for Government Employees Ltd. and its subsidiaries | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Liquidity coverage ratio ⁽¹⁾ | 518 | 218 | 391 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Minimum liquidity coverage ratio required by the Supervisor of Banks | 100 | 100 | 100 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

⁽¹⁾ In terms of simple average of daily observations during the reported quarter.



⁽²⁾ Banking corporations are required to achieve the minimum leverage ratio required by the Supervisor of Banks as from January 1, 2018.

⁽³⁾ In May 2023 the Bank of Israel rescinded the relief provided to Bank Yahav, for a minimum leverage ratio of 4.7%.

Reported amounts (NIS in millions)

D. Minimum net stable funding ratio required by directives of the Supervisor of Banks

As from December 31, 2021, the Bank applies Proper Conduct of Banking Business Directive 222 concerning "Net stable funding ratio (NSFR)", which adopts the Basel Committee recommendation with regard to net stable funding ratio in the banking system in Israel. In conformity with this directive, the objective of the net stable funding ratio is to improve stability of the liquidity risk profile of banking corporations over the long term, by requiring banking corporations to maintain a stable funding profile in conformity with the composition of on-balance sheet assets and off-balance sheet operations. The net stable funding ratio consists of two components: available stable funding items (numerator) and required stable funding items (denominator). "Available stable funding" is defined as the part of capital and liabilities that may be relied upon over the time horizon taken into account in the net stable funding ratio, of one year. The required stable funding amount for a given corporation is based on the liquidity attributes and time to maturity of various assets held by the corporation, as well as of off-balance sheet exposures.

Pursuant to the directive, the minimum net stable funding ratio required is 100%.

The net stable funding ratio for significant banking subsidiaries in Israel is calculated in conformity with Proper Conduct of Banking Business Directive 222 "Net stable funding ratio". Net stable funding ratio in significant overseas banking corporations is presented and calculated in conformity with relevant directives in each jurisdiction, if specified.

| | As of March 31 | ı | As of December 31 |
|--|-------------------|------|-------------------|
| | 2024 | 2023 | 2023 |
| | (Unaudited) | | (Audited) |
| | | | In % |
| (1) On consolidated data | | | |
| Net stable funding ratio | 114 | 113 | 114 |
| The minimum net stable funding ratio required by the Supervisor of Banks | 100 | 100 | 100 |
| (2) Significant subsidiaries | | | |
| Bank Yahav | | | |
| Net stable funding ratio | 175 | 156 | 170 |
| The minimum net stable funding ratio required by the Supervisor of Banks | 100 | 100 | 100 |

Factors which may materially affect the net stable funding ratio

Net stable funding ratio on consolidated basis as of March 31, 2024 was 114%. The volatility of this ratio throughout the quarter was low; the main factors affecting the net stable funding ratio are: composition of Bank sources and uses by financing term, financing type and counter party. On the sources side – long-term liabilities are more stable than short-term liabilities, and funding from retail customers and small businesses is more stable than wholesale funding with the same maturity. When long-term sources grow shorter on a large scale (such as with subordinated notes) to a term shorter than one year, this factor affects the resulting ratio; however, because this is a funding source which typically has scattered maturities, the impact on the resulting ratio is not material. On the uses side – asset type, asset term and quality and liquidity value determine the required stable funding amount.

E. Basel III

As from January 1, 2014, the Bank applies Proper Conduct of Banking Business Directives 201-211 with regard to capital measurement and adequacy, as amended to align them with Basel III directives.

The Basel III directives stipulated significant changes to calculation of regulatory capital requirements, including with regard to the following:

- Supervisory capital components
- Deductions from capital and supervisory adjustments
- Treatment of exposures to financial corporations
- Treatment of exposures to credit risk with respect to non-accruing debts
- Capital allocation with respect to CVA risk

Reported amounts (NIS in millions)

F. Capital adequacy target

As per instructions of the Supervisor of Banks, the Bank is required to maintain a minimum Tier I equity ratio of no less than 9% and a minimum total equity ratio of no less than 12.5% of weighted total of risk components of its balance sheet assets and off-balance-sheet items. Calculation of total capital and total risk components is set forth in the directives.

An additional capital requirement was added to the Tier I equity ratio at 1% of the residential mortgage balance as of the dates of financial statements, except for residential mortgages, which are subject to relief provided in the interim directive for addressing the Corona Virus crisis.

Consequently, the Bank's current required minimum ratio of Tier I equity ratio and minimum total capital ratio as of the report date are 9.60% and 12.50%, respectively (to which appropriate safety margins will be added).

G. Effect of application of accounting principles with regard to expected credit losses on supervisory capital

As from January 1, 2022, the Bank applies the new directives with regard to expected credit losses (CECL) and charges the cumulative effect to retained earnings upon initial application. According to the Supervisor of Banks' circular, if, due to initial application of these rules, the banking corporation's Tier I equity should decrease, then the banking corporation may partially include in Tier I equity (i.e. add back to Tier I equity) the decrease in Tier I equity recorded upon initial application, over three years (hereinafter: "transition period").

The effect of this relief on the Tier I capital ratio was 0.04% as of March 31, 2024.

For more information about the effect of initial application, see Note 1 to the 2022 financial statements.

H. Lowering the Rating

On April 19, 2024 rating agency S&P lowered the long -term credit rating of the State of Israeli from AA- to A.+

In accordance with Proper Bank Management Ordinance 203, the capital requirements or the Bank's exposures to the State of Israel, Israeli banks, institutional bodies and public sector entities, are derived from the State of Israel's rating.

For this rating, the Bank used a single rating from S&P. As from the first quarter of 2022, the Bank started using the lower of ratings from S&P and from AM Best, used for rating of credit risk insurers, in order to mitigate credit risk so that the risk weighting is based on insurer rating, rather than on counter-party rating.

The lowering of the rating, if it had been implemented in these Financial Statements, would have led to a 3.3 billion NIS increase in the risk assets, which constitutes a 0.12% and 0.16% decrease in the Tier I capital ratio and the comprehensive capital ratio, respectively, as of March 31, 2024.

The incidence of the change is from April 19, 2024, and its impact shall be included in the ratio of the capital to the risk components that will be presented in the Financial Statements starting from the second quarter of 2024. Note that the scenario of lowering the rating of the State of Israel was already taken into account, on a regular basis, in the Bank's capital planning.capital planning.

I. Lowering of the State of Israel's Credit Rating by International Rating Agency S&P

The Bank applies the rules in Proper Conduct of Banking Business Directive 218 with regard to leverage ratio, which adopts the Basel Committee recommendations with regard to leverage ratio, stipulated in January 2014.

The leverage ratio is reflected in percent, defined as the ratio of Tier I capital to total exposures. Total exposure for the Bank is the sum of balance sheet exposures, exposures to derivatives, to financing transactions for securities and off-balance sheet items.

According to the directive, banking corporations must maintain a leverage ratio of 5% or higher on a consolidated basis.



Reported amounts (NIS in millions)

On November 15, 2020, the Supervisor of Banks issued a circular regarding "Adjustments to Proper Conduct of Banking Business Directives for addressing the Corona Virus (Interim Directive)", updating Proper Conduct of Banking Business Directive 250, whereby the leverage ratio shall be at least 4.5% on a consolidated basis, compared to 5% prior to this change.

In the Supervisor of Banks' circular dated December 20, 2023, the effect of this relief was extended through December 31, 2025. A banking corporation applying this relief at the time would be required to resume the required leverage ratio prior to the interim directive within two quarters, such that upon expiration of the interim directive, the banking corporation would be subject to a minimum leverage ratio based on the actual leverage ratio or the minimum ratio applicable to the banking corporation prior to the interim directive, whichever is lower.

- J. For more information about dividends, see "Condensed Statements of Changes in Shareholders' Equity" and Note 17 below.
- K. For more information about directives and instructions by the Supervisor of Banks with regard to capital adequacy, see Note 25 to the 2023 Financial Statements.



Reported amounts (NIS in millions)

A. Other liabilities and special commitments

| _ | | | | |
|----|--|------|------------|-------------|
| | | | March 31 | December 31 |
| | | 2024 | 2023 | 2023 |
| | | | Unaudited) | (Audited) |
| 1. | Computerization and software service contracts | 452 | 361 | 444 |
| 2. | Acquisition and renovation of buildings | 101 | 201 | 72 |

3 Credit Sales Activity

The following table provides a summary of credit sales operations at the Bank:

| | 2024 2023 (Unaudited 62 23 | | For the year ended December 31 | |
|---|----------------------------------|------------|-----------------------------------|--|
| | 2024 | 2023 | 2023 | |
| | (1 | Unaudited) | (Audited) | |
| Carrying amount of credit sold | 62 | 25 | 25 | |
| Total consideration | 62 | 25 | 25 | |
| Service obligation – expense with respect to operational services | - | - | - | |
| Total net gain with respect to credit sold | - | - | - | |

B. Contingent liabilities and other commitments

- For more information about contingent liabilities and other commitments by the Bank Group, see Note 26 to the 2023 financial statements. Below is a description of material changes from the Note included in the 2023 Financial Statements.
- 2. Various claims are pending against the Bank and its subsidiaries, namely, claims of customers, as well as motions for recognition of various class actions. In the estimation of the management of the Bank, based on the estimation of the managements of its subsidiaries and on the opinion of their legal counsel as to the possible outcome of the pending claims (for claims brought against the Bank) and motions for approval of claims as class actions, the financial statements include appropriate provisions, where necessary, to cover possible damages.

Below are details of significant claims, including motions for approval of class action status and claims in which the amount claimed (excluding interest and fees) exceeds 1% of Bank equity which had developments and changes from the description in the 2023 financial statements:

a) In May 2016, the Bank received a claim and motion for approval of class action status, alleging unlawful over-charging of commissions to customers eligible to be classified as a small business, in breach of the Bank's duties in its relations with customers. The plaintiff claims that the Bank has not disclosed to customers who manage a small business that they are eligible for the lower commission schedule of a "small business", in order to foil the commission reform and to charge small businesses commissions other than according to the small business tariff, allegedly resulting in unlawful gain at their expense. The plaintiff estimates the damage at NIS 220 million. The hearing of this motion is concurrently with 5 motions filed against 5 other banks. Evidentiary hearings in this case were held in March-April 2023. As recommended by the Court, the parties are in mediation proceeding.



- b) In December 2017, the Bank received a claim and motion for approval of class action status filed, amounting to NIS 124 million. The claim involves setting of the interest rate on residential mortgages bearing bond-based adjustable interest. The plaintiffs allege that the Bank issues an approval in principle to the customer, listing the bond base as the only mechanism for interest calculation in the adjustable interest track bonds for the term of the loan. However, the loan agreement includes another mechanism titled "Emergency Protection Mechanism" for setting the interest rate, in addition to the original mechanism, without providing proper disclosure. It was further alleged that the condition specified by the Bank in the agreement for activation of the emergency defensive provision is unfair and provides the Bank with an unreasonable advantage over the customers.
 On March 8, 2023, a verdict was handed down, confirming the settlement agreement reached by the parties. On December 3, 2023, a resolution was issued confirming the date and execution of the settlement agreement. On April 4, 2024 the Bank filed a notice to the court that it had completed all of its obligations in accordance with the settlement.
- c) In September 2018, the Bank received a claim and motion for approval of class action status amounting to NIS 180 million (estimated). The motion alleges over-charging of commission upon early repayment of residential mortgages consisting of multiple tracks, some of which have generated positive capitalization differences and some of which have generated negative capitalization differences, where the Bank fails to offset the capitalization differences of the different tracks against each other, allegedly in contravention of provisions of the Banking Ordinance (Early repayment of residential mortgage), 2002.
 The hearing of this case is consolidated with similar motions filed against other banks on the same matter. The parties have entered into a mediation proceeding. On January 24, 2024, the Court resolution was handed down, whereby given the notice by the plaintiffs indicating they wish to re-consider their steps, then should the parties fail to reach an agreement that may be submitted to the Court, the Court would consider seeking the regulator's position prior to any evidentiary hearings in this case. Accordingly, the parties are undergoing mediation.
- d) In May 2020, the Bank received a motion for approval of class action status, of unspecified amount, alleging breach of duty of confidentiality, by the Bank providing various identifiable information to international information corporations, and in particular to Facebook, allowing them to gather private information about Bank customers, allegedly in breach of provisions of the Privacy Protection Law, 1981 and other statutes, without providing required disclosure to Bank customers and without obtaining their consent. The plaintiff alleges that the Bank uses third-party tools, such as those of Facebook and Google, to monitor its customers when transacting on Bank web sites and apps, in order to conduct advertising campaigns. The plaintiff further alleges that all conditions listed in Bank documents, allowing the Bank to provide information about its customers to third parties constitute unfair conditions in a uniform contract.
 - The hearing of this case is consolidated with 3 other claims filed in the same matter against 3 other banks. On September 27, 2023, the Court ruled on various motions filed by the banks with respect to plaintiffs' responses to the banks' responses. In conformity with the Court resolution, on January 22, 2024 the Supervisor of Banks files their position, announcing that at this stage, they were unable to express an opinion because the issues in this proceeding give rise to questions outside of banking laws. A pre-trial hearing in this case is scheduled for July 16, 2024.
- e) In April 2021, the Bank received a motion for class action status filed against the Bank and 14 other defendants (other banks and financial institutions, hereinafter: "the defendants"), alleging transfer of private information to third parties while browsing the "Personal Zone" on websites and apps operated by the defendants, allegedly in violation of privacy and allegedly in breach of provisions of the Privacy Protection Law, Banking Rules and multiple other obligations imposed on the defendants. The plaintiffs allege that the Personal Zone includes private, confidential information which is provided to third parties without express consent of the customers and in particular to Google and its advertising service. This is done, *inter alia*, in conjunction with the Bank's use of Google's Google Analytics service. The plaintiff did not state the class damage amount. However, they estimate that monetary and non-monetary damage incurred by each class member amounts to NIS 2,000.
 - The parties have entered into a mediation proceeding which proved unsuccessful. Evidentiary hearings were held in February 2024 and April 2024. No further decisions have been issued in this case.

- f) In February 2022, the Bank received a motion for class action status, filed against the Bank and 9 other banks and against 2 private companies that operate, independently or by franchise, non-bank ATMs ("the motion"). The motion concerns cash withdrawals from customer accounts at the defendant banks, made through non-banking ATMs operated by public companies. The motion alleges, *inter alia*, that banks charge their customers an additional commission without full disclosure and allegedly unlawfully, for cash withdrawals made through private / non-banking ATMs, in addition to the commission paid to the private companies that operate these ATMs. The damage to the class, according to the motion, was set at NIS 458 million in total against all defendants, with the plaintiff allowing the Court discretion in allocating liability among the defendants.

 As ruled by the Court, the Supervisor of Banks filed their position on this matter, whereby *inter alia* an issuer bank may charge a direct channel fee for withdrawal from a non-bank ATM, and in this regard, general disclosure
 - As ruled by the Court, the Supervisor of Banks filed their position on this matter, whereby *inter alia* an issuer bank may charge a direct channel fee for withdrawal from a non-bank ATM, and in this regard, general disclosure on the ATM screen that a further fee would be charged by the Bank is sufficient. On June 14, 2023, the plaintiff filed a motion seeking permission to file its comments on the Supervisor of Banks' position. A ruling on this motion is still pending.
- g) In April 2022, the Bank received a motion for approval of class action status of no stated amount, concerning double charging of commission, allegedly unlawfully, in an exchange transaction of two foreign currencies, and absence of proper disclosure about these charges in the conversion differences. As for the charging of a transaction commission, the plaintiff alleged that for conversion between two foreign currencies the Bank charges two transaction commissions (a sale transaction conversion from one currency to NIS, and a buy transaction conversion from NIS to the other currency); As for the charging of conversion differences, the plaintiff alleged that the Bank does not disclose to the customer in advance, neither in the price list nor in the booklet "General terms and conditions for account management", the exact charging of conversion differences that would apply to the transaction.
 - On December 2, 2022, a verdict was handed down, rejecting out of hand the motion for approval of class action status. On January 18, 2023, the plaintiff appealed this verdict to the Supreme Court. A hearing of the appeal by the Supreme Court was re-scheduled for June 19, 2024.
- h) In November 2022, the Bank received a motion for approval of class action lawsuit, of unspecified amount, concerning revision of interest rates in conformity with agreements for residential mortgages in the variable interest track based on bonds as an anchor (yield of Government bonds), alleging that this creates an unfair advantage for the Bank at the expense of borrowers, and that the condition stipulated in such agreements, whereby the change in anchor would only apply "on condition that the sum of these components shall not be less than 0%" constitutes, allegedly, a discriminatory condition in a uniform contract, as defined in Section 2 of the Uniform Contract Law, 1982.
 - The Bank filed its response to the motion on February 18, 2024. A pre-trial hearing in this case is scheduled for October 9, 2024.
- i) In March 2024 the Bank received a suit and a motion to recognize it as a class action, with no estimated sum, filed before the Haifa District Court, for alleged unlawful billing for exchange rate differences for foreign currency conversion actions, without anchoring the billing in the Bank's rate book and in agreements with customers and with no full disclosure on the scope of the billing. This with an alleged violation of legal provisions including banking rules (customer services)(fees), 2008 and the Uniform Contracts Law, 1982. The Bank must file a response to the motion to approve by June 25, 2024. A pre-trial hearing is scheduled for October 27, 2024.
- j) In May 2023, the Bank received a claim and motion for class action status, of unspecified amount, with respect to setting the interest rate in the fixed interest track of residential mortgages, carried out in parts. The motion alleges that the Bank should set an annual interest rate based on the basic interest rate plus the "additional rate" which, according to the plaintiff, should be fixed; However, allegedly the Bank calculates the additional interest based on the interest rate upon signing the loan agreement, but based on the basic interest on later dates, in contravention of the loan agreement and of provisions of Proper Conduct of Banking Business Directive 421 regarding "Decrease or increase in interest rates".
 - The Bank filed its response to the motion for approval on February 26, 2024. A pre-trial hearing is scheduled for October 9, 2024.

For all claims against the Bank Group in individual amounts over NIS 2 million, excluding claims listed in section 10 above, there is additional, non-remote exposure for which no provision was made, amounting to NIS 77 million.



- 3) Motions for class action status are pending against the Bank and its subsidiaries, where the amount claimed is material, as well as appeals to the High Court of Justice, as itemized below, which, in the opinion of the Bank's management, based on the opinion of the managements of its subsidiaries, and on the opinion of their legal counsel, the prospects for which cannot be estimated on the date of the financial statements, hence no provision was made for these.
 - a) In August 2023, the Bank received a claim and motion for approval of class action status, of unspecified amount, filed against the Bank and other banks. The motion concerns the requirement to provide a building insurance policy incidental to a mortgage, to be pledged in favor of the Bank, even when the property value net of the relevant land value exceeds the requested loan amount or the outstanding loan balance, allegedly in contravention of provisions of Proper Conduct of Banking Business Directive 451, whereby the Bank may not require the borrower to obtain such insurance. It was further alleged that the defendant banks do not inform the borrowers, during the loan period, of the option available to them not to insure the property under such circumstances, with respect to the outstanding loan balance.
 In conformity with approval of a litigation agreement reached by the parties, the Bank's response to the motion for approval was filed on May 15, 2024, and the pre-trial hearing was postponed to September 25, 2024.
 - b) In August 2023, the Bank received a claim and motion for class action status, of unspecified amount. The motion concerns terms of interest and deposit types used as temporary collateral for mortgage transition from one land property to an alternative land property. Allegedly, the Bank makes its consent to the customer request to transition the mortgage contingent on receiving liquid collateral, and in case of a deposit as such collateral, the investment options offered to the customer for such deposit are inferior by comparison to other investment options, and in particular by comparison to other deposits offered to all Bank customers, and such action by the Bank results in excess profit for the Bank. It is further alleged that during the term of such deposit, the customer is required to maintain a valid life insurance policy. This is allegedly in contravention of the mortgage agreement, and in breach of multiple duties applicable to the Bank pursuant to statutes.
 The Bank must file a response to the motion to approve by July 5, 2024. A preliminary hearing for this case is scheduled for November 18, 2024.
 - c) In July 2023, the Bank received a claim and motion for approval of class action status, filed against the Bank and other banks. The claim alleges misleading behavior and failure to provide disclosure, when making a deposit online or in the app, of the interest rate offered and paid to other bank customers for the same deposits, and of the option to obtain better interest. This involves allegedly unlawful action tantamount to misleading behavior, exploitative and lacking good faith, as well as unlawful enrichment. The total damage claimed for all banks amounts to NIS 984 million.
 - The Bank is to file its response to the motion by May 26, 2024. A pre-trial hearing is scheduled for September 15, 2024.
 - d) In June 2023, the Bank received a motion for class action status brought against the Bank and other banks, claiming damages in excess of NIS 1 billion, for non-payment of interest for credit balances in current accounts. The motion alleges that the Bank does not pay interest for credit balances in current accounts held with the Bank, by way of credit interest or by automated deposit of credit balances in the account to an interest-bearing deposit, and that the Bank fails to inform customers of the appropriate options in such circumstances, in breach of various statutory provisions and with unlawful enrichment.
 - The Bank should file its response to the motion for approval by May 26, 2024. A pre-trial hearing is scheduled for September 11, 2024.
 - e) In June 2023, the Bank received a claim and motion for approval of class action status, filed against the Bank and other banks, alleging over-charging of debit interest linked to the Prime lending rate. The claim alleges that the Bank increases the Prime lending rate used to determine the debit interest rate for debit balances in current accounts and in loans, whenever the Bank of Israel changes its interest rate, and by exactly the same change, without exercising judgment and without paying due consideration to changes to the cost of credit sources, thereby increasing the Bank's earnings by allegedly using, other than in good faith, unfair sections of uniform banking contracts, as well as unlawful enrichment. The total estimated damage for all defendants amounts to NIS 5.8 billion.
 - The Bank is to file its response to the motion by May 26, 2024. A pre-trial hearing of this case is scheduled for September 8, 2024.

- f) In April 2022, the Bank received a motion for approval of class action status, with no estimated amount, alleging unlawful charging of a file opening commission upon loan origination, with this commission being "disguised interest", in breach of the Fair Credit Law, 1993 and in violation of provisions of Regulation 3 of the Non-bank Loan Regulations (Exclusion of credit transaction types from the scope of the law and exclusion of expenses from the scope of "addition"), 2019.

 Given the verdict, which denied a motion for class action status filed with a similar cause against a non-bank lander of the denied as a motion for class action status filed with a similar cause against a non-bank lander of the denied as a motion for class action status filed with a similar cause against a non-bank lander of the denied as a motion for class action status filed with a similar cause against a non-bank lander of the denied as a motion for class action status filed with a similar cause against a non-bank lander of the law and exclusion of the law and exclusion of the law and exclusion of expenses from the scope of "addition"), 2019.
 - Given the verdict, which denied a motion for class action status filed with a similar cause against a non-bank lender, after discussing issues similar to the above motion (including interpretation of Amendment 5 to the Fair Credit Law, 1993 and regulations based there upon, as well as the issue of "hidden interest"), on September 22, 2022 the Court granted a stay of proceedings in this case, pending a ruling by the Supreme Court in an appeal filed by the aforementioned non-bank lender, which has not yet been given.
- 4) Motions for class action status and a motion for approval of a derivative claim are pending against the Bank and subsidiaries thereof, as follows:
 - a) In August 2023, the Bank received a motion filed with the Tel Aviv Yafo District Court by two individual shareholders of the Bank, seeking an order for document disclosure pursuant to Section 198a of the Corporate Law, 1999 against the Bank, members of the Bank Board of Directors and the CEO & President of the Bank ("defendants" and "motion", respectively), to order the Bank and/or any of the other defendants to disclose to the plaintiffs various documents with regard to obtaining a mortgage. The motion alleges that the plaintiffs have prima facie evidence, whereby the Bank allegedly assists its customers from the Jewish Orthodox segment to subvert the Bank of Israel directives and mandatory reporting pursuant to the AML Law, and that this indicates a failure in conduct of the Bank, its officers and employees, which justified consideration of filing a derivative lawsuit against Bank officers and employees regarding damage incurred by the Bank due to their deeds and omissions.
 - On September 21, 2023, an agreed motion was filed for removal of the officers from the motion, due to the nature of the motion whereby all sought remedies are directed at the Bank. On September 24, 2023, the Court ruled and accepted this motion for removal. On March 6, 2024 the Bank filed a response to the motion to disclose, with a motion to dismiss the motion *in limine*. On the same day, the Court ruled that taking into account the Bank's response and in particular the motion to dismiss, the applicants must provide their response to the Bank's response by May 30, 2024.
 - b) On September 25, 2019 a motion was filed against Union Bank ("Union") to approve a derived suit (hereinafter: "the motion") against 20 individual defendants who, allegedly, serve or have served as Board members of Union Bank. According to its arguments, the motion deals with credit Union provided a large lender (who is undergoing insolvency proceedings_) in 2004-2008. The plaintiff alleged that the defendants caused Union Bank to incur damage, by their negligence, amounting to NIS 125 million.
 - The parties negotiated with attorneys of the insurers in the Board member and officer liability insurance policy; On April 14, 2022, the settlement agreement was submitted for Court approval. After receiving the position of the Attorney General and a number of hearings held regarding the motion to approve the settlement, on August 17, 2023 an agreed-upon motion was filed to approve a settlement agreement between the applicant, Bank Mizrahi Tefahot (in lieu of Union Bank, which had been merged with and into Mizrahi Tefahot), the Union officers who had been sued and Union's executive liability insurers. On January 2, 2024, a hearing of this case took place where inter alia the only objection filed was discussed. On January 3, 2024, a verdict was handed down confirming the settlement agreement on the motion for approval of a derivative lawsuit.



C. Guarantees by maturity date

The Bank provides a wide range of guarantees and indemnification to its customers, to allow them to conduct a wide range of transactions. The maximum amount of potential future payments is determined based on the amount stated in the guarantee, without accounting for any potential refunds or collateral helped or pledged. Most guarantees at the Bank are rated by credit performance rating.

The following are guarantees issued by the Bank broken down by maturity date (in millions of NIS):

| | | | As of N | larch 31, 2024 (u | naudited) |
|----------------------------------|---------------------------------|--------------------------|--------------------------|--------------------------|-----------|
| | Expiring in 12 months or sooner | Expiring in 1 to 3 years | Expiring in 3 to 5 years | Expiring in over 5 years | Total |
| Loan guarantees | 2,955 | 599 | 97 | 117 | 3,768 |
| Guarantees to home buyers | 11,063 | 4,032 | 717 | 130 | 15,942 |
| Guarantees and other commitments | 6,885 | 3,989 | 2,313 | 359 | 13,546 |
| Commitments to issue guarantees | 3,873 | 6,026 | 2,378 | - | 12,277 |
| Total guarantees | 24,776 | 14,646 | 5,505 | 606 | 45,533 |

| | | | As of N | larch 31, 2023 (u | naudited) |
|----------------------------------|---------------------------------|--------------------------|--------------------------|--------------------------|-----------|
| | Expiring in 12 months or sooner | Expiring in 1 to 3 years | Expiring in 3 to 5 years | Expiring in over 5 years | Total |
| Loan guarantees | 2,793 | 595 | 82 | 118 | 3,588 |
| Guarantees to home buyers | 11,061 | 5,838 | 172 | 458 | 17,529 |
| Guarantees and other commitments | 5,198 | 1,321 | 522 | 5,410 | 12,451 |
| Commitments to issue guarantees | 3,381 | 5,397 | 94 | - | 8,872 |
| Total guarantees | 22,433 | 13,151 | 870 | 5,986 | 42,440 |

| | | | As of De | cember 31, 2023 | (audited) |
|----------------------------------|---------------------------------|--------------------------|--------------------------|--------------------------|-----------|
| | Expiring in 12 months or sooner | Expiring in 1 to 3 years | Expiring in 3 to 5 years | Expiring in over 5 years | Total |
| Loan guarantees | 2,665 | 493 | 110 | 177 | 3,445 |
| Guarantees to home buyers | 9,827 | 4,110 | 515 | 160 | 14,612 |
| Guarantees and other commitments | 5,252 | 2,021 | 596 | 5,672 | 13,541 |
| Commitments to issue guarantees | 4,240 | 5,887 | 2,387 | - | 12,514 |
| Total guarantees | 21,984 | 12,511 | 3,608 | 6,009 | 44,112 |

Note 11 – Derivative instruments and hedging activities

Reported amounts (NIS in millions)

A) Activity on a consolidated basis

| 1. Stated amounts of derivative instruments Interest contracts | | | Marcl | h 31, 2024 | | March 31, 2023 | | |
|--|---|----------|----------|------------|----------|----------------|---------|--|
| 1. Stated amounts of derivative instruments Interest contracts | | held for | held for | | held for | held for | Total | |
| Promition Prom | | | | | | | | |
| Options written - | Interest contracts | | | | | | | |
| Options purchased - | Forward contracts | - | 2,900 | 2,900 | 599 | 5,000 | 5,599 | |
| Swaps ⁽¹⁾ 23,608 70,179 93,787 24,570 42,519 67,00 Total ⁽²⁾ 23,608 73,079 96,687 25,169 47,519 72,61 Of which: Hedging derivatives ⁽³⁾ 4,483 - 4,483 2,885 - 2,81 Currency contracts Forward contracts ⁽⁴⁾ and futures contracts ⁽⁵⁾ 38,882 164,186 203,068 57,556 144,140 201,61 Options written - 11,448 11,448 11,448 - 18,629 18,635 Swaps 926 1,757 2,683 913 756 1,61 Total 39,808 189,021 228,829 58,469 182,160 240,66 Of which: Hedging derivatives ⁽⁶⁾ - - <t< td=""><td>Options written</td><td>-</td><td>-</td><td>=</td><td>-</td><td>-</td><td>-</td></t<> | Options written | - | - | = | - | - | - | |
| Total Tota | Options purchased | - | - | - | - | - | - | |
| Of which: Hedging derivatives ⁽³⁾ 4,483 - 4,483 2,885 - 2,885 Currency contracts Forward contracts ⁽⁴⁾ and futures contracts ⁽⁶⁾ 38,882 164,186 203,068 57,556 144,140 201,68 Options written - 11,448 11,448 - 18,629 18,62 18,62 18,63 18,62 18,63 | Swaps ⁽¹⁾ | 23,608 | 70,179 | 93,787 | 24,570 | 42,519 | 67,089 | |
| Currency contracts Forward contracts (4) and futures contracts (5) 38,882 164,186 203,068 57,556 144,140 201,68 Options written - 11,448 11,448 - 18,629 18,63 | Total ⁽²⁾ | 23,608 | 73,079 | 96,687 | 25,169 | 47,519 | 72,688 | |
| Forward contracts and futures contracts 38,882 164,186 203,068 57,556 144,140 201,68 Options written - 11,448 11,448 - 18,629 18,60 Options purchased - 11,630 11,630 - 18,635 18,60 Swaps 926 1,757 2,683 913 756 1,60 Options by the second se | Of which: Hedging derivatives ⁽³⁾ | 4,483 | - | 4,483 | 2,885 | - | 2,885 | |
| Options written - 11,448 11,448 - 18,629 18,635 </td <td>Currency contracts</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> | Currency contracts | | | | | | | |
| Options purchased - 11,630 11,630 - 18,635 18,65 Swaps 926 1,757 2,683 913 756 1,61 Total 39,808 189,021 228,829 58,469 182,160 240,62 Of which: Hedging derivatives ⁽³⁾ - < | Forward contracts ⁽⁴⁾ and futures contracts ⁽⁶⁾ | 38,882 | 164,186 | 203,068 | 57,556 | 144,140 | 201,696 | |
| Swaps 926 1,757 2,683 913 756 1,61 Total 39,808 189,021 228,829 58,469 182,160 240,62 Of which: Hedging derivatives ⁽³⁾ - | Options written | - | 11,448 | 11,448 | - | 18,629 | 18,629 | |
| Total 39,808 189,021 228,829 58,469 182,160 240,67 | Options purchased | - | 11,630 | 11,630 | - | 18,635 | 18,635 | |
| Of which: Hedging derivatives ⁽³⁾ - | Swaps | 926 | 1,757 | 2,683 | 913 | 756 | 1,669 | |
| Contracts for shares Forward contracts and futures contracts - 41,784 41,784 - 24,104 24,337 4,38 4,38 24,337 4,38 4,38 24,337 4,38 4,38 4,38 4,38 4,339 4,38 4,38 4,339 4,38 4,38 4,339 4,38 2,38 2,38 4,339 4,38 2,38 2,38 2,38 2,38 2,38 2,38 2,38 2,38 2,38 2,38 2,38 2,38 2,38 2,38 <td>Total</td> <td>39,808</td> <td>189,021</td> <td>228,829</td> <td>58,469</td> <td>182,160</td> <td>240,629</td> | Total | 39,808 | 189,021 | 228,829 | 58,469 | 182,160 | 240,629 | |
| Forward contracts and futures contracts - 41,784 41,784 - 24,104 24,10 Options written 107 5,174 5,281 52 4,337 4,33 Options purchased(5) - 5,176 5,176 - 4,339 4,33 Swaps - 661 661 - 1,622 1,63 Total 107 52,795 52,902 52 34,402 34,44 Commodities and other contracts Forward contracts and futures contracts - 133 133 - 222 23 Options written Options purchased - 133 133 - 222 23 Credit contracts Bank is guarantor Bank is guarantor 290 - 29 Bank is beneficiary 60 - 60 Total 60 | Of which: Hedging derivatives ⁽³⁾ | - | - | - | - | - | _ | |
| Options written 107 5,174 5,281 52 4,337 4,33 Options purchased(5) - 5,176 5,176 - 4,339 4,33 Swaps - 661 661 - 1,622 1,62 Total 107 52,795 52,902 52 34,402 34,49 Commodities and other contracts - 133 133 - 222 22 Commodities and futures contracts - 133 133 - 222 22 Options written -< | Contracts for shares | | | | | | | |
| Options purchased ⁽⁵⁾ - 5,176 5,176 - 4,339 4,33 Swaps - 661 661 - 1,622 1,62 Total 107 52,795 52,902 52 34,402 34,45 Commodities and other contracts - 133 133 - 222 22 Options written - | Forward contracts and futures contracts | - | 41,784 | 41,784 | - | 24,104 | 24,104 | |
| Swaps - 661 661 - 1,622 1,62 Total 107 52,795 52,902 52 34,402 34,41 Commodities and other contracts Forward contracts and futures contracts Poptions written - 133 133 - 222 22 Options purchased - | Options written | 107 | 5,174 | 5,281 | 52 | 4,337 | 4,389 | |
| Total 107 52,795 52,902 52 34,402 34,42 Commodities and other contracts Forward contracts and futures contracts - 133 133 - 222 22 Options written - </td <td>Options purchased⁽⁵⁾</td> <td>-</td> <td>5,176</td> <td>5,176</td> <td>-</td> <td>4,339</td> <td>4,339</td> | Options purchased ⁽⁵⁾ | - | 5,176 | 5,176 | - | 4,339 | 4,339 | |
| Commodities and other contracts Forward contracts and futures contracts - 133 133 - 222 22 Options written - </td <td>Swaps</td> <td>-</td> <td>661</td> <td>661</td> <td>-</td> <td>1,622</td> <td>1,622</td> | Swaps | - | 661 | 661 | - | 1,622 | 1,622 | |
| Forward contracts and futures contracts - 133 133 - 222 22 Options written - | Total | 107 | 52,795 | 52,902 | 52 | 34,402 | 34,454 | |
| Options written - | Commodities and other contracts | | | | | | | |
| Options purchased - | Forward contracts and futures contracts | - | 133 | 133 | - | 222 | 222 | |
| Total - 133 133 - 222 22 Credit contracts Bank is guarantor - - - 290 - 29 Bank is beneficiary - - - 60 - 60 Total - - - 350 - 350 | Options written | - | - | = | - | - | - | |
| Credit contracts Bank is guarantor - - - 290 - 290 Bank is beneficiary - - - 60 - 60 Total - - - 350 - 38 | Options purchased | - | - | - | - | - | - | |
| Bank is guarantor - - - 290 - 290 Bank is beneficiary - - - 60 - 60 Total - - - 350 - 350 | Total | - | 133 | 133 | - | 222 | 222 | |
| Bank is beneficiary - - - 60 - 60 Total - - - - 350 - 350 | Credit contracts | | | | | | | |
| Total 350 - 35 | Bank is guarantor | - | - | - | 290 | - | 290 | |
| | Bank is beneficiary | - | - | - | 60 | - | 60 | |
| Total stated amount 63,523 315,028 378,551 84,040 264,303 348,34 | Total | - | - | - | 350 | - | 350 | |
| | Total stated amount | 63,523 | 315,028 | 378,551 | 84,040 | 264,303 | 348,343 | |

⁽¹⁾ Includes swaps where the banking corporation pays a fixed interest rate amounting to NIS 56,869 million (as of March 31, 2023: NIS 40,121 million)



⁽²⁾ Of which: NIS/CPI swaps amounting to NIS 5,953 million (as of March 31, 2023: NIS 6,654 million)

⁽³⁾ The Bank conducts fair value hedging and cash flow hedging through interest rate swap contracts and NIS/CPI swap contracts, respectively.

⁽⁴⁾ Of which: NIS/CPI swaps amounting to NIS 4,670 million (as of March 31, 2023: NIS 5,899 million)

⁽⁵⁾ Of which: Traded on the Stock Exchange, amounting to NIS 5,174 million (as of March 31, 2023: NIS 4,339 million)

⁽⁶⁾ Including diversion between the trading portfolio and the banking portfolio, primarily due to proactive internal transactions as part of asset and liability management.

Reported amounts (NIS in millions)

a) Activity on a consolidated basis - continued

| National Stated amounts of derivative instruments Interest contracts Interest contracts | | | December | r 31, 2023 |
|--|--|----------|----------------------|------------|
| Provard contracts | | | Derivatives held for | |
| Forward contracts 2,600 2,600 Options written - 1 1 Options purchased 23,093 68,567 91,660 Swaps ⁽¹⁾ 23,093 71,168 94,261 Ottotal ⁽²⁾ 3,141 - 3,141 Currency contracts 3,141 - 3,141 Currency contracts (**)(**) 41,630 15,760 198,990 Options written 1,0,562 10,562 20,562 Swaps 915 1,435 2,350 Total 42,545 180,175 22,720 Of which: Hedging derivatives ⁽³⁾ - - - - - Total 42,545 180,175 22,720 - <t< td=""><td>1. Stated amounts of derivative instruments</td><td></td><td></td><td></td></t<> | 1. Stated amounts of derivative instruments | | | |
| Options written - 1 1 Options purchased 2 - - Swaps(¹) 23,093 68,567 91,660 Total(²) 23,093 71,168 94,261 Of which: Hedging derivatives(³) 3,141 - 3,141 Currency contracts - 10,818 19,890 Options written - 10,818 10,818 Options purchased - 10,562 10,562 Swaps 915 1,435 2,350 Total 42,545 180,175 222,720 Of which: Hedging derivatives(³) - <t< td=""><td>Interest contracts</td><td></td><td></td><td></td></t<> | Interest contracts | | | |
| Opinins purchased - | Forward contracts | - | 2,600 | 2,600 |
| Swaps (1) 23,093 68,567 91,660 Total (2) 23,093 71,168 94,261 Of which: Hedging derivatives (3) 3,141 - 3,141 - 3,141 Currency contracts Forward contracts (4)(6) 41,630 157,360 198,990 70,990 70,500 198,990 70,500 198,990 70,500 198,990 70,500 198,990 70,500 198,990 70,500 198,990 70,500 198,990 70,500 70,500 198,990 70,500 <td>Options written</td> <td>-</td> <td>1</td> <td>1</td> | Options written | - | 1 | 1 |
| Total ⁽²⁾ 23,093 71,168 94,261 Of which: Hedging derivatives ⁽³⁾ 3,141 - 3,141 Currency contracts 3 41,630 157,360 198,990 Options written - 10,818 20,509 10,622 22,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 | Options purchased | - | - | - |
| Of which: Hedging derivatives ⁽³⁾ 3,141 - 3,141 Currency contracts Forward contracts ⁽⁴⁾⁽⁶⁾ 41,630 157,360 198,990 Options written - 10,818 10,818 10,818 Options purchased - 10,562 10,562 10,562 Swaps 915 1,435 2,350 Total 42,545 180,175 222,720 Of which: Hedging derivatives ⁽³⁾ - - Contracts for shares - - - Forward contracts and futures contracts 35,006 35,006 05,006 0ptions written 9,431 9, | Swaps ⁽¹⁾ | 23,093 | 68,567 | 91,660 |
| Currency contracts Forward contracts(**)(**)(**) 41,630 157,360 198,990 Options written - 10,818 10,818 Options purchased - 10,562 10,562 Swaps 915 1,435 2,350 Total 42,545 180,175 222,720 Of which: Hedging derivatives(**) - - - Contracts for shares - 35,006 35,006 Options written 110 9,429 9,539 Options written 110 9,429 9,539 Options purchased(**) - 9,431 9,431 Swaps - 10 54,506 54,616 Commodities and other contracts - 120 120 Commodities and other contracts - 120 120 Options purchased - 120 120 Options purchased - 120 120 Credit contracts - 120 120 Experime | Total ⁽²⁾ | 23,093 | 71,168 | 94,261 |
| Forward contracts (4)(6) 41,630 157,360 198,990 Options written - 10,818 10,818 Options purchased - 10,562 10,562 Swaps 915 1,435 2,350 Total 42,545 180,175 222,720 Of which: Hedging derivatives (9) - - - Contracts for shares - 35,006 35,006 Options written 110 9,429 9,539 Options purchased (6) - 9,431 9,431 Swaps - 640 640 Total 10 54,506 54,616 Commodities and other contracts - 120 120 Commodities and other contracts - 120 120 Coptions written - 1 1 Options purchased - 1 1 Options purchased - 1 1 Credit contracts - 1 1 Bank is guarantor | Of which: Hedging derivatives ⁽³⁾ | 3,141 | - | 3,141 |
| Options written - 10,818 10,818 Options purchased - 10,562 10 | Currency contracts | | | |
| Options purchased - 10,562 10,562 20,562 Swaps 915 1,435 2,350 Total 42,545 180,175 222,720 Of which: Hedging derivatives ⁽³⁾ - - <td>Forward contracts⁽⁴⁾⁽⁶⁾</td> <td>41,630</td> <td>157,360</td> <td>198,990</td> | Forward contracts ⁽⁴⁾⁽⁶⁾ | 41,630 | 157,360 | 198,990 |
| Swaps 915 1,435 2,350 Total 42,545 180,175 222,720 Of which: Hedging derivatives ⁽³⁾ - - - Contracts for shares - 35,006 35,006 Sowaps - 9,431 9,431 Options written 110 9,429 9,539 Swaps - 640 640 Total 110 54,506 54,616 Commodities and other contracts - 6 54,616 Commodities and other contracts - 120 120 Options written - 1 2 - - Options purchased - 1 - <th< td=""><td>Options written</td><td>-</td><td>10,818</td><td>10,818</td></th<> | Options written | - | 10,818 | 10,818 |
| Total 42,545 180,175 222,720 Of which: Hedging derivatives ⁽³⁾ - - - Contracts for shares - 35,006 35,006 Porward contracts and futures contracts - 35,006 35,006 Options written 110 9,429 9,539 Options purchased ⁽⁵⁾ - 640 640 Total 110 54,506 54,616 Commodities and other contracts - 120 120 Options written - 1 - - Options purchased - - - - - Total - 120 120 120 120 120 Credit contracts - 1 1 - <td>Options purchased</td> <td>-</td> <td>10,562</td> <td>10,562</td> | Options purchased | - | 10,562 | 10,562 |
| Of which: Hedging derivatives(3) - < | Swaps | 915 | 1,435 | 2,350 |
| Contracts for shares 35,006 35,006 35,006 35,006 35,006 35,006 35,006 35,006 35,006 Options written 110 9,429 9,539 9,539 Options purchased ⁽⁵⁾ - 9,431 9,431 9,431 Swaps - 640 640 640 Fotal 110 54,506 54,616 Commodities and other contracts - 120 | Total | 42,545 | 180,175 | 222,720 |
| Forward contracts and futures contracts - 35,006 35,006 Options written 110 9,429 9,539 Options purchased ⁽⁵⁾ - 9,431 9,431 Swaps - 640 640 Total 110 54,506 54,616 Commodities and other contracts - 120 120 Options written 120 120 Options purchased 120 120 Total - 120 120 Credit contracts - 120 120 Bank is guarantor 2 3 Bank is beneficiary 22 - 22 Total 22 - 22 | Of which: Hedging derivatives ⁽³⁾ | - | - | - |
| Options written 110 9,429 9,539 Options purchased ⁽⁵⁾ - 9,431 9,431 Swaps - 640 640 Total 110 54,506 54,616 Commodities and other contracts - 120 120 Porward contracts - 120 120 Options written - - - - Options purchased - 120 120 Total - 120 120 Credit contracts - 120 120 Bank is guarantor - - - - Bank is beneficiary 22 - 22 Total 22 - 22 | Contracts for shares | | | |
| Options purchased(5) - 9,431 9,431 Swaps - 640 640 Total 110 54,506 54,616 Commodities and other contracts - 120 120 Options written - - - - Options purchased - - - - Total - 120 120 Credit contracts - 120 120 Bank is guarantor - - - - Bank is beneficiary 22 - 22 Total 22 - 22 | Forward contracts and futures contracts | <u>-</u> | 35,006 | 35,006 |
| Swaps - 640 640 Total 110 54,506 54,616 Commodities and other contracts - 120 120 Forward contracts - 120 120 Options written - - - - Options purchased - - - - - Total - 120 120 120 Credit contracts - | Options written | 110 | 9,429 | 9,539 |
| Total 110 54,506 54,616 Commodities and other contracts - 120 120 Forward contracts - 120 120 Options written - - - - Options purchased - - - - - Total - 120 120 120 Credit contracts - <t< td=""><td>Options purchased⁽⁵⁾</td><td>-</td><td>9,431</td><td>9,431</td></t<> | Options purchased ⁽⁵⁾ | - | 9,431 | 9,431 |
| Commodities and other contracts Forward contracts - 120 120 Options written - - - - Options purchased - | Swaps | - | 640 | 640 |
| Forward contracts - 120 120 Options written - - - - Options purchased - - - - - Total - 120 120 120 Credit contracts - | Total | 110 | 54,506 | 54,616 |
| Options written - - - - Options purchased - - - - - Total - 120 120 Credit contracts - - - - - Bank is guarantor - - - - - Bank is beneficiary 22 - 22 Total 22 - 22 | Commodities and other contracts | | | _ |
| Options purchased - | Forward contracts | - | 120 | 120 |
| Total - 120 120 Credit contracts Bank is guarantor - | Options written | - | = | - |
| Credit contracts Bank is guarantor Bank is beneficiary Contracts 22 - 22 Contracts 22 - 22 Contracts Credit contracts | Options purchased | - | = | |
| Bank is guarantor - - - Bank is beneficiary 22 - 22 Total 22 - 22 | Total | - | 120 | 120 |
| Bank is beneficiary 22 - 22 Total 22 - 22 | Credit contracts | | | |
| Total 22 - 22 | Bank is guarantor | - | - | - |
| | Bank is beneficiary | 22 | - | 22 |
| Total stated amount 65,770 305,969 371,739 | Total | 22 | - | 22 |
| | Total stated amount | 65,770 | 305,969 | 371,739 |

⁽¹⁾ Of which: seaps where the banking corporation pays a fixed interest, amounting to NIS 55,293 million.

⁽²⁾ Of which: NIS/CPI swaps amounting to NIS 5,361 million.

⁽³⁾ The Bank conducts fair value hedging and cash flow hedging through interest rate swap contracts and NIS/CPI swap contracts, respectively.

⁽⁴⁾ Of which: Foreign currency spot swaps amounting to NIS 3,657 million.

⁽⁵⁾ Of which: Traded on the stock exchange, amounting to NIS 9,425 million.

Including diversion between the trading portfolio and the banking portfolio, primarily due to proactive internal transactions as part of asset and (6) liability management.

Reported amounts (NIS in millions)

a) Activity on a consolidated basis - continued

| | | | | | March | 31, 2024 | |
|--|--|------------------------------------|-------|---|------------------------------------|----------|--|
| | | Assets with to derivative | • | Liabilities with respect to derivatives, gros | | | |
| | Derivatives not held for trading | Derivatives held for trading | Total | Derivatives not held for trading | Derivatives held for trading | Total | |
| 2. Fair value of derivative instruments, gross | | | | | | | |
| Interest contracts | 1,489 | 759 | 2,248 | 977 | 627 | 1,604 | |
| Of which: Hedging derivatives | 340 | - | 340 | 43 | - | 43 | |
| Currency contracts ⁽¹⁾ | 271 | 2,007 | 2,278 | 8 | 1,702 | 1,710 | |
| Of which: Hedging derivatives | - | - | - | - | - | - | |
| Contracts for shares | 4 | 311 | 315 | - | 297 | 297 | |
| Commodities and other contracts | - | 5 | 5 | - | 5 | 5 | |
| Credit contracts | - | - | - | - | - | _ | |
| Total assets / liabilities with respect to derivatives, gross ⁽²⁾ | 1,764 | 3,082 | 4,846 | 985 | 2,631 | 3,616 | |
| Fair value amounts offset in the balance sheet | - | - | - | - | - | | |
| Carrying amount of assets / liabilities with respect to derivative instruments | 1,764 | 3,082 | 4,846 | 985 | 2,631 | 3,616 | |
| Of which: Carrying amount with respect to derivative instruments not subject to a master | | | | | | | |
| netting agreement or to similar agreements | 29 | 835 | 864 | 7 | 700 | 707 | |

| | | | | | March | 31, 2023 |
|---|--|------------------------------------|-------|--|------------------------------------|----------|
| | | Assets with | • | | Liabilities with to derivative | respect |
| | Derivatives not held for trading | Derivatives held for trading | Total | Derivatives not held for trading | Derivatives held for trading | Total |
| 2. Fair value of derivative instruments, gross | | | | | | |
| Interest contracts | 1,312 | 686 | 1,998 | 1,067 | 645 | 1,712 |
| Of which: Hedging derivatives | 198 | - | 198 | 59 | - | 59 |
| Currency contracts ⁽¹⁾ | 446 | 3,029 | 3,475 | 680 | 2,806 | 3,486 |
| Of which: Hedging derivatives | - | - | - | - | - | - |
| Contracts for shares | 29 | 754 | 783 | 760 | 20 | 780 |
| Commodities and other contracts | 7 | - | 7 | 7 | - | 7 |
| Credit contracts | 3 | - | 3 | 9 | - | 9 |
| Total assets / liabilities with respect to derivatives, gross ⁽²⁾ | 1,797 | 4,469 | 6,266 | 2,523 | 3,471 | 5,994 |
| Fair value amounts offset in the balance sheet | - | - | - | - | - | _ |
| Carrying amount of assets / liabilities with respect to derivative instruments | 1,797 | 4,469 | 6,266 | 2,523 | 3,471 | 5,994 |
| Of which: Carrying amount with respect to derivative instruments not subject to a master netting agreement or to similar agreements | 48 | 1,637 | 1,685 | 48 | 1,219 | 1,267 |

Including diversion between the trading portfolio and the banking portfolio, primarily due to proactive internal transactions as part of asset and liability management.

⁽²⁾ Of this: Gross fair value of assets with respect to embedded derivative instruments amounting to NIS 18 million (as of March 31, 2023: NIS 9 million); gross fair value of liabilities with respect to embedded derivative as of March 31, 2023: NIS 6 million.



Reported amounts (NIS in millions)

a) Activity on consolidated basis - continued

| | | | | | December : | 31, 2023 | |
|---|----------------------------------|------------------------------------|--------------------------|---|------------------------------------|----------|--|
| | | Assets wi | th respect res, gross | Liabilities with respect to derivatives, gros | | | |
| | Derivatives not held for trading | Derivatives held for trading | Total | Derivatives not held for trading | Derivatives held for trading | Total | |
| 2. Fair value of derivative instruments, gross | | | | | | | |
| Interest contracts | 1,277 | 701 | 1,978 | 959 | 663 | 1,622 | |
| Of which: Hedging derivatives | 208 | - | 208 | 50 | - | 50 | |
| Currency contracts ⁽¹⁾ | 94 | 3,694 | 3,788 | 13 | 5,215 | 5,228 | |
| Of which: Hedging derivatives | - | - | - | - | - | - | |
| Contracts for shares | 3 | 526 | 529 | - | 512 | 512 | |
| Commodities and other contracts | - | 3 | 3 | - | 3 | 3 | |
| Credit contracts | - | - | - | 2 | _ | 2 | |
| Total assets / liabilities with respect to derivatives, gross ⁽²⁾ | 1,374 | 4,924 | 6,298 | 974 | 6,393 | 7,367 | |
| Fair value amounts offset in the balance sheet | - | - | - | - | - | | |
| Carrying amount of assets / liabilities with respect to derivative instruments | 1,374 | 4,924 | 6,298 | 974 | 6,393 | 7,367 | |
| Of which: Carrying amount with respect to derivative instruments not subject to a master netting agreement or to similar agreements | 30 | 1,199 | 1,229 | 9 | 2,320 | 2,329 | |

⁽¹⁾ Including diversion between the trading portfolio and the banking portfolio, primarily due to proactive internal transactions as part of asset and liability management.

⁽²⁾ Of this: Gross fair value of assets with respect to embedded derivatives amounting to NIS 16 million.

Reported amounts (NIS in millions)

b) Accounting hedges

1. Fair value hedge(1)

| 1. Fall value fleuge. | | | | | | |
|-------------------------------------|-------------------------|-------------------|----------------------------|-------------------|----------------------------|-------------------|
| | | | | hree months | | For the year |
| | | | end | ed March 31 | ended D | ecember 31 |
| | | 2024 | | 2023 | | 2023 |
| | | | | | Interest revenues | (expenses) |
| Interest contracts | | | | | | |
| Hedged items | | (73) | | 28 | | - |
| Hedging derivatives | | 80 | | (25) | | 3 |
| | | | Balance as | of March 31 | Balance as of D | ecember 31 |
| | | 2024 | | 2023 | | 2023 |
| | | Cumulative | | Cumulative | | Cumulative |
| | | fair value | | fair value | | fair value |
| | | adjustments | ; | adjustments | | adjustment |
| | | that | | that | | s that |
| | D l. | increased | D I. | increased | D I. | increased |
| | Book value | the book value | Book value | the book value | Book value | the book value |
| Securities available for sale | 3,176 | 109 | 1,687 | 16 | 2,404 | 20 |
| 2. Cash flows hedges ⁽²⁾ | | | | | | |
| | | | For the ti | hree months | | For the year |
| | | | end | ed March 31 | ended D | ecember 31 |
| | | 2024 | | 2023 | 2023 | |
| | Amounts | | | | Amounts | |
| | recognized | | Amounts | | recognized | |
| | in Other | | recognized | | in Other | |
| | Comprehe | | in Other | | Compre- | |
| | nsive | | Comprehens | | hensive | |
| | Income | Interest | ive Income | Interest | Income | Interes |
| | (loss) from derivatives | revenues | (loss) from derivatives | revenues | (loss) from derivatives | revenues |
| | | (expenses) | uerivatives | (expenses) | | |
| | (1) | 2 | - | (8) | 3 | (17) |

Reflects amounts included in assessment of hedge effectiveness.

Reflects amounts excluded from assessment of hedge effectiveness, for which the difference between the change in fair value and the periodic write-down is recognized on Other Comprehensive Income (Loss).

Reported amounts (NIS in millions)

c) Credit risk on financial derivatives according to counter-party to the contract - Consolidated

| | | | | | | Marc | h 31, 2024 |
|---|-----------------|--------------------|---------------------|-------------------------------------|-------------------------|------------|------------------------|
| · | Stock exchanges | Banks | Dealers/ Brokers | Governments and central banks | Institutional investors | Others | Tota |
| Carrying amount of assets with respect to derivative instruments Gross amounts not offset in the balance | 21 | 2,934 | 261 | 43 | 1,236 | 363 | 4,858 |
| sheet: Mitigation of credit risk with respect to financial instruments Mitigation of credit risk with respect to cash collateral received | - | (1,780) (1,154) | - | (38) | (212) (395) | (116) - | ⁽¹⁾ (2,108) |
| Net amount of assets with respect to derivative instruments | 21 | - | 261 | 5 | 617 | 247 | 1,151 |
| Net off-balance sheet credit risk with respect to derivative instruments ⁽²⁾ | 47 | 340 | 1,725 | 16 | 2,151 | 322 | 4,601 |
| Total credit risk on derivative instruments | 68 | 340 | 1,986 | 21 | 2,768 | 569 | 5,752 |
| Carrying amount of liabilities with respect to derivative instruments Gross amounts not offset in the balance sheet: | 17 | 1,961 | 261 | 5 | 988 | 384 | 3,616 |
| Financial instruments Pledged cash collateral | - | (1,780) (129) | - | - | (212) (303) | (116) | (2,108) (432) |
| Net amount of liabilities with respect to derivative instruments | 17 | 52 | 261 | 5 | 473 | 268 | 1,076 |

| | | | | | | March | 31, 2023 |
|--|-----------------|---------|---------------------|-------------------------------------|-------------------------|--------|----------|
| - | Stock exchanges | Banks | Dealers/ Brokers | Governments and central banks | Institutional investors | Others | Total |
| Carrying amount of assets with respect | excitatiges | Danks | DIOREIS | Dailes | IIIVESIOIS | Others | Total |
| to derivative instruments | 46 | 2,331 | 723 | _ | 2,520 | 646 | 6,266 |
| Gross amounts not offset in the balance | | _, | • | | _,0_0 | • • • | 0,200 |
| sheet: | | | | | | | |
| Mitigation of credit risk with respect to | | | | | | | |
| financial instruments | = | (2,246) | - | = | (994) | (35) | (3,275) |
| Mitigation of credit risk with respect to | | | | | | | |
| cash collateral received | - | (29) | - | - | (1,113) | (24) | (1,166) |
| Net amount of assets with respect to | | | | | | | |
| derivative instruments | 46 | 56 | 723 | - | 413 | 587 | 1,825 |
| Net off-balance sheet credit risk with respect | | | | | | | |
| to derivative instruments ⁽²⁾ | 64 | 702 | 1,097 | 12 | 1,938 | 379 | 4,192 |
| Total credit risk on derivative | | | | | | | |
| instruments | 110 | 758 | 1,820 | 12 | 2,351 | 966 | 6,017 |
| Carrying amount of liabilities with | | | | | | | |
| respect to derivative instruments | 45 | 3,661 | 723 | 62 | 994 | 509 | 5,994 |
| Gross amounts not offset in the balance | | | | | | | |
| sheet: | | | | | | | |
| Financial instruments | - | (2,246) | - | = | (994) | (35) | (3,275) |
| Pledged cash collateral | - | (1,415) | - | (54) | - | - | (1,469) |
| Net amount of liabilities with respect to | | | | _ | | | |
| derivative instruments | 45 | - | 723 | 8 | - | 474 | 1,250 |

⁽¹⁾ This balance consists entirely of derivative instruments subject to offset agreements.



⁽²⁾ The difference, if positive, between the total amounts with respect to derivative instruments (including with respect to derivative instruments with negative fair value) included under borrower indebtedness, as calculated for restrictions on indebtedness of a borrower, before mitigation of credit risk, and the carrying amount of assets with respect to derivative instruments of the borrower.

Reported amounts (NIS in millions)

C) Credit risk on financial derivatives according to counter-party to the contract - Consolidated - continued

| - | | | | | | Decembe | er 31, 2023 |
|---|-----------------|------------------|---------------------|-------------------------------------|-------------------------|---------|------------------|
| | Stock exchanges | Banks | Dealers/ Brokers | Governments and central banks | Institutional investors | Others | Total |
| Carrying amount of assets with respect to derivative instruments Gross amounts not offset in the balance sheet: | 57 | 2,877 | 419 | 73 | 2,280 | 592 | 6,298 |
| Mitigation of credit risk with respect to financial instruments Mitigation of credit risk with respect to | - | (2,028) | - | (27) | (1,745) | (376) | (1)(4,176) |
| cash collateral received | - | (439) | - | (45) | (834) | (1) | (1,319) |
| Net amount of assets with respect to derivative instruments | 57 | 410 | 419 | 1 | (299) | 215 | 803 |
| Net off-balance sheet credit risk with respect to derivative instruments ⁽²⁾ | 91 | 588 | 1,472 | 26 | 1,811 | 555 | 4,543 |
| Total credit risk on derivative instruments | 148 | 998 | 1,891 | 27 | 1,512 | 770 | 5,346 |
| Carrying amount of liabilities with respect to derivative instruments Gross amounts not offset in the balance | 45 | 2,324 | 419 | 41 | 3,958 | 580 | 7,367 |
| sheet: Financial instruments Pledged cash collateral | - - | (2,028) (296) | <u>-</u> | (27) (14) | (1,745) (584) | (376) | (4,176) (894) |
| Net amount of liabilities with respect to derivative instruments | 45 | - | 419 | - | 1,629 | 204 | 2,297 |

⁽¹⁾ This balance consists entirely of derivative instruments subject to offset agreements.

In the first quarter of 2024, the Bank recognized expenses from decreases in credit losses with respect to derivative instruments amounting to NIS 1 million (in the first quarter of 2023, the Bank recognized revenues from decrease in credit losses with respect to derivative instruments amounting to NIS 10 million; and in 2023, the Bank recognized revenues from decrease in credit losses amounting to NIS 18 million).

D) Maturity dates - stated amounts: Balances at end of period - Consolidated

| | | | | Mare | ch 31, 2024 |
|---------------------------------|--------------------|-----------------------|--------------|------------|-------------|
| | Up to three months | 3 months to 1 year | 1-5 years Ov | er 5 years | Total |
| Interest contracts: | | - | - | - | |
| NIS – CPI | 581 | 2,718 | 2,096 | 558 | 5,953 |
| Other | 8,650 | 30,488 | 34,017 | 17,579 | 90,734 |
| Currency contracts | 149,906 | 76,163 | 2,655 | 105 | 228,829 |
| Contracts for shares | 52,140 | 746 | 16 | - | 52,902 |
| Commodities and other contracts | 64 | 69 | - | - | 133 |
| Total | 211,341 | 110,184 | 38,784 | 18,242 | 378,551 |
| | | | | Mar | ch 31, 2023 |
| Total | 205,675 | 92,729 | 34,076 | 15,863 | 348,343 |
| | | | | Decemb | er 31, 2023 |
| Total | 220,970 | 95,742 | 37,759 | 17,268 | 371,739 |

⁽²⁾ The difference, if positive, between the total amounts with respect to derivative instruments (including with respect to derivative instruments with negative fair value) included under borrower indebtedness, as calculated for restrictions on indebtedness of a borrower, before mitigation of credit risk, and the carrying amount of assets with respect to derivative instruments of the borrower.

Note 12 - Operating Segments

A. Information regarding supervisory operating segments

On November 3, 2014, the Supervisor of Banks issued an update to the Public Reporting Directives concerning supervisory operating segments. According to the directive, the Bank is required to provide, on its financial statements, disclosure with regard to supervisory operating segments in conformity with a uniform, comparable layout specified by the Supervisor of Banks; attribution to supervisory operating segments is typically determined by the turnover volume for customers.

The financial information on the Report of the Board of Directors and Management is included based on definitions of supervisory segments.

In addition, the financial statements include – in Note 12 to the financial statements – disclosure with regard to "Operating segments in conformity with the management approach".

An operating segment in conformity with the management approach is a Bank component with operations which may derive revenues and incur expenses which meet the following criteria:

- Its operating results are regularly reviewed for the purpose of decision making about resource allocation and for performance evaluation.
- Separate financial information is available for it.

In fact, there is a strong correlation between supervisory operating segments and "operating segments in conformity with the management approach" but nevertheless, there are some differences in customer attribution to segments and in decision making. Therefore, at this stage, the financial statements also include reporting of operating results in conformity with "the management approach", as noted above.

Supervisory operating segments

Supervisory operating segments include operating segments for individuals and operating segments for other than individuals (including business operating segments, institutional investors and financial management of the Bank).

Individuals are defined as persons with no indebtedness to the Bank or whose indebtedness is classified as indebtedness of "individuals – residential mortgages and others", in conformity with definitions of credit risk classification by economic sector.

Definitions of supervisory operating segments are as follows:

Households – individuals, other than private banking customers, as noted below.

Private banking - individuals who manage a financial asset portfolio in excess of NIS 3 million.

Small and micro businesses – businesses with turnover amounting up to NIS 50 million.

Medium businesses – businesses with turnover higher than NIS 50 million and lower than NIS 250 million.

Large businesses – businesses with turnover higher than NIS 250 million.

Institutional investors – Businesses which own pension funds, study funds, mutual funds, ETFs, insurance companies, stock exchange members, portfolio managers.

Financial management – includes trading operations, asset and liability management and non-banking investments.

Trade operations – Investment in securities held for trading, market making operations for securities, operations involving derivatives not designated as hedges and which are not part of asset and liability management for the Bank, borrowing of securities for trading, short selling of securities, underwriting services for securities.

Asset and liability management – including investment in bonds available for sale and in bonds held to maturity, hedging using derivatives, ALM hedging, deposits with banks and deposits from banks in Israel and overseas, currency hedging of investments overseas, deposits with and from Governments.

Real investments - Investment in shares available for sale and in associated companies of businesses.

Other financial management operations – management, operation, trust and custody services for banks, sale and management of loan portfolios.

The aforementioned operating segments are divided into operations in Israel and operations overseas; operations overseas are presented separately and are divided into operations of individuals and business operations only.



Note 12 – Operating Segments – continued Supervisory operating segments For the three months ended March 31, 2024 (Unaudited)

| | Onevetiene in level | | | | | | | | |
|--|---------------------|---------------|--------------|---------------|--------------|-----------------|--|--|--|
| - | | | Opera | tions in Isra | iel | 0 | | | |
| | | | | | Private | Small and micro | | | |
| | | | Households | | banking | businesses | | | |
| - | Residential | | Of which: | | Danking | Dusinesses | | | |
| | | Others | Credit cards | Total | | | | | |
| Interest revenues from externels | mortgages | Others 474 | | | | 704 | | | |
| Interest revenues from externals | 2,462 | | 15 | 2,936 794 | - 235 | 704 358 | | | |
| Interest expenses from externals | 2.462 | 794 | - 1E | | | | | | |
| Interest revenues, net from externals | 2,462 (1,801) | (320) | 15 | 2,142 | (235) 322 | 346 286 | | | |
| Interest revenues, net – inter-segment | | 1,233 | (4) | (568) | | | | | |
| Total interest revenues, net | 661 | 913 | 11 | 1,574 | 87 | 632 | | | |
| Total non-interest financing revenues | - | - | - | - | - | - | | | |
| Total commissions and other revenues | 30 | 168 | 53 | 198 | 4 | 137 | | | |
| Total non-interest revenues | 30 | 168 | 53 | 198 | 4 | 137 | | | |
| Total revenues | 691 | 1,081 | 64 | 1,772 | 91 | 769 | | | |
| Expenses (income) with respect to credit losses | 22 | 44 | 2 | 66 | - | 77 | | | |
| Operating and other expenses to externals | 202 | 559 | 17 | 761 | 4 | 249 | | | |
| Operating and other expenses – inter-segment | - | 1 | - | 1 | - | 2 | | | |
| Total operating and other expenses | 202 | 560 | 17 | 762 | 4 | 251 | | | |
| Pre-tax profit (loss) | 467 | 477 | 45 | 944 | 87 | 441 | | | |
| Provision for taxes on profit | 182 | 186 | 18 | 368 | 34 | 172 | | | |
| After-tax profit | 285 | 291 | 27 | 576 | 53 | 269 | | | |
| Share of banking corporation in earnings of associated | | | | | | | | | |
| companies | - | - | - | - | - | - | | | |
| Net profit before attribution to non-controlling interests | 285 | 291 | 27 | 576 | 53 | 269 | | | |
| Net profit attributed to non-controlling interests | - | (38) | (1) | (38) | - | (4) | | | |
| Net profit attributable to shareholders of the banking corporation | 285 | 253 | 26 | 538 | 53 | 265 | | | |
| Average balance of assets | 208,379 | 26,345 | 3,660 | 234,724 | 73 | 33,876 | | | |
| Of which: Investments in associated companies | - | - | - | - | - | - | | | |
| Average balance of loans to the public | 208,379 | 26,345 | 3,660 | 234,724 | 73 | 33,876 | | | |
| Balance of loans to the public at end of reported period | (3)209,299 | 27,590 | 4,721 | 236,889 | 61 | 35,692 | | | |
| Balance of non-accruing debts and debts in arrears over 90 days | 2,115 | 136 | - | 2,251 | - | 836 | | | |
| Balance of other problematic debts | _ | 134 | 4 | 134 | - | 667 | | | |
| Balance of provision for credit losses at end of reported period | 1,150 | 678 | - | 1,828 | 1 | 1,346 | | | |
| Net accounting write-offs in the reported period | _ | (44) | - | (44) | - | (34) | | | |
| Average balance of liabilities | - | 133,884 | - | 133,884 | 27,242 | 57,671 | | | |
| Of which: Average balance of deposits from the public | _ | 133,884 | - | 133,884 | 27,242 | 57,671 | | | |
| Balance of deposits from the public at end of reported period | _ | 134,615 | - | 134,615 | 27,211 | 58,122 | | | |
| Average balance of risk assets ⁽¹⁾ | 124,002 | 22,693 | 4,119 | 146,695 | 65 | 31,967 | | | |
| Balance of risk assets at end of reported period ⁽¹⁾ | 124,819 | 22,887 | 4,075 | 147,706 | 96 | 31,873 | | | |
| Average balance of assets under management ⁽²⁾ | 9,582 | 67,502 | - | 77,084 | 4,379 | 54,492 | | | |
| Breakdown of interest revenues, net: | | | | | | | | | |
| Margin from credit granting operations | 589 | 244 | 11 | 833 | _ | 314 | | | |
| Margin from activities of receiving deposits | - | 658 | - | 658 | 87 | 294 | | | |
| Other | 72 | 11 | - | 83 | - | 24 | | | |
| Total interest revenues, net | 661 | 913 | 11 | 1,574 | 87 | 632 | | | |

⁽¹⁾ Risk assets – as calculated for capital adequacy (Proper Conduct of Banking Business Directive 201).

⁽²⁾ Assets under management – includes customers' provident funds, study funds, mutual funds and securities.

⁽³⁾ Of which: Balance of residential mortgages to customers classified under the micro and small business segment, amounting to NIS 12,058.

| Tota | perations overseas | 0 | | | | |
|--------|--------------------|---------|--------------------|---------------|------------|------------|
| | Total - | Total | Financial | Institutional | Large | Medium |
| | | | management segment | | businesses | businesses |
| | | | | | | |
| 5,75 | 536 | 5,220 | 659 | 32 | 647 | 242 |
| 3,07 | 148 | 2,923 | 235 | 773 | 395 | 133 |
| 2,68 | 388 | 2,297 | 424 | (741) | 252 | 109 |
| | (220) | 220 | (703) | `797 | 47 | 39 |
| 2,68 | 168 | 2,517 | (279) | 56 | 299 | 148 |
| 34 | _ | 345 | 345 | _ | - | - |
| 56 | 6 | 562 | 113 | 13 | 72 | 25 |
| 913 | 6 | 907 | 458 | 13 | 72 | 25 |
| 3,598 | 174 | 3,424 | 179 | 69 | 371 | 173 |
| 17: | 17 | 158 | - | 3 | (1) | 13 |
| 1,27 | 31 | 1,248 | 83 | 44 | 66 | 41 |
| 1,21 | - | - | - | (3) | - | - |
| 1,27 | 31 | 1,248 | 83 | 41 | 66 | 41 |
| 2,14 | 126 | 2,018 | 96 | 25 | 306 | 119 |
| 83 | 49 | 786 | 37 | 10 | 119 | 46 |
| 1,30 | 77 | 1,232 | 59 | 15 | 187 | 73 |
| 1,30 | | 1,232 | | 13 | 107 | 13 |
| ! | - | 9 | 9 | - | - | - |
| 1,318 | 77 | 1,241 | 68 | 15 | 187 | 73 |
| (46 | - | (46) | (4) | - | - | - |
| 1,27 | 77 | 1,195 | 64 | 15 | 187 | 73 |
| 451,11 | 32,877 | 418,233 | 98,664 | 2,049 | 36,316 | 12,531 |
| 25 | - | 250 | 250 | - | - | - |
| 328,76 | 9,195 | 319,569 | - | 2,049 | 36,316 | 12,531 |
| 334,58 | 9,476 | 325,109 | - | 4,286 | 35,352 | 12,829 |
| 3,72 | 223 | 3,504 | - | - | 226 | 191 |
| 2,32 | 159 | 2,169 | - | - | 968 | 400 |
| 4,09 | 135 | 3,963 | - | 9 | 496 | 283 |
| (135 | (9) | (126) | - | - | (1) | (47) |
| 418,62 | 12,520 | 406,102 | 66,295 | 69,876 | 36,653 | 14,481 |
| 351,28 | 11,480 | 339,807 | - | 69,876 | 36,653 | 14,481 |
| 365,37 | 11,495 | 353,876 | - | 80,250 | 39,258 | 14,420 |
| 276,52 | 11,297 | 265,228 | 18,213 | 790 | 52,681 | 14,817 |
| 277,61 | 11,399 | 266,212 | 18,148 | 827 | 52,363 | 15,199 |
| 586,01 | - | 586,013 | 2,940 | 405,995 | 26,317 | 14,806 |
| 1,57 | 108 | 1,463 | _ | 11 | 215 | 90 |
| 1,22 | 25 | 1,196 | _ | 45 | 54 | 58 |
| (107 | 35 | (142) | (279) | - | 30 | - |
| 2,68 | 168 | 2,517 | (279) | 56 | 299 | 148 |

Note 12 – Operating Segments – continued Supervisory operating segments For the three months ended March 31, 2023 (Unaudited)

| | | | Operat | ions in Isra | el | |
|---|-------------|---------|--------------|--------------|---------|------------|
| | | | | | - | Small and |
| | | | | | Private | micro |
| <u>-</u> | | | Households | | banking | businesses |
| | Residential | | Of which: | | | |
| <u>-</u> | mortgages | Others | Credit cards | Total | | |
| Interest revenues from externals | 2,692 | 462 | 17 | 3,154 | 1 | 685 |
| Interest expenses from externals | - | 555 | - | 555 | 184 | 265 |
| Interest revenues, net from externals | 2,692 | (93) | 17 | 2,599 | (183) | 420 |
| Interest revenues, net – inter-segment | (2,003) | 968 | (3) | (1,035) | 266 | 217 |
| Total interest revenues, net | 689 | 875 | 14 | 1,564 | 83 | 637 |
| Total non-interest financing revenues | - | - | - | - | - | - |
| Total commissions and other revenues | 35 | 175 | 53 | 210 | 5 | 145 |
| Total non-interest revenues | 35 | 175 | 53 | 210 | 5 | 145 |
| Total revenues | 724 | 1,050 | 67 | 1,774 | 88 | 782 |
| Expenses with respect to credit losses | 42 | 85 | 5 | 127 | - | 80 |
| Operating and other expenses to externals | 245 | 590 | 18 | 835 | 5 | 299 |
| Operating and other expenses – inter-segment | - | (1) | - | (1) | - | (2) |
| Total operating and other expenses | 245 | 589 | 18 | 834 | 5 | 297 |
| Pre-tax profit (loss) | 437 | 376 | 44 | 813 | 83 | 405 |
| Provision (reduced provision) for taxes on profit | 151 | 130 | 15 | 281 | 29 | 140 |
| After-tax profit (loss) | 286 | 246 | 29 | 532 | 54 | 265 |
| Share of banking corporation in earnings of associated companies | - | = | - | - | - | - |
| Net profit (loss) before attribution to non-controlling interests | 286 | 246 | 29 | 532 | 54 | 265 |
| Net profit attributed to non-controlling interests | - | (41) | (1) | (41) | - | (4) |
| Net profit (loss) attributable to shareholders of the | | | | | | |
| banking corporation | 286 | 205 | 28 | 491 | 54 | 261 |
| Average balance of assets | 199,271 | 26,877 | 4,518 | 226,148 | 129 | 34,751 |
| Of which: Investments in associated companies | - | - | - | - | - | - |
| Average balance of loans to the public | 198,322 | 26,804 | 4,518 | 225,126 | 129 | 34,697 |
| Balance of loans to the public at end of reported period | (3)198,786 | 27,652 | 4,689 | 226,438 | 136 | 34,919 |
| Balance of non-accruing debts and debts in arrears over 90 days | 1,506 | 100 | - | 1,606 | - | 902 |
| Balance of other problematic debts | - | 116 | - | 116 | - | 527 |
| Balance of provision for credit losses at end of reported period | 939 | 548 | - | 1,487 | 1 | 1,050 |
| Net accounting write-offs in the reported period | - | (29) | - | (29) | - | (19) |
| Average balance of liabilities | 323 | 128,586 | - | 128,909 | 25,697 | 55,941 |
| Of which: Average balance of deposits from the public | - | 126,495 | - | 126,495 | 25,697 | 55,661 |
| Balance of deposits from the public at end of reported period | - | 127,827 | - | 127,827 | 26,365 | 55,463 |
| Average balance of risk assets ⁽¹⁾ | 117,614 | 21,716 | 4,123 | 139,330 | 57 | 33,051 |
| Balance of risk assets at end of reported period ⁽¹⁾ | 118,373 | 21,911 | 4,123 | 140,284 | 55 | 33,067 |
| Average balance of assets under management ⁽²⁾ | 10,307 | 41,800 | = | 52,107 | 3,575 | 40,971 |
| Breakdown of interest revenues, net: | | | | | | |
| Margin from credit granting operations | 609 | 273 | 14 | 882 | - | 331 |
| Margin from activities of receiving deposits | - | 591 | - | 591 | 83 | 278 |
| Other | 80 | 11 | - | 91 | - | 28 |
| Total interest revenues, net | 689 | 875 | 14 | 1,564 | 83 | 637 |

⁽¹⁾ Risk assets – as calculated for capital adequacy (Proper Conduct of Banking Business Directive 201).

⁽²⁾ Assets under management - includes customers' provident funds, study funds, mutual funds and securities.

⁽³⁾ Of which: Balance of residential mortgages to customers classified under the micro and small business segment, amounting to NIS 13,400.

| Total | perations overseas | 0 | | | | | |
|---------|-----------------------------|--------------------------|--------------------------------|-------------------------|---------------------|----------------------|--|
| | Total – operations overseas | Total activity in Israel | Financia management segment | Institutional investors | Large businesses | Medium businesses | |
| | | | | | | | |
| 5,760 | 348 | 5,412 | 807 | 17 | 535 | 213 | |
| 2,614 | 84 | 2,530 | 438 | 660 | 338 | 90 | |
| 3,146 | 264 | 2,882 | 369 | (643) | 197 | 123 | |
| - | (170) | 170 | (123) | 701 | 118 | 26 | |
| 3,146 | 94 | 3,052 | 246 | 58 | 315 | 149 | |
| 87 | - | 87 | 87 | - | - | - | |
| 593 | 6 | 587 | 140 | 14 | 46 | 27 | |
| 680 | 6 | 674 | 227 | 14 | 46 | 27 | |
| 3,826 | 100 | 3,726 | 473 | 72 | 361 | 176 | |
| 227 | 12 | 215 | - | - | 20 | (12) | |
| 1,437 | 25 | 1,412 | 99 | 41 | 81 | 52 | |
| - | - | - | 2 | - | 1 | - | |
| 1,437 | 25 | 1,412 | 101 | 41 | 82 | 52 | |
| 2,162 | 63 | 2,099 | 372 | 31 | 259 | 136 | |
| 747 | 22 | 725 | 128 | 11 | 89 | 47 | |
| 1,415 | 41 | 1,374 | 244 | 20 | 170 | 89 | |
| 1 | - | 1 | 1 | - | - | - | |
| 1,416 | 41 | 1,375 | 245 | 20 | 170 | 89 | |
| (49) | - | (49) | (4) | - | - | - | |
| 1,367 | 41 | 1,326 | 241 | 20 | 170 | 89 | |
| 430,711 | 25,836 | 404,875 | 98,722 | 1,162 | 32,020 | 11,943 | |
| 1,177 | | 160 | 160 | -,.02 | - | - | |
| 311,410 | 6,747 | 304,663 | - | 748 | 32,020 | 11,943 | |
| 315,416 | 7,220 | 308,196 | _ | 2,205 | 32,128 | 12,370 | |
| 2,791 | - | 2,791 | _ | _, | 99 | 184 | |
| 1,414 | 28 | 1,386 | _ | _ | 565 | 178 | |
| 3,097 | 45 | 3,052 | _ | 3 | 340 | 171 | |
| (53) | | (53) | - | - | - | (5) | |
| 402,472 | 10,240 | 392,232 | 57,992 | 68,223 | 42,266 | 13,204 | |
| 335,712 | 7,486 | 328,226 | - | 67,341 | 39,828 | 13,204 | |
| 348,469 | 10,592 | 337,877 | _ | 78,150 | 37,586 | 12,486 | |
| 254,563 | 8,675 | 245,888 | 14,260 | 2,277 | 42,482 | 14,431 | |
| 256,874 | 9,152 | 247,722 | 15,867 | 2,211 | 41,473 | 14,765 | |
| 402,439 | - | 402,439 | 1,748 | 264,522 | 29,466 | 10,050 | |
| 1,578 | 59 | 1,519 | - | 5 | 214 | 87 | |
| 1,128 | 4 | 1,124 | _ | 51 | 71 | 50 | |
| 440 | 31 | 409 | 246 | 2 | 30 | 12 | |
| 3,146 | 94 | 3,052 | 246 | 58 | 315 | 149 | |

Note 12 – Operating Segments – continued Supervisory operating segments For the year ended December 31, 2023 (audited) Reported amounts (NIS in millions)

| | | | Opera | tions in Isra | nel | |
|---|-------------|-------------|--------------|---------------|---------|------------|
| | | | - | | | Small and |
| | | | | | Private | micro |
| | | | Households | | banking | businesses |
| | Residential | | Of which: | | | |
| | mortgages | Others | Credit cards | Total | | |
| Interest revenues from externals | 11,061 | 2,044 | 58 | 13,105 | 5 | 2,884 |
| Interest expenses from externals | - | 2,863 | - | 2,863 | 867 | 1,290 |
| Interest revenues, net from externals | 11,061 | (819) | 58 | 10,242 | (862) | 1,594 |
| Interest revenues, net – inter-segment | (8,351) | 4,608 | (16) | (3,743) | 1,192 | 1,064 |
| Total interest revenues, net | 2,710 | 3,789 | 42 | 6,499 | 330 | 2,658 |
| Total non-interest financing revenues | = | - | - | - | - | = |
| Total commissions and other revenues | 119 | 686 | 192 | 805 | 18 | 584 |
| Total non-interest revenues | 119 | 686 | 192 | 805 | 18 | 584 |
| Total revenues | 2,829 | 4,475 | 234 | 7,304 | 348 | 3,242 |
| Expenses with respect to credit losses | 247 | 324 | 4 | 571 | - | 526 |
| Operating and other expenses to externals | 893 | 2,344 | 72 | 3,237 | 18 | 1,149 |
| Operating and other expenses – inter-segment | - | 4 | - | 4 | 1 | 7 |
| Fotal operating and other expenses | 893 | 2,348 | 72 | 3,241 | 19 | 1,156 |
| Pre-tax profit (loss) | 1,689 | 1,803 | 158 | 3,492 | 329 | 1,560 |
| Provision for taxes on profit | 582 | 621 | 54 | 1,203 | 113 | 537 |
| After-tax profit | 1,107 | 1,182 | 104 | 2,289 | 216 | 1,023 |
| Share of banking corporation in earnings of associated companies | | -, | | -, | | - |
| Net profit (loss) before attribution to non-controlling interests | 1,107 | 1,182 | 104 | 2,289 | 216 | 1,023 |
| Net profit attributed to non-controlling interests | | (144) | (3) | (144) | | (15) |
| Net profit attributable to shareholders of the banking | | (111) | (0) | (111) | | (10) |
| corporation | 1,107 | 1,038 | 101 | 2,145 | 216 | 1,008 |
| Average balance of assets | 202,312 | 27,009 | 4,491 | 229,321 | 120 | 34,380 |
| Of which: Investments in associated companies | - | | | - | .20 | - |
| Average balance of loans to the public | 202,312 | 27,009 | 4,491 | 229,321 | 120 | 34,380 |
| Balance of loans to the public at end of reported period | (3)206,562 | 27,444 | 4,506 | 234,006 | 102 | 34,947 |
| Balance of non-accruing debts and debts in arrears over 90 days | | 145 | -,000 | 2,298 | - | 895 |
| Balance of other problematic debts | _,.00 | 124 | 4 | 124 | _ | 639 |
| Balance of provision for credit losses at end of reported period | 1,129 | 676 | - | 1,805 | 1 | 1,335 |
| Net accounting write-offs in the reported period | -,,.20 | (134) | - | (134) | - | (129) |
| Average balance of liabilities | _ | 129,214 | _ | 129,214 | 26,941 | 55,604 |
| Of which: Average balance of deposits from the public | _ | 129,214 | - | 129,214 | 26,941 | 55,604 |
| Balance of deposits from the public at end of reported period | _ | 133,009 | - | 133,009 | 27,746 | 56,791 |
| verage balance of risk assets ⁽¹⁾ | 120,257 | 22,128 | 4,237 | 142,385 | 47 | 32,948 |
| Balance of risk assets at end of reported period ⁽¹⁾ | 123,185 | 22,499 | 4,663 | 145,684 | 35 | 32,062 |
| verage balance of assets under management ⁽²⁾ | 10.045 | 59,946 | -,000 | 69,991 | 4,216 | 44,826 |
| Breakdown of interest revenues, net: | 10,043 | 00,040 | | 00,001 | -r,∠ 10 | 77,020 |
| Margin from credit granting operations | 2,335 | 1,073 | 42 | 3,408 | _ | 1,372 |
| Margin from activities of receiving deposits | 2,000 | 2,662 | | 2,662 | 330 | 1,160 |
| Other | 375 | 2,002 54 | - | 429 | - | 126 |
| Total interest revenues, net | 2,710 | 3,789 | 42 | 6,499 | 330 | 2,658 |

⁽¹⁾ Risk assets – as calculated for capital adequacy purposes (Proper Conduct of Banking Business Directive 201).

⁽³⁾ Of which: Balance of residential mortgages to customers classified under the micro and small business segment, amounting to NIS 12,349.



⁽²⁾ Assets under management - includes customers' provident funds, study funds, mutual funds and securities.

| 8 | Operations | | | | | | | |
|--|--------------------------|------------------------------|-------------------------|---------------------|----------------------|--|--|--|
| 6 534 12,030 2 1,163 11,975 7 (737) 9 426 11,975 1 | Total activity in Israel | Financial management segment | Institutional investors | Large businesses | Medium businesses | | | |
| 6 534 12,036 2 1,163 11,975 7 (737) 9 426 11,975 1 | | | | | | | | |
| 2 1,163 11,978 7 (737) 9 426 11,978 1 | 22,308 | 2,889 | 63 | 2,401 | 961 | | | |
| 7 (737) 9 426 11,975 1 | 11,496 | 1,525 | 3,034 | 1,514 | 403 | | | |
| 9 426 11,975 1 - 51 1 33 2,296 2 33 2,809 1 459 14,784 8 95 1,463 6 103 5,569 7 261 7,744 9 90 2,669 8 171 5,079 1 - - 9 171 4,910 3 27,630 434,793 0 - 200 7 7,701 318,733 3 9,052 329,413 1 156 3,833 4 159 2,313 2 127 4,069 20 11,576 407,333 5 10,071 340,334 2 12,221 358,553 8 9,810 263,844 3 11,197 275,444 | 10,812 | 1,364 | (2,971) | 887 | 558 | | | |
| 1 | 737 | (1,342) | 3,175 | 302 | 89 | | | |
| 1 33 2,29 2 33 2,80 1 459 14,78 8 95 1,46 6 103 5,56 7 261 7,74 9 90 2,66 8 171 5,07 1 - 9 17 5,08 170 9 171 4,91 3 27,630 434,79 0 - 200 7 7,701 318,73 3 9,052 329,41 1 156 3,83 4 159 2,31 2 127 4,069 2 127 4,069 2 127 4,069 5 10,071 340,336 2 12,221 358,55 8 9,810 263,844 3 11,197 275,440 | 11,549 | 22 | 204 | 1,189 | 647 | | | |
| 1 33 2,294 2 33 2,805 1 459 14,786 8 95 1,466 6 103 5,566 7 261 7,746 9 90 2,666 8 171 5,075 1 - - 9 171 5,080 9 171 4,910 3 27,630 434,793 0 - 200 7 7,701 318,738 3 9,052 329,415 1 156 3,837 4 159 2,313 2 127 4,069 7) - (287 9 11,576 407,338 5 10,071 340,336 5 10,071 340,336 2 12,221 358,553 8 9,810 263,848 3 11,197 | 511 | 511 | - | - | - | | | |
| 2 33 2,805 1 459 14,780 8 95 1,463 6 103 5,566 7 261 7,748 9 90 2,669 8 171 5,079 1 - 7 9 171 5,080 0) - (170 9 171 4,910 3 27,630 434,793 0 - 200 7 7,701 318,738 3 9,052 329,415 1 156 3,833 4 159 2,313 2 127 4,069 7) - (287 9 11,576 407,338 5 10,071 340,336 5 10,071 340,336 5 10,071 340,336 1 1,576 407,338 5 10,071 | 2,261 | 460 | 51 | 242 | 101 | | | |
| 1 459 14,780 8 95 1,463 6 103 5,563 7 261 7,746 9 90 2,663 8 171 5,073 1 - 6 9 171 5,080 9 171 4,910 3 27,630 434,793 0 - 200 7 7,701 318,738 3 9,052 329,411 1 156 3,833 4 159 2,313 2 127 4,063 7) - (287 9 11,576 407,338 5 10,071 340,336 5 10,071 340,336 2 12,221 358,553 8 9,810 263,848 3 11,197 275,440 | 2,772 | 971 | 51 | 242 | 101 | | | |
| 8 95 1,463 6 103 5,563 | 14,321 | 993 | 255 | 1,431 | 748 | | | |
| 6 103 5,568 | 1,368 | 10 | 1 | 154 | 106 | | | |
| 6 103 5,568 7 261 7,748 9 90 2,668 8 171 5,079 1 - - 9 171 5,080 0) - (170 9 171 4,910 3 27,630 434,793 0 - 200 7 7,701 318,738 3 9,052 329,418 1 156 3,837 4 159 2,313 2 127 4,069 7) - (287 9 11,576 407,338 5 10,071 340,336 2 12,221 358,553 8 9,810 263,848 3 11,197 275,440 | 5,466 | 380 | 173 | 317 | 192 | | | |
| 7 261 7,748 9 90 2,668 8 171 5,079 1 - (170) 9 171 4,910 3 27,630 434,793 0 - 200 7 7,701 318,738 3 9,052 329,418 1 156 3,833 4 159 2,313 2 127 4,068 2 127 4,068 7 11,576 407,338 5 10,071 340,336 2 12,221 358,553 8 9,810 263,848 3 11,197 275,440 | , - | (6) | (2) | - | (4) | | | |
| 7 261 7,748 9 90 2,668 8 171 5,079 1 - (170) 9 171 4,910 3 27,630 434,793 0 - 200 7 7,701 318,738 3 9,052 329,418 1 156 3,833 4 159 2,313 2 127 4,068 2 127 4,068 7 11,576 407,338 5 10,071 340,336 2 12,221 358,553 8 9,810 263,848 3 11,197 275,440 | 5,466 | 374 | 171 | 317 | 188 | | | |
| 9 90 2,669 8 171 5,079 1 - - 9 171 5,080 0) - (170 9 171 4,910 3 27,630 434,793 0 - 200 7 7,701 318,738 3 9,052 329,418 1 156 3,837 4 159 2,313 2 127 4,069 7) - (287 9 11,576 407,338 5 10,071 340,336 5 10,071 340,336 2 12,221 358,553 8 9,810 263,848 3 11,197 275,440 | 7,487 | 609 | 83 | 960 | 454 | | | |
| 8 171 5,075 1 - - 9 171 5,080 0) - (170 9 171 4,910 3 27,630 434,793 0 - 200 7 7,701 318,733 3 9,052 329,419 1 156 3,837 4 159 2,313 2 127 4,069 7) - (287 9 11,576 407,338 5 10,071 340,336 2 12,221 358,553 8 9,810 263,848 3 11,197 275,440 | 2,579 | 210 | 29 | 331 | 156 | | | |
| 1 | 4,908 | 399 | 54 | 629 | 298 | | | |
| 9 171 5,080 0) - (170 9 171 4,910 3 27,630 434,793 0 - 200 7 7,701 318,738 3 9,052 329,418 1 156 3,833 4 159 2,313 2 127 4,063 7) - (287 9 11,576 407,338 5 10,071 340,336 5 10,071 340,336 2 12,221 358,553 8 9,810 263,848 3 11,197 275,440 | 1 | 1 | _ | _ | - | | | |
| 9 171 4,910 3 27,630 434,793 0 - 200 7 7,701 318,736 3 9,052 329,415 1 156 3,837 4 159 2,313 2 127 4,066 7) - (287 9 11,576 407,338 5 10,071 340,336 2 12,221 358,553 8 9,810 263,848 3 11,197 275,440 | 4,909 | 400 | 54 | 629 | 298 | | | |
| 3 27,630 434,793 0 - 200 7 7,701 318,733 3 9,052 329,413 1 156 3,833 4 159 2,313 2 127 4,069 7) - (287 9 11,576 407,333 5 10,071 340,336 2 12,221 358,553 8 9,810 263,848 3 11,197 275,440 | (170) | (11) | - | <u> </u> | | | | |
| 3 27,630 434,793 0 - 200 7 7,701 318,733 3 9,052 329,413 1 156 3,833 4 159 2,313 2 127 4,069 7) - (287 9 11,576 407,333 5 10,071 340,336 2 12,221 358,553 8 9,810 263,848 3 11,197 275,440 | 4,739 | 389 | 54 | 629 | 298 | | | |
| 0 - 200 7 7,701 318,738 3 9,052 329,418 1 156 3,837 4 159 2,313 2 127 4,068 7) - (287 9 11,576 407,338 5 10,071 340,336 2 12,221 358,553 8 9,810 263,848 3 11,197 275,440 | | | | | | | | |
| 7 7,701 318,738 3 9,052 329,418 1 156 3,837 4 159 2,313 2 127 4,068 7) - (287 9 11,576 407,338 5 10,071 340,336 2 12,221 358,553 8 9,810 263,848 3 11,197 275,440 | 407,163 | 96,126 | 1,104 | 33,847 | 12,265 | | | |
| 3 9,052 329,418 1 156 3,83 4 159 2,313 2 127 4,068 7) - (287 9 11,576 407,338 5 10,071 340,336 2 12,221 358,553 8 9,810 263,848 3 11,197 275,446 | 200 | 200 | 1 101 | 22.047 | 10.065 | | | |
| 1 156 3,83 4 159 2,31 2 127 4,06 7) - (287 9 11,576 407,33 5 10,071 340,336 2 12,221 358,55 8 9,810 263,846 3 11,197 275,440 | 311,037 | - | 1,104 | 33,847 | 12,265 | | | |
| 4 159 2,313 2 127 4,069 7) - (287 9 11,576 407,333 5 10,071 340,336 2 12,221 358,553 8 9,810 263,848 3 11,197 275,440 | 320,363 | - | 2,851 | 36,286 235 | 12,171 253 | | | |
| 2 127 4,069 7) - (287 9 11,576 407,339 5 10,071 340,336 2 12,221 358,555 8 9,810 263,848 3 11,197 275,440 | 3,681 | - | - | | 347 | | | |
| 7) - (287 9 11,576 407,339 5 10,071 340,330 2 12,221 358,555 8 9,810 263,848 3 11,197 275,440 | 2,154 3,942 | - | 7 | 1,044 494 | 300 | | | |
| 9 11,576 407,338 5 10,071 340,336 2 12,221 358,555 8 9,810 263,848 3 11,197 275,446 | (287) | - | , | (1) | (23) | | | |
| 5 10,071 340,336 2 12,221 358,553 8 9,810 263,846 3 11,197 275,446 | 395,759 | 65,494 | 68,801 | 37,000 | 12,705 | | | |
| 2 12,221 358,553 8 9,810 263,840 3 11,197 275,440 | 330,265 | 05,494 | 68,801 | 37,000 | 12,705 | | | |
| 8 9,810 263,840 3 11,197 275,440 | 346,332 | _ | 78,904 | 35,612 | 14,270 | | | |
| 3 11,197 275,440 | 254,038 | 16,442 | 1,660 | 46,011 | 14,545 | | | |
| | 264,243 | 18,275 | 754 | 52,998 | 14,435 | | | |
| 7 - 540,877 | 540,877 | 2,121 | 379,239 | 30,003 | 10,481 | | | |
| | 5.074 | | | 700 | | | | |
| | 5,974 | = | 23 | 783 | 388 | | | |
| | 4,800 | - | 176 | 262 | 210 | | | |
| | 775 11,549 | 22 22 | 5 204 | 144 1,189 | 49 647 | | | |

Note 12 - Operating Segments - continued

B. Operating segments in conformity with the management approach

The Bank manages its operations in six major operating segments, which are distinguished by customer characteristics and type of banking services required, as well as by the organizational unit responsible for servicing each segment. Operating segment definition is based on the Bank's organizational structure, as described below. The operations in the six operating segments include all areas of banking operations including classic banking activity (loans and deposits), securities activity for customers and activity in derivatives, as well as custom banking services designed for needs in specific fields. Operations of the various segments are conducted through Bank branches, the trading room, the business centers, headquarters units of the Bank and Bank subsidiaries in Israel and overseas.

For more information about measurement of Bank operations in conformity with the supervisory segments approach, as specified by the Supervisor of Banks, see information about supervisory operating segments above.

Below are the Bank's operating segments in conformity with the management approach:

Household segment – under the responsibility of the Retail Division. This segment includes small household customers and mortgage operations. The division provides appropriate banking services and financial products to segment customers, including in the field of mortgages.

Small business segment – under responsibility of the Retail Division, which also serves micro business customers (businesses with annual turnover below NIS 10 million) and small businesses (with annual turnover from NIS 10 million to under NIS 30 million). Occasionally, due to growth in activity of a customer served by the Retail Division, the customer may exceed the aforementioned criteria. Banking services and financial products, including commercial banking services as required, are provided to segment customers.

Private banking – The Retail Division is responsible for private banking. Segment customers are primarily individual customers with liquid assets (primarily short-term deposits and security investments) over NIS 1 million. Customers of this segment have high financial wealth, to whom the Bank offers access to unique products and services in capital market activity, advisory service and investment management.

Commercial banking – customers of this segment are private and public companies of medium size (middle market) and medium level of indebtedness, and are served by the Business Banking Division, primarily by the Business sector, which operates via four business centers located throughout Israel. Starting 2019, new business customers with annual turnover from NIS 30 million to under NIS 250 million are assigned to the Business sector. Segment customers operating in the real estate sector are served by the Construction and Real Estate sector of the Corporate Division, which specializes in provision of dedicated services to this sector.

Business banking – the Major Corporations sector in the Corporate Division is responsible for the Business Banking segment, which is the focal point for handling the largest business customers. Starting 2019, businesses with annual turnover above NIS 250 million are assigned to the Corporate Sector. This segment provides a range of banking and financial services to the largest companies in the economy, in an array of industries, at relatively high levels of indebtedness. Segment customers operating in the real estate sector are served by the Construction and Real Estate sector of the Corporate Division, which specializes in provision of dedicated services to this sector.

Financial management – operations in this segment include, inter alia, management of assets and liabilities, management of exposure to market risk, management of the nostro portfolio and liquidity management as well as trading room operations in the financial and capital markets. The Finance Division is responsible for this segment, except for investments in non-banking corporations, for which the Corporate Division is responsible.

The major products and guidelines for attribution of balances, revenues and expenses to customers in the system to operating segments in conformity with the management approach, are similar to products and guidelines according to the supervisory operating segment approach.



Note 12 – Operating Segments – continued Operating segments in conformity with the management approach

For the three months ended March 31, 2024 (Unaudited)

| | Households – other | Households – mortgages | Private banking | | Commercial banking | | Financial management | Total conso- lidated |
|--|-----------------------|---------------------------|-----------------|--------|--------------------|---------|----------------------|-------------------------|
| Interest revenues, net: | | | | | | | | |
| From externals | (390) | 2,242 | (37) | 156 | 60 | 133 | 521 | 2,685 |
| Inter-segment | 1,483 | (1,670) | 54 | 368 | 65 | 426 | (726) | |
| Total interest revenues, net | 1,093 | 572 | 17 | 524 | 125 | 559 | (205) | 2,685 |
| Non-interest financing revenues | 6 | - | - | - | - | 47 | 292 | 345 |
| Commissions and other revenues | 175 | 29 | 3 | 117 | 21 | 101 | 122 | 568 |
| Total revenues | 1,274 | 601 | 20 | 641 | 146 | 707 | 209 | 3,598 |
| Expenses with respect to credit losses Operating and other | 12 | 21 | 1 | 70 | 12 | 59 | - | 175 |
| expenses | 562 | 189 | 9 | 220 | 52 | 149 | 98 | 1,279 |
| Pre-tax profit | 700 | 391 | 10 | 351 | 82 | 499 | 111 | 2,144 |
| Provision for taxes on profit | 273 | 152 | 4 | 137 | 32 | 194 | 43 | 835 |
| After-tax profit | 427 | 239 | 6 | 214 | 50 | 305 | 68 | 1,309 |
| Share in net profit of associated companies, after tax Net profit: | - | - | - | - | - | - | 9 | 9 |
| Before attribution to non- controlling interests Attributable to non-controlling | 427 | 239 | 6 | 214 | 50 | 305 | 77 | 1,318 |
| interests | (38) | - | - | (4) | - | - | (4) | (46) |
| Net profit attributable to shareholders of the Bank | 389 | 239 | 6 | 210 | 50 | 305 | 73 | 1,272 |
| Return on equity (percentage of net profit attributed to shareholders of the banking corporation out of average equity) ⁽¹⁾ | 51.1% | 7.9% | _ | 38.7% | 17.2% | 14.1% | _ | 18.1% |
| Average balance of loans to the public, net | 34,756 | 195,491 | 238 | 23,210 | 9,008 | 62,488 | - | 325,191 |
| Average balance of deposits from the public | 161,810 | - | 5,051 | 50,375 | 14,401 | 105,363 | 14,287 | 351,287 |
| Average balance of assets | 35,264 | 196,374 | 347 | 23,383 | 9,086 | 85,899 | 100,757 | 451,110 |
| Average balance of risk assets ⁽²⁾ | 31,808 | 113,370 | 168 | 20,806 | 10,553 | 83,192 | 16,628 | 276,525 |

⁽¹⁾ Calculated in conformity with capital attributed to this segment based on risk components attributed to it in conformity with provisions of Basel III.



⁽²⁾ Risk weighted assets – as calculated for capital adequacy (Proper Conduct of Banking Business Directive 201).

Note 12 – Operating Segments – continued Operating segments in conformity with the management approach

For the three months ended March 31, 2023 (Unaudited)

| - | Households – other | Households – mortgages | Private banking | Small businesses | Commercial banking | | Financial management | Total consolidated |
|--|-----------------------|---------------------------|--------------------|------------------|--------------------|--------|----------------------|--------------------|
| Interest revenues, net: | | | | | | | | |
| From externals | (83) | 2,538 | (36) | 220 | 84 | 180 | 243 | 3,146 |
| Inter-segment | 1,123 | (1,954) | 59 | 291 | 36 | 377 | 68 | - |
| Total interest revenues, net | 1,040 | 584 | 23 | 511 | 120 | 557 | 311 | 3,146 |
| Non-interest financing revenues | 8 | - | - | - | - | 16 | 63 | 87 |
| Commissions and other revenues | 184 | 37 | 4 | 123 | 22 | 96 | 127 | 593 |
| Total revenues | 1,232 | 621 | 27 | 634 | 142 | 669 | 501 | 3,826 |
| Expenses with respect to credit losses | 65 | 39 | - | 63 | 15 | 45 | - | 227 |
| Operating and other expenses | 606 | 229 | 7 | 253 | 64 | 171 | 107 | 1,437 |
| Pre-tax profit | 561 | 353 | 20 | 318 | 63 | 453 | 394 | 2,162 |
| Provision for taxes on profit | 194 | 122 | 7 | 110 | 22 | 157 | 135 | 747 |
| After-tax profit | 367 | 231 | 13 | 208 | 41 | 296 | 259 | 1,415 |
| Share in net profit of associated companies, after tax | - | - | - | - | - | - | 1 | 1 |
| Net profit: | | | | | | | | |
| Before attribution to non- controlling interests | 367 | 231 | 13 | 208 | 41 | 296 | 260 | 1,416 |
| Attributable to non-controlling interests | (41) | - | - | (4) | - | - | (4) | (49) |
| Net profit attributable to shareholders of the Bank | 326 | 231 | 13 | 204 | 41 | 296 | 256 | 1,367 |
| Return on equity (percentage of net profit attributed to shareholders of the banking corporation out of average | | | | | | | | |
| equity) ⁽¹⁾ | 38.0% | 8.4% | - | 42.5% | 14.7% | 16.5% | - | 22.4% |
| Average balance of loans to the public, net | 35,301 | 186,958 | 306 | 22,498 | 9,548 | 53,979 | - | 308,590 |
| Average balance of deposits from the public | 153,170 | _ | 5,837 | 48,129 | 14,059 | 99,393 | 15,124 | 335,712 |
| Average balance of assets | 37,632 | 187,887 | 376 | 22,753 | 9,645 | 73,670 | 98,748 | 430,711 |
| Average balance of risk assets ⁽²⁾ | 30,640 | 108,382 | 181 | 18,969 | 11,050 | 69,501 | 15,840 | 254,563 |

⁽¹⁾ Calculated in conformity with capital attributed to this segment based on risk components attributed to it in conformity with provisions of Basel III.



⁽²⁾ Risk weighted assets – as calculated for capital adequacy (Proper Conduct of Banking Business Directive 201).

Note 12 – Operating Segments – continued Operating segments in conformity with the management approach

For the year ended December 31, 2023 (audited)

| | Households - H | | Private | | Commercial | | Financial | Total |
|--|----------------|-----------|---------|------------|------------|---------|------------|--------------|
| | other | mortgages | banking | businesses | banking | banking | management | consolidated |
| Interest revenues, net: | | | | | | | | |
| From externals | (1,026) | 10,131 | (163) | 749 | 320 | 473 | 1,491 | 11,975 |
| Inter-segment | 5,427 | (7,799) | 243 | 1,388 | 180 | 1,676 | (1,115) | <u>-</u> |
| Total interest revenues, net | 4,401 | 2,332 | 80 | 2,137 | 500 | 2,149 | 376 | 11,975 |
| Non-interest financing revenues | 27 | 1 | 1 | 2 | 1 | 31 | 448 | 511 |
| Commissions and other revenues | 708 | 126 | 15 | 489 | 80 | 398 | 478 | 2,294 |
| Total revenues | 5,136 | 2,459 | 96 | 2,628 | 581 | 2,578 | 1,302 | 14,780 |
| Expenses with respect to credit losses | 265 | 233 | - | 384 | 124 | 447 | 10 | 1,463 |
| Operating and other expenses | 2,384 | 840 | 34 | 1,005 | 239 | 648 | 419 | 5,569 |
| Pre-tax profit | 2,487 | 1,386 | 62 | 1,239 | 218 | 1,483 | 873 | 7,748 |
| Provision for taxes on profit | 857 | 477 | 21 | 427 | 75 | 511 | 301 | 2,669 |
| After-tax profit | 1,630 | 909 | 41 | 812 | 143 | 972 | 572 | 5,079 |
| Share in net profit of associated companies, after tax | - | - | - | - | - | - | 1 | 1 |
| Net profit | | | | | | | | |
| Before attribution to non- controlling interests | 1,630 | 909 | 41 | 812 | 143 | 972 | 573 | 5,080 |
| Attributable to non-controlling interests | (144) | - | - | (15) | - | - | (11) | (170) |
| Net profit attributable to shareholders of the Bank | 1,486 | 909 | 41 | 797 | 143 | 972 | 562 | 4,910 |
| Return on equity (percentage of net profit attributed to shareholders of the banking corporation out of average | 54.40 | 9.004 | | 00.004 | 40.70 | 10.5% | | 40.407 |
| equity) ⁽¹⁾ | 54.4% | 8.0% | - | 39.9% | 12.7% | 12.5% | - | 19.1% |
| Average balance of loans to the public, net | 35,108 | 190,522 | 273 | 22,548 | 9,408 | 57,740 | - | 315,599 |
| Average balance of deposits from the public | 156,827 | - | 5,512 | 48,142 | 13,400 | 101,542 | 14,913 | 340,336 |
| Average balance of assets | 37,355 | 191,957 | 389 | 22,873 | 9,543 | 77,752 | 94,924 | 434,793 |
| Average balance of risk assets ⁽²⁾ | 30,973 | 110,461 | 174 | 19,575 | 10,870 | 75,111 | 16,684 | 263,848 |

⁽¹⁾ Calculated in conformity with capital attributed to this segment based on risk components attributed to it in conformity with provisions of Basel III.

⁽²⁾ Risk weighted assets – as calculated for capital adequacy (Proper Conduct of Banking Business Directive 201).

Note 13 – Additional information about credit risk, loans to the public and provision for credit losses

Reported amounts (NIS in millions)

A. Debts⁽¹⁾, bonds held to maturity and bonds available for sale and off-balance sheet credit instruments

1. Movement in balance of provision for credit losses

| | | For the thre | no months on | dad Marak | 24 2024 (Upo | uditod) | | |
|--|---|---------------------|-----------------------|-----------|--------------------------|---------|--|--|
| - | For the three months ended March 31, 2024 (Unaudited) Provision for credit losses | | | | | | | |
| - | | Loans to the public | | | Banks, | | | |
| | Commercial | Housing | Individual – other | Total | governments and bonds | Total | | |
| Balance of provision for credit losses at start of period | 2,419 | 1,149 | 702 | 4,270 | 11 | 4,281 | | |
| Expenses with respect to credit losses | 109 | 22 | 44 | 175 | - | 175 | | |
| Accounting write-offs ⁽²⁾ | (120) | - | (78) | (198) | - | (198) | | |
| Collection of debts written off for accounting purposes in | | | | | | | | |
| previous years ⁽²⁾ | 29 | - | 34 | 63 | - | 63 | | |
| Net accounting write-offs | (91) | - | (44) | (135) | - | (135) | | |
| Balance of provision for credit losses at end of period | 2,437 | 1,171 | 702 | 4,310 | 11 | 4,321 | | |
| Of which: With respect to off balance sheet credit | | | | | | | | |
| instruments | 168 | 21 | 23 | 212 | - | 212 | | |
| _ | For the three months ended March 31, 2023 (Unaudited) | | | | | | | |
| Balance of provision for credit losses at start of period | 1,690 | 902 | 512 | 3,104 | 1 | 3,105 | | |
| Expenses with respect to credit losses | 100 | 42 | 85 | 227 | - | 227 | | |
| Accounting write-offs ⁽²⁾ | (53) | - | (54) | (107) | - | (107) | | |
| Collection of debts written off for accounting purposes in previous years ⁽²⁾ | 29 | - | 25 | 54 | - | 54 | | |
| Net accounting write-offs | (24) | - | (29) | (53) | _ | (53) | | |
| Balance of provision for credit losses at end of period | 1,766 | 944 | 568 | 3,278 | 1 | 3,279 | | |
| Of which: With respect to off balance sheet credit instruments | 157 | 5 | 19 | 181 | - | 181 | | |

⁽¹⁾ Loans to the public, loans to governments, deposits with banks and other debts, except for bonds and securities borrowed or acquired in conjunction with resale agreements, except for deposits with Bank of Israel.



⁽²⁾ Accounting write-offs presented in the Note primarily consist of write-offs of a technical nature, due to passage of time of customers being in arrears, in conformity with US standards applicable to the Bank in this regard. Thus, for example, the balance of the provision for large non-accruing debts will typically be written off after two years. Debt measured on a group basis will be written off after 150 days in arrears. This means that the Bank's collection efforts may sometimes take longer when compared to the timing for write-off according to accounting rules. Consequently, relatively high balances of "accounting write-offs" and relatively high balances of "Recovery of debts written off in previous years" are presented.

Note 13 – Additional information about credit risk, loans to the public and provision for credit losses – continued

Reported amounts (NIS in millions)

A. Debts⁽¹⁾, bonds held to maturity and bonds available for sale and off-balance sheet credit instruments

2. Additional information about calculation of the provision for credit losses with respect to debts, and debts for which the provision has been calculated:

| | March 31, 2024 (unaudited | | | | | | |
|---|----------------------------------|------------------------|------------|---------|-----------------|-----------|--|
| | Loans to the public | | | | Banks, | | |
| | | | dividual - | | governments | | |
| | Commercial | Housing | other | Total | and bonds | Total | |
| Recorded debt balance | | | | | | | |
| reviewed on individual basis | 84,699 | - | 28 | 84,727 | 36,495 | 121,222 | |
| reviewed on group basis | 13,537 | 209,387 | 26,934 | 249,858 | - | 249,858 | |
| Total debts | 98,236 | ⁽²⁾ 209,387 | 26,962 | 334,585 | 36,495 | 371,080 | |
| Provision for credit losses with respect to debts | | | | | | | |
| reviewed on individual basis | 1,712 | - | 2 | 1,714 | 11 | 1,725 | |
| reviewed on group basis | 557 | 1,150 | 677 | 2,384 | - | 2,384 | |
| Total provision for credit losses | 2,269 | 1,150 | 679 | 4,098 | 11 | 4,109 | |
| | | | | Mai | ch 31, 2023 (ur | naudited) | |
| Recorded debt balance | | | | | | | |
| reviewed on individual basis | 76,446 | - | 351 | 76,797 | 32,470 | 109,267 | |
| reviewed on group basis | 13,547 | 198,901 | 26,171 | 238,619 | - | 238,619 | |
| Total debts | 89,993 | ⁽²⁾ 198,901 | 26,522 | 315,416 | 32,470 | 347,886 | |
| Provision for credit losses with respect to debts | | | | | | | |
| reviewed on individual basis | 1,194 | - | 10 | 1,204 | 1 | 1,205 | |
| reviewed on group basis | 415 | 939 | 539 | 1,893 | - | 1,893 | |
| Total provision for credit losses | 1,609 | 939 | 549 | 3,097 | 1 | 3,098 | |
| | As of December 31, 2023 (audited | | | | | | |
| Recorded debt balance | | | | | | | |
| reviewed on individual basis | 82,846 | - | 146 | 82,992 | 42,980 | 125,972 | |
| reviewed on group basis | 13,080 | 206,657 | 26,686 | 246,423 | <u>-</u> | 246,423 | |
| Total debts | 95,926 | (2)206,657 | 26,832 | 329,415 | 42,980 | 372,395 | |
| Provision for credit losses with respect to debts | | | | | | | |
| reviewed on individual basis | 1,700 | - | 1 | 1,701 | 11 | 1,712 | |
| reviewed on group basis | 563 | 1,129 | 676 | 2,368 | | 2,368 | |
| Total provision for credit losses | 2,263 | 1,129 | 677 | 4,069 | 11 | 4,080 | |

⁽¹⁾ Loans to the public, loans to governments, deposits with banks and other debts, except for bonds and securities borrowed or acquired in conjunction with resale agreements, except for deposits with Bank of Israel.



⁽²⁾ Includes general-purpose loans secured by a lien on a residential apartment, amounting to NIS 13,853 million (as of March 31, 2023: 12,749 million NIS, as of December 31, 2023: NIS 13,378 million).

Reported amounts (NIS in millions)

B. Loans to the public

1.a. Credit quality and arrears

| | | | | As | of March 31, 2 | 2024 (unaudited) |
|--|---------------------|----------|-------------------------|---------|---|--|
| _ | | Pro | blematic ⁽¹⁾ | | Accruing de | ebts – additional information |
| - - | In good standing | Accruing | Non- accruing | Total | In arrears 90 days or longer ⁽²⁾ | In arrears 30 to 89 days ⁽³⁾ |
| Borrower activity in Israel | | | | | | |
| Public – commercial | | | | | | |
| Construction and real estate – construction ⁽⁴⁾ | 28,752 | 344 | 319 | 29,415 | 4 | 233 |
| Construction and real estate – real estate | | | | | | |
| operations | 8,172 | 469 | 107 | 8,748 | 8 | 32 |
| Financial services | 11,373 | 3 | 19 | 11,395 | 2 | 26 |
| Commercial – other | 40,582 | 1,276 | 740 | 42,598 | 43 | 144 |
| Total commercial | 88,879 | 2,092 | 1,185 | 92,156 | 57 | 435 |
| Private individuals – residential mortgages | 207,176 | - | 2,115 | 209,291 | - | 1,260 |
| Private individuals – other | 26,688 | 189 | 81 | 26,958 | 55 | 96 |
| Total loans to the public - activity in Israel | 322,743 | 2,281 | 3,381 | 328,405 | 112 | 1,791 |
| Borrower activity overseas | | | | | | |
| Public – commercial | | | | | | |
| Construction and real estate | 2,710 | - | 193 | 2,903 | - | - |
| Commercial – other | 2,979 | 159 | 39 | 3,177 | - | |
| Total commercial | 5,689 | 159 | 232 | 6,080 | - | |
| Private individuals | 98 | - | 2 | 100 | - | - |
| Total loans to the public – activity | | | | | | _ |
| overseas | 5,787 | 159 | 234 | 6,180 | - | |
| Total loans to the public | 328,530 | 2,440 | 3,615 | 334,585 | 112 | 1,791 |

⁽¹⁾ Loans to the public – non-accruing, inferior or under special supervision.

⁽²⁾ Classified as problematic debts accruing interest revenues.

⁽³⁾ Accruing interest revenues. Debts in arrears 30 to 89 days amounting to NIS 276 million were classified as problematic debts.

⁽⁴⁾ Includes debts amounting to NIS 859 million, extended to certain purchase groups which are in the process of construction.

Reported amounts (NIS in millions)

B. Loans to the public

1.a. Credit quality and arrears - continued

| | | | | As | of March 31, 20 | 23 (unaudited) |
|--|---------------------|----------|--------------------------|---------|---|--|
| _ | | Pro | oblematic ⁽¹⁾ | | Accruing deb | ts – additional information |
| _ | In good standing | Accruing | Non- accruing | Total | In arrears 90 days or Ionger ⁽²⁾ | In arrears 30 to 89 days ⁽³⁾ |
| Borrower activity in Israel | | | | | | |
| Public – commercial | | | | | | |
| Construction and real estate – construction ⁽⁴⁾ | 26,617 | 303 | 178 | 27,098 | 4 | 32 |
| Construction and real estate - real estate | | | | | | |
| operations | 7,328 | 229 | 84 | 7,641 | - | 34 |
| Financial services | 8,383 | 4 | 21 | 8,408 | - | 4 |
| Commercial – other | 40,406 | 773 | 851 | 42,030 | 35 | 127 |
| Total commercial | 82,734 | 1,309 | 1,134 | 85,177 | 39 | 197 |
| Private individuals – residential mortgages | 197,268 | - | 1,506 | 198,774 | - | 1,305 |
| Private individuals – other | 26,304 | 163 | 53 | 26,520 | 47 | 109 |
| Total loans to the public – activity in Israel | 306,306 | 1,472 | 2,693 | 310,471 | 86 | 1,611 |
| Borrower activity overseas | | | | | | |
| Public – commercial | | | | | | |
| Construction and real estate | 2,815 | - | - | 2,815 | - | - |
| Commercial – other | 1,961 | 28 | 12 | 2,001 | - | <u> </u> |
| Total commercial | 4,776 | 28 | 12 | 4,816 | - | |
| Private individuals | 129 | - | - | 129 | - | |
| Total loans to the public – activity overseas | 4,905 | 28 | 12 | 4,945 | - | |
| Total loans to the public | 311,211 | 1,500 | 2,705 | 315,416 | 86 | 1,611 |

⁽¹⁾ Loans to the public – non-accruing, inferior or under special supervision.

⁽²⁾ Classified as problematic debts accruing interest revenues.

⁽³⁾ Accruing interest revenues. Debts in arrears 30 to 89 days amounting to NIS 123 million were classified as problematic debts.

⁽⁴⁾ Includes debts amounting to NIS 1,320 million, extended to certain purchase groups which are in the process of construction.

Reported amounts (NIS in millions)

B. Loans to the public

1.a. Credit quality and arrears - continued

| | | | | As of | December 3 | 1, 2023 (audited) |
|--|---------------------|----------|--------------------------|------------|--|--|
| | | | | | Accruing d | ebts - additional |
| - | | Pro | oblematic ⁽¹⁾ | | | information |
| _ | In good standing | Accruing | Non- accruing | I Total | n arrears 90 days or longer ⁽²⁾ | In arrears 30 to 89 days ⁽³⁾ |
| Borrower activity in Israel | | | | | | |
| Public – commercial | | | | | | |
| Construction and real estate – construction ⁽⁴⁾ | 27,695 | 364 | 321 | 28,380 | 10 | 43 |
| Construction and real estate – real estate | | | | | | |
| operations | 8,244 | 469 | 105 | 8,818 | 5 | 26 |
| Financial services | 9,566 | 3 | 24 | 9,593 | 3 | 1 |
| Commercial – other | 41,514 | 1,267 | 850 | 43,631 | 55 | 239 |
| Total commercial | 87,019 | 2,103 | 1,300 | 90,422 | 73 | 309 |
| Private individuals – residential mortgages | 204,400 | - | 2,153 | 206,553 | - | 1,434 |
| Private individuals – other | 26,441 | 195 | 74 | 26,710 | 71 | 138 |
| Total loans to the public – activity in Israel | 317,860 | 2,298 | 3,527 | 323,685 | 144 | 1,881 |
| Borrower activity overseas | | | | | | |
| Public – commercial | | | | | | |
| Construction and real estate | 2,594 | = | 135 | 2,729 | - | - |
| Commercial – other | 2,585 | 159 | 31 | 2,775 | - | 33 |
| Total commercial | 5,179 | 159 | 166 | 5,504 | - | 33 |
| Private individuals | 226 | - | - | 226 | = | |
| Total loans to the public – activity overseas | 5,405 | 159 | 166 | 5,730 | - | 33 |
| Total loans to the public | 323,265 | 2,457 | 3,693 | 329,415 | 144 | 1,914 |

⁽¹⁾ Loans to the public – non-accruing, inferior or under special supervision.

⁽²⁾ Classified as problematic debts accruing interest revenues.

⁽³⁾ Accruing interest revenues. Debts in arrears 30 to 89 days amounting to NIS 103 million were classified as problematic debts.

⁽⁴⁾ Includes debts amounting to NIS 1,070 million, extended to certain purchase groups which are in the process of construction.

Reported amounts (NIS in millions)

B. Loans to the public

1.B. Credit quality by year when credit was extended

| | | | | | | | As of Marc | :h 31, 2024 (ui | naudited) |
|---|------------|------------|-----------|------------|------------|--------------|--|---|----------------|
| | F | Recorded | debt bala | nce of ter | m loans t | o the public | | Recorded | |
| | | | | | | | Recorded of debt balance of renewable | debt balance of renewable loans converted into term | |
| Credit quality by year when gradit was | 2024 | 2023 | 2022 | 2021 | 2020 | Previously | loans | loans | Total |
| Credit quality by year when credit was extended | | | | | | | | | |
| Borrower activity in Israel | | | | | | | | | |
| Public – commercial | | | | | | | | | |
| Construction and real estate – total | 9,961 | 13,353 | 7,216 | 1,306 | 877 | 853 | | 562 | 38,163 |
| Credit at performing credit rating | 8,883 | 12,480 | 6,718 | 1,116 | 820 | 790 | 3,493 | 551 | 34,851 |
| Credit other than at performing credit | 704 | 700 | 070 | 4.40 | 4.5 | 20 | 400 | 0 | 0.070 |
| rating and non-problematic | 764 310 | 720 110 | 270 16 | 146 16 | 15 6 | 30 6 | | 8 2 | 2,073 813 |
| Accruing problematic credit Non-accruing credit | 4 | 43 | 212 | 28 | 36 | 27 | | 1 | 426 |
| Accounting write-offs in the reported | 4 | 43 | 212 | 20 | 30 | 21 | 75 | · · | 420 |
| period | _ | 2 | 4 | _ | 1 | _ | . 5 | _ | 12 |
| Commercial, other – total | 7,194 | 8,415 | 6,700 | 4,537 | 3,552 | 2,602 | | 642 | 53,993 |
| Credit at performing credit rating | 6,937 | 7,754 | 6,014 | 3,943 | 3,260 | 2,410 | • | 515 | 49,723 |
| Credit other than at performing credit | | | | | | | | | |
| rating and non-problematic | 113 | 359 | 437 | 418 | 102 | 41 | | 20 | 2,232 |
| Accruing problematic credit | 101 | 195 | 143 | 104 | 57 | 42 | | 74 | 1,279 |
| Non-accruing credit | 43 | 107 | 106 | 72 | 133 | 109 | 156 | 33 | 759 |
| Accounting write-offs in the reported | | 4.5 | _ | _ | • | _ | 0.5 | | 00 |
| period | - | 15 | 7 | 5 | 2 | 5 | 65 | = | 99 |
| Individuals – residential mortgages total | 6,040 | 21,362 | 36,398 | 32,691 | 21,125 | 91.675 | _ | _ | 209,291 |
| LTV up to 60% | 3,353 | 12,649 | 19,336 | 17,587 | 11,770 | 61,906 | | | 126,601 |
| LTV from 60% to 75% | 2,458 | 8,322 | 16,363 | 14,559 | 8,985 | 28,575 | | _ | 79,262 |
| LTV over 75% | 229 | 391 | 699 | 545 | 370 | 1,194 | | - | 3,428 |
| Credit at performing credit rating, not in | | | | | | , - | | | -, - |
| arrears | 5,968 | 20,914 | 35,726 | 32,067 | 20,574 | 88,745 | - | - | 203,994 |
| Credit not at performing credit rating, not | | | | | | | | | |
| in arrears | 55 | 310 | 325 | 253 | 174 | 805 | | - | 1,922 |
| In arrears 30-89 days | 15 | 81 | 182 | 142 | 121 | 719 | | - | 1,260 |
| Non-accruing credit | 2 | 57 | 165 | 229 | 256 | 1,406 | | - | 2,115 |
| Individuals, other – total | 2,594 | 7,291 | 5,009 | 2,247 | 1,141 | 2,053 | 6,558 | 65 | 26,958 |
| Credit at performing credit rating, not in | 2 562 | 7,137 | 1 001 | 2 100 | 1,116 | 1,988 | 6,458 | 60 | 26 405 |
| arrears Credit not at performing credit rating, not | 2,563 | 1,131 | 4,884 | 2,199 | 1,110 | 1,900 | 0,436 | 00 | 26,405 |
| in arrears | 23 | 86 | 62 | 30 | 19 | 56 | 42 | 3 | 321 |
| In arrears 30-89 days | 1 | 27 | 25 | 7 | 3 | 6 | | - | 96 |
| In arrears over 90 days | - | 14 | 17 | 4 | 1 | 2 | | _ | 55 |
| Non-accruing credit | 7 | 27 | 21 | 7 | 2 | 1 | | 2 | 81 |
| Accounting write-offs in the reported | | | | | | | | | |
| period | - | 24 | 31 | 7 | 1 | 1 | 14 | - | 78 |
| Total loans to the public – activity in | | | | | | | | | |
| Israel | 25,789 | 50,421 | 55,323 | 40,781 | 26,695 | 97,183 | 30,944 | 1,269 | 328,405 |
| Borrower activity overseas | | | | | | | | | |
| Total loans to the public – activity | ECC | 1,347 | 4 220 | 1,181 | ECO | 1,297 | | | 6 400 |
| Non problematic gradit | 566 | | 1,220 | | 569 554 | | | - | 6,180 5 797 |
| Non-problematic credit Accruing problematic credit | 556 | 1,202 | 1,066 | 1,155 9 | 554 | 1,254 | - | - | 5,787 |
| Non-accruing credit | 8 2 | 60 85 | 82 72 | 9 17 | 15 | 43 | _ | - | 159 234 |
| Accounting credit | 2 | 00 | 12 | 17 | 13 | 43 | _ | - | 204 |
| period | _ | 9 | - | _ | _ | _ | _ | _ | 9 |
| Total loans to the public | 26,355 | 51,768 | 56,543 | 41,962 | 27,264 | 98,480 | 30,944 | 1,269 | 334,585 |
| | _==, | , | , | , | | 30, 100 | - J,U - T | .,_50 | , |



Reported amounts (NIS in millions)

B. Loans to the public

1.B. Credit quality by year when credit was extended - continued

| | | | | | | - | As of March | 31, 2023 (u | naudited) |
|--|--------|-----------|------------|------------|------------|------------|-------------|-------------|-----------|
| - | R | ecorded o | lebt balan | ce of tern | n loans to | the public | | Recorded | - |
| _ | | | | | | | | debt | |
| | | | | | | | | balance of | |
| | | | | | | | Recorded | renewable | |
| | | | | | | | debt | loans | |
| | | | | | | | balance of | converted | |
| | | | | | | | renewable | into term | |
| _ | 2023 | 2022 | 2021 | 2020 | 2019 | Previously | loans | loans | Total |
| Credit quality by year when credit was | | | | | | | | | |
| extended | | | | | | | | | |
| Borrower activity in Israel | | | | | | | | | |
| Public – commercial | | | | | | | | | |
| Construction and real estate – total | 8,106 | 14,546 | 6,136 | 1,605 | 755 | 786 | , | | 34,739 |
| Credit at performing credit rating | 7,829 | 13,897 | 5,862 | 1,515 | 671 | 693 | 2,487 | 151 | 33,105 |
| Credit other than at performing credit rating | | | | | | | | | |
| and non-problematic | 70 | 371 | 204 | 46 | 58 | 57 | | 1 | 840 |
| Accruing problematic credit | 193 | 243 | 33 | 11 | 6 | 5 | | - | 532 |
| Non-accruing credit | 14 | 35 | 37 | 33 | 20 | 31 | | | 262 |
| Commercial, other – total | 5,509 | 11,882 | 5,994 | 4,853 | 1,864 | 2,801 | | | 50,438 |
| Credit at performing credit rating | 5,247 | 11,173 | 5,171 | 4,500 | 1,768 | 2,623 | 16,353 | 323 | 47,158 |
| Credit other than at performing credit rating | | | | | | | | | |
| and non-problematic | 150 | 255 | 622 | 103 | 15 | 29 | | | 1,631 |
| Accruing problematic credit | 52 | 131 | 85 | 96 | 20 | 24 | | | 777 |
| Non-accruing credit | 60 | 323 | 116 | 154 | 61 | 125 | | 31 | 872 |
| Individuals – residential mortgages total | 5,116 | 36,901 | 34,514 | 22,536 | 18,532 | 81,175 | | - | 198,774 |
| LTV up to 60% | 3,146 | 19,853 | 19,159 | 12,965 | 11,445 | 58,616 | - | - | 125,184 |
| LTV from 60% to 75% | 1,943 | 16,528 | 14,987 | 8,829 | 6,914 | 21,845 | - | - | 71,046 |
| LTV over 75% | 27 | 520 | 368 | 742 | 173 | 714 | - | - | 2,544 |
| Credit at performing credit rating, not in | | | | | | | | | |
| arrears | 5,030 | 36,439 | 33,919 | 22,063 | 18,045 | 78,746 | - | - | 194,242 |
| Credit not at performing credit rating, not in | | | | | | | | | |
| arrears | 70 | 304 | 292 | 181 | 176 | 698 | | - | 1,721 |
| In arrears 30-89 days | 13 | 116 | 185 | 145 | 148 | 698 | - | - | 1,305 |
| Non-accruing credit | 3 | 42 | 118 | 147 | 163 | 1,033 | | - | 1,506 |
| Individuals, other – total | 2,275 | 8,429 | 3,827 | 1,897 | 1,654 | 1,837 | 6,532 | 69 | 26,520 |
| Credit at performing credit rating, not in | | | | | | | | | |
| arrears | 2,246 | 8,275 | 3,746 | 1,848 | 1,616 | 1,768 | 6,433 | 64 | 25,996 |
| Credit not at performing credit rating, not in | | | | | | | | | |
| arrears | 22 | 84 | 48 | 34 | 30 | 59 | | 3 | 315 |
| In arrears 30-89 days | 1 | 31 | 9 | 6 | 4 | 7 | | - | 109 |
| In arrears over 90 days | - | 16 | 15 | 3 | 2 | 1 | | - | 47 |
| Non-accruing credit | 6 | 23 | 9 | 6 | 2 | 2 | 3 | 2 | 53 |
| Total loans to the public – activity in | | | | | | | | | |
| Israel | 21,006 | 71,758 | 50,471 | 30,891 | 22,805 | 86,599 | 26,349 | 592 | 310,471 |
| Borrower activity overseas | | | | | | | | | |
| Total loans to the public – activity | | | | | | | | | |
| overseas | 580 | 979 | 1,344 | 586 | 250 | 1,206 | - | - | 4,945 |
| Non-problematic credit | 580 | 963 | 1,320 | 586 | 250 | 1,206 | - | - | 4,905 |
| Accruing problematic credit | - | 10 | 18 | - | - | - | - | - | 28 |
| Non-accruing credit | - | 6 | 6 | - | - | - | - | - | 12 |
| Total loans to the public | 21,586 | 72,737 | 51,815 | 31,477 | 23,055 | 87,805 | 26,349 | 592 | 315,416 |



Reported amounts (NIS in millions)

B. Loans to the public

1.B. Credit quality by year when credit was extended - continued

| | | | | | | Α | a of Dasamh | or 24 2022 | (auditad) |
|--|--------|-----------|------------|-------------|------------|---------------|-------------|------------|-----------|
| - | R | ecorded (| deht halar | nce of terr | n loans t | o the public | s of Decemb | Recorded | (auditeu) |
| - | - 11 | ecorueu (| Jent Dalai | ice oi teri | ii ioans t | o tile public | | debt | |
| | | | | | | | | | |
| | | | | | | | December | balance of | |
| | | | | | | | | renewable | |
| | | | | | | | debt | loans | |
| | | | | | | | balance of | | |
| | | | | | | | renewable | into term | |
| <u>-</u> | 2023 | 2022 | 2021 | 2020 | 2019 | Previously | loans | loans | Total |
| Credit quality by year when credit was | | | | | | | | | |
| extended | | | | | | | | | |
| Borrower activity in Israel | | | | | | | | | |
| Public – commercial | | | | | | | | | |
| Construction and real estate – total | 19,038 | 8,916 | 2,774 | 1,456 | 1,222 | 679 | 2,792 | 321 | 37,198 |
| Credit at performing credit rating | 17,470 | 8,503 | 2,371 | 1,391 | 1,190 | 643 | 2,419 | 313 | 34,300 |
| Credit other than at performing credit rating | | | | | | | | | |
| and non-problematic | 1,005 | 188 | 317 | 20 | 17 | 19 | 67 | 6 | 1,639 |
| Accruing problematic credit | 516 | 18 | 58 | 9 | 5 | 2 | 224 | 1 | 833 |
| Non-accruing credit | 47 | 207 | 28 | 36 | 10 | 15 | 82 | 1 | 426 |
| Commercial, other – total | 12,419 | 7,490 | 5,025 | 3,830 | 1,222 | 1,588 | 21,094 | 556 | 53,224 |
| Credit at performing credit rating | 11,661 | 6,816 | 4,366 | 3,498 | 1,153 | 1,458 | 19,337 | 490 | 48,779 |
| Credit other than at performing credit rating | | | | | | | | | |
| and non-problematic | 328 | 436 | 492 | 113 | 15 | 18 | 854 | 45 | 2,301 |
| Accruing problematic credit | 271 | 124 | 117 | 74 | 18 | 27 | 628 | 11 | 1,270 |
| Non-accruing credit | 159 | 114 | 50 | 145 | 36 | 85 | 275 | 10 | 874 |
| Individuals – residential mortgages total | 21,402 | 36,420 | 33,147 | 21,491 | 17,994 | 76,099 | - | - | 206,553 |
| LTV up to 60% | 12,637 | 19,503 | 17,715 | 11,943 | 10,751 | 52,296 | - | - | 124,845 |
| LTV from 60% to 75% | 8,269 | 15,967 | 14,045 | 9,102 | 7,209 | 23,726 | - | - | 78,318 |
| LTV over 75% | 496 | 950 | 1,387 | 446 | 34 | 77 | - | - | 3,390 |
| Credit at performing credit rating, not in | | | | | | | | | |
| arrears | 20,916 | 35,729 | 32,498 | 20,875 | 17,481 | 73,598 | - | - | 201,097 |
| Credit not at performing credit rating, not in | | | | | | | | | |
| arrears | 309 | 328 | 243 | 180 | 124 | 685 | - | - | 1,869 |
| In arrears 30-89 days | 114 | 198 | 195 | 194 | 160 | 573 | - | - | 1,434 |
| Non-accruing credit | 63 | 165 | 211 | 242 | 229 | 1,243 | - | - | 2,153 |
| Individuals, other - total | 8,434 | 5,683 | 2,587 | 1,223 | 996 | 1,308 | 6,392 | 87 | 26,710 |
| Credit at performing credit rating, not in | | | | | | | | | |
| arrears | 8,258 | 5,524 | 2,516 | 1,192 | 968 | 1,257 | 6,291 | 81 | 26,087 |
| Credit not at performing credit rating, not in | | | | | | | | | |
| arrears | 97 | 63 | 40 | 22 | 21 | 45 | 48 | 4 | 340 |
| In arrears 30-89 days | 38 | 49 | 15 | 3 | 4 | 4 | 25 | - | 138 |
| In arrears over 90 days | 16 | 28 | 8 | 3 | 2 | 1 | 13 | - | 71 |
| Non-accruing credit | 25 | 19 | 8 | 3 | 1 | 1 | 15 | 2 | 74 |
| Total loans to the public – activity in | | | | | | | | | |
| Israel | 61,293 | 58,509 | 43,533 | 28,000 | 21,434 | 79,674 | 30,278 | 964 | 323,685 |
| Borrower activity overseas | | | | | | | | | |
| Total loans to the public - activity | | | | | | | | | |
| overseas | 1,457 | 1,204 | 1,223 | 662 | 155 | 1,029 | - | - | 5,730 |
| Non-problematic credit | 1,350 | 1,126 | 1,138 | 629 | 133 | 1,029 | - | - | 5,405 |
| Accruing problematic credit | 87 | 30 | 33 | 9 | - | - | - | - | 159 |
| Non-accruing credit | 20 | 48 | 52 | 24 | 22 | - | - | - | 166 |
| Total loans to the public | 62,750 | 59,713 | 44,756 | 28,662 | 21,589 | 80,703 | 30,278 | 964 | 329,415 |



Reported amounts (NIS in millions)

B. Loans to the public

2.A. Additional information about non-accruing debts(1)

| | | | | As of | March 31, 202 | 24 (unaudited) |
|---|--|----------------------|--|--|---|---------------------------------|
| | Balance of non-accruing debts for which a provision has been recognized ⁽¹⁾⁽²⁾ | Provision balance | Balance of non-accruing debts for which a provision has not been recognized ⁽¹⁾ | Tota balance of non-accruing debts ⁽¹⁾ | Contractual principal balance of non-accruing | Interest revenues recognized(3) |
| Borrower activity in Israel | | | | | | |
| Public – commercial | | | | | | |
| Construction and real estate | 425 | 58 | 1 | 426 | 538 | 1 |
| Commercial – other | 700 | 235 | 59 | 759 | 1,096 | 4 |
| Total commercial | 1,125 | 293 | 60 | 1,185 | 1,634 | 5 |
| Private individuals – residential | | | | | | |
| mortgages | 2,115 | 105 | - | 2,115 | 2,192 | - |
| Private individuals – other | 81 | 59 | - | 81 | 116 | 2 |
| Total loans to the public – activity in Israel | 3,321 | 457 | 60 | 3,381 | 3,942 | 7 |
| Borrower activity overseas | | | | | | |
| Total loans to the public – activity overseas | 234 | 32 | - | 234 | 316 | _ |
| Total | 3,555 | 489 | 60 | 3,615 | 4,258 | 7 |
| Of which: | | | | | | |
| Measured individually at present value of cash flows Measured individually at fair value of | f 937 | 269 | 52 | 989 | 1,479 | |
| collateral | 336 | 22 | 8 | 344 | 374 | |
| Measured on group basis | 2,282 | 198 | = | 2,282 | 2,405 | |

⁽¹⁾ Recorded debt balance.

Had the non-accruing debt accrued interest in conformity with the original terms and conditions, the Bank would have recognized interest revenues amounting to NIS 72 million.

Total average recorded debt balance for non-accruing debt in the three months ended March 31, 2024 amounted to NIS 3,654 million.



⁽²⁾ Debt balance net of accounting write-off, if made.

⁽³⁾ Interest revenues recognized in the reported period, with respect to average balance of non-accruing debt in the period when the debt was classified as non-accruing.

Reported amounts (NIS in millions)

B. Loans to the public

2.A. Additional information about non-accruing debts⁽¹⁾ - Continued

| | Balance of non-accruing debts for which a provision has been | Provision balance | | Total balance of non-accruing | Contractual principal balance of non-accruing | Interest revenues recognized(3) |
|--|--|----------------------|---------------------------|-------------------------------------|---|---------------------------------|
| Borrower activity in Israel | recognized ⁽¹⁾⁽²⁾ | balance | recognized ⁽¹⁾ | debts | debts | recognized |
| Public – commercial | | | | | | |
| Construction and real estate | 262 | 36 | - | 262 | 443 | 2 |
| Commercial – other | 672 | 196 | 200 | 872 | 1,380 | 4 |
| Total commercial | 934 | 232 | 200 | 1,134 | 1,823 | 6 |
| Private individuals – residential mortgages | 1,506 | 75 | - | 1,506 | 1,848 | - |
| Private individuals – other | 49 | 45 | 4 | 53 | 85 | 2 |
| Total loans to the public – activity in Israel | 2,489 | 352 | 204 | 2,693 | 3,756 | 8 |
| Borrower activity overseas | | | | | | |
| Total loans to the public – activity overseas | 12 | 1 | - | 12 | 81 | |
| Total | 2,501 | 353 | 204 | 2,705 | 3,837 | 8 |
| Of which: | | | | | | |
| Measured individually at present value of cash flows | 857 | 224 | 190 | 1,047 | 1,814 | |
| Measured individually at fair value of collateral | 49 | 2 | 10 | 59 | 113 | |
| Measured on group basis | 1,595 | 127 | 4 | 1,599 | 1,910 | |

⁽¹⁾ Recorded debt balance.

Had the non-accruing debt accrued interest in conformity with the original terms and conditions, the Bank would have recognized interest revenues amounting to NIS 39 million.

Total average recorded debt balance for non-accruing debt in the three months ended March 31, 2023 amounted to NIS 2,641 million.

⁽²⁾ Debt balance net of accounting write-off, if made.

⁽³⁾ Interest revenues recognized in the reported period, with respect to average balance of non-accruing debt in the period when the debt was classified as non-accruing

Reported amounts (NIS in millions)

B. Loans to the public

2.A. Additional information about non-accruing debts⁽¹⁾ - Continued

| | | | | As of D | ecember 31, 2 | 2023 (audited) |
|---|--|-------------------|--|--|---|---|
| | Balance of non-accruing debts for which a provision has been recognized ⁽¹⁾⁽²⁾ | Provision balance | Balance of non-accruing debts for which a provision has not been recognized ⁽¹⁾ | Total balance of non- accruing debts ⁽¹⁾ | Contractual principal balance of non-accruing | Interest revenues recognized ⁽³⁾ |
| Borrower activity in Israel | | | | | | |
| Public – commercial | | | | | | |
| Construction and real estate | 426 | 61 | - | 426 | 542 | 5 |
| Commercial – other | 790 | 287 | 84 | 874 | 1,198 | 12 |
| Total commercial | 1,216 | 348 | 84 | 1,300 | 1,740 | 17 |
| Private individuals – residential mortgages | 2,153 | 107 | - | 2,153 | 2,236 | - |
| Private individuals – other | 74 | 60 | - | 74 | 120 | 5 |
| Total loans to the public – activity in Israel | 3,443 | 515 | 84 | 3,527 | 4,096 | 22 |
| Borrower activity overseas | | | | | | |
| Total loans to the public – activity overseas | 166 | 27 | - | 166 | 238 | <u>-</u> |
| Total | 3,609 | 542 | 84 | 3,693 | 4,334 | 22 |
| Of which: | | | | | | |
| Measured individually at present value of cash flows Measured individually at fair value of | 1,034 | 317 | 76 | 1,110 | 1,580 | |
| collateral | 272 | 27 | 8 | 280 | 318 | |
| Measured on group basis | 2,303 | 198 | - | 2,303 | 2,436 | |

⁽¹⁾ Recorded debt balance.

Had the non-accruing debt accrued interest in conformity with the original terms and conditions, the Bank would have recognized interest revenues amounting to NIS 166 million.

Total average recorded debt balance for non-accruing debt in the year ended December 31, 2023 amounted to NIS 2,970 million.



⁽²⁾ Debt balance net of accounting write-off, if made.

⁽³⁾ Interest revenues recognized in the reported period, with respect to average balance of non-accruing debt in the period when the debt was classified as non-accruing.

Reported amounts (NIS in millions)

B. Loans to the public

- 2.B. Information on debts of borrowers undergoing financial difficulties that have undergone changes in terms
- 2.b.1 Quality of credit and state of arrears of debts in financial difficulties that have undergone a change in terms:

| | - | | Marc | h 31, 2024 (u | naudited) |
|--|--------------|----------------------------|------------------------------------|-------------------|----------------------|
| | | | F | Recorded del | ot balance |
| | Problematic | | Not Pr | oblematic | |
| | Non-accruing | Accruing interest revenues | In arrears 30 days or longer | Not in Arrears | Total ⁽¹⁾ |
| Borrower activity in Israel | | | | | |
| Commercial | 116 | 20 | - | 91 | 227 |
| Private individuals – residential mortgages | 134 | - | 36 | 14 | 184 |
| Private individuals – other | 38 | 19 | - | 3 | 60 |
| Total loans to the public – activity in Israel | 288 | 39 | 36 | 108 | 471 |
| Total loans to the public – activity overseas | - | - | - | - | - |
| Total loans to the public | 288 | 39 | 36 | 108 | 471 |
| | | | | | |
| | | | Marc | h 31, 2023 (u | naudited) |
| Borrower activity in Israel | | | | | |
| Commercial | 174 | 17 | - | 7 | 198 |
| Private individuals – residential mortgages | 37 | - | - | - | 37 |
| Private individuals – other | 35 | 21 | - | - | 56 |
| Total loans to the public – activity in Israel | 246 | 38 | - | 7 | 291 |
| Total loans to the public – activity overseas | - | - | - | - | - |
| Total loans to the public | 246 | 38 | - | 7 | 291 |
| | | | | | |
| | | | As of Decem | nber 31, 2023 | (audited) |
| Borrower activity in Israel | | | | | |
| Commercial | 115 | 9 | - | 86 | 210 |
| Private individuals – residential mortgages | 47 | - | - | - | 47 |
| Private individuals – other | 38 | 22 | - | - | 60 |
| Total loans to the public - activity in Israel | 200 | 31 | - | 86 | 317 |
| Total loans to the public – activity overseas | - | - | - | - | - |
| Total loans to the public | 200 | 31 | - | 86 | 317 |

⁽¹⁾ In the three months ending March 31, 2024 there were no cumulative debts that have undergone changes in terms in previous years and which were no longer included in the disclosure, as the following conditions were met:

⁽²⁾ As of March 31, 2024 there were no debts of borrowers undergoing financial difficulties that have undergone changes in terms more than twice.



a. An up-to-date and well-documented credit assessment was performed on the financial status of the borrower and the repayment ability according to the new terms, the appearance that the debt can still be classified as a cumulative debt and that the debt is not in arrears and is not problematic.

b. The assessment included an examination of the borrower's historical ongoing redemption performance, as defined in Section 30e of the Public Reporting Directives, for a duration of at least 24 months.

Reported amounts (NIS in millions)

B. Loans to the public

- 2.B. Information on debts of borrowers undergoing financial difficulties that have undergone changes in terms continued:
- 2.b.2. Quality of credit and state of arrears of borrowers in financial difficulties that have undergone a change in terms during the reported period:

| | | | | | | al Difficulties nge in Terms |
|--|--------------|----------------------------|------------------------------------|-------------------|----------|---------------------------------|
| | | In the Thr | ee Months En | | | _ |
| | | | Rec | orded debt b | palance | |
| | Problematic | | | | | |
| | Non-accruing | Accruing interest revenues | In arrears 30 days or longer | Not in Arrears | Total | Accounting write-offs |
| Borrower activity in Israel | | | | | | |
| Commercial | 24 | - | - | - | 24 | 1 |
| Private individuals – residential mortgages | 66 | - | - | - | 66 | - |
| Private individuals – other | 6 | - | - | - | 6 | - |
| Total loans to the public – activity in Israel | 96 | - | - | - | 96 | 1 |
| Total loans to the public – activity overseas | - | - | - | - | - | - |
| Total loans to the public | 96 | | - | - | 96 | 1 |
| | | In the Thr | ee Months En | ding March | 31, 2023 | (Unaudited) |
| Borrower activity in Israel | | | | | | |
| Commercial | 25 | - | - | - | 25 | - |
| Private individuals – residential mortgages | 1 | - | - | - | 1 | - |
| Private individuals – other | 8 | - | - | - | 8 | - |
| Total loans to the public – activity in Israel | 34 | - | - | - | 34 | - |
| Total loans to the public - activity overseas | - | - | - | - | - | - |
| Total loans to the public | 34 | - | - | - | 34 | - |

2.b.3 Debts of borrowers in financial difficulties that have undergone a change in terms over the course of the reported period:

Following that stated in Note 1.c.1. the Bank has been implementing since January 1, 2024 the update to 2022-02 standard in codification regarding re-structuring of problematic debts and disclosure requirements by year when credit was extended, as expressed in the Bank Commissioner's Circular from October 19, 2023 on "Changes in the Terms of Debts of Borrowers Undergoing Financial Difficulties." Furthermore, in accordance with the transition directives, the quantitative disclosure in accordance with the format set in the matter of the details of the types of changes made over the course of the quarter in the debts of borrowers with financial difficulties, the details on the monetary effects of these changes and the details on the types of changes of debts failed during the quarter after undergoing changes in terms, shall be included starting from the Statements for the second quarter of 2024.

In the three months ending March 31, 2024, the Bank made changes to the terms of debts of borrowers with financial difficulties mainly using deferred payments. The registered debit balances of debts of borrowers with financial difficulties, whose terms were changed over the course of the first quarter of 2024, is NIS 96 million. The monetary impact of these changes for the three months ending March 31, 2024 is not material.



Reported amounts (NIS in millions)

B. Loans to the public

2.C. Additional information about non-accruing credit in arrears

| | | | | | | As of Mare | ch 31, 2024 (ı | inaudited) |
|-----------------------------|---|---------------------------------|-------------------------------------|---|---|---|-------------------------------|------------|
| | Not in arrears 90 days or longer | In arrears 90 to 180 days | In arrears 180 days to 1 year | In arrears over 1 year to 3 years | In arrears over 3 years to 5 years | In arrears over 5 years to 7 years | In arrears over 7 years | Total |
| Commercial | 553 | 114 | 302 | 415 | 16 | 8 | 9 | 1,417 |
| Residential mortgages | 274 | 775 | 556 | 410 | 44 | 18 | 40 | 2,117 |
| Private individuals – other | 44 | 14 | 9 | 9 | 5 | - | - | 81 |
| Total | 871 | 903 | 867 | 834 | 65 | 26 | 49 | 3,615 |
| | | | | | | As of Mar | ch 31, 2023 (ι | ınaudited) |
| Commercial | 626 | 92 | 158 | 195 | 43 | 20 | 12 | 1,146 |
| Residential mortgages | 272 | 694 | 314 | 159 | 31 | 14 | 22 | 1,506 |
| Private individuals – other | 31 | 6 | 4 | 7 | 2 | - | 3 | 53 |
| Total | 929 | 792 | 476 | 361 | 76 | 34 | 37 | 2,705 |
| | | | | | | As of Decer | mber 31, 2023 | (audited) |
| Commercial | 615 | 178 | 383 | 257 | 15 | 8 | 10 | 1,466 |
| Residential mortgages | 296 | 850 | 580 | 329 | 42 | 18 | 38 | 2,153 |
| Private individuals – other | 42 | 12 | 5 | 11 | 4 | - | - | 74 |
| Total | 953 | 1,040 | 968 | 597 | 61 | 26 | 48 | 3,693 |



Reported amounts (NIS in millions)

3. Additional information about residential mortgages

Below is the composition of balances by loan-to-value ratio (LTV)⁽¹⁾, repayment type and interest type:

| | | Baland | | Off-balance sheet credit | |
|------------------|-----------|---------|----------------------------------|-----------------------------------|--------|
| | | Total | Of which: Bullet / balloon | Of which: Variable interest | Total |
| Senior lien: LTV | Up to 60% | 126,325 | 4,264 | 76,380 | 3,134 |
| | Over 60% | 82,584 | 1,386 | 50,773 | 2,865 |
| en or no lien | | 478 | 8 | 305 | 8,086 |
| | | 209,387 | 5,658 | 127,458 | 14,085 |

| | | | Ma | March 31, 2023 (unaudited) | | | |
|------------------------|-----------|---------|----------------------------------|-----------------------------------|--------|--|--|
| | | Total | Of which: Bullet / balloon | Of which: Variable interest | Total | | |
| Senior lien: LTV | Up to 60% | 124,869 | 3,572 | 78,448 | 3,085 | | |
| | Over 60% | 73,540 | 841 | 46,031 | 2,778 | | |
| Junior lien or no lien | | 492 | 4 | 328 | 5,868 | | |
| Total | | 198,901 | 4,417 | 124,807 | 11,731 | | |

| | | | As of December 31, 2023 (audited) | | | |
|------------------------|-----------|---------|-----------------------------------|-----------------------------------|--------|--|
| | | Total | Of which: Bullet / balloon | Of which: Variable interest | Total | |
| Senior lien: LTV | Up to 60% | 124,553 | 3,953 | 75,701 | 2,771 | |
| | Over 60% | 81,632 | 1,175 | 50,383 | 2,545 | |
| Junior lien or no lien | | 472 | 8 | 304 | 6,789 | |
| Total | | 206,657 | 5,136 | 126,388 | 12,105 | |

⁽¹⁾ Ratio of approved facility upon extending the facility to the property value, as approved by the Bank upon extending the facility.

Reported amounts (NIS in millions)

C. Sale, purchase and syndication of loans to the public during the year

1. Sale and purchase of loans to the public

| | | | | | | As of Mare | ch 31, 2024 (| Unaudited) |
|-----------------------------------|---------------|--------------------------|--------------------|-----------------|-------------------------|--------------------|-------------------------------------|-------------------------|
| | | | 0- | :t =:- - t- t - | | (| Credit risk to | • |
| | | | Cr | edit risk to th | Balance of | | р | urchased ⁽¹⁾ |
| | | Off- | | : | sold loans at | | | |
| | Loans to | | e end of Off-bala | | | Off-balance | | |
| | the public | | | Total gain | period, which is | | sheet credit risk ⁽²⁾ | |
| | | risk ⁽²⁾ sold | Of which: | (loss) with | | | purchased | Of which: |
| | the period | | Problematic credit | • | the banking corporation | in the | | Problemati c credit |
| Commercial – other | 62 | • | - | - | - | 275 | • | - Colouit |
| Private individuals – residential | | | | | | | | |
| mortgages | - | - | - | - | 4,937 | - | - | - |
| Private individuals – other | - | - | - | - | - | ⁽³⁾ 881 | - | |
| Total credit risk to public | 62 | 12 | - | - | 4,937 | 1,156 | 29 | <u>-</u> |

| | | | | | | As of Marc | ch 31, 2023 (| Unaudited) |
|-----------------------------------|---------------|--------------------------|-----------------------|-------------|-------------------------|--------------------|--------------------------|------------------------|
| | | | | | Balance of | | | |
| | 1 4- | Off- | | : | sold loans at | | Off halamaa | |
| | Loans to | | | | end of period, | | Off-balance sheet credit | |
| | public | | | Total gain | | | | |
| | | risk ⁽²⁾ sold | Of which: | (loss) with | | • | | |
| | the period | | Problematic credit | • | the banking corporation | | | Problemati c credit |
| Commercial – other | 25 | - | - | - | - | - | - | - |
| Private individuals – residential | | | | | | | | |
| mortgages | - | - | - | - | 5,550 | - | - | - |
| Private individuals – other | - | - | - | - | - | ⁽³⁾ 708 | - | |
| Total credit risk to public | 25 | - | - | - | 5,550 | 708 | - | - |

| | | | | | | As of Decei | mber 31, 202 | 3 (audited) |
|---|---|--|------------------------------------|------------|--|----------------------|--------------|-------------------------------------|
| | Loans to | | | | Balance of sold loans at end of | | | |
| | the public sold in the period | credit risk ⁽²⁾ sold in the | Of which: Problematic credit | respect to | period, which is serviced by the banking corporation | the public | purchased | Of which: Problemati c credit |
| Commercial – other | 25 | 120 | | _ | - | 89 | 22 | _ |
| Private individuals – residential mortgages | _ | | | - | 5,097 | | | |
| Private individuals – other | | | | | | ⁽³⁾ 2,554 | | |
| Total credit risk to public | 25 | 120 | - | - | 5,097 | 2,643 | 22 | - |

⁽¹⁾ Excluding short-term factoring transactions.

⁽²⁾ Credit risk of off-balance-sheet financial instruments as calculated for the purpose of borrower indebtedness, except for derivatives.

⁽³⁾ Of which: Loans at 10% which are seller-guaranteed loans (for credit risk).

Reported amounts (NIS in millions)

C. Sale, purchase and syndication of loans to the public during the year - continued

2. Syndications and participation in loan syndications

| | | | | | N | March 31, 2024 | |
|------------------------------|------------|---------------------|---------------|---------------------|------------------------------------|---------------------|--|
| | | Syndicat | ion transacti | ons initiated | Syndication | n transactions | |
| | | by | the banking | corporation | initiated by others ⁽²⁾ | | |
| | Share of | the banking | | | Share | of the banking | |
| | | corporation | C | Others' share | | corporation | |
| | | Off-balance | | Off-balance | | Off-balance | |
| | Loans to | sheet credit | Loans to | sheet credit | Loans to | sheet credit | |
| | the public | risk ⁽¹⁾ | the public | risk ⁽¹⁾ | the public | risk ⁽¹⁾ | |
| | | | | | | Unaudited | |
| Construction and real estate | 1,620 | 1,654 | 1,670 | 5,635 | 603 | 59 | |
| Commercial – other | 3,616 | 1,654 | 8,230 | 1,813 | 2,241 | 817 | |
| Total credit risk to public | 5,236 | 3,308 | 9,900 | 7,448 | 2,844 | 876 | |

| | | | | | Ma | arch 31, 2023 ⁽³⁾ | |
|------------------------------|------------|---------------------|--------------|----------------------------------|--|------------------------------|--|
| | | • | | ions initiated orporation (2) | Syndication transactions initiated by others ⁽² | | |
| | Share of | f the banking | ic banking c | orporation | | of the banking | |
| | | corporation | C | Others' share | | corporation | |
| | | Off-balance | | Off-balance | | Off-balance | |
| | Loans to | sheet credit | Loans to | sheet credit | Loans to | sheet credit | |
| | the public | risk ⁽¹⁾ | the public | risk ⁽¹⁾ | the public | risk ⁽¹⁾ | |
| | | | | | | Unaudited | |
| Construction and real estate | 1,920 | 935 | 1,884 | 1,118 | 581 | 101 | |
| Commercial – other | 3,666 | 1,774 | 8,423 | 1,584 | 1,500 | 695 | |
| Total credit risk to public | 5,586 | 2,709 | 10,307 | 2,702 | 2,081 | 796 | |

| | | | | | Dece | mber 31, 2023 | | |
|------------------------------|------------|---------------------|---------------|---------------------|--------------------------|---------------------|--|--|
| | | Syndicat | ion transacti | ons initiated | Syndication transactions | | | |
| | | by th | ne banking c | orporation (2) | initiat | ed by others(2) | | |
| | Share of | f the banking | | | Share of the banking | | | |
| | | corporation | C | Others' share | | corporation | | |
| | | Off-balance | | Off-balance | | Off-balance | | |
| | Loans to | sheet credit | Loans to | sheet credit | Loans to | sheet credit | | |
| | the public | risk ⁽¹⁾ | the public | risk ⁽¹⁾ | the public | risk ⁽¹⁾ | | |
| | | | | | | Audited | | |
| Construction and real estate | 1,898 | 1,808 | 1,650 | 5,898 | 628 | 71 | | |
| Commercial – other | 3,573 | 1,777 | 8,401 | 1,781 | 2,051 | 873 | | |
| Total credit risk to public | 5,471 | 3,585 | 10,051 | 7,679 | 2,679 | 944 | | |

⁽¹⁾ Credit risk of off-balance-sheet financial instruments as calculated for the purpose of borrower indebtedness, except for derivatives.



⁽²⁾ Excludes syndication transactions initiated by others to extend balance sheet and non-balance sheet credit to foreign governments. The Bank's share of these transactions is 505 million NIS. (As of March 31, 2023: NIS 653 million; As of December 31, 2023: NIS 564 million).

(3) Restated.

Reported amounts (NIS in millions)

d. Off-balance sheet financial instruments

Contractual balances or their denominated amounts at end of quarter

| | | March | December | | March D | ecember |
|--|--------|-----------|------------------------|---------|-------------|-----------|
| | | 31 | 31 | | 31 | 31 |
| | 2024 | 2023 | 2023 | 2024 | 2023 | 2023 |
| | | | Balance ⁽¹⁾ | Provisi | on for cred | it losses |
| | (Uı | naudited) | (Audited) | (Ur | audited) (| Audited) |
| Transactions in which the balance represents a credit risk: | | | | | | |
| Un-utilized debitory account and other credit facilities in accounts available on demand | 30,290 | 23,762 | 31,625 | 35 | 29 | 33 |
| - Guarantees to home buyers | 15,942 | 17,529 | 14,612 | 6 | 7 | 2 |
| Irrevocable commitments for loans approved but not yet granted⁽²⁾ | 27,733 | 21,602 | 24,815 | 42 | 24 | 44 |
| - Unutilized revolving credit card facilities | 12,444 | 11,761 | 12,416 | 18 | 12 | 18 |
| - Commitments to issue guarantees | 12,277 | 8,872 | 12,514 | 1 | 1 | 3 |
| - Guarantees and other liabilities (3) | 13,546 | 12,451 | 13,541 | 72 | 70 | 65 |
| - Loan guarantees | 3,768 | 3,588 | 3,445 | 37 | 36 | 34 |
| - Documentary credit | 236 | 405 | 540 | 1 | 2 | 2 |

⁽¹⁾ Contractual balances or their stated amounts at the end of the period, before effect of provision for credit losses.



⁽²⁾ Includes effect of extension of approval in principle for residential mortgages, from 12 to 24 days, pursuant to update to Proper Conduct of Banking Business Directive 451 regarding "Procedures for extending residential mortgages".

⁽³⁾ Includes the Bank's liability for its share in the MAOF Clearinghouse risk fund, amounting to NIS 24 million (as of March 31, 2023 and December 31, 2023 a total of NIS 46 million and NIS 24 million, respectively).

Note 14 - Assets and Liabilities by Linkage Basis

As of March 31, 2024 (unaudited)

Reported amounts (NIS in millions)

| | Israeli | currency | l | In foreigr | n currency ⁽¹⁾ | | |
|---|-------------------------|------------------------|----------------------|---------------|---------------------------|--|--------------------------|
| | Non- linked | CPI- linked | USD | EUR | Other currencies | Non- monetary items ⁽²⁾ | Total |
| Assets | | | | | | | |
| Cash and deposits with banks | 64,284 | - | 19,983 | 296 | 90 | - | 84,653 |
| Securities | 12,715 | 4,120 | 5,377 | 575 | - | 679 | 23,466 |
| Securities borrowed or bought in conjunction with resale agreements | 274 | - | - | - | - | - | 274 |
| Loans to the public, net(3) | 229,279 | 81,730 | 10,858 | 5,443 | 3,177 | - | 330,487 |
| Loans to Governments | - | - | 107 | 335 | - | - | 442 |
| Investments in associated companies | 36 | - | - | - | - | 223 | 259 |
| Buildings and equipment | - | - | - | - | - | 1,575 | 1,575 |
| Intangible assets and goodwill | - | - | - | - | - | 140 | 140 |
| Assets with respect to derivatives | 2,051 | 97 | 2,157 | 478 | 45 | - | 4,828 |
| Other assets | 2,803 | 353 | 609 | 11 | 18 | 765 | 4,559 |
| Total assets | 311,442 | 86,300 | 39,091 | 7,138 | 3,330 | 3,382 | 450,683 |
| | | | | | | | |
| Liabilities | 075.040 | 04.400 | 55.074 | 7.004 | 0.400 | | 005.074 |
| Deposits from the public | 275,042 | 24,168 | 55,874 | 7,091 | 3,196 | - | 365,371 |
| Deposits from banks | 1,890 | - | 1,351 | 309 | 53 | - | 3,603 |
| Deposits from the Government | 10 | 2 | 71 | 3 | - | - | 86 |
| Bonds and subordinated notes | 6,498 | 27,037 | 2,241 | - | - | - | 35,776 |
| Liabilities with respect to derivatives | 1,807 | 91 | 1,337 | 337 | 44 | - | 3,616 |
| Other liabilities Total liabilities | 8,907 294,154 | 2,545 53,843 | 304 61,178 | 7, 750 | 30 3,323 | 567 567 | 12,363 420,815 |
| Difference | 17,288 | 32,457 | (22,087) | (612) | 3,323 7 | 2,815 | 29,868 |
| Impact of hedging derivatives: | 17,200 | 32,437 | (22,001) | (012) | <u> </u> | 2,013 | 23,000 |
| Derivative instruments (other than options) | 1,177 | (1,177) | - | - | - | - | - |
| Non-hedging financial derivatives: | | | | | | | |
| Derivative instruments (other than options) | (22,388) | (455) | 22,637 | 264 | (58) | - | - |
| Net in-the-money options (in terms of underlying asset) | 597 | - | (809) | 218 | (6) | - | - |
| Net out-of-the-money options (in terms of underlying asset) | (240) | - | 160 | 81 | (1) | - | - |
| Grand total | (3,566) | 30,825 | (99) | (49) | (58) | 2,815 | 29,868 |
| Net in-the-money options (capitalized par value) | (161) | - | 222 | (56) | (5) | - | - |
| Net out-of-the-money options (capitalized par value) | (105) | - | (382) | 480 | 7 | - | - |
| , | (- / | | ` ' | | | | |

⁽¹⁾ Includes linked to foreign currency.



⁽²⁾ Includes derivative instruments whose base relates to a non-monetary item.

⁽³⁾ Where the provision for credit losses may not be attributed to any specific linkage basis, such provision was deducted pro-rata from the different linkage bases.

Note 14 - Assets and Liabilities by Linkage Basis - continued

As of March 31, 2023 (unaudited)

Reported amounts (NIS in millions)

| <u>-</u> | Israeli | currency | | In foreigr | n currency ⁽¹⁾ | | |
|---|----------------|----------------|----------|------------|---------------------------|--|---------|
| | Non- linked | CPI- linked | USD | EUR | Other currencies | Non- monetary items ⁽²⁾ | Total |
| Assets | | | | | | | |
| Cash and deposits with banks | 71,081 | - | 18,598 | 417 | 144 | - | 90,240 |
| Securities | 8,708 | 4,605 | 5,135 | 419 | - | 481 | 19,348 |
| Securities borrowed or bought in conjunction with resale agreements | - | 15 | - | - | - | - | 15 |
| Loans to the public, net(3) | 217,756 | 78,230 | 9,087 | 4,622 | 2,624 | - | 312,319 |
| Loans to Governments | 6 | - | 236 | 289 | - | - | 531 |
| Investments in associated companies | 120 | - | - | - | - | 73 | 193 |
| Buildings and equipment | - | - | - | - | - | 1,399 | 1,399 |
| Intangible assets and goodwill | - | - | - | - | - | 170 | 170 |
| Assets with respect to derivatives | 1,901 | 144 | 3,135 | 978 | 99 | - | 6,257 |
| Other assets | 2,089 | 250 | 376 | 13 | 28 | 882 | 3,638 |
| Total assets | 301,661 | 83,244 | 36,567 | 6,738 | 2,895 | 3,005 | 434,110 |
| Liabilities | | | | | | | |
| Deposits from the public | 258,079 | 24,287 | 56,551 | 6,560 | 2,992 | _ | 348,469 |
| Deposits from banks | 5,288 | 24,207 | 1,716 | 243 | 2,992 | _ | 7,284 |
| Deposits from the Government | 16 | 2 | 1,710 | 240 | - | _ | 32 |
| Bonds and subordinated notes | 6,520 | 25,887 | 2,201 | _ | _ | _ | 34,608 |
| Liabilities with respect to derivatives | 2,001 | 177 | 3,042 | 684 | 84 | _ | 5,988 |
| Other liabilities | 7,766 | 2,842 | 281 | 10 | 46 | 802 | 11,747 |
| Total liabilities | 279,670 | 53,195 | 63,805 | 7,497 | 3,159 | 802 | 408,128 |
| Difference | 21,991 | 30,049 | (27,238) | (759) | (264) | 2,203 | 25,982 |
| Impact of hedging derivatives: | | | | | | | |
| Derivative instruments (other than options) | 1,060 | (1,060) | - | - | - | - | - |
| Non-hedging financial derivatives: | | | | | | | |
| Derivative instruments (other than options) | (27,155) | (580) | 27,167 | 321 | 247 | - | _ |
| Net in-the-money options (in terms of underlying asset) | (584) | - | 390 | 216 | (22) | - | - |
| Net out-of-the-money options (in terms of underlying asset) | 29 | | (138) | 124 | (15) | <u>-</u> | |
| Grand total | (4,659) | 28,409 | 181 | (98) | (54) | 2,203 | 25,982 |
| Net in-the-money options (capitalized par value) | (636) | - | 513 | 150 | (27) | - | - |
| Net out-of-the-money options (capitalized par value) | 245 | - | (94) | (114) | (37) | - | - |

⁽¹⁾ Includes linked to foreign currency.



⁽²⁾ Includes derivative instruments whose base relates to a non-monetary item.

⁽³⁾ Where the provision for credit losses may not be attributed to any specific linkage basis, such provision was deducted pro-rata from the different linkage bases.

Note 14 - Assets and Liabilities by Linkage Basis - continued

As of December 31, 2023 (audited)

Reported amounts (NIS in millions)

| | Israeli d | urrency | | In foreigr | currency ⁽¹⁾ | | |
|---|----------------|----------------|----------|------------|-------------------------|--|---------|
| | Non- linked | CPI- linked | USD | EUR | Other currencies | Non- monetary items ⁽²⁾ | Total |
| Assets | | | | | | | |
| Cash and deposits with banks | 59,254 | - | 27,020 | 175 | 101 | - | 86,550 |
| Securities | 12,980 | 4,330 | 4,623 | 520 | - | 618 | 23,071 |
| Securities borrowed or bought in conjunction with resale agreements | 106 | - | - | - | - | - | 106 |
| Loans to the public, net(3) | 226,844 | 80,674 | 10,485 | 4,394 | 2,949 | - | 325,346 |
| Loans to Governments | 1 | - | 111 | 368 | - | - | 480 |
| Investments in associated companies | 35 | - | - | - | - | 207 | 242 |
| Buildings and equipment | - | - | - | - | - | 1,531 | 1,531 |
| Intangible assets and goodwill | - | - | - | - | - | 148 | 148 |
| Assets with respect to derivatives | 4,252 | 99 | 1,268 | 572 | 91 | - | 6,282 |
| Other assets | 2,833 | 327 | 485 | 10 | 22 | 771 | 4,448 |
| Total assets | 306,305 | 85,430 | 43,992 | 6,039 | 3,163 | 3,275 | 448,204 |
| | | | | | | | |
| Liabilities | | | | | | | |
| Deposits from the public | 267,198 | 23,468 | 58,024 | 6,535 | 3,328 | - | 358,553 |
| Deposits from banks | 2,802 | - | 1,553 | 198 | 18 | - | 4,571 |
| Deposits from the Government | 10 | 2 | 56 | 3 | - | - | 71 |
| Bonds and subordinated notes | 7,675 | 27,203 | 2,192 | - | - | - | 37,070 |
| Liabilities with respect to derivatives | 5,666 | 111 | 912 | 564 | 114 | - | 7,367 |
| Other liabilities | 8,285 | 2,613 | 308 | 9 | 37 | 617 | 11,869 |
| Total liabilities | 291,636 | 53,397 | 63,045 | 7,309 | 3,497 | 617 | 419,501 |
| Difference | 14,669 | 32,033 | (19,053) | (1,270) | (334) | 2,658 | 28,703 |
| Impact of hedging derivatives: | | | | | | | |
| Derivative instruments (other than options) | 812 | (812) | - | = | - | - | = |
| Non-hedging financial derivatives: | | | | | | | |
| Derivative instruments (other than options) | (19,430) | (766) | 19,061 | 899 | 236 | - | - |
| Net in-the-money options (in terms of underlying asset) | 40 | - | (252) | 216 | (4) | - | - |
| Net out-of-the-money options (in terms of underlying asset) | (127) | <u>-</u> | 62 | 64 | 1 | | |
| Grand total | (4,036) | 30,455 | (182) | (91) | (101) | 2,658 | 28,703 |
| Net in-the-money options (capitalized par value) | (652) | - | 605 | 51 | (4) | - | - |
| Net out-of-the-money options (capitalized par value) | 683 | - | (976) | 221 | 72 | - | - |

⁽¹⁾ Includes linked to foreign currency.



⁽²⁾ Includes derivative instruments whose base relates to a non-monetary item.

⁽³⁾ Where the provision for credit losses may not be attributed to any specific linkage basis, such provision was deducted pro-rata from the different linkage bases.

Reported amounts (NIS in millions)

1) Information on the fair value of financial instruments is presented below:

A. Fair value balances

| | | | Ma | rch 31, 2024 (| unaudited) |
|---|------------------------|------------------------|------------------------|------------------------|------------|
| | | | | | Fair value |
| | Book balance | Level 1 ⁽¹⁾ | Level 2 ⁽¹⁾ | Level 3 ⁽¹⁾ | Total |
| Financial assets | | | | | |
| Cash and deposits with banks | 84,653 | 30,472 | 52,585 | 1,554 | 84,611 |
| Securities ⁽³⁾ | 23,466 | 16,987 | 5,930 | 407 | 23,324 |
| Securities borrowed or purchased in resale agreements | 274 | 274 | - | - | 274 |
| Loans to the public, net | 330,487 | 3,470 | 11,746 | ⁽⁵⁾ 311,304 | 326,520 |
| Loans to Governments | 442 | - | - | 442 | 442 |
| Investments in associated companies | 259 | - | - | 259 | 259 |
| Assets with respect to derivatives | 4,828 | 64 | 4,386 | (2)378 | 4,828 |
| Other financial assets | 1,433 | 147 | - | 1,272 | 1,419 |
| Total financial assets | ⁽⁴⁾ 445,842 | 51,414 | 74,647 | 315,616 | 441,677 |
| Financial liabilities | | | | | |
| Deposits from the public | 365,371 | 9,766 | 92,123 | 262,726 | 364,615 |
| Deposits from banks | 3,603 | - | 904 | 2,685 | 3,589 |
| Deposits from the Government | 86 | - | - | 84 | 84 |
| Bonds and subordinated notes | 35,776 | 32,254 | - | 2,137 | 34,391 |
| Liabilities with respect to derivatives | 3,616 | 60 | 3,136 | ⁽²⁾ 420 | 3,616 |
| Other financial liabilities | 8,226 | 1,933 | 1,762 | 4,526 | 8,221 |
| Total financial liabilities | ⁽⁴⁾ 416,678 | 44,013 | 97,925 | 272,578 | 414,516 |

⁽¹⁾ Level 1 – Fair value measurements using quoted prices on an active market.

Level 2 – Fair value measurements using other significant observed data.

⁽²⁾ Fair value measurement is primarily based on use of observed data (market interest rate curves), except for credit quality of counter party.

³⁾ For more information about the carrying amount and fair value of securities, see Note 5 to the financial statements.

⁽⁴⁾ Includes assets and liabilities amounting to NIS 105,932 million and NIS 113,689 million, respectively, whose carrying amount equals their fair value (instruments presented at fair value on the balance sheet). For more information on instruments measured at fair value on recurring basis and on non-recurring basis, see B.-D. below.

⁽⁵⁾ Of which embedded derivatives in loans to the public, net and in public deposits amounting to NIS 18 million.

Reported amounts (NIS in millions)

A. Fair value balances - continued:

| | | | M | larch 31, 2023 (| unaudited) |
|---|------------------------|------------------------|------------------------|------------------------|------------|
| | | | | | Fair value |
| | Book balance | Level 1 ⁽¹⁾ | Level 2 ⁽¹⁾ | Level 3 ⁽¹⁾ | Total |
| Financial assets | | | | | |
| Cash and deposits with banks | 90,240 | 26,885 | 59,805 | 4,250 | 90,940 |
| Securities ⁽³⁾ | 19,348 | 14,777 | 4,087 | 323 | 19,187 |
| Securities borrowed or purchased in resale agreements | 15 | 15 | - | - | 15 |
| Loans to the public, net | 312,319 | 1,986 | 10,197 | (5)293,287 | 305,470 |
| Loans to Governments | 531 | - | - | 529 | 529 |
| Investments in associated companies | 193 | - | - | 193 | 193 |
| Assets with respect to derivatives | 6,257 | 831 | 4,930 | ⁽²⁾ 496 | 6,257 |
| Other financial assets | 579 | 7 | - | 572 | 579 |
| Total financial assets | ⁽⁴⁾ 429,482 | 44,501 | 79,019 | 299,650 | 423,170 |
| Financial liabilities | | | | | |
| Deposits from the public | 348,469 | 3,952 | 100,170 | (5)241,379 | 345,501 |
| Deposits from banks | 7,284 | - | 651 | 6,860 | 7,511 |
| Deposits from the Government | 32 | - | - | 30 | 30 |
| Bonds and subordinated notes | 34,608 | 29,830 | - | 2,955 | 32,785 |
| Liabilities with respect to derivatives | 5,988 | 830 | 4,523 | ⁽²⁾ 635 | 5,988 |
| Other financial liabilities | 7,026 | 1,369 | 1,660 | 3,991 | 7,020 |
| Total financial liabilities | ⁽⁴⁾ 403,407 | 35,981 | 107,004 | 255,850 | 398,835 |

⁽¹⁾ Level 1 – Fair value measurements using quoted prices on an active market.

Level 2 – Fair value measurements using other significant observed data.

Level 3 – Fair value measurements using significant non-observed data.

⁽²⁾ Fair value measurement is primarily based on use of observed data (market interest rate curves), except for credit quality of counter party.

⁽³⁾ For more information about the carrying amount and fair value of securities, see Note 5 to the financial statements.

⁽⁴⁾ Includes assets and liabilities amounting to NIS 106,788 million and NIS 118,594 million, respectively, whose carrying amount equals their fair value (instruments presented at fair value on the balance sheet). For more information on instruments measured at fair value on recurring basis and on non-recurring basis, see B.-D. below.

⁽⁵⁾ Of which embedded derivatives in loans to the public, net and in deposits from the public, amounting to NIS 9 million and NIS 6 million, respectively.

Reported amounts (NIS in millions)

A. Fair value balances - continued:

| | | | As of De | cember 31, 202 | 3 (audited) |
|---|------------------------|------------------------|------------------------|------------------------|-------------|
| | | | | | Fair value |
| | Book balance | Level 1 ⁽¹⁾ | Level 2 ⁽¹⁾ | Level 3 ⁽¹⁾ | Total |
| Financial assets | | | | | |
| Cash and deposits with banks | 86,550 | 36,486 | 48,012 | 2,008 | 86,506 |
| Securities ⁽³⁾ | 23,071 | 17,708 | 4,905 | 326 | 22,939 |
| Securities borrowed or purchased in resale agreements | 106 | 106 | - | - | 106 |
| Loans to the public, net | 325,346 | 2,379 | 9,097 | ⁽⁵⁾ 308,150 | 319,626 |
| Loans to Governments | 480 | - | - | 480 | 480 |
| Investments in associated companies | 242 | - | - | 242 | 242 |
| Assets with respect to derivatives | 6,282 | 481 | 5,173 | ⁽²⁾ 628 | 6,282 |
| Other financial assets | 1,325 | 7 | - | 1,318 | 1,325 |
| Total financial assets | ⁽⁴⁾ 443,402 | 57,167 | 67,187 | 313,152 | 437,506 |
| Financial liabilities | | | | | |
| Deposits from the public | 358,553 | 8,483 | 92,576 | 256,795 | 357,854 |
| Deposits from banks | 4,571 | - | 1,084 | 3,467 | 4,551 |
| Deposits from the Government | 71 | - | - | 69 | 69 |
| Bonds and subordinated notes | 37,070 | 33,157 | - | 2,234 | 35,391 |
| Liabilities with respect to derivatives | 7,367 | 469 | 6,242 | ⁽²⁾ 656 | 7,367 |
| Other financial liabilities | 7,832 | 1,682 | 1,791 | 4,354 | 7,827 |
| Total financial liabilities | ⁽⁴⁾ 415,464 | 43,791 | 101,693 | 267,575 | 413,059 |

⁽¹⁾ Level 1 - Fair value measurements using quoted prices on an active market.

Level 2 – Fair value measurements using other significant observed data.

Level 3 – Fair value measurements using significant non-observed data.

⁽²⁾ Fair value measurement is primarily based on use of observed data (market interest rate curves), except for credit quality of counter party.

⁽³⁾ For more information about the carrying amount and fair value of securities, see Note 5 to the financial statements.

⁽⁴⁾ Includes assets and liabilities amounting to NIS 98,789 million and NIS 117,458 million, respectively, whose carrying amount equals their fair value (instruments presented at fair value on the balance sheet). For more information on instruments measured at fair value on recurring basis and on non-recurring basis, see B.-D. below.

⁽⁵⁾ Of which embedded derivatives in loans to the public, net amounting to NIS 16 million.

Reported amounts (NIS in millions)

B. Items measured at fair value:

1. On recurring basis

| | | | March 31, 2024 (| ınaudited) |
|--|------------------|-------------------|------------------|--------------|
| | Prices quoted on | Other significant | Non-observed | anadanca) |
| | active market | observed data | significant data | Total fair |
| | (level 1) | (level 2) | (level 3) | value |
| Assets | | <u> </u> | \ / | |
| Bonds available for sale | | | | |
| Bonds: | | | | |
| of Government of Israel | 4,463 | 5,371 | - | 9,834 |
| Of foreign governments | 323 | = | = | 323 |
| Of banks and financial institutions in Israel | 483 | 64 | - | 547 |
| Of banks and financial institutions overseas | 2 | 179 | - | 181 |
| Asset-backed (ABS) | - | 57 | - | 57 |
| Of others in Israel | 878 | 167 | - | 1,045 |
| Of others overseas | 180 | 6 | 2 | 188 |
| Shares not held for trading | 215 | 50 | 24 | 289 |
| Securities held for trading: | | | | |
| Bonds of the Government of Israel | 6,772 | 36 | - | 6,808 |
| Bonds of overseas governments | 297 | = | = | 297 |
| Bonds of financial institutions in Israel | 3 | = | = | 3 |
| Bonds of others in Israel | 24 | = | = | 24 |
| Bonds of foreign others | 26 | - | - | 26 |
| Shares held for trading | 16 | - | - | 16 |
| Securities borrowed or purchased in resale | | | | |
| agreements | 274 | - | - | 274 |
| Credit with respect to loans to customers | 3,470 | - | - | 3,470 |
| Assets with respect to derivatives ⁽¹⁾ | | | | |
| Interest contracts: | | 40 | 00 | 440 |
| NIS / CPI | - | 48 | 62 | 110 |
| Other | - | 2,138 | - | 2,138 |
| Currency contracts Contracts for shares | 30 34 | 1,934 261 | 314 | 2,278 297 |
| Commodities and other contracts | 34 | 201 5 | 2 | 297 5 |
| Other financial assets | 147 | Э | - | 5 147 |
| Other | 147 | - | 18 | 147 |
| Total assets | 17,637 | 10,316 | 422 | 28,375 |
| Liabilities | 17,037 | 10,310 | 422 | 20,373 |
| Deposits with respect to borrowing from customers | 9,766 | | | 9,766 |
| Liabilities with respect to derivatives ⁽¹⁾ | 9,700 | - | - | 9,700 |
| Interest contracts: | | | | |
| NIS / CPI | _ | 64 | 28 | 92 |
| Other | _ | 1,459 | 53 | 1,512 |
| Currency contracts | 25 | 1,348 | 337 | 1,710 |
| Contracts for shares | 35 | 260 | 2 | 297 |
| Commodities and other contracts | - | 5 | _ | 5 |
| Other financial liabilities | 1,933 | - | - - | 1,933 |
| Other | 1,955 | - - | - - | 1,000 |
| Total liabilities | 11,759 | 3,136 | 420 | 15,315 |
| Total Havingoo | . 1,733 | 5,130 | 720 | 10,010 |

⁽¹⁾ Fair value measurement of derivative instruments classified under Level 3 is primarily based on use of observed data (market interest rate curves), except for credit quality of counter party.



Reported amounts (NIS in millions)

B. Items measured at fair value - continued:

1. On recurring basis

| | March 31, 2023 (un | | | | | | |
|--|--------------------|-------------------|------------------|------------|--|--|--|
| | Prices quoted on | Other significant | Non-observed | | | | |
| | active market | observed data | significant data | Total fair | | | |
| | (level 1) | (level 2) | (level 3) | value | | | |
| Assets | | - | - | | | | |
| Bonds available for sale | | | | | | | |
| Bonds: | | | | | | | |
| of Government of Israel | 2,655 | 3,455 | - | 6,110 | | | |
| Of foreign governments | 1,388 | - | - | 1,388 | | | |
| Of banks and financial institutions in Israel | 370 | 38 | 9 | 417 | | | |
| Of banks and financial institutions overseas | 11 | 261 | - | 272 | | | |
| Asset-backed (ABS) | 1 | 55 | - | 56 | | | |
| Of others in Israel | 769 | 85 | 2 | 856 | | | |
| Of others overseas | 196 | 4 | 3 | 203 | | | |
| Investments in shares not held for trading | 211 | 60 | 24 | 295 | | | |
| Securities held for trading: | | | | _00 | | | |
| Bonds of the Government of Israel | 6,070 | 18 | _ | 6,088 | | | |
| Bonds of overseas governments | 0,070 | 111 | _ | 111 | | | |
| Bonds of financial institutions in Israel | 1 | | _ | 1 | | | |
| Bonds of others in Israel | 22 | | _ | 22 | | | |
| Bonds of foreign others | 37 | _ | _ | 37 | | | |
| Shares held for trading | 17 | - | - | 17 | | | |
| | 17 | - | - | 17 | | | |
| Securities borrowed or purchased in resale | 15 | | | 15 | | | |
| agreements | | - | - | | | | |
| Credit with respect to loans to customers | 1,986 | - | - | 1,986 | | | |
| Assets with respect to derivatives ⁽¹⁾ | | | | | | | |
| Interest contracts: | | | | 4.45 | | | |
| NIS / CPI | - | 68 | 77 | 145 | | | |
| Other | - | 1,850 | 3 | 1,853 | | | |
| Currency contracts | 75 | 2,989 | 411 | 3,475 | | | |
| Contracts for shares | 749 | 23 | 2 | 774 | | | |
| Commodities and other contracts | 7 | - | 3 | 10 | | | |
| Other financial assets | 7 | - | - | 7 | | | |
| Other | - | - | 9 | 9 | | | |
| Total assets | 14,587 | 9,017 | 543 | 24,147 | | | |
| Liabilities | | | | | | | |
| Deposits with respect to borrowing from customers | 3,952 | - | - | 3,952 | | | |
| Liabilities with respect to derivatives ⁽¹⁾ | | | | | | | |
| Interest contracts: | | | | | | | |
| NIS / CPI | - | 121 | 56 | 177 | | | |
| Other | - | 1,475 | 60 | 1,535 | | | |
| Currency contracts | 74 | 2,908 | 504 | 3,486 | | | |
| Contracts for shares | 749 | 10 | 15 | 774 | | | |
| Commodities and other contracts | 7 | 9 | - | 16 | | | |
| Other financial liabilities | 1,369 | - | - | 1,369 | | | |
| Other | | _ | 6 | 6 | | | |
| Total liabilities | 6,151 | 4,523 | 641 | 11,315 | | | |
| Total Habilities | 3,131 | 7,323 | 041 | 11,515 | | | |

⁽¹⁾ Fair value measurement of derivative instruments classified under Level 3 is primarily based on use of observed data (market interest rate curves), except for credit quality of counter party.



Reported amounts (NIS in millions)

B. Items measured at fair value - continued:

1. On recurring basis

| | | As of | December 31, 2023 | 3 (audited) |
|--|---------------------------------------|-------------------|-------------------|-------------|
| | Prices quoted on | Other significant | Non-observed | |
| | active market | observed data | significant data | Total fair |
| | (level 1) | (level 2) | (level 3) | value |
| Assets | · · · · · · · · · · · · · · · · · · · | , , | , , , | |
| Bonds available for sale | | | | |
| Bonds: | | | | |
| of Government of Israel | 4,818 | 4,320 | - | 9,138 |
| Of foreign governments | 310 | - | - | 310 |
| Of banks and financial institutions in Israel | 373 | 65 | - | 438 |
| Of banks and financial institutions overseas | 2 | 249 | - | 251 |
| Asset-backed (ABS) | = | 56 | - | 56 |
| Of others in Israel | 861 | 114 | - | 975 |
| Of others overseas | 196 | 7 | 2 | 205 |
| Shares not held for trading | 228 | 52 | 24 | 304 |
| Securities held for trading: | | | | |
| Bonds of the Government of Israel | 7,111 | 39 | - | 7,150 |
| Bonds of overseas governments | 273 | - | - | 273 |
| Bonds of financial institutions in Israel | 4 | _ | - | 4 |
| Bonds of others in Israel | 23 | _ | - | 23 |
| Bonds of foreign others | 27 | 3 | - | 30 |
| Shares held for trading | 16 | - | _ | 16 |
| Securities borrowed or purchased in resale | | | | |
| agreements | 106 | _ | _ | 106 |
| Credit with respect to loans to customers | 2,379 | _ | _ | 2,379 |
| Assets with respect to derivatives ⁽¹⁾ | _,0.0 | | | _,0.0 |
| Interest contracts: | | | | |
| NIS / CPI | - | 51 | 58 | 109 |
| Other | - | 1,867 | 2 | 1.869 |
| Currency contracts | 57 | 3,164 | 567 | 3,788 |
| Contracts for shares | 421 | 91 | 1 | 513 |
| Commodities and other contracts | 3 | - | · - | 3 |
| Other financial assets | 7 | _ | _ | 7 |
| Other | | _ | 16 | 16 |
| Total assets | 17,215 | 10,078 | 670 | 27,963 |
| Liabilities | , - | | | , |
| Deposits with respect to borrowing from customers | 8,483 | _ | - | 8,483 |
| Liabilities with respect to derivatives ⁽¹⁾ | -, | | | -, |
| Interest contracts: | | | | |
| NIS / CPI | - | 87 | 25 | 112 |
| Other | - | 1,462 | 48 | 1,510 |
| Currency contracts | 45 | 4,600 | 583 | 5,228 |
| Contracts for shares | 421 | 91 | - | 512 |
| Commodities and other contracts | 3 | 2 | _ | 5 |
| Other financial liabilities | 1,682 | - | _ | 1,682 |
| Other | 1,002 | - | - | - 1,002 |
| Total liabilities | 10,634 | 6,242 | 656 | 17,532 |
| I OTAL HADIILIGO | 10,034 | 0,242 | 030 | 17,552 |

⁽¹⁾ Fair value measurement of derivative instruments classified under Level 3 is primarily based on use of observed data (market interest rate curves), except for credit quality of counter party.



Reported amounts (NIS in millions)

B. Items measured at fair value - continued:

2. On non-recurring basis

| | | Marc | h 31, 2024 (| unaudited) | For the three months ended March 31, 2024 |
|--|------------------------|------------------------|----------------------------------|-------------|---|
| | Fair value | | | Fair value | |
| | Level 1 ⁽¹⁾ | Level 2 ⁽¹⁾ | Level 3 ⁽¹⁾ | Total | Gains (losses) |
| Non-accruing credit whose collection is contingent on collateral | - | - | 344 | 344 | 2 |
| Investments in shares for which no fair value is available | - | - | 374 | 374 | 22 |
| | | Marc | h 31, 2023 (| unaudited) | For the three months ended March 31, 2023 |
| | Level 1 ⁽¹⁾ | Level 2 ⁽¹⁾ | 1 2 2 2 2 (1) | T-4-1 | Fair value |
| Non-accruing credit whose collection is contingent on collateral | Level 107 | Level Z | Level 3 ⁽¹⁾ 59 | Total 59 | Gains (losses) (7) |
| Investments in shares for which no fair value is available | - | - | 281 | 281 | |
| | ļ | As of Decem | ber 31, 202 | - | For the year ended December 31, 2023 |
| | | | | | Fair value |
| | Level 1 ⁽¹⁾ | Level 2 ⁽¹⁾ | Level 3 ⁽¹⁾ | Total | Gains (losses) |
| Non-accruing credit whose collection is contingent on collateral | = | - | 280 | 280 | (46) |
| Investments in shares for which no fair value is available | - | - | 298 | 298 | 21 |

⁽¹⁾ Level 1 – Fair value measurements using quoted prices on an active market.

Level 2 – Fair value measurements using other significant observed data.

Level 3 – Fair value measurements using significant non-observed data.

Reported amounts (NIS in millions)

C. Change in items measured at fair value on recurrent basis, included in level 3:

| | | | | | For th | ne three m | nonths ende | ed Marc | h 31. 2024 (| Unaudited) |
|--|------------------------------------|--|--|-------------------|--------|-------------------|---|---|--|------------|
| | | unreali | realized / ized gains ncluded ⁽¹⁾ | | | | | | , | <u></u> |
| | Fair value as of December 31, 2023 | In state- ment of profit and loss | In statement of other compre- hensive income under Equity | Acqui- sitions | Sales | Dispo- sitions | Transfer to level 3 ⁽³⁾ L | Fransfer s from evel 3 ⁽³⁾ | Fair value as of March 31, 2024 | |
| Assets | | | | | | | | | | |
| Securities available for sale | | | | | | | | | | |
| Bonds: | | | | | | | | | | |
| Of others in Israel | - | - | - | - | - | - | - | - | - | - |
| Of others overseas- | 2 | - | = | - | - | - | - | - | 2 | - |
| Shares not held for | | | | | | | | | | |
| trading | 24 | - | - | - | - | - | - | - | 24 | - |
| Assets with respect to derivatives ⁽²⁾ | | | | | | | | | | |
| Interest contracts: | | | | | | | | | | |
| NIS / CPI | 58 | 3 | - | 1 | - | (5) | 5 | - | 62 | 25 |
| Other | 2 | (2) | - | - | - | - | - | - | - | - |
| Currency contracts | 567 | (308) | - | 111 | - | (56) | - | - | 314 | 209 |
| Contracts for shares | 1 | - | - | 1 | - | - | - | - | 2 | - |
| Other | 16 | 2 | - | - | - | - | - | - | 18 | - |
| Total assets | 670 | (305) | - | 113 | - | (61) | 5 | - | 422 | 234 |
| Liabilities | | | | | | | | | | |
| Liabilities with respect to derivatives ⁽²⁾ | | | | | | | | | | |
| Interest contracts: | | | | | | | | | | |
| NIS / CPI | 25 | (7) | - | 1 | - | - | 9 | - | 28 | - |
| Other | 48 | 3 | - | 2 | - | - | - | - | 53 | (2) |
| Currency contracts | 583 | (305) | - | 111 | - | (52) | - | - | 337 | (211) |
| Contracts for shares | - | 1 | - | 1 | - | - | - | - | 2 | - |
| Other | - | - | - | - | - | - | - | - | - | - |
| Total liabilities | 656 | (308) | - | 115 | - | (52) | 9 | - | 420 | (213) |

⁽¹⁾ Realized gains (losses) included in the statement of profit and loss under "Non-interest financing revenues". Unrealized gains and losses included in equity under Adjustments for Presentation of Available-for-Sale Securities at Fair Value under Other Comprehensive Income.



⁽²⁾ Fair value measurement is primarily based on use of observed data (market interest rate curves), except for credit quality of counter party.

⁽³⁾ Transfers to Level 3 include transactions for which market data, in the reported periods, are not observed. Transfers from Level 3 result from the opposite situation.

Reported amounts (NIS in millions)

C. Change in items measured at fair value on recurrent basis, included in level 3 – Continued:

| - | | | | | For th | ne three m | nonths ende | ed Marc | h 31. 2023 (| (Unaudited) |
|--|---|--------|---|-------------------|--------|-------------------|-------------|--|---------------------------------------|--|
| | _ | unreal | t realized / ized gains included ⁽¹⁾ | | | | | | , | <u>, </u> |
| | Fair value as of December 31, 2022 | | In statement of other comprehe nsive income under Equity | Acqui- sitions | Sales | Dispo- sitions | | Transfer to level 3 ⁽³⁾ | Fair value as of March 31, 2023 | March 31, |
| Assets | | | | | | | | | | |
| Securities available for sale | | | | | | | | | | |
| Bonds: | | | | | | | | | | |
| Of foreign financial institutions | - | - | - | - | - | - | 9 | - | 9 | - |
| Of others in Israel | 11 | 8 | (6) | - | - | (11) | - | - | 2 | - |
| Of others overseas | 3 | - | - | - | - | - | - | - | 3 | - |
| Shares not held for trading | 23 | 1 | - | _ | - | _ | - | - | 24 | 1 |
| Assets with respect to derivatives ⁽²⁾ | | | | | | | | | | |
| Interest contracts: | | | | | | | | | | |
| NIS / CPI | 56 | 13 | - | 2 | - | - | 6 | - | 77 | 33 |
| Other | 3 | 2 | - | - | - | (2) | - | - | 3 | 3 |
| Currency contracts | 307 | 106 | - | 166 | - | (168) | - | - | 411 | 198 |
| Contracts for shares Commodities and | 39 | (8) | - | 1 | - | (30) | - | - | 2 | - |
| other contracts | 2 | 1 | - | - | - | - | - | - | 3 | - |
| Other | 9 | - | - | - | - | - | - | - | 9 | - |
| Total assets | 453 | 123 | (6) | 169 | - | (211) | 15 | - | 543 | 235 |
| Liabilities | | | | | | | | | | |
| Liabilities with respect to derivatives ⁽²⁾ | | | | | | | | | | |
| Interest contracts: | | | | | | | | | | |
| NIS / CPI | 61 | 10 | - | 1 | - | (19) | 3 | - | 56 | (2) |
| Other | 64 | (4) | - | - | - | - | - | - | 60 | (62) |
| Currency contracts | 233 | 159 | - | 257 | - | (145) | - | - | 504 | (329) |
| Contracts for shares | 83 | (1) | - | 4 | - | (71) | - | - | 15 | - |
| Other | 7 | (1) | - | - | - | - | - | - | 6 | - |
| Total liabilities | 448 | 163 | - | 262 | - | (235) | 3 | - | 641 | (393) |

⁽¹⁾ Realized gains (losses) included in the statement of profit and loss under "Non-interest financing revenues". Unrealized gains and losses included in equity under Adjustments for Presentation of Available-for-Sale Securities at Fair Value under Other Comprehensive Income.



⁽²⁾ Fair value measurement is primarily based on use of observed data (market interest rate curves), except for credit quality of counter party.

⁽³⁾ Transfers to Level 3 include transactions for which market data, in the reported periods, are not observed. Transfers from Level 3 result from the opposite situation.

Reported amounts (NIS in millions)

C. Change in items measured at fair value on recurrent basis, included in level 3 - Continued:

| | | | | | | | For the | year ended | December 31, | 2023 (audited) |
|--|---|--|--|-------------------|-------|-------------------|---------------------------------------|--|---------------|--|
| | N | Net realized / unrealized gains (losses) included ⁽¹⁾ | | | | | | | , | |
| | Fair value as of December 31, 2022 | In state- ment of profit and loss | In statement of other compre- hensive income under Equity | Acqui- sitions | Sales | Dispo- sitions | Transfer to level 3 ⁽³⁾ | Transfer s from Level 3 ⁽³⁾ | Fair value as | Unrealized gains (losses) with respect to instruments held as of December 31, 2023 |
| Assets | | | | | | | | | | |
| Securities available for sale | | | | | | | | | | |
| Bonds: Of foreign financial institutions | _ | _ | _ | <u>-</u> | _ | - | _ | _ | _ | _ |
| Of others in Israel | 11 | 8 | (6) | _ | (2) | (11) | _ | _ | _ | (1) |
| Of others overseas | 3 | - | - | _ | - | (2) | 1 | _ | 2 | - |
| Shares not held for | | | | | | () | | | | |
| trading | 23 | 1 | - | - | - | - | - | - | 24 | 1 |
| Assets with respect to derivatives ⁽²⁾ | | | | | | | | | | |
| Interest contracts: | | | | | | | | | | |
| NIS / CPI | 56 | 7 | - | 7 | - | (27) | 42 | (27) | 58 | 54 |
| Other | 3 | 2 | - | 61 | - | (4) | - | (60) | 2 | 48 |
| Currency contracts | 307 | 261 | - | 1,007 | - | (937) | - | (71) | 567 | 417 |
| Contracts for shares Commodities and other | 39 | (10) | - | 16 | - | (44) | - | - | 1 | - |
| contracts | 2 | (2) | _ | _ | _ | - | - | _ | - | - |
| Other | 9 | 7 | _ | _ | _ | _ | _ | _ | 16 | _ |
| Total assets | 453 | 274 | (6) | 1,091 | (2) | (1,025) | 43 | (158) | 670 | 519 |
| Liabilities | | | , , | | | | | | | |
| Liabilities with respect to derivatives ⁽²⁾ | | | | | | | | | | |
| Interest contracts: | | | | | | | | | | |
| NIS / CPI | 61 | 11 | - | 4 | - | (77) | 45 | (19) | 25 | (27) |
| Other | 64 | - | - | 67 | - | (7) | - | (76) | 48 | (75) |
| Currency contracts | 233 | 803 | - | 1,180 | - | (1,422) | - | (211) | 583 | (712) |
| Contracts for shares | 83 | (4) | - | 6 | - | (85) | - | - | - | - |
| Other | 7 | (7) | - | - | - | - | - | - | - | |
| Total liabilities | 448 | 803 | - | 1,257 | - | (1,591) | 45 | (306) | 656 | (814) |

⁽¹⁾ Realized gains (losses) included in the statement of profit and loss under "Non-interest financing revenues". Unrealized gains and losses included in equity under Adjustments for Presentation of Available-for-Sale Securities at Fair Value under Other Comprehensive Income.



⁽²⁾ Fair value measurement is primarily based on use of observed data (market interest rate curves), except for credit quality of counter party.

⁽³⁾ Transfers to Level 3 include transactions for which market data, in the reported periods, are not observed. Transfers from Level 3 result from the opposite situation.

Reported amounts (NIS in millions)

D. Additional information about non-observed significant data and valuation techniques used in fair value measurement of items classified at Level 3:

| - | Fair value as of | | | | Weighted |
|---|--------------------------|-----------------------------|---------------------------------------|------------------|-----------|
| | March 31, 2024 | | Non-observed data | Range | average |
| Shares not held for | | Quote from counter-party to | | | |
| trading | 24 | the transaction | | | |
| Securities available for sale | | | | | |
| Bonds of foreign others | 2 | Cash flows discounting | Price | 1.31-62.10 | 10.53 |
| Assets with respect to | 2 | Cash news alsocarting | 1 1100 | 1.01 02.10 | 10.55 |
| derivative instruments: | | | | | |
| NIS / CPI | 27 | Cash flows discounting | Inflationary expectations | 3.01%-2.60% | 2.82% |
| | | | Standard deviation per | | |
| Contracts for shares | 5 | Options pricing model | share | 95.79%-56.75% | 65.89% |
| Other Liabilities with respect to | 364 | Cash flows discounting | Counter-party credit quality | 3.10%-0.30% | 1.74% |
| derivative instruments: | | | | | |
| Interest contracts – NIS CPI | 28 | Cash flows discounting | Inflationary expectations | 2.96%-2.64% | 2.85% |
| Other | 392 | | Counter-party credit quality | 3.30%-0.30% | 1.95% |
| | Fair value as of | | · · · · · · · · · · · · · · · · · · · | | Weighted |
| | March 31, 2023 | Valuation technique | Non-observed data | Range | average |
| Shares not held for | • | Quote from counter-party to | | | |
| trading | 24 | the transaction | | | |
| Securities available for | | | | | |
| sale | | | | | |
| Bonds of financial institutions in Israel | 9 | Cash flows discounting | Price | 40,020,70 | 40 020 70 |
| institutions in israei | 9 | NAV (Net Asset Value) | Filce | 48,939.79 | 48,939.79 |
| Bonds of others in Israel | 2 | model | Price | 13.3 | 13.3 |
| Bonds of foreign others | 3 | Cash flows discounting | Price | 15.00-62.10 | 23.63 |
| Assets with respect to | | _ | | | |
| derivative instruments: | | | | | |
| NIS / CPI | 34 | Cash flows discounting | Inflationary expectations | 3.01%-0.17% | 2.82% |
| Contracts for shares | 1 | Options pricing model | Standard deviation per | 170.65%-38.71% | 89.06% |
| Other | 470 | | Counter-party credit quality | 3.10%-0.30% | 2.16% |
| Liabilities with respect to | 0 | caon none alcocaning | country party croam quanty | 0.1070 0.0070 | 2,0 |
| derivative instruments: | | | | | |
| Interest contracts – NIS CPI | | Cash flows discounting | Inflationary expectations | 3.01% - 2.70% | 2.84% |
| Other | 586 | Cash flows discounting | Counter-party credit quality | 3.60%-0.30% | 1.84% |
| | Fair value as of | | | | Weighted |
| | December 31, 2023 | Valuation technique | Non-observed data | Range | average |
| Shares not held for | | Quote from counter-party to | | | |
| trading Securities available for | 24 | the transaction | | | |
| sale | | | | | |
| Bonds of foreign others | 2 | Cash flows discounting | Price | 1.31-62.10 | 10.51 |
| Assets with respect to | _ | | | 020 | |
| derivative instruments: | | | | | |
| NIS / CPI | 24 | Cash flows discounting | Inflationary expectations | 3.05%-2.37% | 2.72% |
| Contracts for the tree | | Ontions malaine are selet | Standard deviation per | 445.070/ 40.450/ | 70.0001 |
| Contracts for shares Other | 4 | | Share Counter-party credit quality | 145.27%-48.45% | 72.06% |
| Liabilities with respect to | 616 | Cash hows discoulling | Counter-party Credit quality | 2.60%-1.80% | 1.84% |
| derivative instruments: | | | | | |
| Interest contracts - NIS CPI | 24 | Cash flows discounting | Inflationary expectations | 3.05%-2.55% | 2.82% |
| Other | 632 | Cash flows discounting | Counter-party credit quality | 2.50%-1.80% | 1.83% |
| | | :g | the party training quanty | | |



Reported amounts (NIS in millions)

E. Information regarding uncertainty of fair value measurements to changes in unobserved data

The main valuation technique of significant unobserved data used in measurement of fair value of assets and liabilities at Level 3 is Discounted Cash Flow. The future cash flow for the instrument is derived from the agreement with the counter-party. The discount rate used to discount the cash flow reflects the Bank's assumptions. The primary unobserved data used in measurement of fair value of bonds is the price of the bonds.

F. Election of fair value option

Should the Bank elect the fair value option, changes to fair value of investments in certain bonds would be recorded to profit and loss, with bonds classified under the portfolio held for trading, although they had not been purchased for this purpose.

The election of the fair value option was made under the following circumstances:

- 1. Reduce volatility in profit and loss resulting from changes between the original measurement basis of financial instruments designated at the fair value option, and the measurement basis of derivative financial instruments used to manage risks with respect to such investments.
- 2. Complexity of implementing hedge accounting.
- 3. More accurate economic presentation of assets managed on fair value basis.

As of March 31, 2024, March 31, 2023 and December 31, 2023, the Bank did not select the fair value option.

Note 16 - Other Matters

- In March 2024, the Knesset General Assembly approved the "Special Payment to Achieve Budget Targets Law (Interim Directive Iron Swords"), 2024, whereby a special payment will be imposed on Israeli banks at a rate of 6% of their profits from activity in Israel (as defined in the VAT Law) in the period between April 1, 2024 and December 31, 2025. The payment is not to be recognized as a tax deduction (exempt from this payment are banking groups with total assets on their balance sheet lower than 5% of total assets of banks in Israel). Furthermore, the legislation stipulates that total payment on aggregate for all banks in Israel would be capped at NIS 1.2 billion in 2024 and at NIS 1.3 billion in 2025, divided among the banks pro rata to their pre-tax earnings in these periods. The provision to taxes on income in the Financial Statements in the first quarter of 2024 includes the impact of the law in question with requisite adjustments.
- In March 2024 the Knesset General Assembly ratified the order that sets the VAT rate increase from 17% to 18% starting January 1, 2025. However, a bank who is subject to the payment of 6% on the profit in 2025 as noted above, shall pay 17% of the salary paid and of the profit produced that year. To be clear, the increase in salary tax and capital gains tax to 18% will come into effect from the date on which the bank will no longer be committed to the additional payment of 6% as noted. The amendment will apply to Financial Statements starting from the second quarter of 2024, and its impact is not expected to be material.

Note 17 - Events after the balance sheet date

- A. On May 22 2024 the Bank Board of Directors decided to distribute dividends to the sum of 508.8 million NIS, which constitute 40% of the profits for the first quarter of 2024, in accordance with the Bank's dividend policy, and after examining the Bank's capital planning in the various scenarios.
 - The dividend amount is 1,970.04% of issued capital, i.e. NIS 197.00 per NIS 0.1 par value share. The effective date for dividends payment is May 30, 2024 and the payment date is June 6, 2024. The final dividends per share is subject to changes due to realized convertible securities of the Bank. According to accounting rules, this amount will be deducted from retained earnings in the second quarter of 2024.
- B. At the Board of Directors meeting from May 22, 2024, in which the Financial Statements for the first quarter of 2024 were approved and which Mr. Moshe Vidman, Chairman of the Board of Directors was unable to attend, the Board of Directors certified Mr. Avraham Zeldman, who serves as a Board member, to sign these Financial Statements in his place. This, in coordination and with the knowledge of the Supervisor of Banks.



Bank Mizrahi Tefahot

Corporate Governance, Audit, Additional Details on the Bank and its Management

As of March 31, 2024

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As of March 31, 2024

Corporate governance

Board of Directors and management

Board of Directors

During the first quarter of 2024, the Bank Board of Directors held 8 plenary meetings. During this period there were also 14 meetings of Board committees and 3 Board member workshops.

The permanent Board committees are: Audit, Credit, Risks Management, IT and Technology Innovation and Remuneration.

Presented below are changes during the first quarter of 2024 and through publication of these financial statements:

- On February 12, 2024, the Bank reported that the Bank's Board of Directors resolved to appoint Mr. Avi Zeldman to be Chairman of the Board of Directors, effective as from June 16, 2024, after expiration of Moshe Vidman's term in office. For further details see the Bank's report from February 12, 2024 (reference no. 2024-01-045285).
- A General Meeting was held on February 20, 2024 in which it was resolved to (re-)appoint of Ms. Esteri Gilez-Ran as External Board member of the Bank, pursuant to the Corporate Law (and as such will be considered an independent director), who shall also serve as a Bank External Board member pursuant to Directive 301, for a further term of three (3) years (second term in office) starting February 27, 2024. For further details see the Bank's report from February 20, 2024 (reference no. 2024-01-018129).
- On March 28, 2024, the Bank reported that the Bank's Board of Directors had announced its intention to (re)-appoint Mr. Moshe Widman as Bank Board Member. On May 12 the Commissioner of Banks announced that he had no objection to the appointment in question. For further details see the Bank's reports from March 28, 2024 and May 12, 2024 (reference nos. 2024-01-034656 and 2024-01-046762).
- On April 10, 2024 the Bank reported that it had received the message from the Commissioner of Banks, according to which he had no objection to the appointment of Mr. Avraham Zeldman as Chairman of the Board of Directors, subject to Mr. Zeldman resigning from his activities at Fox Wizel Ltd. and Polyurethane Ltd. For further details see the Bank's report from April 10, 2024 (reference no. 2024-01-036214).

Bank management and senior officers

In the first quarter of 2024 there were no changes to members of Bank management and senior officers.

Internal Auditor

Information about Internal Audit at the Group, including professional standards applied by Internal Audit, the annual and multi-annual work plan and considerations in setting this plan, the scope of work of the Internal Auditor and their team and reporting of the Internal Auditor's findings are provided in chapter "Corporate governance, audit, other information about the Bank and its management" of the 2023 report.

In the reported period there were no material changes to this information.

Transactions with controlling shareholders and related parties

Transactions with related parties were conducted in the normal course of business, at market terms and at terms and conditions similar to those of transactions with parties not related to the Bank.



As of March 31, 2024

Legislation and supervisory directives applicable to Bank Group operations

Laws and regulations

Banking Regulations (Licensing) (Bank with large-scale operations), 2023

On January 30, 2023, the Knesset Finance Committee approved Banking Regulations (Licensing) (Bank with large-scale operations), 2023, which *inter alia* revised the definition of a bank with large-scale operations, which now also applies to the Bank.

According to the Regulations, the Bank would be required to reduce credit card facilities by 25%, from January 31, 2027 through January 31, 2030, compared to the relevant facilities (facilities in excess of NIS 10,000) for credit cards in 2015. The Minister of Finance announced their intention to eliminate this restriction in the upcoming Arrangements Law.

Moreover, as from January 31, 2026, the share of new cards issued by a credit card issuer of a single bank may not exceed 52%. This is in effect for 3 years.

The Bank is preparing to implement the directive.

Special Payment for the Achievement of Budgetary Goals Law (Temporary Order - Iron Swords), 2024

In March 2024, the Knesset General Assembly approved the "Special Payment to Achieve Budget Targets Law (Interim Directive – Iron Swords"), 2024, whereby a special payment will be imposed on Israeli banks at a rate of 6% of their profits from activity in Israel (as defined in the VAT Law) in the period between April 1, 2024 and December 31, 2025. This payment would not be tax deductible. Exempt from this payment are banking groups with total assets on their balance sheet lower than 5% of total assets of banks in Israel. However, the legislation stipulates that total payment on aggregate for all banks in Israel would be capped at NIS 1.2 billion in 2024 and at NIS 1.3 billion in 2025, divided among the banks pro rata to their pre-tax earnings in these periods.

In accordance with the law, 75% of the tax rate will apply in 2024, across the entire year. The provision to taxes on income in these Financial Statements includes the impact of the law in question.

In March 2024 the Knesset General Assembly ratified the order that sets the VAT rate increase from 17% to 18% starting January 1, 2025. However, a bank who is subject to the payment of 6% on the profit in 2025 as noted above, shall pay 17% of the salary paid and of the profit produced that year. To be clear, the increase in payroll tax and capital gains tax to 18% will come into effect from the date on which the bank will no longer be committed to the additional payment of 6% as noted. The impact of the amendment on the Financial Statements is not expected to be material.

Payment Services and Payment Initiation Regulation Law, 2023

On June 6, 2023, the law was published, as part of the 2023 Arrangements Law (The Economic Plan Law (Legislative Amendments for Implementation of Economic Policy for 2023 and 2024 Budget Years), 2023), and will come into effect on June 6, 2024.

The law regulates the licensing of those supplying payment services and payment initiation services. Most payment services shall be under existing regulation (Financial Services Supervision Law (Regulated Financial Services), 2016), however current regulation is based on the definitions of the Payment Services Law, 2019 and is expected to be broader. In addition, the regulation's authority moves from the Capital Market Authority to the Securities Authority.

In all matters pertaining to payment services, the Law exempts form licensing holders of certain licenses, including banks, and therefore the Bank will not require an additional license by virtue of the law in question. Therefore, there are no expected implications of the law in question regarding the Bank's activity in the provision of payment services. At the same time, the law will influence non-bank entities that provide payment services, including service providers who manage their accounts and activities at the Bank.

In addition the law regulates, for the first time, the activity of bodies dealing in "payment initiation" services – services that allow the initiation of a payment order from a payment account (such as a checking account) through a service provider who helps writing the payment and transferring it to the payment account manager. (also known as account-to-account service or ACH). This is an innovative service that is already active in Europe but has not yet been activated in Israel, and is designed to allow the easy transfer of payments between accounts, and create among other things an alternative/competing infrastructure for the credit cards' clearance system.

This subject was partially regulated in the Bank of Israel's provisions (PBM 368) but implementing it has been difficult until the regulation of the licensing of the initiation service providers. This law influences the bank in both contexts: (1) The Bank shall be committed to allow initiation service providers, who hold a suitable license and digital certificate, and customers engaging those initiation service providers, to provide the Bank with payment orders through the suitable interface system. the transfer of funds on the basis of a telephone number. (2) In addition, the Bank shall be able to



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provide payment initiation services, by themselves or in cooperation with others, and expand the payment options our customers can receive. This option involves the approval of the Bank of Israel, but the Bank has already receive such approval.

The law regulates, among other things, the manner in which customers receive authorization to allow initiation service providers to pay their accounts.

The law has no impact on the Bank's financial statements.

Supervisor of Banks

Circulars and public reporting directives

Interest risk in bank portfolio

On May 24, 2023, the Supervisor of Banks issued a circular updating Proper Conduct of Banking Business Directive 333 concerning "Interest risk in bank portfolio". The updated directive adopts the current document on interest risk in bank portfolio issued by the Basel Committee on Bank Supervision. The circular includes, *inter alia*, the following updates:

- Guidelines for interest risk management The guidelines listed in the directive include, inter alia, corporate governance arrangements for risk management and risk monitoring, risk delineation, risk measurement both in terms of economic value and in terms of earnings, use of diverse scenarios, including stress tests, strict handling of instruments with behavioral options and of assumptions used in modelling thereof for risk estimation, management of risk in models for management of interest risk in bank portfolio, reporting to the Board of Directors and to senior management, as well as proper handling of risk under Pillar 2.
- The standard framework The directive includes certain provisions with regard to measurement of interest risk in bank portfolio based on economic value of capital, and in particular with regard to measurement of cash flows.
- Calculation of interest shocks The directive includes provisions for calculation of standard interest shocks for banks and settlement providers, to be adjusted for standard interest shocks in public disclosure requirements.

On December 20, 2023 the Supervisor of Banks issued a circular on the subject of interest risk in bank portfolio replacing the provision (Proper Bank Management 333) with a new provision coming into effect on July 1 2025. The Bank is preparing to implement the directive. Application of the directive is not expected to have any material impact on the Bank's financial statements.

Emphasis for the banking system due to the war

On October 12, 2023, the Supervisor of Banks issued a circular regarding emphasis for the banking system due to the war. In this publication, the Supervisor of Banks noted that the system should strive to continue providing professional services that are appropriate and continuous to its customers, and to manage all of the operational and financial risks specific to this period. Based on these targets, the banking system should comply with the following: Board discussions, relief and assistance to customers in meeting obligations, with emphasis on residents of areas under a state of emergency, IDF soldiers currently called up for service and their families, as well as small businesses that have closed or that operate in reduced capacity due to the current situation. Moreover, the banking system is required to increase monitoring of all risk, with regard to diverse aspects including those of capital, liquidity and credit, including adjustment to policy and models for even stricter stress scenarios, and review of the required liquidity level. Furthermore, review is required of appropriateness of risk management measures and tools, while bolstering the control, management and audit mechanisms in all key operations of the bank and credit card issuer. Moreover, the Supervisor of Banks has partially activated the reporting requirements under special circumstances, which help the Supervisor of Banks in analyzing the situation, making appropriate decisions and providing a response to public inquiries. The Supervisor of Banks also indicated that the banking system should prepare for increased attempts and cyber attacks against the system.

On October 15, 2023, a discussion took place headed by the Governor of the Bank of Israel and the Supervisor of Banks and attended by CEOs of the banks and credit card companies. Following this discussion, the Bank of Israel published an outline for assistance to bank customers in addressing the implications of the war. This outline consists of two circles. The first circle includes the following customer group: Those residing up to 30 kilometers from the Gaza Strip, those evacuated from their homes by an official entity, as of the issue date of this outline, those who are immediate relatives of those killed, kidnapped or missing in this war and those called up for reserve military duty and those called up under Directive 8. The second circle includes all other bank customers.

On October 18, 2023, November 9, 2023 and January 2, 2024, the Bank of Israel issued supervisory emphasis regarding handling of debt and public reporting. The key emphasis is as follows:



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- For borrowers affected by the war, the Supervisor of Banks encourages banking corporations to act so as to allow flexibility in loan repayment for such borrowers.
- Debt in arrears debt with no payments in arrears upon the outbreak of this war shall not be reported as debt in arrears if payments are not in arrears pursuant to revised terms and conditions of such debt. Otherwise, the status of arrears should be reset to what it was at the outbreak of this war and should be frozen for the duration of payment deferment.
- Problematic debts and accounting write-offs the banking corporation should exercise discretion when classifying debt as problematic.
- Public disclosure the banking corporation should provide disclosure for borrower debt affected by the war and subject to revised repayment arrangements, as noted above.
- Provision for credit losses inclusion of the anticipated impact of Operation Swords of Iron as of soon before publication of the financial statements, should the Bank have additional information about further anticipated impact of the war. The estimated provision would be adjusted for such additional information.
- Disclosure on the Report of the Board of Directors and Management this should reflect the major effects of the war on the Bank with regard to results and risks.
- Credit risk disclosure on the Report of the Board of Directors and Management this disclosure shall include material developments in credit risk by operating segment and by economic segment, highlighting sectors subject to increased risk due to the war.

On November 12, 2023, the Bank of Israel sent a letter to banking corporations regarding capital planning and dividend distribution policy, requesting them to review their dividend distribution policy and share buy-back in the coming period, and to advise the Supervisor of Banks of the outcome of such review.

On December 26, 2023, the Bank of Israel issued an expansion of the outline for assisting customers of banks and of credit card issuers in addressing the war. Based on assessments by the Bank of Israel and given that the war continues and impacts many customers from the economic aspect, the Bank of Israel announced the expansion of this outline, adopted by the banks, including *inter alia* the following:

- Extending validity of the current outline by a further three months, through March 31, 2024, for two demographics in first group and in the second group.
- Added demographics in the first group the first group would also include accounts of those kidnapped or missing, accounts of siblings of those kidnapped or missing and accounts of those who took part at the NOVA party in Re'im.
- With regard to deferred payments on consumer and business loans:
 - Customers who had not deferred payments pursuant to the outline would be entitled to defer payments for three months, subject to filing an application.
 - Customers who had already deferred payments for three months would be entitled to defer payments for a further three months, subject to filing an application, for a total maximum deferment period of six months.

On April 24, 2024 the Bank of Israel published an additional extension of 3 months to the outline, to June 30, 2024, and adjustments were made to the first circle population.

Adjustments to Proper Conduct of Banking Business Directives for addressing the war (Interim Directive)

Due to the war started on October 7, 2023 and its implications for the Israeli economy, and in order to assist the banking system and its customers to address this challenging situation, the Supervisor of Banks issued a range of relief measures included in this interim directive.

Proper Conduct of Business Banking Directive 251 – the adjustments to this directive are designed to allow banks and credit card companies the business flexibility required at this time, in order to provide relief to customers affected by the state of war. This interim directive shall be revised from time to time as required. The steps taken include adjustments to addressing public complaints, management of credit facilities in checking accounts, adjustments regarding E-banking due to the many customers called up for reserve military service or required to evacuate their homes, extension of the period allowed for providing financial data and currency of financial reports, relief in conducting rotations and contiguous time off, extension of dates in procedures for extending residential mortgages, relief on limitations on extending residential mortgages, management of AML and terror financing risk and so forth.

On February 4, 2024 some of the reliefs in Provision 251 were extended to March 31, 2024, with the exception of a continuous vacation in effect until April 30, 2024.

On December 20, 2023, the Supervisor of Banks issued relief with regard to the leverage ration (Proper Conduct of Banking Business Directive 218), such that relief provided in Interim Directive 250 was included in Directive 218 and was extended through December 31, 2025.

Proper Conduct of Banking Business Directive 203 regarding "Measurement and capital adequacy – standard approach – credit risk" – it has been clarified that increase in LTV above 80% for loans designated for land purchase for



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development or construction, due to interest accrued through December 31, 2023 due to any grace period granted after October 7, 2023 would not be accounted for in LTV calculation.

The Bank is implementing the directives. Application of this directive has no material impact on the Bank's financial statements.

Bank's credit rating

On August 1, 2023, Midroog Ltd. (created in partnership with Moody's International, which owns a 51% equity stake) (hereinafter: "Midroog") left the Bank ratings unchanged. Long-term deposits and senior debt of the Bank are rated Aaa.il / Stable outlook.

Contingent subordinated notes with contractual loss-absorption provisions (CoCo), which qualify as Tier II equity in conformity with provisions of Basel III, are rated Aa3.il / Stable outlook.

On May 2, 2024, S&P GLOBAL RATINGS MAALOT LTD (hereinafter: "Maalot") approved the Bank's issuer rating of ilAAA/Negative Outlook.

contingent subordinated notes with contractual loss-absorption provisions (CoCo), which qualify as Tier II equity in conformity with provisions of Basel III, are rated iIAA- by Maalot.

On May 2, 2024, rating agency S&P Global Ratings (hereinafter: "S&P") confirmed the long-term issuer credit rating of A- and the short-term issuer credit rating of A-2. Negative rating outlook. In addition, the agency rated the contingent subordinated notes with loss-absorption provisions which qualify as Tier II equity, at BBB-. This series was issued by the Bank on April 7, 2021 by international private placement to institutional investors.

On April 4, 2024 rating Company Fitch Ratings (hereinafter: "Fitch") removed the Bank's rating from a negative watch list, following the removal of the State of Israel's rating from a negative watch list. Fitch ratified the Bank's long-term IDR at A, and the Bank's short-term IDR at F1+ Negative Outlook. The rating of CoCo notes is BBB.

On February 9, 2024, Moody's rating agency (hereinafter: "Moody's") lowered the credit rating for Israel from A1 to A2, due to concern about implications of the war in Gaza and military escalation in the North. The rating outlook was also lowered, to Negative. Further to its decision to lower the rating for the State of Israel, on February 13, 2024 Moody's announced it was lowering the credit rating of the top 5 banks in Israel, to A3 / Negative outlook.

On May 10, 2024 the country's rating of A2 was ratified, and the forecast remained negative.

The current rating of the State of Israel is as follows:

S&P rates the State of Israel at a rating of A+ (Negative Outlook).

Fitch rates the State of Israel at a rating of A+ (Negative Outlook).

Moody's rates the State of Israel at a rating of A2 (Negative Outlook).

For more information about the impact of the lowering of the State of Israel's credit rating, see Note 9 to the Financial Statements

Operating segments

For extensive information about supervisory operating segments, see chapter "Corporate governance, audit, other information about the Bank and its management" of the 2023 financial statements.



Appendix 1 – Interest Revenues and Expenses Rates – of the Bank and its Subsidiaries⁽¹⁾

Reported amounts (NIS in millions)

A. Average balances and interest rates – assets

| | For the three months ended March 31, 2024 | | | For the three months ended March 31, 2023 | | | |
|--|--|----------------------|--------------|--|----------------------|--------------|--|
| | Average balance ⁽²⁾ | Interest revenues | Revenue rate | Average balance ⁽²⁾ | Interest revenues | Revenue rate | |
| | | | in % | | | in % | |
| Interest-bearing assets | | | | | | | |
| Loans to the public ⁽³⁾ | | | | | | | |
| In Israel | 314,808 | ⁽⁷⁾ 4,547 | 5.78 | 300,365 | ⁽⁷⁾ 4,736 | 6.31 | |
| Outside of Israel | 9,195 | 221 | 9.61 | 6,747 | 139 | 8.24 | |
| Total | 324,003 | 4,768 | 5.89 | 307,112 | 4,875 | 6.35 | |
| Loans to the Government | | | | | | | |
| In Israel | 421 | 5 | 4.75 | 337 | 3 | 3.56 | |
| Outside of Israel | 50 | 1 | 8.00 | 86 | 2 | 9.30 | |
| Total | 471 | 6 | 5.10 | 423 | 5 | 4.73 | |
| Deposits with banks | | | | | | | |
| In Israel | 963 | 6 | 2.49 | 2,888 | 23 | 3.19 | |
| Outside of Israel | 210 | - | - | 141 | - | - | |
| Total | 1,173 | 6 | 2.05 | 3,029 | 23 | 3.04 | |
| Deposits with central banks | | | | | | | |
| In Israel | 61,394 | 558 | 3.64 | 68,066 | 547 | 3.21 | |
| Outside of Israel | 21,913 | 294 | 5.37 | 17,393 | 193 | 4.44 | |
| Total | 83,307 | 852 | 4.09 | 85,459 | 740 | 3.46 | |
| Securities borrowed or purchased in resale agreements | | | | | | | |
| In Israel | 144 | 2 | 5.67 | 197 | 2 | 4.12 | |
| Outside of Israel | - | - | _ | - | - | - | |
| Total | 144 | 2 | 5.67 | 197 | 2 | 4.12 | |
| Bonds held to maturity and available for sale ⁽⁴⁾ | | | | | | | |
| In Israel | 14,398 | 92 | 2.56 | 12,756 | 100 | 3.14 | |
| Outside of Israel | 1,284 | 20 | 6.23 | 1,128 | 14 | 4.96 | |
| Total | 15,682 | 112 | 2.86 | 13,884 | 114 | 3.28 | |
| Bonds held for trading ⁽⁵⁾ | | | | | | | |
| In Israel | 8,888 | 10 | 0.45 | 4,568 | 1 | 0.09 | |
| Outside of Israel | · - | _ | _ | - | - | _ | |
| Total | 8,888 | 10 | 0.45 | 4,568 | 1 | 0.09 | |
| Total interest-bearing assets | 433,668 | 5,756 | 5.31 | 414,672 | 5,760 | 5.56 | |
| Receivables for credit card operations | 4,664 | -, | | 4,235 | -, | | |
| Other non-interest bearing assets ⁽⁶⁾ | 9,396 | | | 8,440 | | | |
| Total assets | 447,728 | | | 427,347 | | | |
| Total interest-bearing assets attributed to overseas | 771,120 | | | 721,041 | | | |
| operations | 32,652 | 536 | 6.57 | 25,495 | 348 | 5.46 | |

See footnotes below.



Interest Revenues and Expenses Rates – of the Bank and its Subsidiaries⁽¹⁾ – Continued

Reported amounts (NIS in millions)

A. Average balances and interest rates – liabilities and equity

| Interest-bearing liabilities Poposits from the public Poposits from the public Poposits from the public Poposits from the public Poposits Po | | For the three months ended March 31, 2024 | | | For the three months ended March 31, 2023 | | | |
|--|--|---|----------|-------------------|---|----------|-------------------|--|
| Interest-bearing liabilities Deposits from the public In Israel On-call 33,115 339 4.09 (11)36,230 213 2.3 | | | expenses | (revenue) rate | | expenses | (revenue) rate | |
| Deposits from the public In Israel | otana et la anciona Pala Millara | | | in % | | | in % | |
| Name | | | | | | | | |
| On-call 33,115 339 4.09 (11)36,230 213 2.3 Term deposits 229,195 2,335 4.08 203,989 1,916 3.7 Outside of Israel 447 - - 437 - Term deposits 11,091 148 5.34 7,049 93 5.2 Total 273,848 2,822 4.12 247,705 2,222 3.5 Deposits from the Government 1n Israel 60 1 6.67 76 - Outside of Israel - - - - - - Deposits from banks 1n Israel 3,978 23 2,31 7,389 26 1,4 Outside of Israel 747 - < | | | | | | | | |
| Term deposits | | 22 115 | 330 | 4.00 | (11)26 220 | 212 | 2.35 | |
| Outside of Israel 447 - - 437 - Term deposits 11,091 148 5.34 7,049 93 5.2 Total 273,848 2,822 4.12 247,705 2,222 3.5 Deposits from the Government In Israel 60 1 6.67 76 - Outside of Israel - - - - - - Total 60 1 6.67 76 - - Deposits from banks In Israel 3,978 23 2.31 7,389 26 1.4 Outside of Israel 747 - | | , | | | | | 3.76 | |
| On-call 447 - - 437 - Term deposits 11,091 148 5.34 7,049 93 5.2 Total 273,848 2,822 4.12 247,705 2,222 3.5 Deposits from the Government 60 1 6.67 76 - <td></td> <td>229,193</td> <td>2,000</td> <td>4.00</td> <td>203,909</td> <td>1,910</td> <td>3.70</td> | | 229,193 | 2,000 | 4.00 | 203,909 | 1,910 | 3.70 | |
| Term deposits | | 447 | _ | _ | 437 | _ | _ | |
| Total 273,848 2,822 4.12 247,705 2,222 3.55 Deposits from the Government | | | 148 | 5 34 | _ | 93 | 5.28 | |
| Deposits from the Government In Israel 60 1 6.67 76 - | <u> </u> | | | | | | 3.59 | |
| In Israel 60 1 6.67 76 - | - 1-1-1 | ,,, | _,-, | | , | | 0.00 | |
| Outside of Israel - | | 60 | 1 | 6 67 | 76 | _ | _ | |
| Total 60 1 6.67 76 - Deposits from banks In Israel 3,978 23 2.31 7,389 26 1.4 Outside of Israel 747 - <td></td> <td></td> <td></td> <td></td> <td>_</td> <td>_</td> <td>_</td> | | | | | _ | _ | _ | |
| Note | | 60 | 1 | 6.67 | 76 | _ | | |
| Note | Deposits from banks | | _ | | | | | |
| Outside of Israel 747 - | • | 3.978 | 23 | 2.31 | 7.389 | 26 | 1.41 | |
| Securities loaned or sold in re-purchase agreements In Israel - | Outside of Israel | - , | | | | _ | - | |
| In Israel | otal | 4,725 | 23 | 1.95 | 7,389 | 26 | 1.41 | |
| In Israel | Securities loaned or sold in re-purchase agreements | · | | | · · | | | |
| Total Bonds and subordinated notes | | - | - | - | - | - | - | |
| Bonds and subordinated notes | Outside of Israel | - | - | - | - | - | - | |
| | otal | - | - | - | - | _ | _ | |
| In Israel 36 500 205 2 24 33 724 366 43 | Bonds and subordinated notes | | | | | | | |
| 11 151aCi 50,050 200 2.24 50,124 500 4.3 | n Israel | 36,590 | 205 | 2.24 | 33,724 | 366 | 4.34 | |
| Outside of Israel | Outside of Israel | - | - | - | = | = | = | |
| Total 36,590 205 2.24 33,724 366 4.3 | otal | 36,590 | 205 | 2.24 | 33,724 | 366 | 4.34 | |
| Other liabilities | Other liabilities | | | | | | | |
| In Israel 9,434 20 0.85 6,383 - | n Israel | 9,434 | 20 | 0.85 | 6,383 | - | - | |
| Outside of Israel | Outside of Israel | - | - | - | - | - | | |
| Total 9,434 20 0.85 6,383 - | otal | 9,434 | | | | - | - | |
| | | | 3,071 | 3.78 | | 2,614 | 3.54 | |
| Non-interest bearing deposits from the public 77,155 (11)87,835 | | | | | | | | |
| Payables for credit card transactions 3,829 4,017 | | | | | | | | |
| Other non-interest bearing liabilities ⁽⁸⁾ 12,414 14,018 | | | | | | | | |
| Total liabilities 418,055 401,147 | | | | | | | | |
| Total equity instruments 29,673 26,200 | | | | | | | | |
| Total liabilities and equity instruments 447,728 427,347 | otal liabilities and equity instruments | 447,728 | | | 427,347 | | | |
| Interest spread 1.53 2.0 | nterest spread | | | 1.53 | | | 2.02 | |
| Net return ⁽⁹⁾ on interest-bearing assets | let return ⁽⁹⁾ on interest-bearing assets | | | | | | | |
| \cdot | | , | , | | | , | 2.97 | |
| | | | | | | | 4.00 | |
| | | 433,668 | 2,685 | 2.48 | 414,672 | 3,146 | 3.03 | |
| Total interest-bearing liabilities attributed to overseas | | | | | | | | |
| operations 12,285 148 4.82 7,486 93 4.9 | perations | 12,285 | 148 | 4.82 | 7,486 | 93 | 4.97 | |

See footnotes below.



Interest Revenues and Expenses Rates – of the Bank and its Subsidiaries⁽¹⁾ – Continued

Reported amounts (NIS in millions)

B. Average balances and interest rates – Further information about interest-bearing assets and liabilities attributed to operations in Israel

| | For the three | e months en | ded March 31, 2024 | For the three | e months en | ded March 31, 2023 |
|--|-----------------------------------|------------------------------------|------------------------------|-----------------------------------|------------------------------------|------------------------|
| | Average balance ⁽²⁾ | Interest expenses (revenues) | Expense (revenue) rate | Average balance ⁽²⁾ | Interest expenses (revenues) | Expense (revenue) rate |
| _ | | | in % | | | in % |
| Israeli currency – non-linked | | | | | | |
| Total interest-bearing assets | 301,862 | 4,105 | 5.44 | 291,279 | 3,775 | 5.18 |
| Total interest-bearing liabilities | 219,251 | (1,999) | (3.65) | (11)202,872 | (1,456) | (2.87) |
| Interest spread | | | 1.79 | | | 2.31 |
| Israeli currency – linked to the CPI | | | | | | |
| Total interest-bearing assets | 83,978 | 870 | 4.14 | 81,281 | 1,397 | 6.87 |
| Total interest-bearing liabilities | 46,926 | (295) | (2.51) | 46,179 | (612) | (5.30) |
| Interest spread | | | 1.63 | | | 1.57 |
| Foreign currency (including Israeli currency linked to foreign currency) | | | | | | |
| Total interest-bearing assets | 15,176 | 245 | 6.46 | 16,617 | 240 | 5.78 |
| Total interest-bearing liabilities | 46,195 | (629) | (5.45) | 38,740 | (453) | (4.68) |
| Interest spread | | | 1.01 | | | 1.10 |
| Total – operations in Israel | | | | | | |
| Total interest-bearing assets | 401,016 | 5,220 | 5.21 | 389,177 | 5,412 | 5.56 |
| Total interest-bearing liabilities | 312,372 | (2,923) | (3.74) | 287,791 | (2,521) | (3.50) |
| Interest spread | | | 1.47 | | | 2.06 |

See footnotes below.

Interest Revenues and Expenses Rates – of the Bank and its Subsidiaries⁽¹⁾ – Continued

Reported amounts (NIS in millions)

C. Analysis of changes to interest revenues and expenses

| | | Three months ended March 31 2024 vs. three months ended March 31, 2023 | | | |
|------------------------------------|--------|--|----------|--|--|
| | Increa | Increase (decrease) due to change ⁽¹⁰⁾ | | | |
| | Volume | PriceNe | t change | | |
| Interest-bearing assets | | | | | |
| Loans to the public | | | | | |
| In Israel | 209 | (398) | (189) | | |
| Outside of Israel | 59 | 23 | 82 | | |
| Total | 268 | (375) | (107) | | |
| Other interest-bearing assets | | | | | |
| In Israel | (20) | 17 | (3) | | |
| Outside of Israel | 63 | 43 | 106 | | |
| Total | 43 | 60 | 103 | | |
| Total interest revenues | 311 | (315) | (4) | | |
| Interest-bearing liabilities | | | | | |
| Deposits from the public | | | | | |
| In Israel | 225 | 320 | 545 | | |
| Outside of Israel | 52 | 3 | 55 | | |
| Total | 277 | 323 | 600 | | |
| Other interest-bearing liabilities | | | | | |
| In Israel | 12 | (155) | (143) | | |
| Outside of Israel | - | - | - | | |
| Total | 12 | (155) | (143) | | |
| Total interest expenses | 289 | 168 | 457 | | |

- (1) Information in these tables is after the effect of hedging derivative instruments.
- (2) Based on balance at start of month (in Israeli currency non-linked segment: based on daily balances).
- (3) Before deduction of average balance sheet balance of provisions for credit losses. Includes Non-accruing interest revenues debt.
- (4) From the average balance of bonds available for sale, for the three-month periods ended March 31, 2024 and March 31, 2023, we (added) deducted the average balance of unrealized (loss) gain from adjustment to fair value of bonds available for sale, included in equity under Other Comprehensive Income, under "Adjustments with respect to presentation of securities available for sale at fair value", amounting to NIS (265) million and NIS (632) million, respectively.
- (5) From the average balance of bonds held for trading, for the three-month periods ended March 31, 2024 and March 31, 2023, we (added) deducted the average balance of unrealized (loss) gain from adjustment to fair value of bonds held for trading, amounting to NIS (12) million and NIS 9 million.
- (6) Includes derivative instruments, other non-interest bearing assets, net of provision for credit losses.
- (7) Commissions amounting to NIS 114 million and NIS 113 million included under interest revenues for the three-month periods ended March 31, 2024 and 2023, respectively.
- (8) Includes derivative instruments.
- (9) Net return net interest revenues divided by total interest-bearing assets.
- (10) The change attributed to change in volume was calculated by multiplying the new price and the change in volume. The change attributed to change in price was calculated by multiplying the old volume and the change in price.
- (11) Reclassified.



Glossary and index of terms included on the financial statements

Below is a summary of terms used on the financial statements:

Terms with regard to risk management and capital adequacy at the Bank

| Basel – Basel II / Basel III – A framework for assessment of capital adequacy and risk management, published by the Basel Committee on Bank Supervision. |
|--|
| Counter-party credit risk – The risk that the other party to a transaction would be in default before final settlement of cash flows in the transaction. |
| CVA – Credit Valuation Adjustment – CVA is the component of the fair value of a derivative, which accounts for the credit risk of the counter-party to the transaction. CVA risk is the risk of loss from revaluation to market value due to expected counter-party risk for over-the-counter (OTC) derivatives. This means loss due to impairment of fair value of derivatives, due to increase in counter-party credit risk (such as: lowered rating). |
| EVE – Economic Value of Equity – The economic value approach to analysis and estimation of the effect of changes in interest rates on the fair value of assets, liabilities and off-balance sheet positions of the Bank. |
| ICAAP – Internal Capital Adequacy Assessment Process by the Bank. The process includes, inter alia, setting capital targets, capital planning processes and review of the status of capital under diverse stress scenarios. This process is part of Pillar 2 of the Basel II directive. |
| Loan To Value Ratio (LTV) – The ratio between the approved facility when extended and the asset value. |
| LGD (Loss Given Default) – Loss rate from credit should the customer go into default. |
| Minimum capital ratio – The ratio represents the minimum supervisory capital ratios which the Bank is required to maintain, pursuant to requirements set forth in Proper Conduct of Banking Business Directive 201. |
| Pillar 2 – The second pillar of the Basel II document, referring to the supervisory review process. This part consists of the following underlying principles: The Bank shall conduct an ICAAP process, as defined above. The banking supervision shall conduct a process to assess the bank's capital adequacy assessment process, to review the bank's capacity to monitor and comply with supervisory capital ratios. The bank is expected to operate above the minimum capital ratios specified. |
| Pillar 3 – The third pillar of the Basel II document, designed to promote market discipline by developing a set of disclosure requirements that would allow market participants to assess the capital, risk exposure and risk assessment processes, and accordingly – to assess the bank's capital adequacy. |
| PD (Probability of Default) – Probability (in percent) of a borrower going into default within a specified time. |
| Standard approach – An approach used to calculate the required capital with respect to credit risk, market risk or operational risk. Calculation of capital allocation is conducted according to a formula based on supervisory assessment components, as specified by the Supervisor of Banks. |
| Supervisory capital (total capital) – Supervisory capital consists of two tiers: Tier I capital, which includes Tier I equity and additional Tier I capital and Tier II capital. As defined in Proper Conduct of Banking Business Directive 202 "Capital measurement and adequacy – Supervisory capital". |
| Subordinated notes – Obligatory notes whose rights are subordinated to claims by other Bank creditors, except for other obligatory notes of the same type. |
| Stress tests – Term covering multiple methods designed to assess the financial standing of a banking corporation under a stress scenario. |
| Risk assets – Composed of credit risk, operating risk and market risk, calculated using the standard approach, as set forth in Proper Conduct of Banking Business Directives 201-211. |
| Risks document – A document which concisely presents the Bank's risk profile, in order to allow the Board of Directors to monitor action taken by management and to ensure that such action is in line with the risk appetite and with the risks management framework approved by the Board of Directors. The risks document is reported and presented to the Board of Directors quarterly. |
| VAR – A model used to estimate total exposure to diverse market risks. The VAR (Value at Risk) obtained by the model is a statistical estimate of the maximum expected loss for the Bank due to materialization of market risks factors in a given time period at a pre-determined statistical confidence level. |
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Terms with regard to banking and finance

provide regular information about pricing of assets and liabilities.

Average duration – Average duration of bonds. Measured in years, by weighting principal and interest payments for the bond over time, through final maturity. The average duration of bonds reflects sensitivity of the financial instrument to changes in interest rates. Average duration is calculated as the ratio of weighted average payments to price of the bond.

Bonds – Securities which are issuer obligations to pay to bond holders the issued principal and interest upon set dates or upon fulfillment of certain conditions.

Derivative instrument – A financial instrument or contract whose value changes in response to changes in the price of the underlying asset (a financial instrument, physical asset, index, credit rating or other underlying asset), requires a small or minimal initial investment, compared to other contract types, and is expected to be settled on a future date.

Debt secured by collateral – Non-accruing debt expected to be repaid by realizing collateral provided to secure such debt.

Debt under special supervision – Debt under special supervision is debt with potential weaknesses that require special attention from Bank management. If such weaknesses are not addressed, the likelihood of debt repayment may deteriorate.

Financial instrument – A contract that creates a financial asset for one entity and a financial liability or capital instrument for another entity.

Active market - Market where transactions in an asset or liability are conducted with sufficient frequency and volume to

- Inferior debt Inferior debt is debt insufficiently secured by collateral or by debtor repayment capacity, and for which the Bank may incur a loss if faults are not corrected, including debt over NIS 700 thousand which is 60-89 days in arrears.
- Indebtedness On- and off-balance sheet credit, as defined in Proper Conduct of Banking Business Directive 313.

 Non-accruing debt Debt reviewed on individual basis where it is expected that the banking corporation would not be able to collect all amounts due and principal and interest payments in conformity with contractual terms and conditions of the debt agreement. Debt reviewed on individual basis is categorized as non-accruing in any case where principal or
- O Off-balance sheet credit Contracting for providing credit and guarantees (excluding derivative instruments).
- P Problematic debt Debt classified under one of the following negative classifications: special supervision, inferior or non-accruing.

interest is in arrears over 90 days straight, unless the debt is well secured and is in collection proceedings.

- Recorded debt balance The debt balance, including recognized accrued interest, un-amortized premium or discount, net deferred commissions or net deferred costs charged to the debt balance and not yet amortized, net of any debt amount subject to accounting write-off.
- **S** Syndication Loan extended jointly by a group of lenders.

Terms with regard to regulatory directives

- F FATCA Foreign Accounts Tax Compliance Law The US Foreign Accounts Tax Compliance Law stipulates mandatory reporting to the US tax authority (IRS) of accounts held by US persons with foreign financial institutions (outside the USA).
- L LCR Liquidity Coverage Ratio Defined as the ratio of High Quality Liquid Assets and net cash outflow for the next 30 days, under a stress scenario. This ratio is a measure of the Bank's capacity to meet its liquidity needs for the coming month.







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