## **Financial Statements**

31 March 2007



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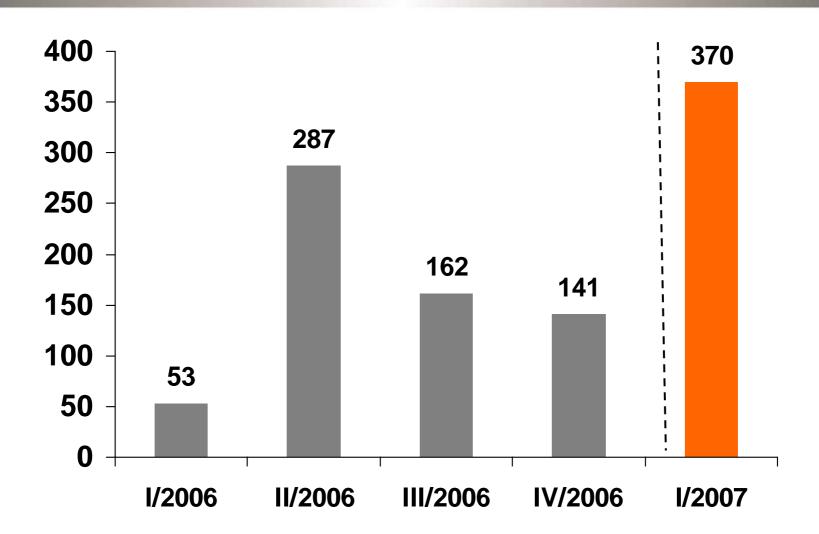
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Forward looking statements for the company's business, financial condition and results of operations, are subject to risks and uncertainties, that could cause actual results to differ materially from those contemplated. Such forward looking statements, include but are not limited to, product demand, pricing, market acceptance, changing economic conditions, risks in product and technology development and the effect of the company's accounting policies, as well as certain other risk factors which are detailed from time to time in the company's filings with the securities authorities.

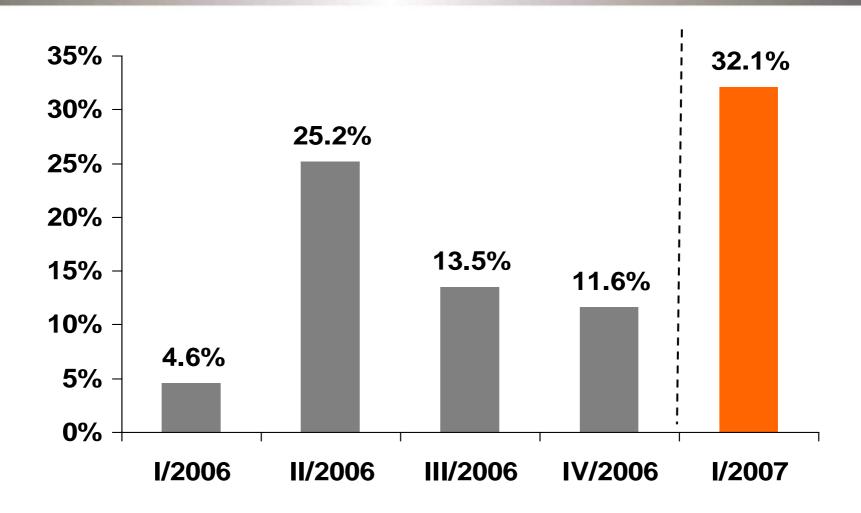


#### Net Profit (mil NIS)



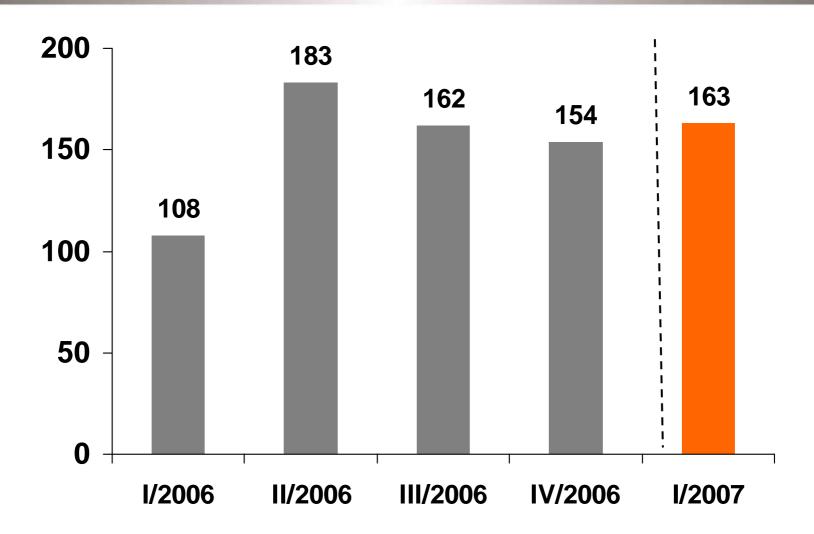


## **Return on Equity**





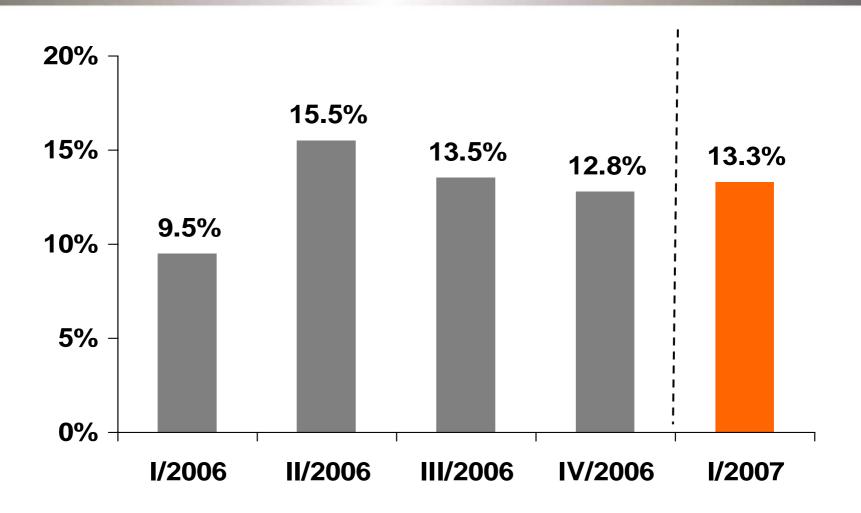
## Net Profit (mil NIS) \*





<sup>\*</sup> Excluding extraordinary activities

#### Return on Equity - Excluding extraordinary activities



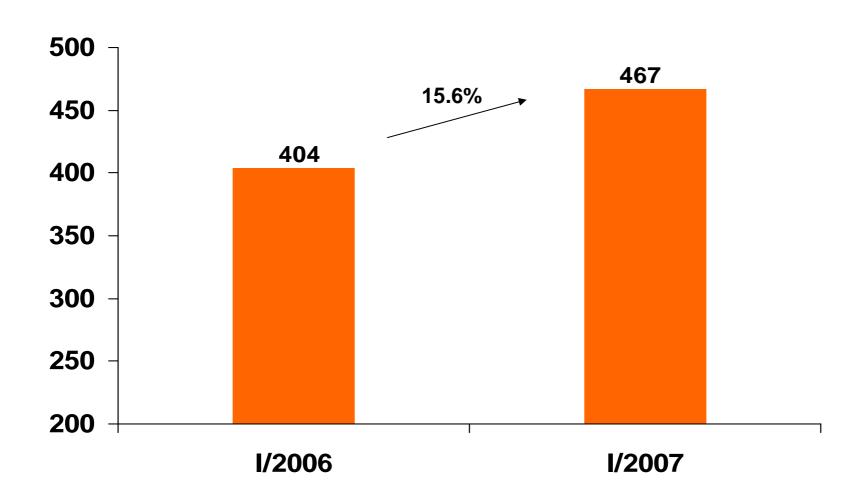


#### **Extra-ordinary Items (mil NIS)**

	I/2006	II/2006	III/2006	IV/2006	I/2007
Net profit Reported	53	287	162	141	370
Implementation of B.O.I directives regarding housing loans	54	-	-	_	-
Provision for retirement plan	40	168	-	25	-
Tax effect of above expenses	(39)	(60)	_	(10)	-
Sales of the mutual funds, Exellence shares, provident funds & Mofet shares	-	(212)	-	(2)	(207)
Net profit excluding extra-ordinary activities	108	183	162	154	163

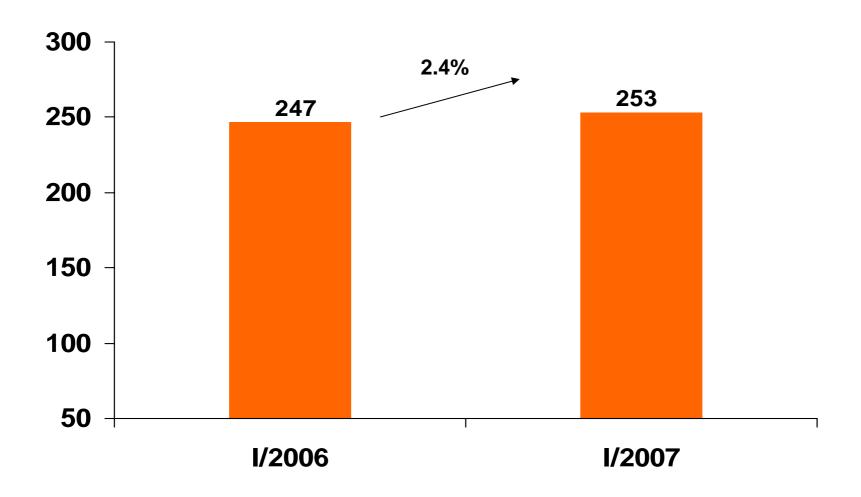


# **Profit from Financing Operations before Provision for Doubtful Debts**





#### **Operating Commissions**



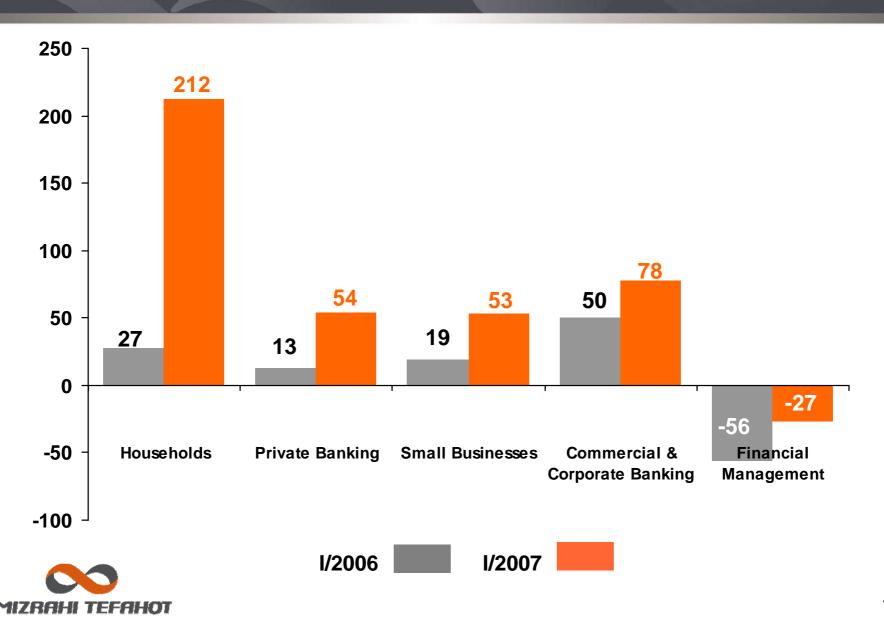


## Profit & Loss Statement (mil NIS)

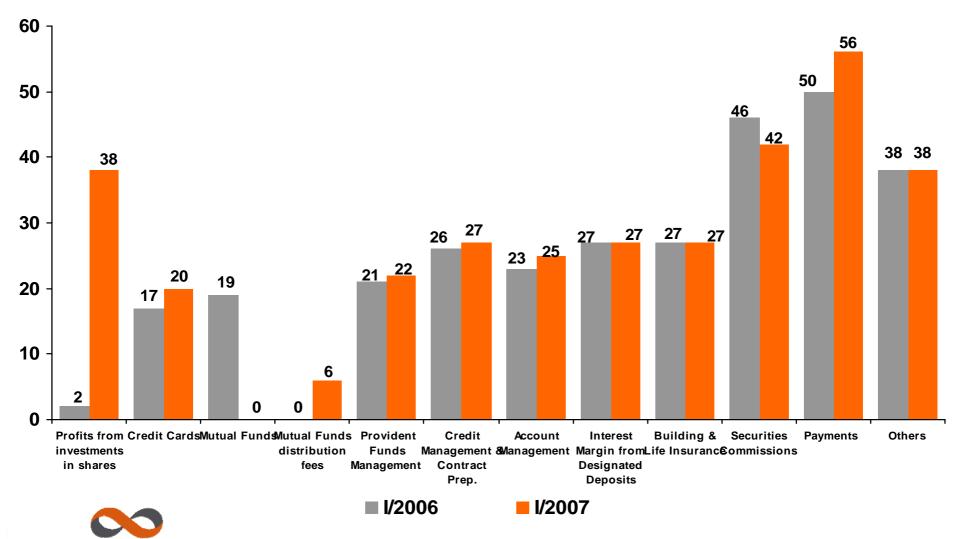
	1/2006	1/2007	%
Income from Financing Operations	404	467	15.6
Provision for Doubtful Debts	119	50	(58.0)
Operating & Other Income	296	328	10.8
Operating & Other Expenses	503	467	(7.2)
Operating Profit before Taxes	78	278	-
Operating Profit before Taxes excluding the effect of extra-ordinary items	172	278	61.6



#### **Profit by Main Operating Segments (mil NIS)**

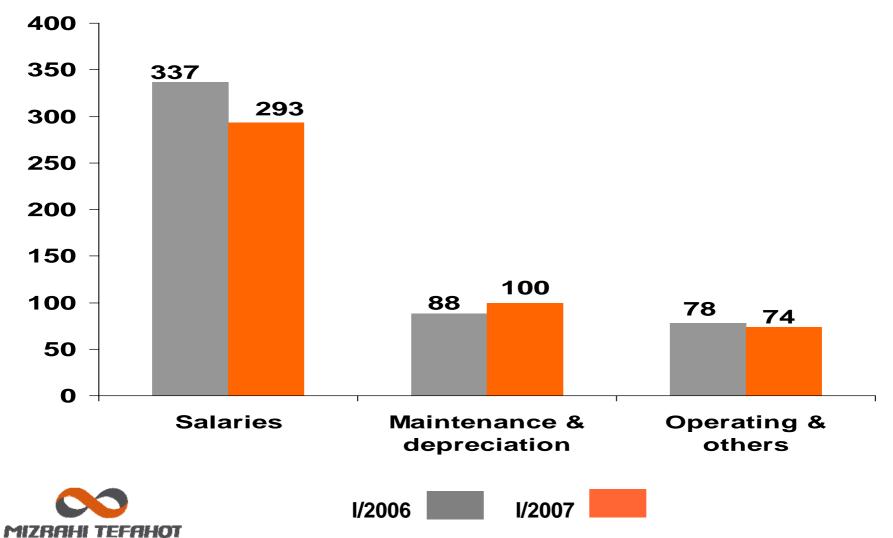


#### Operating & Other Income – Analysis (mil NIS)

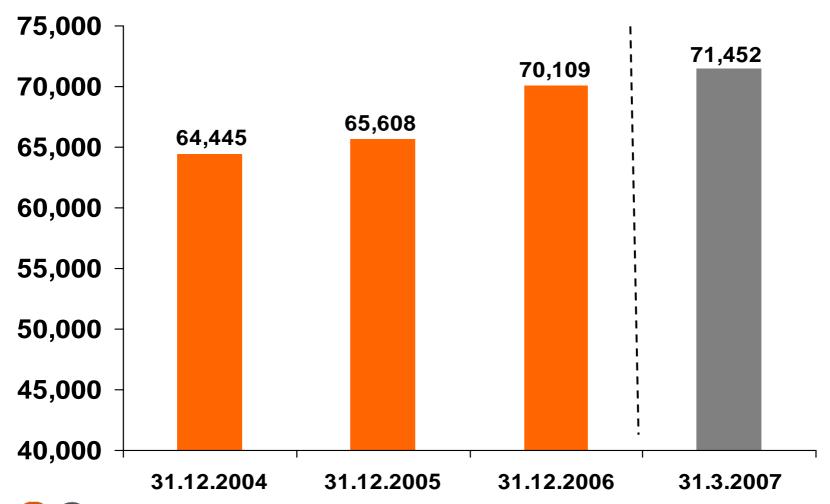


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#### Operating & Other Expenses – Analysis (mil NIS)

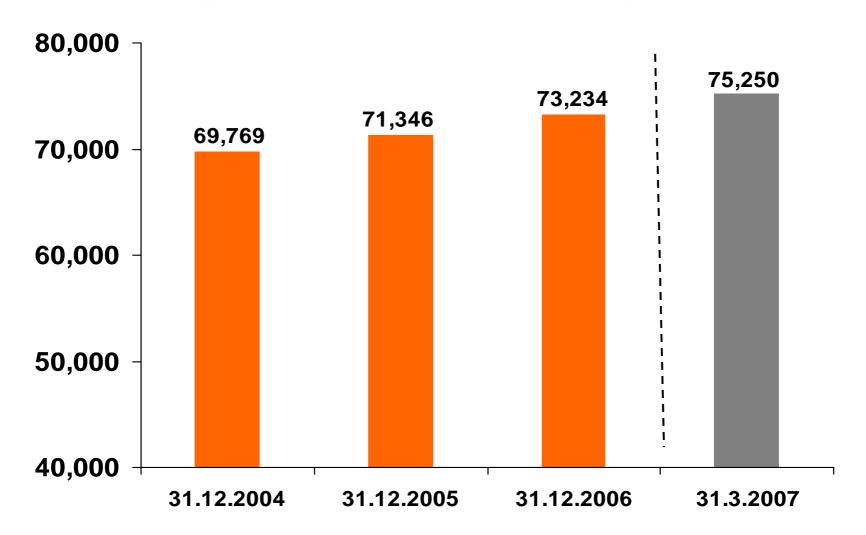


#### Loans to the Public (mil NIS)



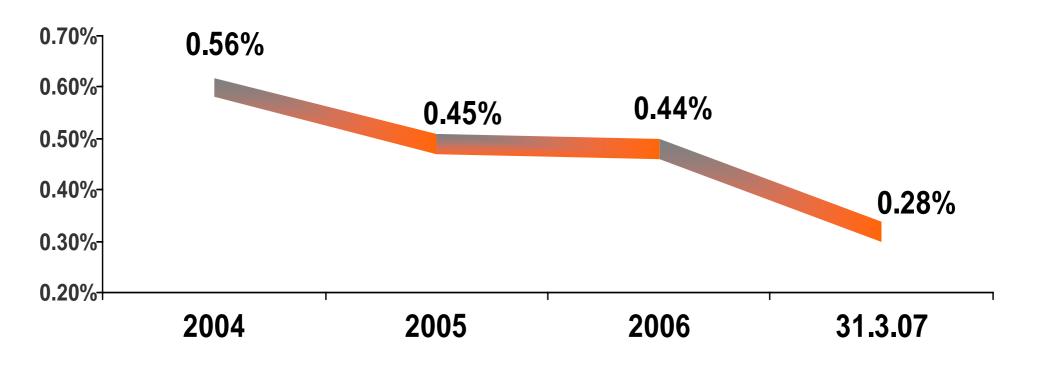


#### **Deposits from the Public (mil NIS)**



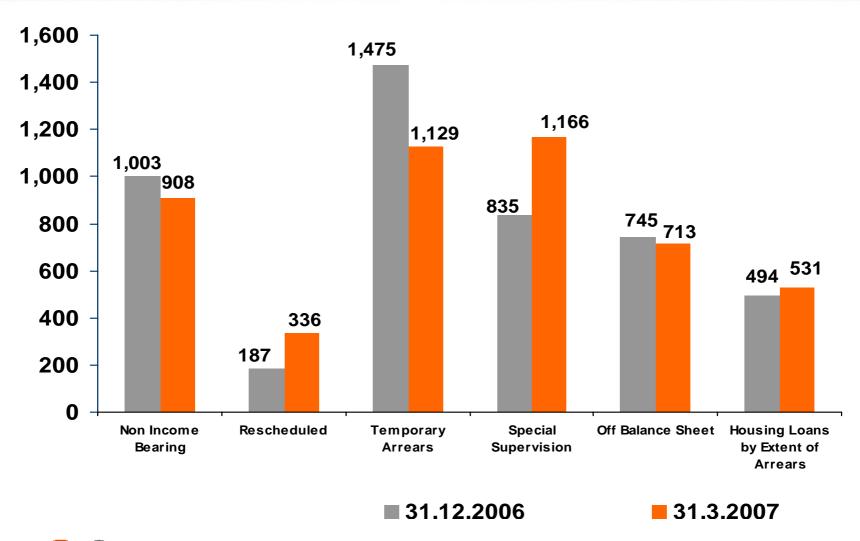


#### Ratio of Provisions / Loans to the Public



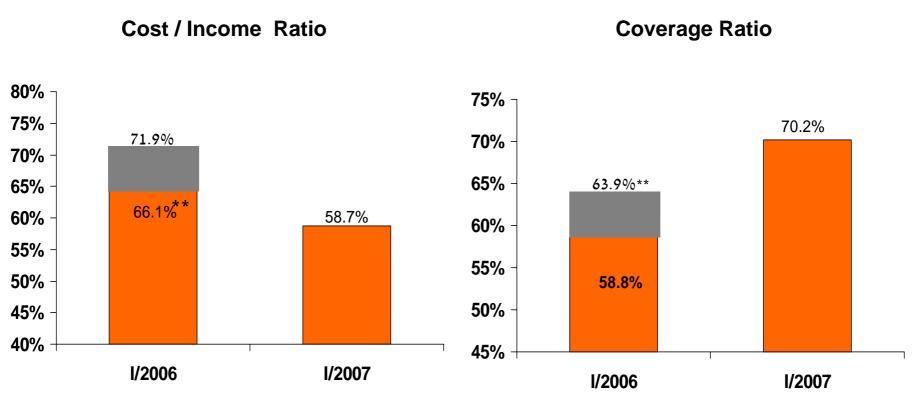


#### **Problem Debts – Analysis (mil NIS)**





#### **Efficiency Ratios**

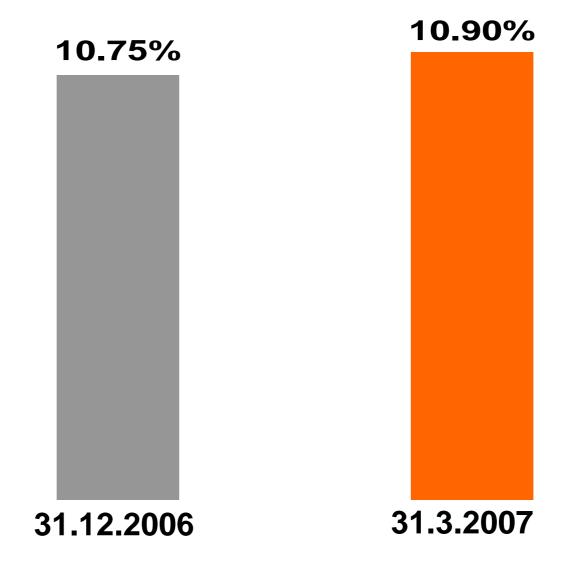


Cost/Income ratio = non-interest expenses divided by total pre-provision income and operating income Coverage ratio = operating income divided by non-interest expenses

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<sup>\*\*</sup> Excluding provision for pension and severance

## **Capital Adequacy**





#### **Equity (BII NIS)**

