

## Description of key features of equity instruments included in the Bank's regulatory capital as of September 30, 2020

	Overview	Share capital	Mizrahi-Tefahot Bank – Subordinated capital notes (Series A)	Bank Mizrahi Tefahot – Subordinated deposit notes*	Bank Mizrahi Tefahot – Contingent Subordinated notes
1	Legal entity – issuer	Bank Mizrahi Tefahot Ltd.	Bank Mizrahi Tefahot Ltd.	Bank Mizrahi Tefahot Ltd.	Bank Mizrahi Tefahot Ltd.
2	Securities ID / Ticker symbol	695437	6950083	Non-negotiable / multiple	Non-negotiable / multiple
3	Legal frameworks applicable to the instrument	State of Israel	State of Israel	State of Israel	State of Israel
	<b>Supervisory treatment</b>				
4	Tier of which the instrument is part during the Basel III transitional period, which is gradually being eliminated	Not applicable	Tier II capital	Tier II capital	Not applicable
5	Tier of which the instrument is part during the Basel III transitional period, regardless of transitional provisions	Tier I shareholders' equity	Does not qualify	Does not qualify	Tier II capital
6	Does the instrument qualify as regulatory capital component on solo basis, for the banking group or both	Banking group	Banking group	Banking group	Banking group
7	Instrument type	Ordinary share capital	Obligatory notes	Subordinated notes	Contingent subordinated notes
8	Amount recognized in regulatory capital as of September 30, 2020	3,445,438,334	718,347,400	174,852,600	342,259,000
9	Instrument par value	25,504,778	1,701,984,302	1,582,767,716	600,000,000
10	Accounting classification	Shareholders' equity	Liability – carried at amortized cost	Liability – carried at amortized cost	Liability – carried at amortized cost
11	Original issue date	Variable	November 16, 2006	Multiple	Multiple
12	Perpetual or dated	Perpetual	Dated	Dated	Dated
13	Original maturity	Not applicable	January 1, 2106	Multiple	Multiple
14	Early redemption possible upon issuer demand with prior approval by the Supervisor?	Not applicable	Yes	No	No
15	Earliest date for exercising the option of early redemption upon issuer demand	Not applicable	1/1/2022	Not applicable	Not applicable
16	Existence and frequency of later early redemption dates	Not applicable	At the end of five-year terms after January 1, 2022 – i.e. on January 1 of 2027, 2032, 2037 etc.	Not applicable	Not applicable
	<b>Interest coupons / dividends</b>				
17	Fixed or variable interest coupon / dividend	See Note 24.C (Share capital and equity) on the financial statements as of December 31, 2016	Currently fixed interest, to become variable in future	Fixed interest	Multiple (fixed interest and variable interest)
18	Coupon interest rate and linkage to specific index	Not applicable	4.5%, linked to the Consumer Price Index	Multiple, linked to the Consumer Price Index	Multiple Linked to Consumer Price Index and non-linked to Consumer Price Index
19	Any dividend stopper to ordinary share holders?	Not applicable	Yes	No	No
20	Subject to full discretion, partial discretion or not subject to discretion	Not applicable	Partial discretion	No discretion	No discretion
21	Interest step-up or other incentive for redemption?	Not applicable	Yes	No	No
22	Instrument accrues / does not accrue interest / dividends?	Not applicable	Accruing	Does not accrue	Does not accrue
23	Instrument is or is not convertible?	Not applicable	Is convertible	Is not convertible	Is not convertible
24	If convertible, what are the trigger points?	Not applicable	See note (1)	Not applicable	Not applicable
25	If convertible, is it fully / partially convertible?	Not applicable	Always fully convertible	Not applicable	Not applicable
26	If convertible, what is the conversion ratio?	Not applicable	See note (2)	Not applicable	Not applicable
27	If convertible, is conversion optional or mandatory?	Not applicable	Mandatory	Not applicable	Not applicable
28	If convertible, of what Tier is the resulting instrument after conversion?	Not applicable	Tier I shareholders' equity	Not applicable	Not applicable
29	If convertible, indicate the issuer of the instrument converted into	Not applicable	Bank Mizrahi Tefahot Ltd.	Not applicable	Not applicable
30	Is there a mandatory write-down on the instrument?	Not applicable	No	No	Yes
31	If there is a mandatory write-down, what are the trigger points?	Not applicable	Not applicable	Not applicable	Supervisor of Banks announces an event leading to dissolution and/or Tier I capital lower than 5% (Regulation 202, Appendix D-E)
32	If there is a mandatory write-down, is it full or partial?	Not applicable	Not applicable	Not applicable	Full or partial
33	If there is a mandatory write-down, is it permanent or temporary?	Not applicable	Not applicable	Not applicable	Temporary
34	If there is a temporary write-down, describe the write-down elimination mechanism	Not applicable	Not applicable	Not applicable	At Bank discretion, after the Bank's Tier I capital ratio rises above the minimum ratio specified by the Supervisor of Banks
35	Creditor ranking upon dissolution – instrument type immediately preceding this instrument in creditor ranking	Subordinated capital notes (Series A), Bank Mizrahi-Tefahot	Contingent Subordinated notes of Bank Mizrahi Tefahot and contingent Subordinated notes of Mizrahi Tefahot Issue Company – Series 47-50.	Deposits and debentures	Not applicable, unless the instrument was not deleted upon dissolution according to its terms and conditions - Bank Mizrahi Tefahot subordinated notes and deposits
36	Are there components which only comply with the definition of regulatory capital due to transitional provisions?	No	Yes	Yes	No
37	If Yes, indicate the components	Not applicable	Non-qualification as Tier II capital: Regulation 202, Appendix D, sections 4c and 9 and Appendix E	Non-qualification as Tier II capital: Regulation 202, Appendix D, section 9 and Appendix E	Not applicable
38	Link to prospectus	–	<a href="http://maya.tase.co.il/bursareport.asp?report_cd=265410">http://maya.tase.co.il/bursareport.asp?report_cd=265410</a>	* 556 deposits which are essentially subordinated notes	–

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		Mizrahi-Tefahot Issuance company – contingent subordinated notes (Series 47)	Mizrahi-Tefahot Issuance company – contingent subordinated notes (Series 48)	Mizrahi-Tefahot Issuance company – contingent subordinated notes (Series 50)	Bank Yahav – contingent subordinated notes
	<b>Overview</b>				
1	Legal entity – issuer	Mizrahi Tefahot Issue Company Ltd.	Mizrahi Tefahot Issue Company Ltd.	Mizrahi Tefahot Issue Company Ltd.	Bank Yahav for Government Employees Ltd.
2	Securities ID / Ticker symbol	2,310,233	2,310,266	2,310,290	Non-negotiable / multiple
3	Legal frameworks applicable to the instrument	State of Israel	State of Israel	State of Israel	State of Israel
	<b>Supervisory treatment</b>				
4	Tier of which the instrument is part during the Basel III transitional period, which is gradually being eliminated	Not applicable	Not applicable	Not applicable	Not applicable
5	Tier of which the instrument is part during the Basel III transitional period, regardless of transitional provisions	Tier II capital	Tier II capital	Tier II capital	Tier II capital
6	Does the instrument qualify as regulatory capital component on solo basis, for the banking group or both	Banking group	Banking group	Banking group	Banking group
7	Instrument type	Contingent subordinated notes issued by a subsidiary of the banking corporation to third-party investors	Contingent subordinated notes issued by a subsidiary of the banking corporation to third-party investors	Contingent subordinated notes issued by a subsidiary of the banking corporation to third-party investors	Contingent subordinated notes
8	Amount recognized in regulatory capital as of September 30, 2020	685,055,797	708,463,825	1,073,823,975	327,896,061
9	Instrument par value	678,950,000	710,550,000	1,089,900,000	518,000,000
10	Accounting classification	Liability – carried at amortized cost	Liability – carried at amortized cost	Liability – carried at amortized cost	Liability – carried at amortized cost
11	Original issue date	December 19, 2017	October 21, 2018	June 23, 2019 October 29, 2019	Multiple
12	Perpetual or dated	Dated	Dated	Dated	Dated
13	Original maturity	December 18, 2027	October 21, 2028	December 23, 2029	Multiple
14	Early redemption possible upon issuer demand with prior approval by the Supervisor?	Yes	Yes	Yes	Yes
15	Earliest date for exercising the option of early redemption upon issuer demand	December 18, 2022	October 21, 2023	December 23, 2024	5 years after issue date
16	Existence and frequency of later early redemption dates	Not applicable	Not applicable	Not applicable	Not applicable
	<b>Interest coupons / dividends</b>				
17	Fixed or variable interest coupon / dividend	Fixed	Fixed	Fixed	Fixed interest
18	Coupon interest rate and linkage to specific index	1.06%, linked to the Consumer Price Index	1.82%, linked to the Consumer Price Index	1.89%, linked to the Consumer Price Index	Multiple Linked to the Consumer Price Index
19	Any dividend stopper to ordinary share holders?	No	No	No	No
20	Subject to full discretion, partial discretion or not subject to discretion	No discretion	No discretion	No discretion	No discretion
21	Interest step-up or other incentive for redemption?	No	No	No	No
22	Instrument accrues / does not accrue interest / dividends?	Not applicable	Not applicable	Not applicable	Not applicable
23	Instrument is or is not convertible?	Is not convertible	Is not convertible	Is not convertible	Is not convertible
24	If convertible, what are the trigger points?	Not applicable	Not applicable	Not applicable	Not applicable
25	If convertible, is it fully / partially convertible?	Not applicable	Not applicable	Not applicable	Not applicable
26	If convertible, what is the conversion ratio?	Not applicable	Not applicable	Not applicable	Not applicable
27	If convertible, is conversion optional or mandatory?	Not applicable	Not applicable	Not applicable	Not applicable
28	If convertible, of what Tier is the resulting instrument after conversion?	Not applicable	Not applicable	Not applicable	Not applicable
29	If convertible, indicate the issuer of the instrument converted into	Not applicable	Not applicable	Not applicable	Not applicable
30	Is there a mandatory write-down on the instrument?	Yes	Yes	Yes	Yes
31	If there is a mandatory write-down, what are the trigger points?	Supervisor of Banks announces an event leading to dissolution and/or Tier I capital lower than 5% (Regulation 202, Appendix D-E)	Supervisor of Banks announces an event leading to dissolution and/or Tier I capital lower than 5% (Regulation 202, Appendix D-E)	Supervisor of Banks announces an event leading to dissolution and/or Tier I capital lower than 5% (Regulation 202, Appendix D-E)	Supervisor of Banks announces an event leading to dissolution and/or Tier I capital lower than 5% (Regulation 202, Appendix D-E)
32	If there is a mandatory write-down, is it full or partial?	Full or partial	Full or partial	Full or partial	Full or partial
33	If there is a mandatory write-down, is it permanent or temporary?	Temporary	Temporary	Temporary	Temporary
34	If there is a temporary write-down, describe the write-down elimination mechanism	At Bank discretion, after the Bank's Tier I capital ratio rises above the minimum ratio specified by the Supervisor of Banks, for a term of up to 15 years after the initial issue date.	At Bank discretion, after the Bank's Tier I capital ratio rises above the minimum ratio specified by the Supervisor of Banks, for a term of up to 7 years after the write off date.	At Bank discretion, after the Bank's Tier I capital ratio rises above the minimum ratio specified by the Supervisor of Banks, for a term of up to 7 years after the write off date.	At Bank discretion, after the Bank's Tier I capital ratio rises above the minimum ratio specified by the Supervisor of Banks
35	Creditor ranking upon dissolution – instrument type immediately preceding this instrument in creditor ranking	Not applicable, unless the instrument was not deleted upon dissolution according to its terms and conditions - Bank Mizrahi Tefahot subordinated notes and deposits	Not applicable, unless the instrument was not deleted upon dissolution according to its terms and conditions - Bank Mizrahi Tefahot subordinated notes and deposits	Not applicable, unless the instrument was not deleted upon dissolution according to its terms and conditions - Bank Mizrahi Tefahot subordinated notes and deposits	Not applicable, unless the instrument was not deleted upon dissolution according to its terms and conditions - In such case, the rights pursuant to the note are subordinated to all other creditors, except for creditor rights assigned a lower redemption ranking and except for creditor rights pursuant to similar notes
36	Are there components which only comply with the definition of regulatory capital due to transitional provisions?	No	No	No	No
37	If Yes, indicate the components	Not applicable	Not applicable	Not applicable	Not applicable
38	Link to prospectus	<a href="http://maya.tase.co.il/reports/details/1136660/2/2">http://maya.tase.co.il/reports/details/1136660/2/2</a>	<a href="http://maya.tase.co.il/reports/details/1189839">http://maya.tase.co.il/reports/details/1189839</a>	<a href="https://maya.tase.co.il/reports/details/1236196">https://maya.tase.co.il/reports/details/1236196</a> <a href="https://maya.tase.co.il/reports/details/1259747">https://maya.tase.co.il/reports/details/1259747</a>	-

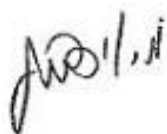
## Description of key features of equity instruments included in the Bank's regulatory capital as of September 30, 2020

	<b>Supervisory treatment</b>	<b>Igud Issuance – contingent obligatory notes – Series T</b>	<b>Igud Issuance – contingent obligatory notes – Series U</b>	<b>Bank Igud – private issuance 4</b>	<b>Bank Igud – private issuance 5</b>
	<b>Overview</b>				
1	Legal entity – issuer	Igud Issuance	Igud Issuance	Bank Igud	Bank Igud
2	Securities ID / Ticker symbol	Obligatory notes Series T 1139153	Obligatory notes Series U 1141878	Private issuance 4	Private issuance 5
3	Legal frameworks applicable to the instrument	State of Israel	State of Israel	State of Israel	State of Israel
	<b>Supervisory treatment</b>				
4	Tier of which the instrument is part during the Basel III transitional period, which is gradually being eliminated	Not applicable	Not applicable	Tier II capital	Tier II capital
5	Tier of which the instrument is part during the Basel III transitional period, regardless of transitional provisions	Tier II capital	Tier II capital	Does not qualify	Does not qualify
6	Does the instrument qualify as regulatory capital component on solo basis, for the banking group or both	Banking group	Banking group	Banking group	Banking group
7	Instrument type	Contingent obligatory notes issued by a subsidiary of the banking corporation to third-party investors	Contingent obligatory notes issued by a subsidiary of the banking corporation to third-party investors	Contingent subordinated notes issued by a subsidiary of the banking corporation to third-party investors	Contingent subordinated notes issued by a subsidiary of the banking corporation to third-party investors
8	Amount recognized in regulatory capital as of September 30, 2020	223,665,731	293,374,479	424,188	210,684
9	Instrument par value	222,350,000	289,600,000	3,365,445	1,753,222
10	Accounting classification	Liability – carried at amortized cost	Liability – carried at amortized cost	Liability – carried at amortized cost	Liability – carried at amortized cost
11	Original issue date	September 11, 2016	September 10, 2017	August 30, 2007	September 19, 2007
12	Perpetual or dated	Dated	Dated	Dated	Dated
13	Original maturity	September 11, 2026	September 11, 2027	August 30, 2022	September 19, 2022
14	Early redemption possible upon issuer demand with prior approval by the Supervisor?	Yes	Yes	Yes	Yes
15	Earliest date for exercising the option of early redemption upon issuer demand	September 11, 2021	September 11, 2022	No restriction	No restriction
16	Existence and frequency of later early redemption dates	Not applicable	Not applicable	Not applicable	Not applicable
	<b>Interest coupons / dividends</b>				
17	Fixed or variable interest coupon / dividend	Variable	Variable	Variable	Fixed
18	Coupon interest rate and linkage to specific index	Linked to CPI + 2.85%	Linked to CPI + 1.69%	Linked to CPI + 4.5%	Linked to CPI + 4.6%
19	Any dividend stopper to ordinary share holders?	No	No	No	No
20	Subject to full discretion, partial discretion or not subject to discretion	Not subject to discretion	Not subject to discretion	Not subject to discretion	Not subject to discretion
21	Interest step-up or other incentive for redemption?	No	No	No	No
22	Instrument accrues / does not accrue interest / dividends?	Not applicable	Not applicable	Accruing	Accruing
23	Instrument is or is not convertible?	Is not convertible	Is not convertible	Is not convertible	Is not convertible
24	If convertible, what are the trigger points?	Not applicable	Not applicable	Not applicable	Not applicable
25	If convertible, is it fully / partially convertible?	Not applicable	Not applicable	Not applicable	Not applicable
26	If convertible, what is the conversion ratio?	Not applicable	Not applicable	Not applicable	Not applicable
27	If convertible, is conversion optional or mandatory?	Not applicable	Not applicable	Not applicable	Not applicable
28	If convertible, of what Tier is the resulting instrument after conversion?	Not applicable	Not applicable	Not applicable	Not applicable
29	If convertible, indicate the issuer of the instrument converted into	Not applicable	Not applicable	Not applicable	Not applicable
30	Is there a mandatory write-down on the instrument?	Yes	Yes	No	No
31	If there is a mandatory write-down, what are the trigger points?	Supervisor of Banks announces an event leading to dissolution and/or Tier I capital lower than 5% (Regulation 202, Addendum IV)	Supervisor of Banks announces an event leading to dissolution and/or Tier I capital lower than 5% (Regulation 202, Addendum IV)	Not applicable	Not applicable
32	If there is a mandatory write-down, is it full or partial?	Partial or full	Partial or full	Not applicable	Not applicable
33	If there is a mandatory write-down, is it permanent or temporary?	Temporary	Temporary	Not applicable	Not applicable
34	If there is a temporary write-down, describe the write-down elimination mechanism	At Bank discretion, after the Bank's Tier I capital ratio rises above the minimum ratio specified by the Supervisor of Banks	At Bank discretion, after the Bank's Tier I capital ratio rises above the minimum ratio specified by the Supervisor of Banks	Not applicable	Not applicable
35	Creditor ranking upon dissolution – instrument type immediately preceding this instrument in creditor ranking	Not applicable, unless the instrument was not deleted pursuant to terms and conditions thereof upon dissolution – Union bank subordinated notes and deposits	Not applicable, unless the instrument was not deleted pursuant to terms and conditions thereof upon dissolution – Union bank subordinated notes and deposits	Before capital notes and shareholders	Before capital notes and shareholders
36	Are there components which only comply with the definition of regulatory capital due to transitional provisions?	No	No	Yes	Yes
37	If Yes, indicate the components.	<b>Not applicable</b>	<b>Not applicable</b>	<b>There is no condition for conversion into shares or deduction of the instrument if the Tier I capital ratio should drop below 5%.</b>	<b>There is no condition for conversion into shares or deduction of the instrument if the Tier I capital ratio should drop below 5%.</b>
38	Link to prospectus	<a href="http://mava.tase.co.il/reports/details/1136660/2/2">http://mava.tase.co.il/reports/details/1136660/2/2</a>	<a href="http://mava.tase.co.il/reports/details/1189839">http://mava.tase.co.il/reports/details/1189839</a>	<a href="https://mava.tase.co.il/reports/details/1259747">https://mava.tase.co.il/reports/details/1259747</a>	

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- (1) The Bank would be required to convert the outstanding principal and interest balance of these capital notes into Bank ordinary shares upon certain occurrences as follows:
  - (a) The Bank's Tier I capital ratio to risk components, as reported on the Bank's financial statements, has dropped below 6% and has not returned to the aforementioned value or higher within 90 days from the issue date of said financial statements;
  - (b) According to the Bank's financial statements, the Bank' retained earnings balance has turned negative;
  - (c) The Bank's Independent Auditor, in an opinion or review report attached to the Bank's financial statements or interim financial statements, has drawn attention to Notes to the financial statements with regard to significant doubt as to continued existence of the Bank as a going concern.
- (2) The conversion rate for conversion of capital notes into Bank ordinary shares will be determined by the Trustee after 14 consecutive trading days, the first of which is the first trading day following the date on which the Bank's notice was delivered. The conversion rate will be determined based on the lowest conversion rate as follows, with the value of capital notes for conversion purposes calculated including principal, linkage differentials and accrued interest as of the date on which the Bank's notice was delivered:
  - (a) Shareholder equity per Bank share, less a 20% discount. Shareholder equity per share will be calculated based on the Bank's most recent financial statements issued prior to calculation of the conversion rate;
  - (b) The average closing price per Bank ordinary share on the Tel Aviv Stock Exchange on 14 consecutive trading days, the first of which is the first trading day following the date on which the Bank's notice was delivered.

Notwithstanding the foregoing, the calculated conversion rate shall not exceed a closing price of NIS 37.00 per share nor be less than a closing price of NIS 18.00 per share, with both these prices linked to the Consumer Price Index issued for September 2006 and adjusted to reflect price changes with respect to bonus share distribution, share split or reverse split, capital reduction and the benefit component with respect to each rights issuance made during the term of the capital notes.



**Moshe Vidman**  
Chairman of the  
Board of Directors



**Moshe Lari**  
President &  
CEO



**Doron Klauzner**  
Vice-president,  
Chief Risks Officer  
(CRO)