





# Q1/21 Disclaimer

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# Q1/21 Macro environment





1) 2021F - Q4/2021 according to Bol forecast from April 2021

2) From March 2020 onwards – Broad Unemployment Rate, including unemployed persons, temporarily absent from work for reasons related to Coronavirus and not participating in the labor force who stopped working due to dismissal. Original date, excluding seasonality.

3) 2021F - 2021 according to Bol forecast from April 2021



# Q1/21 Overview of Mizrahi-Tefahot





1) Source Mizrahi-Tefahot Bank Ltd.Q1 2021 Financial Reports; Tel Aviv Stock Exchange (18.5.2021)

2) As of Dec2020

3) Excluding Union Bank branches

4) Market share in credit to Households and Private Banking segments (supervisory operating segments).



# Q1/21 Q1/2021 Financial Highlights



(1) NPL Ratio is calculated as Impaired Credit not Accruing Interest Income, divided by Gross Loans to the Public.

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# Q1/21 Asset quality

	Provisions / loans to the public				
Segment	Q1/2021		2020		
	Provision	Rate of provision	Provision	Rate of provision	0.43%
Housing loans	(23)	(0.06%)	279	0.18%	
Business	46	0.28%	635	0.99%	
Households	(10)	(0.16%)	136	0.53%	0.02%
Total	13	0.02%	1,050	0.43%	0.02%

2020 Q1/2021



## Q1/21 Credit deferrals





### Only 1.1% of mortgages and commercial credit<sup>(1)</sup> have not yet returned to repayment

Data as of March 31, 2021, NIS bil, in % - out of portfolio (1) Total credit balance excluding mortgages



# Q1/21 Profitability and efficiency



## In Q1/21 the bank recorded the highest profit ever



## Q1/21

## Continuous loan growth, led by mortgages and business loan growth



Credit to the public



Business segment	31.3.21	31.12.20	% change in annual terms
Housing loans	158,816	155,422	2.2%
Households + private banking	25,528	25,697	(0.7%)
Total individuals	184,344	181,119	1.8%
Total businesses <sup>(2)</sup>	65,195	64,406	1.2%
Total	249,539	245,525	1.6%

(2) Small and micro businesses, Medium businesses and Large businesses, Institutional investors and Overseas operations

# Q1/21 Continuous deposit growth, led by core deposit<sup>®</sup> growth





(1) Households/small and micro businesses/medium businesses

(2) Rate of change in annual terms



### Core deposits<sup>(1)</sup>by segments



Total core deposits: NIS 201.1 bil Share of core deposits: 68%

#### Segment



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# Financing revenues from current operations continue to grow despite decrease in interest rates





	Q1/2021	Q1/2020	Rate of change
Interest revenues, net	1,691	1,347	
Non-interest financing revenues	189	64	
Total financing revenues	1,880	1,411	
Financing revenues Union Bank	262	-	
Total financing revenues Excluding Union Bank, less:	1,618	1,411	14.7%
Linkage differentials with respect to CPI position	16	(83)	- /
Revenues from collection of interest on troubled debt	10	7	
Gain from debentures	12	28	
Effect of accounting treatment of derivatives at fair value and others	140	43	_
Total effects other than current operations	178	(5)	
Total financing revenues from current operations	1,440	1,416	1.7%
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#### (1) Excluding the effect of Union Bank transaction



# Q1/21 Equity and capital adequacy







# Thank you

