

Financial statements June 30, 2022





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Q2/22 Macro environment









- 1) 2022F according to Bol forecast from July 2022
- 2) From March 2020 onwards Broad Unemployment Rate, including unemployed persons, temporarily absent from work for reasons related to Coronavirus and not participating in the labor force who stopped working due to dismissal. Original data, excluding seasonality.
- 3) Unemployment Rate. 4) As of Aug 11, 2022.



Q2/22 Overview of Mizrahi-Tefahot





(1) As of June 30, 2022. (2) For H1 2022. (3) Tel Aviv Stock Exchange (as of Aug 11, 2022)

(4) The Bank is in the process of merging some of Union Bank's branches with UMTB's branches, towards 205 branches in total by the end of the process. As of reporting date, due to the merger, most of Union Bank's branches have been closed. (5) As of December 31, 2021. (6) As of March 31, 2022. (7) Market share in credit to Households and Private Banking segments (supervisory operating segments).

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Q2/22 Financial Highlights





(1) Excluding effect of capital gain in the first quarter of 2022. (2) NPL Ratio is calculated as Impaired Credit not Accruing Interest Income, divided by

Gross Loans to the Public. (3) As from the first quarter of 2022, due to application of CECL and other directives, residential mortgages in arrears or under re-structuring, which according to the new directives do not accrue interest revenues on the financial statements, previously presented under "Accruing problematic credit risk – housing" are now presented under "Non-accruing credit". Moreover, "Accruing problematic loans to the public – housing" includes loans accruing interest, which are classified as problematic due to lack of qualitative indications. (4) 1.0% Applying CECL definitions to December 2021 figures.



Q2/22 Asset quality (NIS mil)

Segment	H1/2	2022	H1/2	2021	Q2/2	2022	Q2/2	021
	Provision	Rate of provision	Provision	Rate of provision	Provision	Rate of provision	Provision	Rate of provision
Housing loans	52	0.05%	(82)	(0.10%)	38	0.08%	(59)	(0.20%)
Business	102	0.12%	(110)	(0.34%)	51	0.27%	(156)	(0.54%)
Households	32	0.24%	(35)	(0.27%)	18	0.25%	(25)	(0.68%)
Total	186	0.12%	(227)	(0.18%)	107	0.14%	(240)	(0.38%)

CECL - The Bank has applied the new directives with regard to provisions for credit losses as from January 1, 2022.

Expenses with respect to credit losses in the first half of 2022 are primarily due to adjustments to the groupbased provision due to growth of the Bank's business loan portfolio and residential mortgages portfolio. In the first half of 2021, due to the gradual emergence from the Corona Virus crisis, there was improvement in the economic environment, that influenced the level of provision. Provisions / loans to the public







NIS mil



Q2/22 Profitability and efficiency



(1) Excluding effect of capital gain in the first quarter of 2022

Q2/22 Continuous loan growth (NIS bil) **Credit to the public** Average annual growth rate – 10.1% 2015 – 2020 average annual growth ⁽¹⁾ H1/2022 growth ~12 NIS bil ~27 NIS bil Business segment 30.6.22 30.6.21 % change in Housing loans 189.4 163.5 15.8 298 283 Households + private 271 25.9 2.9 26.6 246 banking 205 194 171 181 **Total individuals** 216.0 189.4 14.0 221 159 (2) Total businesses 82.2 64.8 26.9 Total 298.2 254.2 17.3 2016 2019 2020 2021 31.3.22 30.6.22 2015 2011 2018 Supervisory operating segments

(1) Excluding Union Bank credit

(2) Small and micro businesses, Medium businesses and Large businesses, Institutional investors and Overseas operations

Q2/22 Continuous deposit growth (NIS bil)







Core deposits⁽¹⁾ by segments



Total core deposits: NIS 217.2 bil Share of core deposits: 66%

Segment





Q2/22 Financing revenues from current operations continue to grow



From Q4/2020 including Union Bank. NIS mil

	Q2 2022	Q2 2021	Rate of change
Interest revenues, net	2,453	2,035	
Non-interest financing revenues	176	66	
Total financing revenues	2,629	2,101	25.1%
less:			
Linkage differentials with respect to CPI position	379	251	
Revenues from collection of interest on troubled debt	20	14	
Gain from debentures	(3)	13	
Effect of accounting treatment of derivatives at fair value and others	180	209	
Total effects other than current operations	576	487	
Total financing revenues from current operations	2,053	1,614	27.2%







Operating and other expenses (NIS mil)





Q2/22 Gradual return to dividend policy



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(1) It is hereby clarified that there is no change to the Bank's dividend policy, as detailed in the report published by the Bank on April 27, 2021 (reference no. 2021-01-071448).

(2) Including the interim BOI directive for the COVID period of reduction of regulatory capital requirements applicable to banks by one percentage point, that expired January 1, 2022



Thank you

